

Weekly Approvals Report with data as of 04/09 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$11,416,923,100		\$12,423,724,600		\$12,990,735,100		\$11,897,010,100		\$10,382,035,200		\$11,415,589,600	
All Minority	\$3,227,953,200	28%	\$3,761,341,100	30%	\$3,958,559,200	30%	\$3,757,187,600	32%	\$3,131,710,700	30%	\$3,192,466,200	28%
Ethnicity - AMERICAN INDIAN	\$65,361,700	1%	\$74,928,700	1%	\$93,316,000	1%	\$83,654,600	1%	\$63,832,400	1%	\$73,752,700	1%
Ethnicity - ASIAN OR PACIFIC	\$2,346,318,400	21%	\$2,707,978,000	22%	\$2,748,465,200	21%	\$2,526,823,200	21%	\$2,170,092,000	21%	\$2,139,602,200	19%
Ethnicity - BLACK	\$224,040,900	2%	\$288,390,900	2%	\$358,885,300	3%	\$378,950,600	3%	\$265,254,000	3%	\$301,161,700	3%
Ethnicity - HISPANIC	\$592,232,200	5%	\$686,465,500	6%	\$757,892,700	6%	\$767,759,200	6%	\$632,532,300	6%	\$677,949,600	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,878,979,900	16%	\$2,179,759,800	18%	\$2,497,329,700	19%	\$2,447,525,300	21%	\$2,249,053,700	22%	\$3,232,927,200	28%
Ethnicity - WHITE	\$6,309,990,000	55%	\$6,482,623,700	52%	\$6,534,846,200	50%	\$5,692,297,200	48%	\$5,001,270,800	48%	\$4,990,196,200	44%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,825,607,500	16%	\$1,875,053,200	15%	\$1,946,307,500	15%	\$1,713,900,100	14%	\$1,459,972,200	14%	\$1,453,989,800	13%
Gender - Female Owned more than 50%	\$1,621,559,600	14%	\$1,755,408,900	14%	\$1,805,601,000	14%	\$1,630,095,400	14%	\$1,403,276,200	14%	\$1,533,343,500	13%
Gender - Male Owned	\$7,969,756,000	70%	\$8,793,262,500	71%	\$9,238,826,600	71%	\$8,553,014,600	72%	\$7,518,786,800	72%	\$8,428,256,300	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$5,532,912,200	47%	\$4,725,241,400	46%	\$5,592,769,500	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$4,646,000	0%	\$17,663,100	0%	\$1,562,637,700	14%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$2,101,626,200	18%	\$1,643,742,200	16%	\$1,622,035,700	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$2,795,250,900	23%	\$2,794,033,600	27%	\$2,634,857,500	23%
Veteran	\$552,078,200	5%	\$461,826,700	4%	\$482,255,500	4%	\$470,026,100	4%	\$364,959,600	4%	\$366,096,200	3%
Rural	\$2,089,041,200	18%	\$2,102,462,600	17%	\$2,073,641,500	16%	\$1,785,151,900	15%	\$1,699,072,600	16%	\$2,032,598,500	18%
Urban	\$9,327,881,900	82%	\$10,321,262,000	83%	\$10,917,093,600	84%	\$10,111,858,200	85%	\$8,682,962,600	84%	\$9,382,991,100	82%
Export	\$681,510,700	6%	\$1,260,892,300	10%	\$530,905,800	4%	\$482,401,900	4%	\$375,235,700	4%	\$349,154,000	3%
CAPLine	\$150,482,700	1%	\$127,746,900	1%	\$166,204,600	1%	\$139,865,900	1%	\$117,296,500	1%	\$115,752,500	1%
PLP	\$7,171,564,100	63%	\$8,608,727,800	69%	\$9,682,368,600	75%	\$9,130,244,300	77%	\$7,625,863,100	73%	\$8,596,122,700	75%
Express	\$1,064,471,300	9%	\$995,010,000	8%	\$1,023,045,500	8%	\$841,697,600	7%	\$805,810,100	8%	\$836,667,700	7%
Community Advantage	\$60,057,300	1%	\$69,709,400	1%	\$70,706,800	1%	\$65,720,700	1%	\$53,299,700	1%	\$37,505,200	0%
\$150K and Under	\$1,117,867,500	10%	\$1,075,167,700	9%	\$1,101,785,100	8%	\$907,084,100	8%	\$731,709,900	7%	\$520,183,000	5%
>\$150K - \$350K	\$1,325,834,900	12%	\$1,356,204,600	11%	\$1,390,393,500	11%	\$1,392,475,300	12%	\$1,231,593,400	12%	\$1,029,519,500	9%
>\$350K - \$2M	\$5,427,005,500	48%	\$5,691,215,200	46%	\$5,716,032,600	44%	\$5,204,593,100	44%	\$4,573,938,400	44%	\$5,374,727,800	47%
