

Weekly Approvals Report with data as of 06/25 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$16,880,416,243		\$18,078,581,000		\$18,300,797,200		\$16,661,577,400		\$14,799,216,200		\$19,069,513,400	
All Minority	\$4,855,838,000	29%	\$5,466,252,100	30%	\$5,626,348,900	31%	\$5,145,914,300	31%	\$4,236,489,400	29%	\$5,540,312,000	29%
Ethnicity - AMERICAN INDIAN	\$92,491,300	1%	\$92,023,000	1%	\$134,514,800	1%	\$126,091,400	1%	\$84,707,400	1%	\$128,432,300	1%
Ethnicity - ASIAN OR PACIFIC	\$3,498,900,600	21%	\$3,944,071,800	22%	\$3,941,637,800	22%	\$3,469,198,900	21%	\$2,876,954,400	19%	\$3,755,026,200	20%
Ethnicity - BLACK	\$336,922,500	2%	\$428,779,600	2%	\$502,414,100	3%	\$519,032,500	3%	\$373,619,800	3%	\$512,741,800	3%
Ethnicity - HISPANIC	\$927,523,600	5%	\$997,799,700	6%	\$1,047,782,200	6%	\$1,031,591,500	6%	\$857,470,700	6%	\$1,143,985,700	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$0	0%	\$43,737,100	0%	\$126,000	0%
Ethnicity - UNDETERMINED	\$2,748,754,043	16%	\$3,205,209,100	18%	\$3,492,695,900	19%	\$3,504,738,300	21%	\$3,688,988,900	25%	\$5,364,899,000	28%
Ethnicity - WHITE	\$9,275,824,200	55%	\$9,407,119,800	52%	\$9,181,752,400	50%	\$8,010,924,800	48%	\$6,873,737,900	46%	\$8,164,302,400	43%
Gender - Not Reported	\$64,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,636,242,000	16%	\$2,752,765,900	15%	\$2,741,443,600	15%	\$2,347,534,100	14%	\$2,003,492,600	14%	\$2,454,481,400	13%
Gender - Female Owned more than 50%	\$2,409,101,243	14%	\$2,559,239,100	14%	\$2,474,254,200	14%	\$2,305,110,600	14%	\$1,981,299,100	13%	\$2,581,750,700	14%
Gender - Male Owned	\$11,835,009,000	70%	\$12,766,576,000	71%	\$13,085,099,400	72%	\$12,008,932,700	72%	\$10,814,424,500	73%	\$14,033,281,300	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$7,803,913,500	47%	\$7,036,149,700	48%	\$9,541,558,400	50%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$12,615,600	0%	\$640,867,200	4%	\$2,773,858,000	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$2,848,807,500	17%	\$2,245,047,500	15%	\$2,628,003,200	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$3,954,007,300	24%	\$3,671,144,700	25%	\$4,120,950,800	22%
Veteran	\$777,024,900	5%	\$701,554,000	4%	\$676,363,400	4%	\$666,494,300	4%	\$500,001,800	3%	\$616,130,500	3%
Rural	\$2,983,068,000	18%	\$2,995,851,100	17%	\$2,963,941,400	16%	\$2,522,338,400	15%	\$2,391,310,900	16%	\$3,349,980,000	18%
Urban	\$13,897,348,243	82%	\$15,082,729,900	83%	\$15,336,855,800	84%	\$14,139,239,000	85%	\$12,407,905,300	84%	\$15,719,533,400	82%
Export	\$982,888,900	6%	\$1,456,445,700	8%	\$757,247,000	4%	\$673,575,300	4%	\$533,532,400	4%	\$476,369,800	2%
CAPLine	\$234,515,600	1%	\$203,209,000	1%	\$238,369,700	1%	\$201,346,500	1%	\$179,541,800	1%	\$233,364,100	1%
PLP	\$10,710,419,943	63%	\$12,782,034,100	71%	\$13,549,203,700	74%	\$12,603,751,000	76%	\$11,097,665,600	75%	\$14,674,781,200	77%
