

Weekly Approvals Report with data as of 01/25 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$6,420,858,700		\$6,999,660,200		\$8,444,051,000		\$6,288,186,100		\$6,430,630,400		\$5,455,699,500	
All Minority	\$1,858,098,100	29%	\$2,203,376,900	31%	\$2,614,005,300	31%	\$2,028,817,200	32%	\$2,042,915,100	32%	\$1,494,485,300	27%
Ethnicity - AMERICAN INDIAN	\$22,827,400	0%	\$40,132,400	1%	\$67,361,800	1%	\$47,638,000	1%	\$30,040,700	0%	\$35,190,400	1%
Ethnicity - ASIAN OR PACIFIC	\$1,360,364,500	21%	\$1,591,605,400	23%	\$1,831,294,500	22%	\$1,378,129,100	22%	\$1,444,862,500	22%	\$950,548,400	17%
Ethnicity - BLACK	\$128,334,300	2%	\$156,663,900	2%	\$233,134,500	3%	\$191,311,000	3%	\$165,536,300	3%	\$140,383,000	3%
Ethnicity - HISPANIC	\$346,571,900	5%	\$414,975,200	6%	\$482,214,500	6%	\$411,739,100	7%	\$402,475,600	6%	\$368,363,500	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$941,916,400	15%	\$1,084,792,100	15%	\$1,503,225,900	18%	\$1,222,533,700	19%	\$1,321,163,800	21%	\$1,528,263,200	28%
Ethnicity - WHITE	\$3,620,844,200	56%	\$3,711,491,200	53%	\$4,326,819,800	51%	\$3,036,835,200	48%	\$3,066,551,500	48%	\$2,432,951,000	45%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,015,791,100	16%	\$1,030,275,900	15%	\$1,226,296,800	15%	\$879,119,600	14%	\$888,308,100	14%	\$719,703,900	13%
Gender - Female Owned more than 50%	\$923,886,700	14%	\$1,015,352,900	15%	\$1,164,391,100	14%	\$865,634,100	14%	\$933,095,000	15%	\$734,997,000	13%
Gender - Male Owned	\$4,481,180,900	70%	\$4,954,031,400	71%	\$6,053,363,100	72%	\$4,543,432,400	72%	\$4,609,227,300	72%	\$4,000,998,600	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$2,956,697,300	47%	\$2,938,390,000	46%	\$2,688,874,200	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$382,000	0%	\$1,856,000	0%	\$686,644,000	13%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$1,067,544,100	17%	\$1,001,557,800	16%	\$777,460,200	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$1,502,658,700	24%	\$1,681,648,300	26%	\$1,299,801,500	24%
Veteran	\$336,374,600	5%	\$265,180,100	4%	\$312,648,200	4%	\$231,203,000	4%	\$230,647,500	4%	\$193,064,100	4%
Rural	\$1,135,269,900	18%	\$1,183,098,800	17%	\$1,374,724,200	16%	\$960,022,700	15%	\$1,071,076,100	17%	\$930,199,500	17%
Urban	\$5,285,588,800	82%	\$5,816,561,400	83%	\$7,069,326,800	84%	\$5,328,163,400	85%	\$5,359,554,300	83%	\$4,525,500,000	83%
Export	\$401,167,300	6%	\$847,573,200	12%	\$325,748,900	4%	\$298,560,000	5%	\$220,863,500	3%	\$195,019,400	4%
CAPLine	\$93,064,900	1%	\$62,828,800	1%	\$92,980,500	1%	\$80,790,900	1%	\$66,195,500	1%	\$52,632,500	1%
PLP	\$4,100,904,100	64%	\$4,737,665,200	68%	\$6,418,196,700	76%	\$4,878,183,600	78%	\$4,879,059,400	76%	\$3,943,874,800	72%
Express	\$598,299,900	9%	\$548,264,900	8%	\$623,679,500	7%	\$408,143,500	6%	\$486,426,300	8%	\$426,843,500	8%
Community Advantage	\$32,029,800	0%	\$36,014,200	1%	\$40,462,300	0%	\$30,197,900	0%	\$30,599,600	0%	\$21,373,900	0%
\$150K and Under	\$619,899,400	10%	\$573,080,800	8%	\$646,873,100	8%	\$422,250,000	7%	\$445,678,900	7%	\$263,466,200	5%
>\$150K - \$350K	\$729,204,100	11%	\$754,352,400	11%	\$853,646,500	10%	\$681,552,700	11%	\$763,421,700	12%	\$520,849,000	10%
>\$350K - \$2M	\$3,136,589,100	49%	\$3,178,750,200	45%	\$3,727,389,700	44%	\$2,800,933,500	45%	\$2,857,285,900	44%	\$2,596,803,600	48%
