

Weekly Approvals Report with data as of 05/28 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$14,934,922,343		\$16,034,039,700		\$16,182,501,000		\$14,773,797,500		\$13,841,108,900		\$16,184,626,800	
All Minority	\$4,272,160,800	29%	\$4,826,934,400	30%	\$4,969,380,200	31%	\$4,611,864,500	31%	\$4,008,346,800	29%	\$4,639,015,400	29%
Ethnicity - AMERICAN INDIAN	\$84,813,700	1%	\$87,734,600	1%	\$117,660,900	1%	\$106,232,000	1%	\$79,089,800	1%	\$111,116,900	1%
Ethnicity - ASIAN OR PACIFIC	\$3,096,431,700	21%	\$3,478,592,400	22%	\$3,460,511,500	21%	\$3,125,274,700	21%	\$2,748,154,500	20%	\$3,141,985,400	19%
Ethnicity - BLACK	\$299,834,600	2%	\$374,475,900	2%	\$449,040,600	3%	\$461,734,000	3%	\$360,643,000	3%	\$413,737,000	3%
Ethnicity - HISPANIC	\$791,080,800	5%	\$882,553,500	6%	\$942,167,200	6%	\$918,623,800	6%	\$819,346,800	6%	\$972,050,100	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$0	0%	\$1,112,700	0%	\$126,000	0%
Ethnicity - UNDETERMINED	\$2,434,883,443	16%	\$2,824,263,800	18%	\$3,113,860,000	19%	\$3,083,445,400	21%	\$3,266,629,300	24%	\$4,585,876,000	28%
Ethnicity - WHITE	\$8,227,878,100	55%	\$8,382,841,500	52%	\$8,099,260,800	50%	\$7,078,487,600	48%	\$6,566,132,800	47%	\$6,959,735,400	43%
Gender - Not Reported	\$64,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,358,582,600	16%	\$2,443,566,500	15%	\$2,444,858,300	15%	\$2,098,727,900	14%	\$1,912,628,700	14%	\$2,087,014,200	13%
Gender - Female Owned more than 50%	\$2,155,381,143	14%	\$2,259,128,500	14%	\$2,212,672,800	14%	\$2,030,167,400	14%	\$1,879,540,200	14%	\$2,157,361,000	13%
Gender - Male Owned	\$10,420,894,600	70%	\$11,331,344,700	71%	\$11,524,969,900	71%	\$10,644,902,200	72%	\$10,048,940,000	73%	\$11,940,251,600	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$6,919,084,500	47%	\$6,529,045,000	47%	\$8,105,044,300	50%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$11,262,000	0%	\$522,423,500	4%	\$2,260,706,700	14%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$2,542,659,600	17%	\$2,111,118,300	15%	\$2,248,119,100	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$3,491,650,600	24%	\$3,472,515,000	25%	\$3,566,198,700	22%
Veteran	\$687,952,000	5%	\$612,539,700	4%	\$600,885,800	4%	\$583,271,500	4%	\$472,065,100	3%	\$533,826,200	3%
Rural	\$2,685,715,700	18%	\$2,682,716,100	17%	\$2,550,494,900	16%	\$2,245,126,400	15%	\$2,221,809,000	16%	\$2,832,118,700	17%
Urban	\$12,249,206,643	82%	\$13,351,323,600	83%	\$13,632,006,100	84%	\$12,528,671,100	85%	\$11,619,299,900	84%	\$13,352,508,100	83%
Export	\$878,185,200	6%	\$1,395,347,400	9%	\$659,329,000	4%	\$608,875,200	4%	\$492,051,900	4%	\$447,305,800	3%
CAPLine	\$211,759,800	1%	\$166,612,400	1%	\$212,153,900	1%	\$178,377,500	1%	\$162,974,700	1%	\$189,785,000	1%
