

Weekly Approvals Report with data as of 12/18 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$4,702,344,000		\$5,152,966,100		\$5,733,074,700		\$5,310,833,100		\$4,878,024,300		\$4,620,865,300	
All Minority	\$1,366,488,400	29%	\$1,651,752,500	32%	\$1,778,931,500	31%	\$1,755,331,200	33%	\$1,584,264,900	32%	\$1,252,463,300	27%
Ethnicity - AMERICAN INDIAN	\$14,006,900	0%	\$33,130,500	1%	\$36,557,400	1%	\$44,225,000	1%	\$25,559,000	1%	\$24,525,300	1%
Ethnicity - ASIAN OR PACIFIC	\$1,007,007,000	21%	\$1,210,835,700	23%	\$1,256,204,400	22%	\$1,193,756,400	22%	\$1,131,430,200	23%	\$809,651,200	18%
Ethnicity - BLACK	\$89,572,300	2%	\$113,457,300	2%	\$160,087,900	3%	\$169,571,300	3%	\$130,492,200	3%	\$119,641,700	3%
Ethnicity - HISPANIC	\$255,902,200	5%	\$294,329,000	6%	\$326,081,800	6%	\$347,778,500	7%	\$296,783,500	6%	\$298,645,100	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$694,051,400	15%	\$800,978,400	16%	\$987,197,800	17%	\$1,006,516,800	19%	\$1,008,049,600	21%	\$1,287,471,600	28%
Ethnicity - WHITE	\$2,641,804,200	56%	\$2,700,235,200	52%	\$2,966,945,400	52%	\$2,548,985,100	48%	\$2,285,709,800	47%	\$2,080,930,400	45%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$757,074,400	16%	\$757,644,400	15%	\$849,361,800	15%	\$737,681,400	14%	\$674,878,800	14%	\$619,798,200	13%
Gender - Female Owned more than 50%	\$660,012,400	14%	\$751,123,200	15%	\$793,830,100	14%	\$745,047,400	14%	\$699,695,000	14%	\$607,413,800	13%
Gender - Male Owned	\$3,285,257,200	70%	\$3,644,198,500	71%	\$4,089,882,800	71%	\$3,828,104,300	72%	\$3,503,450,500	72%	\$3,393,653,300	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$2,529,716,500	48%	\$2,237,816,000	46%	\$2,298,079,200	50%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$5,000	0%	\$0	0%	\$583,542,700	13%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$882,806,100	17%	\$787,653,700	16%	\$666,222,900	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$1,250,452,600	24%	\$1,263,401,500	26%	\$1,070,121,500	23%
Veteran	\$231,598,900	5%	\$188,762,800	4%	\$216,204,400	4%	\$198,783,500	4%	\$172,935,700	4%	\$159,822,700	3%
Rural	\$842,440,300	18%	\$891,993,400	17%	\$861,989,400	15%	\$804,828,000	15%	\$827,175,700	17%	\$796,703,000	17%
Urban	\$3,859,903,700	82%	\$4,260,972,700	83%	\$4,871,085,300	85%	\$4,506,005,100	85%	\$4,050,848,600	83%	\$3,824,162,300	83%
Export	\$314,120,100	7%	\$501,924,800	10%	\$238,442,100	4%	\$248,245,900	5%	\$149,690,600	3%	\$166,886,200	4%
CAPLine	\$68,528,100	1%	\$42,051,300	1%	\$63,489,900	1%	\$65,562,400	1%	\$56,630,500	1%	\$45,448,500	1%
PLP	\$3,000,968,900	64%	\$3,470,376,000	67%	\$4,268,273,100	74%	\$4,070,637,200	77%	\$3,721,742,000	76%	\$3,434,927,600	74%
Express	\$442,056,500	9%	\$396,079,500	8%	\$445,038,900	8%	\$356,596,700	7%	\$364,739,900	7%	\$338,308,900	7%
Community Advantage	\$21,530,500	0%	\$27,567,100	1%	\$27,690,100	0%	\$26,431,700	0%	\$22,109,800	0%	\$17,051,500	0%
\$150K and Under	\$452,940,600	10%	\$417,296,700	8%	\$460,952,100	8%	\$368,781,500	7%	\$340,179,000	7%	\$214,852,200	5%
>\$150K - \$350K	\$534,647,500	11%	\$545,691,900	11%	\$585,890,200	10%	\$586,868,800	11%	\$570,990,500	12%	\$424,398,700	9%
>\$350K - \$2M	\$2,338,312,100	50%	\$2,336,642,000	45%	\$2,503,536,500	44%	\$2,378,604,200	45%	\$2,161,565,200	44%	\$2,196,181,700	48%
