

# National Aeronautics and Space Administration

## FY2020 Small Business Procurement Scorecard

**A**

**104.57%**

FPDS-NG Prime Contracting Data as of Feb. 22, 2021  
eSRS Subcontracting Data as of Apr. 15, 2021

Prime Contracting Achievement:			49.90%
	2019 Achievement	2020 Goal	2020 Achievement <sup>1, 2</sup>
Small Business	17.68%	15.40%	17.55% (\$3.2 B)
Women Owned Small Business	4.80%	5.00%	4.29% (\$791.3 M)
Small Disadvantaged Business	7.91%	5.00%	7.58% (\$1.4 B)
Service Disabled Veteran Owned Small Business	1.35%	3.00%	1.65% (\$303.8 M)
HUBZone	0.83%	3.00%	0.65% (\$120.1 M)

1) Capped at 200%; 2) Achievement include double credit for LASA, Puerto Rico and covered territories awards.

Subcontracting Achievement:			24.67%
	2019 Achievement	2020 Goal	2020 Achievement <sup>1</sup>
Small Business	42.30%	35.50%	39.30% (\$3.6 B)
Women Owned Small Business	11.10%	5.00%	9.00% (\$824.4 M)
Small Disadvantaged Business	9.40%	5.00%	9.30% (\$851.9 M)
Service Disabled Veteran Owned Small Business	3.90%	3.00%	3.00% (\$276.1 M)
HUBZone	3.70%	3.00%	3.10% (\$283.5 M)

1) Capped at 200%;

15(k) OSDBU Compliance Requirements		20.00%
Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes		Peer Review Score
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		1.00
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
15(k)18 Purchase Card Summary Data Review		1.00
15(k)19 Vendor Compliance Educational Training		1.00
15(k)20 Subcontracting Plan Review		1.00
15(k)21 Assist Small Business concerns in SBIR or STTR program (This requirement was not included in the FY20 scorecard calcs.)		1.00
<b>Total:</b>		<b>21.00</b>

Number of Small Business Prime Contractors Comparison	10.00%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9	
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8	
Decrease in number of SB primes by -10% or more = 0.7	

	2019 Count	2020 Count	2020 Performance
Small Business	1,796	1,799	1.10
Women Owned Small Business	345	331	0.90
Small Disadvantaged Business	513	515	1.10
Service Disabled Veteran Owned Small Business	97	100	1.10
HUBZone	88	83	0.80
<b>Score:</b>			<b>5.00</b>

**Prime and Subcontracting Grading Scale:**

- A+  $\leq 150\%$  but  $\geq 120\%$
- A  $< 120\%$  but  $\geq 100\%$
- B  $< 100\%$  but  $\geq 90\%$
- C  $< 90\%$  but  $\geq 80\%$
- D  $< 80\%$  but  $\geq 70\%$
- F  $< 70\%$

**Comments:**

Graded Agency:

In Fiscal Year (FY) 2020, NASA maintained its SBA Scorecard grade of an "A" due to more than \$3.2 billion in obligations directly to small businesses, as well as another \$3.5 billion that was subcontracted to small businesses from NASA's large prime contractors. Furthermore, NASA reached or exceeded all of its subcontracting goals in FY 2020. The subcontracting program is very critical to the Agency's small business program and there are thousands of small businesses that provide support to NASA's mission by building components of NASA's hardware. The NASA innovative Mentor-Protégé Program also continues to provide a robust platform for small businesses to grow as viable contributors to the Agency and Federal government. The NASA Office of Small Business Programs (OSBP) strategically develops outreach and training opportunities for the small business community. OSBP maintains vigorous digital marketing engagement to include its website, NASA Vendor Database, OSBP Mobile App, email marketing, social media presence, and an online calendar. These tools allow OSBP to directly and effectively engage with small businesses and execute virtual outreach events. As always, this achievement is credited to the Agency's small business specialist, technical and program teams, Office of Procurement, and other Acquisition Professionals.