Weekly Approvals Report with data as of 06/11 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$15,751,387,443		\$16,921,469,200		\$17,078,456,500		\$15,650,858,300		\$14,215,332,800		\$17,427,550,600	
All Minority	\$4,498,987,800	29%	\$5,081,043,700	30%	\$5,243,053,200	31%	\$4,881,319,600	31%	\$4,088,747,000	29%	\$5,023,199,900	29%
Ethnicity - AMERICAN INDIAN	\$88,448,500	1%	\$88,513,100	1%	\$121,308,300	1%	\$117,246,600	1%	\$84,099,800	1%	\$117,529,500	1%
Ethnicity - ASIAN OR PACIFIC	\$3,253,133,400	21%	\$3,670,719,500	22%	\$3,662,985,200	21%	\$3,297,455,600	21%	\$2,788,981,400	20%	\$3,389,274,600	19%
Ethnicity - BLACK	\$315,479,800	2%	\$398,422,500	2%	\$472,127,100	3%	\$494,210,800	3%	\$364,836,700	3%	\$468,674,200	3%
Ethnicity - HISPANIC	\$841,926,100	5%	\$919,810,600	5%	\$986,632,600	6%	\$972,406,600	6%	\$837,158,900	6%	\$1,047,595,600	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$0	0%	\$13,670,200	0%	\$126,000	0%
Ethnicity - UNDETERMINED	\$2,551,297,043	16%	\$3,000,798,900	18%	\$3,256,397,400	19%	\$3,297,902,900	21%	\$3,429,210,800	24%	\$4,909,308,700	28%
Ethnicity - WHITE	\$8,701,102,600	55%	\$8,839,626,600	52%	\$8,579,005,900	50%	\$7,471,635,800	48%	\$6,697,375,000	47%	\$7,495,042,000	43%
Gender - Not Reported	\$64,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,486,382,500	16%	\$2,575,951,700	15%	\$2,589,748,500	15%	\$2,211,656,000	14%	\$1,963,158,200	14%	\$2,260,237,100	13%
Gender - Female Owned more than 50%	\$2,270,405,243	14%	\$2,402,304,100	14%	\$2,319,933,900	14%	\$2,166,041,000	14%	\$1,925,964,500	14%	\$2,331,226,300	13%
Gender - Male Owned	\$10,994,535,700	70%	\$11,943,213,400	71%	\$12,168,774,100	71%	\$11,273,161,300	72%	\$10,326,210,100	73%	\$12,836,087,200	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$7,329,201,500	47%	\$6,734,356,400	47%	\$8,742,115,600	50%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$12,615,600	0%	\$563,478,100	4%	\$2,449,959,600	14%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$2,673,386,500	17%	\$2,163,948,300	15%	\$2,404,402,400	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$3,697,024,700	24%	\$3,547,542,900	25%	\$3,826,510,000	22%
Veteran	\$725,078,500	5%	\$643,212,000	4%	\$637,239,600	4%	\$620,488,300	4%	\$483,086,200	3%	\$577,483,500	3%
Rural	\$2,811,782,800	18%	\$2,828,395,100	17%	\$2,717,587,200	16%	\$2,404,300,700	15%	\$2,300,239,300	16%	\$3,061,591,300	18%
Urban	\$12,939,604,643	82%	\$14,093,074,100	83%	\$14,360,869,300	84%	\$13,246,557,600	85%	\$11,915,093,500	84%	\$14,365,959,300	82%
Export	\$924,131,700	6%	\$1,421,197,600	8%	\$713,286,700	4%	\$639,502,700	4%	\$504,107,100	4%	\$460,280,800	3%
CAPLine	\$220,360,600	1%	\$181,377,400	1%	\$221,422,400	1%	\$189,601,500	1%	\$173,641,800	1%	\$208,084,100	1%
PLP	\$9,963,358,943	63%	\$11,892,637,900	70%	\$12,614,097,100	74%	\$11,862,556,800	76%	\$10,682,364,900	75%	\$13,364,170,500	77%
