

Weekly Approvals Report with data as of 03/12 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$9,476,304,200		\$10,170,951,600		\$11,163,519,900		\$10,234,066,700		\$9,365,269,800		\$9,105,526,200	
All Minority	\$2,708,643,400	29%	\$3,139,801,200	31%	\$3,455,250,900	31%	\$3,233,990,000	32%	\$2,907,601,200	31%	\$2,553,187,200	28%
Ethnicity - AMERICAN INDIAN	\$42,293,300	0%	\$63,070,500	1%	\$83,284,900	1%	\$75,489,800	1%	\$53,419,100	1%	\$63,134,700	1%
Ethnicity - ASIAN OR PACIFIC	\$1,971,093,800	21%	\$2,244,523,800	22%	\$2,407,298,400	22%	\$2,179,982,200	21%	\$2,053,995,800	22%	\$1,687,044,700	19%
Ethnicity - BLACK	\$188,332,600	2%	\$240,332,500	2%	\$309,898,100	3%	\$326,748,200	3%	\$241,312,200	3%	\$247,742,400	3%
Ethnicity - HISPANIC	\$506,923,700	5%	\$591,874,400	6%	\$654,769,500	6%	\$651,769,800	6%	\$558,874,100	6%	\$555,265,400	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,533,624,500	16%	\$1,717,987,400	17%	\$2,078,082,400	19%	\$2,099,895,000	21%	\$2,001,720,400	21%	\$2,602,267,900	29%
Ethnicity - WHITE	\$5,234,036,300	55%	\$5,313,163,000	52%	\$5,630,186,600	50%	\$4,900,181,700	48%	\$4,455,948,200	48%	\$3,950,071,100	43%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,533,024,300	16%	\$1,536,937,600	15%	\$1,649,370,500	15%	\$1,450,133,300	14%	\$1,298,671,200	14%	\$1,144,833,200	13%
Gender - Female Owned more than 50%	\$1,360,454,700	14%	\$1,459,583,400	14%	\$1,549,591,900	14%	\$1,386,752,100	14%	\$1,275,779,600	14%	\$1,228,431,600	13%
Gender - Male Owned	\$6,582,825,200	69%	\$7,174,430,600	71%	\$7,964,557,500	71%	\$7,397,181,300	72%	\$6,790,819,000	73%	\$6,732,261,400	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$4,814,968,400	47%	\$4,246,646,500	45%	\$4,470,392,800	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,998,000	0%	\$1,856,000	0%	\$1,211,522,700	13%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$1,789,944,100	17%	\$1,473,041,900	16%	\$1,298,070,800	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$2,383,247,800	23%	\$2,525,787,600	27%	\$2,122,620,300	23%
Veteran	\$453,659,300	5%	\$376,507,900	4%	\$424,905,700	4%	\$396,106,100	4%	\$334,144,600	4%	\$296,462,700	3%
Rural	\$1,687,299,000	18%	\$1,728,974,100	17%	\$1,847,029,000	17%	\$1,518,057,700	15%	\$1,529,602,900	16%	\$1,618,410,400	18%
Urban	\$7,789,005,200	82%	\$8,441,977,500	83%	\$9,316,490,900	83%	\$8,716,009,000	85%	\$7,835,666,900	84%	\$7,487,115,800	82%
Export	\$550,353,500	6%	\$1,170,690,200	12%	\$450,635,200	4%	\$426,469,100	4%	\$341,412,100	4%	\$292,951,100	3%
CAPLine	\$134,164,700	1%	\$103,373,400	1%	\$150,114,600	1%	\$131,578,900	1%	\$104,876,500	1%	\$85,205,500	1%
PLP	\$5,991,945,200	63%	\$7,008,837,500	69%	\$8,307,193,100	74%	\$7,906,464,800	77%	\$6,977,143,200	75%	\$6,853,511,300	75%
Express	\$885,683,000	9%	\$812,851,000	8%	\$858,200,300	8%	\$701,107,000	7%	\$716,029,200	8%	\$654,622,300	7%
Community Advantage	\$50,249,900	1%	\$56,625,100	1%	\$57,632,600	1%	\$56,124,300	1%	\$45,225,300	0%	\$30,955,500	0%
\$150K and Under	\$930,649,600	10%	\$866,764,400	9%	\$924,292,200	8%	\$759,641,700	7%	\$651,575,700	7%	\$408,020,900	4%
>\$150K - \$350K	\$1,108,883,900	12%	\$1,122,275,200	11%	\$1,168,757,400	10%	\$1,176,329,200	11%	\$1,102,919,500	12%	\$822,108,200	9%
>\$350K - \$2M	\$4,559,933,700	48%	\$4,646,779,200	46%	\$4,948,747,500	44%	\$4,532,713,300	44%	\$4,120,926,000	44%	\$4,316,406,600	47%