Express	\$1,569,376,400	9%	\$1,498,133,700	8%	\$1,457,392,700	8%	\$1,254,859,300	8%	\$1,115,637,400	8%	\$1,375,270,800	7%
Community Advantage	\$88,070,500	1%	\$98,136,000	1%	\$103,706,800	1%	\$98,922,700	1%	\$65,459,400	0%	\$56,906,600	0%
\$150K and Under	\$1,634,590,243	10%	\$1,616,388,300	9%	\$1,561,781,600	9%	\$1,304,326,500	8%	\$970,151,200	7%	\$798,378,000	4%
>\$150K - \$350K	\$1,952,663,900	12%	\$1,969,654,800	11%	\$1,997,191,900	11%	\$2,012,099,300	12%	\$1,590,264,000	11%	\$1,613,121,400	8%
>\$350K - \$2M	\$7,934,662,800	47%	\$8,267,071,400	46%	\$8,050,816,800	44%	\$7,282,933,500	44%	\$6,506,091,200	44%	\$8,910,883,900	47%
>\$2M	\$5,358,499,300	32%	\$6,225,466,500	34%	\$6,691,006,900	37%	\$6,062,218,100	36%	\$5,732,709,800	39%	\$7,747,130,100	41%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	46,207		44,127		43,673		37,782		30,523		30,601	
All Minority	11,728	25%	11,129	25%	11,229	26%	9,994	26%	7,774	25%	8,007	26%
Ethnicity - AMERICAN INDIAN	310	1%	309	1%	310	1%	282	1%	229	1%	232	1%
Ethnicity - ASIAN OR PACIFIC	5,833	13%	5,538	13%	5,432	12%	4,714	12%	3,551	12%	3,743	12%
Ethnicity - BLACK	1,658	4%	1,730	4%	1,864	4%	1,652	4%	1,308	4%	1,470	5%
Ethnicity - HISPANIC	3,927	8%	3,550	8%	3,623	8%	3,346	9%	2,619	9%	2,561	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	-	0%	67	0%	1	0%
Ethnicity - UNDETERMINED	6,280	14%	6,556	15%	6,941	16%	7,167	19%	5,975	20%	6,778	22%
Ethnicity - WHITE	28,199	61%	26,442	60%	25,503	58%	20,621	55%	16,774	55%	15,816	52%
Gender - Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	6,301	14%	5,979	14%	5,760	13%	4,926	13%	3,848	13%	4,077	13%
Gender - Female Owned more than 50%	8,515	18%	7,968	18%	7,685	18%	6,596	17%	5,475	18%	5,326	17%
Gender - Male Owned	31,390	68%	30,180	68%	30,228	69%	26,260	70%	21,200	69%	21,198	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	20,201	53%	16,540	54%	16,014	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	14	0%	1,378	5%	5,458	18%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	6,143	16%	4,730	15%	5,219	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	4,454	12%	3,772	12%	3,898	13%
Veteran	2,306	5%	2,344	5%	2,162	5%	1,857	5%	1,489	5%	1,316	4%
Rural	7,975	17%	7,503	17%	7,348	17%	6,074	16%	5,511	18%	6,445	21%
Urban	38,232	83%	36,624	83%	36,325	83%	31,708	84%	25,012	82%	24,156	79%
Export	1,162	3%	1,739	4%	642	1%	605	2%	422	1%	334	1%
CAPLine	335	1%	289	1%	258	1%	228	1%	192	1%	218	1%
PLP	11,973	26%	17,143	39%	18,900	43%	17,474	46%	13,436	44%	16,041	52%
Express	24,033	52%	20,799	47%	20,461	47%	16,439	44%	13,851	45%	11,263	37%
Community Advantage	705	2%	742	2%	751	2%	708	2%	458	2%	390	1%
\$150K and Under	27,918	60%	25,077	57%	24,623	56%	19,674	52%	15,340	50%	11,795	39%
>\$150K - \$350K	7,389	16%	7,465	17%	7,612	17%	7,653	20%	6,000	20%	6,163	20%
