

Weekly Approvals Report with data as of 04/02 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$10,971,040,600		\$11,974,318,000		\$12,610,183,600		\$11,513,250,100		\$10,170,931,500		\$10,927,195,200	
All Minority	\$3,122,552,400	28%	\$3,662,196,600	31%	\$3,860,787,000	31%	\$3,639,092,300	32%	\$3,079,512,000	30%	\$3,045,656,900	28%
Ethnicity - AMERICAN INDIAN	\$59,686,000	1%	\$73,311,200	1%	\$88,562,000	1%	\$79,007,900	1%	\$62,093,000	1%	\$72,797,700	1%
Ethnicity - ASIAN OR PACIFIC	\$2,264,894,200	21%	\$2,638,744,300	22%	\$2,685,919,400	21%	\$2,447,263,400	21%	\$2,135,548,500	21%	\$2,038,775,200	19%
Ethnicity - BLACK	\$215,856,600	2%	\$278,461,100	2%	\$351,017,500	3%	\$369,700,700	3%	\$261,003,800	3%	\$286,290,600	3%
Ethnicity - HISPANIC	\$582,115,600	5%	\$668,102,000	6%	\$735,288,100	6%	\$743,120,300	6%	\$620,866,700	6%	\$647,793,400	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,786,087,500	16%	\$2,079,396,400	17%	\$2,409,142,200	19%	\$2,357,222,200	20%	\$2,205,868,300	22%	\$3,122,141,100	29%
Ethnicity - WHITE	\$6,062,400,700	55%	\$6,232,725,000	52%	\$6,340,254,400	50%	\$5,516,935,600	48%	\$4,885,551,200	48%	\$4,759,397,200	44%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,775,016,000	16%	\$1,812,625,500	15%	\$1,875,383,400	15%	\$1,637,222,000	14%	\$1,427,426,000	14%	\$1,366,000,200	13%
Gender - Female Owned more than 50%	\$1,574,183,300	14%	\$1,696,997,200	14%	\$1,756,306,200	14%	\$1,563,308,700	14%	\$1,378,564,100	14%	\$1,468,990,400	13%
Gender - Male Owned	\$7,621,841,300	69%	\$8,464,695,300	71%	\$8,978,494,000	71%	\$8,312,719,400	72%	\$7,364,941,400	72%	\$8,092,204,600	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$5,365,322,800	47%	\$4,623,497,900	45%	\$5,373,902,100	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$4,646,000	0%	\$3,586,100	0%	\$1,471,987,500	13%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$2,027,873,900	18%	\$1,602,869,100	16%	\$1,555,391,100	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$2,702,835,000	23%	\$2,742,003,900	27%	\$2,522,625,300	23%
Veteran	\$533,761,400	5%	\$443,673,600	4%	\$467,366,900	4%	\$455,520,000	4%	\$359,803,700	4%	\$353,112,300	3%
Rural	\$1,985,712,800	18%	\$2,032,893,600	17%	\$2,022,827,500	16%	\$1,721,971,700	15%	\$1,663,927,100	16%	\$1,960,243,800	18%
Urban	\$8,985,327,800	82%	\$9,941,424,400	83%	\$10,587,356,100	84%	\$9,791,278,400	85%	\$8,507,004,400	84%	\$8,966,951,400	82%
Export	\$649,245,900	6%	\$1,242,981,100	10%	\$515,505,800	4%	\$466,473,900	4%	\$365,860,700	4%	\$346,544,000	3%
CAPLine	\$147,092,700	1%	\$125,046,900	1%	\$159,179,600	1%	\$136,939,900	1%	\$115,796,500	1%	\$111,052,500	1%
PLP	\$6,905,615,200	63%	\$8,307,875,100	69%	\$9,414,497,100	75%	\$8,853,322,400	77%	\$7,492,831,000	74%	\$8,241,866,800	75%
Express	\$1,023,256,200	9%	\$951,668,600	8%	\$983,095,100	8%	\$809,084,500	7%	\$792,023,000	8%	\$795,575,000	7%
Community Advantage	\$57,226,500	1%	\$66,369,200	1%	\$67,033,700	1%	\$63,515,100	1%	\$51,091,700	1%	\$34,988,900	0%
\$150K and Under	\$1,078,586,400	10%	\$1,028,202,500	9%	\$1,057,510,000	8%	\$873,499,500	8%	\$716,266,600	7%	\$499,523,600	5%
>\$150K - \$350K	\$1,275,947,900	12%	\$1,303,606,900	11%	\$1,338,416,200	11%	\$1,339,165,200	12%	\$1,208,476,500	12%	\$983,601,400	9%
>\$350K - \$2M	\$5,245,556,800	48%	\$5,473,576,300	46%	\$5,551,010,300	44%	\$5,057,243,500	44%	\$4,481,524,700	44%	\$5,114,856,500	47%
