

Weekly Approvals Report with data as of 02/05 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$7,281,329,200		\$7,996,490,200		\$9,156,399,400		\$7,707,330,900		\$7,220,166,100		\$6,424,087,200	
All Minority	\$2,099,037,400	29%	\$2,508,583,100	31%	\$2,840,521,200	31%	\$2,489,593,100	32%	\$2,286,409,500	32%	\$1,747,574,200	27%
Ethnicity - AMERICAN INDIAN	\$25,524,900	0%	\$47,774,100	1%	\$69,268,800	1%	\$57,335,300	1%	\$39,797,700	1%	\$43,843,800	1%
Ethnicity - ASIAN OR PACIFIC	\$1,535,001,500	21%	\$1,811,759,200	23%	\$1,990,929,100	22%	\$1,697,637,500	22%	\$1,617,110,200	22%	\$1,110,404,200	17%
Ethnicity - BLACK	\$148,288,500	2%	\$184,513,100	2%	\$254,069,300	3%	\$234,065,100	3%	\$190,381,100	3%	\$177,189,400	3%
Ethnicity - HISPANIC	\$390,222,500	5%	\$464,536,700	6%	\$526,254,000	6%	\$500,555,200	6%	\$439,120,500	6%	\$416,136,800	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,103,709,800	15%	\$1,278,286,600	16%	\$1,659,949,700	18%	\$1,512,462,500	20%	\$1,497,031,700	21%	\$1,816,779,300	28%
Ethnicity - WHITE	\$4,078,582,000	56%	\$4,209,620,500	53%	\$4,655,928,500	51%	\$3,705,275,300	48%	\$3,436,724,900	48%	\$2,859,733,700	45%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,152,148,700	16%	\$1,202,517,100	15%	\$1,338,212,900	15%	\$1,096,889,400	14%	\$1,013,559,100	14%	\$836,325,400	13%
Gender - Female Owned more than 50%	\$1,047,147,000	14%	\$1,154,577,600	14%	\$1,260,342,200	14%	\$1,043,529,300	14%	\$1,024,715,800	14%	\$860,365,000	13%
Gender - Male Owned	\$5,082,033,500	70%	\$5,639,395,500	71%	\$6,557,844,300	72%	\$5,566,912,200	72%	\$5,181,891,200	72%	\$4,727,396,800	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$3,636,551,000	47%	\$3,282,549,700	45%	\$3,143,117,800	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$382,000	0%	\$1,856,000	0%	\$831,065,700	13%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$1,293,960,900	17%	\$1,117,493,100	15%	\$917,458,100	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$1,800,478,900	23%	\$1,918,618,400	27%	\$1,529,526,000	24%
Veteran	\$366,058,500	5%	\$298,630,600	4%	\$353,332,600	4%	\$294,317,400	4%	\$256,783,500	4%	\$221,032,000	3%
Rural	\$1,288,127,200	18%	\$1,369,270,800	17%	\$1,478,191,400	16%	\$1,154,859,200	15%	\$1,182,833,600	16%	\$1,087,027,900	17%
Urban	\$5,993,202,000	82%	\$6,627,219,400	83%	\$7,678,208,000	84%	\$6,552,471,700	85%	\$6,037,332,500	84%	\$5,337,059,300	83%
Export	\$433,320,900	6%	\$1,003,261,500	13%	\$361,853,600	4%	\$329,312,200	4%	\$253,872,800	4%	\$232,543,900	4%
CAPLine	\$100,483,900	1%	\$79,578,800	1%	\$113,952,500	1%	\$99,590,900	1%	\$70,945,500	1%	\$63,975,500	1%
PLP	\$4,651,293,600	64%	\$5,435,273,600	68%	\$6,890,121,400	75%	\$6,056,647,000	79%	\$5,434,973,400	75%	\$4,727,068,300	74%
Express	\$681,113,300	9%	\$625,007,400	8%	\$695,378,700	8%	\$514,855,900	7%	\$547,715,900	8%	\$481,863,700	8%
Community Advantage	\$35,577,900	0%	\$42,168,600	1%	\$45,215,100	0%	\$40,132,000	1%	\$34,365,700	0%	\$23,194,300	0%
\$150K and Under	\$706,751,400	10%	\$662,406,900	8%	\$724,102,200	8%	\$549,398,400	7%	\$504,346,400	7%	\$300,684,900	5%
>\$150K - \$350K	\$835,552,900	11%	\$863,289,000	11%	\$950,144,600	10%	\$860,117,300	11%	\$847,770,900	12%	\$600,532,000	9%
>\$350K - \$2M	\$3,539,138,400	49%	\$3,644,746,100	46%	\$4,047,606,900	44%	\$3,433,176,000	45%	\$3,218,463,500	45%	\$3,093,307,300	48%
