Weekly Approvals Report with data as of 03/19 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$9,947,043,900		\$10,706,690,000		\$11,588,538,600		\$10,598,099,600		\$9,682,975,600		\$9,701,184,100	
All Minority	\$2,828,359,600	28%	\$3,283,597,400	31%	\$3,556,919,100	31%	\$3,341,508,600	32%	\$2,971,871,700	31%	\$2,716,901,600	28%
Ethnicity - AMERICAN INDIAN	\$48,803,600	0%	\$64,065,500	1%	\$85,344,300	1%	\$77,770,700	1%	\$54,544,100	1%	\$64,263,200	1%
Ethnicity - ASIAN OR PACIFIC	\$2,052,375,000	21%	\$2,356,019,100	22%	\$2,479,226,600	21%	\$2,239,195,200	21%	\$2,087,871,500	22%	\$1,800,826,600	19%
Ethnicity - BLACK	\$196,970,200	2%	\$248,020,300	2%	\$318,196,400	3%	\$338,687,300	3%	\$252,674,000	3%	\$260,390,100	3%
Ethnicity - HISPANIC	\$530,210,800	5%	\$615,492,500	6%	\$674,151,800	6%	\$685,855,400	6%	\$576,782,100	6%	\$591,421,700	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,610,356,000	16%	\$1,833,569,100	17%	\$2,172,341,400	19%	\$2,170,874,000	20%	\$2,088,112,800	22%	\$2,766,404,100	29%
Ethnicity - WHITE	\$5,508,328,300	55%	\$5,589,523,500	52%	\$5,859,278,100	51%	\$5,085,717,300	48%	\$4,622,991,100	48%	\$4,217,878,400	43%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or	Ć1 C12 F15 F00	4.60/	Ć1 620 161 700	450/	Ć1 705 117 200	450/	Ć1 514 707 000	4.40/	Ć1 242 F7F 600	4.40/	Ć1 21 C 122 200	420/
less Gender - Female Owned more	\$1,613,515,500	16%	\$1,630,161,700	15%	\$1,706,417,200	15%	\$1,514,787,800	14%	\$1,342,575,600	14%	\$1,216,433,300	13%
than 50%	\$1,427,878,000	14%	\$1,528,176,100	14%	\$1,614,532,800	14%	\$1,433,582,000	14%	\$1,318,718,500	14%	\$1,311,776,600	14%
Gender - Male Owned	\$6,905,650,400	69%	\$7,548,352,200	71%	\$8,267,588,600	71%	\$7,649,730,100	72%	\$7,021,681,500	73%	\$7,172,974,200	74%
Business Age - Existing or more												
than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$4,956,514,800	47%	\$4,402,536,500	45%	\$4,764,074,700	49%
Business Age - New Business or												
2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,998,000	0%	\$2,587,100	0%	\$1,294,445,800	13%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$1,874,356,200	18%	\$1,516,022,800	16%	\$1,391,436,000	14%
Business Age - Change of	Ų	076	٥ڔ	076	Ų	076	\$1,874,330,200	10/0	\$1,510,022,800	10/6	\$1,391,430,000	14/0
Ownership	\$0	0%	\$0	0%	\$0	0%	\$2,466,970,200	23%	\$2,610,158,600	27%	\$2,247,938,400	23%
Veteran	\$477,451,200	5%	\$399,019,600	4%	\$436,745,300	4%	\$413,619,300	4%	\$343,472,400	4%	\$316,975,500	3%
Rural	\$1,792,882,400	18%	\$1,825,871,000	17%	\$1,905,098,200	16%	\$1,566,227,000	15%	\$1,596,088,900	16%	\$1,747,743,600	18%
Urban	\$8,154,161,500	82%	\$8,880,819,000	83%	\$9,683,440,400	84%	\$9,031,872,900	85%	\$8,086,886,700	84%	\$7,953,440,500	82%
Export	\$584,211,700	6%	\$1,188,646,400	11%	\$464,425,200	4%	\$434,352,200	4%	\$355,144,600	4%	\$301,532,000	3%
