Weekly Approvals Report with data as of 02/12 for each FY

# 7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$7,699,381,400		\$8,394,059,500		\$9,722,265,500		\$8,561,286,500		\$7,558,119,100		\$6,994,881,500	
All Minority	\$2,226,961,200	29%	\$2,617,410,900	31%	\$3,028,329,800	31%	\$2,768,494,000	32%	\$2,398,593,700	32%	\$1,908,944,500	27%
Ethnicity - AMERICAN INDIAN	\$26,649,900	0%	\$51,534,100	1%	\$74,070,400	1%	\$70,703,700	1%	\$46,016,600	1%	\$45,043,800	1%
Ethnicity - ASIAN OR PACIFIC	\$1,624,630,200	21%	\$1,885,148,400	22%	\$2,118,331,300	22%	\$1,871,286,300	22%	\$1,692,979,900	22%	\$1,222,888,000	17%
Ethnicity - BLACK	\$158,631,900	2%	\$194,397,100	2%	\$264,354,600	3%	\$272,278,600	3%	\$200,829,800	3%	\$184,945,400	3%
Ethnicity - HISPANIC	\$417,049,200	5%	\$486,331,300	6%	\$571,573,500	6%	\$554,225,400	6%	\$458,767,400	6%	\$456,067,300	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,171,167,200	15%	\$1,373,764,900	16%	\$1,794,865,500	18%	\$1,679,202,800	20%	\$1,564,598,400	21%	\$1,961,869,900	28%
Ethnicity - WHITE	\$4,301,253,000	56%	\$4,402,883,700	52%	\$4,899,070,200	50%	\$4,113,589,700	48%	\$3,594,927,000	48%	\$3,124,067,100	45%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,242,331,600	16%	\$1,259,899,800	15%	\$1,428,682,100	15%	\$1,222,214,500	14%	\$1,073,772,900	14%	\$904,925,500	13%
Gender - Female Owned more than 50%	\$1,091,463,900	14%	\$1,223,374,700	15%	\$1,339,181,800	14%	\$1,149,490,600	13%	\$1,070,866,600	14%	\$937,475,400	13%
Gender - Male Owned	\$5,365,585,900	70%	\$5,910,785,000	70%	\$6,954,401,600	72%	\$6,189,581,400	72%	\$5,413,479,600	72%	\$5,152,480,600	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$4,019,630,300	47%	\$3,447,348,300	46%	\$3,423,190,400	49%
Business Age - New Business or	4-		4-		4-				4			
2 years or less	\$0	0%	\$0	0%	\$0	0%	\$382,000	0%	\$1,856,000	0%	\$893,156,100	13%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$1,476,571,900	17%	\$1,180,177,100	16%	\$1,003,690,800	14%
Business Age - Change of	70	070	70	070	70	070	ψ <u>1, 1, 0,5, 1,500</u>	1770	γ1,100,177,100	10/0	ψ <u>1,003,030,000</u>	1170
Ownership	\$0	0%	\$0	0%	\$0	0%	\$1,995,560,900	23%	\$1,993,474,500	26%	\$1,671,924,600	24%
Veteran	\$382,324,100	5%	\$311,541,800	4%	\$372,410,600	4%	\$334,307,700	4%	\$265,030,900	4%	\$246,981,500	4%
Rural	\$1,353,205,700	18%	\$1,437,616,300	17%	\$1,574,333,900	16%	\$1,285,447,000	15%	\$1,223,199,800	16%	\$1,197,052,700	17%
Urban	\$6,346,175,700	82%	\$6,956,443,200	83%	\$8,147,931,600	84%	\$7,275,839,500	85%	\$6,334,919,300	84%	\$5,797,828,800	83%
Export	\$461,411,000	6%	\$1,052,763,100	13%	\$402,619,800	4%	\$347,034,400	4%	\$267,130,300	4%	\$239,788,100	3%
CAPLine	\$104,500,000	1%	\$83,114,400	1%	\$118,689,500	1%	\$108,915,900	1%	\$72,945,500	1%	\$71,080,500	1%