>\$350K - \$2M	9,168	20%	9,613	22%	9,327	21%	8,555	23%	7,437	24%	10,233	33%
>\$2M	1,732	4%	1,972	4%	2,111	5%	1,900	5%	1,746	6%	2,410	8%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$3,262,792,000		\$3,761,697,000		\$3,344,373,000		\$3,511,276,000		\$4,115,509,000		\$5,548,759,540	
All Minority	\$868,234,000	27%	\$982,188,000	26%	\$865,823,000	26%	\$843,201,000	24%	\$997,931,000	24%	\$1,269,373,000	23%
Ethnicity - AMERICAN INDIAN	\$20,182,000	1%	\$2,885,000	0%	\$3,742,000	0%	\$7,499,000	0%	\$5,118,000	0%	\$5,971,000	0%
Ethnicity - ASIAN OR PACIFIC	\$546,641,000	17%	\$714,502,000	19%	\$614,076,000	18%	\$535,939,000	15%	\$608,421,000	15%	\$737,582,000	13%
Ethnicity - BLACK	\$101,032,000	3%	\$70,444,000	2%	\$45,065,000	1%	\$49,943,000	1%	\$60,724,000	1%	\$72,304,000	1%
Ethnicity - HISPANIC	\$200,379,000	6%	\$194,357,000	5%	\$202,940,000	6%	\$249,820,000	7%	\$309,047,000	8%	\$453,516,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$14,621,000	0%	\$0	0%
Ethnicity - UNDETERMINED	\$542,857,000	17%	\$728,178,000	19%	\$829,970,000	25%	\$943,304,000	27%	\$1,323,627,000	32%	\$1,126,991,000	20%
Ethnicity - WHITE	\$1,851,701,000	57%	\$2,051,331,000	55%	\$1,648,580,000	49%	\$1,724,771,000	49%	\$1,793,951,000	44%	\$3,152,395,540	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$63,116,000	2%	\$384,106,000	10%	\$717,028,000	21%	\$716,108,000	20%	\$818,477,000	20%	\$1,144,377,000	21%
Gender - Female Owned more than 50%	\$373,769,000	11%	\$390,382,000	10%	\$297,974,000	9%	\$378,101,000	11%	\$411,104,000	10%	\$472,285,000	9%
Gender - Male Owned	\$2,825,907,000	87%	\$2,987,209,000	79%	\$2,329,371,000	70%	\$2,417,067,000	69%	\$2,885,928,000	70%	\$3,932,097,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$2,587,217,000	74%	\$3,229,245,000	78%	\$4,835,713,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$18,006,000	1%	\$30,419,000	1%	\$80,315,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$574,708,000	16%	\$678,324,000	16%	\$527,385,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$19,425,000	1%	\$100,748,000	2%	\$105,346,000	2%
Veteran	\$95,471,000	3%	\$89,464,000	2%	\$55,642,000	2%	\$48,894,000	1%	\$128,844,000	3%	\$113,821,000	2%
Rural	\$380,059,000	12%	\$455,237,000	12%	\$441,669,000	13%	\$448,028,000	13%	\$572,929,000	14%	\$759,355,540	14%
Urban	\$2,882,733,000	88%	\$3,306,460,000	88%	\$2,902,704,000	87%	\$3,063,248,000	87%	\$3,542,580,000	86%	\$4,789,404,000	86%
Export	\$145,489,000	4%	\$56,313,000	1%	\$53,046,000	2%	\$46,478,000	1%	\$82,494,000	2%	\$89,138,000	2%
\$150K and Under	\$42,487,000	1%	\$47,871,000	1%	\$39,851,000	1%	\$37,800,000	1%	\$42,474,000	1%	\$54,990,540	1%
>\$150K - \$350K	\$275,102,000	8%	\$307,789,000	8%	\$288,161,000	9%	\$292,397,000	8%	\$312,986,000	8%	\$438,134,000	8%
>\$350K - \$2M	\$1,825,561,000	56%	\$2,101,752,000	56%	\$1,842,197,000	55%	\$2,070,224,000	59%	\$2,435,365,000	59%	\$3,261,644,000	59%
