

Weekly Approvals Report with data as of 05/21 for each FY

## 7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
<b>All 7(A)</b>	<b>\$14,325,429,543</b>		<b>\$15,506,416,700</b>		<b>\$15,775,230,500</b>		<b>\$14,424,637,600</b>		<b>\$13,675,704,800</b>		<b>\$15,452,841,700</b>	
<b>All Minority</b>	<b>\$4,087,758,500</b>	<b>29%</b>	<b>\$4,667,471,900</b>	<b>30%</b>	<b>\$4,845,229,900</b>	<b>31%</b>	<b>\$4,521,265,600</b>	<b>31%</b>	<b>\$3,962,310,400</b>	<b>29%</b>	<b>\$4,435,258,300</b>	<b>29%</b>
Ethnicity - AMERICAN INDIAN	\$83,758,800	1%	\$87,043,300	1%	\$112,606,500	1%	\$106,132,000	1%	\$79,084,500	1%	\$104,020,900	1%
Ethnicity - ASIAN OR PACIFIC	\$2,964,902,900	21%	\$3,367,673,900	22%	\$3,375,527,500	21%	\$3,059,369,500	21%	\$2,714,503,900	20%	\$3,022,000,300	20%
Ethnicity - BLACK	\$282,678,100	2%	\$358,987,800	2%	\$435,552,800	3%	\$453,066,700	3%	\$359,580,700	3%	\$396,903,000	3%
Ethnicity - HISPANIC	\$756,418,700	5%	\$850,188,900	5%	\$921,543,100	6%	\$902,697,400	6%	\$809,141,300	6%	\$912,208,100	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$0	0%	\$0	0%	\$126,000	0%
Ethnicity - UNDETERMINED	\$2,342,783,543	16%	\$2,721,666,300	18%	\$3,022,707,100	19%	\$2,990,433,700	21%	\$3,216,040,900	24%	\$4,367,324,100	28%
Ethnicity - WHITE	\$7,894,887,500	55%	\$8,117,278,500	52%	\$7,907,293,500	50%	\$6,912,938,300	48%	\$6,497,353,500	48%	\$6,650,259,300	43%
Gender - Not Reported	\$64,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,258,452,900	16%	\$2,351,889,300	15%	\$2,379,300,000	15%	\$2,057,542,900	14%	\$1,900,201,200	14%	\$1,966,449,900	13%
Gender - Female Owned more than 50%	\$2,060,674,543	14%	\$2,185,612,200	14%	\$2,161,740,900	14%	\$1,986,272,700	14%	\$1,849,321,200	14%	\$2,064,161,700	13%
Gender - Male Owned	\$10,006,238,100	70%	\$10,968,915,200	71%	\$11,234,189,600	71%	\$10,380,822,000	72%	\$9,926,182,400	73%	\$11,422,230,100	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$6,753,392,800	47%	\$6,439,881,100	47%	\$7,698,638,700	50%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$11,262,000	0%	\$507,319,900	4%	\$2,168,495,600	14%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$2,494,683,200	17%	\$2,089,556,700	15%	\$2,151,371,000	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$3,400,345,000	24%	\$3,432,940,000	25%	\$3,429,778,400	22%
<b>Veteran</b>	<b>\$660,812,900</b>	<b>5%</b>	<b>\$586,259,600</b>	<b>4%</b>	<b>\$584,015,200</b>	<b>4%</b>	<b>\$572,613,300</b>	<b>4%</b>	<b>\$466,857,100</b>	<b>3%</b>	<b>\$514,768,300</b>	<b>3%</b>
<b>Rural</b>	<b>\$2,573,013,600</b>	<b>18%</b>	<b>\$2,612,210,400</b>	<b>17%</b>	<b>\$2,488,330,500</b>	<b>16%</b>	<b>\$2,194,679,100</b>	<b>15%</b>	<b>\$2,182,258,000</b>	<b>16%</b>	<b>\$2,711,226,300</b>	<b>18%</b>
