

Weekly Approvals Report with data as of 06/18 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$16,289,184,043		\$17,459,507,200		\$17,627,355,800		\$16,114,442,500		\$14,461,679,200		\$18,224,772,300	
All Minority	\$4,686,396,000	29%	\$5,263,224,200	30%	\$5,422,554,500	31%	\$5,007,007,000	31%	\$4,159,953,100	29%	\$5,259,081,400	29%
Ethnicity - AMERICAN INDIAN	\$91,902,300	1%	\$89,912,200	1%	\$132,456,600	1%	\$123,276,400	1%	\$84,607,900	1%	\$121,710,500	1%
Ethnicity - ASIAN OR PACIFIC	\$3,383,335,600	21%	\$3,805,669,400	22%	\$3,781,518,700	21%	\$3,376,381,600	21%	\$2,820,617,300	20%	\$3,550,125,300	19%
Ethnicity - BLACK	\$327,599,700	2%	\$413,962,800	2%	\$490,814,700	3%	\$505,703,800	3%	\$371,572,100	3%	\$495,686,700	3%
Ethnicity - HISPANIC	\$883,558,400	5%	\$950,101,800	5%	\$1,017,764,500	6%	\$1,001,645,200	6%	\$853,686,900	6%	\$1,091,432,900	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$0	0%	\$29,468,900	0%	\$126,000	0%
Ethnicity - UNDETERMINED	\$2,636,721,143	16%	\$3,080,411,000	18%	\$3,356,183,800	19%	\$3,386,139,900	21%	\$3,534,369,900	24%	\$5,129,863,000	28%
Ethnicity - WHITE	\$8,966,066,900	55%	\$9,115,872,000	52%	\$8,848,617,500	50%	\$7,721,295,600	48%	\$6,767,356,200	47%	\$7,835,827,900	43%
Gender - Not Reported	\$64,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,564,683,800	16%	\$2,652,217,300	15%	\$2,665,717,200	15%	\$2,279,284,900	14%	\$1,976,979,200	14%	\$2,355,372,900	13%
Gender - Female Owned more than 50%	\$2,336,694,143	14%	\$2,472,794,500	14%	\$2,401,384,500	14%	\$2,221,508,000	14%	\$1,950,949,900	13%	\$2,448,500,600	13%
Gender - Male Owned	\$11,387,742,100	70%	\$12,334,495,400	71%	\$12,560,254,100	71%	\$11,613,649,600	72%	\$10,533,750,100	73%	\$13,420,898,800	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$7,540,762,200	47%	\$6,866,666,600	47%	\$9,137,854,900	50%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$12,615,600	0%	\$599,407,600	4%	\$2,602,256,100	14%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$2,759,443,500	17%	\$2,197,513,700	15%	\$2,517,181,500	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$3,811,378,000	24%	\$3,592,084,200	25%	\$3,962,916,800	22%
Veteran	\$744,151,600	5%	\$666,798,500	4%	\$653,502,500	4%	\$639,415,600	4%	\$486,685,300	3%	\$598,643,600	3%
Rural	\$2,892,017,700	18%	\$2,913,545,700	17%	\$2,823,343,500	16%	\$2,458,339,800	15%	\$2,342,258,800	16%	\$3,206,080,500	18%
Urban	\$13,397,166,343	82%	\$14,545,961,500	83%	\$14,804,012,300	84%	\$13,656,102,700	85%	\$12,119,420,400	84%	\$15,018,691,800	82%
Export	\$944,909,900	6%	\$1,434,846,500	8%	\$729,590,900	4%	\$660,018,800	4%	\$520,855,900	4%	\$468,374,800	3%
CAPLine	\$225,460,600	1%	\$191,877,400	1%	\$231,919,700	1%	\$192,746,500	1%	\$177,991,800	1%	\$218,614,100	1%
PLP	\$10,312,679,843	63%	\$12,307,860,000	70%	\$13,032,217,400	74%	\$12,196,402,500	76%	\$10,844,138,200	75%	\$13,997,354,900	77%