>\$2M	\$1,119,642,000	34%	\$1,304,285,000	35%	\$1,174,164,000	35%	\$1,110,855,000	32%	\$1,324,684,000	32%	\$1,793,991,000	32%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	4,084		4,622		4,130		4,347		4,944		6,709	
All Minority	909	22%	997	22%	903	22%	958	22%	1,025	21%	1,446	22%
Ethnicity - AMERICAN INDIAN	16	0%	7	0%	12	0%	9	0%	15	0%	16	0%
Ethnicity - ASIAN OR PACIFIC	440	11%	569	12%	486	12%	478	11%	461	9%	685	10%
Ethnicity - BLACK	141	3%	98	2%	78	2%	82	2%	95	2%	141	2%
Ethnicity - HISPANIC	312	8%	323	7%	327	8%	389	9%	432	9%	604	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	22	0%	-	0%
Ethnicity - UNDETERMINED	534	13%	691	15%	798	19%	927	21%	1,420	29%	1,106	16%
Ethnicity - WHITE	2,641	65%	2,934	63%	2,429	59%	2,462	57%	2,499	51%	4,157	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	68	2%	512	11%	1,027	25%	1,083	25%	1,153	23%	1,591	24%
Gender - Female Owned more than 50%	610	15%	660	14%	488	12%	557	13%	594	12%	811	12%
Gender - Male Owned	3,406	83%	3,450	75%	2,615	63%	2,707	62%	3,197	65%	4,307	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	3,385	78%	4,040	82%	5,818	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	15	0%	38	1%	90	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	598	14%	690	14%	688	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	22	1%	103	2%	113	2%
Veteran	157	4%	148	3%	110	3%	78	2%	155	3%	168	3%
Rural	639	16%	745	16%	696	17%	752	17%	887	18%	1,141	17%
Urban	3,445	84%	3,877	84%	3,434	83%	3,595	83%	4,057	82%	5,568	83%
Export	127	3%	43	1%	47	1%	42	1%	65	1%	82	1%
\$150K and Under	393	10%	421	9%	349	8%	330	8%	372	8%	484	7%
>\$150K - \$350K	1,109	27%	1,248	27%	1,164	28%	1,162	27%	1,269	26%	1,738	26%
>\$350K - \$2M	2,231	55%	2,539	55%	2,246	54%	2,495	57%	2,887	58%	3,909	58%
>\$2M	351	9%	414	9%	371	9%	360	8%	416	8%	578	9%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$88,070,500		\$98,136,000		\$103,706,800		\$98,922,700		\$65,459,400		\$56,906,600	
All Minority	\$27,787,800	32%	\$32,390,700	33%	\$38,683,000	37%	\$37,879,500	38%	\$25,110,000	38%	\$22,282,500	39%
Ethnicity - AMERICAN INDIAN	\$350,000	0%	\$495,000	1%	\$1,278,400	1%	\$1,175,000	1%	\$940,500	1%	\$331,500	1%
Ethnicity - ASIAN OR PACIFIC	\$5,555,300	6%	\$8,798,300	9%	\$9,886,600	10%	\$7,830,400	8%	\$7,065,900	11%	\$5,935,800	10%
Ethnicity - BLACK	\$10,369,200	12%	\$12,329,400	13%	\$11,070,600	11%	\$12,252,300	12%	\$9,032,000	14%	\$7,965,100	14%
Ethnicity - HISPANIC	\$11,513,300	13%	\$10,768,000	11%	\$16,447,400	16%	\$16,621,800	17%	\$7,951,600	12%	\$8,050,100	14%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$120,000	0%	\$0	0%
Ethnicity - UNDETERMINED	\$5,238,900	6%	\$5,802,800	6%	\$11,257,000	11%	\$11,472,600	12%	\$9,644,100	15%	\$5,033,000	9%
