

Weekly Approvals Report with data as of 02/19 for each FY

## 7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
<b>All 7(A)</b>	<b>\$8,103,168,700</b>		<b>\$8,856,634,200</b>		<b>\$10,009,339,000</b>		<b>\$9,322,388,000</b>		<b>\$7,928,173,200</b>		<b>\$7,438,871,600</b>	
<b>All Minority</b>	<b>\$2,331,055,300</b>	<b>29%</b>	<b>\$2,772,433,300</b>	<b>31%</b>	<b>\$3,113,839,900</b>	<b>31%</b>	<b>\$3,003,909,000</b>	<b>32%</b>	<b>\$2,511,306,900</b>	<b>32%</b>	<b>\$2,050,621,800</b>	<b>28%</b>
Ethnicity - AMERICAN INDIAN	\$33,931,600	0%	\$55,844,300	1%	\$76,042,700	1%	\$73,576,800	1%	\$49,412,400	1%	\$48,364,200	1%
Ethnicity - ASIAN OR PACIFIC	\$1,696,866,700	21%	\$2,003,460,600	23%	\$2,172,700,800	22%	\$2,026,006,900	22%	\$1,769,812,500	22%	\$1,319,806,200	18%
Ethnicity - BLACK	\$161,813,700	2%	\$208,465,300	2%	\$273,580,500	3%	\$304,876,300	3%	\$211,227,900	3%	\$201,926,800	3%
Ethnicity - HISPANIC	\$438,443,300	5%	\$504,663,100	6%	\$591,515,900	6%	\$599,449,000	6%	\$480,854,100	6%	\$480,524,600	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,264,129,400	16%	\$1,455,826,700	16%	\$1,855,276,200	19%	\$1,856,119,000	20%	\$1,644,725,700	21%	\$2,089,792,000	28%
Ethnicity - WHITE	\$4,507,984,000	56%	\$4,628,374,200	52%	\$5,040,222,900	50%	\$4,462,360,000	48%	\$3,772,140,600	48%	\$3,298,457,800	44%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,320,308,200	16%	\$1,335,694,700	15%	\$1,474,394,200	15%	\$1,324,242,000	14%	\$1,134,420,200	14%	\$952,523,400	13%
Gender - Female Owned more than 50%	\$1,150,068,200	14%	\$1,277,920,900	14%	\$1,381,910,600	14%	\$1,247,213,300	13%	\$1,112,222,900	14%	\$998,581,800	13%
Gender - Male Owned	\$5,632,792,300	70%	\$6,243,018,600	70%	\$7,153,034,200	71%	\$6,750,932,700	72%	\$5,681,530,100	72%	\$5,487,766,400	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$4,376,860,000	47%	\$3,601,480,500	45%	\$3,638,063,600	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$892,000	0%	\$1,856,000	0%	\$949,987,200	13%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$1,614,564,500	17%	\$1,242,805,500	16%	\$1,064,357,100	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$2,186,709,100	23%	\$2,111,783,600	27%	\$1,783,544,100	24%
<b>Veteran</b>	<b>\$394,517,700</b>	<b>5%</b>	<b>\$323,722,600</b>	<b>4%</b>	<b>\$385,667,700</b>	<b>4%</b>	<b>\$360,807,400</b>	<b>4%</b>	<b>\$275,882,500</b>	<b>3%</b>	<b>\$265,905,200</b>	<b>4%</b>
<b>Rural</b>	<b>\$1,439,767,900</b>	<b>18%</b>	<b>\$1,524,346,800</b>	<b>17%</b>	<b>\$1,619,233,200</b>	<b>16%</b>	<b>\$1,396,640,400</b>	<b>15%</b>	<b>\$1,301,171,800</b>	<b>16%</b>	<b>\$1,291,346,200</b>	<b>17%</b>
<b>Urban</b>	<b>\$6,663,400,800</b>	<b>82%</b>	<b>\$7,332,287,400</b>	<b>83%</b>	<b>\$8,390,105,800</b>	<b>84%</b>	<b>\$7,925,747,600</b>	<b>85%</b>	<b>\$6,627,001,400</b>	<b>84%</b>	<b>\$6,147,525,400</b>	<b>83%</b>
