

Weekly Approvals Report with data as of 03/05 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$9,024,784,500		\$9,626,962,400		\$10,766,027,100		\$9,891,327,300		\$8,933,111,000		\$8,560,809,500	
All Minority	\$2,572,557,000	29%	\$2,989,787,100	31%	\$3,336,046,600	31%	\$3,156,122,000	32%	\$2,784,458,700	31%	\$2,372,641,000	28%
Ethnicity - AMERICAN INDIAN	\$39,766,900	0%	\$60,629,000	1%	\$79,104,300	1%	\$74,004,000	1%	\$53,151,100	1%	\$60,579,800	1%
Ethnicity - ASIAN OR PACIFIC	\$1,873,713,400	21%	\$2,136,718,300	22%	\$2,323,738,900	22%	\$2,132,200,300	22%	\$1,966,469,500	22%	\$1,539,413,400	18%
Ethnicity - BLACK	\$175,147,800	2%	\$230,164,600	2%	\$298,179,700	3%	\$316,597,800	3%	\$228,717,000	3%	\$239,542,400	3%
Ethnicity - HISPANIC	\$483,928,900	5%	\$562,275,200	6%	\$635,023,700	6%	\$633,319,900	6%	\$536,121,100	6%	\$533,105,400	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,441,537,500	16%	\$1,614,162,300	17%	\$2,002,056,000	19%	\$2,010,394,600	20%	\$1,894,591,200	21%	\$2,461,800,700	29%
Ethnicity - WHITE	\$5,010,690,000	56%	\$5,023,013,000	52%	\$5,427,924,500	50%	\$4,724,810,700	48%	\$4,254,061,100	48%	\$3,726,367,800	44%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,471,556,500	16%	\$1,452,965,700	15%	\$1,584,980,800	15%	\$1,395,521,500	14%	\$1,254,400,400	14%	\$1,068,827,400	12%
Gender - Female Owned more than 50%	\$1,280,123,300	14%	\$1,382,581,200	14%	\$1,509,694,900	14%	\$1,327,729,100	13%	\$1,220,974,900	14%	\$1,161,718,300	14%
Gender - Male Owned	\$6,273,104,700	70%	\$6,791,415,500	71%	\$7,671,351,400	71%	\$7,168,076,700	72%	\$6,457,735,700	72%	\$6,330,263,800	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$4,636,336,200	47%	\$4,068,827,500	46%	\$4,197,666,100	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,998,000	0%	\$1,856,000	0%	\$1,127,064,300	13%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$1,732,451,500	18%	\$1,407,073,500	16%	\$1,218,923,500	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$2,312,952,900	23%	\$2,399,048,200	27%	\$2,014,236,000	24%
Veteran	\$433,735,000	5%	\$349,420,900	4%	\$412,471,400	4%	\$388,733,800	4%	\$312,590,400	3%	\$284,809,900	3%
Rural	\$1,618,187,100	18%	\$1,637,513,300	17%	\$1,767,406,500	16%	\$1,478,458,900	15%	\$1,464,160,700	16%	\$1,502,958,400	18%
Urban	\$7,406,597,400	82%	\$7,989,449,100	83%	\$8,998,620,600	84%	\$8,412,868,400	85%	\$7,468,950,300	84%	\$7,057,851,100	82%
Export	\$533,571,100	6%	\$1,149,268,800	12%	\$428,711,300	4%	\$405,343,100	4%	\$326,339,100	4%	\$267,890,200	3%
CAPLine	\$130,939,700	1%	\$96,584,400	1%	\$140,041,500	1%	\$125,985,900	1%	\$94,626,500	1%	\$80,090,500	1%
PLP	\$5,716,555,600	63%	\$6,637,193,400	69%	\$8,038,852,500	75%	\$7,691,968,300	78%	\$6,663,205,600	75%	\$6,440,625,600	75%
Express	\$844,681,600	9%	\$763,113,500	8%	\$824,527,700	8%	\$668,516,000	7%	\$683,532,400	8%	\$615,550,900	7%
Community Advantage	\$47,824,100	1%	\$52,938,700	1%	\$56,117,000	1%	\$53,944,900	1%	\$44,252,300	0%	\$29,448,800	0%
\$150K and Under	\$883,600,200	10%	\$816,005,800	8%	\$885,572,700	8%	\$725,087,700	7%	\$622,960,800	7%	\$387,923,500	5%
>\$150K - \$350K	\$1,051,964,300	12%	\$1,060,039,500	11%	\$1,118,638,600	10%	\$1,130,617,800	11%	\$1,059,427,200	12%	\$780,070,800	9%
>\$350K - \$2M	\$4,339,380,900	48%	\$4,406,948,900	46%	\$4,777,625,600	44%	\$4,388,770,700	44%	\$3,914,620,300	44%	\$4,075,855,400	48%