>\$2M	\$1,376,443,800	29%	\$1,853,335,500	36%	\$2,182,695,900	38%	\$1,976,578,600	37%	\$1,805,289,600	37%	\$1,785,432,700	39%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	13,078		12,111		13,323		11,249		10,508		7,866	
All Minority	3,513	27%	3,215	27%	3,561	27%	3,088	27%	2,983	28%	2,083	26%
Ethnicity - AMERICAN INDIAN	82	1%	80	1%	94	1%	75	1%	84	1%	56	1%
Ethnicity - ASIAN OR PACIFIC	1,765	13%	1,694	14%	1,747	13%	1,500	13%	1,392	13%	947	12%
Ethnicity - BLACK	499	4%	464	4%	622	5%	523	5%	484	5%	396	5%
Ethnicity - HISPANIC	1,167	9%	977	8%	1,098	8%	990	9%	1,023	10%	684	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	1,636	13%	1,665	14%	1,957	15%	1,922	17%	1,784	17%	1,680	21%
Ethnicity - WHITE	7,929	61%	7,231	60%	7,805	59%	6,239	55%	5,741	55%	4,103	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	1,803	14%	1,647	14%	1,767	13%	1,536	14%	1,319	13%	1,024	13%
Gender - Female Owned more than 50%	2,405	18%	2,201	18%	2,390	18%	1,940	17%	1,983	19%	1,344	17%
Gender - Male Owned	8,870	68%	8,263	68%	9,166	69%	7,773	69%	7,206	69%	5,498	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	5,860	52%	5,550	53%	4,170	53%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	1	0%	-	0%	1,274	16%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	1,889	17%	1,704	16%	1,348	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	1,391	12%	1,354	13%	1,070	14%
Veteran	615	5%	619	5%	643	5%	538	5%	501	5%	353	4%
Rural	2,167	17%	2,067	17%	2,162	16%	1,789	16%	1,861	18%	1,537	20%
Urban	10,911	83%	10,044	83%	11,161	84%	9,460	84%	8,647	82%	6,329	80%
Export	390	3%	575	5%	178	1%	205	2%	127	1%	134	2%
CAPLine	98	1%	79	1%	60	0%	71	1%	64	1%	45	1%
PLP	3,438	26%	3,695	31%	5,752	43%	5,395	48%	4,732	45%	4,032	51%
Express	6,845	52%	5,613	46%	6,357	48%	4,664	41%	4,702	45%	2,905	37%
Community Advantage	176	1%	213	2%	205	2%	194	2%	160	2%	111	1%
\$150K and Under	7,938	61%	6,709	55%	7,515	56%	5,588	50%	5,329	51%	3,198	41%
>\$150K - \$350K	2,017	15%	2,065	17%	2,232	17%	2,251	20%	2,163	21%	1,613	21%
>\$350K - \$2M	2,676	20%	2,746	23%	2,898	22%	2,786	25%	2,467	23%	2,494	32%
>\$2M	447	3%	591	5%	678	5%	624	6%	549	5%	561	7%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$1,062,470,000		\$1,016,011,000		\$1,012,136,000		\$1,167,356,000		\$1,535,579,000		\$1,565,643,540	
All Minority	\$315,783,000	30%	\$295,724,000	29%	\$268,959,000	27%	\$309,662,000	27%	\$423,196,000	28%	\$392,065,000	25%
Ethnicity - AMERICAN INDIAN	\$5,104,000	0%	\$129,000	0%	\$886,000	0%	\$208,000	0%	\$632,000	0%	\$930,000	0%
Ethnicity - ASIAN OR PACIFIC	\$204,144,000	19%	\$215,319,000	21%	\$198,404,000	20%	\$197,134,000	17%	\$279,282,000	18%	\$225,783,000	14%
Ethnicity - BLACK	\$39,708,000	4%	\$23,539,000	2%	\$10,801,000	1%	\$18,562,000	2%	\$24,472,000	2%	\$21,044,000	1%
Ethnicity - HISPANIC	\$66,827,000	6%	\$56,737,000	6%	\$58,868,000	6%	\$93,758,000	8%	\$118,810,000	8%	\$144,308,000	9%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$149,917,000	14%	\$147,494,000	15%	\$209,497,000	21%	\$282,072,000	24%	\$415,077,000	27%	\$323,699,000	21%
Ethnicity - WHITE	\$596,770,000	56%	\$572,793,000	56%	\$533,680,000	53%	\$575,622,000	49%	\$697,306,000	45%	\$849,879,540	54%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$6,225,000	1%	\$70,850,000	7%	\$215,974,000	21%	\$209,016,000	18%	\$309,986,000	20%	\$324,812,000	21%
Gender - Female Owned more than 50%	\$110,934,000	10%	\$126,184,000	12%	\$96,858,000	10%	\$130,543,000	11%	\$154,195,000	10%	\$128,284,000	8%