PLP	\$4,898,960,100	64%	\$5,728,849,400	68%	\$7,329,550,400	75%	\$6,767,283,100	79%	\$5,680,740,900	75%	\$5,171,623,200	74%
Express	\$720,224,000	9%	\$659,388,000	8%	\$730,916,600	8%	\$569,933,100	7%	\$578,418,700	8%	\$512,000,800	7%
Community Advantage	\$39,654,900	1%	\$44,451,200	1%	\$48,172,800	0%	\$45,370,000	1%	\$35,766,200	0%	\$24,929,200	0%
\$150K and Under	\$751,561,300	10%	\$697,122,700	8%	\$773,367,500	8%	\$612,743,200	7%	\$532,208,600	7%	\$323,080,400	5%
>\$150K - \$350K	\$888,244,700	12%	\$914,569,600	11%	\$998,711,600	10%	\$970,878,800	11%	\$893,881,500	12%	\$641,969,200	9%
>\$350K - \$2M	\$3,742,808,800	49%	\$3,833,061,700	46%	\$4,315,487,900	44%	\$3,813,927,200	45%	\$3,382,597,100	45%	\$3,371,790,800	48%
>\$2M	\$2,316,766,600	30%	\$2,949,305,500	35%	\$3,634,698,500	37%	\$3,163,737,300	37%	\$2,749,431,900	36%	\$2,658,041,100	38%

### 7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	21,301		19,893		22,084		18,284		16,540		11,948	
All Minority	5,513	26%	5,103	26%	5,714	26%	4,931	27%	4,622	28%	3,106	26%
Ethnicity - AMERICAN INDIAN	132	1%	145	1%	162	1%	131	1%	134	1%	85	1%
Ethnicity - ASIAN OR PACIFIC	2,787	13%	2,624	13%	2,861	13%	2,397	13%	2,155	13%	1,373	11%
Ethnicity - BLACK	790	4%	747	4%	927	4%	829	5%	766	5%	605	5%
Ethnicity - HISPANIC	1,804	8%	1,587	8%	1,764	8%	1,574	9%	1,567	9%	1,043	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	2,808	13%	2,792	14%	3,450	16%	3,296	18%	2,760	17%	2,605	22%
Ethnicity - WHITE	12,980	61%	11,998	60%	12,920	59%	10,057	55%	9,158	55%	6,237	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	2,990	14%	2,709	14%	2,898	13%	2,456	13%	2,101	13%	1,562	13%
Gender - Female Owned more than 50%	3,897	18%	3,642	18%	3,899	18%	3,116	17%	3,084	19%	2,081	17%
Gender - Male Owned	14,414	68%	13,542	68%	15,287	69%	12,712	70%	11,355	69%	8,305	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	9,567	52%	8,751	53%	6,272	52%
Business Age - New Business or												
2 years or less	-	0%	-	0%	-	0%	2	0%	2	0%	1,992	17%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	3,146	17%	2,565	16%	2,025	17%
Business Age - Change of												
Ownership	-	0%	-	0%	-	0%	2,231	12%	2,158	13%	1,654	14%
Veteran	1,062	5%	1,040	5%	1,088	5%	862	5%	807	5%	531	4%
Rural	3,574	17%	3,439	17%	3,695	17%	2,863	16%	2,885	17%	2,392	20%
Urban	17,727	83%	16,454	83%	18,389	83%	15,421	84%	13,655	83%	9,556	80%
Export	582	3%	1,288	6%	313	1%	299	2%	219	1%	193	2%
CAPLine	157	1%	129	1%	117	1%	115	1%	93	1%	81	1%
PLP	5,591	26%	6,989	35%	9,897	45%	9,118	50%	7,273	44%	6,066	51%
Express	11,011	52%	9,155	46%	10,117	46%	7,455	41%	7,499	45%	4,420	37%
Community Advantage	317	1%	348	2%	352	2%	322	2%	255	2%	170	1%
\$150K and Under	12,868	60%	10,986	55%	12,145	55%	9,083	50%	8,429	51%	4,814	40%
