

Weekly Approvals Report with data as of 05/07 for each FY

## 7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
<b>All 7(A)</b>	<b>\$13,280,439,943</b>		<b>\$14,528,514,900</b>		<b>\$14,820,604,500</b>		<b>\$13,541,241,600</b>		<b>\$13,279,964,700</b>		<b>\$14,130,377,100</b>	
<b>All Minority</b>	<b>\$3,792,524,800</b>	<b>29%</b>	<b>\$4,353,435,700</b>	<b>30%</b>	<b>\$4,549,715,000</b>	<b>31%</b>	<b>\$4,231,027,300</b>	<b>31%</b>	<b>\$3,856,639,600</b>	<b>29%</b>	<b>\$4,039,866,900</b>	<b>29%</b>
Ethnicity - AMERICAN INDIAN	\$77,452,100	1%	\$78,533,500	1%	\$104,753,000	1%	\$94,767,500	1%	\$74,874,000	1%	\$93,244,700	1%
Ethnicity - ASIAN OR PACIFIC	\$2,739,302,200	21%	\$3,137,057,400	22%	\$3,163,206,600	21%	\$2,851,890,200	21%	\$2,643,443,800	20%	\$2,730,529,000	19%
Ethnicity - BLACK	\$264,451,900	2%	\$329,787,800	2%	\$413,239,100	3%	\$430,633,800	3%	\$353,838,800	3%	\$367,534,200	3%
Ethnicity - HISPANIC	\$711,318,600	5%	\$804,479,000	6%	\$868,516,300	6%	\$853,735,800	6%	\$784,483,000	6%	\$848,433,000	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$0	0%	\$0	0%	\$126,000	0%
Ethnicity - UNDETERMINED	\$2,168,933,243	16%	\$2,540,375,800	17%	\$2,864,404,500	19%	\$2,778,252,200	21%	\$3,117,802,300	23%	\$3,999,036,500	28%
Ethnicity - WHITE	\$7,318,981,900	55%	\$7,634,703,400	53%	\$7,406,485,000	50%	\$6,531,962,100	48%	\$6,305,522,800	47%	\$6,091,473,700	43%
Gender - Not Reported	\$64,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,106,463,400	16%	\$2,202,839,200	15%	\$2,248,887,800	15%	\$1,951,740,200	14%	\$1,842,157,400	14%	\$1,794,891,700	13%
Gender - Female Owned more than 50%	\$1,919,058,643	14%	\$2,064,779,400	14%	\$2,032,811,700	14%	\$1,866,539,800	14%	\$1,796,946,900	14%	\$1,896,358,200	13%
Gender - Male Owned	\$9,254,853,900	70%	\$10,260,896,300	71%	\$10,538,905,000	71%	\$9,722,961,600	72%	\$9,640,860,400	73%	\$10,439,127,200	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$6,342,903,700	47%	\$6,217,571,000	47%	\$7,039,389,000	50%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$9,062,000	0%	\$458,078,200	3%	\$1,969,392,900	14%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$2,352,987,900	17%	\$2,041,016,000	15%	\$1,970,978,900	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$3,177,457,500	23%	\$3,357,292,400	25%	\$3,146,250,300	22%
<b>Veteran</b>	<b>\$630,123,000</b>	<b>5%</b>	<b>\$557,915,700</b>	<b>4%</b>	<b>\$545,614,600</b>	<b>4%</b>	<b>\$543,087,900</b>	<b>4%</b>	<b>\$446,039,500</b>	<b>3%</b>	<b>\$455,257,200</b>	<b>3%</b>
<b>Rural</b>	<b>\$2,393,765,600</b>	<b>18%</b>	<b>\$2,458,087,400</b>	<b>17%</b>	<b>\$2,329,192,900</b>	<b>16%</b>	<b>\$2,050,149,100</b>	<b>15%</b>	<b>\$2,111,323,000</b>	<b>16%</b>	<b>\$2,502,106,200</b>	<b>18%</b>