Express	\$1,477,005,000	9%	\$1,403,939,700	8%	\$1,369,536,000	8%	\$1,168,868,800	7%	\$1,058,391,000	7%	\$1,266,293,700	7%
Community Advantage	\$82,105,000	1%	\$94,005,200	1%	\$96,816,500	1%	\$94,696,600	1%	\$63,722,800	0%	\$53,039,700	0%
\$150K and Under	\$1,541,727,143	10%	\$1,517,537,100	9%	\$1,476,943,800	9%	\$1,229,855,600	8%	\$935,166,700	7%	\$745,979,300	4%
>\$150K - \$350K	\$1,826,105,200	12%	\$1,858,967,200	11%	\$1,867,640,300	11%	\$1,880,528,900	12%	\$1,537,327,100	11%	\$1,503,531,700	9%
>\$350K - \$2M	\$7,424,162,600	47%	\$7,746,653,700	46%	\$7,515,357,800	44%	\$6,835,273,700	44%	\$6,264,157,100	44%	\$8,169,181,800	47%
>\$2M	\$4,959,392,500	31%	\$5,798,311,200	34%	\$6,218,514,600	36%	\$5,705,200,100	36%	\$5,478,681,900	39%	\$7,008,857,800	40%

7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	43,429		41,452		41,074		35,465		29,421		28,285	
All Minority	10,959	25%	10,399	25%	10,523	26%	9,388	26%	7,554	26%	7,340	26%
Ethnicity - AMERICAN INDIAN	292	1%	287	1%	292	1%	265	1%	224	1%	212	1%
Ethnicity - ASIAN OR PACIFIC	5,438	13%	5,171	12%	5,089	12%	4,464	13%	3,451	12%	3,425	12%
Ethnicity - BLACK	1,563	4%	1,624	4%	1,748	4%	1,541	4%	1,277	4%	1,362	5%
Ethnicity - HISPANIC	3,666	8%	3,315	8%	3,394	8%	3,118	9%	2,570	9%	2,340	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	-	0%	32	0%	1	0%
Ethnicity - UNDETERMINED	5,912	14%	6,141	15%	6,508	16%	6,707	19%	5,536	19%	6,284	22%
Ethnicity - WHITE	26,558	61%	24,912	60%	24,043	59%	19,370	55%	16,331	56%	14,661	52%
Gender - Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	5,933	14%	5,622	14%	5,435	13%	4,624	13%	3,747	13%	3,750	13%
Gender - Female Owned more than 50%	8,019	18%	7,489	18%	7,221	18%	6,140	17%	5,325	18%	4,913	17%
Gender - Male Owned	29,476	68%	28,341	68%	28,418	69%	24,701	70%	20,349	69%	19,622	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	18,984	54%	15,904	54%	14,865	53%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	14	0%	1,204	4%	4,955	18%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	5,792	16%	4,562	16%	4,829	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	4,150	12%	3,648	12%	3,625	13%
Veteran	2,165	5%	2,198	5%	2,039	5%	1,742	5%	1,440	5%	1,233	4%
Rural	7,544	17%	7,070	17%	6,901	17%	5,733	16%	5,270	18%	5,946	21%
Urban	35,885	83%	34,382	83%	34,173	83%	29,732	84%	24,151	82%	22,339	79%
Export	1,088	3%	1,703	4%	604	1%	571	2%	397	1%	320	1%
CAPLine	317	1%	265	1%	237	1%	215	1%	183	1%	200	1%
PLP	11,202	26%	16,002	39%	17,719	43%	16,470	46%	13,007	44%	14,786	52%
Express	22,649	52%	19,497	47%	19,298	47%	15,350	43%	13,312	45%	10,419	37%
Community Advantage	662	2%	706	2%	705	2%	677	2%	446	2%	363	1%
\$150K and Under	26,341	61%	23,546	57%	23,274	57%	18,479	52%	14,794	50%	10,980	39%
>\$150K - \$350K	6,911	16%	7,041	17%	7,119	17%	7,160	20%	5,795	20%	5,741	20%
