

Weekly Approvals Report with data as of 12/11 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$4,200,661,600		\$4,731,287,000		\$5,056,630,600		\$4,511,939,900		\$4,357,457,600		\$3,882,237,100	
All Minority	\$1,243,015,800	30%	\$1,534,051,500	32%	\$1,540,236,000	30%	\$1,526,399,000	34%	\$1,411,793,200	32%	\$1,077,274,400	28%
Ethnicity - AMERICAN INDIAN	\$13,136,900	0%	\$32,570,000	1%	\$25,413,900	1%	\$36,959,400	1%	\$16,044,100	0%	\$20,227,100	1%
Ethnicity - ASIAN OR PACIFIC	\$914,234,400	22%	\$1,138,309,900	24%	\$1,087,318,700	22%	\$1,047,355,900	23%	\$1,016,733,100	23%	\$682,310,700	18%
Ethnicity - BLACK	\$83,797,500	2%	\$104,643,400	2%	\$143,379,400	3%	\$144,078,600	3%	\$120,607,000	3%	\$112,907,300	3%
Ethnicity - HISPANIC	\$231,847,000	6%	\$258,528,200	5%	\$284,124,000	6%	\$298,005,100	7%	\$258,409,000	6%	\$261,829,300	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$608,926,700	14%	\$728,695,700	15%	\$873,936,500	17%	\$822,742,800	18%	\$897,581,700	21%	\$1,042,971,400	27%
Ethnicity - WHITE	\$2,348,719,100	56%	\$2,468,539,800	52%	\$2,642,458,100	52%	\$2,162,798,100	48%	\$2,048,082,700	47%	\$1,761,991,300	45%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$681,842,500	16%	\$679,010,000	14%	\$749,019,700	15%	\$628,619,200	14%	\$611,621,500	14%	\$532,033,200	14%
Gender - Female Owned more than 50%	\$585,087,200	14%	\$696,257,100	15%	\$699,421,300	14%	\$633,719,700	14%	\$629,932,200	14%	\$506,643,300	13%
Gender - Male Owned	\$2,933,731,900	70%	\$3,356,019,900	71%	\$3,608,189,600	71%	\$3,249,601,000	72%	\$3,115,903,900	72%	\$2,843,560,600	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$2,169,013,200	48%	\$1,985,723,400	46%	\$1,966,119,300	51%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$5,000	0%	\$0	0%	\$493,890,200	13%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$751,888,000	17%	\$704,706,100	16%	\$562,177,300	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$1,012,213,400	22%	\$1,141,471,200	26%	\$857,151,300	22%
Veteran	\$194,050,100	5%	\$171,743,400	4%	\$183,204,500	4%	\$169,006,300	4%	\$155,981,700	4%	\$135,805,000	3%
Rural	\$764,589,100	18%	\$823,024,800	17%	\$741,508,700	15%	\$667,112,300	15%	\$728,838,600	17%	\$676,607,200	17%
Urban	\$3,436,072,500	82%	\$3,908,262,200	83%	\$4,315,121,900	85%	\$3,844,827,600	85%	\$3,628,619,000	83%	\$3,205,629,900	83%
Export	\$280,432,500	7%	\$393,187,400	8%	\$215,141,200	4%	\$228,944,000	5%	\$137,723,700	3%	\$143,606,500	4%
CAPLine	\$61,372,300	1%	\$40,058,800	1%	\$55,537,900	1%	\$54,590,300	1%	\$52,485,500	1%	\$33,855,500	1%
PLP	\$2,657,434,700	63%	\$3,201,488,900	68%	\$3,727,951,500	74%	\$3,420,511,300	76%	\$3,337,401,700	77%	\$2,843,486,000	73%
Express	\$398,722,800	9%	\$361,019,600	8%	\$401,798,800	8%	\$310,488,400	7%	\$329,658,000	8%	\$286,533,700	7%
Community Advantage	\$18,456,800	0%	\$25,581,900	1%	\$24,620,300	0%	\$24,184,700	1%	\$20,559,200	0%	\$15,589,300	0%
\$150K and Under	\$407,728,700	10%	\$380,375,100	8%	\$418,017,900	8%	\$316,153,900	7%	\$308,320,400	7%	\$192,195,000	5%
>\$150K - \$350K	\$480,040,600	11%	\$496,255,900	10%	\$521,122,900	10%	\$504,080,500	11%	\$511,089,500	12%	\$372,984,900	10%
>\$350K - \$2M	\$2,090,441,000	50%	\$2,148,619,300	45%	\$2,220,778,000	44%	\$2,048,819,300	45%	\$1,921,252,300	44%	\$1,851,440,400	48%