<b>Urban</b>	<b>\$10,886,674,343</b>	<b>82%</b>	<b>\$12,070,427,500</b>	<b>83%</b>	<b>\$12,491,411,600</b>	<b>84%</b>	<b>\$11,491,092,500</b>	<b>85%</b>	<b>\$11,168,641,700</b>	<b>84%</b>	<b>\$11,628,270,900</b>	<b>82%</b>
<b>Export</b>	<b>\$789,483,100</b>	<b>6%</b>	<b>\$1,336,957,300</b>	<b>9%</b>	<b>\$598,071,400</b>	<b>4%</b>	<b>\$564,529,500</b>	<b>4%</b>	<b>\$477,365,900</b>	<b>4%</b>	<b>\$401,622,400</b>	<b>3%</b>
<b>CAPLine</b>	<b>\$182,608,700</b>	<b>1%</b>	<b>\$154,091,900</b>	<b>1%</b>	<b>\$191,887,600</b>	<b>1%</b>	<b>\$157,404,600</b>	<b>1%</b>	<b>\$144,774,700</b>	<b>1%</b>	<b>\$154,735,000</b>	<b>1%</b>
<b>PLP</b>	<b>\$8,353,576,843</b>	<b>63%</b>	<b>\$10,146,470,000</b>	<b>70%</b>	<b>\$10,994,802,700</b>	<b>74%</b>	<b>\$10,312,170,200</b>	<b>76%</b>	<b>\$10,120,674,200</b>	<b>76%</b>	<b>\$10,736,317,100</b>	<b>76%</b>
<b>Express</b>	<b>\$1,248,159,700</b>	<b>9%</b>	<b>\$1,177,480,800</b>	<b>8%</b>	<b>\$1,179,406,500</b>	<b>8%</b>	<b>\$982,211,500</b>	<b>7%</b>	<b>\$942,815,600</b>	<b>7%</b>	<b>\$1,032,611,500</b>	<b>7%</b>
<b>Community Advantage</b>	<b>\$69,473,200</b>	<b>1%</b>	<b>\$82,455,500</b>	<b>1%</b>	<b>\$81,539,200</b>	<b>1%</b>	<b>\$77,946,800</b>	<b>1%</b>	<b>\$59,287,600</b>	<b>0%</b>	<b>\$44,244,400</b>	<b>0%</b>
<b>\$150K and Under</b>	<b>\$1,311,419,143</b>	<b>10%</b>	<b>\$1,277,307,000</b>	<b>9%</b>	<b>\$1,274,403,800</b>	<b>9%</b>	<b>\$1,056,571,200</b>	<b>8%</b>	<b>\$856,714,200</b>	<b>6%</b>	<b>\$621,001,900</b>	<b>4%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$1,549,611,500</b>	<b>12%</b>	<b>\$1,583,716,900</b>	<b>11%</b>	<b>\$1,612,607,400</b>	<b>11%</b>	<b>\$1,607,162,900</b>	<b>12%</b>	<b>\$1,440,776,000</b>	<b>11%</b>	<b>\$1,256,369,900</b>	<b>9%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$6,297,272,900</b>	<b>47%</b>	<b>\$6,654,845,200</b>	<b>46%</b>	<b>\$6,523,915,500</b>	<b>44%</b>	<b>\$5,903,464,200</b>	<b>44%</b>	<b>\$5,862,651,200</b>	<b>44%</b>	<b>\$6,673,750,100</b>	<b>47%</b>
<b>&gt;\$2M</b>	<b>\$4,122,136,400</b>	<b>31%</b>	<b>\$5,012,645,800</b>	<b>35%</b>	<b>\$5,409,677,800</b>	<b>37%</b>	<b>\$4,974,043,300</b>	<b>37%</b>	<b>\$5,119,823,300</b>	<b>39%</b>	<b>\$5,579,255,200</b>	<b>39%</b>

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## 7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
<b>All 7(A)</b>	<b>36,929</b>		<b>35,143</b>		<b>35,528</b>		<b>30,397</b>		<b>27,163</b>		<b>23,278</b>	
<b>All Minority</b>	<b>9,362</b>	<b>25%</b>	<b>8,799</b>	<b>25%</b>	<b>9,036</b>	<b>25%</b>	<b>7,978</b>	<b>26%</b>	<b>7,102</b>	<b>26%</b>	<b>6,016</b>	<b>26%</b>
Ethnicity - AMERICAN INDIAN	254	1%	252	1%	253	1%	211	1%	209	1%	174	1%
Ethnicity - ASIAN OR PACIFIC	4,624	13%	4,391	12%	4,390	12%	3,825	13%	3,287	12%	2,802	12%
Ethnicity - BLACK	1,347	4%	1,359	4%	1,507	4%	1,317	4%	1,198	4%	1,116	5%
Ethnicity - HISPANIC	3,137	8%	2,795	8%	2,886	8%	2,625	9%	2,408	9%	1,923	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	-	0%	-	0%	1	0%