Gender - Male Owned	\$945,311,000	89%	\$818,977,000	81%	\$699,304,000	69%	\$827,797,000	71%	\$1,071,398,000	70%	\$1,112,547,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$858,217,000	74%	\$1,156,069,000	75%	\$1,349,228,000	86%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,391,000	0%	\$2,345,000	0%	\$30,847,540	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$191,775,000	16%	\$299,306,000	19%	\$147,207,000	9%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$7,108,000	1%	\$32,330,000	2%	\$38,361,000	2%
Veteran	\$34,046,000	3%	\$16,556,000	2%	\$14,328,000	1%	\$12,846,000	1%	\$41,720,000	3%	\$30,821,000	2%
Rural	\$136,774,000	13%	\$118,081,000	12%	\$137,966,000	14%	\$138,714,000	12%	\$204,595,000	13%	\$200,654,540	13%
Urban	\$925,696,000	87%	\$897,930,000	88%	\$874,170,000	86%	\$1,028,642,000	88%	\$1,330,984,000	87%	\$1,364,989,000	87%
Export	\$35,932,000	3%	\$23,702,000	2%	\$11,646,000	1%	\$8,623,000	1%	\$26,523,000	2%	\$16,129,000	1%
\$150K and Under	\$12,781,000	1%	\$14,407,000	1%	\$11,518,000	1%	\$12,389,000	1%	\$13,101,000	1%	\$15,472,540	1%
>\$150K - \$350K	\$84,130,000	8%	\$85,367,000	8%	\$85,423,000	8%	\$83,072,000	7%	\$103,745,000	7%	\$127,643,000	8%
>\$350K - \$2M	\$561,758,000	53%	\$579,185,000	57%	\$566,102,000	56%	\$649,671,000	56%	\$875,534,000	57%	\$901,564,000	58%
>\$2M	\$403,801,000	38%	\$337,052,000	33%	\$349,093,000	34%	\$422,224,000	36%	\$543,199,000	35%	\$520,964,000	33%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	1,252		1,271		1,229		1,347		1,737		1,888	
All Minority	286	23%	302	24%	283	23%	316	23%	391	23%	422	22%
Ethnicity - AMERICAN INDIAN	4	0%	1	0%	3	0%	1	0%	2	0%	2	0%
Ethnicity - ASIAN OR PACIFIC	140	11%	172	14%	159	13%	154	11%	189	11%	195	10%
Ethnicity - BLACK	50	4%	34	3%	24	2%	26	2%	42	2%	50	3%
Ethnicity - HISPANIC	92	7%	95	7%	97	8%	135	10%	158	9%	175	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	138	11%	135	11%	202	16%	239	18%	412	24%	321	17%
Ethnicity - WHITE	828	66%	834	66%	744	61%	792	59%	934	54%	1,145	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	10	1%	110	9%	292	24%	318	24%	418	24%	435	23%
Gender - Female Owned more than 50%	175	14%	204	16%	143	12%	162	12%	234	13%	224	12%
Gender - Male Owned	1,067	85%	957	75%	794	65%	867	64%	1,085	62%	1,229	65%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	1,074	80%	1,404	81%	1,637	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	2	0%	3	0%	33	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	168	12%	261	15%	181	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	4	0%	33	2%	37	2%
Veteran	61	5%	39	3%	35	3%	21	2%	55	3%	49	3%
Rural	209	17%	191	15%	212	17%	233	17%	305	18%	323	17%
Urban	1,043	83%	1,080	85%	1,017	83%	1,114	83%	1,432	82%	1,565	83%
Export	39	3%	20	2%	11	1%	8	1%	18	1%	16	1%
\$150K and Under	117	9%	129	10%	98	8%	107	8%	116	7%	137	7%
>\$150K - \$350K	338	27%	340	27%	342	28%	330	24%	424	24%	509	27%
>\$350K - \$2M	672	54%	695	55%	683	56%	777	58%	1,029	59%	1,075	57%
>\$2M	125	10%	107	8%	106	9%	133	10%	168	10%	167	9%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$21,530,500		\$27,567,100		\$27,690,100		\$26,431,700		\$22,109,800		\$17,051,500	
All Minority	\$7,494,800	35%	\$10,264,000	37%	\$10,823,200	39%	\$9,209,600	35%	\$9,810,400	44%	\$5,096,200	30%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$300,000	1%	\$772,500	3%	\$625,000	2%	\$579,000	3%	\$261,500	2%