>\$2M	\$1,935,166,100	30%	\$2,493,476,800	36%	\$3,216,141,700	38%	\$2,383,449,900	38%	\$2,364,243,900	37%	\$2,074,580,700	38%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	17,732		16,476		18,858		12,934		13,920		9,569	
All Minority	4,641	26%	4,275	26%	4,958	26%	3,546	27%	3,924	28%	2,509	26%
Ethnicity - AMERICAN INDIAN	103	1%	113	1%	145	1%	86	1%	103	1%	70	1%
Ethnicity - ASIAN OR PACIFIC	2,345	13%	2,218	13%	2,473	13%	1,717	13%	1,823	13%	1,110	12%
Ethnicity - BLACK	651	4%	614	4%	816	4%	601	5%	654	5%	488	5%
Ethnicity - HISPANIC	1,542	9%	1,330	8%	1,524	8%	1,142	9%	1,344	10%	841	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	2,230	13%	2,275	14%	2,839	15%	2,234	17%	2,315	17%	2,044	21%
Ethnicity - WHITE	10,861	61%	9,926	60%	11,061	59%	7,154	55%	7,681	55%	5,016	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	2,458	14%	2,230	14%	2,480	13%	1,758	14%	1,750	13%	1,231	13%
Gender - Female Owned more than 50%	3,276	18%	2,985	18%	3,336	18%	2,227	17%	2,629	19%	1,674	17%
Gender - Male Owned	11,998	68%	11,261	68%	13,042	69%	8,949	69%	9,541	69%	6,664	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	6,710	52%	7,336	53%	5,088	53%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	2	0%	2	0%	1,579	17%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	2,200	17%	2,192	16%	1,591	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	1,661	13%	1,825	13%	1,306	14%
Veteran	889	5%	852	5%	916	5%	613	5%	676	5%	440	5%
Rural	2,969	17%	2,810	17%	3,134	17%	2,041	16%	2,437	18%	1,913	20%
Urban	14,763	83%	13,666	83%	15,724	83%	10,893	84%	11,483	82%	7,656	80%
Export	496	3%	990	6%	255	1%	240	2%	176	1%	158	2%
CAPLine	130	1%	106	1%	92	0%	84	1%	82	1%	59	1%
PLP	4,688	26%	5,524	34%	8,477	45%	6,386	49%	6,193	44%	4,697	49%
Express	9,178	52%	7,630	46%	8,665	46%	5,243	41%	6,259	45%	3,655	38%
Community Advantage	264	1%	281	2%	291	2%	220	2%	224	2%	143	1%
\$150K and Under	10,709	60%	9,092	55%	10,293	55%	6,305	49%	7,042	51%	3,970	41%
>\$150K - \$350K	2,764	16%	2,858	17%	3,247	17%	2,608	20%	2,894	21%	1,983	21%
>\$350K - \$2M	3,622	20%	3,733	23%	4,317	23%	3,269	25%	3,268	23%	2,969	31%
>\$2M	637	4%	793	5%	1,001	5%	752	6%	716	5%	647	7%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$1,412,737,000		\$1,485,729,000		\$1,302,457,000		\$1,236,815,000		\$1,994,534,000		\$2,147,914,540	
All Minority	\$409,847,000	29%	\$429,312,000	29%	\$346,326,000	27%	\$334,509,000	27%	\$529,234,000	27%	\$525,217,000	24%
Ethnicity - AMERICAN INDIAN	\$5,384,000	0%	\$129,000	0%	\$1,339,000	0%	\$208,000	0%	\$632,000	0%	\$930,000	0%
Ethnicity - ASIAN OR PACIFIC	\$271,437,000	19%	\$299,588,000	20%	\$257,068,000	20%	\$213,374,000	17%	\$348,640,000	17%	\$300,134,000	14%
Ethnicity - BLACK	\$46,824,000	3%	\$40,762,000	3%	\$15,277,000	1%	\$20,021,000	2%	\$28,036,000	1%	\$31,286,000	1%
Ethnicity - HISPANIC	\$86,202,000	6%	\$88,833,000	6%	\$72,642,000	6%	\$100,906,000	8%	\$151,926,000	8%	\$192,867,000	9%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$203,324,000	14%	\$234,732,000	16%	\$267,406,000	21%	\$296,538,000	24%	\$540,783,000	27%	\$428,142,000	20%
Ethnicity - WHITE	\$799,566,000	57%	\$821,685,000	55%	\$688,725,000	53%	\$605,768,000	49%	\$924,517,000	46%	\$1,194,555,540	56%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$14,367,000	1%	\$118,475,000	8%	\$272,380,000	21%	\$223,500,000	18%	\$386,978,000	19%	\$452,672,000	21%
Gender - Female Owned more than 50%	\$157,298,000	11%	\$175,069,000	12%	\$119,862,000	9%	\$132,125,000	11%	\$188,469,000	9%	\$186,566,000	9%