PLP	\$9,406,991,343	63%	\$11,244,889,000	70%	\$11,974,756,800	74%	\$11,220,489,800	76%	\$10,457,779,600	76%	\$12,390,445,300	77%
Express	\$1,392,930,800	9%	\$1,322,544,300	8%	\$1,291,956,800	8%	\$1,089,777,500	7%	\$1,007,132,600	7%	\$1,178,155,800	7%
Community Advantage	\$78,263,100	1%	\$89,121,500	1%	\$90,604,000	1%	\$88,864,500	1%	\$61,588,800	0%	\$48,985,300	0%
\$150K and Under	\$1,455,139,843	10%	\$1,429,473,500	9%	\$1,395,435,100	9%	\$1,160,333,300	8%	\$901,535,100	7%	\$695,972,800	4%
>\$150K - \$350K	\$1,728,880,900	12%	\$1,764,268,300	11%	\$1,764,806,400	11%	\$1,768,073,400	12%	\$1,492,838,000	11%	\$1,410,968,800	9%
>\$350K - \$2M	\$7,074,362,600	47%	\$7,328,982,200	46%	\$7,137,677,800	44%	\$6,470,788,400	44%	\$6,097,621,000	44%	\$7,600,318,900	47%
>\$2M	\$4,676,539,000	31%	\$5,511,315,700	34%	\$5,884,581,700	36%	\$5,374,602,400	36%	\$5,349,114,800	39%	\$6,477,366,300	40%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	41,127		39,139		38,844		33,407		28,461		26,352	
All Minority	10,423	25%	9,806	25%	9,891	25%	8,810	26%	7,380	26%	6,836	26%
Ethnicity - AMERICAN INDIAN	279	1%	279	1%	279	1%	243	1%	222	1%	195	1%
Ethnicity - ASIAN OR PACIFIC	5,169	13%	4,875	12%	4,794	12%	4,215	13%	3,397	12%	3,189	12%
Ethnicity - BLACK	1,487	4%	1,521	4%	1,639	4%	1,441	4%	1,251	4%	1,260	5%
Ethnicity - HISPANIC	3,488	8%	3,129	8%	3,179	8%	2,911	9%	2,504	9%	2,191	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	-	0%	6	0%	1	0%
Ethnicity - UNDETERMINED	5,623	14%	5,798	15%	6,188	16%	6,327	19%	5,162	18%	5,868	22%
Ethnicity - WHITE	25,081	61%	23,535	60%	22,765	59%	18,270	55%	15,919	56%	13,648	52%
Gender - Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	5,633	14%	5,319	14%	5,141	13%	4,370	13%	3,641	13%	3,508	13%
Gender - Female Owned more than 50%	7,562	18%	7,040	18%	6,822	18%	5,746	17%	5,185	18%	4,584	17%
Gender - Male Owned	27,931	68%	26,780	68%	26,881	69%	23,291	70%	19,635	69%	18,260	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	17,833	53%	15,331	54%	13,842	53%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	12	0%	1,022	4%	4,602	17%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	5,466	16%	4,442	16%	4,496	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	3,924	12%	3,563	13%	3,402	13%
Veteran	2,055	5%	2,087	5%	1,926	5%	1,645	5%	1,395	5%	1,137	4%
Rural	7,133	17%	6,693	17%	6,540	17%	5,368	16%	5,055	18%	5,500	21%
Urban	33,994	83%	32,446	83%	32,304	83%	28,039	84%	23,406	82%	20,852	79%
Export	1,033	3%	1,666	4%	561	1%	546	2%	383	1%	311	1%
CAPLine	307	1%	252	1%	223	1%	206	1%	173	1%	186	1%
PLP	10,604	26%	15,076	39%	16,797	43%	15,619	47%	12,721	45%	13,790	52%
Express	21,399	52%	18,320	47%	18,203	47%	14,342	43%	12,761	45%	9,684	37%
Community Advantage	630	2%	668	2%	669	2%	632	2%	427	2%	336	1%
\$150K and Under	24,901	61%	22,153	57%	21,968	57%	17,362	52%	14,241	50%	10,225	39%
>\$150K - \$350K	6,541	16%	6,689	17%	6,731	17%	6,733	20%	5,625	20%	5,382	20%
