

Department of Labor

FY2020 Small Business Procurement Scorecard

| |
|---------|
| A+ |
| 130.28% |

FPDS-NG Prime Contracting Data as of Feb. 22, 2021
eSRS Subcontracting Data as of Apr. 15, 2021

| Prime Contracting Achievement: | 74.37% | | |
|---|---------------------|--------------|-------------------------------------|
| | 2019 Achievement | 2020 Goal | 2020 Achievement ^{1, 2} |
| Small Business | 40.34% | 35.00% | 40.21% (\$880.4 M) |
| Women Owned Small Business | 12.62% | 5.00% | 12.80% (\$280.2 M) |
| Small Disadvantaged Business | 26.06% | 5.00% | 27.07% (\$592.6 M) |
| Service Disabled Veteran Owned Small Business | 6.70% | 3.00% | 6.63% (\$145.2 M) |
| HUBZone | 5.14% | 3.00% | 5.94% (\$130.0 M) |

1) Capped at 200%; 2) Achievement include double credit for LASA, Puerto Rico and covered territories awards.

| Subcontracting Achievement: | 29.66% | | |
|---|---------------------|--------------|----------------------------------|
| | 2019 Achievement | 2020 Goal | 2020 Achievement ¹ |
| Small Business | 66.80% | 60.00% | 68.30% (\$166.9 M) |
| Women Owned Small Business | 18.80% | 5.00% | 18.40% (\$45.0 M) |
| Small Disadvantaged Business | 15.50% | 5.00% | 18.40% (\$45.1 M) |
| Service Disabled Veteran Owned Small Business | 6.70% | 3.00% | 9.00% (\$22.1 M) |
| HUBZone | 8.20% | 3.00% | 10.00% (\$24.4 M) |

1) Capped at 200%;

| 15(k) OSDBU Compliance Requirements | 19.05% |
|---|----------------------|
| Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes | Peer Review Score |
| 15(k)0 Office and Director Experience | 1.00 |
| 15(k)1 Director Title | 1.00 |
| 15(k)2 Compensation and Seniority | 1.00 |
| 15(k)3 Reporting (Head of Agency or Deputy Head) | 1.00 |
| 15(k)4 Implementation and Execution of Business Development | 1.00 |
| 15(k)5 Identify and Address Bundling of Contracts | 1.00 |
| 15(k)6 Provide Assistance on Payments | 1.00 |
| 15(k)7 Supervisory Authority | 1.00 |
| 15(k)8 Assign Small Business Technical Advisors | 1.00 |
| 15(k)9 OSDBU Cooperation and Consultation | 1.00 |
| 15(k)10 Recommendations to Contracting Officers | 1.00 |
| 15(k)11 Activity Conversion | 1.00 |
| 15(k)12 Advise CAO and SPE | 1.00 |
| 15(k)13(Optional) SBC and Contracting Specialist Training | 1.00 |
| 15(k)14 Receive Unsolicited Proposals | 1.00 |
| 15(k)15 Exclusive Duties and Title | 0.00 |
| 15(k)16 Congressional Reporting | 1.00 |
| 15(k)17 Respond to Undue Restriction Notifications | 1.00 |
| 15(k)18 Purchase Card Summary Data Review | 1.00 |
| 15(k)19 Vendor Compliance Educational Training | 1.00 |
| 15(k)20 Subcontracting Plan Review | 1.00 |
| 15(k)21 Assist Small Business concerns in SBIR or STTR program (This requirement was not included in the FY20 scorecard calcs.) | 0.00 |
| Total: | 20.00 |

| Number of Small Business Prime Contractors Comparison | 7.20% |
|---|-------|
| Increase in number of SB primes by 10% or more = 1.3 | |
| Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2 | |
| Increase in number of SB primes between 0% and less than or equal to 5% = 1.1 | |
| No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0 | |
| Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9 | |
| Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8 | |
| Decrease in number of SB primes by -10% or more = 0.7 | |

| | 2019 Count | 2020 Count | 2020 Performance |
|---|---------------|---------------|---------------------|
| Small Business | 614 | 526 | 0.70 |
| Women Owned Small Business | 179 | 141 | 0.70 |
| Small Disadvantaged Business | 296 | 270 | 0.80 |
| Service Disabled Veteran Owned Small Business | 82 | 71 | 0.70 |
| HUBZone | 71 | 61 | 0.70 |
| Score: | | | 3.60 |

Prime and Subcontracting Grading Scale:

- A+ $\leq 150\%$ but $\geq 120\%$
- A $< 120\%$ but $\geq 100\%$
- B $< 100\%$ but $\geq 90\%$
- C $< 90\%$ but $\geq 80\%$
- D $< 80\%$ but $\geq 70\%$
- F $< 70\%$

Comments:

Graded Agency:

The U.S. Department of Labor (DOL) is honored to receive an outstanding grade of A+ on its Fiscal Year (FY) 2020 Small Business Procurement Scorecard, with a sustained successful track record of obtaining a grade of A or A+ twelve years in a row. This noteworthy achievement reflects the Department's continuous commitment and collaborative efforts by senior leadership, the DOL Office of Small and Disadvantaged Business Utilization (OSDBU), the DOL acquisition workforce, and large business partners to provide opportunities to small business to compete for DOL procurements. As a result, DOL exceeded all prime and subcontracting small business goals for FY 2020. DOL will continue its commitment to provide small business concerns with opportunities to compete for DOL's contracts, to the maximum extent practicable.