

Weekly Approvals Report with data as of 12/25 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$5,075,505,100		\$5,613,604,900		\$6,486,292,400		\$6,288,186,100		\$5,266,827,600		\$4,877,214,300	
All Minority	\$1,462,336,700	29%	\$1,800,636,000	32%	\$2,002,154,200	31%	\$2,035,129,600	32%	\$1,674,409,000	32%	\$1,321,002,900	27%
Ethnicity - AMERICAN INDIAN	\$15,900,700	0%	\$33,540,700	1%	\$53,433,200	1%	\$47,638,000	1%	\$26,376,100	1%	\$25,478,300	1%
Ethnicity - ASIAN OR PACIFIC	\$1,080,413,700	21%	\$1,320,742,600	24%	\$1,414,955,000	22%	\$1,384,764,500	22%	\$1,200,027,400	23%	\$846,913,500	17%
Ethnicity - BLACK	\$95,278,600	2%	\$128,022,300	2%	\$174,362,100	3%	\$190,988,000	3%	\$135,708,200	3%	\$128,000,100	3%
Ethnicity - HISPANIC	\$270,743,700	5%	\$318,330,400	6%	\$359,403,900	6%	\$411,739,100	7%	\$312,297,300	6%	\$320,611,000	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$749,631,700	15%	\$864,486,400	15%	\$1,134,720,600	17%	\$1,214,999,100	19%	\$1,096,122,600	21%	\$1,367,208,300	28%
Ethnicity - WHITE	\$2,863,536,700	56%	\$2,948,482,500	53%	\$3,349,417,600	52%	\$3,038,057,400	48%	\$2,496,296,000	47%	\$2,189,003,100	45%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$818,014,200	16%	\$830,859,500	15%	\$951,193,500	15%	\$878,537,600	14%	\$731,783,700	14%	\$646,068,600	13%
Gender - Female Owned more than 50%	\$717,941,200	14%	\$825,276,000	15%	\$875,436,600	13%	\$865,844,100	14%	\$750,771,800	14%	\$641,253,000	13%
Gender - Male Owned	\$3,539,549,700	70%	\$3,957,469,400	70%	\$4,659,662,300	72%	\$4,543,804,400	72%	\$3,784,272,100	72%	\$3,589,892,700	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$2,956,697,300	47%	\$2,428,433,900	46%	\$2,410,369,300	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$5,000	0%	\$0	0%	\$615,909,100	13%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$1,067,544,100	17%	\$838,606,800	16%	\$701,792,700	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$1,502,658,700	24%	\$1,368,434,100	26%	\$1,146,223,600	24%
Veteran	\$246,446,100	5%	\$211,790,400	4%	\$245,639,100	4%	\$231,303,000	4%	\$189,769,400	4%	\$167,616,100	3%
Rural	\$898,765,800	18%	\$952,719,100	17%	\$1,017,363,200	16%	\$960,022,700	15%	\$897,239,900	17%	\$832,890,500	17%
Urban	\$4,176,739,300	82%	\$4,660,885,800	83%	\$5,468,929,200	84%	\$5,328,163,400	85%	\$4,369,587,700	83%	\$4,044,323,800	83%
Export	\$337,876,000	7%	\$571,384,800	10%	\$271,789,300	4%	\$298,560,000	5%	\$187,300,100	4%	\$171,382,200	4%
CAPLine	\$76,548,100	2%	\$48,651,300	1%	\$79,783,400	1%	\$80,790,900	1%	\$61,630,500	1%	\$45,598,500	1%
PLP	\$3,229,066,700	64%	\$3,776,960,100	67%	\$4,857,104,900	75%	\$4,878,183,600	78%	\$4,012,846,400	76%	\$3,620,393,000	74%
Express	\$473,846,600	9%	\$435,201,100	8%	\$489,427,200	8%	\$408,143,500	6%	\$389,662,600	7%	\$368,167,000	8%
Community Advantage	\$23,649,300	0%	\$28,979,800	1%	\$29,921,900	0%	\$30,197,900	0%	\$23,979,600	0%	\$17,789,400	0%
\$150K and Under	\$489,124,700	10%	\$455,354,900	8%	\$505,601,000	8%	\$422,250,000	7%	\$362,763,800	7%	\$226,672,400	5%
>\$150K - \$350K	\$570,643,700	11%	\$603,154,200	11%	\$652,780,600	10%	\$681,552,700	11%	\$611,510,100	12%	\$447,225,200	9%
>\$350K - \$2M	\$2,519,781,100	50%	\$2,542,905,600	45%	\$2,837,982,400	44%	\$2,800,933,500	45%	\$2,354,479,100	45%	\$2,323,513,000	48%