>\$350K - \$2M	8,171	20%	8,550	22%	8,289	21%	7,624	23%	6,967	24%	8,729	33%
>\$2M	1,514	4%	1,747	4%	1,856	5%	1,688	5%	1,628	6%	2,016	8%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$2,992,487,000		\$3,403,178,000		\$2,951,402,000		\$3,083,123,000		\$3,778,445,000		\$4,920,537,540	
All Minority	\$807,923,000	27%	\$901,201,000	26%	\$777,926,000	26%	\$754,591,000	24%	\$943,038,000	25%	\$1,121,468,000	23%
Ethnicity - AMERICAN INDIAN	\$18,604,000	1%	\$2,053,000	0%	\$2,856,000	0%	\$1,856,000	0%	\$4,157,000	0%	\$5,466,000	0%
Ethnicity - ASIAN OR PACIFIC	\$501,691,000	17%	\$653,287,000	19%	\$549,660,000	19%	\$476,075,000	15%	\$586,794,000	16%	\$635,858,000	13%
Ethnicity - BLACK	\$98,487,000	3%	\$66,884,000	2%	\$41,299,000	1%	\$46,771,000	2%	\$57,576,000	2%	\$66,058,000	1%
Ethnicity - HISPANIC	\$189,141,000	6%	\$178,977,000	5%	\$184,111,000	6%	\$229,889,000	7%	\$293,366,000	8%	\$414,086,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,145,000	0%	\$0	0%
Ethnicity - UNDETERMINED	\$472,088,000	16%	\$627,936,000	18%	\$710,996,000	24%	\$798,507,000	26%	\$1,101,175,000	29%	\$1,002,294,000	20%
Ethnicity - WHITE	\$1,712,476,000	57%	\$1,874,041,000	55%	\$1,462,480,000	50%	\$1,530,025,000	50%	\$1,734,232,000	46%	\$2,796,775,540	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$49,607,000	2%	\$330,850,000	10%	\$622,074,000	21%	\$621,316,000	20%	\$779,147,000	21%	\$1,013,089,000	21%
Gender - Female Owned more than 50%	\$340,927,000	11%	\$336,845,000	10%	\$266,593,000	9%	\$328,217,000	11%	\$390,150,000	10%	\$424,238,000	9%
Gender - Male Owned	\$2,601,953,000	87%	\$2,735,483,000	80%	\$2,062,735,000	70%	\$2,133,590,000	69%	\$2,609,148,000	69%	\$3,483,210,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$2,285,247,000	74%	\$2,948,370,000	78%	\$4,268,178,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$11,708,000	0%	\$27,367,000	1%	\$71,071,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$492,652,000	16%	\$637,651,000	17%	\$484,726,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$15,922,000	1%	\$88,284,000	2%	\$96,562,000	2%
Veteran	\$85,008,000	3%	\$80,177,000	2%	\$44,318,000	2%	\$43,142,000	1%	\$117,641,000	3%	\$102,578,000	2%
Rural	\$342,471,000	11%	\$410,890,000	12%	\$392,271,000	13%	\$408,038,000	13%	\$514,760,000	14%	\$696,375,540	14%
Urban	\$2,650,016,000	89%	\$2,992,288,000	88%	\$2,559,131,000	87%	\$2,675,085,000	87%	\$3,263,685,000	86%	\$4,224,162,000	86%
Export	\$129,678,000	4%	\$55,449,000	2%	\$47,166,000	2%	\$38,071,000	1%	\$66,848,000	2%	\$82,954,000	2%
\$150K and Under	\$39,008,000	1%	\$43,477,000	1%	\$33,887,000	1%	\$33,740,000	1%	\$38,705,000	1%	\$50,658,540	1%
>\$150K - \$350K	\$249,726,000	8%	\$277,085,000	8%	\$253,040,000	9%	\$258,646,000	8%	\$281,463,000	7%	\$390,068,000	8%