>\$2M	\$2,199,886,500	30%	\$2,826,048,200	35%	\$3,434,545,700	38%	\$2,864,639,200	37%	\$2,649,585,300	37%	\$2,429,563,000	38%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	20,143		18,868		20,840		16,405		15,697		11,068	
All Minority	5,221	26%	4,855	26%	5,427	26%	4,434	27%	4,417	28%	2,872	26%
Ethnicity - AMERICAN INDIAN	122	1%	137	1%	157	1%	111	1%	126	1%	83	1%
Ethnicity - ASIAN OR PACIFIC	2,638	13%	2,503	13%	2,709	13%	2,150	13%	2,049	13%	1,257	11%
Ethnicity - BLACK	739	4%	710	4%	893	4%	734	4%	742	5%	575	5%
Ethnicity - HISPANIC	1,722	9%	1,505	8%	1,668	8%	1,439	9%	1,500	10%	957	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	2,632	13%	2,634	14%	3,205	15%	2,912	18%	2,629	17%	2,403	22%
Ethnicity - WHITE	12,290	61%	11,379	60%	12,208	59%	9,059	55%	8,651	55%	5,793	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	2,805	14%	2,564	14%	2,727	13%	2,213	13%	1,993	13%	1,433	13%
Gender - Female Owned more than 50%	3,698	18%	3,441	18%	3,681	18%	2,805	17%	2,918	19%	1,930	17%
Gender - Male Owned	13,640	68%	12,863	68%	14,432	69%	11,387	69%	10,786	69%	7,705	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	8,568	52%	8,281	53%	5,837	53%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	2	0%	2	0%	1,831	17%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	2,783	17%	2,419	15%	1,873	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	2,015	12%	2,070	13%	1,522	14%
Veteran	1,014	5%	982	5%	1,028	5%	783	5%	762	5%	492	4%
Rural	3,378	17%	3,254	17%	3,474	17%	2,566	16%	2,736	17%	2,196	20%
Urban	16,765	83%	15,614	83%	17,366	83%	13,839	84%	12,961	83%	8,872	80%
Export	546	3%	1,201	6%	290	1%	279	2%	206	1%	185	2%
CAPLine	146	1%	123	1%	112	1%	102	1%	91	1%	72	1%
PLP	5,299	26%	6,551	35%	9,256	44%	8,116	49%	6,912	44%	5,582	50%
Express	10,435	52%	8,679	46%	9,639	46%	6,733	41%	7,106	45%	4,132	37%
Community Advantage	291	1%	329	2%	328	2%	286	2%	246	2%	158	1%
\$150K and Under	12,168	60%	10,415	55%	11,469	55%	8,163	50%	7,992	51%	4,492	41%
>\$150K - \$350K	3,169	16%	3,271	17%	3,617	17%	3,304	20%	3,216	20%	2,286	21%
>\$350K - \$2M	4,083	20%	4,283	23%	4,681	22%	4,034	25%	3,684	23%	3,531	32%
>\$2M	723	4%	899	5%	1,073	5%	904	6%	805	5%	759	7%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$1,557,734,000		\$1,676,310,000		\$1,527,448,000		\$1,443,285,000		\$2,216,478,000		\$2,431,508,540	
All Minority	\$450,503,000	29%	\$502,861,000	30%	\$401,229,000	26%	\$395,897,000	27%	\$588,908,000	27%	\$593,023,000	24%
Ethnicity - AMERICAN INDIAN	\$7,779,000	0%	\$129,000	0%	\$1,339,000	0%	\$208,000	0%	\$711,000	0%	\$1,099,000	0%
Ethnicity - ASIAN OR PACIFIC	\$293,586,000	19%	\$358,128,000	21%	\$290,737,000	19%	\$255,884,000	18%	\$392,267,000	18%	\$339,878,000	14%
Ethnicity - BLACK	\$52,007,000	3%	\$42,500,000	3%	\$19,222,000	1%	\$21,940,000	2%	\$30,727,000	1%	\$35,349,000	1%
Ethnicity - HISPANIC	\$97,131,000	6%	\$102,104,000	6%	\$89,931,000	6%	\$117,865,000	8%	\$165,203,000	7%	\$216,697,000	9%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$228,880,000	15%	\$269,316,000	16%	\$319,699,000	21%	\$337,629,000	23%	\$626,120,000	28%	\$484,184,000	20%
Ethnicity - WHITE	\$878,351,000	56%	\$904,133,000	54%	\$806,520,000	53%	\$709,759,000	49%	\$1,001,450,000	45%	\$1,354,301,540	56%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$16,916,000	1%	\$131,731,000	8%	\$313,316,000	21%	\$262,579,000	18%	\$432,333,000	20%	\$508,963,000	21%
Gender - Female Owned more than 50%	\$179,797,000	12%	\$185,378,000	11%	\$132,753,000	9%	\$155,591,000	11%	\$227,686,000	10%	\$211,453,000	9%