Express	\$1,527,244,400	9%	\$1,450,464,400	8%	\$1,412,747,300	8%	\$1,211,478,000	8%	\$1,087,647,300	8%	\$1,321,729,300	7%
Community Advantage	\$85,033,800	1%	\$95,676,100	1%	\$100,395,900	1%	\$97,526,700	1%	\$64,952,500	0%	\$55,124,700	0%
\$150K and Under	\$1,589,005,843	10%	\$1,563,986,600	9%	\$1,517,098,300	9%	\$1,266,756,200	8%	\$952,885,000	7%	\$773,799,800	4%
>\$150K - \$350K	\$1,891,680,900	12%	\$1,911,086,300	11%	\$1,927,444,500	11%	\$1,943,527,400	12%	\$1,565,789,500	11%	\$1,554,137,700	9%
>\$350K - \$2M	\$7,664,097,500	47%	\$8,004,584,500	46%	\$7,762,679,500	44%	\$7,045,403,000	44%	\$6,362,773,600	44%	\$8,518,769,700	47%
>\$2M	\$5,144,399,800	32%	\$5,979,849,800	34%	\$6,420,133,500	36%	\$5,858,755,900	36%	\$5,580,231,100	39%	\$7,378,065,100	40%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	44,843		42,755		42,309		36,580		29,973		29,420	
All Minority	11,361	25%	10,752	25%	10,846	26%	9,681	26%	7,675	26%	7,653	26%
Ethnicity - AMERICAN INDIAN	304	1%	298	1%	303	1%	277	1%	226	1%	217	1%
Ethnicity - ASIAN OR PACIFIC	5,646	13%	5,354	13%	5,233	12%	4,581	13%	3,500	12%	3,572	12%
Ethnicity - BLACK	1,617	4%	1,677	4%	1,806	4%	1,605	4%	1,299	4%	1,422	5%
Ethnicity - HISPANIC	3,794	8%	3,421	8%	3,504	8%	3,218	9%	2,602	9%	2,441	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	-	0%	48	0%	1	0%
Ethnicity - UNDETERMINED	6,095	14%	6,320	15%	6,694	16%	6,929	19%	5,756	19%	6,506	22%
Ethnicity - WHITE	27,387	61%	25,683	60%	24,769	59%	19,970	55%	16,542	55%	15,261	52%
Gender - Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	6,115	14%	5,792	14%	5,599	13%	4,778	13%	3,792	13%	3,899	13%
Gender - Female Owned more than 50%	8,289	18%	7,733	18%	7,422	18%	6,366	17%	5,399	18%	5,119	17%
Gender - Male Owned	30,438	68%	29,230	68%	29,288	69%	25,436	70%	20,782	69%	20,402	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	19,567	53%	16,235	54%	15,451	53%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	14	0%	1,290	4%	5,196	18%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	5,964	16%	4,646	16%	5,008	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	4,286	12%	3,699	12%	3,754	13%
Veteran	2,227	5%	2,261	5%	2,109	5%	1,793	5%	1,467	5%	1,270	4%
Rural	7,743	17%	7,288	17%	7,115	17%	5,900	16%	5,386	18%	6,181	21%
Urban	37,100	83%	35,467	83%	35,194	83%	30,680	84%	24,587	82%	23,239	79%
Export	1,119	2%	1,723	4%	618	1%	589	2%	412	1%	325	1%
CAPLine	323	1%	276	1%	249	1%	220	1%	187	1%	211	1%
PLP	11,570	26%	16,545	39%	18,257	43%	16,931	46%	13,187	44%	15,378	52%
Express	23,390	52%	20,150	47%	19,872	47%	15,890	43%	13,610	45%	10,853	37%
Community Advantage	683	2%	723	2%	728	2%	695	2%	454	2%	379	1%
\$150K and Under	27,161	61%	24,299	57%	23,928	57%	19,073	52%	15,087	50%	11,404	39%
>\$150K - \$350K	7,157	16%	7,243	17%	7,350	17%	7,396	20%	5,906	20%	5,936	20%