<b>Urban</b>	<b>\$11,752,415,943</b>	<b>82%</b>	<b>\$12,894,206,300</b>	<b>83%</b>	<b>\$13,286,900,000</b>	<b>84%</b>	<b>\$12,229,958,500</b>	<b>85%</b>	<b>\$11,493,446,800</b>	<b>84%</b>	<b>\$12,741,615,400</b>	<b>82%</b>
<b>Export</b>	<b>\$848,285,200</b>	<b>6%</b>	<b>\$1,382,448,900</b>	<b>9%</b>	<b>\$646,201,600</b>	<b>4%</b>	<b>\$600,866,300</b>	<b>4%</b>	<b>\$482,290,400</b>	<b>4%</b>	<b>\$423,550,700</b>	<b>3%</b>
<b>CAPLine</b>	<b>\$207,848,800</b>	<b>1%</b>	<b>\$163,906,900</b>	<b>1%</b>	<b>\$205,125,100</b>	<b>1%</b>	<b>\$178,027,500</b>	<b>1%</b>	<b>\$155,524,700</b>	<b>1%</b>	<b>\$176,035,000</b>	<b>1%</b>
<b>PLP</b>	<b>\$9,016,419,843</b>	<b>63%</b>	<b>\$10,843,482,000</b>	<b>70%</b>	<b>\$11,687,549,900</b>	<b>74%</b>	<b>\$10,962,151,100</b>	<b>76%</b>	<b>\$10,366,252,000</b>	<b>76%</b>	<b>\$11,798,616,500</b>	<b>76%</b>
<b>Express</b>	<b>\$1,343,067,500</b>	<b>9%</b>	<b>\$1,271,918,900</b>	<b>8%</b>	<b>\$1,255,666,200</b>	<b>8%</b>	<b>\$1,058,603,500</b>	<b>7%</b>	<b>\$987,044,000</b>	<b>7%</b>	<b>\$1,125,231,800</b>	<b>7%</b>
<b>Community Advantage</b>	<b>\$74,956,100</b>	<b>1%</b>	<b>\$86,493,600</b>	<b>1%</b>	<b>\$88,052,500</b>	<b>1%</b>	<b>\$84,889,600</b>	<b>1%</b>	<b>\$60,628,400</b>	<b>0%</b>	<b>\$46,275,000</b>	<b>0%</b>
<b>\$150K and Under</b>	<b>\$1,406,650,143</b>	<b>10%</b>	<b>\$1,374,286,200</b>	<b>9%</b>	<b>\$1,359,460,400</b>	<b>9%</b>	<b>\$1,130,321,100</b>	<b>8%</b>	<b>\$890,209,300</b>	<b>7%</b>	<b>\$670,247,700</b>	<b>4%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$1,665,357,700</b>	<b>12%</b>	<b>\$1,699,640,300</b>	<b>11%</b>	<b>\$1,713,845,000</b>	<b>11%</b>	<b>\$1,717,677,700</b>	<b>12%</b>	<b>\$1,477,342,200</b>	<b>11%</b>	<b>\$1,359,415,100</b>	<b>9%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$6,785,237,400</b>	<b>47%</b>	<b>\$7,092,948,300</b>	<b>46%</b>	<b>\$6,945,951,300</b>	<b>44%</b>	<b>\$6,302,205,500</b>	<b>44%</b>	<b>\$6,035,739,600</b>	<b>44%</b>	<b>\$7,273,491,600</b>	<b>47%</b>
<b>&gt;\$2M</b>	<b>\$4,468,184,300</b>	<b>31%</b>	<b>\$5,339,541,900</b>	<b>34%</b>	<b>\$5,755,973,800</b>	<b>36%</b>	<b>\$5,274,433,300</b>	<b>37%</b>	<b>\$5,272,413,700</b>	<b>39%</b>	<b>\$6,149,687,300</b>	<b>40%</b>

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## 7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
<b>All 7(A)</b>	<b>39,706</b>		<b>37,740</b>		<b>37,809</b>		<b>32,539</b>		<b>28,099</b>		<b>25,296</b>	
<b>All Minority</b>	<b>10,057</b>	<b>25%</b>	<b>9,461</b>	<b>25%</b>	<b>9,620</b>	<b>25%</b>	<b>8,585</b>	<b>26%</b>	<b>7,305</b>	<b>26%</b>	<b>6,554</b>	<b>26%</b>
Ethnicity - AMERICAN INDIAN	271	1%	272	1%	272	1%	242	1%	221	1%	186	1%
Ethnicity - ASIAN OR PACIFIC	4,970	13%	4,711	12%	4,670	12%	4,103	13%	3,365	12%	3,081	12%
Ethnicity - BLACK	1,439	4%	1,463	4%	1,599	4%	1,400	4%	1,243	4%	1,198	5%
Ethnicity - HISPANIC	3,377	9%	3,013	8%	3,079	8%	2,840	9%	2,476	9%	2,088	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	-	0%	-	0%	1	0%