>\$2M	\$1,495,955,600	29%	\$2,012,190,200	36%	\$2,489,928,400	38%	\$2,383,449,900	38%	\$1,938,074,600	37%	\$1,879,803,700	39%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	14,017		13,189		14,729		12,934		11,281		8,307	
All Minority	3,736	27%	3,492	26%	3,910	27%	3,550	27%	3,187	28%	2,199	26%
Ethnicity - AMERICAN INDIAN	88	1%	86	1%	110	1%	86	1%	90	1%	59	1%
Ethnicity - ASIAN OR PACIFIC	1,874	13%	1,841	14%	1,935	13%	1,722	13%	1,485	13%	1,000	12%
Ethnicity - BLACK	532	4%	498	4%	666	5%	600	5%	513	5%	425	5%
Ethnicity - HISPANIC	1,242	9%	1,067	8%	1,199	8%	1,142	9%	1,099	10%	715	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	1,761	13%	1,817	14%	2,185	15%	2,226	17%	1,899	17%	1,780	21%
Ethnicity - WHITE	8,520	61%	7,880	60%	8,634	59%	7,158	55%	6,195	55%	4,328	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	1,946	14%	1,805	14%	1,939	13%	1,757	14%	1,433	13%	1,076	13%
Gender - Female Owned more than 50%	2,567	18%	2,407	18%	2,618	18%	2,228	17%	2,128	19%	1,430	17%
Gender - Male Owned	9,504	68%	8,977	68%	10,172	69%	8,949	69%	7,720	68%	5,801	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	6,710	52%	5,967	53%	4,397	53%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	1	0%	-	0%	1,358	16%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	2,200	17%	1,819	16%	1,410	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	1,661	13%	1,461	13%	1,137	14%
Veteran	673	5%	674	5%	712	5%	614	5%	552	5%	368	4%
Rural	2,306	16%	2,234	17%	2,413	16%	2,041	16%	2,007	18%	1,617	19%
Urban	11,711	84%	10,955	83%	12,316	84%	10,893	84%	9,274	82%	6,690	81%
Export	414	3%	678	5%	199	1%	240	2%	145	1%	141	2%
CAPLine	106	1%	88	1%	76	1%	84	1%	70	1%	47	1%
PLP	3,700	26%	4,147	31%	6,439	44%	6,386	49%	5,110	45%	4,233	51%
Express	7,277	52%	6,099	46%	6,951	47%	5,243	41%	5,009	44%	3,097	37%
Community Advantage	196	1%	228	2%	220	1%	220	2%	175	2%	117	1%
\$150K and Under	8,485	61%	7,282	55%	8,208	56%	6,305	49%	5,687	50%	3,375	41%
>\$150K - \$350K	2,151	15%	2,277	17%	2,485	17%	2,608	20%	2,316	21%	1,700	20%
>\$350K - \$2M	2,892	21%	2,989	23%	3,265	22%	3,269	25%	2,690	24%	2,643	32%
>\$2M	489	3%	641	5%	771	5%	752	6%	588	5%	589	7%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$1,146,111,000		\$1,132,474,000		\$1,087,034,000		\$1,236,815,000		\$1,597,004,000		\$1,645,241,540	
All Minority	\$338,347,000	30%	\$327,503,000	29%	\$289,702,000	27%	\$334,509,000	27%	\$429,160,000	27%	\$418,474,000	25%
Ethnicity - AMERICAN INDIAN	\$5,104,000	0%	\$129,000	0%	\$886,000	0%	\$208,000	0%	\$632,000	0%	\$930,000	0%
Ethnicity - ASIAN OR PACIFIC	\$221,596,000	19%	\$232,071,000	20%	\$214,166,000	20%	\$213,374,000	17%	\$281,890,000	18%	\$240,546,000	15%
Ethnicity - BLACK	\$40,674,000	4%	\$32,248,000	3%	\$12,480,000	1%	\$20,021,000	2%	\$24,472,000	2%	\$24,645,000	1%
Ethnicity - HISPANIC	\$70,973,000	6%	\$63,055,000	6%	\$62,170,000	6%	\$100,906,000	8%	\$122,166,000	8%	\$152,353,000	9%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$163,254,000	14%	\$159,622,000	14%	\$217,830,000	20%	\$286,969,000	23%	\$435,506,000	27%	\$338,855,000	21%
Ethnicity - WHITE	\$644,510,000	56%	\$645,349,000	57%	\$579,502,000	53%	\$615,337,000	50%	\$732,338,000	46%	\$887,912,540	54%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$9,068,000	1%	\$75,929,000	7%	\$227,143,000	21%	\$223,500,000	18%	\$315,587,000	20%	\$346,145,000	21%
Gender - Female Owned more than 50%	\$117,636,000	10%	\$137,640,000	12%	\$104,276,000	10%	\$137,625,000	11%	\$159,529,000	10%	\$134,358,000	8%
