Weekly Approvals Report with data as of 11/20 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$2,799,729,300		\$2,831,070,200		\$3,179,269,600		\$2,831,958,900		\$3,111,673,100		\$2,358,759,800	
All Minority	\$826,064,200	30%	\$894,715,900	32%	\$975,680,500	31%	\$999,164,100	<i>35%</i>	\$992,816,900	32%	\$665,629,400	28%
Ethnicity - AMERICAN INDIAN	\$6,616,500	0%	\$8,509,900	0%	\$17,241,600	1%	\$29,898,900	1%	\$11,133,100	0%	\$11,864,800	1%
Ethnicity - ASIAN OR PACIFIC	\$622,964,600	22%	\$654,425,900	23%	\$695,806,600	22%	\$699,056,900	25%	\$714,345,400	23%	\$429,466,700	18%
Ethnicity - BLACK	\$50,220,000	2%	\$67,860,400	2%	\$85,754,300	3%	\$94,929,700	3%	\$87,977,100	3%	\$65,434,700	3%
Ethnicity - HISPANIC	\$146,263,100	5%	\$163,919,700	6%	\$176,878,000	6%	\$175,278,600	6%	\$179,361,300	6%	\$158,863,200	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$418,936,100	15%	\$456,229,000	16%	\$518,295,600	16%	\$511,260,000	18%	\$689,061,900	22%	\$604,760,000	26%
Ethnicity - WHITE	\$1,554,729,000	56%	\$1,480,125,300	52%	\$1,685,293,500	53%	\$1,321,534,800	47%	\$1,429,794,300	46%	\$1,088,370,400	46%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$436,762,900	16%	\$382,644,000	14%	\$474,962,600	15%	\$434,263,300	15%	\$428,638,200	14%	\$298,262,000	13%
Gender - Female Owned more than 50%	\$407,893,500	15%	\$417,912,400	15%	\$446,618,700	14%	\$385,477,900	14%	\$440,995,700	14%	\$314,886,800	13%
Gender - Male Owned	\$1,955,072,900	70%	\$2,030,513,800	72%	\$2,257,688,300	71%	\$2,012,217,700	71%	\$2,242,039,200	72%	\$1,745,611,000	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$1,336,657,300	47%	\$1,409,001,500	45%	\$1,179,681,800	50%
Business Age - New Business or												
2 years or less	\$0	0%	\$0	0%	\$0	0%	\$5,000	0%	\$0	0%	\$297,420,400	13%
Business Age - Startup, Loan	ćo	0%	ćo	0%	\$0	0%	¢470, 240, 000	17%	ĆE16 147 000	17%	¢242.742.600	15%
Funds will Open Business Business Age - Change of	\$0	0%	\$0	0%	\$0	0%	\$478,240,900	1/%	\$516,147,000	1/%	\$342,742,600	15%
Ownership	\$0	0%	\$0	0%	\$0	0%	\$668,018,100	24%	\$815,677,500	26%	\$535,833,000	23%
Veteran	\$124,853,700	4%	\$102,105,700	4%	\$109,484,900	3%	\$108,035,900	4%	\$106,234,800	3%	\$82,123,700	3%
Rural	\$533,585,300	19%	\$477,038,700	17%	\$467,859,000	15%	\$461,413,100	16%	\$508,612,700	16%	\$411,447,000	17%
Urban	\$2,266,144,000	81%	\$2,354,031,500	83%	\$2,711,410,600	85%	\$2,370,545,800	84%	\$2,603,060,400	84%	\$1,947,312,800	83%
Export	\$184,430,800	7%	\$142,674,300	5%	\$127,115,400	4%	\$143,949,000	5%	\$101,812,200	3%	\$103,750,900	4%
CAPLine	\$45,160,300	2%	\$22,196,800	1%	\$25,012,900	1%	\$36,834,300	1%	\$39,534,500	1%	\$20,823,000	1%
PLP	\$1,708,077,000	61%	\$1,770,242,600	63%	\$2,287,826,000	72%	\$2,078,886,000	73%	\$2,385,482,200	77%	\$1,652,604,400	70%
Express	\$282,729,000	10%	\$244,863,400	9%	\$283,572,100	9%	\$209,063,700	7%	\$240,443,500	8%	\$184,692,300	8%
Community Advantage	\$11,443,300	0%	\$17,435,200	1%	\$17,945,100	1%	\$18,270,200	1%	\$14,352,100	0%	\$11,237,300	0%
\$150K and Under	\$291,913,300	10%	\$256,981,600	9%	\$287,997,400	9%	\$208,296,300	7%	\$223,574,400	7%	\$130,973,200	6%
>\$150K - \$350K	\$336,735,600	12%	\$317,362,600	11%	\$365,602,100	11%	\$344,578,800	12%	\$380,010,300	12%	\$242,877,800	10%
>\$350K - \$2M	\$1,376,063,200	49%	\$1,297,213,100	46%	\$1,394,360,800	44%	\$1,279,274,300	45%	\$1,385,287,900	45%	\$1,149,477,900	49%
