

Weekly Approvals Report with data as of 01/15 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$6,090,142,400		\$6,680,367,500		\$7,661,135,500		\$6,288,186,100		\$6,100,553,200		\$5,367,574,200	
All Minority	\$1,761,114,800	29%	\$2,107,015,000	32%	\$2,342,006,900	31%	\$2,030,074,600	32%	\$1,933,635,400	32%	\$1,473,526,800	27%
Ethnicity - AMERICAN INDIAN	\$19,938,900	0%	\$37,436,500	1%	\$66,610,300	1%	\$47,638,000	1%	\$27,109,100	0%	\$34,794,400	1%
Ethnicity - ASIAN OR PACIFIC	\$1,296,264,100	21%	\$1,536,561,900	23%	\$1,641,275,800	21%	\$1,379,709,500	22%	\$1,366,826,500	22%	\$939,036,400	17%
Ethnicity - BLACK	\$118,339,900	2%	\$151,391,800	2%	\$205,550,600	3%	\$190,988,000	3%	\$159,132,400	3%	\$138,692,300	3%
Ethnicity - HISPANIC	\$326,571,900	5%	\$381,624,800	6%	\$428,570,200	6%	\$411,739,100	7%	\$380,567,400	6%	\$361,003,700	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$886,991,500	15%	\$1,021,484,900	15%	\$1,349,995,600	18%	\$1,220,154,100	19%	\$1,268,041,800	21%	\$1,506,480,600	28%
Ethnicity - WHITE	\$3,442,036,100	57%	\$3,551,867,600	53%	\$3,969,133,000	52%	\$3,037,957,400	48%	\$2,898,876,000	48%	\$2,387,566,800	44%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$964,878,700	16%	\$985,470,500	15%	\$1,117,165,100	15%	\$879,119,600	14%	\$839,202,800	14%	\$709,978,700	13%
Gender - Female Owned more than 50%	\$862,940,600	14%	\$972,655,100	15%	\$1,041,066,500	14%	\$865,844,100	14%	\$880,050,200	14%	\$714,081,700	13%
Gender - Male Owned	\$4,262,323,100	70%	\$4,722,241,900	71%	\$5,502,903,900	72%	\$4,543,222,400	72%	\$4,381,300,200	72%	\$3,943,513,800	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$2,956,697,300	47%	\$2,780,773,200	46%	\$2,638,271,500	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$382,000	0%	\$1,465,000	0%	\$680,386,100	13%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$1,067,544,100	17%	\$964,590,200	16%	\$764,372,900	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$1,502,658,700	24%	\$1,595,883,700	26%	\$1,281,624,100	24%
Veteran	\$313,972,700	5%	\$249,105,900	4%	\$292,618,400	4%	\$231,303,000	4%	\$222,361,000	4%	\$192,099,800	4%
Rural	\$1,075,495,600	18%	\$1,137,937,900	17%	\$1,274,963,500	17%	\$960,022,700	15%	\$1,017,992,500	17%	\$916,648,300	17%
Urban	\$5,014,646,800	82%	\$5,542,429,600	83%	\$6,386,172,000	83%	\$5,328,163,400	85%	\$5,082,560,700	83%	\$4,450,925,900	83%
Export	\$382,272,800	6%	\$774,930,300	12%	\$310,184,200	4%	\$298,560,000	5%	\$213,045,500	3%	\$190,909,400	4%
CAPLine	\$85,264,900	1%	\$56,978,800	1%	\$86,524,500	1%	\$80,790,900	1%	\$66,195,500	1%	\$51,048,500	1%
PLP	\$3,899,401,000	64%	\$4,537,915,200	68%	\$5,755,475,200	75%	\$4,878,183,600	78%	\$4,624,982,600	76%	\$3,903,910,800	73%
Express	\$568,104,200	9%	\$518,797,200	8%	\$581,157,700	8%	\$408,143,500	6%	\$461,123,400	8%	\$417,939,700	8%
Community Advantage	\$29,728,300	0%	\$33,485,000	1%	\$37,709,100	0%	\$30,197,900	0%	\$28,699,000	0%	\$20,852,300	0%
\$150K and Under	\$589,393,500	10%	\$541,715,500	8%	\$596,419,400	8%	\$422,250,000	7%	\$426,755,500	7%	\$257,378,500	5%
>\$150K - \$350K	\$686,870,800	11%	\$717,136,500	11%	\$778,004,100	10%	\$681,552,700	11%	\$724,451,500	12%	\$507,564,000	9%
>\$350K - \$2M	\$2,974,527,300	49%	\$3,024,753,200	45%	\$3,379,742,400	44%	\$2,800,933,500	45%	\$2,731,035,400	45%	\$2,552,896,000	48%