Ethnicity - UNDETERMINED	5,416	14%	5,580	15%	6,005	16%	6,164	19%	5,055	18%	5,614	22%
Ethnicity - WHITE	24,233	61%	22,699	60%	22,184	59%	17,790	55%	15,739	56%	13,128	52%
Gender - Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	5,422	14%	5,108	14%	5,001	13%	4,256	13%	3,609	13%	3,352	13%
Gender - Female Owned more than 50%	7,290	18%	6,789	18%	6,621	18%	5,573	17%	5,107	18%	4,397	17%
Gender - Male Owned	26,993	68%	25,843	68%	26,187	69%	22,710	70%	19,383	69%	17,547	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	17,370	53%	15,116	54%	13,256	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	12	0%	950	3%	4,428	18%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	5,335	16%	4,405	16%	4,330	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	3,814	12%	3,525	13%	3,272	13%
<b>Veteran</b>	<b>1,990</b>	<b>5%</b>	<b>2,017</b>	<b>5%</b>	<b>1,856</b>	<b>5%</b>	<b>1,610</b>	<b>5%</b>	<b>1,371</b>	<b>5%</b>	<b>1,104</b>	<b>4%</b>
<b>Rural</b>	<b>6,868</b>	<b>17%</b>	<b>6,473</b>	<b>17%</b>	<b>6,380</b>	<b>17%</b>	<b>5,245</b>	<b>16%</b>	<b>4,962</b>	<b>18%</b>	<b>5,283</b>	<b>21%</b>
<b>Urban</b>	<b>32,838</b>	<b>83%</b>	<b>31,267</b>	<b>83%</b>	<b>31,429</b>	<b>83%</b>	<b>27,294</b>	<b>84%</b>	<b>23,137</b>	<b>82%</b>	<b>20,013</b>	<b>79%</b>
<b>Export</b>	<b>1,005</b>	<b>3%</b>	<b>1,647</b>	<b>4%</b>	<b>540</b>	<b>1%</b>	<b>536</b>	<b>2%</b>	<b>378</b>	<b>1%</b>	<b>302</b>	<b>1%</b>
<b>CAPLine</b>	<b>298</b>	<b>1%</b>	<b>248</b>	<b>1%</b>	<b>214</b>	<b>1%</b>	<b>205</b>	<b>1%</b>	<b>170</b>	<b>1%</b>	<b>181</b>	<b>1%</b>
<b>PLP</b>	<b>10,196</b>	<b>26%</b>	<b>14,480</b>	<b>38%</b>	<b>16,375</b>	<b>43%</b>	<b>15,241</b>	<b>47%</b>	<b>12,621</b>	<b>45%</b>	<b>13,230</b>	<b>52%</b>
<b>Express</b>	<b>20,700</b>	<b>52%</b>	<b>17,628</b>	<b>47%</b>	<b>17,710</b>	<b>47%</b>	<b>13,944</b>	<b>43%</b>	<b>12,547</b>	<b>45%</b>	<b>9,281</b>	<b>37%</b>
<b>Community Advantage</b>	<b>606</b>	<b>2%</b>	<b>650</b>	<b>2%</b>	<b>650</b>	<b>2%</b>	<b>611</b>	<b>2%</b>	<b>421</b>	<b>1%</b>	<b>319</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>24,116</b>	<b>61%</b>	<b>21,326</b>	<b>57%</b>	<b>21,388</b>	<b>57%</b>	<b>16,906</b>	<b>52%</b>	<b>14,040</b>	<b>50%</b>	<b>9,846</b>	<b>39%</b>
<b>&gt;\$150K - \$350K</b>	<b>6,299</b>	<b>16%</b>	<b>6,448</b>	<b>17%</b>	<b>6,541</b>	<b>17%</b>	<b>6,545</b>	<b>20%</b>	<b>5,565</b>	<b>20%</b>	<b>5,182</b>	<b>20%</b>
<b>&gt;\$350K - \$2M</b>	<b>7,843</b>	<b>20%</b>	<b>8,271</b>	<b>22%</b>	<b>8,067</b>	<b>21%</b>	<b>7,431</b>	<b>23%</b>	<b>6,888</b>	<b>25%</b>	<b>8,357</b>	<b>33%</b>
<b>&gt;\$2M</b>	<b>1,448</b>	<b>4%</b>	<b>1,695</b>	<b>4%</b>	<b>1,813</b>	<b>5%</b>	<b>1,657</b>	<b>5%</b>	<b>1,606</b>	<b>6%</b>	<b>1,911</b>	<b>8%</b>

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## 504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
