

Weekly Approvals Report with data as of 03/26 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$10,478,930,000		\$11,325,092,800		\$12,155,613,900		\$11,048,369,200		\$9,933,894,800		\$10,370,960,900	
All Minority	\$2,970,846,800	28%	\$3,456,836,400	31%	\$3,714,992,400	31%	\$3,493,026,100	32%	\$3,032,118,700	31%	\$2,899,048,500	28%
Ethnicity - AMERICAN INDIAN	\$56,779,900	1%	\$68,973,600	1%	\$86,863,000	1%	\$76,861,400	1%	\$61,687,100	1%	\$69,205,200	1%
Ethnicity - ASIAN OR PACIFIC	\$2,149,724,200	21%	\$2,473,963,900	22%	\$2,595,040,600	21%	\$2,346,664,300	21%	\$2,110,854,500	21%	\$1,928,617,500	19%
Ethnicity - BLACK	\$203,833,500	2%	\$265,579,800	2%	\$335,384,300	3%	\$354,367,100	3%	\$257,585,500	3%	\$277,518,200	3%
Ethnicity - HISPANIC	\$560,509,200	5%	\$644,741,100	6%	\$697,704,500	6%	\$715,133,300	6%	\$601,991,600	6%	\$623,707,600	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,701,929,000	16%	\$1,951,366,900	17%	\$2,308,061,500	19%	\$2,264,776,700	20%	\$2,143,291,800	22%	\$2,971,883,800	29%
Ethnicity - WHITE	\$5,806,154,200	55%	\$5,916,889,500	52%	\$6,132,560,000	50%	\$5,290,566,400	48%	\$4,758,484,300	48%	\$4,500,028,600	43%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,706,072,500	16%	\$1,720,821,800	15%	\$1,808,207,100	15%	\$1,585,053,500	14%	\$1,381,681,300	14%	\$1,306,154,100	13%
Gender - Female Owned more than 50%	\$1,511,239,400	14%	\$1,595,311,000	14%	\$1,688,698,500	14%	\$1,495,557,300	14%	\$1,347,580,100	14%	\$1,400,532,500	14%
Gender - Male Owned	\$7,261,618,100	69%	\$8,008,960,000	71%	\$8,658,708,300	71%	\$7,967,758,400	72%	\$7,204,633,400	73%	\$7,664,274,300	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$5,153,733,200	47%	\$4,528,353,300	46%	\$5,103,956,900	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,998,000	0%	\$3,336,100	0%	\$1,372,481,000	13%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$1,949,100,600	18%	\$1,556,405,000	16%	\$1,474,300,700	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$2,603,278,500	24%	\$2,672,762,200	27%	\$2,416,933,100	23%
Veteran	\$512,562,900	5%	\$420,561,300	4%	\$457,221,400	4%	\$431,191,400	4%	\$350,453,600	4%	\$329,625,900	3%
Rural	\$1,898,769,200	18%	\$1,924,105,400	17%	\$1,967,070,000	16%	\$1,643,354,000	15%	\$1,629,043,100	16%	\$1,868,197,800	18%
Urban	\$8,580,160,800	82%	\$9,400,987,400	83%	\$10,188,543,900	84%	\$9,405,015,200	85%	\$8,304,851,700	84%	\$8,502,763,100	82%
Export	\$621,103,400	6%	\$1,214,285,800	11%	\$499,456,700	4%	\$451,964,900	4%	\$362,210,700	4%	\$331,393,300	3%
CAPLine	\$142,772,700	1%	\$113,196,900	1%	\$156,804,600	1%	\$134,739,900	1%	\$113,246,500	1%	\$104,209,500	1%
PLP	\$6,614,302,200	63%	\$7,845,775,400	69%	\$9,071,005,000	75%	\$8,505,459,600	77%	\$7,339,647,200	74%	\$7,816,260,300	75%
Express	\$975,426,100	9%	\$905,616,000	8%	\$940,962,900	8%	\$774,149,000	7%	\$766,744,300	8%	\$757,736,000	7%
Community Advantage	\$54,764,500	1%	\$62,008,500	1%	\$63,885,300	1%	\$61,088,600	1%	\$49,260,500	0%	\$33,422,900	0%
\$150K and Under	\$1,026,428,900	10%	\$973,596,100	9%	\$1,012,108,300	8%	\$838,532,100	8%	\$697,059,300	7%	\$465,557,700	4%
>\$150K - \$350K	\$1,220,017,700	12%	\$1,246,043,500	11%	\$1,279,242,800	11%	\$1,282,083,800	12%	\$1,176,167,100	12%	\$929,371,100	9%
>\$350K - \$2M	\$5,023,744,900	48%	\$5,162,111,900	46%	\$5,364,808,800	44%	\$4,864,235,800	44%	\$4,365,163,900	44%	\$4,879,440,800	47%