>\$2M	\$1,222,451,300	29%	\$1,706,036,700	36%	\$1,896,711,800	38%	\$1,642,886,200	36%	\$1,616,795,400	37%	\$1,465,616,800	38%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	11,768		11,080		11,987		9,753		9,452		6,856	
All Minority	3,183	27%	2,971	27%	3,184	27%	2,695	28%	2,679	28%	1,842	27%
Ethnicity - AMERICAN INDIAN	73	1%	74	1%	82	1%	66	1%	71	1%	48	1%
Ethnicity - ASIAN OR PACIFIC	1,598	14%	1,572	14%	1,535	13%	1,317	14%	1,256	13%	830	12%
Ethnicity - BLACK	467	4%	427	4%	567	5%	457	5%	440	5%	361	5%
Ethnicity - HISPANIC	1,045	9%	898	8%	1,000	8%	855	9%	912	10%	603	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	1,456	12%	1,502	14%	1,759	15%	1,633	17%	1,619	17%	1,415	21%
Ethnicity - WHITE	7,129	61%	6,607	60%	7,044	59%	5,425	56%	5,154	55%	3,599	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	1,638	14%	1,503	14%	1,592	13%	1,333	14%	1,185	13%	892	13%
Gender - Female Owned more than 50%	2,158	18%	2,033	18%	2,140	18%	1,699	17%	1,764	19%	1,199	17%
Gender - Male Owned	7,972	68%	7,544	68%	8,255	69%	6,721	69%	6,503	69%	4,765	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	5,111	52%	5,007	53%	3,671	54%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	1	0%	-	0%	1,128	16%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	1,590	16%	1,540	16%	1,171	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	1,172	12%	1,199	13%	882	13%
Veteran	552	5%	570	5%	575	5%	461	5%	455	5%	310	5%
Rural	1,946	17%	1,879	17%	1,924	16%	1,543	16%	1,659	18%	1,363	20%
Urban	9,822	83%	9,201	83%	10,063	84%	8,210	84%	7,793	82%	5,493	80%
Export	353	3%	448	4%	158	1%	189	2%	111	1%	117	2%
CAPLine	87	1%	74	1%	52	0%	60	1%	56	1%	38	1%
PLP	3,077	26%	3,401	31%	5,120	43%	4,586	47%	4,240	45%	3,461	50%
Express	6,195	53%	5,130	46%	5,774	48%	4,099	42%	4,259	45%	2,562	37%
Community Advantage	155	1%	197	2%	182	2%	177	2%	149	2%	102	1%
\$150K and Under	7,172	61%	6,129	55%	6,836	57%	4,871	50%	4,830	51%	2,863	42%
>\$150K - \$350K	1,815	15%	1,874	17%	1,992	17%	1,940	20%	1,936	20%	1,417	21%
>\$350K - \$2M	2,386	20%	2,533	23%	2,571	21%	2,421	25%	2,197	23%	2,110	31%
>\$2M	395	3%	544	5%	588	5%	521	5%	489	5%	466	7%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$976,486,000		\$878,262,000		\$928,440,000		\$1,047,747,000		\$1,334,965,000		\$1,365,969,540	
All Minority	\$290,679,000	30%	\$265,400,000	30%	\$244,480,000	26%	\$278,293,000	27%	\$352,375,000	26%	\$343,398,000	25%
Ethnicity - AMERICAN INDIAN	\$5,104,000	1%	\$129,000	0%	\$886,000	0%	\$208,000	0%	\$632,000	0%	\$333,000	0%
Ethnicity - ASIAN OR PACIFIC	\$186,014,000	19%	\$192,828,000	22%	\$181,489,000	20%	\$176,759,000	17%	\$227,326,000	17%	\$186,060,000	14%
Ethnicity - BLACK	\$36,687,000	4%	\$22,535,000	3%	\$8,641,000	1%	\$18,457,000	2%	\$21,700,000	2%	\$19,433,000	1%
Ethnicity - HISPANIC	\$62,874,000	6%	\$49,908,000	6%	\$53,464,000	6%	\$82,869,000	8%	\$102,717,000	8%	\$137,572,000	10%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$137,824,000	14%	\$129,848,000	15%	\$194,228,000	21%	\$261,751,000	25%	\$362,095,000	27%	\$283,611,000	21%
Ethnicity - WHITE	\$547,983,000	56%	\$483,014,000	55%	\$489,732,000	53%	\$507,703,000	48%	\$620,495,000	46%	\$738,960,540	54%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$5,934,000	1%	\$66,881,000	8%	\$195,376,000	21%	\$187,366,000	18%	\$282,740,000	21%	\$282,111,000	21%
Gender - Female Owned more than 50%	\$101,700,000	10%	\$114,626,000	13%	\$83,973,000	9%	\$116,811,000	11%	\$127,312,000	10%	\$106,419,000	8%