>\$150K - \$350K	3,360	16%	3,464	17%	3,810	17%	3,712	20%	3,392	21%	2,448	20%
>\$350K - \$2M	4,313	20%	4,505	23%	4,993	23%	4,494	25%	3,881	23%	3,857	32%
>\$2M	760	4%	938	5%	1,136	5%	995	5%	838	5%	829	7%

#### 504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$1,678,535,000		\$1,754,918,000		\$1,620,483,000		\$1,616,236,000		\$2,333,837,000		\$2,606,533,540	
All Minority	\$480,508,000	29%	\$525,788,000	30%	\$417,675,000	26%	\$436,673,000	27%	\$608,163,000	26%	\$635,895,000	24%
Ethnicity - AMERICAN INDIAN	\$8,122,000	0%	\$129,000	0%	\$1,339,000	0%	\$208,000	0%	\$1,458,000	0%	\$1,099,000	0%
Ethnicity - ASIAN OR PACIFIC	\$313,169,000	19%	\$372,098,000	21%	\$301,842,000	19%	\$281,018,000	17%	\$400,795,000	17%	\$359,315,000	14%
Ethnicity - BLACK	\$60,000,000	4%	\$43,987,000	3%	\$23,281,000	1%	\$26,800,000	2%	\$35,074,000	2%	\$35,349,000	1%
Ethnicity - HISPANIC	\$99,217,000	6%	\$109,574,000	6%	\$91,213,000	6%	\$128,647,000	8%	\$170,836,000	7%	\$240,132,000	9%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$240,451,000	14%	\$284,515,000	16%	\$356,196,000	22%	\$374,408,000	23%	\$662,610,000	28%	\$529,409,000	20%
Ethnicity - WHITE	\$957,576,000	57%	\$944,615,000	54%	\$846,612,000	52%	\$805,155,000	50%	\$1,063,064,000	46%	\$1,441,229,540	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$18,772,000	1%	\$145,039,000	8%	\$330,556,000	20%	\$306,036,000	19%	\$459,698,000	20%	\$537,888,000	21%
Gender - Female Owned more than 50%	\$192,637,000	11%	\$192,542,000	11%	\$140,777,000	9%	\$178,053,000	11%	\$245,778,000	11%	\$231,347,000	9%
Gender - Male Owned	\$1,467,126,000	87%	\$1,417,337,000	81%	\$1,149,150,000	71%	\$1,132,147,000	70%	\$1,628,361,000	70%	\$1,837,298,540	70%
Business Age - Existing or more												
than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$1,192,067,000	74%	\$1,804,195,000	77%	\$2,257,261,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$2,057,000	0%	\$5,242,000	0%	\$42,133,540	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$267,176,000	17%	\$408,956,000	18%	\$246,601,000	9%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$8,479,000	1%	\$56,163,000	2%	\$60,538,000	2%
Veteran	\$51,888,000	3%	\$35,164,000	2%	\$26,612,000	2%	\$21,022,000	1%	\$66,840,000	3%	\$52,213,000	2%
Rural	\$214,066,000	13%	\$197,463,000	11%	\$216,009,000	13%	\$201,477,000	12%	\$312,915,000	13%	\$353,141,540	14%
Urban	\$1,464,469,000	87%	\$1,557,455,000	89%	\$1,404,474,000	87%	\$1,414,759,000	88%	\$2,020,922,000	87%	\$2,253,392,000	86%
Export	\$62,969,000	4%	\$31,115,000	2%	\$16,803,000	1%	\$16,350,000	1%	\$34,181,000	1%	\$32,591,000	1%
\$150K and Under	\$20,438,000	1%	\$23,502,000	1%	\$17,944,000	1%	\$17,465,000	1%	\$22,713,000	1%	\$28,287,540	1%
>\$150K - \$350K	\$138,038,000	8%	\$149,070,000	8%	\$141,446,000	9%	\$129,780,000	8%	\$166,661,000	7%	\$213,349,000	8%