Ethnicity - UNDETERMINED	5,018	14%	5,158	15%	5,630	16%	5,764	19%	4,892	18%	5,169	22%
Ethnicity - WHITE	22,549	61%	21,186	60%	20,862	59%	16,655	55%	15,169	56%	12,093	52%
Gender - Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	5,059	14%	4,788	14%	4,690	13%	4,010	13%	3,492	13%	3,080	13%
Gender - Female Owned more than 50%	6,770	18%	6,356	18%	6,204	17%	5,176	17%	4,951	18%	4,039	17%
Gender - Male Owned	25,099	68%	23,999	68%	24,634	69%	21,211	70%	18,720	69%	16,159	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	16,180	53%	14,538	54%	12,208	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	11	0%	786	3%	4,042	17%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	5,001	16%	4,295	16%	4,001	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	3,593	12%	3,441	13%	3,019	13%
<b>Veteran</b>	<b>1,848</b>	<b>5%</b>	<b>1,881</b>	<b>5%</b>	<b>1,741</b>	<b>5%</b>	<b>1,504</b>	<b>5%</b>	<b>1,317</b>	<b>5%</b>	<b>1,011</b>	<b>4%</b>
<b>Rural</b>	<b>6,393</b>	<b>17%</b>	<b>6,056</b>	<b>17%</b>	<b>5,983</b>	<b>17%</b>	<b>4,872</b>	<b>16%</b>	<b>4,741</b>	<b>17%</b>	<b>4,880</b>	<b>21%</b>
<b>Urban</b>	<b>30,536</b>	<b>83%</b>	<b>29,087</b>	<b>83%</b>	<b>29,545</b>	<b>83%</b>	<b>25,525</b>	<b>84%</b>	<b>22,422</b>	<b>83%</b>	<b>18,398</b>	<b>79%</b>
<b>Export</b>	<b>945</b>	<b>3%</b>	<b>1,608</b>	<b>5%</b>	<b>499</b>	<b>1%</b>	<b>497</b>	<b>2%</b>	<b>370</b>	<b>1%</b>	<b>287</b>	<b>1%</b>
<b>CAPLine</b>	<b>262</b>	<b>1%</b>	<b>230</b>	<b>1%</b>	<b>196</b>	<b>1%</b>	<b>185</b>	<b>1%</b>	<b>160</b>	<b>1%</b>	<b>170</b>	<b>1%</b>
<b>PLP</b>	<b>9,475</b>	<b>26%</b>	<b>13,442</b>	<b>38%</b>	<b>15,401</b>	<b>43%</b>	<b>14,335</b>	<b>47%</b>	<b>12,321</b>	<b>45%</b>	<b>12,175</b>	<b>52%</b>
<b>Express</b>	<b>19,238</b>	<b>52%</b>	<b>16,305</b>	<b>46%</b>	<b>16,652</b>	<b>47%</b>	<b>12,944</b>	<b>43%</b>	<b>12,022</b>	<b>44%</b>	<b>8,512</b>	<b>37%</b>
<b>Community Advantage</b>	<b>561</b>	<b>2%</b>	<b>618</b>	<b>2%</b>	<b>604</b>	<b>2%</b>	<b>563</b>	<b>2%</b>	<b>413</b>	<b>2%</b>	<b>305</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>22,445</b>	<b>61%</b>	<b>19,772</b>	<b>56%</b>	<b>20,088</b>	<b>57%</b>	<b>15,745</b>	<b>52%</b>	<b>13,491</b>	<b>50%</b>	<b>9,077</b>	<b>39%</b>
<b>&gt;\$150K - \$350K</b>	<b>5,863</b>	<b>16%</b>	<b>6,010</b>	<b>17%</b>	<b>6,154</b>	<b>17%</b>	<b>6,126</b>	<b>20%</b>	<b>5,422</b>	<b>20%</b>	<b>4,790</b>	<b>21%</b>
<b>&gt;\$350K - \$2M</b>	<b>7,283</b>	<b>20%</b>	<b>7,765</b>	<b>22%</b>	<b>7,585</b>	<b>21%</b>	<b>6,963</b>	<b>23%</b>	<b>6,689</b>	<b>25%</b>	<b>7,674</b>	<b>33%</b>
<b>&gt;\$2M</b>	<b>1,338</b>	<b>4%</b>	<b>1,596</b>	<b>5%</b>	<b>1,701</b>	<b>5%</b>	<b>1,563</b>	<b>5%</b>	<b>1,561</b>	<b>6%</b>	<b>1,737</b>	<b>7%</b>

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## 504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