>\$2M	\$3,208,738,500	31%	\$3,943,341,300	35%	\$4,499,454,000	37%	\$4,063,517,500	37%	\$3,695,504,500	37%	\$4,096,591,300	40%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	28,967		27,230		28,478		24,284		21,633		17,281	
All Minority	7,349	25%	6,842	25%	7,269	26%	6,414	26%	5,882	27%	4,476	26%
Ethnicity - AMERICAN INDIAN	193	1%	202	1%	201	1%	166	1%	177	1%	129	1%
Ethnicity - ASIAN OR PACIFIC	3,676	13%	3,446	13%	3,539	12%	3,106	13%	2,711	13%	2,045	12%
Ethnicity - BLACK	1,046	4%	1,038	4%	1,202	4%	1,038	4%	977	5%	856	5%
Ethnicity - HISPANIC	2,434	8%	2,154	8%	2,327	8%	2,104	9%	2,017	9%	1,446	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	3,939	14%	3,961	15%	4,480	16%	4,622	19%	3,688	17%	3,829	22%
Ethnicity - WHITE	17,679	61%	16,427	60%	16,729	59%	13,248	55%	12,063	56%	8,976	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	3,999	14%	3,706	14%	3,748	13%	3,171	13%	2,741	13%	2,251	13%
Gender - Female Owned more than 50%	5,331	18%	4,928	18%	5,005	18%	4,088	17%	3,990	18%	2,988	17%
Gender - Male Owned	19,637	68%	18,596	68%	19,725	69%	17,025	70%	14,902	69%	12,042	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	12,843	53%	11,483	53%	9,046	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	6	0%	5	0%	2,963	17%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	4,053	17%	3,365	16%	2,950	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	2,928	12%	2,819	13%	2,316	13%
Veteran	1,476	5%	1,451	5%	1,382	5%	1,187	5%	1,062	5%	750	4%
Rural	4,948	17%	4,731	17%	4,795	17%	3,844	16%	3,827	18%	3,589	21%
Urban	24,019	83%	22,499	83%	23,683	83%	20,440	84%	17,806	82%	13,692	79%
Export	758	3%	1,492	5%	402	1%	397	2%	291	1%	244	1%
CAPLine	204	1%	180	1%	152	1%	150	1%	126	1%	128	1%
PLP	7,544	26%	10,085	37%	12,455	44%	11,744	48%	9,367	43%	8,935	52%
Express	14,958	52%	12,562	46%	13,268	47%	10,099	42%	9,857	46%	6,378	37%
Community Advantage	447	2%	471	2%	473	2%	435	2%	344	2%	233	1%
\$150K and Under	17,524	60%	15,186	56%	15,978	56%	12,362	51%	11,035	51%	6,868	40%
>\$150K - \$350K	4,608	16%	4,718	17%	4,880	17%	4,896	20%	4,448	21%	3,531	20%
>\$350K - \$2M	5,783	20%	6,069	22%	6,210	22%	5,745	24%	5,022	23%	5,609	32%
>\$2M	1,052	4%	1,257	5%	1,410	5%	1,281	5%	1,128	5%	1,273	7%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$2,199,106,000		\$2,386,826,000		\$2,068,449,000		\$2,208,629,000		\$2,940,994,000		\$3,510,434,540	
All Minority	\$613,773,000	28%	\$652,660,000	27%	\$529,008,000	26%	\$554,267,000	25%	\$746,585,000	25%	\$809,534,000	23%
Ethnicity - AMERICAN INDIAN	\$15,420,000	1%	\$1,086,000	0%	\$1,484,000	0%	\$658,000	0%	\$1,630,000	0%	\$1,739,000	0%
Ethnicity - ASIAN OR PACIFIC	\$383,926,000	17%	\$459,030,000	19%	\$379,543,000	18%	\$352,621,000	16%	\$489,087,000	17%	\$462,195,000	13%
Ethnicity - BLACK	\$82,169,000	4%	\$48,740,000	2%	\$30,676,000	1%	\$35,437,000	2%	\$42,502,000	1%	\$49,482,000	1%
Ethnicity - HISPANIC	\$132,258,000	6%	\$143,804,000	6%	\$117,305,000	6%	\$165,551,000	7%	\$213,366,000	7%	\$296,118,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$330,385,000	15%	\$435,606,000	18%	\$476,986,000	23%	\$557,075,000	25%	\$834,688,000	28%	\$756,239,000	22%
Ethnicity - WHITE	\$1,254,948,000	57%	\$1,298,560,000	54%	\$1,062,455,000	51%	\$1,097,287,000	50%	\$1,359,721,000	46%	\$1,944,661,540	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$28,122,000	1%	\$222,429,000	9%	\$423,416,000	20%	\$426,926,000	19%	\$616,498,000	21%	\$733,183,000	21%