Gender - Male Owned	\$1,241,072,000	88%	\$1,192,185,000	80%	\$910,215,000	70%	\$881,190,000	71%	\$1,419,087,000	71%	\$1,508,676,540	70%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$907,624,000	73%	\$1,529,589,000	77%	\$1,853,610,000	86%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,391,000	0%	\$5,242,000	0%	\$35,550,540	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$202,697,000	16%	\$362,516,000	18%	\$211,011,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$7,108,000	1%	\$45,148,000	2%	\$47,743,000	2%
Veteran	\$45,855,000	3%	\$29,608,000	2%	\$21,615,000	2%	\$13,510,000	1%	\$49,935,000	3%	\$42,750,000	2%
Rural	\$186,113,000	13%	\$169,096,000	11%	\$172,746,000	13%	\$152,130,000	12%	\$264,131,000	13%	\$283,907,540	13%
Urban	\$1,226,624,000	87%	\$1,316,633,000	89%	\$1,129,711,000	87%	\$1,084,685,000	88%	\$1,730,403,000	87%	\$1,864,007,000	87%
Export	\$52,132,000	4%	\$30,634,000	2%	\$16,190,000	1%	\$8,623,000	1%	\$28,365,000	1%	\$26,650,000	1%
\$150K and Under	\$17,457,000	1%	\$20,073,000	1%	\$14,740,000	1%	\$13,407,000	1%	\$18,910,000	1%	\$23,431,540	1%
>\$150K - \$350K	\$120,366,000	9%	\$125,837,000	8%	\$115,271,000	9%	\$87,851,000	7%	\$140,160,000	7%	\$174,431,000	8%
>\$350K - \$2M	\$754,655,000	53%	\$829,176,000	56%	\$739,421,000	57%	\$688,356,000	56%	\$1,151,762,000	58%	\$1,250,612,000	58%
>\$2M	\$520,259,000	37%	\$510,643,000	34%	\$433,025,000	33%	\$447,201,000	36%	\$683,702,000	34%	\$699,440,000	33%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	1,720		1,838		1,616		1,425		2,305		2,627	
All Minority	386	22%	419	23%	370	23%	339	24%	512	22%	586	22%
Ethnicity - AMERICAN INDIAN	5	0%	1	0%	4	0%	1	0%	2	0%	2	0%
Ethnicity - ASIAN OR PACIFIC	185	11%	239	13%	207	13%	165	12%	250	11%	273	10%
Ethnicity - BLACK	64	4%	48	3%	32	2%	29	2%	49	2%	66	3%
Ethnicity - HISPANIC	132	8%	131	7%	127	8%	144	10%	211	9%	245	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	194	11%	214	12%	271	17%	252	18%	540	23%	446	17%
Ethnicity - WHITE	1,140	66%	1,205	66%	975	60%	834	59%	1,253	54%	1,595	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	18	1%	167	9%	392	24%	338	24%	535	23%	618	24%
Gender - Female Owned more than 50%	248	14%	277	15%	187	12%	168	12%	305	13%	316	12%
Gender - Male Owned	1,454	85%	1,394	76%	1,037	64%	919	64%	1,465	64%	1,693	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	1,138	80%	1,872	81%	2,283	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	2	0%	6	0%	42	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	177	12%	337	15%	255	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	4	0%	45	2%	47	2%
Veteran	81	5%	56	3%	45	3%	23	2%	69	3%	66	3%
Rural	287	17%	293	16%	279	17%	252	18%	419	18%	438	17%
Urban	1,433	83%	1,545	84%	1,337	83%	1,173	82%	1,886	82%	2,189	83%
Export	54	3%	26	1%	14	1%	8	1%	22	1%	23	1%
\$150K and Under	162	9%	178	10%	129	8%	115	8%	165	7%	206	8%
>\$150K - \$350K	483	28%	501	27%	462	29%	349	24%	572	25%	689	26%
>\$350K - \$2M	913	53%	997	54%	891	55%	819	57%	1,356	59%	1,509	57%
>\$2M	162	9%	162	9%	134	8%	142	10%	212	9%	223	8%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$32,029,800		\$36,014,200		\$40,462,300		\$30,197,900		\$30,599,600		\$21,373,900	
All Minority	\$10,009,900	31%	\$12,318,500	34%	\$14,480,100	36%	\$10,294,100	34%	\$13,700,900	45%	\$7,209,000	34%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$300,000	1%	\$982,500	2%	\$625,000	2%	\$641,500	2%	\$261,500	1%