>\$2M	\$2,749,839,100	30%	\$3,343,968,200	35%	\$3,984,190,200	37%	\$3,646,851,100	37%	\$3,336,102,700	37%	\$3,316,959,800	39%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	24,975		23,128		25,012		21,325		19,386		14,427	
All Minority	6,406	26%	5,890	25%	6,450	26%	5,680	27%	5,332	28%	3,736	26%
Ethnicity - AMERICAN INDIAN	161	1%	166	1%	182	1%	146	1%	157	1%	108	1%
Ethnicity - ASIAN OR PACIFIC	3,209	13%	2,991	13%	3,156	13%	2,764	13%	2,483	13%	1,673	12%
Ethnicity - BLACK	920	4%	883	4%	1,057	4%	941	4%	880	5%	733	5%
Ethnicity - HISPANIC	2,116	8%	1,850	8%	2,055	8%	1,829	9%	1,812	9%	1,222	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	3,348	13%	3,287	14%	3,917	16%	3,998	19%	3,290	17%	3,207	22%
Ethnicity - WHITE	15,221	61%	13,951	60%	14,645	59%	11,647	55%	10,764	56%	7,484	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	3,471	14%	3,143	14%	3,282	13%	2,817	13%	2,475	13%	1,862	13%
Gender - Female Owned more than 50%	4,584	18%	4,244	18%	4,411	18%	3,603	17%	3,588	19%	2,504	17%
Gender - Male Owned	16,920	68%	15,741	68%	17,319	69%	14,905	70%	13,323	69%	10,061	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	11,212	53%	10,281	53%	7,557	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	6	0%	2	0%	2,443	17%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	3,638	17%	3,044	16%	2,465	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	2,604	12%	2,542	13%	1,957	14%
Veteran	1,273	5%	1,213	5%	1,239	5%	1,032	5%	946	5%	627	4%
Rural	4,233	17%	4,027	17%	4,239	17%	3,369	16%	3,427	18%	2,935	20%
Urban	20,742	83%	19,101	83%	20,773	83%	17,956	84%	15,959	82%	11,492	80%
Export	677	3%	1,408	6%	345	1%	352	2%	260	1%	212	1%
CAPLine	184	1%	152	1%	136	1%	133	1%	111	1%	100	1%
PLP	6,533	26%	8,367	36%	10,966	44%	10,510	49%	8,481	44%	7,436	52%
Express	12,887	52%	10,649	46%	11,619	46%	8,720	41%	8,780	45%	5,305	37%
Community Advantage	386	2%	411	2%	412	2%	383	2%	307	2%	205	1%
\$150K and Under	15,098	60%	12,846	56%	13,977	56%	10,669	50%	9,862	51%	5,759	40%
>\$150K - \$350K	3,976	16%	4,020	17%	4,267	17%	4,323	20%	4,008	21%	2,972	21%
>\$350K - \$2M	5,002	20%	5,193	22%	5,523	22%	5,187	24%	4,497	23%	4,664	32%
>\$2M	899	4%	1,069	5%	1,245	5%	1,146	5%	1,019	5%	1,032	7%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$1,907,339,000		\$2,032,369,000		\$1,823,578,000		\$1,944,622,000		\$2,625,921,000		\$3,068,126,540	
All Minority	\$544,027,000	29%	\$564,402,000	28%	\$484,593,000	27%	\$489,355,000	25%	\$674,202,000	26%	\$727,494,000	24%
Ethnicity - AMERICAN INDIAN	\$14,293,000	1%	\$643,000	0%	\$1,484,000	0%	\$208,000	0%	\$1,630,000	0%	\$1,183,000	0%
Ethnicity - ASIAN OR PACIFIC	\$348,291,000	18%	\$399,849,000	20%	\$352,050,000	19%	\$315,480,000	16%	\$445,341,000	17%	\$414,931,000	14%
Ethnicity - BLACK	\$63,888,000	3%	\$40,032,000	2%	\$24,754,000	1%	\$29,726,000	2%	\$40,598,000	2%	\$41,302,000	1%
Ethnicity - HISPANIC	\$117,555,000	6%	\$123,878,000	6%	\$106,305,000	6%	\$143,941,000	7%	\$186,633,000	7%	\$270,078,000	9%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$287,421,000	15%	\$355,786,000	18%	\$424,473,000	23%	\$485,653,000	25%	\$750,918,000	29%	\$646,965,000	21%
Ethnicity - WHITE	\$1,075,891,000	56%	\$1,112,181,000	55%	\$914,512,000	50%	\$969,614,000	50%	\$1,200,801,000	46%	\$1,693,667,540	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$24,706,000	1%	\$171,688,000	8%	\$369,176,000	20%	\$373,476,000	19%	\$533,072,000	20%	\$639,275,000	21%