Gender - Female Owned more than 50%	\$257,121,000	12%	\$252,221,000	11%	\$181,027,000	9%	\$229,793,000	10%	\$300,423,000	10%	\$295,554,000	8%
Gender - Male Owned	\$1,913,863,000	87%	\$1,912,176,000	80%	\$1,464,006,000	71%	\$1,551,910,000	70%	\$2,024,073,000	69%	\$2,481,697,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$1,617,745,000	73%	\$2,275,828,000	77%	\$3,036,590,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$4,519,000	0%	\$5,476,000	0%	\$50,088,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$368,038,000	17%	\$517,441,000	18%	\$349,697,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$8,852,000	0%	\$66,621,000	2%	\$74,059,000	2%
Veteran	\$69,712,000	3%	\$46,527,000	2%	\$32,556,000	2%	\$30,177,000	1%	\$83,212,000	3%	\$74,947,000	2%
Rural	\$269,245,000	12%	\$275,324,000	12%	\$281,325,000	14%	\$283,330,000	13%	\$396,708,000	13%	\$474,731,540	14%
Urban	\$1,929,861,000	88%	\$2,111,502,000	88%	\$1,787,124,000	86%	\$1,925,299,000	87%	\$2,544,286,000	87%	\$3,035,703,000	86%
Export	\$83,642,000	4%	\$49,311,000	2%	\$23,243,000	1%	\$21,616,000	1%	\$51,555,000	2%	\$49,831,000	1%
\$150K and Under	\$27,860,000	1%	\$31,298,000	1%	\$24,391,000	1%	\$24,200,000	1%	\$29,029,000	1%	\$37,171,540	1%
>\$150K - \$350K	\$177,815,000	8%	\$199,287,000	8%	\$188,626,000	9%	\$183,046,000	8%	\$213,428,000	7%	\$287,987,000	8%
>\$350K - \$2M	\$1,193,927,000	54%	\$1,340,448,000	56%	\$1,171,864,000	57%	\$1,283,839,000	58%	\$1,709,653,000	58%	\$2,070,517,000	59%
>\$2M	\$799,504,000	36%	\$815,793,000	34%	\$683,568,000	33%	\$717,544,000	32%	\$988,884,000	34%	\$1,114,759,000	32%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	2,670		2,953		2,601		2,699		3,450		4,318	
All Minority	607	23%	664	22%	576	22%	607	22%	748	22%	938	22%
Ethnicity - AMERICAN INDIAN	12	0%	3	0%	5	0%	2	0%	5	0%	6	0%
Ethnicity - ASIAN OR PACIFIC	290	11%	371	13%	316	12%	300	11%	364	11%	431	10%
Ethnicity - BLACK	101	4%	64	2%	56	2%	55	2%	72	2%	100	2%
Ethnicity - HISPANIC	204	8%	226	8%	199	8%	250	9%	307	9%	401	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	324	12%	412	14%	493	19%	543	20%	858	25%	768	18%
Ethnicity - WHITE	1,739	65%	1,877	64%	1,532	59%	1,549	57%	1,844	53%	2,612	60%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	34	1%	291	10%	633	24%	656	24%	841	24%	1,032	24%
Gender - Female Owned more than 50%	413	15%	429	15%	303	12%	331	12%	451	13%	513	12%
Gender - Male Owned	2,223	83%	2,233	76%	1,665	64%	1,712	63%	2,158	63%	2,773	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	2,119	79%	2,800	81%	3,731	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	6	0%	7	0%	60	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	357	13%	509	15%	450	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	7	0%	64	2%	77	2%
Veteran	117	4%	96	3%	69	3%	49	2%	106	3%	112	3%
Rural	414	16%	470	16%	442	17%	477	18%	610	18%	730	17%
Urban	2,256	84%	2,483	84%	2,159	83%	2,222	82%	2,840	82%	3,588	83%
Export	80	3%	36	1%	22	1%	21	1%	37	1%	52	1%
\$150K and Under	260	10%	275	9%	213	8%	209	8%	252	7%	328	8%
>\$150K - \$350K	718	27%	802	27%	755	29%	728	27%	873	25%	1,136	26%
>\$350K - \$2M	1,446	54%	1,621	55%	1,421	55%	1,535	57%	2,015	58%	2,499	58%
>\$2M	246	9%	255	9%	212	8%	227	8%	310	9%	355	8%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$54,764,500		\$62,008,500		\$63,885,300		\$61,088,600		\$49,260,500		\$33,422,900	
All Minority	\$17,142,500	31%	\$21,434,400	35%	\$22,463,500	35%	\$22,979,700	38%	\$20,500,200	42%	\$11,811,500	35%