CAPLine	\$141,347,700	1%	\$106,833,400	1%	\$153,754,600	1%	\$132,578,900	1%	\$108,476,500	1%	\$93,975,500	1%
PLP	\$6,278,038,500	63%	\$7,396,537,900	69%	\$8,621,975,800	74%	\$8,160,810,800	77%	\$7,182,927,200	74%	\$7,326,306,600	76%
Express	\$927,182,400	9%	\$851,373,200	8%	\$900,259,800	8%	\$735,308,200	7%	\$744,463,900	8%	\$696,674,600	7%
Community Advantage	\$53,086,500	1%	\$59,664,100	1%	\$60,430,800	1%	\$58,648,600	1%	\$46,956,300	0%	\$31,949,800	0%
\$150K and Under	\$977,195,900	10%	\$913,898,700	9%	\$965,541,300	8%	\$797,265,000	8%	\$675,069,100	7%	\$434,047,700	4%
>\$150K - \$350K	\$1,164,663,400	12%	\$1,182,940,300	11%	\$1,225,821,500	11%	\$1,222,032,800	12%	\$1,139,973,400	12%	\$870,879,100	9%
>\$350K - \$2M	\$4,759,699,900	48%	\$4,889,492,800	46%	\$5,142,867,200	44%	\$4,666,344,100	44%	\$4,259,385,100	44%	\$4,579,845,200	47%
>\$2M	\$3,045,484,700	31%	\$3,720,358,200	35%	\$4,254,308,600	37%	\$3,912,458,000	37%	\$3,608,548,000	37%	\$3,816,412,100	39%

7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	27,579		25,760		27,216		23,167		21,002		16,199	
All Minority	7,013	25%	6,527	25%	6,958	26%	6,132	26%	5,736	27%	4,192	26%
Ethnicity - AMERICAN INDIAN	182	1%	186	1%	197	1%	159	1%	166	1%	120	1%
Ethnicity - ASIAN OR PACIFIC	3,504	13%	3,296	13%	3,395	12%	2,974	13%	2,666	13%	1,912	12%
Ethnicity - BLACK	1,006	4%	977	4%	1,147	4%	1,002	4%	945	4%	806	5%
Ethnicity - HISPANIC	2,321	8%	2,068	8%	2,219	8%	1,997	9%	1,959	9%	1,354	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	3,726	14%	3,716	14%	4,253	16%	4,379	19%	3,576	17%	3,598	22%
Ethnicity - WHITE	16,840	61%	15,517	60%	16,005	59%	12,656	55%	11,690	56%	8,409	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or												
less	3,807	14%	3,496	14%	3,580	13%	3,044	13%	2,656	13%	2,102	13%
Gender - Female Owned more	5 400	400/	4.000	4.00/	4 704	100/	2.000	470/	2 000	400/	2 24 2	470/
than 50%	5,109	19%	4,698	18%	4,791	18%	3,908	17%	3,890	19%	2,810	17%
Gender - Male Owned	18,663	68%	17,566	68%	18,845	69%	16,215	70%	14,456	69%	11,287	70%
Business Age - Existing or more than 2 years old		0%		0%		0%	12,239	53%	11,127	53%	8,466	52%
Business Age - New Business or		070		070		070	12,233	3370	11,127	33/0	0,400	32/0
2 years or less	-	0%	-	0%	-	0%	6	0%	4	0%	2,789	17%
Business Age - Startup, Loan												
Funds will Open Business	-	0%	-	0%	-	0%	3,894	17%	3,288	16%	2,758	17%
Business Age - Change of												
Ownership	-	0%	-	0%	-	0%	2,782	12%	2,750	13%	2,180	13%
Veteran	1,409	5%	1,375	5%	1,333	5%	1,128	5%	1,037	5%	706	4%
Rural	4,684	17%	4,472	17%	4,585	17%	3,655	16%	3,711	18%	3,348	21%
Urban	22,895	83%	21,288	83%	22,631	83%	19,512	84%	17,291	82%	12,851	79%
Export	732	3%	1,461	6%	375	1%	381	2%	282	1%	229	1%
CAPLine	200	1%	171	1%	147	1%	145	1%	121	1%	116	1%
PLP	7,185	26%	9,472	37%	11,885	44%	11,244	49%	9,142	44%	8,378	52%