Ethnicity - ASIAN OR PACIFIC	\$1,406,800	7%	\$3,364,500	12%	\$2,604,100	9%	\$1,708,000	6%	\$3,226,700	15%	\$1,200,100	7%
Ethnicity – BLACK	\$2,581,100	12%	\$2,735,800	10%	\$3,435,100	12%	\$3,340,500	13%	\$3,651,600	17%	\$2,374,900	14%
Ethnicity – HISPANIC	\$3,506,900	16%	\$3,863,700	14%	\$4,011,500	14%	\$3,536,100	13%	\$2,353,100	11%	\$1,259,700	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$1,802,900	8%	\$1,342,800	5%	\$2,289,800	8%	\$2,510,700	9%	\$2,706,500	12%	\$2,086,100	12%
Ethnicity – WHITE	\$12,232,800	57%	\$15,960,300	58%	\$14,577,100	53%	\$14,711,400	56%	\$9,592,900	43%	\$9,869,200	58%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,635,300	12%	\$5,254,500	19%	\$3,923,600	14%	\$4,620,700	17%	\$2,789,900	13%	\$2,176,300	13%
Gender - Female Owned more than 50%	\$7,056,500	33%	\$6,911,100	25%	\$8,690,000	31%	\$8,110,400	31%	\$6,117,900	28%	\$4,090,000	24%
Gender - Male Owned	\$11,838,700	55%	\$15,401,500	56%	\$15,076,500	54%	\$13,700,600	52%	\$13,202,000	60%	\$10,785,200	63%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$10,081,800	38%	\$8,637,000	39%	\$5,800,600	34%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,892,400	11%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$10,853,800	41%	\$8,530,300	39%	\$7,284,800	43%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$2,892,800	11%	\$2,357,500	11%	\$2,073,700	12%
Veteran	\$752,100	3%	\$1,979,400	7%	\$3,094,000	11%	\$2,296,500	9%	\$2,634,300	12%	\$879,200	5%
Rural	\$2,564,300	12%	\$3,450,100	13%	\$3,767,900	14%	\$2,814,200	11%	\$3,702,900	17%	\$2,317,700	14%
Urban	\$18,966,200	88%	\$24,117,000	87%	\$23,922,200	86%	\$23,617,500	89%	\$18,406,900	83%	\$14,733,800	86%
\$150K and Under	\$13,351,500	62%	\$16,275,300	59%	\$13,140,200	47%	\$12,925,900	49%	\$9,741,000	44%	\$6,436,900	38%
>\$150K - \$350K	\$8,179,000	38%	\$11,291,800	41%	\$14,549,900	53%	\$13,505,800	51%	\$12,368,800	56%	\$10,614,600	62%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	176		213		205		194		160		111	
All Minority	66	38%	78	37%	79	39%	72	37%	67	42%	39	35%
Ethnicity - AMERICAN INDIAN	-	0%	2	1%	5	2%	3	2%	7	4%	3	3%
Ethnicity - ASIAN OR PACIFIC	11	6%	23	11%	17	8%	15	8%	21	13%	9	8%
Ethnicity – BLACK	25	14%	24	11%	29	14%	25	13%	24	15%	18	16%
Ethnicity – HISPANIC	30	17%	29	14%	28	14%	29	15%	15	9%	9	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	11	6%	12	6%	16	8%	19	10%	24	15%	11	10%
Ethnicity – WHITE	99	56%	123	58%	110	54%	103	53%	69	43%	61	55%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	23	13%	38	18%	-	0%	34	18%	20	13%	12	11%
Gender - Female Owned more than 50%	58	33%	55	26%	-	0%	63	32%	48	30%	33	30%
Gender - Male Owned	95	54%	120	56%	-	0%	97	50%	92	58%	66	59%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	79	41%	68	43%	37	33%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	14	13%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	77	40%	61	38%	48	43%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	17	9%	14	9%	12	11%
Veteran	8	0%	16	8%	22	11%	17	9%	18	11%	4	4%
Rural	20	11%	29	14%	31	15%	23	12%	26	16%	17	15%
Urban	156	89%	184	86%	174	85%	171	88%	134	84%	94	85%
\$150K and Under	140	80%	164	77%	141	69%	134	69%	106	66%	64	58%
>\$150K - \$350K	36	20%	49	23%	64	31%	60	31%	54	34%	47	42%

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