<b>Export</b>	<b>\$484,301,500</b>	<b>6%</b>	<b>\$1,124,836,200</b>	<b>13%</b>	<b>\$412,630,500</b>	<b>4%</b>	<b>\$388,647,000</b>	<b>4%</b>	<b>\$272,018,500</b>	<b>3%</b>	<b>\$245,864,400</b>	<b>3%</b>
<b>CAPLine</b>	<b>\$110,508,400</b>	<b>1%</b>	<b>\$86,584,400</b>	<b>1%</b>	<b>\$123,239,500</b>	<b>1%</b>	<b>\$121,435,900</b>	<b>1%</b>	<b>\$73,345,500</b>	<b>1%</b>	<b>\$73,705,500</b>	<b>1%</b>
<b>PLP</b>	<b>\$5,159,938,600</b>	<b>64%</b>	<b>\$6,086,501,900</b>	<b>69%</b>	<b>\$7,515,116,800</b>	<b>75%</b>	<b>\$7,363,145,300</b>	<b>79%</b>	<b>\$5,946,361,600</b>	<b>75%</b>	<b>\$5,533,837,300</b>	<b>74%</b>
<b>Express</b>	<b>\$753,302,300</b>	<b>9%</b>	<b>\$694,582,100</b>	<b>8%</b>	<b>\$758,096,300</b>	<b>8%</b>	<b>\$612,980,000</b>	<b>7%</b>	<b>\$604,839,000</b>	<b>8%</b>	<b>\$539,279,900</b>	<b>7%</b>
<b>Community Advantage</b>	<b>\$40,581,100</b>	<b>1%</b>	<b>\$47,424,500</b>	<b>1%</b>	<b>\$51,081,900</b>	<b>1%</b>	<b>\$48,422,600</b>	<b>1%</b>	<b>\$38,349,300</b>	<b>0%</b>	<b>\$25,747,900</b>	<b>0%</b>
<b>\$150K and Under</b>	<b>\$787,012,100</b>	<b>10%</b>	<b>\$738,350,500</b>	<b>8%</b>	<b>\$804,886,200</b>	<b>8%</b>	<b>\$659,282,800</b>	<b>7%</b>	<b>\$556,937,200</b>	<b>7%</b>	<b>\$339,637,300</b>	<b>5%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$933,742,400</b>	<b>12%</b>	<b>\$967,310,500</b>	<b>11%</b>	<b>\$1,030,925,500</b>	<b>10%</b>	<b>\$1,054,862,700</b>	<b>11%</b>	<b>\$937,016,500</b>	<b>12%</b>	<b>\$674,755,800</b>	<b>9%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$3,914,296,300</b>	<b>48%</b>	<b>\$4,020,970,300</b>	<b>45%</b>	<b>\$4,449,263,600</b>	<b>44%</b>	<b>\$4,155,149,900</b>	<b>45%</b>	<b>\$3,514,185,400</b>	<b>44%</b>	<b>\$3,567,915,100</b>	<b>48%</b>
<b>&gt;\$2M</b>	<b>\$2,468,117,900</b>	<b>30%</b>	<b>\$3,130,002,900</b>	<b>35%</b>	<b>\$3,724,263,700</b>	<b>37%</b>	<b>\$3,453,092,600</b>	<b>37%</b>	<b>\$2,920,034,100</b>	<b>37%</b>	<b>\$2,856,563,400</b>	<b>38%</b>

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## 7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
<b>All 7(A)</b>	<b>22,367</b>		<b>21,044</b>		<b>22,908</b>		<b>19,740</b>		<b>17,292</b>		<b>12,607</b>	
<b>All Minority</b>	<b>5,757</b>	<b>26%</b>	<b>5,375</b>	<b>26%</b>	<b>5,922</b>	<b>26%</b>	<b>5,306</b>	<b>27%</b>	<b>4,832</b>	<b>28%</b>	<b>3,276</b>	<b>26%</b>
Ethnicity - AMERICAN INDIAN	142	1%	153	1%	167	1%	139	1%	144	1%	90	1%
Ethnicity - ASIAN OR PACIFIC	2,905	13%	2,773	13%	2,939	13%	2,592	13%	2,247	13%	1,455	12%
Ethnicity - BLACK	820	4%	786	4%	968	4%	884	4%	804	5%	642	5%
Ethnicity - HISPANIC	1,890	8%	1,663	8%	1,848	8%	1,691	9%	1,637	9%	1,089	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	2,985	13%	2,955	14%	3,592	16%	3,651	18%	2,891	17%	2,753	22%