>\$2M	\$3,370,949,500	31%	\$4,168,932,300	35%	\$4,663,247,100	37%	\$4,243,341,900	37%	\$3,764,663,700	37%	\$4,329,213,700	40%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	30,333		28,658		29,660		25,329		22,271		18,261	
All Minority	7,695	25%	7,226	25%	7,570	26%	6,702	26%	6,001	27%	4,712	26%
Ethnicity - AMERICAN INDIAN	201	1%	208	1%	207	1%	174	1%	183	1%	134	1%
Ethnicity - ASIAN OR PACIFIC	3,855	13%	3,656	13%	3,693	12%	3,249	13%	2,754	12%	2,159	12%
Ethnicity - BLACK	1,093	4%	1,093	4%	1,246	4%	1,077	4%	990	4%	901	5%
Ethnicity - HISPANIC	2,546	8%	2,267	8%	2,424	8%	2,202	9%	2,074	9%	1,518	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	4,113	14%	4,170	15%	4,682	16%	4,818	19%	3,802	17%	4,013	22%
Ethnicity - WHITE	18,525	61%	17,262	60%	17,408	59%	13,809	55%	12,468	56%	9,536	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	4,182	14%	3,902	14%	3,916	13%	3,312	13%	2,833	13%	2,396	13%
Gender - Female Owned more than 50%	5,567	18%	5,188	18%	5,217	18%	4,265	17%	4,102	18%	3,139	17%
Gender - Male Owned	20,584	68%	19,568	68%	20,527	69%	17,752	70%	15,336	69%	12,726	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	13,416	53%	11,829	53%	9,494	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	8	0%	6	0%	3,142	17%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	4,211	17%	3,453	16%	3,198	18%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	3,037	12%	2,896	13%	2,421	13%
Veteran	1,541	5%	1,530	5%	1,444	5%	1,251	5%	1,099	5%	796	4%
Rural	5,187	17%	4,953	17%	4,976	17%	3,998	16%	3,926	18%	3,804	21%
Urban	25,146	83%	23,705	83%	24,684	83%	21,331	84%	18,345	82%	14,457	79%
Export	790	3%	1,522	5%	418	1%	409	2%	299	1%	252	1%
CAPLine	211	1%	190	1%	156	1%	155	1%	131	1%	136	1%
PLP	7,866	26%	10,717	37%	12,971	44%	12,229	48%	9,584	43%	9,491	52%
Express	15,683	52%	13,192	46%	13,830	47%	10,558	42%	10,205	46%	6,703	37%
Community Advantage	469	2%	504	2%	495	2%	450	2%	356	2%	243	1%
\$150K and Under	18,377	61%	15,978	56%	16,654	56%	12,906	51%	11,394	51%	7,288	40%
>\$150K - \$350K	4,822	16%	4,938	17%	5,113	17%	5,111	20%	4,568	21%	3,745	21%
>\$350K - \$2M	6,034	20%	6,409	22%	6,430	22%	5,975	24%	5,161	23%	5,881	32%
>\$2M	1,100	4%	1,333	5%	1,463	5%	1,337	5%	1,148	5%	1,347	7%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$2,272,477,000		\$2,517,433,000		\$2,118,655,000		\$2,299,675,000		\$3,097,542,000		\$3,691,828,540	
All Minority	\$623,884,000	27%	\$677,857,000	27%	\$539,002,000	25%	\$571,776,000	25%	\$786,712,000	25%	\$851,296,000	23%
Ethnicity - AMERICAN INDIAN	\$17,466,000	1%	\$2,053,000	0%	\$1,484,000	0%	\$828,000	0%	\$1,998,000	0%	\$2,880,000	0%
Ethnicity - ASIAN OR PACIFIC	\$385,589,000	17%	\$479,952,000	19%	\$385,398,000	18%	\$362,040,000	16%	\$510,428,000	16%	\$485,840,000	13%
Ethnicity - BLACK	\$82,789,000	4%	\$50,892,000	2%	\$32,483,000	2%	\$36,491,000	2%	\$44,510,000	1%	\$52,706,000	1%
Ethnicity - HISPANIC	\$138,040,000	6%	\$144,960,000	6%	\$119,637,000	6%	\$172,417,000	7%	\$229,776,000	7%	\$309,870,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$338,564,000	15%	\$460,661,000	18%	\$485,402,000	23%	\$586,116,000	25%	\$887,562,000	29%	\$793,978,000	22%
Ethnicity - WHITE	\$1,310,029,000	58%	\$1,378,915,000	55%	\$1,094,251,000	52%	\$1,141,783,000	50%	\$1,423,268,000	46%	\$2,046,554,540	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$28,228,000	1%	\$231,725,000	9%	\$436,629,000	21%	\$455,193,000	20%	\$655,250,000	21%	\$765,503,000	21%