>\$350K - \$2M	8,862	20%	9,317	22%	9,002	21%	8,275	23%	7,281	24%	9,787	33%
>\$2M	1,663	4%	1,896	4%	2,029	5%	1,836	5%	1,699	6%	2,293	8%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$3,158,213,000		\$3,670,950,000		\$3,236,542,000		\$3,401,249,000		\$4,021,124,000		\$5,331,712,540	
All Minority	\$843,039,000	27%	\$958,453,000	26%	\$836,261,000	26%	\$813,896,000	24%	\$986,819,000	25%	\$1,212,987,000	23%
Ethnicity - AMERICAN INDIAN	\$18,604,000	1%	\$2,285,000	0%	\$3,742,000	0%	\$7,499,000	0%	\$5,003,000	0%	\$5,736,000	0%
Ethnicity - ASIAN OR PACIFIC	\$528,376,000	17%	\$697,495,000	19%	\$595,961,000	18%	\$509,573,000	15%	\$606,494,000	15%	\$699,946,000	13%
Ethnicity - BLACK	\$98,356,000	3%	\$69,538,000	2%	\$43,434,000	1%	\$49,319,000	1%	\$60,581,000	2%	\$69,760,000	1%
Ethnicity - HISPANIC	\$197,703,000	6%	\$189,135,000	5%	\$193,124,000	6%	\$247,505,000	7%	\$307,026,000	8%	\$437,545,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$7,715,000	0%	\$0	0%
Ethnicity - UNDETERMINED	\$515,382,000	16%	\$704,227,000	19%	\$808,003,000	25%	\$903,101,000	27%	\$1,251,425,000	31%	\$1,090,121,000	20%
Ethnicity - WHITE	\$1,799,792,000	57%	\$2,008,270,000	55%	\$1,592,278,000	49%	\$1,684,252,000	50%	\$1,782,880,000	44%	\$3,028,604,540	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$61,307,000	2%	\$371,170,000	10%	\$691,656,000	21%	\$698,659,000	21%	\$805,366,000	20%	\$1,089,988,000	20%
Gender - Female Owned more than 50%	\$358,764,000	11%	\$379,278,000	10%	\$289,151,000	9%	\$366,794,000	11%	\$406,596,000	10%	\$459,195,000	9%
Gender - Male Owned	\$2,738,142,000	87%	\$2,920,502,000	80%	\$2,255,735,000	70%	\$2,335,796,000	69%	\$2,809,162,000	70%	\$3,782,529,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$2,518,770,000	74%	\$3,154,876,000	78%	\$4,643,346,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$14,516,000	0%	\$29,446,000	1%	\$79,255,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$549,946,000	16%	\$662,480,000	16%	\$508,099,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$18,190,000	1%	\$97,549,000	2%	\$101,012,000	2%
Veteran	\$90,514,000	3%	\$87,121,000	2%	\$54,394,000	2%	\$46,693,000	1%	\$122,091,000	3%	\$109,783,000	2%
Rural	\$360,798,000	11%	\$445,902,000	12%	\$423,037,000	13%	\$435,494,000	13%	\$565,497,000	14%	\$735,200,540	14%
Urban	\$2,797,415,000	89%	\$3,225,048,000	88%	\$2,813,505,000	87%	\$2,965,755,000	87%	\$3,455,627,000	86%	\$4,596,512,000	86%
Export	\$137,619,000	4%	\$56,313,000	2%	\$50,641,000	2%	\$45,960,000	1%	\$81,412,000	2%	\$87,334,000	2%
\$150K and Under	\$41,328,000	1%	\$46,051,000	1%	\$38,327,000	1%	\$36,694,000	1%	\$40,942,000	1%	\$52,868,540	1%
>\$150K - \$350K	\$265,191,000	8%	\$301,318,000	8%	\$279,533,000	9%	\$284,959,000	8%	\$304,053,000	8%	\$419,212,000	8%