>\$350K - \$2M	8,574	20%	9,029	22%	8,717	21%	8,038	23%	7,163	24%	9,387	33%
>\$2M	1,603	4%	1,836	4%	1,964	5%	1,788	5%	1,669	6%	2,177	8%

504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$3,076,572,000		\$3,570,906,000		\$3,133,243,000		\$3,297,291,000		\$3,923,211,000		\$5,177,285,540	
All Minority	\$822,524,000	27%	\$935,492,000	26%	\$813,515,000	26%	\$801,613,000	24%	\$962,903,000	25%	\$1,176,550,000	23%
Ethnicity - AMERICAN INDIAN	\$18,604,000	1%	\$2,285,000	0%	\$3,237,000	0%	\$7,499,000	0%	\$4,836,000	0%	\$5,736,000	0%
Ethnicity - ASIAN OR PACIFIC	\$512,826,000	17%	\$678,346,000	19%	\$581,815,000	19%	\$499,696,000	15%	\$594,298,000	15%	\$671,148,000	13%
Ethnicity - BLACK	\$96,042,000	3%	\$68,145,000	2%	\$41,841,000	1%	\$49,319,000	1%	\$60,013,000	2%	\$68,869,000	1%
Ethnicity - HISPANIC	\$195,052,000	6%	\$186,716,000	5%	\$186,622,000	6%	\$245,099,000	7%	\$299,083,000	8%	\$430,797,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$4,673,000	0%	\$0	0%
Ethnicity - UNDETERMINED	\$492,207,000	16%	\$673,815,000	19%	\$773,213,000	25%	\$865,903,000	26%	\$1,198,212,000	31%	\$1,061,133,000	20%
Ethnicity - WHITE	\$1,761,841,000	57%	\$1,961,599,000	55%	\$1,546,515,000	49%	\$1,629,775,000	49%	\$1,762,096,000	45%	\$2,939,602,540	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$56,288,000	2%	\$356,442,000	10%	\$667,380,000	21%	\$669,897,000	20%	\$792,957,000	20%	\$1,059,403,000	20%
Gender - Female Owned more than 50%	\$350,345,000	11%	\$361,730,000	10%	\$282,429,000	9%	\$358,079,000	11%	\$399,436,000	10%	\$449,476,000	9%
Gender - Male Owned	\$2,669,939,000	87%	\$2,852,734,000	80%	\$2,183,434,000	70%	\$2,269,315,000	69%	\$2,730,818,000	70%	\$3,668,406,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$2,445,955,000	74%	\$3,067,620,000	78%	\$4,506,742,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$13,425,000	0%	\$28,253,000	1%	\$71,603,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$524,306,000	16%	\$656,323,000	17%	\$500,809,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$17,643,000	1%	\$94,242,000	2%	\$98,131,000	2%
Veteran	\$86,701,000	3%	\$84,498,000	2%	\$51,406,000	2%	\$46,693,000	1%	\$118,057,000	3%	\$109,268,000	2%
Rural	\$348,550,000	11%	\$436,286,000	12%	\$415,633,000	13%	\$425,238,000	13%	\$542,493,000	14%	\$718,559,540	14%
Urban	\$2,728,022,000	89%	\$3,134,620,000	88%	\$2,717,610,000	87%	\$2,872,053,000	87%	\$3,380,718,000	86%	\$4,458,726,000	86%
Export	\$136,487,000	4%	\$55,449,000	2%	\$50,641,000	2%	\$43,661,000	1%	\$68,450,000	2%	\$85,564,000	2%
\$150K and Under	\$40,253,000	1%	\$44,785,000	1%	\$36,720,000	1%	\$35,735,000	1%	\$40,360,000	1%	\$52,224,540	1%
>\$150K - \$350K	\$257,585,000	8%	\$292,932,000	8%	\$269,558,000	9%	\$274,592,000	8%	\$294,957,000	8%	\$407,899,000	8%
>\$350K - \$2M	\$1,705,284,000	55%	\$1,995,744,000	56%	\$1,720,831,000	55%	\$1,948,432,000	59%	\$2,327,327,000	59%	\$3,034,898,000	59%