<b>All 504</b>	<b>\$2,908,095,000</b>		<b>\$3,302,348,000</b>		<b>\$2,875,363,000</b>		<b>\$2,993,453,000</b>		<b>\$3,738,888,000</b>		<b>\$4,783,129,540</b>	
<b>All Minority</b>	<b>\$782,818,000</b>	<b>27%</b>	<b>\$866,937,000</b>	<b>26%</b>	<b>\$758,427,000</b>	<b>26%</b>	<b>\$732,842,000</b>	<b>24%</b>	<b>\$935,666,000</b>	<b>25%</b>	<b>\$1,091,744,000</b>	<b>23%</b>
Ethnicity - AMERICAN INDIAN	\$18,604,000	1%	\$2,053,000	0%	\$2,446,000	0%	\$1,856,000	0%	\$4,057,000	0%	\$4,893,000	0%
Ethnicity - ASIAN OR PACIFIC	\$482,553,000	17%	\$622,278,000	19%	\$539,145,000	19%	\$461,207,000	15%	\$585,108,000	16%	\$619,125,000	13%
Ethnicity - BLACK	\$96,578,000	3%	\$64,730,000	2%	\$40,449,000	1%	\$44,460,000	1%	\$54,867,000	1%	\$64,356,000	1%
Ethnicity - HISPANIC	\$185,083,000	6%	\$177,876,000	5%	\$176,387,000	6%	\$225,319,000	8%	\$291,634,000	8%	\$403,370,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$448,425,000	15%	\$607,113,000	18%	\$697,884,000	24%	\$771,757,000	26%	\$1,078,703,000	29%	\$971,959,000	20%
Ethnicity - WHITE	\$1,676,852,000	58%	\$1,828,298,000	55%	\$1,419,052,000	49%	\$1,488,854,000	50%	\$1,724,519,000	46%	\$2,719,426,540	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$47,828,000	2%	\$320,795,000	10%	\$600,301,000	21%	\$600,083,000	20%	\$773,234,000	21%	\$976,190,000	20%
Gender - Female Owned more than 50%	\$324,381,000	11%	\$331,537,000	10%	\$261,554,000	9%	\$316,240,000	11%	\$385,343,000	10%	\$410,340,000	9%
Gender - Male Owned	\$2,535,886,000	87%	\$2,650,016,000	80%	\$2,013,508,000	70%	\$2,077,130,000	69%	\$2,580,311,000	69%	\$3,396,599,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$2,218,954,000	74%	\$2,915,179,000	78%	\$4,150,397,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$11,708,000	0%	\$26,717,000	1%	\$66,909,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$479,645,000	16%	\$633,869,000	17%	\$472,460,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$15,922,000	1%	\$86,350,000	2%	\$93,363,000	2%
<b>Veteran</b>	<b>\$84,642,000</b>	<b>3%</b>	<b>\$76,030,000</b>	<b>2%</b>	<b>\$42,568,000</b>	<b>1%</b>	<b>\$42,913,000</b>	<b>1%</b>	<b>\$116,241,000</b>	<b>3%</b>	<b>\$100,597,000</b>	<b>2%</b>
<b>Rural</b>	<b>\$337,132,000</b>	<b>12%</b>	<b>\$401,309,000</b>	<b>12%</b>	<b>\$382,078,000</b>	<b>13%</b>	<b>\$388,747,000</b>	<b>13%</b>	<b>\$509,760,000</b>	<b>14%</b>	<b>\$674,987,540</b>	<b>14%</b>
<b>Urban</b>	<b>\$2,570,963,000</b>	<b>88%</b>	<b>\$2,901,039,000</b>	<b>88%</b>	<b>\$2,493,285,000</b>	<b>87%</b>	<b>\$2,604,706,000</b>	<b>87%</b>	<b>\$3,229,128,000</b>	<b>86%</b>	<b>\$4,108,142,000</b>	<b>86%</b>
<b>Export</b>	<b>\$129,678,000</b>	<b>4%</b>	<b>\$55,449,000</b>	<b>2%</b>	<b>\$46,052,000</b>	<b>2%</b>	<b>\$33,292,000</b>	<b>1%</b>	<b>\$66,598,000</b>	<b>2%</b>	<b>\$75,910,000</b>	<b>2%</b>