Ethnicity - AMERICAN INDIAN	\$150,000	0%	\$450,000	1%	\$1,153,400	2%	\$925,000	2%	\$940,500	2%	\$331,500	1%
Ethnicity - ASIAN OR PACIFIC	\$3,207,300	6%	\$6,862,100	11%	\$5,765,000	9%	\$4,511,100	7%	\$6,006,300	12%	\$2,667,300	8%
Ethnicity - BLACK	\$6,830,700	12%	\$6,686,700	11%	\$6,767,800	11%	\$7,606,400	12%	\$7,087,800	14%	\$5,589,000	17%
Ethnicity - HISPANIC	\$6,954,500	13%	\$7,435,600	12%	\$8,777,300	14%	\$9,937,200	16%	\$6,465,600	13%	\$3,223,700	10%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$2,972,600	5%	\$3,367,800	5%	\$6,256,300	10%	\$6,751,700	11%	\$6,129,500	12%	\$3,590,100	11%
Ethnicity - WHITE	\$34,649,400	63%	\$37,206,300	60%	\$35,165,500	55%	\$31,357,200	51%	\$22,630,800	46%	\$18,021,300	54%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$8,440,000	15%	\$9,954,300	16%	\$10,088,100	16%	\$10,739,300	18%	\$7,848,400	16%	\$3,907,400	12%
Gender - Female Owned more than 50%	\$15,690,800	29%	\$17,821,900	29%	\$18,199,900	28%	\$16,587,900	27%	\$12,225,700	25%	\$9,492,100	28%
Gender - Male Owned	\$30,633,700	56%	\$34,232,300	55%	\$35,597,300	56%	\$33,761,400	55%	\$29,186,400	59%	\$20,023,400	60%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$22,118,400	36%	\$18,737,600	38%	\$12,383,000	37%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$2,933,400	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$26,494,300	43%	\$18,578,900	38%	\$14,132,600	42%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$5,710,000	9%	\$6,011,400	12%	\$3,973,900	12%
Veteran	\$4,140,100	8%	\$5,409,600	9%	\$6,756,300	11%	\$5,680,700	9%	\$4,751,500	10%	\$1,808,900	5%
Rural	\$5,889,900	11%	\$7,193,200	12%	\$8,768,400	14%	\$5,266,600	9%	\$6,886,400	14%	\$4,146,400	12%
Urban	\$48,874,600	89%	\$54,815,300	88%	\$55,116,900	86%	\$55,822,000	91%	\$42,374,100	86%	\$29,276,500	88%
\$150K and Under	\$32,970,800	60%	\$34,129,400	55%	\$33,013,300	52%	\$27,304,700	45%	\$20,584,400	42%	\$15,338,300	46%
>\$150K - \$350K	\$21,793,700	40%	\$27,879,100	45%	\$30,872,000	48%	\$33,783,900	55%	\$28,676,100	58%	\$18,084,600	54%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	447		471		473		435		344		233	
All Minority	152	34%	158	34%	169	36%	165	38%	143	42%	92	39%
Ethnicity - AMERICAN INDIAN	1	0%	3	1%	8	2%	5	1%	10	3%	4	2%
Ethnicity - ASIAN OR PACIFIC	28	6%	42	9%	37	8%	32	7%	38	11%	19	8%
Ethnicity – BLACK	62	14%	57	12%	54	11%	57	13%	52	15%	46	20%
Ethnicity – HISPANIC	61	14%	56	12%	70	15%	71	16%	43	13%	23	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	22	5%	29	6%	45	10%	57	13%	45	13%	20	9%
Ethnicity – WHITE	273	61%	284	60%	259	55%	213	49%	156	45%	121	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	69	15%	80	17%	-	0%	77	18%	50	15%	27	12%
Gender - Female Owned more than 50%	135	30%	135	29%	-	0%	125	29%	96	28%	75	32%
Gender - Male Owned	243	54%	256	54%	-	0%	233	54%	198	58%	131	56%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	164	38%	134	39%	82	35%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	25	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	186	43%	132	38%	102	44%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	35	8%	34	10%	24	10%
Veteran	35	0%	41	9%	51	11%	41	9%	34	10%	11	5%
Rural	47	11%	58	12%	72	15%	39	9%	47	14%	31	13%
Urban	400	89%	413	88%	401	85%	396	91%	297	86%	202	87%
\$150K and Under	352	79%	348	74%	335	71%	283	65%	217	63%	153	66%
>\$150K - \$350K	95	21%	123	26%	138	29%	152	35%	127	37%	80	34%

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