>\$350K - \$2M	\$894,804,000	53%	\$985,088,000	56%	\$911,791,000	56%	\$924,669,000	57%	\$1,353,396,000	58%	\$1,545,829,000	59%
>\$2M	\$625,255,000	37%	\$597,258,000	34%	\$549,302,000	34%	\$544,322,000	34%	\$791,067,000	34%	\$819,068,000	31%

#### 504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	2,016		2,190		1,997		1,952		2,714		3,227	
All Minority	455	23%	503	23%	445	22%	461	24%	601	22%	720	22%
Ethnicity - AMERICAN INDIAN	8	0%	1	0%	4	0%	1	0%	4	0%	3	0%
Ethnicity - ASIAN OR PACIFIC	223	11%	288	13%	248	12%	228	12%	295	11%	327	10%
Ethnicity - BLACK	72	4%	55	3%	39	2%	41	2%	60	2%	75	2%
Ethnicity - HISPANIC	152	8%	159	7%	154	8%	191	10%	242	9%	315	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	234	12%	271	12%	359	18%	353	18%	661	24%	554	17%
Ethnicity - WHITE	1,327	66%	1,416	65%	1,193	60%	1,138	58%	1,452	54%	1,953	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	21	1%	209	10%	476	24%	473	24%	632	23%	754	23%
Gender - Female Owned more than 50%	300	15%	314	14%	232	12%	241	12%	369	14%	394	12%
Gender - Male Owned	1,695	84%	1,667	76%	1,289	65%	1,238	63%	1,713	63%	2,079	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	1,539	79%	2,205	81%	2,804	87%
Business Age - New Business or 2 years or less	1	0%	-	0%	-	0%	4	0%	6	0%	50	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	258	13%	395	15%	314	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	6	0%	55	2%	59	2%
Veteran	93	5%	68	3%	52	3%	35	2%	85	3%	85	3%
Rural	333	17%	348	16%	349	17%	344	18%	489	18%	538	17%
Urban	1,683	83%	1,842	84%	1,648	83%	1,608	82%	2,225	82%	2,689	83%
Export	61	3%	27	1%	16	1%	15	1%	29	1%	29	1%
\$150K and Under	188	9%	208	9%	158	8%	149	8%	197	7%	251	8%
>\$150K - \$350K	558	28%	594	27%	568	28%	515	26%	677	25%	842	26%
>\$350K - \$2M	1,077	53%	1,200	55%	1,102	55%	1,112	57%	1,595	59%	1,874	58%
>\$2M	193	10%	188	9%	169	8%	176	9%	245	9%	260	8%

# Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$39,654,900		\$44,451,200		\$48,172,800		\$45,370,000		\$35,766,200		\$24,929,200	
All Minority	\$12,281,900	31%	\$15,037,800	34%	\$16,157,800	34%	\$15,436,200	34%	\$15,751,400	44%	\$8,245,500	33%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$450,000	1%	\$1,107,500	2%	\$725,000	2%	\$721,500	2%	\$261,500	1%
Ethnicity - ASIAN OR PACIFIC	\$2,744,800	7%	\$4,648,100	10%	\$4,009,600	8%	\$3,087,300	7%	\$5,000,800	14%	\$1,970,600	8%
Ethnicity – BLACK	\$4,122,700	10%	\$4,223,800	10%	\$5,436,600	11%	\$5,913,800	13%	\$5,481,000	15%	\$4,115,200	17%
Ethnicity – HISPANIC	\$5,414,400	14%	\$5,715,900	13%	\$5,604,100	12%	\$5,710,100	13%	\$4,548,100	13%	\$1,898,200	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$2,383,000	6%	\$2,007,800	5%	\$5,154,200	11%	\$5,890,600	13%	\$4,351,500	12%	\$2,531,100	10%