>\$2M	\$795,017,200	28%	\$959,512,900	34%	\$1,131,309,300	36%	\$999,809,500	35%	\$1,122,800,500	36%	\$835,430,900	35%

7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	8,328		7,270		8,208		6,459		6,870		4,530	
All Minority	2,267	27%	1,915	26%	2,173	26%	1,818	28%	1,906	28%	1,228	27%
Ethnicity - AMERICAN INDIAN	49	1%	43	1%	58	1%	52	1%	51	1%	34	1%
Ethnicity - ASIAN OR PACIFIC	1,150	14%	974	13%	1,061	13%	902	14%	887	13%	538	12%
Ethnicity - BLACK	346	4%	300	4%	383	5%	294	5%	326	5%	252	6%
Ethnicity - HISPANIC	722	9%	598	8%	671	8%	570	9%	642	9%	404	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	1,032	12%	974	13%	1,183	14%	1,050	16%	1,210	18%	853	19%
Ethnicity - WHITE	5,029	60%	4,381	60%	4,852	59%	3,591	56%	3,754	55%	2,449	54%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or												
less	1,148	14%	953	13%	1,066	13%	924	14%	858	12%	588	13%
Gender - Female Owned more	4.554	400/	4.050	400/	4 460	400/	4 404	400/	4 255	400/	707	470/
than 50%	1,551	19%	1,353	19%	1,469	18%	1,134	18%	1,255	18%	787	17%
Gender - Male Owned	5,629	68%	4,964	68%	5,673	69%	4,401	68%	4,757	69%	3,155	70%
Business Age - Existing or more than 2 years old		0%		0%		0%	3,327	52%	3,628	53%	2,421	53%
Business Age - New Business or		076	-	076	<u> </u>	070	3,327	J2/0	3,028	33/0	2,421	33/6
2 years or less	-	0%	-	0%	-	0%	1	0%	-	0%	771	17%
Business Age - Startup, Loan												
Funds will Open Business	-	0%	-	0%	-	0%	1,037	16%	1,141	17%	754	17%
Business Age - Change of												
Ownership	-	0%	-	0%	-	0%	803	12%	874	13%	580	13%
Veteran	386	5%	356	5%	397	5%	293	5%	321	5%	212	5%
Rural	1,403	17%	1,265	17%	1,370	17%	1,020	16%	1,177	17%	904	20%
Urban	6,925	83%	6,005	83%	6,838	83%	5,439	84%	5,693	83%	3,626	80%
Export	233	3%	149	2%	93	1%	128	2%	85	1%	84	2%
CAPLine	71	1%	45	1%	27	0%	39	1%	42	1%	23	1%
PLP	2,013	24%	1,962	27%	3,327	41%	2,919	45%	3,074	45%	2,123	47%
Express	4,524	54%	3,586	49%	4,115	50%	2,778	43%	3,099	45%	1,829	40%
Community Advantage	101	1%	132	2%	133	2%	132	2%	104	2%	73	2%
\$150K and Under	5,218	63%	4,242	58%	4,827	59%	3,273	51%	3,502	51%	2,044	45%
>\$150K - \$350K	1,280	15%	1,194	16%	1,396	17%	1,327	21%	1,445	21%	923	20%
>\$350K - \$2M	1,572	19%	1,528	21%	1,630	20%	1,536	24%	1,586	23%	1,300	29%
>\$2M	258	3%	306	4%	355	4%	323	5%	337	5%	263	6%

504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$713,690,000		\$599,360,000		\$697,583,000		\$771,525,000		\$944,147,000		\$919,724,540	
All Minority	\$233,092,000	33%	\$182,918,000	31%	\$184,090,000	26%	\$189,045,000	25%	\$251,026,000	27%	\$226,425,000	25%
Ethnicity - AMERICAN INDIAN	\$4,039,000	1%	\$129,000	0%	\$255,000	0%	\$0	0%	\$414,000	0%	\$333,000	0%
Ethnicity - ASIAN OR PACIFIC	\$148,860,000	21%	\$129,682,000	22%	\$133,422,000	19%	\$125,552,000	16%	\$162,435,000	17%	\$118,544,000	13%
Ethnicity - BLACK	\$31,292,000	4%	\$15,911,000	3%	\$5,037,000	1%	\$15,470,000	2%	\$13,249,000	1%	\$12,161,000	1%
Ethnicity - HISPANIC	\$48,901,000	7%	\$37,196,000	6%	\$45,376,000	7%	\$48,023,000	6%	\$74,928,000	8%	\$95,387,000	10%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$85,294,000	12%	\$93,981,000	16%	\$146,022,000	21%	\$206,955,000	27%	\$246,117,000	26%	\$167,350,000	18%
Ethnicity - WHITE	\$395,304,000	55%	\$322,461,000	54%	\$367,471,000	53%	\$375,525,000	49%	\$447,004,000	47%	\$525,949,540	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$5,450,000	1%	\$50,122,000	8%	\$158,129,000	23%	\$133,762,000	17%	\$207,128,000	22%	\$188,220,000	20%