>\$350K - \$2M	\$1,752,386,000	55%	\$2,040,576,000	56%	\$1,786,322,000	55%	\$2,012,340,000	59%	\$2,387,972,000	59%	\$3,128,464,000	59%
>\$2M	\$1,099,308,000	35%	\$1,283,005,000	35%	\$1,132,360,000	35%	\$1,067,256,000	31%	\$1,288,157,000	32%	\$1,731,168,000	32%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	3,943		4,499		4,000		4,215		4,831		6,436	
All Minority	878	22%	966	21%	871	22%	931	22%	1,009	21%	1,382	21%
Ethnicity - AMERICAN INDIAN	15	0%	5	0%	12	0%	9	0%	13	0%	15	0%
Ethnicity - ASIAN OR PACIFIC	421	11%	553	12%	474	12%	459	11%	460	10%	651	10%
Ethnicity - BLACK	137	3%	96	2%	75	2%	81	2%	94	2%	135	2%
Ethnicity - HISPANIC	305	8%	312	7%	310	8%	382	9%	428	9%	581	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	14	0%	-	0%
Ethnicity - UNDETERMINED	509	13%	665	15%	780	20%	893	21%	1,350	28%	1,068	17%
Ethnicity - WHITE	2,556	65%	2,868	64%	2,349	59%	2,391	57%	2,472	51%	3,986	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	66	2%	494	11%	996	25%	1,052	25%	1,131	23%	1,516	24%
Gender - Female Owned more than 50%	589	15%	641	14%	471	12%	539	13%	585	12%	784	12%
Gender - Male Owned	3,288	83%	3,364	75%	2,533	63%	2,624	62%	3,115	64%	4,136	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	3,289	78%	3,947	82%	5,579	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	14	0%	37	1%	88	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	574	14%	673	14%	660	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	19	0%	101	2%	109	2%
Veteran	151	4%	144	3%	108	3%	77	2%	153	3%	162	3%
Rural	610	15%	727	16%	674	17%	735	17%	868	18%	1,102	17%
Urban	3,333	85%	3,772	84%	3,326	83%	3,480	83%	3,963	82%	5,334	83%
Export	124	3%	43	1%	44	1%	40	1%	64	1%	80	1%
\$150K and Under	383	10%	405	9%	336	8%	320	8%	358	7%	466	7%
>\$150K - \$350K	1,071	27%	1,222	27%	1,128	28%	1,133	27%	1,234	26%	1,663	26%
>\$350K - \$2M	2,144	54%	2,466	55%	2,177	54%	2,416	57%	2,833	59%	3,751	58%
>\$2M	345	9%	406	9%	359	9%	346	8%	406	8%	556	9%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$85,033,800		\$95,676,100		\$100,395,900		\$97,526,700		\$64,952,500		\$55,124,700	
All Minority	\$26,793,700	32%	\$31,727,700	33%	\$37,242,500	37%	\$36,725,500	38%	\$24,840,000	38%	\$21,482,400	39%
Ethnicity - AMERICAN INDIAN	\$350,000	0%	\$495,000	1%	\$1,278,400	1%	\$1,175,000	1%	\$940,500	1%	\$331,500	1%
Ethnicity - ASIAN OR PACIFIC	\$5,555,300	7%	\$8,598,300	9%	\$8,956,600	9%	\$7,780,400	8%	\$7,065,900	11%	\$5,685,800	10%
Ethnicity - BLACK	\$9,724,100	11%	\$12,116,400	13%	\$10,920,600	11%	\$11,348,300	12%	\$8,882,000	14%	\$7,965,100	14%
Ethnicity - HISPANIC	\$11,164,300	13%	\$10,518,000	11%	\$16,086,900	16%	\$16,421,800	17%	\$7,951,600	12%	\$7,500,000	14%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$4,938,900	6%	\$5,802,800	6%	\$10,438,300	10%	\$11,422,600	12%	\$9,407,200	14%	\$5,033,000	9%