Gender - Male Owned	\$1,019,407,000	89%	\$918,905,000	81%	\$755,615,000	70%	\$875,690,000	71%	\$1,121,888,000	70%	\$1,164,738,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$907,624,000	73%	\$1,213,096,000	76%	\$1,419,918,000	86%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,391,000	0%	\$2,345,000	0%	\$31,316,540	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$202,697,000	16%	\$302,517,000	19%	\$153,740,000	9%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$7,108,000	1%	\$32,961,000	2%	\$40,267,000	2%
Veteran	\$36,784,000	3%	\$21,176,000	2%	\$16,349,000	2%	\$13,510,000	1%	\$41,888,000	3%	\$30,947,000	2%
Rural	\$144,184,000	13%	\$128,082,000	11%	\$148,945,000	14%	\$152,130,000	12%	\$210,009,000	13%	\$207,154,540	13%
Urban	\$1,001,927,000	87%	\$1,004,392,000	89%	\$938,089,000	86%	\$1,084,685,000	88%	\$1,386,995,000	87%	\$1,438,087,000	87%
Export	\$40,459,000	4%	\$24,409,000	2%	\$13,240,000	1%	\$8,623,000	1%	\$26,523,000	2%	\$16,129,000	1%
\$150K and Under	\$13,759,000	1%	\$15,864,000	1%	\$12,462,000	1%	\$13,407,000	1%	\$13,581,000	1%	\$16,736,540	1%
>\$150K - \$350K	\$90,447,000	8%	\$95,755,000	8%	\$93,113,000	9%	\$87,851,000	7%	\$107,315,000	7%	\$135,618,000	8%
>\$350K - \$2M	\$608,906,000	53%	\$640,113,000	57%	\$610,164,000	56%	\$688,356,000	56%	\$907,342,000	57%	\$959,274,000	58%
>\$2M	\$432,999,000	38%	\$380,742,000	34%	\$371,295,000	34%	\$447,201,000	36%	\$568,766,000	36%	\$533,613,000	32%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	1,351		1,413		1,328		1,425		1,803		1,998	
All Minority	303	22%	329	23%	303	23%	339	24%	400	22%	455	23%
Ethnicity - AMERICAN INDIAN	4	0%	1	0%	3	0%	1	0%	2	0%	2	0%
Ethnicity - ASIAN OR PACIFIC	148	11%	186	13%	172	13%	165	12%	193	11%	211	11%
Ethnicity - BLACK	53	4%	40	3%	26	2%	29	2%	42	2%	54	3%
Ethnicity - HISPANIC	98	7%	102	7%	102	8%	144	10%	163	9%	188	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	153	11%	153	11%	218	16%	249	17%	427	24%	340	17%
Ethnicity - WHITE	895	66%	931	66%	807	61%	837	59%	976	54%	1,203	60%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	11	1%	123	9%	313	24%	338	24%	430	24%	464	23%
Gender - Female Owned more than 50%	189	14%	224	16%	156	12%	169	12%	243	13%	234	12%
Gender - Male Owned	1,151	85%	1,066	75%	859	65%	918	64%	1,130	63%	1,300	65%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	1,138	80%	1,462	81%	1,733	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	2	0%	3	0%	35	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	177	12%	267	15%	191	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	4	0%	34	2%	39	2%
Veteran	66	5%	45	3%	40	3%	23	2%	56	3%	50	3%
Rural	222	16%	218	15%	230	17%	252	18%	315	17%	333	17%
Urban	1,129	84%	1,195	85%	1,098	83%	1,173	82%	1,488	83%	1,665	83%
Export	42	3%	21	1%	12	1%	8	1%	18	1%	16	1%
\$150K and Under	126	9%	142	10%	107	8%	115	8%	120	7%	148	7%
>\$150K - \$350K	364	27%	381	27%	372	28%	349	24%	439	24%	539	27%
>\$350K - \$2M	727	54%	771	55%	736	55%	819	57%	1,068	59%	1,140	57%
>\$2M	134	10%	119	8%	113	9%	142	10%	176	10%	171	9%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$23,649,300		\$28,979,800		\$29,921,900		\$30,197,900		\$23,979,600		\$17,789,400	
All Minority	\$8,270,900	35%	\$10,691,500	37%	\$11,643,200	39%	\$10,294,100	34%	\$11,094,700	46%	\$5,389,200	30%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$300,000	1%	\$982,500	3%	\$625,000	2%	\$579,000	2%	\$261,500	1%