Gender - Female Owned more than 50%	\$82,199,000	12%	\$65,226,000	11%	\$64,003,000	9%	\$82,913,000	11%	\$89,762,000	10%	\$78,681,000	9%
Gender - Male Owned	\$626,041,000	88%	\$484,012,000	81%	\$475,451,000	68%	\$554,850,000	72%	\$647,257,000	69%	\$652,823,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$570,720,000	74%	\$697,149,000	74%	\$792,200,000	86%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,164,000	0%	\$1,956,000	0%	\$15,013,540	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$129,128,000	17%	\$196,153,000	21%	\$90,806,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$3,211,000	0%	\$19,116,000	2%	\$21,705,000	2%
Veteran	\$23,082,000	3%	\$10,209,000	2%	\$10,660,000	2%	\$11,096,000	1%	\$30,282,000	3%	\$18,681,000	2%
Rural	\$106,102,000	15%	\$76,723,000	13%	\$105,745,000	15%	\$91,077,000	12%	\$136,609,000	14%	\$127,044,540	14%
Urban	\$607,588,000	85%	\$522,637,000	87%	\$591,838,000	85%	\$680,448,000	88%	\$807,538,000	86%	\$792,680,000	86%
Export	\$27,383,000	4%	\$17,312,000	3%	\$7,980,000	1%	\$3,380,000	0%	\$19,625,000	2%	\$13,900,000	2%
\$150K and Under	\$9,506,000	1%	\$9,507,000	2%	\$7,122,000	1%	\$7,837,000	1%	\$8,497,000	1%	\$9,059,540	1%
>\$150K - \$350K	\$54,551,000	8%	\$50,040,000	8%	\$57,473,000	8%	\$51,887,000	7%	\$66,320,000	7%	\$78,058,000	8%
>\$350K - \$2M	\$382,092,000	54%	\$368,221,000	61%	\$401,068,000	57%	\$441,999,000	57%	\$537,621,000	57%	\$537,767,000	58%
>\$2M	\$267,541,000	37%	\$171,592,000	29%	\$231,920,000	33%	\$269,802,000	35%	\$331,709,000	35%	\$294,840,000	32%

504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	848		779		832		885		1,090		1,117	
All Minority	204	24%	191	25%	190	23%	200	23%	232	21%	241	22%
Ethnicity - AMERICAN INDIAN	2	0%	1	0%	1	0%	-	0%	1	0%	1	0%
Ethnicity - ASIAN OR PACIFIC	102	12%	109	14%	105	13%	101	11%	104	10%	110	10%
Ethnicity - BLACK	35	4%	20	3%	14	2%	19	2%	26	2%	30	3%
Ethnicity - HISPANIC	65	8%	61	8%	70	8%	80	9%	101	9%	100	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	88	10%	87	11%	143	17%	171	19%	257	24%	180	16%
Ethnicity - WHITE	556	66%	501	64%	499	60%	514	58%	601	55%	696	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	6	1%	80	10%	205	25%	211	24%	266	24%	250	22%
Gender - Female Owned more than 50%	123	15%	115	15%	101	12%	103	12%	144	13%	136	12%
Gender - Male Owned	719	85%	584	75%	526	63%	571	65%	680	62%	731	65%
Business Age - Existing or more												
than 2 years old	-	0%	-	0%	-	0%	709	80%	883	81%	958	86%
Business Age - New Business or 2 years or less	<u>-</u>	0%	-	0%	-	0%	1	0%	2	0%	19	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	112	13%	164	15%	116	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	2	0%	19	2%	24	2%
Veteran	42	5%	24	3%	25	3%	15	2%	38	3%	26	2%
Rural	146	17%	119	15%	147	18%	151	17%	196	18%	199	18%
Urban	702	83%	660	85%	685	82%	734	83%	894	82%	918	82%
Export	31	4%	13	2%	8	1%	5	1%	12	1%	13	1%
\$150K and Under	86	10%	84	11%	60	7%	69	8%	75	7%	81	7%
>\$150K - \$350K	221	26%	198	25%	230	28%	206	23%	268	25%	310	28%
>\$350K - \$2M	456	54%	441	57%	471	57%	523	59%	642	59%	631	56%
>\$2M	85	10%	56	7%	71	9%	87	10%	105	10%	95	9%

Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$11,443,300		\$17,435,200		\$17,945,100		\$18,270,200		\$14,352,100		\$11,237,300	