Gender - Male Owned	\$1,361,021,000	87%	\$1,359,201,000	81%	\$1,081,379,000	71%	\$1,025,115,000	71%	\$1,556,459,000	70%	\$1,711,092,540	70%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$1,065,678,000	74%	\$1,712,943,000	77%	\$2,095,142,000	86%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,391,000	0%	\$5,242,000	0%	\$40,401,540	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$238,115,000	16%	\$388,336,000	18%	\$236,653,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$8,201,000	1%	\$51,028,000	2%	\$59,312,000	2%
Veteran	\$48,503,000	3%	\$32,685,000	2%	\$26,612,000	2%	\$17,959,000	1%	\$58,452,000	3%	\$49,256,000	2%
Rural	\$203,575,000	13%	\$188,024,000	11%	\$206,780,000	14%	\$176,081,000	12%	\$288,261,000	13%	\$323,550,540	13%
Urban	\$1,354,159,000	87%	\$1,488,286,000	89%	\$1,320,668,000	86%	\$1,267,204,000	88%	\$1,928,217,000	87%	\$2,107,958,000	87%
Export	\$53,262,000	3%	\$30,634,000	2%	\$16,803,000	1%	\$15,836,000	1%	\$33,332,000	2%	\$30,292,000	1%
\$150K and Under	\$19,111,000	1%	\$22,287,000	1%	\$17,014,000	1%	\$15,220,000	1%	\$21,299,000	1%	\$27,003,540	1%
>\$150K - \$350K	\$129,427,000	8%	\$139,216,000	8%	\$133,614,000	9%	\$107,869,000	7%	\$156,100,000	7%	\$198,204,000	8%
>\$350K - \$2M	\$851,445,000	55%	\$936,471,000	56%	\$860,558,000	56%	\$810,559,000	56%	\$1,283,349,000	58%	\$1,439,580,000	59%
>\$2M	\$557,751,000	36%	\$578,336,000	35%	\$516,262,000	34%	\$509,637,000	35%	\$755,730,000	34%	\$766,721,000	32%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	1,898		2,062		1,889		1,696		2,567		3,000	
All Minority	432	23%	470	23%	431	23%	403	24%	573	22%	670	22%
Ethnicity - AMERICAN INDIAN	7	0%	1	0%	4	0%	1	0%	3	0%	3	0%
Ethnicity - ASIAN OR PACIFIC	209	11%	274	13%	238	13%	199	12%	283	11%	307	10%
Ethnicity - BLACK	69	4%	51	2%	38	2%	32	2%	54	2%	75	3%
Ethnicity - HISPANIC	147	8%	144	7%	151	8%	171	10%	233	9%	285	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	225	12%	252	12%	330	17%	306	18%	622	24%	509	17%
Ethnicity - WHITE	1,241	65%	1,340	65%	1,128	60%	987	58%	1,372	53%	1,821	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	19	1%	193	9%	448	24%	399	24%	599	23%	706	24%
Gender - Female Owned more than 50%	283	15%	301	15%	218	12%	206	12%	346	13%	364	12%
Gender - Male Owned	1,596	84%	1,568	76%	1,223	65%	1,091	64%	1,622	63%	1,930	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	1,346	79%	2,089	81%	2,603	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	2	0%	6	0%	46	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	218	13%	368	14%	294	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	5	0%	52	2%	57	2%
Veteran	88	5%	64	3%	52	3%	30	2%	77	3%	80	3%
Rural	311	16%	329	16%	334	18%	292	17%	458	18%	494	16%
Urban	1,587	84%	1,733	84%	1,555	82%	1,404	83%	2,109	82%	2,506	84%
Export	56	3%	26	1%	16	1%	14	1%	27	1%	26	1%
\$150K and Under	178	9%	197	10%	150	8%	130	8%	186	7%	239	8%
>\$150K - \$350K	523	28%	555	27%	538	28%	431	25%	635	25%	781	26%
>\$350K - \$2M	1,021	54%	1,129	55%	1,042	55%	972	57%	1,511	59%	1,737	58%
>\$2M	176	9%	181	9%	159	8%	163	10%	235	9%	243	8%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$35,577,900		\$42,168,600		\$45,215,100		\$40,132,000		\$34,365,700		\$23,194,300	
All Minority	\$11,536,900	32%	\$14,776,800	35%	\$15,827,800	35%	\$13,593,900	34%	\$15,210,900	44%	\$7,750,000	33%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$450,000	1%	\$1,107,500	2%	\$725,000	2%	\$721,500	2%	\$261,500	1%