Ethnicity - WHITE	13,625	61%	12,714	60%	13,394	58%	10,783	55%	9,569	55%	6,578	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	3,120	14%	2,873	14%	3,006	13%	2,637	13%	2,203	13%	1,636	13%
Gender - Female Owned more than 50%	4,109	18%	3,845	18%	4,051	18%	3,332	17%	3,235	19%	2,195	17%
Gender - Male Owned	15,138	68%	14,326	68%	15,851	69%	13,771	70%	11,854	69%	8,776	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	10,330	52%	9,165	53%	6,608	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	3	0%	2	0%	2,105	17%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	3,406	17%	2,693	16%	2,153	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	2,430	12%	2,252	13%	1,736	14%
<b>Veteran</b>	<b>1,131</b>	<b>5%</b>	<b>1,101</b>	<b>5%</b>	<b>1,137</b>	<b>5%</b>	<b>936</b>	<b>5%</b>	<b>841</b>	<b>5%</b>	<b>562</b>	<b>4%</b>
<b>Rural</b>	<b>3,747</b>	<b>17%</b>	<b>3,649</b>	<b>17%</b>	<b>3,842</b>	<b>17%</b>	<b>3,082</b>	<b>16%</b>	<b>3,035</b>	<b>18%</b>	<b>2,534</b>	<b>20%</b>
<b>Urban</b>	<b>18,620</b>	<b>83%</b>	<b>17,395</b>	<b>83%</b>	<b>19,066</b>	<b>83%</b>	<b>16,658</b>	<b>84%</b>	<b>14,257</b>	<b>82%</b>	<b>10,073</b>	<b>80%</b>
<b>Export</b>	<b>606</b>	<b>3%</b>	<b>1,369</b>	<b>7%</b>	<b>322</b>	<b>1%</b>	<b>332</b>	<b>2%</b>	<b>228</b>	<b>1%</b>	<b>200</b>	<b>2%</b>
<b>CAPLine</b>	<b>163</b>	<b>1%</b>	<b>138</b>	<b>1%</b>	<b>121</b>	<b>1%</b>	<b>127</b>	<b>1%</b>	<b>94</b>	<b>1%</b>	<b>87</b>	<b>1%</b>
<b>PLP</b>	<b>5,882</b>	<b>26%</b>	<b>7,475</b>	<b>36%</b>	<b>10,178</b>	<b>44%</b>	<b>9,932</b>	<b>50%</b>	<b>7,589</b>	<b>44%</b>	<b>6,417</b>	<b>51%</b>
<b>Express</b>	<b>11,567</b>	<b>52%</b>	<b>9,697</b>	<b>46%</b>	<b>10,550</b>	<b>46%</b>	<b>7,962</b>	<b>40%</b>	<b>7,835</b>	<b>45%</b>	<b>4,663</b>	<b>37%</b>
<b>Community Advantage</b>	<b>328</b>	<b>1%</b>	<b>370</b>	<b>2%</b>	<b>374</b>	<b>2%</b>	<b>342</b>	<b>2%</b>	<b>273</b>	<b>2%</b>	<b>176</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>13,516</b>	<b>60%</b>	<b>11,659</b>	<b>55%</b>	<b>12,665</b>	<b>55%</b>	<b>9,715</b>	<b>49%</b>	<b>8,813</b>	<b>51%</b>	<b>5,061</b>	<b>40%</b>
<b>&gt;\$150K - \$350K</b>	<b>3,529</b>	<b>16%</b>	<b>3,662</b>	<b>17%</b>	<b>3,932</b>	<b>17%</b>	<b>4,026</b>	<b>20%</b>	<b>3,551</b>	<b>21%</b>	<b>2,573</b>	<b>20%</b>
<b>&gt;\$350K - \$2M</b>	<b>4,515</b>	<b>20%</b>	<b>4,727</b>	<b>22%</b>	<b>5,146</b>	<b>22%</b>	<b>4,912</b>	<b>25%</b>	<b>4,035</b>	<b>23%</b>	<b>4,083</b>	<b>32%</b>
<b>&gt;\$2M</b>	<b>807</b>	<b>4%</b>	<b>996</b>	<b>5%</b>	<b>1,165</b>	<b>5%</b>	<b>1,087</b>	<b>6%</b>	<b>893</b>	<b>5%</b>	<b>890</b>	<b>7%</b>

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## 504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
<b>All 504</b>	<b>\$1,741,502,000</b>		<b>\$1,852,708,000</b>		<b>\$1,685,492,000</b>		<b>\$1,709,728,000</b>		<b>\$2,425,353,000</b>		<b>\$2,720,128,540</b>	