<b>All 504</b>	<b>\$2,738,995,000</b>		<b>\$3,085,804,000</b>		<b>\$2,625,945,000</b>		<b>\$2,803,114,000</b>		<b>\$3,586,787,000</b>		<b>\$4,469,050,540</b>	
<b>All Minority</b>	<b>\$755,176,000</b>	<b>28%</b>	<b>\$801,913,000</b>	<b>26%</b>	<b>\$702,204,000</b>	<b>27%</b>	<b>\$688,829,000</b>	<b>25%</b>	<b>\$891,475,000</b>	<b>25%</b>	<b>\$1,014,672,000</b>	<b>23%</b>
Ethnicity - AMERICAN INDIAN	\$18,604,000	1%	\$2,053,000	0%	\$2,019,000	0%	\$1,702,000	0%	\$2,439,000	0%	\$4,146,000	0%
Ethnicity - ASIAN OR PACIFIC	\$464,627,000	17%	\$572,440,000	19%	\$501,458,000	19%	\$434,328,000	15%	\$574,131,000	16%	\$573,901,000	13%
Ethnicity - BLACK	\$93,800,000	3%	\$63,789,000	2%	\$40,008,000	2%	\$42,284,000	2%	\$49,692,000	1%	\$60,854,000	1%
Ethnicity - HISPANIC	\$178,145,000	7%	\$163,631,000	5%	\$158,719,000	6%	\$210,515,000	8%	\$265,213,000	7%	\$375,771,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$407,034,000	15%	\$575,729,000	19%	\$604,744,000	23%	\$715,665,000	26%	\$1,037,282,000	29%	\$935,580,000	21%
Ethnicity - WHITE	\$1,576,785,000	58%	\$1,708,162,000	55%	\$1,318,997,000	50%	\$1,398,620,000	50%	\$1,658,030,000	46%	\$2,518,798,540	56%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$45,374,000	2%	\$297,972,000	10%	\$554,054,000	21%	\$555,932,000	20%	\$749,914,000	21%	\$917,075,000	21%
Gender - Female Owned more than 50%	\$301,226,000	11%	\$308,836,000	10%	\$237,436,000	9%	\$299,125,000	11%	\$364,951,000	10%	\$387,066,000	9%
Gender - Male Owned	\$2,392,395,000	87%	\$2,478,996,000	80%	\$1,834,455,000	70%	\$1,948,057,000	69%	\$2,471,922,000	69%	\$3,164,909,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$2,077,008,000	74%	\$2,796,247,000	78%	\$3,877,803,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$5,249,000	0%	\$14,710,000	0%	\$54,502,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$452,562,000	16%	\$616,234,000	17%	\$448,034,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$12,115,000	0%	\$82,823,000	2%	\$88,711,000	2%
<b>Veteran</b>	<b>\$79,625,000</b>	<b>3%</b>	<b>\$63,712,000</b>	<b>2%</b>	<b>\$39,622,000</b>	<b>2%</b>	<b>\$36,544,000</b>	<b>1%</b>	<b>\$105,124,000</b>	<b>3%</b>	<b>\$92,702,000</b>	<b>2%</b>
<b>Rural</b>	<b>\$314,940,000</b>	<b>11%</b>	<b>\$371,978,000</b>	<b>12%</b>	<b>\$356,643,000</b>	<b>14%</b>	<b>\$368,924,000</b>	<b>13%</b>	<b>\$485,962,000</b>	<b>14%</b>	<b>\$617,123,540</b>	<b>14%</b>
<b>Urban</b>	<b>\$2,424,055,000</b>	<b>89%</b>	<b>\$2,713,826,000</b>	<b>88%</b>	<b>\$2,269,302,000</b>	<b>86%</b>	<b>\$2,434,190,000</b>	<b>87%</b>	<b>\$3,100,825,000</b>	<b>86%</b>	<b>\$3,851,927,000</b>	<b>86%</b>
<b>Export</b>	<b>\$113,641,000</b>	<b>4%</b>	<b>\$54,088,000</b>	<b>2%</b>	<b>\$43,831,000</b>	<b>2%</b>	<b>\$32,012,000</b>	<b>1%</b>	<b>\$62,259,000</b>	<b>2%</b>	<b>\$68,618,000</b>	<b>2%</b>