Ethnicity - ASIAN OR PACIFIC	\$1,406,800	6%	\$3,614,500	12%	\$2,604,100	9%	\$1,756,500	6%	\$3,842,900	16%	\$1,393,100	8%
Ethnicity – BLACK	\$2,767,700	12%	\$2,860,800	10%	\$3,987,600	13%	\$3,867,500	13%	\$3,779,700	16%	\$2,374,900	13%
Ethnicity – HISPANIC	\$4,096,400	17%	\$3,916,200	14%	\$4,069,000	14%	\$4,045,100	13%	\$2,893,100	12%	\$1,359,700	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$1,883,900	8%	\$1,582,800	5%	\$2,539,800	8%	\$3,410,700	11%	\$2,731,500	11%	\$2,236,100	13%
Ethnicity – WHITE	\$13,494,500	57%	\$16,705,500	58%	\$15,738,900	53%	\$16,493,100	55%	\$10,153,400	42%	\$10,164,100	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$3,135,300	13%	\$5,547,000	19%	\$4,525,100	15%	\$5,479,400	18%	\$3,132,400	13%	\$2,176,300	12%
Gender - Female Owned more than 50%	\$7,952,200	34%	\$7,491,100	26%	\$9,321,000	31%	\$8,818,900	29%	\$6,764,200	28%	\$4,384,900	25%
Gender - Male Owned	\$12,561,800	53%	\$15,941,700	55%	\$16,075,800	54%	\$15,899,600	53%	\$14,083,000	59%	\$11,228,200	63%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$12,105,500	40%	\$9,493,700	40%	\$5,900,600	33%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,892,400	11%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$12,111,800	40%	\$8,605,300	36%	\$7,729,700	43%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$2,950,800	10%	\$2,819,000	12%	\$2,266,700	13%
Veteran	\$1,047,100	4%	\$2,039,400	7%	\$3,301,500	11%	\$2,649,500	9%	\$2,731,300	11%	\$879,200	5%
Rural	\$2,850,000	12%	\$3,450,100	12%	\$4,330,900	14%	\$2,814,200	9%	\$3,992,900	17%	\$2,317,700	13%
Urban	\$20,799,300	88%	\$25,529,700	88%	\$25,591,000	86%	\$27,383,700	91%	\$19,986,700	83%	\$15,471,700	87%
\$150K and Under	\$14,725,300	62%	\$17,188,000	59%	\$14,088,500	47%	\$14,631,400	48%	\$10,730,100	45%	\$6,981,800	39%
>\$150K - \$350K	\$8,924,000	38%	\$11,791,800	41%	\$15,833,400	53%	\$15,566,500	52%	\$13,249,500	55%	\$10,807,600	61%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	196		228		220		220		175		117	
All Minority	72	37%	82	36%	84	38%	80	36%	76	43%	41	35%
Ethnicity - AMERICAN INDIAN	-	0%	2	1%	6	3%	3	1%	7	4%	3	3%
Ethnicity - ASIAN OR PACIFIC	11	6%	24	11%	17	8%	16	7%	25	14%	10	9%
Ethnicity – BLACK	27	14%	26	11%	32	15%	29	13%	26	15%	18	15%
Ethnicity – HISPANIC	34	17%	30	13%	29	13%	32	15%	18	10%	10	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	12	6%	15	7%	17	8%	24	11%	25	14%	12	10%
Ethnicity – WHITE	112	57%	131	57%	119	54%	116	53%	74	42%	64	55%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	26	13%	42	18%	-	0%	41	19%	23	13%	12	10%
Gender - Female Owned more than 50%	66	34%	60	26%	-	0%	69	31%	54	31%	36	31%
Gender - Male Owned	104	53%	126	55%	-	0%	110	50%	98	56%	69	59%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	91	41%	74	42%	38	32%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	14	12%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	87	40%	62	35%	52	44%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	18	8%	17	10%	13	11%
Veteran	10	0%	17	7%	24	11%	21	10%	19	11%	4	3%
Rural	23	12%	29	13%	34	15%	23	10%	28	16%	17	15%
Urban	173	88%	199	87%	186	85%	197	90%	147	84%	100	85%
\$150K and Under	157	80%	177	78%	150	68%	150	68%	117	67%	69	59%
>\$150K - \$350K	39	20%	51	22%	70	32%	70	32%	58	33%	48	41%

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