Express	14,220	52%	11,859	46%	12,690	47%	9,597	41%	9,554	45%	5,961	37%
Community Advantage	430	2%	454	2%	444	2%	417	2%	326	2%	225	1%
\$150K and Under	16,684	60%	14,333	56%	15,255	56%	11,747	51%	10,691	51%	6,436	40%
>\$150K - \$350K	4,404	16%	4,479	17%	4,677	17%	4,669	20%	4,313	21%	3,315	20%
>\$350K - \$2M	5,494	20%	5,759	22%	5,951	22%	5,517	24%	4,896	23%	5,261	32%
>\$2M	997	4%	1,189	5%	1,333	5%	1,234	5%	1,102	5%	1,187	7%

504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$2,102,548,000		\$2,262,978,000		\$1,988,824,000		\$2,136,940,000		\$2,806,305,000		\$3,370,453,540	
All Minority	\$578,893,000	28%	\$625,121,000	28%	\$516,572,000	26%	\$537,173,000	25%	\$712,445,000	25%	\$785,902,000	23%
Ethnicity - AMERICAN INDIAN	\$15,420,000	1%	\$1,086,000	0%	\$1,484,000	0%	\$658,000	0%	\$1,630,000	0%	\$1,473,000	0%
Ethnicity - ASIAN OR PACIFIC	\$367,628,000	17%	\$437,242,000	19%	\$373,709,000	19%	\$346,388,000	16%	\$466,670,000	17%	\$454,851,000	13%
Ethnicity - BLACK	\$68,547,000	3%	\$48,386,000	2%	\$29,868,000	2%	\$31,623,000	1%	\$40,920,000	1%	\$43,380,000	1%
Ethnicity - HISPANIC	\$127,298,000	6%	\$138,407,000	6%	\$111,511,000	6%	\$158,504,000	7%	\$203,225,000	7%	\$286,198,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$314,055,000	15%	\$416,604,000	18%	\$460,450,000	23%	\$540,961,000	25%	\$802,606,000	29%	\$719,736,000	21%
Ethnicity - WHITE	\$1,209,600,000	58%	\$1,221,253,000	54%	\$1,011,802,000	51%	\$1,058,806,000	50%	\$1,291,254,000	46%	\$1,864,815,540	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$27,487,000	1%	\$209,954,000	9%	\$406,234,000	20%	\$414,899,000	19%	\$586,039,000	21%	\$704,382,000	21%
Gender - Female Owned more than 50%	\$242,492,000	12%	\$240,515,000	11%	\$175,632,000	9%	\$225,602,000	11%	\$292,971,000	10%	\$286,039,000	8%
Gender - Male Owned	\$1,832,569,000	87%	\$1,812,509,000	80%	\$1,406,958,000	71%	\$1,496,439,000	70%	\$1,927,295,000	69%	\$2,380,032,540	71%
Business Age - Existing or more												
than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$1,561,891,000	73%	\$2,183,271,000	78%	\$2,909,271,000	86%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$4,044,000	0%	\$5,242,000	0%	\$48,509,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$356,538,000	17%	\$479,334,000	17%	\$341,529,000	10%
Business Age - Change of												
Ownership	\$0	0%	\$0	0%	\$0	0%	\$8,852,000	0%	\$66,621,000	2%	\$71,144,000	2%
Veteran	\$68,590,000	3%	\$44,161,000	2%	\$30,939,000	2%	\$25,795,000	1%	\$79,553,000	3%	\$66,298,000	2%
Rural	\$263,327,000	13%	\$269,080,000	12%	\$273,907,000	14%	\$274,021,000	13%	\$375,809,000	13%	\$457,879,540	14%
Urban	\$1,839,221,000	87%	\$1,993,898,000	88%	\$1,714,917,000	86%	\$1,862,919,000	87%	\$2,430,496,000	87%	\$2,912,574,000	86%
Export	\$80,362,000	4%	\$43,811,000	2%	\$23,243,000	1%	\$21,067,000	1%	\$51,456,000	2%	\$47,531,000	1%