<b>\$150K and Under</b>	<b>\$37,845,000</b>	<b>1%</b>	<b>\$41,896,000</b>	<b>1%</b>	<b>\$32,567,000</b>	<b>1%</b>	<b>\$33,011,000</b>	<b>1%</b>	<b>\$38,257,000</b>	<b>1%</b>	<b>\$49,801,540</b>	<b>1%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$243,799,000</b>	<b>8%</b>	<b>\$266,394,000</b>	<b>8%</b>	<b>\$247,650,000</b>	<b>9%</b>	<b>\$251,664,000</b>	<b>8%</b>	<b>\$276,761,000</b>	<b>7%</b>	<b>\$377,588,000</b>	<b>8%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$1,613,188,000</b>	<b>55%</b>	<b>\$1,845,958,000</b>	<b>56%</b>	<b>\$1,582,823,000</b>	<b>55%</b>	<b>\$1,773,214,000</b>	<b>59%</b>	<b>\$2,197,534,000</b>	<b>59%</b>	<b>\$2,789,376,000</b>	<b>58%</b>
<b>&gt;\$2M</b>	<b>\$1,013,263,000</b>	<b>35%</b>	<b>\$1,148,100,000</b>	<b>35%</b>	<b>\$1,012,323,000</b>	<b>35%</b>	<b>\$935,564,000</b>	<b>31%</b>	<b>\$1,226,336,000</b>	<b>33%</b>	<b>\$1,566,364,000</b>	<b>33%</b>

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## 504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
<b>All 504</b>	<b>3,622</b>		<b>4,045</b>		<b>3,530</b>		<b>3,723</b>		<b>4,453</b>		<b>5,779</b>	
<b>All Minority</b>	<b>812</b>	<b>22%</b>	<b>868</b>	<b>21%</b>	<b>786</b>	<b>22%</b>	<b>837</b>	<b>22%</b>	<b>941</b>	<b>21%</b>	<b>1,250</b>	<b>22%</b>
Ethnicity - AMERICAN INDIAN	15	0%	4	0%	8	0%	7	0%	10	0%	12	0%
Ethnicity - ASIAN OR PACIFIC	386	11%	489	12%	425	12%	406	11%	441	10%	578	10%
Ethnicity - BLACK	126	3%	87	2%	69	2%	75	2%	88	2%	127	2%
Ethnicity - HISPANIC	285	8%	288	7%	284	8%	349	9%	402	9%	533	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	445	12%	576	14%	685	19%	766	21%	1,134	25%	956	17%
Ethnicity - WHITE	2,365	65%	2,601	64%	2,059	58%	2,120	57%	2,378	53%	3,573	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	57	2%	424	10%	866	25%	912	24%	1,076	24%	1,365	24%
Gender - Female Owned more than 50%	533	15%	579	14%	415	12%	476	13%	554	12%	697	12%
Gender - Male Owned	3,032	84%	3,042	75%	2,249	64%	2,335	63%	2,823	63%	3,717	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	2,920	78%	3,627	81%	5,002	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	10	0%	31	1%	77	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	497	13%	633	14%	603	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	15	0%	89	2%	97	2%
<b>Veteran</b>	<b>142</b>	<b>4%</b>	<b>130</b>	<b>3%</b>	<b>89</b>	<b>3%</b>	<b>70</b>	<b>2%</b>	<b>144</b>	<b>3%</b>	<b>147</b>	<b>3%</b>
<b>Rural</b>	<b>563</b>	<b>16%</b>	<b>656</b>	<b>16%</b>	<b>593</b>	<b>17%</b>	<b>656</b>	<b>18%</b>	<b>794</b>	<b>18%</b>	<b>1,008</b>	<b>17%</b>
<b>Urban</b>	<b>3,059</b>	<b>84%</b>	<b>3,389</b>	<b>84%</b>	<b>2,937</b>	<b>83%</b>	<b>3,067</b>	<b>82%</b>	<b>3,659</b>	<b>82%</b>	<b>4,771</b>	<b>83%</b>
<b>Export</b>	<b>116</b>	<b>3%</b>	<b>42</b>	<b>1%</b>	<b>41</b>	<b>1%</b>	<b>30</b>	<b>1%</b>	<b>57</b>	<b>1%</b>	<b>67</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>349</b>	<b>10%</b>	<b>367</b>	<b>9%</b>	<b>284</b>	<b>8%</b>	<b>288</b>	<b>8%</b>	<b>334</b>	<b>8%</b>	<b>439</b>	<b>8%</b>