<b>\$150K and Under</b>	<b>\$35,912,000</b>	<b>1%</b>	<b>\$38,537,000</b>	<b>1%</b>	<b>\$30,931,000</b>	<b>1%</b>	<b>\$31,044,000</b>	<b>1%</b>	<b>\$36,371,000</b>	<b>1%</b>	<b>\$46,853,540</b>	<b>1%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$230,594,000</b>	<b>8%</b>	<b>\$247,460,000</b>	<b>8%</b>	<b>\$228,838,000</b>	<b>9%</b>	<b>\$234,209,000</b>	<b>8%</b>	<b>\$263,304,000</b>	<b>7%</b>	<b>\$354,433,000</b>	<b>8%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$1,520,172,000</b>	<b>56%</b>	<b>\$1,735,646,000</b>	<b>56%</b>	<b>\$1,456,089,000</b>	<b>55%</b>	<b>\$1,656,667,000</b>	<b>59%</b>	<b>\$2,103,664,000</b>	<b>59%</b>	<b>\$2,614,185,000</b>	<b>58%</b>
<b>&gt;\$2M</b>	<b>\$952,317,000</b>	<b>35%</b>	<b>\$1,064,161,000</b>	<b>34%</b>	<b>\$910,087,000</b>	<b>35%</b>	<b>\$881,194,000</b>	<b>31%</b>	<b>\$1,183,448,000</b>	<b>33%</b>	<b>\$1,453,579,000</b>	<b>33%</b>

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## 504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
<b>All 504</b>	<b>3,409</b>		<b>3,777</b>		<b>3,248</b>		<b>3,486</b>		<b>4,247</b>		<b>5,414</b>	
<b>All Minority</b>	<b>777</b>	<b>23%</b>	<b>812</b>	<b>21%</b>	<b>728</b>	<b>22%</b>	<b>788</b>	<b>23%</b>	<b>896</b>	<b>21%</b>	<b>1,173</b>	<b>22%</b>
Ethnicity - AMERICAN INDIAN	15	0%	4	0%	7	0%	6	0%	8	0%	10	0%
Ethnicity - ASIAN OR PACIFIC	366	11%	456	12%	396	12%	384	11%	429	10%	537	10%
Ethnicity - BLACK	122	4%	85	2%	67	2%	72	2%	81	2%	121	2%
Ethnicity - HISPANIC	274	8%	267	7%	258	8%	326	9%	378	9%	505	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	410	12%	539	14%	614	19%	712	20%	1,080	25%	911	17%
Ethnicity - WHITE	2,222	65%	2,426	64%	1,906	59%	1,986	57%	2,271	53%	3,330	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	54	2%	389	10%	799	25%	852	24%	1,029	24%	1,288	24%
Gender - Female Owned more than 50%	499	15%	537	14%	380	12%	443	13%	528	12%	654	12%
Gender - Male Owned	2,856	84%	2,851	75%	2,069	64%	2,191	63%	2,690	63%	3,472	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	2,737	79%	3,459	81%	4,683	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	7	0%	23	1%	68	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	466	13%	608	14%	570	11%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	11	0%	84	2%	93	2%
<b>Veteran</b>	<b>136</b>	<b>4%</b>	<b>119</b>	<b>3%</b>	<b>84</b>	<b>3%</b>	<b>61</b>	<b>2%</b>	<b>131</b>	<b>3%</b>	<b>134</b>	<b>2%</b>
<b>Rural</b>	<b>524</b>	<b>15%</b>	<b>607</b>	<b>16%</b>	<b>558</b>	<b>17%</b>	<b>620</b>	<b>18%</b>	<b>750</b>	<b>18%</b>	<b>937</b>	<b>17%</b>
<b>Urban</b>	<b>2,885</b>	<b>85%</b>	<b>3,170</b>	<b>84%</b>	<b>2,690</b>	<b>83%</b>	<b>2,866</b>	<b>82%</b>	<b>3,497</b>	<b>82%</b>	<b>4,477</b>	<b>83%</b>
<b>Export</b>	<b>108</b>	<b>3%</b>	<b>41</b>	<b>1%</b>	<b>35</b>	<b>1%</b>	<b>29</b>	<b>1%</b>	<b>53</b>	<b>1%</b>	<b>62</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>331</b>	<b>10%</b>	<b>338</b>	<b>9%</b>	<b>270</b>	<b>8%</b>	<b>272</b>	<b>8%</b>	<b>315</b>	<b>7%</b>	<b>414</b>	<b>8%</b>