>\$2M	\$3,546,215,200	31%	\$4,301,137,100	35%	\$4,782,523,900	37%	\$4,392,857,600	37%	\$3,844,793,500	37%	\$4,491,159,300	39%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	31,515		29,863		30,799		26,295		22,767		19,100	
All Minority	7,974	25%	7,493	25%	7,850	25%	6,935	26%	6,091	27%	4,922	26%
Ethnicity - AMERICAN INDIAN	209	1%	222	1%	215	1%	183	1%	188	1%	138	1%
Ethnicity - ASIAN OR PACIFIC	3,987	13%	3,758	13%	3,826	12%	3,346	13%	2,796	12%	2,266	12%
Ethnicity - BLACK	1,140	4%	1,147	4%	1,301	4%	1,119	4%	1,007	4%	939	5%
Ethnicity - HISPANIC	2,638	8%	2,364	8%	2,508	8%	2,287	9%	2,100	9%	1,579	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	4,286	14%	4,368	15%	4,892	16%	5,024	19%	3,889	17%	4,189	22%
Ethnicity - WHITE	19,255	61%	18,002	60%	18,057	59%	14,336	55%	12,787	56%	9,989	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	4,321	14%	4,065	14%	4,079	13%	3,472	13%	2,892	13%	2,545	13%
Gender - Female Owned more than 50%	5,764	18%	5,412	18%	5,411	18%	4,439	17%	4,199	18%	3,293	17%
Gender - Male Owned	21,430	68%	20,386	68%	21,309	69%	18,384	70%	15,676	69%	13,262	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	13,918	53%	12,135	53%	9,937	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	8	0%	64	0%	3,294	17%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	4,371	17%	3,521	15%	3,333	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	3,147	12%	2,948	13%	2,530	13%
Veteran	1,594	5%	1,595	5%	1,504	5%	1,297	5%	1,117	5%	827	4%
Rural	5,433	17%	5,158	17%	5,166	17%	4,173	16%	4,001	18%	3,983	21%
Urban	26,082	83%	24,705	83%	25,633	83%	22,122	84%	18,766	82%	15,117	79%
Export	819	3%	1,540	5%	429	1%	421	2%	308	1%	256	1%
CAPLine	216	1%	195	1%	167	1%	159	1%	133	1%	139	1%
PLP	8,132	26%	11,217	38%	13,404	44%	12,604	48%	9,767	43%	9,876	52%
Express	16,337	52%	13,764	46%	14,405	47%	11,030	42%	10,445	46%	7,036	37%
Community Advantage	490	2%	528	2%	522	2%	464	2%	372	2%	259	1%
\$150K and Under	19,107	61%	16,682	56%	17,352	56%	13,449	51%	11,672	51%	7,593	40%
>\$150K - \$350K	5,007	16%	5,144	17%	5,313	17%	5,310	20%	4,654	20%	3,925	21%
>\$350K - \$2M	6,246	20%	6,662	22%	6,633	22%	6,152	23%	5,268	23%	6,185	32%
>\$2M	1,155	4%	1,375	5%	1,501	5%	1,384	5%	1,173	5%	1,397	7%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$2,367,598,000		\$2,661,660,000		\$2,208,944,000		\$2,369,274,000		\$3,227,037,000		\$3,822,566,540	
All Minority	\$647,837,000	27%	\$712,863,000	27%	\$571,214,000	26%	\$585,531,000	25%	\$815,448,000	25%	\$886,451,000	23%
Ethnicity - AMERICAN INDIAN	\$17,466,000	1%	\$2,053,000	0%	\$1,484,000	0%	\$1,397,000	0%	\$1,998,000	0%	\$2,880,000	0%
Ethnicity - ASIAN OR PACIFIC	\$397,965,000	17%	\$503,217,000	19%	\$404,445,000	18%	\$370,185,000	16%	\$528,395,000	16%	\$507,715,000	13%
Ethnicity - BLACK	\$87,121,000	4%	\$59,799,000	2%	\$35,814,000	2%	\$37,688,000	2%	\$44,806,000	1%	\$54,918,000	1%
Ethnicity - HISPANIC	\$145,285,000	6%	\$147,794,000	6%	\$129,471,000	6%	\$176,261,000	7%	\$240,249,000	7%	\$320,938,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$347,201,000	15%	\$498,523,000	19%	\$511,715,000	23%	\$605,486,000	26%	\$930,534,000	29%	\$820,206,000	21%
Ethnicity - WHITE	\$1,372,560,000	58%	\$1,450,274,000	54%	\$1,126,015,000	51%	\$1,178,257,000	50%	\$1,481,055,000	46%	\$2,115,909,540	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$33,933,000	1%	\$258,276,000	10%	\$454,992,000	21%	\$469,210,000	20%	\$674,680,000	21%	\$793,241,000	21%