>\$2M	\$2,876,837,000	30%	\$3,535,132,800	35%	\$4,121,722,800	37%	\$3,765,382,500	37%	\$3,489,848,600	37%	\$3,558,990,500	39%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	26,252		24,504		26,088		22,233		20,279		15,255	
All Minority	6,699	26%	6,242	25%	6,723	26%	5,889	26%	5,572	27%	3,959	26%
Ethnicity - AMERICAN INDIAN	169	1%	180	1%	188	1%	155	1%	160	1%	114	1%
Ethnicity - ASIAN OR PACIFIC	3,363	13%	3,151	13%	3,284	13%	2,866	13%	2,602	13%	1,801	12%
Ethnicity - BLACK	954	4%	937	4%	1,105	4%	968	4%	916	5%	763	5%
Ethnicity - HISPANIC	2,213	8%	1,974	8%	2,146	8%	1,900	9%	1,894	9%	1,281	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	3,546	14%	3,500	14%	4,074	16%	4,199	19%	3,441	17%	3,403	22%
Ethnicity - WHITE	16,007	61%	14,762	60%	15,291	59%	12,145	55%	11,266	56%	7,893	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	3,640	14%	3,319	14%	3,444	13%	2,926	13%	2,572	13%	1,988	13%
Gender - Female Owned more than 50%	4,841	18%	4,504	18%	4,584	18%	3,762	17%	3,751	18%	2,646	17%
Gender - Male Owned	17,771	68%	16,681	68%	18,060	69%	15,545	70%	13,956	69%	10,621	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	11,730	53%	10,743	53%	7,985	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	6	0%	2	0%	2,609	17%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	3,763	17%	3,188	16%	2,594	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	2,688	12%	2,671	13%	2,062	14%
Veteran	1,338	5%	1,294	5%	1,289	5%	1,070	5%	1,000	5%	657	4%
Rural	4,431	17%	4,245	17%	4,422	17%	3,517	16%	3,563	18%	3,124	20%
Urban	21,821	83%	20,259	83%	21,666	83%	18,716	84%	16,716	82%	12,131	80%
Export	705	3%	1,438	6%	359	1%	372	2%	272	1%	225	1%
CAPLine	191	1%	164	1%	142	1%	144	1%	119	1%	104	1%
PLP	6,856	26%	8,903	36%	11,407	44%	10,853	49%	8,867	44%	7,880	52%
Express	13,518	51%	11,326	46%	12,146	47%	9,145	41%	9,190	45%	5,598	37%
Community Advantage	408	2%	431	2%	423	2%	399	2%	315	2%	216	1%
\$150K and Under	15,867	60%	13,637	56%	14,620	56%	11,184	50%	10,307	51%	6,061	40%
>\$150K - \$350K	4,188	16%	4,253	17%	4,455	17%	4,498	20%	4,173	21%	3,129	21%
>\$350K - \$2M	5,256	20%	5,481	22%	5,727	22%	5,365	24%	4,734	23%	4,957	32%
>\$2M	941	4%	1,133	5%	1,286	5%	1,186	5%	1,065	5%	1,108	7%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$2,005,560,000		\$2,149,450,000		\$1,896,875,000		\$2,038,158,000		\$2,705,172,000		\$3,229,261,540	
All Minority	\$562,036,000	28%	\$599,793,000	28%	\$499,528,000	26%	\$519,152,000	25%	\$684,515,000	25%	\$762,633,000	24%
Ethnicity - AMERICAN INDIAN	\$15,420,000	1%	\$643,000	0%	\$1,484,000	0%	\$658,000	0%	\$1,630,000	0%	\$1,183,000	0%
Ethnicity - ASIAN OR PACIFIC	\$358,330,000	18%	\$424,213,000	20%	\$362,344,000	19%	\$338,021,000	17%	\$448,544,000	17%	\$440,908,000	14%
Ethnicity - BLACK	\$65,905,000	3%	\$45,547,000	2%	\$26,644,000	1%	\$30,243,000	1%	\$40,823,000	2%	\$42,996,000	1%
Ethnicity - HISPANIC	\$122,381,000	6%	\$129,390,000	6%	\$109,056,000	6%	\$150,230,000	7%	\$193,518,000	7%	\$277,546,000	9%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$299,702,000	15%	\$384,047,000	18%	\$444,669,000	23%	\$505,183,000	25%	\$776,551,000	29%	\$687,604,000	21%
Ethnicity - WHITE	\$1,143,822,000	57%	\$1,165,610,000	54%	\$952,678,000	50%	\$1,013,823,000	50%	\$1,244,106,000	46%	\$1,779,024,540	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$24,706,000	1%	\$191,877,000	9%	\$386,444,000	20%	\$390,660,000	19%	\$551,273,000	20%	\$675,300,000	21%