Ethnicity - ASIAN OR PACIFIC	\$2,380,800	7%	\$4,174,500	12%	\$3,450,100	9%	\$1,756,500	6%	\$4,150,300	14%	\$1,543,100	7%
Ethnicity - BLACK	\$3,387,700	11%	\$2,976,800	8%	\$4,818,400	12%	\$3,867,500	13%	\$4,941,000	16%	\$3,794,700	18%
Ethnicity - HISPANIC	\$4,241,400	13%	\$4,867,200	14%	\$5,229,100	13%	\$4,045,100	13%	\$3,968,100	13%	\$1,609,700	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$2,270,900	7%	\$1,732,800	5%	\$4,392,800	11%	\$3,410,700	11%	\$3,681,500	12%	\$2,311,100	11%
Ethnicity - WHITE	\$19,749,000	62%	\$21,962,900	61%	\$21,589,400	53%	\$16,493,100	55%	\$13,217,200	43%	\$11,853,800	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$4,545,300	14%	\$6,175,500	17%	\$6,693,300	17%	\$5,479,400	18%	\$4,249,800	14%	\$2,563,300	12%
Gender - Female Owned more than 50%	\$9,800,900	31%	\$9,580,800	27%	\$11,284,900	28%	\$8,818,900	29%	\$8,195,100	27%	\$5,604,400	26%
Gender - Male Owned	\$17,683,600	55%	\$20,257,900	56%	\$22,484,100	56%	\$15,899,600	53%	\$18,154,700	59%	\$13,206,200	62%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$12,105,500	40%	\$12,150,700	40%	\$7,636,500	36%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,977,400	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$12,111,800	40%	\$11,675,300	38%	\$9,120,600	43%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$2,950,800	10%	\$3,192,000	10%	\$2,639,400	12%
Veteran	\$2,292,100	7%	\$2,374,400	7%	\$4,772,000	12%	\$2,649,500	9%	\$2,943,300	10%	\$979,200	5%
Rural	\$3,258,700	10%	\$4,263,100	12%	\$5,292,900	13%	\$2,814,200	9%	\$5,050,400	17%	\$2,689,700	13%
Urban	\$28,771,100	90%	\$31,751,100	88%	\$35,169,400	87%	\$27,383,700	91%	\$25,549,200	83%	\$18,684,200	87%
\$150K and Under	\$19,677,100	61%	\$21,335,200	59%	\$18,511,400	46%	\$14,631,400	48%	\$13,865,500	45%	\$8,990,800	42%
>\$150K - \$350K	\$12,352,700	39%	\$14,679,000	41%	\$21,950,900	54%	\$15,566,500	52%	\$16,734,100	55%	\$12,383,100	58%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	264		281		291		220		224		143	
All Minority	88	33%	93	33%	103	35%	80	36%	97	43%	53	37%
Ethnicity - AMERICAN INDIAN	-	0%	2	1%	6	2%	3	1%	8	4%	3	2%
Ethnicity - ASIAN OR PACIFIC	19	7%	27	10%	23	8%	16	7%	28	13%	11	8%
Ethnicity – BLACK	33	13%	28	10%	37	13%	29	13%	34	15%	28	20%
Ethnicity – HISPANIC	36	14%	36	13%	37	13%	32	15%	27	12%	11	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	15	6%	16	6%	30	10%	24	11%	29	13%	13	9%
Ethnicity – WHITE	161	61%	172	61%	158	54%	116	53%	98	44%	77	54%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	36	14%	49	17%	-	0%	41	19%	33	15%	16	11%
Gender - Female Owned more than 50%	85	32%	76	27%	-	0%	69	31%	65	29%	44	31%
Gender - Male Owned	143	54%	156	56%	-	0%	110	50%	126	56%	83	58%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	91	41%	92	41%	49	34%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	16	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	87	40%	85	38%	62	43%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	18	8%	20	9%	16	11%
Veteran	19	0%	19	7%	33	11%	21	10%	21	9%	6	4%
Rural	28	11%	35	12%	41	14%	23	10%	36	16%	21	15%
Urban	236	89%	246	88%	250	86%	197	90%	188	84%	122	85%
\$150K and Under	210	80%	217	77%	193	66%	150	68%	150	67%	88	62%
>\$150K - \$350K	54	20%	64	23%	98	34%	70	32%	74	33%	55	38%

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