Gender - Female Owned more than 50%	\$270,442,000	11%	\$276,811,000	10%	\$203,230,000	9%	\$246,712,000	10%	\$334,342,000	10%	\$329,879,000	9%
Gender - Male Owned	\$2,063,223,000	87%	\$2,126,573,000	80%	\$1,550,722,000	70%	\$1,653,352,000	70%	\$2,218,015,000	69%	\$2,699,446,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$1,727,000,000	73%	\$2,515,906,000	78%	\$3,308,687,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$5,249,000	0%	\$7,353,000	0%	\$52,683,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$403,429,000	17%	\$553,196,000	17%	\$384,572,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$11,070,000	0%	\$73,809,000	2%	\$76,624,000	2%
Veteran	\$72,737,000	3%	\$51,830,000	2%	\$34,312,000	2%	\$30,177,000	1%	\$86,617,000	3%	\$74,718,000	2%
Rural	\$283,166,000	12%	\$307,032,000	12%	\$297,259,000	13%	\$309,751,000	13%	\$432,907,000	13%	\$521,637,540	14%
Urban	\$2,084,432,000	88%	\$2,354,628,000	88%	\$1,911,685,000	87%	\$2,059,523,000	87%	\$2,794,130,000	87%	\$3,300,929,000	86%
Export	\$92,491,000	4%	\$50,287,000	2%	\$25,047,000	1%	\$22,732,000	1%	\$56,721,000	2%	\$51,128,000	1%
\$150K and Under	\$29,804,000	1%	\$32,992,000	1%	\$25,595,000	1%	\$26,411,000	1%	\$32,997,000	1%	\$40,507,540	1%
>\$150K - \$350K	\$194,498,000	8%	\$213,955,000	8%	\$200,077,000	9%	\$198,961,000	8%	\$236,692,000	7%	\$311,620,000	8%
>\$350K - \$2M	\$1,294,954,000	55%	\$1,493,842,000	56%	\$1,246,390,000	56%	\$1,391,165,000	59%	\$1,884,787,000	58%	\$2,249,990,000	59%
>\$2M	\$848,342,000	36%	\$920,871,000	35%	\$736,882,000	33%	\$752,737,000	32%	\$1,072,561,000	33%	\$1,220,449,000	32%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	2,907		3,240		2,777		2,934		3,808		4,685	
All Minority	653	22%	720	22%	615	22%	653	22%	814	21%	1,014	22%
Ethnicity - AMERICAN INDIAN	13	0%	4	0%	5	0%	5	0%	6	0%	7	0%
Ethnicity - ASIAN OR PACIFIC	308	11%	403	12%	335	12%	321	11%	393	10%	467	10%
Ethnicity - BLACK	109	4%	76	2%	60	2%	60	2%	76	2%	108	2%
Ethnicity - HISPANIC	223	8%	237	7%	215	8%	267	9%	339	9%	432	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	348	12%	454	14%	531	19%	594	20%	965	25%	818	17%
Ethnicity - WHITE	1,906	66%	2,066	64%	1,631	59%	1,687	57%	2,029	53%	2,853	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	40	1%	327	10%	681	25%	721	25%	920	24%	1,119	24%
Gender - Female Owned more than 50%	441	15%	468	14%	330	12%	361	12%	488	13%	562	12%
Gender - Male Owned	2,426	83%	2,445	75%	1,766	64%	1,852	63%	2,400	63%	3,004	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	2,297	78%	3,096	81%	4,048	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	7	0%	10	0%	64	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	394	13%	556	15%	491	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	9	0%	73	2%	82	2%
Veteran	123	4%	104	3%	76	3%	49	2%	112	3%	115	2%
Rural	448	15%	512	16%	471	17%	524	18%	673	18%	804	17%
Urban	2,459	85%	2,728	84%	2,306	83%	2,410	82%	3,135	82%	3,881	83%
Export	90	3%	37	1%	23	1%	22	1%	43	1%	54	1%
\$150K and Under	277	10%	289	9%	224	8%	229	8%	286	8%	358	8%
>\$150K - \$350K	787	27%	865	27%	802	29%	791	27%	965	25%	1,229	26%
>\$350K - \$2M	1,581	54%	1,800	56%	1,519	55%	1,673	57%	2,219	58%	2,710	58%
>\$2M	262	9%	286	9%	232	8%	241	8%	338	9%	388	8%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$60,057,300		\$69,709,400		\$70,706,800		\$65,720,700		\$53,299,700		\$37,505,200	
All Minority	\$19,079,700	32%	\$23,256,600	33%	\$24,149,700	34%	\$24,842,300	38%	\$21,726,400	41%	\$13,722,000	37%