<b>&gt;\$150K - \$350K</b>	<b>984</b>	<b>27%</b>	<b>1,083</b>	<b>27%</b>	<b>997</b>	<b>28%</b>	<b>1,003</b>	<b>27%</b>	<b>1,124</b>	<b>25%</b>	<b>1,496</b>	<b>26%</b>
<b>&gt;\$350K - \$2M</b>	<b>1,971</b>	<b>54%</b>	<b>2,232</b>	<b>55%</b>	<b>1,929</b>	<b>55%</b>	<b>2,131</b>	<b>57%</b>	<b>2,608</b>	<b>59%</b>	<b>3,344</b>	<b>58%</b>
<b>&gt;\$2M</b>	<b>318</b>	<b>9%</b>	<b>363</b>	<b>9%</b>	<b>320</b>	<b>9%</b>	<b>301</b>	<b>8%</b>	<b>387</b>	<b>9%</b>	<b>500</b>	<b>9%</b>

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## Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
<b>All Community Advantage</b>	<b>\$74,956,100</b>		<b>\$86,493,600</b>		<b>\$88,052,500</b>		<b>\$84,889,600</b>		<b>\$60,628,400</b>		<b>\$46,275,000</b>	
<b>All Minority</b>	<b>\$24,179,800</b>	<b>32%</b>	<b>\$28,640,700</b>	<b>33%</b>	<b>\$31,160,800</b>	<b>35%</b>	<b>\$31,748,100</b>	<b>37%</b>	<b>\$23,954,500</b>	<b>40%</b>	<b>\$17,101,400</b>	<b>37%</b>
Ethnicity - AMERICAN INDIAN	\$150,000	0%	\$495,000	1%	\$1,278,400	1%	\$1,175,000	1%	\$940,500	2%	\$331,500	1%
Ethnicity - ASIAN OR PACIFIC	\$5,105,000	7%	\$7,934,400	9%	\$8,264,600	9%	\$6,239,900	7%	\$6,931,500	11%	\$4,930,800	11%
Ethnicity – BLACK	\$8,698,200	12%	\$10,395,200	12%	\$9,587,900	11%	\$10,301,500	12%	\$8,271,700	14%	\$6,710,100	15%
Ethnicity – HISPANIC	\$10,226,600	14%	\$9,816,100	11%	\$12,029,900	14%	\$14,031,700	17%	\$7,810,800	13%	\$5,129,000	11%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$3,977,500	5%	\$5,487,800	6%	\$9,263,300	11%	\$10,072,900	12%	\$8,583,500	14%	\$4,540,900	10%
Ethnicity – WHITE	\$46,798,800	62%	\$52,365,100	61%	\$47,628,400	54%	\$43,068,600	51%	\$28,090,400	46%	\$24,632,700	53%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$10,479,200	14%	\$14,570,300	17%	\$13,392,300	15%	\$14,862,800	18%	\$9,446,000	16%	\$5,957,200	13%
Gender - Female Owned more than 50%	\$22,724,300	30%	\$25,427,600	29%	\$26,308,700	30%	\$25,040,200	29%	\$14,668,400	24%	\$13,634,100	29%
Gender - Male Owned	\$41,752,600	56%	\$46,495,700	54%	\$48,351,500	55%	\$44,986,600	53%	\$36,514,000	60%	\$26,683,700	58%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$30,022,700	35%	\$25,914,800	43%	\$16,628,800	36%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$897,200	1%	\$3,844,000	8%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$36,031,000	42%	\$20,547,500	34%	\$20,350,000	44%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$8,864,400	10%	\$7,074,300	12%	\$5,452,200	12%
<b>Veteran</b>	<b>\$6,188,500</b>	<b>8%</b>	<b>\$8,579,000</b>	<b>10%</b>	<b>\$9,066,300</b>	<b>10%</b>	<b>\$7,958,300</b>	<b>9%</b>	<b>\$5,981,700</b>	<b>10%</b>	<b>\$2,404,500</b>	<b>5%</b>