Gender - Female Owned more than 50%	\$263,733,000	12%	\$264,753,000	11%	\$189,737,000	9%	\$238,560,000	10%	\$321,225,000	10%	\$316,672,000	9%
Gender - Male Owned	\$1,980,516,000	87%	\$2,020,955,000	80%	\$1,492,289,000	70%	\$1,605,922,000	70%	\$2,121,067,000	68%	\$2,609,653,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$1,678,406,000	73%	\$2,407,813,000	78%	\$3,194,343,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$4,519,000	0%	\$5,476,000	0%	\$52,204,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$387,050,000	17%	\$534,900,000	17%	\$369,500,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$11,070,000	0%	\$72,580,000	2%	\$75,781,000	2%
Veteran	\$71,350,000	3%	\$50,085,000	2%	\$33,256,000	2%	\$30,177,000	1%	\$84,536,000	3%	\$73,922,000	2%
Rural	\$276,454,000	12%	\$295,644,000	12%	\$288,901,000	14%	\$295,948,000	13%	\$418,289,000	14%	\$496,571,540	13%
Urban	\$1,996,023,000	88%	\$2,221,789,000	88%	\$1,829,754,000	86%	\$2,003,727,000	87%	\$2,679,253,000	86%	\$3,195,257,000	87%
Export	\$85,705,000	4%	\$49,311,000	2%	\$23,243,000	1%	\$22,732,000	1%	\$53,512,000	2%	\$51,128,000	1%
\$150K and Under	\$28,764,000	1%	\$32,300,000	1%	\$24,752,000	1%	\$25,607,000	1%	\$31,414,000	1%	\$39,251,540	1%
>\$150K - \$350K	\$183,751,000	8%	\$206,226,000	8%	\$194,800,000	9%	\$191,947,000	8%	\$226,580,000	7%	\$298,344,000	8%
>\$350K - \$2M	\$1,240,311,000	55%	\$1,401,269,000	56%	\$1,208,273,000	57%	\$1,344,886,000	58%	\$1,803,871,000	58%	\$2,168,602,000	59%
>\$2M	\$819,651,000	36%	\$877,638,000	35%	\$690,830,000	33%	\$737,235,000	32%	\$1,035,677,000	33%	\$1,185,631,000	32%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	2,771		3,082		2,685		2,830		3,648		4,511	
All Minority	624	23%	688	22%	591	22%	634	22%	788	22%	974	22%
Ethnicity - AMERICAN INDIAN	13	0%	4	0%	5	0%	3	0%	6	0%	7	0%
Ethnicity - ASIAN OR PACIFIC	294	11%	388	13%	323	12%	312	11%	378	10%	446	10%
Ethnicity - BLACK	103	4%	67	2%	58	2%	58	2%	75	2%	106	2%
Ethnicity - HISPANIC	214	8%	229	7%	205	8%	261	9%	329	9%	415	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	335	12%	428	14%	506	19%	570	20%	914	25%	799	18%
Ethnicity - WHITE	1,812	65%	1,966	64%	1,588	59%	1,626	57%	1,946	53%	2,738	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	35	1%	305	10%	658	25%	694	25%	889	24%	1,071	24%
Gender - Female Owned more than 50%	425	15%	444	14%	318	12%	348	12%	471	13%	538	12%
Gender - Male Owned	2,311	83%	2,333	76%	1,709	64%	1,788	63%	2,288	63%	2,902	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	2,219	78%	2,965	81%	3,897	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	6	0%	7	0%	63	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	376	13%	533	15%	471	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	9	0%	70	2%	80	2%
Veteran	121	4%	100	3%	71	3%	49	2%	109	3%	113	3%
Rural	431	16%	493	16%	459	17%	496	18%	647	18%	767	17%
Urban	2,340	84%	2,589	84%	2,226	83%	2,334	82%	3,001	82%	3,744	83%
Export	83	3%	36	1%	22	1%	22	1%	39	1%	54	1%
\$150K and Under	269	10%	283	9%	217	8%	221	8%	272	7%	347	8%
>\$150K - \$350K	742	27%	833	27%	781	29%	762	27%	926	25%	1,175	26%
>\$350K - \$2M	1,508	54%	1,695	55%	1,472	55%	1,612	57%	2,124	58%	2,611	58%
>\$2M	252	9%	271	9%	215	8%	235	8%	326	9%	378	8%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$57,226,500		\$66,369,200		\$67,033,700		\$63,515,100		\$51,091,700		\$34,988,900	
All Minority	\$18,324,000	32%	\$22,582,800	34%	\$23,500,200	35%	\$24,015,500	38%	\$21,043,400	41%	\$12,320,500	35%
