

Weekly Approvals Report with data as of 07/02 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$17,466,128,543		\$18,666,314,400		\$18,821,673,200		\$17,217,479,700		\$15,075,842,200		\$19,787,231,900	
All Minority	\$5,028,373,100	29%	\$5,669,589,700	30%	\$5,800,319,100	31%	\$5,319,874,900	31%	\$4,295,584,000	28%	\$5,728,132,900	29%
Ethnicity - AMERICAN INDIAN	\$93,694,500	1%	\$95,946,400	1%	\$140,068,500	1%	\$128,451,000	1%	\$85,888,700	1%	\$133,189,600	1%
Ethnicity - ASIAN OR PACIFIC	\$3,616,812,300	21%	\$4,088,777,100	22%	\$4,068,496,500	22%	\$3,607,830,500	21%	\$2,916,365,300	19%	\$3,876,740,000	20%
Ethnicity - BLACK	\$354,718,300	2%	\$448,638,800	2%	\$513,380,600	3%	\$528,500,600	3%	\$379,567,900	3%	\$532,884,800	3%
Ethnicity - HISPANIC	\$963,148,000	6%	\$1,032,649,400	6%	\$1,078,373,500	6%	\$1,055,092,800	6%	\$867,495,000	6%	\$1,185,192,500	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$0	0%	\$46,267,100	0%	\$126,000	0%
Ethnicity - UNDETERMINED	\$2,842,242,643	16%	\$3,311,488,700	18%	\$3,592,521,400	19%	\$3,641,619,400	21%	\$3,836,631,300	25%	\$5,590,623,200	28%
Ethnicity - WHITE	\$9,595,512,800	55%	\$9,685,236,000	52%	\$9,428,832,700	50%	\$8,255,985,400	48%	\$6,943,626,900	46%	\$8,468,475,800	43%
Gender - Not Reported	\$64,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,748,196,100	16%	\$2,841,116,300	15%	\$2,821,587,300	15%	\$2,407,232,600	14%	\$2,042,327,000	14%	\$2,564,362,100	13%
Gender - Female Owned more than 50%	\$2,476,307,743	14%	\$2,652,658,600	14%	\$2,545,367,600	14%	\$2,384,330,800	14%	\$2,010,079,200	13%	\$2,676,633,400	14%
Gender - Male Owned	\$12,241,560,700	70%	\$13,172,539,500	71%	\$13,454,718,300	71%	\$12,425,916,300	72%	\$11,023,436,000	73%	\$14,546,236,400	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$8,049,472,300	47%	\$7,167,858,300	48%	\$9,889,231,200	50%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$12,615,600	0%	\$682,541,800	5%	\$2,911,043,800	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$2,945,010,500	17%	\$2,289,595,400	15%	\$2,734,205,000	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$4,099,118,700	24%	\$3,729,839,600	25%	\$4,247,608,900	21%
Veteran	\$793,499,400	5%	\$723,821,100	4%	\$689,569,500	4%	\$679,105,200	4%	\$504,527,900	3%	\$647,254,400	3%
Rural	\$3,078,572,300	18%	\$3,097,638,500	17%	\$3,043,256,000	16%	\$2,604,716,600	15%	\$2,447,399,900	16%	\$3,480,246,700	18%
Urban	\$14,387,556,243	82%	\$15,568,675,900	83%	\$15,778,417,200	84%	\$14,612,763,100	85%	\$12,628,442,300	84%	\$16,306,985,200	82%
Export	\$1,004,079,600	6%	\$1,465,499,100	8%	\$776,563,600	4%	\$708,248,700	4%	\$547,797,400	4%	\$482,818,400	2%
CAPLine	\$244,715,600	1%	\$213,459,000	1%	\$242,369,700	1%	\$205,306,900	1%	\$184,291,800	1%	\$235,714,100	1%
PLP	\$11,097,797,743	64%	\$13,215,507,400	71%	\$13,942,839,300	74%	\$13,005,916,600	76%	\$11,294,619,600	75%	\$15,270,054,600	77%