<b>Rural</b>	<b>\$7,425,000</b>	<b>10%</b>	<b>\$9,274,300</b>	<b>11%</b>	<b>\$10,143,900</b>	<b>12%</b>	<b>\$8,273,700</b>	<b>10%</b>	<b>\$7,993,800</b>	<b>13%</b>	<b>\$6,183,300</b>	<b>13%</b>
<b>Urban</b>	<b>\$67,531,100</b>	<b>90%</b>	<b>\$77,219,300</b>	<b>89%</b>	<b>\$77,908,600</b>	<b>88%</b>	<b>\$76,615,900</b>	<b>90%</b>	<b>\$52,634,600</b>	<b>87%</b>	<b>\$40,091,700</b>	<b>87%</b>
<b>\$150K and Under</b>	<b>\$44,710,600</b>	<b>60%</b>	<b>\$45,479,500</b>	<b>53%</b>	<b>\$45,113,900</b>	<b>51%</b>	<b>\$37,829,300</b>	<b>45%</b>	<b>\$27,352,300</b>	<b>45%</b>	<b>\$20,693,600</b>	<b>45%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$30,245,500</b>	<b>40%</b>	<b>\$41,014,100</b>	<b>47%</b>	<b>\$42,938,600</b>	<b>49%</b>	<b>\$47,060,300</b>	<b>55%</b>	<b>\$33,276,100</b>	<b>55%</b>	<b>\$25,581,400</b>	<b>55%</b>

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## Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
<b>All Community Advantage</b>	<b>606</b>		<b>650</b>		<b>650</b>		<b>611</b>		<b>421</b>		<b>319</b>	
<b>All Minority</b>	<b>207</b>	<b>34%</b>	<b>213</b>	<b>33%</b>	<b>234</b>	<b>36%</b>	<b>225</b>	<b>37%</b>	<b>168</b>	<b>40%</b>	<b>128</b>	<b>40%</b>
Ethnicity - AMERICAN INDIAN	1	0%	4	1%	9	1%	6	1%	10	2%	4	1%
Ethnicity - ASIAN OR PACIFIC	43	7%	49	8%	55	8%	44	7%	46	11%	33	10%
Ethnicity – BLACK	79	13%	84	13%	77	12%	76	12%	61	14%	54	17%
Ethnicity – HISPANIC	84	14%	76	12%	93	14%	99	16%	51	12%	37	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	32	5%	45	7%	65	10%	82	13%	60	14%	28	9%
Ethnicity – WHITE	367	61%	392	60%	351	54%	304	50%	193	46%	163	51%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	89	15%	110	17%	-	0%	108	18%	61	14%	40	13%
Gender - Female Owned more than 50%	196	32%	191	29%	-	0%	187	31%	113	27%	105	33%
Gender - Male Owned	321	53%	349	54%	-	0%	316	52%	247	59%	174	55%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	231	38%	184	44%	107	34%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	6	1%	31	10%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	257	42%	145	34%	148	46%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	54	9%	40	10%	33	10%
<b>Veteran</b>	<b>47</b>	<b>0%</b>	<b>65</b>	<b>10%</b>	<b>69</b>	<b>11%</b>	<b>60</b>	<b>10%</b>	<b>42</b>	<b>10%</b>	<b>15</b>	<b>5%</b>
<b>Rural</b>	<b>61</b>	<b>10%</b>	<b>76</b>	<b>12%</b>	<b>82</b>	<b>13%</b>	<b>63</b>	<b>10%</b>	<b>53</b>	<b>13%</b>	<b>44</b>	<b>14%</b>
<b>Urban</b>	<b>545</b>	<b>90%</b>	<b>574</b>	<b>88%</b>	<b>568</b>	<b>87%</b>	<b>548</b>	<b>90%</b>	<b>368</b>	<b>87%</b>	<b>275</b>	<b>86%</b>
<b>\$150K and Under</b>	<b>474</b>	<b>78%</b>	<b>470</b>	<b>72%</b>	<b>457</b>	<b>70%</b>	<b>398</b>	<b>65%</b>	<b>273</b>	<b>65%</b>	<b>206</b>	<b>65%</b>
<b>&gt;\$150K - \$350K</b>	<b>132</b>	<b>22%</b>	<b>180</b>	<b>28%</b>	<b>193</b>	<b>30%</b>	<b>213</b>	<b>35%</b>	<b>148</b>	<b>35%</b>	<b>113</b>	<b>35%</b>

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