Ethnicity - AMERICAN INDIAN	\$150,000	0%	\$450,000	1%	\$1,153,400	2%	\$925,000	1%	\$940,500	2%	\$331,500	1%
Ethnicity - ASIAN OR PACIFIC	\$3,745,000	6%	\$7,037,100	10%	\$5,970,000	8%	\$4,908,900	7%	\$6,356,300	12%	\$3,796,300	10%
Ethnicity - BLACK	\$7,787,200	13%	\$7,493,500	11%	\$7,622,300	11%	\$8,143,900	12%	\$7,417,800	14%	\$6,169,000	16%
Ethnicity - HISPANIC	\$7,397,500	12%	\$8,276,000	12%	\$9,404,000	13%	\$10,864,500	17%	\$7,011,800	13%	\$3,425,200	9%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$3,184,100	5%	\$4,078,800	6%	\$7,188,300	10%	\$6,971,700	11%	\$6,999,500	13%	\$3,959,900	11%
Ethnicity - WHITE	\$37,793,500	63%	\$42,374,000	61%	\$39,368,800	56%	\$33,906,700	52%	\$24,573,800	46%	\$19,823,300	53%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$8,913,000	15%	\$11,589,900	17%	\$11,051,600	16%	\$11,530,400	18%	\$8,683,400	16%	\$4,297,400	11%
Gender - Female Owned more than 50%	\$17,638,700	29%	\$19,786,400	28%	\$20,459,800	29%	\$18,546,100	28%	\$13,173,700	25%	\$10,897,100	29%
Gender - Male Owned	\$33,505,600	56%	\$38,333,100	55%	\$39,195,400	55%	\$35,644,200	54%	\$31,442,600	59%	\$22,310,700	59%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$23,268,100	35%	\$21,133,600	40%	\$13,962,000	37%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$250,000	0%	\$3,193,400	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$28,778,900	44%	\$19,112,100	36%	\$15,860,900	42%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$6,606,300	10%	\$6,609,400	12%	\$4,488,900	12%
Veteran	\$5,195,100	9%	\$6,489,600	9%	\$7,154,300	10%	\$6,230,700	9%	\$4,831,500	9%	\$1,908,900	5%
Rural	\$6,428,900	11%	\$7,915,800	11%	\$9,013,400	13%	\$6,224,600	9%	\$7,099,600	13%	\$4,591,400	12%
Urban	\$53,628,400	89%	\$61,793,600	89%	\$61,693,400	87%	\$59,496,100	91%	\$46,200,100	87%	\$32,913,800	88%
\$150K and Under	\$36,273,600	60%	\$36,872,900	53%	\$36,440,600	52%	\$29,087,400	44%	\$22,721,400	43%	\$16,685,800	44%
>\$150K - \$350K	\$23,783,700	40%	\$32,836,500	47%	\$34,266,200	48%	\$36,633,300	56%	\$30,578,300	57%	\$20,819,400	56%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	490		528		522		464		372		259	
All Minority	168	34%	174	33%	184	35%	176	38%	152	41%	104	40%
Ethnicity - AMERICAN INDIAN	1	0%	3	1%	8	2%	5	1%	10	3%	4	2%
Ethnicity - ASIAN OR PACIFIC	33	7%	44	8%	40	8%	35	8%	40	11%	26	10%
Ethnicity – BLACK	70	14%	64	12%	61	12%	60	13%	55	15%	49	19%
Ethnicity – HISPANIC	64	13%	63	12%	75	14%	76	16%	47	13%	25	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	25	5%	35	7%	52	10%	60	13%	51	14%	23	9%
Ethnicity – WHITE	297	61%	319	60%	286	55%	228	49%	169	45%	132	51%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	72	15%	90	17%	-	0%	81	17%	56	15%	30	12%
Gender - Female Owned more than 50%	154	31%	152	29%	-	0%	138	30%	103	28%	83	32%
Gender - Male Owned	264	54%	286	54%	-	0%	245	53%	213	57%	146	56%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	173	37%	152	41%	91	35%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	27	10%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	200	43%	136	37%	114	44%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	39	8%	37	10%	27	10%
Veteran	41	0%	49	9%	55	11%	44	9%	35	9%	12	5%
Rural	51	10%	65	12%	74	14%	44	9%	48	13%	34	13%
Urban	439	90%	463	88%	448	86%	420	91%	324	87%	225	87%
\$150K and Under	387	79%	384	73%	368	70%	299	64%	236	63%	167	64%
>\$150K - \$350K	103	21%	144	27%	154	30%	165	36%	136	37%	92	36%

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