Ethnicity - WHITE	\$53,301,200	63%	\$58,145,600	61%	\$52,715,100	53%	\$49,378,600	51%	\$30,705,300	47%	\$28,609,300	52%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$12,293,000	14%	\$16,869,200	18%	\$15,684,800	16%	\$17,106,200	18%	\$9,450,900	15%	\$7,236,000	13%
Gender - Female Owned more than 50%	\$25,962,400	31%	\$27,272,400	29%	\$29,245,800	29%	\$29,695,900	30%	\$16,074,300	25%	\$15,894,200	29%
Gender - Male Owned	\$46,778,400	55%	\$51,534,500	54%	\$55,465,300	55%	\$50,724,600	52%	\$39,427,300	61%	\$31,994,500	58%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$35,157,200	36%	\$27,198,000	42%	\$19,644,600	36%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,510,100	2%	\$4,797,600	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$41,889,800	43%	\$22,034,200	34%	\$24,261,300	44%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$9,343,800	10%	\$8,015,600	12%	\$6,421,200	12%
Veteran	\$7,267,600	9%	\$9,182,600	10%	\$10,248,300	10%	\$8,573,700	9%	\$6,289,900	10%	\$3,314,500	6%
Rural	\$9,103,300	11%	\$11,927,500	12%	\$10,775,800	11%	\$10,029,900	10%	\$8,589,700	13%	\$7,264,700	13%
Urban	\$75,930,500	89%	\$83,748,600	88%	\$89,620,100	89%	\$87,496,800	90%	\$56,362,800	87%	\$47,860,000	87%
\$150K and Under	\$49,245,200	58%	\$51,019,700	53%	\$49,275,400	49%	\$42,349,500	43%	\$29,867,900	46%	\$23,854,900	43%
>\$150K - \$350K	\$35,788,600	42%	\$44,656,400	47%	\$51,120,500	51%	\$55,177,200	57%	\$35,084,600	54%	\$31,269,800	57%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	683		723		728		695		454		379	
All Minority	229	34%	236	33%	270	37%	258	37%	174	38%	155	41%
Ethnicity - AMERICAN INDIAN	3	0%	4	1%	9	1%	6	1%	10	2%	4	1%
Ethnicity - ASIAN OR PACIFIC	48	7%	53	7%	59	8%	53	8%	47	10%	38	10%
Ethnicity – BLACK	87	13%	96	13%	84	12%	84	12%	65	14%	62	16%
Ethnicity – HISPANIC	91	13%	83	11%	118	16%	115	17%	52	11%	51	13%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	38	6%	47	7%	72	10%	92	13%	67	15%	32	8%
Ethnicity – WHITE	416	61%	440	61%	386	53%	345	50%	213	47%	192	51%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	104	15%	128	18%	-	0%	124	18%	63	14%	52	14%
Gender - Female Owned more than 50%	219	32%	208	29%	-	0%	219	32%	125	28%	120	32%
Gender - Male Owned	360	53%	387	54%	-	0%	352	51%	266	59%	207	55%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	265	38%	196	43%	127	34%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	10	2%	37	10%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	295	42%	155	34%	177	47%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	58	8%	47	10%	38	10%
Veteran	56	0%	69	10%	76	10%	65	9%	44	10%	20	5%
Rural	73	11%	98	14%	88	12%	76	11%	59	13%	52	14%
Urban	610	89%	625	86%	640	88%	619	89%	395	87%	327	86%
\$150K and Under	526	77%	527	73%	500	69%	446	64%	297	65%	240	63%
>\$150K - \$350K	157	23%	196	27%	228	31%	249	36%	157	35%	139	37%

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