Express	\$1,618,784,200	9%	\$1,550,128,100	8%	\$1,495,418,200	8%	\$1,293,800,200	8%	\$1,143,194,700	8%	\$1,432,176,700	7%
Community Advantage	\$91,071,500	1%	\$99,522,800	1%	\$108,268,500	1%	\$100,695,000	1%	\$65,650,300	0%	\$59,087,800	0%
\$150K and Under	\$1,683,557,743	10%	\$1,670,607,600	9%	\$1,604,774,200	9%	\$1,340,835,200	8%	\$985,913,200	7%	\$826,872,900	4%
>\$150K - \$350K	\$2,014,032,400	12%	\$2,028,748,000	11%	\$2,049,438,800	11%	\$2,065,564,000	12%	\$1,610,137,400	11%	\$1,662,514,200	8%
>\$350K - \$2M	\$8,207,032,900	47%	\$8,555,272,300	46%	\$8,271,108,200	44%	\$7,510,628,400	44%	\$6,617,200,900	44%	\$9,207,972,300	47%
>\$2M	\$5,561,505,500	32%	\$6,411,686,500	34%	\$6,896,352,000	37%	\$6,300,452,100	37%	\$5,862,590,700	39%	\$8,089,872,500	41%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	47,584		45,580		44,908		38,883		31,012		31,649	
All Minority	12,101	25%	11,558	25%	11,580	26%	10,297	26%	7,866	25%	8,289	26%
Ethnicity - AMERICAN INDIAN	314	1%	325	1%	322	1%	285	1%	232	1%	239	1%
Ethnicity - ASIAN OR PACIFIC	6,022	13%	5,736	13%	5,605	12%	4,866	13%	3,586	12%	3,870	12%
Ethnicity - BLACK	1,718	4%	1,795	4%	1,920	4%	1,692	4%	1,322	4%	1,532	5%
Ethnicity - HISPANIC	4,047	9%	3,700	8%	3,733	8%	3,454	9%	2,646	9%	2,647	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	-	0%	80	0%	1	0%
Ethnicity - UNDETERMINED	6,489	14%	6,769	15%	7,134	16%	7,384	19%	6,190	20%	6,996	22%
Ethnicity - WHITE	28,994	61%	27,253	60%	26,194	58%	21,202	55%	16,956	55%	16,364	52%
Gender - Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	6,514	14%	6,184	14%	5,925	13%	5,051	13%	3,900	13%	4,221	13%
Gender - Female Owned more than 50%	8,771	18%	8,232	18%	7,933	18%	6,813	18%	5,542	18%	5,506	17%
Gender - Male Owned	32,298	68%	31,164	68%	31,050	69%	27,019	69%	21,570	70%	21,922	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	20,790	53%	16,813	54%	16,546	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	14	0%	1,458	5%	5,678	18%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	6,314	16%	4,805	15%	5,401	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	4,605	12%	3,833	12%	4,012	13%
Veteran	2,360	5%	2,417	5%	2,212	5%	1,891	5%	1,503	5%	1,366	4%
Rural	8,215	17%	7,744	17%	7,541	17%	6,246	16%	5,627	18%	6,659	21%
Urban	39,369	83%	37,836	83%	37,367	83%	32,637	84%	25,385	82%	24,990	79%
Export	1,195	3%	1,752	4%	662	1%	627	2%	430	1%	339	1%
CAPLine	344	1%	299	1%	260	1%	236	1%	197	1%	221	1%
PLP	12,384	26%	17,764	39%	19,445	43%	17,956	46%	13,630	44%	16,594	52%
Express	24,687	52%	21,506	47%	21,037	47%	16,934	44%	14,087	45%	11,683	37%
Community Advantage	729	2%	755	2%	780	2%	721	2%	460	1%	406	1%
\$150K and Under	28,679	60%	25,918	57%	25,332	56%	20,230	52%	15,575	50%	12,208	39%
>\$150K - \$350K	7,628	16%	7,686	17%	7,813	17%	7,861	20%	6,081	20%	6,355	20%