Gender - Female Owned more than 50%	\$219,391,000	12%	\$212,216,000	10%	\$158,063,000	9%	\$205,516,000	11%	\$271,762,000	10%	\$263,509,000	9%
Gender - Male Owned	\$1,663,242,000	87%	\$1,648,465,000	81%	\$1,296,339,000	71%	\$1,365,630,000	70%	\$1,821,087,000	69%	\$2,165,342,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$1,422,873,000	73%	\$2,029,586,000	77%	\$2,656,426,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$4,044,000	0%	\$5,242,000	0%	\$45,723,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$327,411,000	17%	\$460,918,000	18%	\$297,162,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$8,852,000	0%	\$61,827,000	2%	\$68,815,000	2%
Veteran	\$61,566,000	3%	\$39,949,000	2%	\$29,876,000	2%	\$24,574,000	1%	\$76,704,000	3%	\$60,274,000	2%
Rural	\$235,606,000	12%	\$253,036,000	12%	\$251,323,000	14%	\$254,681,000	13%	\$355,128,000	14%	\$420,712,540	14%
Urban	\$1,671,733,000	88%	\$1,779,333,000	88%	\$1,572,255,000	86%	\$1,689,941,000	87%	\$2,270,793,000	86%	\$2,647,414,000	86%
Export	\$73,289,000	4%	\$33,942,000	2%	\$21,919,000	1%	\$20,629,000	1%	\$47,564,000	2%	\$37,583,000	1%
\$150K and Under	\$24,329,000	1%	\$27,277,000	1%	\$21,468,000	1%	\$20,956,000	1%	\$24,869,000	1%	\$32,246,540	1%
>\$150K - \$350K	\$159,859,000	8%	\$173,015,000	9%	\$159,663,000	9%	\$157,937,000	8%	\$187,575,000	7%	\$253,142,000	8%
>\$350K - \$2M	\$1,038,910,000	54%	\$1,145,124,000	56%	\$1,009,168,000	55%	\$1,119,865,000	58%	\$1,520,309,000	58%	\$1,805,856,000	59%
>\$2M	\$684,241,000	36%	\$686,953,000	34%	\$633,279,000	35%	\$645,864,000	33%	\$893,168,000	34%	\$976,882,000	32%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	2,343		2,541		2,254		2,355		3,051		3,779	
All Minority	538	23%	571	22%	511	23%	533	23%	671	22%	845	22%
Ethnicity - AMERICAN INDIAN	11	0%	2	0%	5	0%	1	0%	5	0%	4	0%
Ethnicity - ASIAN OR PACIFIC	260	11%	325	13%	286	13%	267	11%	331	11%	387	10%
Ethnicity - BLACK	84	4%	57	2%	44	2%	47	2%	67	2%	88	2%
Ethnicity - HISPANIC	183	8%	187	7%	176	8%	218	9%	268	9%	366	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	283	12%	334	13%	423	19%	461	20%	763	25%	662	18%
Ethnicity - WHITE	1,522	65%	1,636	64%	1,320	59%	1,361	58%	1,617	53%	2,272	60%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	27	1%	240	9%	545	24%	575	24%	733	24%	896	24%
Gender - Female Owned more than 50%	365	16%	361	14%	264	12%	290	12%	404	13%	457	12%
Gender - Male Owned	1,951	83%	1,940	76%	1,445	64%	1,490	63%	1,914	63%	2,426	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	1,849	79%	2,472	81%	3,268	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	5	0%	6	0%	54	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	314	13%	448	15%	389	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	7	0%	61	2%	68	2%
Veteran	106	5%	80	3%	62	3%	42	2%	94	3%	97	3%
Rural	376	16%	420	17%	394	17%	420	18%	542	18%	637	17%
Urban	1,967	84%	2,121	83%	1,860	83%	1,935	82%	2,509	82%	3,142	83%
Export	70	3%	30	1%	20	1%	19	1%	34	1%	37	1%
\$150K and Under	226	10%	240	9%	189	8%	182	8%	216	7%	287	8%
>\$150K - \$350K	645	28%	693	27%	641	28%	626	27%	763	25%	1,000	26%
>\$350K - \$2M	1,259	54%	1,393	55%	1,228	54%	1,342	57%	1,796	59%	2,182	58%
>\$2M	213	9%	215	8%	196	9%	205	9%	276	9%	310	8%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$47,824,100		\$52,938,700		\$56,117,000		\$53,944,900		\$44,252,300		\$29,448,800	
All Minority	\$15,044,400	31%	\$18,398,900	35%	\$19,028,800	34%	\$19,276,300	36%	\$18,718,000	42%	\$10,127,200	34%