Ethnicity - ASIAN OR PACIFIC	\$2,605,800	7%	\$4,498,100	11%	\$3,804,600	8%	\$2,792,300	7%	\$4,705,300	14%	\$1,850,600	8%
Ethnicity - BLACK	\$3,826,700	11%	\$4,112,800	10%	\$5,411,600	12%	\$5,211,500	13%	\$5,481,000	16%	\$3,962,200	17%
Ethnicity - HISPANIC	\$5,104,400	14%	\$5,715,900	14%	\$5,504,100	12%	\$4,865,100	12%	\$4,303,100	13%	\$1,675,700	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$2,383,000	7%	\$2,007,800	5%	\$4,569,200	10%	\$5,303,600	13%	\$4,351,500	13%	\$2,311,100	10%
Ethnicity - WHITE	\$21,658,000	61%	\$25,384,000	60%	\$24,818,100	55%	\$21,234,500	53%	\$14,803,300	43%	\$13,133,200	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$5,146,500	14%	\$6,907,500	16%	\$7,357,100	16%	\$7,262,200	18%	\$5,037,900	15%	\$2,855,800	12%
Gender - Female Owned more than 50%	\$11,285,700	32%	\$11,696,200	28%	\$12,861,900	28%	\$11,207,000	28%	\$9,468,100	28%	\$6,542,300	28%
Gender - Male Owned	\$19,145,700	54%	\$23,564,900	56%	\$24,996,100	55%	\$21,662,800	54%	\$19,859,700	58%	\$13,796,200	59%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$14,697,000	37%	\$13,660,700	40%	\$8,806,900	38%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$2,007,400	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$17,908,200	45%	\$13,298,400	39%	\$9,490,600	41%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$3,789,300	9%	\$3,442,000	10%	\$2,889,400	12%
Veteran	\$2,692,100	8%	\$3,059,200	7%	\$5,505,900	12%	\$3,309,500	8%	\$3,038,300	9%	\$979,200	4%
Rural	\$3,733,500	10%	\$4,725,600	11%	\$6,016,000	13%	\$3,194,200	8%	\$5,298,400	15%	\$2,875,700	12%
Urban	\$31,844,400	90%	\$37,443,000	89%	\$39,199,100	87%	\$36,937,800	92%	\$29,067,300	85%	\$20,318,600	88%
\$150K and Under	\$21,975,200	62%	\$25,407,500	60%	\$22,179,500	49%	\$18,374,200	46%	\$14,645,500	43%	\$9,956,800	43%
>\$150K - \$350K	\$13,602,700	38%	\$16,761,100	40%	\$23,035,600	51%	\$21,757,800	54%	\$19,720,200	57%	\$13,237,500	57%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	291		329		328		286		246		158	
All Minority	101	35%	112	34%	115	35%	101	35%	109	44%	60	38%
Ethnicity - AMERICAN INDIAN	-	0%	3	1%	7	2%	4	1%	9	4%	3	2%
Ethnicity - ASIAN OR PACIFIC	21	7%	30	9%	26	8%	22	8%	31	13%	14	9%
Ethnicity – BLACK	37	13%	36	11%	43	13%	37	13%	40	16%	30	19%
Ethnicity – HISPANIC	43	15%	43	13%	39	12%	38	13%	29	12%	13	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	16	5%	19	6%	31	9%	39	14%	32	13%	13	8%
Ethnicity – WHITE	174	60%	198	60%	182	55%	146	51%	105	43%	85	54%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	42	14%	56	17%	-	0%	53	19%	37	15%	18	11%
Gender - Female Owned more than 50%	95	33%	92	28%	-	0%	85	30%	73	30%	51	32%
Gender - Male Owned	154	53%	181	55%	-	0%	148	52%	136	55%	89	56%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	111	39%	99	40%	58	37%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	17	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	124	43%	96	39%	66	42%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	23	8%	21	9%	17	11%
Veteran	21	0%	25	8%	39	12%	25	9%	22	9%	6	4%
Rural	33	11%	39	12%	48	15%	26	9%	37	15%	23	15%
Urban	258	89%	290	88%	280	85%	260	91%	209	85%	135	85%
\$150K and Under	232	80%	256	78%	225	69%	188	66%	159	65%	99	63%
>\$150K - \$350K	59	20%	73	22%	103	31%	98	34%	87	35%	59	37%

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