Gender - Female Owned more than 50%	\$230,671,000	12%	\$224,683,000	10%	\$164,431,000	9%	\$217,843,000	11%	\$284,806,000	11%	\$280,091,000	9%
Gender - Male Owned	\$1,750,183,000	87%	\$1,732,890,000	81%	\$1,346,000,000	71%	\$1,429,655,000	70%	\$1,869,093,000	69%	\$2,273,870,540	70%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$1,486,993,000	73%	\$2,094,469,000	77%	\$2,792,600,000	86%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$4,044,000	0%	\$5,242,000	0%	\$46,184,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$342,713,000	17%	\$467,834,000	17%	\$320,668,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$8,852,000	0%	\$66,621,000	2%	\$69,809,000	2%
Veteran	\$63,925,000	3%	\$42,052,000	2%	\$30,505,000	2%	\$25,575,000	1%	\$77,507,000	3%	\$64,074,000	2%
Rural	\$244,051,000	12%	\$261,356,000	12%	\$267,304,000	14%	\$265,062,000	13%	\$364,655,000	13%	\$444,379,540	14%
Urban	\$1,761,509,000	88%	\$1,888,094,000	88%	\$1,629,571,000	86%	\$1,773,096,000	87%	\$2,340,517,000	87%	\$2,784,882,000	86%
Export	\$77,008,000	4%	\$35,733,000	2%	\$23,025,000	1%	\$20,629,000	1%	\$47,564,000	2%	\$41,452,000	1%
\$150K and Under	\$25,626,000	1%	\$28,257,000	1%	\$22,241,000	1%	\$21,852,000	1%	\$26,127,000	1%	\$33,734,540	1%
>\$150K - \$350K	\$165,610,000	8%	\$182,493,000	8%	\$169,463,000	9%	\$167,339,000	8%	\$194,712,000	7%	\$265,449,000	8%
>\$350K - \$2M	\$1,083,642,000	54%	\$1,231,185,000	57%	\$1,054,383,000	56%	\$1,169,691,000	57%	\$1,570,283,000	58%	\$1,902,692,000	59%
>\$2M	\$730,682,000	36%	\$707,515,000	33%	\$650,788,000	34%	\$679,276,000	33%	\$914,050,000	34%	\$1,027,386,000	32%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	2,451		2,692		2,361		2,469		3,158		3,973	
All Minority	559	23%	605	22%	530	22%	557	23%	684	22%	880	22%
Ethnicity - AMERICAN INDIAN	12	0%	2	0%	5	0%	2	0%	5	0%	4	0%
Ethnicity - ASIAN OR PACIFIC	271	11%	345	13%	295	12%	282	11%	336	11%	409	10%
Ethnicity - BLACK	87	4%	59	2%	49	2%	49	2%	68	2%	91	2%
Ethnicity - HISPANIC	189	8%	199	7%	181	8%	224	9%	275	9%	376	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	299	12%	364	14%	449	19%	485	20%	794	25%	699	18%
Ethnicity - WHITE	1,593	65%	1,723	64%	1,382	59%	1,427	58%	1,680	53%	2,394	60%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	27	1%	259	10%	570	24%	600	24%	762	24%	946	24%
Gender - Female Owned more than 50%	381	16%	384	14%	277	12%	305	12%	419	13%	483	12%
Gender - Male Owned	2,043	83%	2,049	76%	1,514	64%	1,564	63%	1,977	63%	2,544	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	1,936	78%	2,559	81%	3,439	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	5	0%	6	0%	55	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	327	13%	463	15%	409	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	7	0%	64	2%	70	2%
Veteran	108	4%	86	3%	63	3%	44	2%	96	3%	101	3%
Rural	383	16%	436	16%	413	17%	442	18%	555	18%	667	17%
Urban	2,068	84%	2,256	84%	1,948	83%	2,027	82%	2,603	82%	3,306	83%
Export	73	3%	31	1%	21	1%	19	1%	34	1%	42	1%
\$150K and Under	238	10%	250	9%	196	8%	189	8%	227	7%	299	8%
>\$150K - \$350K	669	27%	733	27%	677	29%	665	27%	792	25%	1,048	26%
>\$350K - \$2M	1,317	54%	1,488	55%	1,286	54%	1,401	57%	1,855	59%	2,299	58%
>\$2M	227	9%	221	8%	202	9%	214	9%	284	9%	327	8%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$50,249,900		\$56,625,100		\$57,632,600		\$56,124,300		\$45,225,300		\$30,955,500	
All Minority	\$15,878,900	32%	\$20,320,900	36%	\$19,929,700	35%	\$20,152,800	36%	\$19,118,500	42%	\$10,662,200	34%