<b>All Minority</b>	<b>\$500,527,000</b>	<b>29%</b>	<b>\$544,089,000</b>	<b>29%</b>	<b>\$436,524,000</b>	<b>26%</b>	<b>\$444,728,000</b>	<b>26%</b>	<b>\$622,025,000</b>	<b>26%</b>	<b>\$656,286,000</b>	<b>24%</b>
Ethnicity - AMERICAN INDIAN	\$8,122,000	0%	\$643,000	0%	\$1,339,000	0%	\$208,000	0%	\$1,630,000	0%	\$1,099,000	0%
Ethnicity - ASIAN OR PACIFIC	\$326,464,000	19%	\$383,691,000	21%	\$316,997,000	19%	\$287,005,000	17%	\$406,373,000	17%	\$372,149,000	14%
Ethnicity - BLACK	\$61,203,000	4%	\$43,987,000	2%	\$23,685,000	1%	\$27,070,000	2%	\$35,898,000	1%	\$37,005,000	1%
Ethnicity - HISPANIC	\$104,738,000	6%	\$115,768,000	6%	\$94,503,000	6%	\$130,445,000	8%	\$178,124,000	7%	\$246,033,000	9%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$256,576,000	15%	\$295,804,000	16%	\$378,001,000	22%	\$402,350,000	24%	\$695,004,000	29%	\$568,355,000	21%
Ethnicity - WHITE	\$984,399,000	57%	\$1,012,815,000	55%	\$870,967,000	52%	\$862,650,000	50%	\$1,108,324,000	46%	\$1,495,487,540	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$19,184,000	1%	\$159,390,000	9%	\$349,702,000	21%	\$323,514,000	19%	\$481,677,000	20%	\$565,951,000	21%
Gender - Female Owned more than 50%	\$202,604,000	12%	\$200,813,000	11%	\$144,332,000	9%	\$186,938,000	11%	\$251,548,000	10%	\$240,776,000	9%
Gender - Male Owned	\$1,519,714,000	87%	\$1,492,505,000	81%	\$1,191,458,000	71%	\$1,199,276,000	70%	\$1,692,128,000	70%	\$1,913,401,540	70%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$1,265,108,000	74%	\$1,879,129,000	77%	\$2,356,388,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$2,057,000	0%	\$5,242,000	0%	\$42,581,540	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$277,169,000	16%	\$421,856,000	17%	\$260,046,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$8,479,000	0%	\$56,542,000	2%	\$61,113,000	2%
<b>Veteran</b>	<b>\$54,184,000</b>	<b>3%</b>	<b>\$36,618,000</b>	<b>2%</b>	<b>\$27,886,000</b>	<b>2%</b>	<b>\$23,332,000</b>	<b>1%</b>	<b>\$72,943,000</b>	<b>3%</b>	<b>\$52,994,000</b>	<b>2%</b>
<b>Rural</b>	<b>\$217,103,000</b>	<b>12%</b>	<b>\$213,593,000</b>	<b>12%</b>	<b>\$226,806,000</b>	<b>13%</b>	<b>\$217,984,000</b>	<b>13%</b>	<b>\$321,633,000</b>	<b>13%</b>	<b>\$374,841,540</b>	<b>14%</b>
<b>Urban</b>	<b>\$1,524,399,000</b>	<b>88%</b>	<b>\$1,639,115,000</b>	<b>88%</b>	<b>\$1,458,686,000</b>	<b>87%</b>	<b>\$1,491,744,000</b>	<b>87%</b>	<b>\$2,103,720,000</b>	<b>87%</b>	<b>\$2,345,287,000</b>	<b>86%</b>