>\$2M	\$1,073,450,000	35%	\$1,237,445,000	35%	\$1,106,134,000	35%	\$1,038,532,000	31%	\$1,260,567,000	32%	\$1,682,264,000	32%

504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	3,835		4,385		3,854		4,076		4,710		6,256	
All Minority	856	22%	946	22%	845	22%	911	22%	980	21%	1,341	21%
Ethnicity - AMERICAN INDIAN	15	0%	5	0%	11	0%	9	0%	12	0%	15	0%
Ethnicity - ASIAN OR PACIFIC	411	11%	540	12%	458	12%	445	11%	452	10%	627	10%
Ethnicity - BLACK	131	3%	93	2%	72	2%	81	2%	93	2%	133	2%
Ethnicity - HISPANIC	299	8%	308	7%	304	8%	376	9%	415	9%	566	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	8	0%	-	0%
Ethnicity - UNDETERMINED	486	13%	641	15%	747	19%	855	21%	1,281	27%	1,036	17%
Ethnicity - WHITE	2,493	65%	2,798	64%	2,262	59%	2,310	57%	2,449	52%	3,879	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	64	2%	480	11%	961	25%	1,008	25%	1,114	24%	1,477	24%
Gender - Female Owned more than 50%	573	15%	623	14%	454	12%	525	13%	573	12%	763	12%
Gender - Male Owned	3,198	83%	3,282	75%	2,439	63%	2,543	62%	3,023	64%	4,016	64%
Business Age - Existing or more than 2 years old	,	0%	-	0%	-	0%	3,190	78%	3,840	82%	5,419	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	13	0%	35	1%	83	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	547	13%	664	14%	648	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	17	0%	98	2%	106	2%
Veteran	147	4%	141	3%	100	3%	77	2%	148	3%	161	3%
Rural	594	15%	713	16%	654	17%	713	17%	842	18%	1,079	17%
Urban	3,241	85%	3,672	84%	3,200	83%	3,363	83%	3,868	82%	5,177	83%
Export	122	3%	42	1%	44	1%	37	1%	60	1%	79	1%
\$150K and Under	372	10%	393	9%	322	8%	312	8%	353	7%	460	7%
>\$150K - \$350K	1,040	27%	1,189	27%	1,087	28%	1,091	27%	1,197	25%	1,618	26%
>\$350K - \$2M	2,086	54%	2,411	55%	2,096	54%	2,336	57%	2,762	59%	3,638	58%
>\$2M	337	9%	392	9%	349	9%	337	8%	398	8%	540	9%

Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$82,105,000		\$94,005,200		\$96,816,500		\$94,696,600		\$63,722,800		\$53,039,700	
All Minority	\$25,826,800	31%	\$31,327,700	33%	\$35,413,000	37%	\$35,971,100	38%	\$24,720,000	39%	\$20,210,600	38%
Ethnicity - AMERICAN INDIAN	\$310,000	0%	\$495,000	1%	\$1,278,400	1%	\$1,175,000	1%	\$940,500	1%	\$331,500	1%
Ethnicity - ASIAN OR PACIFIC	\$5,315,000	6%	\$8,504,300	9%	\$8,764,600	9%	\$7,530,400	8%	\$7,065,900	11%	\$5,465,800	10%
Ethnicity – BLACK	\$9,425,200	11%	\$11,891,400	13%	\$10,312,900	11%	\$10,945,900	12%	\$8,762,000	14%	\$7,576,500	14%
Ethnicity – HISPANIC	\$10,776,600	13%	\$10,437,000	11%	\$15,057,100	16%	\$16,319,800	17%	\$7,951,600	12%	\$6,836,800	13%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$4,938,900	6%	\$5,802,800	6%	\$9,758,300	10%	\$10,487,600	11%	\$9,407,200	15%	\$4,939,500	9%