<b>&gt;\$150K - \$350K</b>	<b>930</b>	<b>27%</b>	<b>1,005</b>	<b>27%</b>	<b>918</b>	<b>28%</b>	<b>932</b>	<b>27%</b>	<b>1,071</b>	<b>25%</b>	<b>1,404</b>	<b>26%</b>
<b>&gt;\$350K - \$2M</b>	<b>1,851</b>	<b>54%</b>	<b>2,101</b>	<b>56%</b>	<b>1,773</b>	<b>55%</b>	<b>1,999</b>	<b>57%</b>	<b>2,488</b>	<b>59%</b>	<b>3,133</b>	<b>58%</b>
<b>&gt;\$2M</b>	<b>297</b>	<b>9%</b>	<b>333</b>	<b>9%</b>	<b>287</b>	<b>9%</b>	<b>283</b>	<b>8%</b>	<b>373</b>	<b>9%</b>	<b>463</b>	<b>9%</b>

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## Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
<b>All Community Advantage</b>	<b>\$69,473,200</b>		<b>\$82,455,500</b>		<b>\$81,539,200</b>		<b>\$77,946,800</b>		<b>\$59,287,600</b>		<b>\$44,244,400</b>	
<b>All Minority</b>	<b>\$22,038,300</b>	<b>32%</b>	<b>\$27,580,500</b>	<b>33%</b>	<b>\$28,971,100</b>	<b>36%</b>	<b>\$29,455,800</b>	<b>38%</b>	<b>\$23,534,500</b>	<b>40%</b>	<b>\$16,467,700</b>	<b>37%</b>
Ethnicity - AMERICAN INDIAN	\$150,000	0%	\$495,000	1%	\$1,278,400	2%	\$925,000	1%	\$940,500	2%	\$331,500	1%
Ethnicity - ASIAN OR PACIFIC	\$3,905,000	6%	\$7,704,100	9%	\$7,879,600	10%	\$6,089,900	8%	\$6,901,500	12%	\$4,434,800	10%
Ethnicity – BLACK	\$8,439,200	12%	\$9,856,400	12%	\$8,358,200	10%	\$9,591,500	12%	\$8,131,700	14%	\$6,662,400	15%
Ethnicity – HISPANIC	\$9,544,100	14%	\$9,525,000	12%	\$11,454,900	14%	\$12,849,400	16%	\$7,560,800	13%	\$5,039,000	11%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$3,977,500	6%	\$4,499,000	5%	\$8,178,300	10%	\$8,914,700	11%	\$8,393,500	14%	\$4,191,900	9%
Ethnicity – WHITE	\$43,457,400	63%	\$50,376,000	61%	\$44,389,800	54%	\$39,576,300	51%	\$27,359,600	46%	\$23,584,800	53%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$9,987,200	14%	\$13,603,000	16%	\$12,523,900	15%	\$13,662,800	18%	\$9,446,000	16%	\$5,436,200	12%
Gender - Female Owned more than 50%	\$20,270,000	29%	\$24,235,000	29%	\$23,936,700	29%	\$22,621,900	29%	\$14,238,400	24%	\$13,391,000	30%
Gender - Male Owned	\$39,216,000	56%	\$44,617,500	54%	\$45,078,600	55%	\$41,662,100	53%	\$35,603,200	60%	\$25,417,200	57%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$26,628,500	34%	\$25,414,800	43%	\$16,168,800	37%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$897,200	2%	\$3,294,000	7%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$33,940,400	44%	\$19,706,700	33%	\$19,450,400	44%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$8,256,400	11%	\$7,074,300	12%	\$5,331,200	12%
<b>Veteran</b>	<b>\$5,951,500</b>	<b>9%</b>	<b>\$8,036,500</b>	<b>10%</b>	<b>\$8,591,300</b>	<b>11%</b>	<b>\$7,107,300</b>	<b>9%</b>	<b>\$5,611,700</b>	<b>9%</b>	<b>\$2,404,500</b>	<b>5%</b>