>\$350K - \$2M	9,479	20%	9,944	22%	9,589	21%	8,818	23%	7,572	24%	10,572	33%
>\$2M	1,798	4%	2,032	4%	2,174	5%	1,974	5%	1,784	6%	2,514	8%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$3,365,225,000		\$3,879,467,000		\$3,430,593,000		\$3,648,326,000		\$4,221,603,000		\$5,817,072,540	
All Minority	\$886,047,000	26%	\$1,016,498,000	26%	\$883,506,000	26%	\$885,995,000	24%	\$1,015,158,000	24%	\$1,332,032,000	23%
Ethnicity - AMERICAN INDIAN	\$20,579,000	1%	\$4,446,000	0%	\$3,742,000	0%	\$8,589,000	0%	\$5,118,000	0%	\$5,971,000	0%
Ethnicity - ASIAN OR PACIFIC	\$558,570,000	17%	\$732,821,000	19%	\$624,145,000	18%	\$570,129,000	16%	\$616,787,000	15%	\$776,109,000	13%
Ethnicity - BLACK	\$102,703,000	3%	\$73,182,000	2%	\$47,247,000	1%	\$52,667,000	1%	\$61,889,000	1%	\$74,966,000	1%
Ethnicity - HISPANIC	\$204,195,000	6%	\$206,049,000	5%	\$208,372,000	6%	\$254,610,000	7%	\$310,521,000	7%	\$474,986,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$20,843,000	0%	\$0	0%
Ethnicity - UNDETERMINED	\$567,433,000	17%	\$746,528,000	19%	\$848,995,000	25%	\$968,483,000	27%	\$1,379,604,000	33%	\$1,168,927,000	20%
Ethnicity - WHITE	\$1,911,745,000	57%	\$2,116,441,000	55%	\$1,698,092,000	49%	\$1,793,848,000	49%	\$1,826,841,000	43%	\$3,316,113,540	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$66,860,000	2%	\$399,270,000	10%	\$732,425,000	21%	\$745,326,000	20%	\$833,675,000	20%	\$1,207,401,000	21%
Gender - Female Owned more than 50%	\$385,123,000	11%	\$402,083,000	10%	\$305,262,000	9%	\$387,779,000	11%	\$420,905,000	10%	\$498,068,000	9%
Gender - Male Owned	\$2,913,242,000	87%	\$3,078,114,000	79%	\$2,392,906,000	70%	\$2,515,221,000	69%	\$2,967,023,000	70%	\$4,111,603,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$2,670,627,000	73%	\$3,317,987,000	79%	\$5,065,702,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$18,951,000	1%	\$33,264,000	1%	\$80,315,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$604,576,000	17%	\$688,658,000	16%	\$561,331,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$23,765,000	1%	\$104,921,000	2%	\$109,724,000	2%
Veteran	\$100,510,000	3%	\$91,183,000	2%	\$58,756,000	2%	\$52,663,000	1%	\$128,844,000	3%	\$122,455,000	2%
Rural	\$397,931,000	12%	\$467,503,000	12%	\$456,439,000	13%	\$467,952,000	13%	\$586,632,000	14%	\$784,920,540	13%
Urban	\$2,967,294,000	88%	\$3,411,964,000	88%	\$2,974,154,000	87%	\$3,180,374,000	87%	\$3,634,971,000	86%	\$5,032,152,000	87%
Export	\$147,027,000	4%	\$57,609,000	1%	\$55,151,000	2%	\$46,478,000	1%	\$84,661,000	2%	\$91,832,000	2%
\$150K and Under	\$43,834,000	1%	\$49,301,000	1%	\$40,680,000	1%	\$38,595,000	1%	\$43,439,000	1%	\$57,417,540	1%
>\$150K - \$350K	\$283,365,000	8%	\$320,960,000	8%	\$298,932,000	9%	\$303,246,000	8%	\$320,876,000	8%	\$457,133,000	8%
>\$350K - \$2M	\$1,891,873,000	56%	\$2,169,658,000	56%	\$1,897,942,000	55%	\$2,126,839,000	58%	\$2,497,524,000	59%	\$3,425,622,000	59%
