

Weekly Approvals Report with data as of 04/16 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$11,845,113,500		\$12,881,511,600		\$13,412,481,500		\$12,256,091,100		\$10,609,270,800		\$12,103,124,800	
All Minority	\$3,361,892,100	28%	\$3,890,735,800	30%	\$4,080,501,600	30%	\$3,846,533,700	31%	\$3,187,879,000	30%	\$3,434,947,900	28%
Ethnicity - AMERICAN INDIAN	\$71,163,200	1%	\$70,618,700	1%	\$96,634,200	1%	\$87,301,600	1%	\$63,932,400	1%	\$75,752,700	1%
Ethnicity - ASIAN OR PACIFIC	\$2,446,293,600	21%	\$2,804,212,300	22%	\$2,835,278,200	21%	\$2,584,674,900	21%	\$2,214,854,300	21%	\$2,303,078,700	19%
Ethnicity - BLACK	\$231,534,400	2%	\$295,232,200	2%	\$369,806,900	3%	\$383,744,300	3%	\$271,171,100	3%	\$327,116,800	3%
Ethnicity - HISPANIC	\$612,900,900	5%	\$717,094,600	6%	\$778,782,300	6%	\$790,812,900	6%	\$637,921,200	6%	\$728,873,700	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$0	0%	\$0	0%	\$126,000	0%
Ethnicity - UNDETERMINED	\$1,950,719,000	16%	\$2,270,644,000	18%	\$2,583,792,700	19%	\$2,506,028,400	20%	\$2,294,148,100	22%	\$3,425,710,900	28%
Ethnicity - WHITE	\$6,532,502,400	55%	\$6,720,131,800	52%	\$6,748,187,200	50%	\$5,903,529,000	48%	\$5,127,243,700	48%	\$5,242,466,000	43%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,878,765,600	16%	\$1,964,337,900	15%	\$2,016,310,200	15%	\$1,764,404,300	14%	\$1,489,431,900	14%	\$1,525,184,600	13%
Gender - Female Owned more than 50%	\$1,708,272,800	14%	\$1,812,739,600	14%	\$1,859,593,600	14%	\$1,681,783,900	14%	\$1,432,551,100	14%	\$1,632,852,800	13%
Gender - Male Owned	\$8,258,075,100	70%	\$9,104,434,100	71%	\$9,536,577,700	71%	\$8,809,902,900	72%	\$7,687,287,800	72%	\$8,945,087,400	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$5,727,960,700	47%	\$4,849,679,300	46%	\$5,946,635,300	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$4,646,000	0%	\$41,268,500	0%	\$1,675,171,800	14%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$2,151,930,200	18%	\$1,668,968,900	16%	\$1,716,831,800	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$2,869,355,800	23%	\$2,849,128,800	27%	\$2,761,196,700	23%
Veteran	\$572,696,600	5%	\$491,913,800	4%	\$494,642,800	4%	\$481,580,900	4%	\$370,881,200	3%	\$396,932,100	3%
Rural	\$2,161,665,600	18%	\$2,182,151,000	17%	\$2,144,232,100	16%	\$1,845,445,100	15%	\$1,741,163,000	16%	\$2,138,224,200	18%
Urban	\$9,683,447,900	82%	\$10,699,360,600	83%	\$11,268,249,400	84%	\$10,410,646,000	85%	\$8,868,107,800	84%	\$9,964,900,600	82%
Export	\$713,224,200	6%	\$1,276,629,900	10%	\$549,647,300	4%	\$504,957,400	4%	\$387,700,900	4%	\$357,297,000	3%
CAPLine	\$160,971,700	1%	\$134,621,900	1%	\$173,459,600	1%	\$146,890,900	1%	\$119,891,500	1%	\$119,875,000	1%
PLP	\$7,439,012,900	63%	\$8,928,370,600	69%	\$9,960,434,200	74%	\$9,392,514,600	77%	\$7,801,070,400	74%	\$9,154,324,300	76%
Express	\$1,108,767,300	9%	\$1,038,231,900	8%	\$1,060,435,100	8%	\$872,852,000	7%	\$824,932,100	8%	\$878,311,200	7%
Community Advantage	\$62,861,200	1%	\$72,330,100	1%	\$73,762,300	1%	\$68,407,800	1%	\$54,539,700	1%	\$39,751,900	0%
\$150K and Under	\$1,165,842,100	10%	\$1,121,770,800	9%	\$1,143,946,600	9%	\$944,014,000	8%	\$746,798,100	7%	\$546,428,100	5%
>\$150K - \$350K	\$1,384,777,500	12%	\$1,407,772,400	11%	\$1,442,792,700	11%	\$1,442,975,100	12%	\$1,251,215,100	12%	\$1,087,231,700	9%
>\$350K - \$2M	\$5,612,899,400	47%	\$5,879,823,300	46%	\$5,901,108,100	44%	\$5,366,669,100	44%	\$4,663,502,800	44%	\$5,694,238,100	47%