<b>Export</b>	<b>\$64,378,000</b>	<b>4%</b>	<b>\$31,589,000</b>	<b>2%</b>	<b>\$21,919,000</b>	<b>1%</b>	<b>\$16,987,000</b>	<b>1%</b>	<b>\$36,032,000</b>	<b>1%</b>	<b>\$33,645,000</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>\$21,582,000</b>	<b>1%</b>	<b>\$24,982,000</b>	<b>1%</b>	<b>\$18,863,000</b>	<b>1%</b>	<b>\$18,377,000</b>	<b>1%</b>	<b>\$23,770,000</b>	<b>1%</b>	<b>\$29,773,540</b>	<b>1%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$147,039,000</b>	<b>8%</b>	<b>\$159,565,000</b>	<b>9%</b>	<b>\$147,965,000</b>	<b>9%</b>	<b>\$138,730,000</b>	<b>8%</b>	<b>\$171,930,000</b>	<b>7%</b>	<b>\$223,315,000</b>	<b>8%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$933,798,000</b>	<b>54%</b>	<b>\$1,039,174,000</b>	<b>56%</b>	<b>\$938,045,000</b>	<b>56%</b>	<b>\$993,119,000</b>	<b>58%</b>	<b>\$1,413,028,000</b>	<b>58%</b>	<b>\$1,609,390,000</b>	<b>59%</b>
<b>&gt;\$2M</b>	<b>\$639,083,000</b>	<b>37%</b>	<b>\$628,987,000</b>	<b>34%</b>	<b>\$580,619,000</b>	<b>34%</b>	<b>\$559,502,000</b>	<b>33%</b>	<b>\$816,625,000</b>	<b>34%</b>	<b>\$857,650,000</b>	<b>32%</b>

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## 504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
<b>All 504</b>	<b>2,122</b>		<b>2,322</b>		<b>2,076</b>		<b>2,085</b>		<b>2,821</b>		<b>3,368</b>	
<b>All Minority</b>	<b>483</b>	<b>23%</b>	<b>526</b>	<b>23%</b>	<b>465</b>	<b>22%</b>	<b>476</b>	<b>23%</b>	<b>623</b>	<b>22%</b>	<b>755</b>	<b>22%</b>
Ethnicity - AMERICAN INDIAN	8	0%	2	0%	4	0%	1	0%	5	0%	3	0%
Ethnicity - ASIAN OR PACIFIC	236	11%	300	13%	258	12%	236	11%	303	11%	346	10%
Ethnicity - BLACK	77	4%	55	2%	40	2%	42	2%	62	2%	80	2%
Ethnicity - HISPANIC	162	8%	169	7%	163	8%	197	9%	253	9%	326	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	248	12%	287	12%	376	18%	383	18%	693	25%	581	17%
Ethnicity - WHITE	1,391	66%	1,509	65%	1,235	59%	1,226	59%	1,505	53%	2,032	60%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	22	1%	223	10%	501	24%	504	24%	666	24%	794	24%
Gender - Female Owned more than 50%	324	15%	335	14%	241	12%	256	12%	376	13%	411	12%
Gender - Male Owned	1,776	84%	1,764	76%	1,334	64%	1,325	64%	1,779	63%	2,163	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	1,644	79%	2,288	81%	2,922	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	4	0%	6	0%	51	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	272	13%	413	15%	334	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	6	0%	57	2%	61	2%
<b>Veteran</b>	<b>95</b>	<b>4%</b>	<b>71</b>	<b>3%</b>	<b>57</b>	<b>3%</b>	<b>40</b>	<b>2%</b>	<b>90</b>	<b>3%</b>	<b>86</b>	<b>3%</b>
<b>Rural</b>	<b>344</b>	<b>16%</b>	<b>373</b>	<b>16%</b>	<b>363</b>	<b>17%</b>	<b>374</b>	<b>18%</b>	<b>503</b>	<b>18%</b>	<b>566</b>	<b>17%</b>
<b>Urban</b>	<b>1,778</b>	<b>84%</b>	<b>1,949</b>	<b>84%</b>	<b>1,713</b>	<b>83%</b>	<b>1,711</b>	<b>82%</b>	<b>2,318</b>	<b>82%</b>	<b>2,802</b>	<b>83%</b>
<b>Export</b>	<b>64</b>	<b>3%</b>	<b>28</b>	<b>1%</b>	<b>20</b>	<b>1%</b>	<b>16</b>	<b>1%</b>	<b>30</b>	<b>1%</b>	<b>32</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>197</b>	<b>9%</b>	<b>220</b>	<b>9%</b>	<b>167</b>	<b>8%</b>	<b>159</b>	<b>8%</b>	<b>206</b>	<b>7%</b>	<b>263</b>	<b>8%</b>