>\$350K - \$2M	\$1,665,958,000	56%	\$1,890,164,000	56%	\$1,636,515,000	55%	\$1,820,007,000	59%	\$2,231,941,000	59%	\$2,893,765,000	59%
>\$2M	\$1,037,795,000	35%	\$1,192,452,000	35%	\$1,027,960,000	35%	\$970,730,000	31%	\$1,226,336,000	32%	\$1,586,046,000	32%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	3,726		4,168		3,632		3,824		4,518		5,968	
All Minority	837	22%	901	22%	813	22%	860	22%	951	21%	1,285	22%
Ethnicity - AMERICAN INDIAN	15	0%	4	0%	10	0%	7	0%	11	0%	13	0%
Ethnicity - ASIAN OR PACIFIC	400	11%	515	12%	436	12%	420	11%	443	10%	595	10%
Ethnicity - BLACK	130	3%	89	2%	71	2%	78	2%	91	2%	129	2%
Ethnicity - HISPANIC	292	8%	293	7%	296	8%	355	9%	405	9%	548	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Ethnicity - UNDETERMINED	467	13%	596	14%	697	19%	794	21%	1,164	26%	997	17%
Ethnicity - WHITE	2,422	65%	2,671	64%	2,122	58%	2,170	57%	2,403	53%	3,686	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	60	2%	443	11%	904	25%	939	25%	1,089	24%	1,413	24%
Gender - Female Owned more than 50%	553	15%	593	14%	427	12%	491	13%	562	12%	722	12%
Gender - Male Owned	3,113	84%	3,132	75%	2,301	63%	2,394	63%	2,867	63%	3,833	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	2,997	78%	3,682	81%	5,161	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	10	0%	32	1%	81	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	512	13%	640	14%	624	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	15	0%	91	2%	102	2%
Veteran	144	4%	134	3%	92	3%	71	2%	146	3%	151	3%
Rural	576	15%	675	16%	617	17%	673	18%	805	18%	1,042	17%
Urban	3,150	85%	3,493	84%	3,015	83%	3,151	82%	3,713	82%	4,926	83%
Export	116	3%	42	1%	42	1%	32	1%	58	1%	75	1%
\$150K and Under	360	10%	380	9%	297	8%	294	8%	338	7%	446	7%
>\$150K - \$350K	1,008	27%	1,125	27%	1,020	28%	1,030	27%	1,143	25%	1,546	26%
>\$350K - \$2M	2,033	55%	2,286	55%	1,991	55%	2,186	57%	2,650	59%	3,468	58%
>\$2M	325	9%	377	9%	324	9%	314	8%	387	9%	508	9%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$78,263,100		\$89,121,500		\$90,604,000		\$88,864,500		\$61,588,800		\$48,985,300	
All Minority	\$25,049,800	32%	\$29,754,900	33%	\$31,920,800	35%	\$33,091,100	37%	\$24,238,800	39%	\$18,719,200	38%
Ethnicity - AMERICAN INDIAN	\$310,000	0%	\$495,000	1%	\$1,278,400	1%	\$1,175,000	1%	\$940,500	2%	\$331,500	1%
Ethnicity - ASIAN OR PACIFIC	\$5,315,000	7%	\$8,026,900	9%	\$8,264,600	9%	\$6,662,900	7%	\$7,065,900	11%	\$5,020,800	10%
Ethnicity – BLACK	\$9,098,200	12%	\$11,291,900	13%	\$9,712,900	11%	\$10,301,500	12%	\$8,421,600	14%	\$6,940,100	14%
Ethnicity – HISPANIC	\$10,326,600	13%	\$9,941,100	11%	\$12,664,900	14%	\$14,951,700	17%	\$7,810,800	13%	\$6,426,800	13%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$4,338,500	6%	\$5,487,800	6%	\$9,433,300	10%	\$10,387,600	12%	\$8,781,000	14%	\$4,845,900	10%