>\$2M	\$3,681,594,500	31%	\$4,472,145,100	35%	\$4,924,634,100	37%	\$4,502,432,900	37%	\$3,947,754,800	37%	\$4,775,226,900	39%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	32,828		31,072		31,937		27,292		23,242		20,162	
All Minority	8,321	25%	7,805	25%	8,130	25%	7,173	26%	6,199	27%	5,215	26%
Ethnicity - AMERICAN INDIAN	224	1%	224	1%	230	1%	191	1%	190	1%	143	1%
Ethnicity - ASIAN OR PACIFIC	4,140	13%	3,906	13%	3,951	12%	3,450	13%	2,852	12%	2,401	12%
Ethnicity - BLACK	1,199	4%	1,193	4%	1,349	4%	1,160	4%	1,029	4%	997	5%
Ethnicity - HISPANIC	2,758	8%	2,480	8%	2,600	8%	2,372	9%	2,128	9%	1,673	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	-	0%	-	0%	1	0%
Ethnicity - UNDETERMINED	4,463	14%	4,560	15%	5,064	16%	5,210	19%	3,978	17%	4,427	22%
Ethnicity - WHITE	20,044	61%	18,707	60%	18,743	59%	14,909	55%	13,065	56%	10,520	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	4,500	14%	4,232	14%	4,242	13%	3,582	13%	2,938	13%	2,666	13%
Gender - Female Owned more than 50%	6,010	18%	5,612	18%	5,599	18%	4,624	17%	4,284	18%	3,495	17%
Gender - Male Owned	22,318	68%	21,228	68%	22,096	69%	19,086	70%	16,020	69%	14,001	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	14,472	53%	12,442	54%	10,508	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	8	0%	139	1%	3,487	17%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	4,510	17%	3,567	15%	3,519	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	3,258	12%	2,996	13%	2,642	13%
Veteran	1,666	5%	1,666	5%	1,551	5%	1,340	5%	1,141	5%	885	4%
Rural	5,663	17%	5,361	17%	5,375	17%	4,351	16%	4,083	18%	4,198	21%
Urban	27,165	83%	25,711	83%	26,562	83%	22,941	84%	19,159	82%	15,964	79%
Export	854	3%	1,551	5%	444	1%	449	2%	315	1%	261	1%
CAPLine	231	1%	204	1%	173	1%	166	1%	135	1%	147	1%
PLP	8,440	26%	11,676	38%	13,858	43%	13,020	48%	9,943	43%	10,483	52%
Express	17,052	52%	14,392	46%	14,956	47%	11,503	42%	10,713	46%	7,393	37%
Community Advantage	512	2%	547	2%	546	2%	487	2%	380	2%	273	1%
\$150K and Under	19,940	61%	17,429	56%	18,025	56%	14,029	51%	11,940	51%	7,989	40%
>\$150K - \$350K	5,230	16%	5,338	17%	5,514	17%	5,505	20%	4,725	20%	4,142	21%
>\$350K - \$2M	6,462	20%	6,877	22%	6,853	21%	6,339	23%	5,371	23%	6,544	32%
>\$2M	1,196	4%	1,428	5%	1,545	5%	1,419	5%	1,206	5%	1,487	7%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$2,478,036,000		\$2,752,266,000		\$2,308,599,000		\$2,456,919,000		\$3,323,201,000		\$3,982,892,540	
All Minority	\$687,965,000	28%	\$730,937,000	27%	\$602,454,000	26%	\$597,429,000	24%	\$834,976,000	25%	\$911,564,000	23%
Ethnicity - AMERICAN INDIAN	\$17,466,000	1%	\$2,053,000	0%	\$1,484,000	0%	\$1,397,000	0%	\$2,182,000	0%	\$2,880,000	0%
Ethnicity - ASIAN OR PACIFIC	\$428,873,000	17%	\$519,376,000	19%	\$427,201,000	19%	\$374,441,000	15%	\$542,297,000	16%	\$521,198,000	13%
Ethnicity - BLACK	\$88,177,000	4%	\$59,799,000	2%	\$37,371,000	2%	\$39,118,000	2%	\$45,628,000	1%	\$55,733,000	1%
Ethnicity - HISPANIC	\$153,449,000	6%	\$149,709,000	5%	\$136,398,000	6%	\$182,473,000	7%	\$244,869,000	7%	\$331,753,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$361,931,000	15%	\$510,908,000	19%	\$538,523,000	23%	\$630,331,000	26%	\$969,074,000	29%	\$857,221,000	22%
Ethnicity - WHITE	\$1,428,140,000	58%	\$1,510,421,000	55%	\$1,167,622,000	51%	\$1,229,159,000	50%	\$1,519,151,000	46%	\$2,214,107,540	56%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$36,754,000	1%	\$264,901,000	10%	\$468,809,000	20%	\$482,101,000	20%	\$697,736,000	21%	\$812,817,000	20%