<b>&gt;\$150K - \$350K</b>	<b>594</b>	<b>28%</b>	<b>639</b>	<b>28%</b>	<b>595</b>	<b>29%</b>	<b>550</b>	<b>26%</b>	<b>699</b>	<b>25%</b>	<b>883</b>	<b>26%</b>
<b>&gt;\$350K - \$2M</b>	<b>1,133</b>	<b>53%</b>	<b>1,265</b>	<b>54%</b>	<b>1,135</b>	<b>55%</b>	<b>1,195</b>	<b>57%</b>	<b>1,664</b>	<b>59%</b>	<b>1,950</b>	<b>58%</b>
<b>&gt;\$2M</b>	<b>198</b>	<b>9%</b>	<b>198</b>	<b>9%</b>	<b>179</b>	<b>9%</b>	<b>181</b>	<b>9%</b>	<b>252</b>	<b>9%</b>	<b>272</b>	<b>8%</b>

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## Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
<b>All Community Advantage</b>	<b>\$40,581,100</b>		<b>\$47,424,500</b>		<b>\$51,081,900</b>		<b>\$48,422,600</b>		<b>\$38,349,300</b>		<b>\$25,747,900</b>	
<b>All Minority</b>	<b>\$12,628,900</b>	<b>31%</b>	<b>\$16,118,300</b>	<b>34%</b>	<b>\$17,088,300</b>	<b>33%</b>	<b>\$16,581,800</b>	<b>34%</b>	<b>\$16,744,000</b>	<b>44%</b>	<b>\$8,245,500</b>	<b>32%</b>
Ethnicity - AMERICAN INDIAN	\$0	0%	\$450,000	1%	\$1,107,500	2%	\$725,000	1%	\$721,500	2%	\$261,500	1%
Ethnicity - ASIAN OR PACIFIC	\$2,744,800	7%	\$5,243,100	11%	\$4,259,600	8%	\$3,167,300	7%	\$5,250,800	14%	\$1,970,600	8%
Ethnicity - BLACK	\$4,419,700	11%	\$4,459,800	9%	\$5,636,600	11%	\$6,182,800	13%	\$6,013,600	16%	\$4,115,200	16%
Ethnicity - HISPANIC	\$5,464,400	13%	\$5,965,400	13%	\$6,084,600	12%	\$6,506,700	13%	\$4,758,100	12%	\$1,898,200	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$2,485,200	6%	\$2,055,800	4%	\$5,304,200	10%	\$5,970,600	12%	\$4,401,500	11%	\$2,781,100	11%
Ethnicity - WHITE	\$25,467,000	63%	\$29,250,400	62%	\$28,689,400	56%	\$25,870,200	53%	\$17,203,800	45%	\$14,721,300	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$6,056,500	15%	\$7,315,300	15%	\$8,301,100	16%	\$8,351,200	17%	\$5,687,900	15%	\$3,438,300	13%
Gender - Female Owned more than 50%	\$12,384,700	31%	\$13,785,100	29%	\$14,748,600	29%	\$13,799,800	28%	\$10,188,700	27%	\$7,261,700	28%
Gender - Male Owned	\$22,139,900	55%	\$26,324,100	56%	\$28,032,200	55%	\$26,271,600	54%	\$22,472,700	59%	\$15,047,900	58%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$18,135,500	37%	\$15,183,900	40%	\$9,239,900	36%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$2,127,400	8%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$21,657,900	45%	\$15,166,900	40%	\$11,221,800	44%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$4,551,700	9%	\$3,571,900	9%	\$3,158,800	12%
<b>Veteran</b>	<b>\$3,113,100</b>	<b>8%</b>	<b>\$3,807,300</b>	<b>8%</b>	<b>\$6,342,300</b>	<b>12%</b>	<b>\$3,926,400</b>	<b>8%</b>	<b>\$3,553,000</b>	<b>9%</b>	<b>\$1,222,900</b>	<b>5%</b>
<b>Rural</b>	<b>\$3,978,500</b>	<b>10%</b>	<b>\$5,314,300</b>	<b>11%</b>	<b>\$7,201,200</b>	<b>14%</b>	<b>\$4,405,600</b>	<b>9%</b>	<b>\$5,548,400</b>	<b>14%</b>	<b>\$3,119,400</b>	<b>12%</b>