>\$2M	\$1,839,350,800	30%	\$2,396,762,300	36%	\$2,906,969,600	38%	\$2,383,449,900	38%	\$2,218,310,800	36%	\$2,049,735,700	38%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	16,831		15,636		17,344		12,934		13,262		9,336	
All Minority	4,421	26%	4,082	26%	4,546	26%	3,548	27%	3,745	28%	2,454	26%
Ethnicity - AMERICAN INDIAN	95	1%	104	1%	138	1%	86	1%	97	1%	66	1%
Ethnicity - ASIAN OR PACIFIC	2,236	13%	2,123	14%	2,240	13%	1,720	13%	1,736	13%	1,092	12%
Ethnicity - BLACK	625	4%	586	4%	753	4%	600	5%	624	5%	472	5%
Ethnicity - HISPANIC	1,465	9%	1,269	8%	1,415	8%	1,142	9%	1,288	10%	824	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	2,103	12%	2,155	14%	2,588	15%	2,229	17%	2,220	17%	1,991	21%
Ethnicity - WHITE	10,307	61%	9,399	60%	10,210	59%	7,157	55%	7,297	55%	4,891	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	2,334	14%	2,138	14%	2,295	13%	1,758	14%	1,666	13%	1,205	13%
Gender - Female Owned more than 50%	3,110	18%	2,852	18%	3,061	18%	2,228	17%	2,500	19%	1,625	17%
Gender - Male Owned	11,387	68%	10,646	68%	11,988	69%	8,948	69%	9,096	69%	6,506	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	6,710	52%	6,971	53%	4,951	53%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	2	0%	1	0%	1,534	16%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	2,200	17%	2,105	16%	1,564	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	1,661	13%	1,740	13%	1,282	14%
Veteran	833	5%	805	5%	854	5%	614	5%	649	5%	429	5%
Rural	2,804	17%	2,666	17%	2,913	17%	2,041	16%	2,322	18%	1,856	20%
Urban	14,027	83%	12,970	83%	14,431	83%	10,893	84%	10,940	82%	7,480	80%
Export	478	3%	917	6%	235	1%	240	2%	171	1%	155	2%
CAPLine	124	1%	102	1%	87	1%	84	1%	82	1%	55	1%
PLP	4,448	26%	5,192	33%	7,626	44%	6,386	49%	5,918	45%	4,639	50%
Express	8,738	52%	7,226	46%	8,108	47%	5,243	41%	5,948	45%	3,534	38%
Community Advantage	245	1%	262	2%	274	2%	220	2%	209	2%	139	1%
\$150K and Under	10,195	61%	8,607	55%	9,578	55%	6,305	49%	6,720	51%	3,845	41%
>\$150K - \$350K	2,601	15%	2,713	17%	2,958	17%	2,608	20%	2,745	21%	1,933	21%
>\$350K - \$2M	3,431	20%	3,555	23%	3,905	23%	3,269	25%	3,126	24%	2,917	31%
>\$2M	604	4%	761	5%	903	5%	752	6%	671	5%	641	7%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$1,359,781,000		\$1,407,664,000		\$1,227,248,000		\$1,236,815,000		\$1,899,990,000		\$2,038,166,540	
All Minority	\$393,836,000	29%	\$402,134,000	29%	\$324,140,000	26%	\$334,509,000	27%	\$504,012,000	27%	\$502,484,000	25%
Ethnicity - AMERICAN INDIAN	\$5,384,000	0%	\$129,000	0%	\$1,339,000	0%	\$208,000	0%	\$632,000	0%	\$930,000	0%
Ethnicity - ASIAN OR PACIFIC	\$257,545,000	19%	\$279,749,000	20%	\$241,897,000	20%	\$213,374,000	17%	\$334,119,000	18%	\$287,332,000	14%
Ethnicity - BLACK	\$45,902,000	3%	\$40,385,000	3%	\$14,090,000	1%	\$20,021,000	2%	\$27,097,000	1%	\$28,152,000	1%
Ethnicity - HISPANIC	\$85,005,000	6%	\$81,871,000	6%	\$66,814,000	5%	\$100,906,000	8%	\$142,164,000	7%	\$186,070,000	9%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$195,041,000	14%	\$216,790,000	15%	\$253,553,000	21%	\$296,538,000	24%	\$516,142,000	27%	\$398,595,000	20%
Ethnicity - WHITE	\$770,904,000	57%	\$788,740,000	56%	\$649,555,000	53%	\$605,768,000	49%	\$879,836,000	46%	\$1,137,087,540	56%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$12,624,000	1%	\$103,258,000	7%	\$255,646,000	21%	\$223,500,000	18%	\$363,514,000	19%	\$425,680,000	21%
Gender - Female Owned more than 50%	\$149,788,000	11%	\$170,540,000	12%	\$116,716,000	10%	\$132,125,000	11%	\$181,901,000	10%	\$177,311,000	9%