Ethnicity – WHITE	\$51,339,300	63%	\$56,874,700	61%	\$51,645,200	53%	\$48,237,900	51%	\$29,595,600	46%	\$27,889,600	53%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$11,967,200	15%	\$16,418,200	17%	\$14,784,100	15%	\$16,785,000	18%	\$9,450,900	15%	\$6,934,700	13%
Gender - Female Owned more than 50%	\$24,872,800	30%	\$26,873,100	29%	\$28,336,900	29%	\$28,737,000	30%	\$15,654,300	25%	\$15,441,500	29%
Gender - Male Owned	\$45,265,000	55%	\$50,713,900	54%	\$53,695,500	55%	\$49,174,600	52%	\$38,617,600	61%	\$30,663,500	58%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$34,082,200	36%	\$26,922,600	42%	\$19,065,600	36%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,260,100	2%	\$4,397,600	8%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$40,544,100	43%	\$21,329,900	33%	\$23,155,300	44%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$9,241,800	10%	\$8,015,600	13%	\$6,421,200	12%
Veteran	\$6,828,500	8%	\$8,894,000	9%	\$10,066,300	10%	\$8,573,700	9%	\$6,169,900	10%	\$3,164,500	6%
Rural	\$9,040,500	11%	\$11,317,600	12%	\$10,457,200	11%	\$9,376,300	10%	\$8,475,400	13%	\$7,152,000	13%
Urban	\$73,064,500	89%	\$82,687,600	88%	\$86,359,300	89%	\$85,320,300	90%	\$55,247,400	87%	\$45,887,700	87%
\$150K and Under	\$48,227,000	59%	\$49,933,800	53%	\$48,187,700	50%	\$41,409,400	44%	\$29,328,200	46%	\$22,734,900	43%
>\$150K - \$350K	\$33,878,000	41%	\$44,071,400	47%	\$48,628,800	50%	\$53,287,200	56%	\$34,394,600	54%	\$30,304,800	57%

Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	662		706		705		677		446		363	
All Minority	221	33%	231	33%	259	37%	253	37%	173	39%	145	40%
Ethnicity - AMERICAN INDIAN	2	0%	4	1%	9	1%	6	1%	10	2%	4	1%
Ethnicity - ASIAN OR PACIFIC	45	7%	52	7%	58	8%	52	8%	47	11%	36	10%
Ethnicity – BLACK	85	13%	94	13%	81	11%	81	12%	64	14%	59	16%
Ethnicity – HISPANIC	89	13%	81	11%	111	16%	114	17%	52	12%	46	13%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	1	0%	1	0%	-	0%
Ethnicity – UNDETERMINED	38	6%	47	7%	69	10%	87	13%	67	15%	31	9%
Ethnicity – WHITE	403	61%	428	61%	377	53%	337	50%	206	46%	187	52%
Gender - Not Reported	-	0%	-	0%	-	0%	1	0%	1	0%	-	0%
Gender - Female Owned 50% or less	101	15%	124	18%	-	0%	122	18%	63	14%	48	13%
Gender - Female Owned more than 50%	212	32%	204	29%	-	0%	212	31%	122	27%	116	32%
Gender - Male Owned	349	53%	378	54%	-	0%	343	51%	261	59%	199	55%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	258	38%	193	43%	123	34%
Business Age - New Business or 2 years or less	-	0%		0%		0%	-	0%	9	2%	35	10%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	288	43%	151	34%	167	46%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	57	8%	47	11%	38	10%
Veteran	52	0%	67	9%	75	11%	65	10%	43	10%	19	5%
Rural	72	11%	91	13%	86	12%	72	11%	58	13%	50	14%
Urban	590	89%	615	87%	619	88%	605	89%	388	87%	313	86%
\$150K and Under	514	78%	513	73%	488	69%	436	64%	292	65%	228	63%
>\$150K - \$350K	148	22%	193	27%	217	31%	241	36%	154	35%	135	37%