<b>Urban</b>	<b>\$36,602,600</b>	<b>90%</b>	<b>\$42,110,200</b>	<b>89%</b>	<b>\$43,880,700</b>	<b>86%</b>	<b>\$44,017,000</b>	<b>91%</b>	<b>\$32,800,900</b>	<b>86%</b>	<b>\$22,628,500</b>	<b>88%</b>
<b>\$150K and Under</b>	<b>\$24,191,400</b>	<b>60%</b>	<b>\$28,226,400</b>	<b>60%</b>	<b>\$25,689,100</b>	<b>50%</b>	<b>\$21,176,500</b>	<b>44%</b>	<b>\$16,258,900</b>	<b>42%</b>	<b>\$11,166,700</b>	<b>43%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$16,389,700</b>	<b>40%</b>	<b>\$19,198,100</b>	<b>40%</b>	<b>\$25,392,800</b>	<b>50%</b>	<b>\$27,246,100</b>	<b>56%</b>	<b>\$22,090,400</b>	<b>58%</b>	<b>\$14,581,200</b>	<b>57%</b>

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## Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
<b>All Community Advantage</b>	<b>328</b>		<b>370</b>		<b>374</b>		<b>342</b>		<b>273</b>		<b>176</b>	
<b>All Minority</b>	<b>112</b>	<b>34%</b>	<b>123</b>	<b>33%</b>	<b>124</b>	<b>33%</b>	<b>122</b>	<b>36%</b>	<b>119</b>	<b>44%</b>	<b>65</b>	<b>37%</b>
Ethnicity - AMERICAN INDIAN	-	0%	3	1%	7	2%	4	1%	9	3%	3	2%
Ethnicity - ASIAN OR PACIFIC	22	7%	34	9%	29	8%	25	7%	34	12%	15	9%
Ethnicity – BLACK	43	13%	40	11%	44	12%	44	13%	44	16%	32	18%
Ethnicity – HISPANIC	47	14%	46	12%	44	12%	49	14%	32	12%	15	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	17	5%	20	5%	37	10%	46	13%	34	12%	15	9%
Ethnicity – WHITE	199	61%	227	61%	213	57%	174	51%	120	44%	96	55%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	50	15%	61	16%	-	0%	60	18%	40	15%	23	13%
Gender - Female Owned more than 50%	104	32%	109	29%	-	0%	106	31%	80	29%	55	31%
Gender - Male Owned	174	53%	200	54%	-	0%	176	51%	153	56%	98	56%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	132	39%	109	40%	62	35%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	18	10%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	150	44%	109	40%	77	44%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	28	8%	22	8%	19	11%
<b>Veteran</b>	<b>24</b>	<b>0%</b>	<b>30</b>	<b>8%</b>	<b>46</b>	<b>12%</b>	<b>29</b>	<b>8%</b>	<b>26</b>	<b>10%</b>	<b>7</b>	<b>4%</b>
<b>Rural</b>	<b>34</b>	<b>10%</b>	<b>45</b>	<b>12%</b>	<b>58</b>	<b>16%</b>	<b>33</b>	<b>10%</b>	<b>38</b>	<b>14%</b>	<b>24</b>	<b>14%</b>
<b>Urban</b>	<b>294</b>	<b>90%</b>	<b>325</b>	<b>88%</b>	<b>316</b>	<b>84%</b>	<b>309</b>	<b>90%</b>	<b>235</b>	<b>86%</b>	<b>152</b>	<b>86%</b>
<b>\$150K and Under</b>	<b>257</b>	<b>78%</b>	<b>286</b>	<b>77%</b>	<b>260</b>	<b>70%</b>	<b>219</b>	<b>64%</b>	<b>175</b>	<b>64%</b>	<b>111</b>	<b>63%</b>
<b>&gt;\$150K - \$350K</b>	<b>71</b>	<b>22%</b>	<b>84</b>	<b>23%</b>	<b>114</b>	<b>30%</b>	<b>123</b>	<b>36%</b>	<b>98</b>	<b>36%</b>	<b>65</b>	<b>37%</b>

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