>\$2M	\$1,146,153,000	34%	\$1,339,548,000	35%	\$1,193,039,000	35%	\$1,179,646,000	32%	\$1,359,764,000	32%	\$1,876,900,000	32%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	4,231		4,780		4,248		4,487		5,070		7,020	
All Minority	935	22%	1,028	22%	927	22%	993	22%	1,044	21%	1,514	22%
Ethnicity - AMERICAN INDIAN	17	0%	8	0%	12	0%	10	0%	15	0%	16	0%
Ethnicity - ASIAN OR PACIFIC	455	11%	582	12%	497	12%	501	11%	470	9%	718	10%
Ethnicity - BLACK	145	3%	100	2%	82	2%	84	2%	97	2%	148	2%
Ethnicity - HISPANIC	318	8%	338	7%	336	8%	398	9%	436	9%	632	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	26	1%	-	0%
Ethnicity - UNDETERMINED	559	13%	714	15%	817	19%	948	21%	1,488	29%	1,139	16%
Ethnicity - WHITE	2,737	65%	3,038	64%	2,504	59%	2,546	57%	2,538	50%	4,367	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	71	2%	536	11%	1,051	25%	1,121	25%	1,176	23%	1,678	24%
Gender - Female Owned more than 50%	633	15%	678	14%	508	12%	578	13%	604	12%	846	12%
Gender - Male Owned	3,527	83%	3,566	75%	2,689	63%	2,788	62%	3,290	65%	4,496	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	3,484	78%	4,148	82%	6,090	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	16	0%	42	1%	90	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	620	14%	701	14%	721	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	25	1%	106	2%	119	2%
Veteran	165	4%	150	3%	115	3%	83	2%	155	3%	176	3%
Rural	665	16%	769	16%	719	17%	780	17%	908	18%	1,185	17%
Urban	3,566	84%	4,011	84%	3,529	83%	3,707	83%	4,162	82%	5,835	83%
Export	130	3%	44	1%	49	1%	42	1%	66	1%	85	1%
\$150K and Under	406	10%	435	9%	357	8%	338	8%	382	8%	505	7%
>\$150K - \$350K	1,142	27%	1,303	27%	1,207	28%	1,205	27%	1,300	26%	1,811	26%
>\$350K - \$2M	2,323	55%	2,616	55%	2,308	54%	2,562	57%	2,961	58%	4,099	58%
>\$2M	360	9%	426	9%	376	9%	382	9%	427	8%	605	9%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$91,071,500		\$99,522,800		\$108,268,500		\$100,695,000		\$65,650,300		\$59,087,800	
All Minority	\$28,883,300	32%	\$32,771,200	33%	\$39,067,500	36%	\$39,063,800	39%	\$25,160,900	38%	\$23,382,500	40%
Ethnicity - AMERICAN INDIAN	\$350,000	0%	\$495,000	0%	\$1,278,400	1%	\$1,175,000	1%	\$940,500	1%	\$331,500	1%
Ethnicity - ASIAN OR PACIFIC	\$5,832,300	6%	\$9,016,800	9%	\$9,886,600	9%	\$7,830,400	8%	\$7,065,900	11%	\$6,335,800	11%
Ethnicity – BLACK	\$10,887,700	12%	\$12,491,400	13%	\$11,180,100	10%	\$12,558,300	12%	\$9,082,900	14%	\$8,628,100	15%
Ethnicity – HISPANIC	\$11,813,300	13%	\$10,768,000	11%	\$16,722,400	15%	\$17,500,100	17%	\$7,951,600	12%	\$8,087,100	14%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$120,000	0%	\$0	0%
Ethnicity – UNDETERMINED	\$5,238,900	6%	\$6,002,800	6%	\$11,507,000	11%	\$11,472,600	11%	\$9,644,100	15%	\$5,073,000	9%