All Minority	\$4,178,300	37%	\$6,883,200	39%	\$6,366,700	35%	\$6,589,200	36%	\$6,560,600	46%	\$3,816,500	34%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$150,000	1%	\$50,000	0%	\$250,000	1%	\$404,000	3%	\$161,000	1%
Ethnicity - ASIAN OR PACIFIC	\$905,000	8%	\$2,309,500	13%	\$1,607,500	9%	\$1,213,000	7%	\$1,632,500	11%	\$1,100,100	10%
Ethnicity – BLACK	\$1,656,400	14%	\$1,487,300	9%	\$1,783,400	10%	\$2,411,100	13%	\$3,131,000	22%	\$1,370,700	12%
Ethnicity – HISPANIC	\$1,616,900	14%	\$2,936,400	17%	\$2,925,800	16%	\$2,715,100	15%	\$1,393,100	10%	\$1,184,700	11%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$575,000	5%	\$456,000	3%	\$1,082,300	6%	\$1,144,000	6%	\$1,881,500	13%	\$942,400	8%
Ethnicity – WHITE	\$6,690,000	58%	\$10,096,000	58%	\$10,496,100	58%	\$10,537,000	58%	\$5,910,000	41%	\$6,478,400	58%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$614,000	5%	\$4,040,000	23%	\$2,429,400	14%	\$3,471,700	19%	\$2,469,900	17%	\$1,474,400	13%
Gender - Female Owned more than 50%	\$4,504,700	39%	\$3,847,600	22%	\$6,067,100	34%	\$6,093,400	33%	\$3,692,200	26%	\$2,707,200	24%
Gender - Male Owned	\$6,324,600	55%	\$9,547,600	55%	\$9,448,600	53%	\$8,705,100	48%	\$8,190,000	57%	\$7,055,700	63%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$6,185,000	34%	\$5,842,000	41%	\$3,570,000	32%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,413,700	13%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$7,233,100	40%	\$5,351,100	37%	\$4,855,900	43%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$2,593,800	14%	\$1,693,500	12%	\$1,397,700	12%
Veteran	\$254,200	2%	\$1,019,400	6%	\$2,437,000	14%	\$1,591,500	9%	\$1,653,300	12%	\$225,000	2%
Rural	\$1,560,400	14%	\$1,926,600	11%	\$2,737,900	15%	\$1,749,800	10%	\$2,291,900	16%	\$1,698,200	15%
Urban	\$9,882,900	86%	\$15,508,600	89%	\$15,207,200	85%	\$16,520,400	90%	\$12,060,200	84%	\$9,539,100	85%
\$150K and Under	\$7,818,300	68%	\$10,289,100	59%	\$8,763,900	49%	\$8,639,100	47%	\$6,274,100	44%	\$4,589,900	41%
>\$150K - \$350K	\$3,625,000	32%	\$7,146,100	41%	\$9,181,200	51%	\$9,631,100	53%	\$8,078,000	56%	\$6,647,400	59%

Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	101		132		133		132		104		73	
All Minority	41	41%	50	38%	48	36%	48	36%	45	43%	28	38%
Ethnicity - AMERICAN INDIAN	-	0%	1	1%	1	1%	1	1%	5	5%	2	3%
Ethnicity - ASIAN OR PACIFIC	7	7%	15	11%	11	8%	10	8%	10	10%	8	11%
Ethnicity – BLACK	15	15%	13	10%	17	13%	16	12%	20	19%	10	14%
Ethnicity – HISPANIC	19	19%	21	16%	19	14%	21	16%	10	10%	8	11%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	3	3%	5	4%	8	6%	10	8%	18	17%	5	7%
Ethnicity – WHITE	57	56%	77	58%	77	58%	74	56%	41	39%	40	55%
Gender - Not Reported	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
Gender - Female Owned 50% or less	9	9%	29	22%	-	0%	25	19%	18	17%	8	11%
Gender - Female Owned more than 50%	35	35%	32	24%	-	0%	45	34%	29	28%	21	29%
Gender - Male Owned	57	56%	71	54%	-	0%	62	47%	57	55%	44	60%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	47	36%	45	43%	23	32%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	11	15%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	52	39%	38	37%	31	42%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	15	11%	10	10%	8	11%
Veteran	4	0%	7	5%	18	14%	12	9%	11	11%	1	1%
Rural	13	13%	17	13%	20	15%	14	11%	16	15%	12	16%
Urban	88	87%	115	87%	113	85%	118	89%	88	85%	61	84%
\$150K and Under	85	84%	101	77%	92	69%	89	67%	69	66%	44	60%
>\$150K - \$350K	16	16%	31	23%	41	31%	43	33%	35	34%	29	40%