Ethnicity - AMERICAN INDIAN	\$150,000	0%	\$450,000	1%	\$1,153,400	2%	\$925,000	2%	\$721,500	2%	\$331,500	1%
Ethnicity - ASIAN OR PACIFIC	\$3,207,300	6%	\$6,772,100	12%	\$5,396,500	9%	\$3,914,800	7%	\$6,006,300	13%	\$2,368,600	8%
Ethnicity – BLACK	\$6,210,700	12%	\$6,129,200	11%	\$6,196,600	11%	\$7,034,800	13%	\$6,382,600	14%	\$5,024,900	16%
Ethnicity – HISPANIC	\$6,310,900	13%	\$6,969,600	12%	\$7,183,200	12%	\$8,278,200	15%	\$6,008,100	13%	\$2,937,200	9%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$2,872,600	6%	\$2,787,800	5%	\$5,869,200	10%	\$6,328,600	11%	\$5,254,500	12%	\$3,590,100	12%
Ethnicity – WHITE	\$31,498,400	63%	\$33,516,400	59%	\$31,833,700	55%	\$29,642,900	53%	\$20,852,300	46%	\$16,703,200	54%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$7,509,000	15%	\$8,613,300	15%	\$9,570,000	17%	\$9,710,300	17%	\$7,430,900	16%	\$3,907,400	13%
Gender - Female Owned more than 50%	\$14,799,800	29%	\$17,095,400	30%	\$16,223,000	28%	\$15,686,000	28%	\$11,526,200	25%	\$8,431,300	27%
Gender - Male Owned	\$27,941,100	56%	\$30,916,400	55%	\$31,839,600	55%	\$30,728,000	55%	\$26,268,200	58%	\$18,616,800	60%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$20,842,000	37%	\$17,515,900	39%	\$11,780,000	38%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$2,833,400	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$24,116,400	43%	\$17,421,900	39%	\$12,898,300	42%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$5,121,000	9%	\$5,088,400	11%	\$3,443,800	11%
Veteran	\$3,970,100	8%	\$4,906,600	9%	\$6,476,300	11%	\$4,880,400	9%	\$4,447,500	10%	\$1,498,900	5%
Rural	\$5,274,900	10%	\$5,665,000	10%	\$7,944,100	14%	\$5,005,600	9%	\$5,878,400	13%	\$3,972,700	13%
Urban	\$44,975,000	90%	\$50,960,100	90%	\$49,688,500	86%	\$51,118,700	91%	\$39,346,900	87%	\$26,982,800	87%
\$150K and Under	\$29,997,200	60%	\$31,843,500	56%	\$28,987,500	50%	\$24,652,200	44%	\$18,515,400	41%	\$14,476,700	47%
>\$150K - \$350K	\$20,252,700	40%	\$24,781,600	44%	\$28,645,100	50%	\$31,472,100	56%	\$26,709,900	59%	\$16,478,800	53%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	408		431		423		399		315		216	
All Minority	140	34%	147	34%	147	35%	145	36%	135	43%	84	39%
Ethnicity - AMERICAN INDIAN	1	0%	3	1%	8	2%	5	1%	9	3%	4	2%
Ethnicity - ASIAN OR PACIFIC	28	7%	41	10%	35	8%	29	7%	38	12%	17	8%
Ethnicity – BLACK	55	13%	50	12%	48	11%	51	13%	48	15%	42	19%
Ethnicity – HISPANIC	56	14%	53	12%	56	13%	60	15%	40	13%	21	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	21	5%	26	6%	41	10%	53	13%	39	12%	20	9%
Ethnicity – WHITE	247	61%	258	60%	235	56%	201	50%	141	45%	112	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	62	15%	72	17%	-	0%	71	18%	48	15%	27	13%
Gender - Female Owned more than 50%	127	31%	129	30%	-	0%	117	29%	90	29%	67	31%
Gender - Male Owned	219	54%	230	53%	-	0%	211	53%	177	56%	122	56%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	154	39%	124	39%	79	37%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	24	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	169	42%	123	39%	92	43%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	32	8%	30	10%	21	10%
Veteran	33	0%	37	9%	49	12%	35	9%	32	10%	9	4%
Rural	43	11%	48	11%	66	16%	37	9%	41	13%	30	14%
Urban	365	89%	383	89%	357	84%	362	91%	274	87%	186	86%
\$150K and Under	320	78%	323	75%	295	70%	257	64%	197	63%	143	66%
>\$150K - \$350K	88	22%	108	25%	128	30%	142	36%	118	37%	73	34%

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