Gender - Male Owned	\$1,197,369,000	88%	\$1,133,866,000	81%	\$854,886,000	70%	\$881,190,000	71%	\$1,354,575,000	71%	\$1,435,175,540	70%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$907,624,000	73%	\$1,456,454,000	77%	\$1,758,286,000	86%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,391,000	0%	\$5,242,000	0%	\$34,244,540	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$202,697,000	16%	\$345,818,000	18%	\$199,394,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$7,108,000	1%	\$42,502,000	2%	\$46,242,000	2%
Veteran	\$43,484,000	3%	\$27,171,000	2%	\$21,479,000	2%	\$13,510,000	1%	\$45,499,000	2%	\$42,507,000	2%
Rural	\$180,571,000	13%	\$159,868,000	11%	\$168,015,000	14%	\$152,130,000	12%	\$252,008,000	13%	\$257,770,540	13%
Urban	\$1,179,210,000	87%	\$1,247,796,000	89%	\$1,059,233,000	86%	\$1,084,685,000	88%	\$1,647,982,000	87%	\$1,780,396,000	87%
Export	\$51,259,000	4%	\$30,228,000	2%	\$16,190,000	1%	\$8,623,000	1%	\$28,365,000	1%	\$23,215,000	1%
\$150K and Under	\$16,868,000	1%	\$19,374,000	1%	\$14,150,000	1%	\$13,407,000	1%	\$17,262,000	1%	\$21,960,540	1%
>\$150K - \$350K	\$114,301,000	8%	\$118,774,000	8%	\$108,655,000	9%	\$87,851,000	7%	\$132,218,000	7%	\$167,091,000	8%
>\$350K - \$2M	\$722,456,000	53%	\$790,024,000	56%	\$687,432,000	56%	\$688,356,000	56%	\$1,093,558,000	58%	\$1,188,236,000	58%
>\$2M	\$506,156,000	37%	\$479,492,000	34%	\$417,011,000	34%	\$447,201,000	36%	\$656,952,000	35%	\$660,879,000	32%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	1,639		1,743		1,521		1,425		2,179		2,487	
All Minority	373	23%	392	22%	343	23%	339	24%	482	22%	556	22%
Ethnicity - AMERICAN INDIAN	5	0%	1	0%	4	0%	1	0%	2	0%	2	0%
Ethnicity - ASIAN OR PACIFIC	177	11%	222	13%	195	13%	165	12%	237	11%	259	10%
Ethnicity - BLACK	61	4%	47	3%	30	2%	29	2%	47	2%	61	2%
Ethnicity - HISPANIC	130	8%	122	7%	114	7%	144	10%	196	9%	234	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	184	11%	199	11%	258	17%	252	18%	511	23%	418	17%
Ethnicity - WHITE	1,082	66%	1,152	66%	920	60%	834	59%	1,186	54%	1,513	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	16	1%	159	9%	367	24%	338	24%	500	23%	580	23%
Gender - Female Owned more than 50%	236	14%	269	15%	180	12%	168	12%	290	13%	299	12%
Gender - Male Owned	1,387	85%	1,315	75%	974	64%	919	64%	1,389	64%	1,608	65%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	1,138	80%	1,770	81%	2,159	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	2	0%	6	0%	39	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	177	12%	318	15%	244	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	4	0%	42	2%	45	2%
Veteran	77	5%	53	3%	44	3%	23	2%	65	3%	65	3%
Rural	274	17%	277	16%	266	17%	252	18%	390	18%	412	17%
Urban	1,365	83%	1,466	84%	1,255	83%	1,173	82%	1,789	82%	2,075	83%
Export	53	3%	25	1%	14	1%	8	1%	22	1%	21	1%
\$150K and Under	156	10%	173	10%	124	8%	115	8%	151	7%	194	8%
>\$150K - \$350K	457	28%	472	27%	435	29%	349	24%	542	25%	659	26%
>\$350K - \$2M	868	53%	947	54%	834	55%	819	57%	1,283	59%	1,423	57%
>\$2M	158	10%	151	9%	128	8%	142	10%	203	9%	211	8%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$29,728,300		\$33,485,000		\$37,709,100		\$30,197,900		\$28,699,000		\$20,852,300	
All Minority	\$9,820,900	33%	\$11,698,500	35%	\$13,355,900	35%	\$10,294,100	34%	\$13,244,100	46%	\$7,115,100	34%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$300,000	1%	\$982,500	3%	\$625,000	2%	\$579,000	2%	\$261,500	1%