Ethnicity - AMERICAN INDIAN	\$150,000	0%	\$450,000	1%	\$1,107,500	2%	\$925,000	2%	\$721,500	2%	\$331,500	1%
Ethnicity - ASIAN OR PACIFIC	\$3,144,800	7%	\$5,825,100	11%	\$4,966,500	9%	\$3,523,300	7%	\$5,920,800	13%	\$2,368,600	8%
Ethnicity - BLACK	\$5,520,700	12%	\$5,404,200	10%	\$5,946,600	11%	\$6,799,800	13%	\$6,382,600	14%	\$4,739,900	16%
Ethnicity - HISPANIC	\$6,228,900	13%	\$6,719,600	13%	\$7,008,200	12%	\$8,028,200	15%	\$5,693,100	13%	\$2,687,200	9%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$2,872,600	6%	\$2,787,800	5%	\$5,634,200	10%	\$6,043,600	11%	\$5,254,500	12%	\$3,190,100	11%
Ethnicity - WHITE	\$29,907,100	63%	\$31,752,000	60%	\$31,454,000	56%	\$28,625,000	53%	\$20,279,800	46%	\$16,131,500	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$7,346,000	15%	\$8,463,300	16%	\$8,990,000	16%	\$9,710,300	18%	\$7,430,900	17%	\$3,618,300	12%
Gender - Female Owned more than 50%	\$14,098,300	29%	\$15,440,400	29%	\$16,058,200	29%	\$14,809,500	27%	\$11,428,700	26%	\$8,323,300	28%
Gender - Male Owned	\$26,379,800	55%	\$29,035,000	55%	\$31,068,800	55%	\$29,425,100	55%	\$25,392,700	57%	\$17,507,200	59%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$20,067,000	37%	\$16,800,900	38%	\$10,973,900	37%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$2,726,400	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$23,656,900	44%	\$17,371,900	39%	\$12,304,700	42%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$4,941,000	9%	\$5,002,900	11%	\$3,443,800	12%
Veteran	\$3,523,100	7%	\$4,786,700	9%	\$6,451,300	11%	\$4,880,400	9%	\$4,152,000	9%	\$1,498,900	5%
Rural	\$4,930,100	10%	\$5,665,000	11%	\$7,783,400	14%	\$5,005,600	9%	\$5,853,400	13%	\$3,683,600	13%
Urban	\$42,894,000	90%	\$47,273,700	89%	\$48,333,600	86%	\$48,939,300	91%	\$38,398,900	87%	\$25,765,200	87%
\$150K and Under	\$28,449,400	59%	\$30,979,100	59%	\$28,336,900	50%	\$23,852,800	44%	\$18,002,400	41%	\$13,673,600	46%
>\$150K - \$350K	\$19,374,700	41%	\$21,959,600	41%	\$27,780,100	50%	\$30,092,100	56%	\$26,249,900	59%	\$15,775,200	54%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	386		411		412		383		307		205	
All Minority	134	35%	139	34%	140	34%	140	37%	132	43%	80	39%
Ethnicity - AMERICAN INDIAN	1	0%	3	1%	7	2%	5	1%	9	3%	4	2%
Ethnicity - ASIAN OR PACIFIC	27	7%	37	9%	33	8%	27	7%	37	12%	17	8%
Ethnicity – BLACK	51	13%	47	11%	46	11%	49	13%	48	16%	39	19%
Ethnicity – HISPANIC	55	14%	52	13%	54	13%	59	15%	38	12%	20	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	21	5%	26	6%	40	10%	49	13%	39	13%	18	9%
Ethnicity – WHITE	231	60%	246	60%	232	56%	194	51%	136	44%	107	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	60	16%	71	17%	-	0%	71	19%	48	16%	25	12%
Gender - Female Owned more than 50%	119	31%	122	30%	-	0%	112	29%	89	29%	65	32%
Gender - Male Owned	207	54%	218	53%	-	0%	200	52%	170	55%	115	56%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	148	39%	120	39%	74	36%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	22	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	165	43%	122	40%	88	43%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	31	8%	29	9%	21	10%
Veteran	29	0%	36	9%	48	12%	35	9%	30	10%	9	4%
Rural	40	10%	48	12%	64	16%	37	10%	40	13%	28	14%
Urban	346	90%	363	88%	348	84%	346	90%	267	87%	177	86%
\$150K and Under	302	78%	315	77%	288	70%	247	64%	191	62%	135	66%
>\$150K - \$350K	84	22%	96	23%	124	30%	136	36%	116	38%	70	34%

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