<b>Rural</b>	<b>\$7,136,200</b>	<b>10%</b>	<b>\$9,014,300</b>	<b>11%</b>	<b>\$9,652,900</b>	<b>12%</b>	<b>\$7,431,500</b>	<b>10%</b>	<b>\$7,593,800</b>	<b>13%</b>	<b>\$6,100,800</b>	<b>14%</b>
<b>Urban</b>	<b>\$62,337,000</b>	<b>90%</b>	<b>\$73,441,200</b>	<b>89%</b>	<b>\$71,886,300</b>	<b>88%</b>	<b>\$70,515,300</b>	<b>90%</b>	<b>\$51,693,800</b>	<b>87%</b>	<b>\$38,143,600</b>	<b>86%</b>
<b>\$150K and Under</b>	<b>\$41,269,100</b>	<b>59%</b>	<b>\$43,392,500</b>	<b>53%</b>	<b>\$42,005,600</b>	<b>52%</b>	<b>\$35,202,500</b>	<b>45%</b>	<b>\$26,701,500</b>	<b>45%</b>	<b>\$19,663,000</b>	<b>44%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$28,204,100</b>	<b>41%</b>	<b>\$39,063,000</b>	<b>47%</b>	<b>\$39,533,600</b>	<b>48%</b>	<b>\$42,744,300</b>	<b>55%</b>	<b>\$32,586,100</b>	<b>55%</b>	<b>\$24,581,400</b>	<b>56%</b>

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## Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
<b>All Community Advantage</b>	<b>561</b>		<b>618</b>		<b>604</b>		<b>563</b>		<b>413</b>		<b>305</b>	
<b>All Minority</b>	<b>190</b>	<b>34%</b>	<b>205</b>	<b>33%</b>	<b>217</b>	<b>36%</b>	<b>209</b>	<b>37%</b>	<b>165</b>	<b>40%</b>	<b>123</b>	<b>40%</b>
Ethnicity - AMERICAN INDIAN	1	0%	4	1%	9	1%	5	1%	10	2%	4	1%
Ethnicity - ASIAN OR PACIFIC	35	6%	48	8%	52	9%	43	8%	45	11%	30	10%
Ethnicity – BLACK	76	14%	80	13%	67	11%	71	13%	60	15%	53	17%
Ethnicity – HISPANIC	78	14%	73	12%	89	15%	90	16%	50	12%	36	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	32	6%	39	6%	59	10%	76	13%	59	14%	26	9%
Ethnicity – WHITE	339	60%	374	61%	328	54%	278	49%	189	46%	156	51%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	85	15%	104	17%	-	0%	99	18%	61	15%	37	12%
Gender - Female Owned more than 50%	175	31%	184	30%	-	0%	170	30%	110	27%	102	33%
Gender - Male Owned	301	54%	330	53%	-	0%	294	52%	242	59%	166	54%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	206	37%	181	44%	104	34%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	6	1%	28	9%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	241	43%	140	34%	141	46%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	51	9%	40	10%	32	10%
<b>Veteran</b>	<b>45</b>	<b>0%</b>	<b>60</b>	<b>10%</b>	<b>66</b>	<b>11%</b>	<b>53</b>	<b>9%</b>	<b>40</b>	<b>10%</b>	<b>15</b>	<b>5%</b>
<b>Rural</b>	<b>57</b>	<b>10%</b>	<b>74</b>	<b>12%</b>	<b>77</b>	<b>13%</b>	<b>56</b>	<b>10%</b>	<b>51</b>	<b>12%</b>	<b>43</b>	<b>14%</b>
<b>Urban</b>	<b>504</b>	<b>90%</b>	<b>544</b>	<b>88%</b>	<b>527</b>	<b>87%</b>	<b>507</b>	<b>90%</b>	<b>362</b>	<b>88%</b>	<b>262</b>	<b>86%</b>
<b>\$150K and Under</b>	<b>438</b>	<b>78%</b>	<b>447</b>	<b>72%</b>	<b>427</b>	<b>71%</b>	<b>370</b>	<b>66%</b>	<b>268</b>	<b>65%</b>	<b>196</b>	<b>64%</b>
<b>&gt;\$150K - \$350K</b>	<b>123</b>	<b>22%</b>	<b>171</b>	<b>28%</b>	<b>177</b>	<b>29%</b>	<b>193</b>	<b>34%</b>	<b>145</b>	<b>35%</b>	<b>109</b>	<b>36%</b>

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