Gender - Female Owned more than 50%	\$279,451,000	11%	\$281,397,000	10%	\$210,586,000	9%	\$256,528,000	10%	\$340,085,000	10%	\$336,093,000	8%
Gender - Male Owned	\$2,161,831,000	87%	\$2,205,968,000	80%	\$1,629,204,000	71%	\$1,718,290,000	70%	\$2,285,380,000	69%	\$2,833,982,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$1,791,983,000	73%	\$2,590,430,000	78%	\$3,447,199,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$5,249,000	0%	\$10,834,000	0%	\$53,158,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$414,975,000	17%	\$567,642,000	17%	\$403,627,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$11,070,000	0%	\$77,522,000	2%	\$78,908,000	2%
Veteran	\$74,420,000	3%	\$54,441,000	2%	\$35,542,000	2%	\$31,150,000	1%	\$90,452,000	3%	\$78,769,000	2%
Rural	\$291,236,000	12%	\$319,089,000	12%	\$310,051,000	13%	\$324,228,000	13%	\$445,650,000	13%	\$547,428,540	14%
Urban	\$2,186,800,000	88%	\$2,433,177,000	88%	\$1,998,548,000	87%	\$2,132,691,000	87%	\$2,877,551,000	87%	\$3,435,464,000	86%
Export	\$102,723,000	4%	\$50,287,000	2%	\$26,562,000	1%	\$27,542,000	1%	\$56,721,000	2%	\$63,215,000	2%
\$150K and Under	\$31,970,000	1%	\$34,389,000	1%	\$27,621,000	1%	\$27,395,000	1%	\$34,448,000	1%	\$42,971,540	1%
>\$150K - \$350K	\$205,593,000	8%	\$219,562,000	8%	\$206,485,000	9%	\$205,236,000	8%	\$243,200,000	7%	\$323,333,000	8%
>\$350K - \$2M	\$1,357,007,000	55%	\$1,544,968,000	56%	\$1,301,637,000	56%	\$1,448,342,000	59%	\$1,951,607,000	59%	\$2,325,773,000	58%
>\$2M	\$883,466,000	36%	\$953,347,000	35%	\$772,856,000	33%	\$775,946,000	32%	\$1,093,946,000	33%	\$1,290,815,000	32%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	3,051		3,348		2,898		3,049		3,941		4,872	
All Minority	694	23%	734	22%	642	22%	680	22%	837	21%	1,056	22%
Ethnicity - AMERICAN INDIAN	13	0%	4	0%	5	0%	5	0%	7	0%	7	0%
Ethnicity - ASIAN OR PACIFIC	329	11%	414	12%	349	12%	333	11%	406	10%	488	10%
Ethnicity - BLACK	113	4%	76	2%	62	2%	62	2%	77	2%	111	2%
Ethnicity - HISPANIC	239	8%	240	7%	226	8%	280	9%	347	9%	450	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	365	12%	470	14%	554	19%	621	20%	1,007	26%	841	17%
Ethnicity - WHITE	1,992	65%	2,144	64%	1,702	59%	1,748	57%	2,097	53%	2,975	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	46	2%	337	10%	708	24%	740	24%	952	24%	1,155	24%
Gender - Female Owned more than 50%	457	15%	477	14%	343	12%	376	12%	499	13%	580	12%
Gender - Male Owned	2,548	84%	2,534	76%	1,847	64%	1,933	63%	2,490	63%	3,137	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	2,383	78%	3,199	81%	4,203	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	7	0%	17	0%	65	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	411	13%	573	15%	520	11%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	9	0%	79	2%	84	2%
Veteran	127	4%	108	3%	79	3%	52	2%	118	3%	122	3%
Rural	470	15%	530	16%	492	17%	549	18%	699	18%	845	17%
Urban	2,581	85%	2,818	84%	2,406	83%	2,500	82%	3,242	82%	4,027	83%
Export	100	3%	37	1%	24	1%	25	1%	43	1%	57	1%
\$150K and Under	295	10%	302	9%	240	8%	238	8%	299	8%	379	8%
>\$150K - \$350K	829	27%	889	27%	828	29%	816	27%	993	25%	1,278	26%
>\$350K - \$2M	1,653	54%	1,860	56%	1,586	55%	1,745	57%	2,303	58%	2,803	58%
>\$2M	274	9%	297	9%	244	8%	250	8%	346	9%	412	8%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$62,861,200		\$72,330,100		\$73,762,300		\$68,407,800		\$54,539,700		\$39,751,900	
All Minority	\$19,699,700	31%	\$24,298,600	34%	\$25,191,200	34%	\$25,961,800	38%	\$21,966,400	40%	\$14,902,600	37%