\$150K and Under	\$26,430,000	1%	\$29,689,000	1%	\$22,987,000	1%	\$23,318,000	1%	\$27,849,000	1%	\$36,189,540	1%
>\$150K - \$350K	\$171,577,000	8%	\$191,928,000	8%	\$181,235,000	9%	\$176,252,000	8%	\$203,406,000	7%	\$276,760,000	8%
>\$350K - \$2M	\$1,147,301,000	55%	\$1,287,218,000	57%	\$1,118,503,000	56%	\$1,236,378,000	58%	\$1,639,837,000	58%	\$1,982,786,000	59%
>\$2M	\$757,240,000	36%	\$754,143,000	33%	\$666,099,000	33%	\$700,992,000	33%	\$935,213,000	33%	\$1,074,718,000	32%

504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	2,568		2,828		2,487		2,604		3,294		4,152	
All Minority	580	23%	637	23%	553	22%	584	22%	715	22%	910	22%
Ethnicity - AMERICAN INDIAN	12	0%	3	0%	5	0%	2	0%	5	0%	5	0%
Ethnicity - ASIAN OR PACIFIC	278	11%	357	13%	307	12%	291	11%	348	11%	422	10%
Ethnicity - BLACK	93	4%	63	2%	53	2%	52	2%	69	2%	93	2%
Ethnicity - HISPANIC	197	8%	214	8%	188	8%	239	9%	293	9%	390	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	314	12%	397	14%	475	19%	523	20%	823	25%	734	18%
Ethnicity - WHITE	1,674	65%	1,794	63%	1,459	59%	1,497	57%	1,756	53%	2,508	60%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	32	1%	277	10%	603	24%	636	24%	804	24%	989	24%
Gender - Female Owned more than 50%	395	15%	411	15%	294	12%	319	12%	435	13%	498	12%
Gender - Male Owned	2,141	83%	2,140	76%	1,590	64%	1,649	63%	2,055	62%	2,665	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	2,044	78%	2,679	81%	3,586	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	5	0%	6	0%	58	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	344	13%	478	15%	435	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	7	0%	64	2%	73	2%
Veteran	115	4%	91	3%	65	3%	45	2%	100	3%	105	3%
Rural	402	16%	453	16%	428	17%	459	18%	578	18%	698	17%
Urban	2,166	84%	2,375	84%	2,059	83%	2,145	82%	2,716	82%	3,454	83%
Export	77	3%	35	1%	22	1%	20	1%	36	1%	48	1%
\$150K and Under	245	10%	263	9%	202	8%	201	8%	241	7%	320	8%
>\$150K - \$350K	695	27%	772	27%	724	29%	702	27%	829	25%	1,093	26%
>\$350K - \$2M	1,393	54%	1,554	55%	1,354	54%	1,480	57%	1,932	59%	2,398	58%
>\$2M	235	9%	239	8%	207	8%	221	8%	292	9%	341	8%

Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$53,086,500		\$59,664,100		\$60,430,800		\$58,648,600		\$46,956,300		\$31,949,800	
All Minority	\$16,677,500	31%	\$21,198,400	36%	\$21,048,600	35%	\$21,672,800	37%	\$19,118,500	41%	\$11,341,500	35%
Ethnicity - AMERICAN INDIAN	\$150,000	0%	\$450,000	1%	\$1,153,400	2%	\$925,000	2%	\$721,500	2%	\$331,500	1%
Ethnicity - ASIAN OR PACIFIC	\$3,207,300	6%	\$6,862,100	12%	\$5,765,000	10%	\$3,914,800	7%	\$6,006,300	13%	\$2,667,300	8%
Ethnicity – BLACK	\$6,435,700	12%	\$6,525,700	11%	\$6,338,500	10%	\$7,254,300	12%	\$6,382,600	14%	\$5,339,000	17%
Ethnicity – HISPANIC	\$6,884,500	13%	\$7,360,600	12%	\$7,791,700	13%	\$9,578,700	16%	\$6,008,100	13%	\$3,003,700	9%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$2,972,600	6%	\$3,137,800	5%	\$6,149,200	10%	\$6,328,600	11%	\$5,834,500	12%	\$3,590,100	11%