Ethnicity – WHITE	\$56,949,300	63%	\$60,748,800	61%	\$57,694,000	53%	\$50,158,600	50%	\$30,845,300	47%	\$30,632,300	52%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$13,175,100	14%	\$17,334,600	17%	\$16,436,800	15%	\$17,455,900	17%	\$9,590,900	15%	\$8,187,500	14%
Gender - Female Owned more than 50%	\$28,089,100	31%	\$28,121,400	28%	\$31,667,900	29%	\$31,141,700	31%	\$16,423,100	25%	\$17,132,500	29%
Gender - Male Owned	\$49,807,300	55%	\$54,066,800	54%	\$60,163,800	56%	\$52,097,400	52%	\$39,636,300	60%	\$33,767,800	57%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$36,390,400	36%	\$27,607,900	42%	\$19,944,600	34%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,510,100	2%	\$5,549,600	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$43,399,900	43%	\$22,174,200	34%	\$26,826,900	45%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$9,493,800	9%	\$8,163,500	12%	\$6,766,700	11%
Veteran	\$7,392,600	8%	\$9,449,900	9%	\$10,855,600	10%	\$9,120,000	9%	\$6,439,900	10%	\$3,727,500	6%
Rural	\$9,303,300	10%	\$12,429,000	12%	\$11,972,200	11%	\$10,172,900	10%	\$8,589,700	13%	\$7,602,700	13%
Urban	\$81,768,200	90%	\$87,093,800	88%	\$96,296,300	89%	\$90,522,100	90%	\$57,060,600	87%	\$51,485,100	87%
\$150K and Under	\$52,405,400	58%	\$53,545,600	54%	\$52,688,800	49%	\$44,418,000	44%	\$30,565,700	47%	\$25,241,400	43%
>\$150K - \$350K	\$38,666,100	42%	\$45,977,200	46%	\$55,579,700	51%	\$56,277,000	56%	\$35,084,600	53%	\$33,846,400	57%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	729		755		780		721		460		406	
All Minority	244	33%	245	32%	284	36%	276	38%	177	38%	167	41%
Ethnicity - AMERICAN INDIAN	3	0%	4	1%	9	1%	6	1%	10	2%	4	1%
Ethnicity - ASIAN OR PACIFIC	50	7%	56	7%	65	8%	54	7%	47	10%	41	10%
Ethnicity – BLACK	95	13%	101	13%	86	11%	92	13%	67	15%	66	16%
Ethnicity – HISPANIC	96	13%	84	11%	124	16%	124	17%	52	11%	56	14%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Ethnicity – UNDETERMINED	40	5%	48	6%	77	10%	94	13%	69	15%	33	8%
Ethnicity – WHITE	445	61%	462	61%	419	54%	351	49%	214	47%	206	51%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	112	15%	133	18%	-	0%	127	18%	64	14%	57	14%
Gender - Female Owned more than 50%	236	32%	215	28%	-	0%	229	32%	128	28%	129	32%
Gender - Male Owned	381	52%	407	54%	-	0%	365	51%	268	58%	220	54%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	277	38%	200	43%	129	32%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	10	2%	43	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	306	42%	156	34%	194	48%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	59	8%	48	10%	40	10%
Veteran	57	0%	71	9%	80	10%	69	10%	45	10%	22	5%
Rural	75	10%	104	14%	97	12%	77	11%	59	13%	54	13%
Urban	654	90%	651	86%	683	88%	644	89%	401	87%	352	87%
\$150K and Under	559	77%	553	73%	533	68%	467	65%	303	66%	255	63%
>\$150K - \$350K	170	23%	202	27%	247	32%	254	35%	157	34%	151	37%

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