Ethnicity - AMERICAN INDIAN	\$150,000	0%	\$450,000	1%	\$1,153,400	2%	\$925,000	1%	\$940,500	2%	\$331,500	1%
Ethnicity - ASIAN OR PACIFIC	\$3,745,000	6%	\$7,286,100	10%	\$6,120,000	8%	\$5,008,900	7%	\$6,446,300	12%	\$4,196,300	11%
Ethnicity - BLACK	\$7,857,200	12%	\$7,787,500	11%	\$7,722,300	10%	\$8,421,000	12%	\$7,417,800	14%	\$6,471,800	16%
Ethnicity - HISPANIC	\$7,947,500	13%	\$8,775,000	12%	\$10,195,500	14%	\$11,606,900	17%	\$7,161,800	13%	\$3,903,000	10%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$3,388,100	5%	\$4,424,400	6%	\$7,443,300	10%	\$7,465,700	11%	\$7,399,500	14%	\$3,959,900	10%
Ethnicity - WHITE	\$39,773,400	63%	\$43,607,100	60%	\$41,127,800	56%	\$34,980,300	51%	\$25,173,800	46%	\$20,889,400	53%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$9,275,100	15%	\$12,061,500	17%	\$11,644,600	16%	\$12,093,900	18%	\$8,833,400	16%	\$4,609,200	12%
Gender - Female Owned more than 50%	\$18,141,500	29%	\$20,118,400	28%	\$21,076,300	29%	\$19,366,100	28%	\$13,323,700	24%	\$11,677,600	29%
Gender - Male Owned	\$35,444,600	56%	\$40,150,200	56%	\$41,041,400	56%	\$36,947,800	54%	\$32,382,600	59%	\$23,465,100	59%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$23,846,600	35%	\$22,123,600	41%	\$14,831,500	37%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$250,000	0%	\$3,193,400	8%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$30,064,200	44%	\$19,362,100	36%	\$16,776,300	42%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$7,121,300	10%	\$6,609,400	12%	\$4,950,700	12%
Veteran	\$5,195,100	8%	\$6,889,600	10%	\$7,304,300	10%	\$6,430,700	9%	\$5,081,500	9%	\$1,908,900	5%
Rural	\$6,569,500	10%	\$7,915,800	11%	\$9,263,400	13%	\$6,616,700	10%	\$7,099,600	13%	\$5,099,800	13%
Urban	\$56,291,700	90%	\$64,414,300	89%	\$64,498,900	87%	\$61,791,100	90%	\$47,440,100	87%	\$34,652,100	87%
\$150K and Under	\$37,227,500	59%	\$38,319,600	53%	\$38,320,600	52%	\$30,204,000	44%	\$23,711,400	43%	\$17,433,500	44%
>\$150K - \$350K	\$25,633,700	41%	\$34,010,500	47%	\$35,441,700	48%	\$38,203,800	56%	\$30,828,300	57%	\$22,318,400	56%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	512		547		546		487		380		273	
All Minority	174	34%	180	33%	193	35%	185	38%	154	41%	111	41%
Ethnicity - AMERICAN INDIAN	1	0%	3	1%	8	1%	5	1%	10	3%	4	1%
Ethnicity - ASIAN OR PACIFIC	33	6%	45	8%	42	8%	36	7%	41	11%	28	10%
Ethnicity – BLACK	72	14%	66	12%	62	11%	62	13%	55	14%	51	19%
Ethnicity – HISPANIC	68	13%	66	12%	81	15%	82	17%	48	13%	28	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	27	5%	37	7%	55	10%	63	13%	53	14%	23	8%
Ethnicity – WHITE	311	61%	330	60%	298	55%	239	49%	173	46%	139	51%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	78	15%	94	17%	-	0%	86	18%	57	15%	32	12%
Gender - Female Owned more than 50%	158	31%	155	28%	-	0%	145	30%	104	27%	88	32%
Gender - Male Owned	276	54%	298	54%	-	0%	256	53%	219	58%	153	56%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	180	37%	159	42%	96	35%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	27	10%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	211	43%	137	36%	121	44%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	42	9%	37	10%	29	11%
Veteran	41	0%	51	9%	56	10%	46	9%	36	9%	12	4%
Rural	53	10%	65	12%	75	14%	47	10%	48	13%	37	14%
Urban	459	90%	482	88%	471	86%	440	90%	332	87%	236	86%
\$150K and Under	401	78%	398	73%	387	71%	314	64%	243	64%	174	64%
>\$150K - \$350K	111	22%	149	27%	159	29%	173	36%	137	36%	99	36%

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