Ethnicity – WHITE	\$24,990,000	63%	\$27,405,600	62%	\$26,860,800	56%	\$24,043,200	53%	\$15,663,300	44%	\$14,152,600	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$5,896,500	15%	\$6,988,500	16%	\$7,912,600	16%	\$7,838,200	17%	\$5,187,900	15%	\$3,313,300	13%
Gender - Female Owned more than 50%	\$12,152,700	31%	\$12,444,300	28%	\$13,392,400	28%	\$13,015,300	29%	\$9,651,600	27%	\$7,011,700	28%
Gender - Male Owned	\$21,605,700	54%	\$25,018,400	56%	\$26,867,800	56%	\$24,516,500	54%	\$20,926,700	59%	\$14,604,200	59%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$17,183,000	38%	\$14,055,700	39%	\$8,889,900	36%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$2,127,400	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$19,971,400	44%	\$14,001,900	39%	\$10,753,100	43%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$4,153,100	9%	\$3,442,000	10%	\$3,158,800	13%
Veteran	\$2,928,100	7%	\$3,192,300	7%	\$5,971,300	12%	\$3,676,400	8%	\$3,038,300	8%	\$979,200	4%
Rural	\$3,978,500	10%	\$5,256,600	12%	\$6,565,300	14%	\$3,581,100	8%	\$5,298,400	15%	\$2,875,700	12%
Urban	\$35,676,400	90%	\$39,194,600	88%	\$41,607,500	86%	\$41,788,900	92%	\$30,467,800	85%	\$22,053,500	88%
\$150K and Under	\$23,450,200	59%	\$26,940,100	61%	\$23,861,000	50%	\$20,362,400	45%	\$15,239,000	43%	\$10,841,700	43%
>\$150K - \$350K	\$16,204,700	41%	\$17,511,100	39%	\$24,311,800	50%	\$25,007,600	55%	\$20,527,200	57%	\$14,087,500	57%

#### Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	317		348		352		322		255		170	
All Minority	108	34%	116	33%	118	34%	114	35%	113	44%	65	38%
Ethnicity - AMERICAN INDIAN	-	0%	3	1%	7	2%	4	1%	9	4%	3	2%
Ethnicity - ASIAN OR PACIFIC	22	7%	31	9%	28	8%	24	7%	33	13%	15	9%
Ethnicity – BLACK	40	13%	39	11%	43	12%	42	13%	40	16%	32	19%
Ethnicity – HISPANIC	46	15%	43	12%	40	11%	44	14%	31	12%	15	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	16	5%	19	5%	36	10%	44	14%	32	13%	14	8%
Ethnicity – WHITE	193	61%	213	61%	198	56%	164	51%	110	43%	91	54%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	47	15%	58	17%	-	0%	57	18%	38	15%	22	13%
Gender - Female Owned more than 50%	101	32%	100	29%	-	0%	101	31%	75	29%	54	32%
Gender - Male Owned	169	53%	190	55%	-	0%	164	51%	142	56%	94	55%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	126	39%	102	40%	59	35%
Business Age - New Business or 2 years or less	-	0%		0%		0%	-	0%	-	0%	18	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	140	43%	100	39%	74	44%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	25	8%	21	8%	19	11%
Veteran	23	0%	26	7%	43	12%	28	9%	22	9%	6	4%
Rural	34	11%	44	13%	52	15%	29	9%	37	15%	23	14%
Urban	283	89%	304	87%	300	85%	293	91%	218	85%	147	86%
\$150K and Under	247	78%	272	78%	243	69%	209	65%	164	64%	107	63%
>\$150K - \$350K	70	22%	76	22%	109	31%	113	35%	91	36%	63	37%