Ethnicity – WHITE	\$48,874,800	62%	\$53,878,800	60%	\$49,249,900	54%	\$45,385,800	51%	\$28,569,000	46%	\$25,420,200	52%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$10,924,700	14%	\$15,089,800	17%	\$14,202,300	16%	\$15,666,300	18%	\$9,395,900	15%	\$6,599,700	13%
Gender - Female Owned more than 50%	\$23,548,300	30%	\$25,916,800	29%	\$27,019,700	30%	\$26,422,100	30%	\$14,902,800	24%	\$14,462,100	30%
Gender - Male Owned	\$43,790,100	56%	\$48,114,900	54%	\$49,382,000	55%	\$46,776,100	53%	\$37,290,100	61%	\$27,923,500	57%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$32,040,200	36%	\$26,711,600	43%	\$17,913,800	37%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,060,800	2%	\$3,844,000	8%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$37,606,400	42%	\$20,547,500	33%	\$21,292,300	43%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$8,864,400	10%	\$7,074,300	11%	\$5,935,200	12%
Veteran	\$6,568,500	8%	\$8,829,000	10%	\$9,416,300	10%	\$8,093,300	9%	\$5,981,700	10%	\$2,634,500	5%
Rural	\$8,145,000	10%	\$9,970,700	11%	\$10,224,900	11%	\$8,814,700	10%	\$8,157,400	13%	\$6,855,600	14%
Urban	\$70,118,100	90%	\$79,150,800	89%	\$80,379,100	89%	\$80,049,800	90%	\$53,431,400	87%	\$42,129,700	86%
\$150K and Under	\$46,010,600	59%	\$46,617,400	52%	\$46,287,400	51%	\$38,712,300	44%	\$27,736,600	45%	\$21,631,100	44%
>\$150K - \$350K	\$32,252,500	41%	\$42,504,100	48%	\$44,316,600	49%	\$50,152,200	56%	\$33,852,200	55%	\$27,354,200	56%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	630		668		669		632		427		336	
All Minority	215	34%	219	33%	240	36%	232	37%	170	40%	137	41%
Ethnicity - AMERICAN INDIAN	2	0%	4	1%	9	1%	6	1%	10	2%	4	1%
Ethnicity - ASIAN OR PACIFIC	45	7%	50	7%	55	8%	46	7%	47	11%	34	10%
Ethnicity – BLACK	82	13%	88	13%	78	12%	76	12%	62	15%	55	16%
Ethnicity – HISPANIC	86	14%	77	12%	98	15%	104	16%	51	12%	44	13%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	35	6%	45	7%	67	10%	84	13%	61	14%	30	9%
Ethnicity – WHITE	380	60%	404	60%	362	54%	316	50%	196	46%	169	50%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	93	15%	114	17%	-	0%	114	18%	61	14%	45	13%
Gender - Female Owned more than 50%	202	32%	194	29%	-	0%	193	31%	115	27%	110	33%
Gender - Male Owned	335	53%	360	54%	-	0%	325	51%	251	59%	181	54%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	242	38%	189	44%	115	34%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	7	2%	31	9%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	265	42%	145	34%	155	46%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	54	9%	40	9%	35	10%
Veteran	50	0%	66	10%	72	11%	61	10%	42	10%	16	5%
Rural	67	11%	81	12%	83	12%	66	10%	54	13%	48	14%
Urban	563	89%	587	88%	586	88%	566	90%	373	87%	288	86%
\$150K and Under	489	78%	482	72%	470	70%	406	64%	276	65%	215	64%
>\$150K - \$350K	141	22%	186	28%	199	30%	226	36%	151	35%	121	36%

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