Ethnicity - AMERICAN INDIAN	\$150,000	0%	\$450,000	1%	\$1,153,400	2%	\$925,000	1%	\$940,500	2%	\$331,500	1%
Ethnicity - ASIAN OR PACIFIC	\$3,433,800	6%	\$6,912,100	10%	\$5,890,000	9%	\$4,818,900	8%	\$6,006,300	12%	\$2,861,300	8%
Ethnicity - BLACK	\$7,442,700	13%	\$7,268,700	11%	\$7,052,800	11%	\$7,991,400	13%	\$7,417,800	15%	\$5,769,000	16%
Ethnicity - HISPANIC	\$7,297,500	13%	\$7,952,000	12%	\$9,404,000	14%	\$10,280,200	16%	\$6,678,800	13%	\$3,358,700	10%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$3,184,100	6%	\$4,028,800	6%	\$6,642,300	10%	\$6,946,700	11%	\$6,579,500	13%	\$3,615,100	10%
Ethnicity - WHITE	\$35,718,400	62%	\$39,757,600	60%	\$36,891,200	55%	\$32,552,900	51%	\$23,468,800	46%	\$19,053,300	54%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$8,913,000	16%	\$10,679,300	16%	\$10,435,100	16%	\$11,046,100	17%	\$8,048,400	16%	\$4,157,400	12%
Gender - Female Owned more than 50%	\$16,327,900	29%	\$19,282,300	29%	\$19,378,100	29%	\$17,648,600	28%	\$12,725,700	25%	\$9,922,100	28%
Gender - Male Owned	\$31,985,600	56%	\$36,407,600	55%	\$37,220,500	56%	\$34,820,400	55%	\$30,317,600	59%	\$20,909,400	60%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$22,770,100	36%	\$19,493,600	38%	\$12,942,000	37%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$250,000	0%	\$3,113,400	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$27,620,100	43%	\$18,992,100	37%	\$14,959,600	43%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$6,210,000	10%	\$6,161,400	12%	\$3,973,900	11%
Veteran	\$4,290,100	7%	\$6,189,600	9%	\$6,821,300	10%	\$6,080,700	10%	\$4,831,500	9%	\$1,808,900	5%
Rural	\$6,178,900	11%	\$7,562,200	11%	\$8,768,400	13%	\$5,774,600	9%	\$7,099,600	14%	\$4,421,400	13%
Urban	\$51,047,600	89%	\$58,807,000	89%	\$58,265,300	87%	\$57,740,500	91%	\$43,992,100	86%	\$30,567,500	87%
\$150K and Under	\$34,942,800	61%	\$35,864,700	54%	\$34,492,700	51%	\$28,364,400	45%	\$21,386,400	42%	\$15,974,300	46%
>\$150K - \$350K	\$22,283,700	39%	\$30,504,500	46%	\$32,541,000	49%	\$35,150,700	55%	\$29,705,300	58%	\$19,014,600	54%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	469		504		495		450		356		243	
All Minority	161	34%	168	33%	177	36%	171	38%	147	41%	96	40%
Ethnicity - AMERICAN INDIAN	1	0%	3	1%	8	2%	5	1%	10	3%	4	2%
Ethnicity - ASIAN OR PACIFIC	31	7%	43	9%	38	8%	34	8%	38	11%	21	9%
Ethnicity – BLACK	66	14%	61	12%	56	11%	59	13%	55	15%	47	19%
Ethnicity – HISPANIC	63	13%	61	12%	75	15%	73	16%	44	12%	24	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	25	5%	34	7%	48	10%	59	13%	47	13%	21	9%
Ethnicity – WHITE	283	60%	302	60%	270	55%	220	49%	162	46%	126	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	72	15%	85	17%	-	0%	79	18%	51	14%	28	12%
Gender - Female Owned more than 50%	143	30%	147	29%	-	0%	132	29%	99	28%	77	32%
Gender - Male Owned	254	54%	272	54%	-	0%	239	53%	206	58%	138	57%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	169	38%	140	39%	86	35%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	26	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	193	43%	134	38%	107	44%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	37	8%	35	10%	24	10%
Veteran	36	0%	47	9%	52	11%	43	10%	35	10%	11	5%
Rural	50	11%	63	13%	72	15%	42	9%	48	13%	33	14%
Urban	419	89%	441	88%	423	85%	408	91%	308	87%	210	86%
\$150K and Under	372	79%	370	73%	349	71%	292	65%	224	63%	159	65%
>\$150K - \$350K	97	21%	134	27%	146	29%	158	35%	132	37%	84	35%

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