Gender - Male Owned	\$868,852,000	89%	\$696,755,000	79%	\$649,091,000	70%	\$743,570,000	71%	\$924,913,000	69%	\$977,439,540	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$764,670,000	73%	\$989,205,000	74%	\$1,178,719,000	86%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,164,000	0%	\$2,345,000	0%	\$22,320,540	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$176,689,000	17%	\$279,370,000	21%	\$128,460,000	9%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$6,900,000	1%	\$29,256,000	2%	\$36,470,000	3%
Veteran	\$31,959,000	3%	\$14,886,000	2%	\$12,697,000	1%	\$12,638,000	1%	\$39,109,000	3%	\$27,211,000	2%
Rural	\$129,989,000	13%	\$110,316,000	13%	\$130,681,000	14%	\$121,865,000	12%	\$188,850,000	14%	\$172,480,540	13%
Urban	\$846,497,000	87%	\$767,946,000	87%	\$797,759,000	86%	\$925,882,000	88%	\$1,146,115,000	86%	\$1,193,489,000	87%
Export	\$32,494,000	3%	\$21,589,000	2%	\$11,646,000	1%	\$5,540,000	1%	\$23,943,000	2%	\$16,129,000	1%
\$150K and Under	\$11,941,000	1%	\$12,946,000	1%	\$10,686,000	1%	\$10,599,000	1%	\$12,098,000	1%	\$12,860,540	1%
>\$150K - \$350K	\$75,443,000	8%	\$76,957,000	9%	\$78,752,000	8%	\$72,883,000	7%	\$89,924,000	7%	\$113,886,000	8%
>\$350K - \$2M	\$509,509,000	52%	\$518,926,000	59%	\$523,786,000	56%	\$585,275,000	56%	\$780,818,000	58%	\$800,242,000	59%
>\$2M	\$379,593,000	39%	\$269,433,000	31%	\$315,216,000	34%	\$378,990,000	36%	\$452,125,000	34%	\$438,981,000	32%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	1,133		1,134		1,125		1,203		1,533		1,663	
All Minority	261	23%	276	24%	258	23%	288	24%	339	22%	375	23%
Ethnicity - AMERICAN INDIAN	4	0%	1	0%	3	0%	1	0%	2	0%	1	0%
Ethnicity - ASIAN OR PACIFIC	127	11%	159	14%	147	13%	140	12%	162	11%	172	10%
Ethnicity - BLACK	46	4%	31	3%	21	2%	25	2%	38	2%	44	3%
Ethnicity - HISPANIC	84	7%	85	7%	87	8%	122	10%	137	9%	158	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	122	11%	119	10%	192	17%	220	18%	370	24%	288	17%
Ethnicity - WHITE	750	66%	739	65%	675	60%	695	58%	824	54%	1,000	60%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	8	1%	107	9%	266	24%	285	24%	378	25%	378	23%
Gender - Female Owned more than 50%	156	14%	187	16%	129	11%	144	12%	198	13%	195	12%
Gender - Male Owned	969	86%	840	74%	730	65%	774	64%	957	62%	1,090	66%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	961	80%	1,240	81%	1,444	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	1	0%	3	0%	28	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	152	13%	230	15%	156	9%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	3	0%	30	2%	35	2%
Veteran	57	5%	38	3%	30	3%	20	2%	49	3%	43	3%
Rural	192	17%	177	16%	193	17%	205	17%	278	18%	283	17%
Urban	941	83%	957	84%	932	83%	998	83%	1,255	82%	1,380	83%
Export	35	3%	18	2%	11	1%	7	1%	16	1%	16	1%
\$150K and Under	109	10%	116	10%	91	8%	93	8%	107	7%	114	7%
>\$150K - \$350K	304	27%	307	27%	314	28%	287	24%	367	24%	453	27%
>\$350K - \$2M	603	53%	624	55%	625	56%	703	58%	917	60%	953	57%
>\$2M	117	10%	87	8%	95	8%	120	10%	142	9%	143	9%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$18,456,800		\$25,581,900		\$24,620,300		\$24,184,700		\$20,559,200		\$15,589,300	
All Minority	\$6,959,800	38%	\$9,952,000	39%	\$9,569,900	39%	\$8,268,600	34%	\$8,729,800	42%	\$4,685,000	30%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$300,000	1%	\$572,500	2%	\$625,000	3%	\$479,000	2%	\$261,500	2%