Ethnicity - WHITE	\$55,043,800	62%	\$59,942,500	61%	\$53,766,800	52%	\$49,570,600	50%	\$30,705,300	47%	\$29,591,100	52%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$12,718,100	14%	\$17,116,100	17%	\$16,244,800	16%	\$17,255,900	17%	\$9,450,900	14%	\$7,632,500	13%
Gender - Female Owned more than 50%	\$27,086,000	31%	\$27,962,400	28%	\$30,154,700	29%	\$29,912,900	30%	\$16,372,200	25%	\$16,715,800	29%
Gender - Male Owned	\$48,266,400	55%	\$53,057,500	54%	\$57,307,300	55%	\$51,753,900	52%	\$39,636,300	61%	\$32,558,300	57%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$35,703,900	36%	\$27,557,000	42%	\$19,794,600	35%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,510,100	2%	\$5,197,600	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$42,714,100	43%	\$22,034,200	34%	\$25,147,700	44%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$9,343,800	9%	\$8,163,500	12%	\$6,766,700	12%
Veteran	\$7,392,600	8%	\$9,182,600	9%	\$10,498,300	10%	\$8,870,000	9%	\$6,439,900	10%	\$3,314,500	6%
Rural	\$9,303,300	11%	\$12,251,700	12%	\$11,115,700	11%	\$10,029,900	10%	\$8,589,700	13%	\$7,414,700	13%
Urban	\$78,767,200	89%	\$85,884,300	88%	\$92,591,100	89%	\$88,892,800	90%	\$56,869,700	87%	\$49,491,900	87%
\$150K and Under	\$50,753,900	58%	\$52,358,800	53%	\$50,811,100	49%	\$43,325,500	44%	\$30,374,800	46%	\$24,418,200	43%
>\$150K - \$350K	\$37,316,600	42%	\$45,777,200	47%	\$52,895,700	51%	\$55,597,200	56%	\$35,084,600	54%	\$32,488,400	57%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	705		742		751		708		458		390	
All Minority	236	33%	241	32%	280	37%	268	38%	176	38%	160	41%
Ethnicity - AMERICAN INDIAN	3	0%	4	1%	9	1%	6	1%	10	2%	4	1%
Ethnicity - ASIAN OR PACIFIC	48	7%	54	7%	65	9%	54	8%	47	10%	39	10%
Ethnicity – BLACK	91	13%	99	13%	85	11%	90	13%	66	14%	62	16%
Ethnicity – HISPANIC	94	13%	84	11%	121	16%	118	17%	52	11%	55	14%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Ethnicity – UNDETERMINED	40	6%	47	6%	76	10%	94	13%	69	15%	32	8%
Ethnicity – WHITE	429	61%	454	61%	395	53%	346	49%	213	47%	198	51%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	108	15%	131	18%	-	0%	125	18%	63	14%	54	14%
Gender - Female Owned more than 50%	228	32%	213	29%	-	0%	221	31%	127	28%	125	32%
Gender - Male Owned	369	52%	398	54%	-	0%	362	51%	268	59%	211	54%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	271	38%	199	43%	128	33%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	10	2%	39	10%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	301	43%	155	34%	183	47%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	58	8%	48	10%	40	10%
Veteran	57	0%	69	9%	77	10%	68	10%	45	10%	20	5%
Rural	75	11%	102	14%	91	12%	76	11%	59	13%	53	14%
Urban	630	89%	640	86%	660	88%	632	89%	399	87%	337	86%
\$150K and Under	541	77%	541	73%	515	69%	457	65%	301	66%	245	63%
>\$150K - \$350K	164	23%	201	27%	236	31%	251	35%	157	34%	145	37%

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