Ethnicity – WHITE	\$33,436,400	63%	\$35,327,900	59%	\$33,233,000	55%	\$30,647,200	52%	\$22,003,300	47%	\$17,018,200	53%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$8,273,000	16%	\$9,169,300	15%	\$9,760,000	16%	\$9,860,300	17%	\$7,430,900	16%	\$3,907,400	12%
Gender - Female Owned more than 50%	\$15,245,800	29%	\$17,646,900	30%	\$17,064,200	28%	\$16,493,500	28%	\$12,049,700	26%	\$8,924,100	28%
Gender - Male Owned	\$29,567,700	56%	\$32,847,900	55%	\$33,606,600	56%	\$32,294,800	55%	\$27,475,700	59%	\$19,118,300	60%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$21,211,300	36%	\$17,725,900	38%	\$11,780,000	37%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$2,933,400	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$25,603,900	44%	\$17,968,900	38%	\$13,572,600	42%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$5,371,000	9%	\$5,542,400	12%	\$3,663,800	11%
Veteran	\$4,120,100	8%	\$5,114,600	9%	\$6,556,300	11%	\$5,430,700	9%	\$4,651,500	10%	\$1,498,900	5%
Rural	\$5,814,900	11%	\$6,728,200	11%	\$8,569,100	14%	\$5,130,600	9%	\$6,647,900	14%	\$4,146,400	13%
Urban	\$47,271,600	89%	\$52,935,900	89%	\$51,861,700	86%	\$53,518,000	91%	\$40,308,400	86%	\$27,803,400	87%
\$150K and Under	\$31,792,800	60%	\$33,105,000	55%	\$30,634,200	51%	\$26,218,000	45%	\$19,362,400	41%	\$15,077,300	47%
>\$150K - \$350K	\$21,293,700	40%	\$26,559,100	45%	\$29,796,600	49%	\$32,430,600	55%	\$27,593,900	59%	\$16,872,500	53%

Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	430		454		444		417		326		225	
All Minority	146	34%	155	34%	155	35%	156	37%	135	41%	90	40%
Ethnicity - AMERICAN INDIAN	1	0%	3	1%	8	2%	5	1%	9	3%	4	2%
Ethnicity - ASIAN OR PACIFIC	28	7%	42	9%	37	8%	29	7%	38	12%	19	8%
Ethnicity – BLACK	57	13%	55	12%	50	11%	54	13%	48	15%	45	20%
Ethnicity – HISPANIC	60	14%	55	12%	60	14%	68	16%	40	12%	22	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	22	5%	28	6%	44	10%	53	13%	42	13%	20	9%
Ethnicity – WHITE	262	61%	271	60%	245	55%	208	50%	149	46%	115	51%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	66	15%	76	17%	-	0%	72	17%	48	15%	27	12%
Gender - Female Owned more than 50%	131	30%	133	29%	-	0%	124	30%	93	29%	72	32%
Gender - Male Owned	233	54%	245	54%	-	0%	221	53%	185	57%	126	56%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	157	38%	126	39%	79	35%
Business Age - New Business or 2 years or less	-	0%		0%	-	0%	-	0%	-	0%	25	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	179	43%	127	39%	99	44%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	33	8%	32	10%	22	10%
Veteran	34	0%	39	9%	50	11%	40	10%	33	10%	9	4%
Rural	46	11%	55	12%	70	16%	38	9%	45	14%	31	14%
Urban	384	89%	399	88%	374	84%	379	91%	281	86%	194	86%
\$150K and Under	337	78%	337	74%	311	70%	271	65%	204	63%	150	67%
>\$150K - \$350K	93	22%	117	26%	133	30%	146	35%	122	37%	75	33%