Ethnicity - ASIAN OR PACIFIC	\$1,106,800	6%	\$3,292,500	13%	\$2,382,500	10%	\$1,293,000	5%	\$3,051,700	15%	\$1,100,100	7%
Ethnicity – BLACK	\$2,431,100	13%	\$2,675,800	10%	\$2,988,400	12%	\$3,041,500	13%	\$3,346,000	16%	\$2,138,700	14%
Ethnicity – HISPANIC	\$3,421,900	19%	\$3,683,700	14%	\$3,626,500	15%	\$3,309,100	14%	\$1,853,100	9%	\$1,184,700	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$1,177,900	6%	\$967,800	4%	\$1,967,300	8%	\$1,784,700	7%	\$2,306,500	11%	\$1,836,100	12%
Ethnicity – WHITE	\$10,319,100	56%	\$14,662,100	57%	\$13,083,100	53%	\$14,131,400	58%	\$9,522,900	46%	\$9,068,200	58%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,275,300	12%	\$5,254,500	21%	\$3,573,600	15%	\$4,294,700	18%	\$2,789,900	14%	\$1,833,300	12%
Gender - Female Owned more than 50%	\$6,275,300	34%	\$6,280,900	25%	\$7,534,200	31%	\$7,050,400	29%	\$5,517,900	27%	\$3,740,000	24%
Gender - Male Owned	\$9,906,200	54%	\$14,046,500	55%	\$13,512,500	55%	\$12,839,600	53%	\$12,251,400	60%	\$10,016,000	64%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$8,946,800	37%	\$8,262,000	40%	\$5,057,600	32%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,892,400	12%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$9,741,800	40%	\$8,410,300	41%	\$6,866,600	44%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$2,892,800	12%	\$2,107,500	10%	\$1,772,700	11%
Veteran	\$752,100	4%	\$1,584,400	6%	\$2,894,000	12%	\$2,161,500	9%	\$2,459,300	12%	\$879,200	6%
Rural	\$2,329,300	13%	\$3,070,100	12%	\$3,725,400	15%	\$2,789,200	12%	\$3,452,900	17%	\$2,317,700	15%
Urban	\$16,127,500	87%	\$22,511,800	88%	\$20,894,900	85%	\$21,395,500	88%	\$17,106,300	83%	\$13,271,600	85%
\$150K and Under	\$11,712,800	63%	\$14,998,300	59%	\$11,630,600	47%	\$11,938,900	49%	\$9,096,000	44%	\$6,067,700	39%
>\$150K - \$350K	\$6,744,000	37%	\$10,583,600	41%	\$12,989,700	53%	\$12,245,800	51%	\$11,463,200	56%	\$9,521,600	61%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	155		197		182		177		149		102	
All Minority	62	40%	74	38%	69	38%	63	36%	60	40%	35	34%
Ethnicity - AMERICAN INDIAN	-	0%	2	1%	4	2%	3	2%	6	4%	3	3%
Ethnicity - ASIAN OR PACIFIC	9	6%	22	11%	15	8%	11	6%	19	13%	8	8%
Ethnicity – BLACK	24	15%	23	12%	25	14%	22	12%	22	15%	16	16%
Ethnicity – HISPANIC	29	19%	27	14%	25	14%	27	15%	13	9%	8	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	7	5%	10	5%	14	8%	15	8%	22	15%	10	10%
Ethnicity – WHITE	86	55%	113	57%	99	54%	99	56%	67	45%	57	56%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	19	12%	38	19%	-	0%	31	18%	20	13%	10	10%
Gender - Female Owned more than 50%	53	34%	50	25%	-	0%	56	32%	43	29%	31	30%
Gender - Male Owned	83	54%	109	55%	-	0%	90	51%	86	58%	61	60%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	70	40%	64	43%	33	32%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	14	14%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	69	39%	59	40%	45	44%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	17	10%	13	9%	10	10%
Veteran	8	0%	12	6%	21	12%	16	9%	16	11%	4	4%
Rural	18	12%	26	13%	30	16%	22	12%	25	17%	17	17%
Urban	137	88%	171	87%	152	84%	155	88%	124	83%	85	83%
\$150K and Under	125	81%	151	77%	125	69%	123	69%	99	66%	60	59%
>\$150K - \$350K	30	19%	46	23%	57	31%	54	31%	50	34%	42	41%

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