Ethnicity - ASIAN OR PACIFIC	\$2,261,800	8%	\$3,924,500	12%	\$2,950,100	8%	\$1,756,500	6%	\$4,000,300	14%	\$1,543,100	7%
Ethnicity - BLACK	\$3,317,700	11%	\$2,976,800	9%	\$4,419,600	12%	\$3,867,500	13%	\$4,801,700	17%	\$3,700,800	18%
Ethnicity - HISPANIC	\$4,241,400	14%	\$4,497,200	13%	\$5,003,700	13%	\$4,045,100	13%	\$3,863,100	13%	\$1,609,700	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$2,020,900	7%	\$1,582,800	5%	\$4,322,800	11%	\$3,410,700	11%	\$3,431,500	12%	\$2,311,100	11%
Ethnicity - WHITE	\$17,886,500	60%	\$20,203,700	60%	\$20,030,400	53%	\$16,493,100	55%	\$12,023,400	42%	\$11,426,100	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$4,180,300	14%	\$6,175,500	18%	\$5,845,100	16%	\$5,479,400	18%	\$4,069,800	14%	\$2,563,300	12%
Gender - Female Owned more than 50%	\$9,093,900	31%	\$9,350,300	28%	\$10,942,900	29%	\$8,818,900	29%	\$7,662,600	27%	\$5,432,800	26%
Gender - Male Owned	\$16,454,100	55%	\$17,959,200	54%	\$20,921,100	55%	\$15,899,600	53%	\$16,966,600	59%	\$12,856,200	62%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$12,105,500	40%	\$11,090,700	39%	\$7,386,500	35%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,977,400	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$12,111,800	40%	\$10,984,700	38%	\$8,926,700	43%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$2,950,800	10%	\$3,192,000	11%	\$2,561,700	12%
Veteran	\$2,122,100	7%	\$2,124,400	6%	\$4,402,000	12%	\$2,649,500	9%	\$2,943,300	10%	\$979,200	5%
Rural	\$3,018,700	10%	\$3,863,100	12%	\$5,170,900	14%	\$2,814,200	9%	\$4,517,900	16%	\$2,689,700	13%
Urban	\$26,709,600	90%	\$29,621,900	88%	\$32,538,200	86%	\$27,383,700	91%	\$24,181,100	84%	\$18,162,600	87%
\$150K and Under	\$18,285,100	62%	\$20,175,200	60%	\$17,413,000	46%	\$14,631,400	48%	\$12,654,900	44%	\$8,719,200	42%
>\$150K - \$350K	\$11,443,200	38%	\$13,309,800	40%	\$20,296,100	54%	\$15,566,500	52%	\$16,044,100	56%	\$12,133,100	58%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	245		262		274		220		209		139	
All Minority	86	35%	90	34%	96	35%	80	36%	92	44%	52	37%
Ethnicity - AMERICAN INDIAN	-	0%	2	1%	6	2%	3	1%	7	3%	3	2%
Ethnicity - ASIAN OR PACIFIC	18	7%	26	10%	20	7%	16	7%	27	13%	11	8%
Ethnicity – BLACK	32	13%	28	11%	35	13%	29	13%	33	16%	27	19%
Ethnicity – HISPANIC	36	15%	34	13%	35	13%	32	15%	25	12%	11	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	14	6%	15	6%	29	11%	24	11%	28	13%	13	9%
Ethnicity – WHITE	145	59%	157	60%	149	54%	116	53%	89	43%	74	53%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	33	13%	49	19%	-	0%	41	19%	31	15%	16	12%
Gender - Female Owned more than 50%	77	31%	74	28%	-	0%	69	31%	61	29%	42	30%
Gender - Male Owned	135	55%	139	53%	-	0%	110	50%	117	56%	81	58%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	91	41%	86	41%	48	35%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	16	12%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	87	40%	77	37%	60	43%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	18	8%	20	10%	15	11%
Veteran	17	0%	18	7%	31	11%	21	10%	21	10%	6	4%
Rural	26	11%	33	13%	40	15%	23	10%	32	15%	21	15%
Urban	219	89%	229	87%	234	85%	197	90%	177	85%	118	85%
\$150K and Under	195	80%	204	78%	184	67%	150	68%	138	66%	85	61%
>\$150K - \$350K	50	20%	58	22%	90	33%	70	32%	71	34%	54	39%

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