

Weekly Approvals Report with data as of 07/16 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$18,210,001,143		\$19,417,978,700		\$19,533,831,000		\$17,942,722,900		\$15,684,446,900		\$20,995,731,200	
All Minority	\$5,245,811,400	29%	\$5,928,236,400	31%	\$6,058,351,800	31%	\$5,555,824,300	31%	\$4,413,587,700	28%	\$6,108,045,600	29%
Ethnicity - AMERICAN INDIAN	\$96,354,600	1%	\$101,918,200	1%	\$145,529,500	1%	\$132,033,100	1%	\$87,517,900	1%	\$144,450,100	1%
Ethnicity - ASIAN OR PACIFIC	\$3,770,024,000	21%	\$4,264,284,100	22%	\$4,238,866,800	22%	\$3,761,474,400	21%	\$2,993,281,800	19%	\$4,133,929,300	20%
Ethnicity - BLACK	\$372,219,800	2%	\$467,187,400	2%	\$540,264,200	3%	\$553,924,500	3%	\$387,231,400	2%	\$564,560,600	3%
Ethnicity - HISPANIC	\$1,007,213,000	6%	\$1,091,268,700	6%	\$1,133,691,300	6%	\$1,108,392,300	6%	\$888,097,200	6%	\$1,264,979,600	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$0	0%	\$57,459,400	0%	\$126,000	0%
Ethnicity - UNDETERMINED	\$2,977,231,543	16%	\$3,450,731,900	18%	\$3,744,373,400	19%	\$3,782,970,200	21%	\$4,160,844,300	27%	\$5,922,095,400	28%
Ethnicity - WHITE	\$9,986,958,200	55%	\$10,039,010,400	52%	\$9,731,105,800	50%	\$8,603,928,400	48%	\$7,110,014,900	45%	\$8,965,590,200	43%
Gender - Not Reported	\$64,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,858,601,600	16%	\$2,961,874,300	15%	\$2,964,939,000	15%	\$2,474,418,200	14%	\$2,120,833,600	14%	\$2,708,113,600	13%
Gender - Female Owned more than 50%	\$2,589,028,443	14%	\$2,752,252,500	14%	\$2,659,145,900	14%	\$2,478,545,300	14%	\$2,061,396,300	13%	\$2,854,474,600	14%
Gender - Male Owned	\$12,762,307,100	70%	\$13,703,851,900	71%	\$13,909,746,100	71%	\$12,989,759,400	72%	\$11,502,217,000	73%	\$15,433,143,000	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$8,420,260,400	47%	\$7,470,050,100	48%	\$10,500,959,400	50%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$12,615,600	0%	\$744,959,300	5%	\$3,104,794,600	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$3,064,412,900	17%	\$2,386,470,100	15%	\$2,884,877,300	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$4,258,000,100	24%	\$3,876,960,300	25%	\$4,499,606,900	21%
Veteran	\$840,541,300	5%	\$745,060,500	4%	\$726,760,100	4%	\$704,883,500	4%	\$520,487,200	3%	\$695,071,800	3%
Rural	\$3,226,964,900	18%	\$3,239,804,800	17%	\$3,148,940,800	16%	\$2,704,114,600	15%	\$2,548,317,300	16%	\$3,676,570,400	18%
Urban	\$14,983,036,243	82%	\$16,178,173,900	83%	\$16,384,890,200	84%	\$15,238,608,300	85%	\$13,136,129,600	84%	\$17,319,160,800	82%
Export	\$1,032,179,200	6%	\$1,499,014,300	8%	\$805,179,900	4%	\$728,143,300	4%	\$576,847,200	4%	\$507,600,900	2%
CAPLine	\$252,735,600	1%	\$218,694,000	1%	\$253,345,000	1%	\$217,156,900	1%	\$193,197,200	1%	\$255,757,100	1%
PLP	\$11,558,689,143	63%	\$13,761,453,800	71%	\$14,447,300,600	74%	\$13,535,961,900	75%	\$11,729,067,200	75%	\$16,187,682,600	77%
Express	\$1,694,581,700	9%	\$1,621,608,700	8%	\$1,554,955,700	8%	\$1,352,902,900	8%	\$1,195,471,100	8%	\$1,520,530,000	7%
Community Advantage	\$95,491,900	1%	\$105,315,400	1%	\$113,368,500	1%	\$105,619,300	1%	\$67,733,400	0%	\$60,966,400	0%
\$150K and Under	\$1,759,691,743	10%	\$1,751,014,600	9%	\$1,668,596,900	9%	\$1,393,615,700	8%	\$1,017,749,500	6%	\$873,239,500	4%
>\$150K - \$350K	\$2,109,079,200	12%	\$2,122,662,200	11%	\$2,134,083,200	11%	\$2,150,970,700	12%	\$1,675,772,400	11%	\$1,741,503,800	8%
>\$350K - \$2M	\$8,547,742,800	47%	\$8,917,413,000	46%	\$8,596,165,900	44%	\$7,814,829,300	44%	\$6,895,846,200	44%	\$9,737,142,200	46%
>\$2M	\$5,793,487,400	32%	\$6,626,888,900	34%	\$7,134,985,000	37%	\$6,583,307,200	37%	\$6,095,078,800	39%	\$8,643,845,700	41%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	49,737		47,650		46,673		40,511		32,178		33,409	
All Minority	12,645	25%	12,116	25%	12,109	26%	10,774	27%	8,070	25%	8,757	26%
Ethnicity - AMERICAN INDIAN	326	1%	344	1%	336	1%	301	1%	236	1%	250	1%
Ethnicity - ASIAN OR PACIFIC	6,277	13%	6,011	13%	5,863	13%	5,073	13%	3,668	11%	4,095	12%
Ethnicity - BLACK	1,795	4%	1,870	4%	2,004	4%	1,787	4%	1,353	4%	1,620	5%
Ethnicity - HISPANIC	4,247	9%	3,889	8%	3,906	8%	3,613	9%	2,699	8%	2,791	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	-	0%	114	0%	1	0%
Ethnicity - UNDETERMINED	6,793	14%	7,085	15%	7,407	16%	7,706	19%	6,698	21%	7,400	22%
Ethnicity - WHITE	30,299	61%	28,449	60%	27,157	58%	22,031	54%	17,410	54%	17,252	52%
Gender - Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	6,824	14%	6,452	14%	6,183	13%	5,247	13%	4,015	12%	4,443	13%
Gender - Female Owned more than 50%	9,189	18%	8,624	18%	8,269	18%	7,097	18%	5,682	18%	5,823	17%
Gender - Male Owned	33,723	68%	32,574	68%	32,221	69%	28,167	70%	22,481	70%	23,143	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	21,643	53%	17,470	54%	17,459	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	14	0%	1,642	5%	6,018	18%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	6,596	16%	4,983	15%	5,691	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	4,782	12%	3,980	12%	4,228	13%
Veteran	2,491	5%	2,525	5%	2,331	5%	1,964	5%	1,535	5%	1,456	4%
Rural	8,603	17%	8,113	17%	7,848	17%	6,521	16%	5,895	18%	7,022	21%
Urban	41,134	83%	39,537	83%	38,825	83%	33,990	84%	26,283	82%	26,387	79%
Export	1,243	2%	1,784	4%	691	1%	646	2%	451	1%	355	1%
CAPLine	360	1%	308	1%	275	1%	247	1%	206	1%	231	1%
PLP	12,918	26%	18,605	39%	20,213	43%	18,638	46%	14,160	44%	17,478	52%
Express	25,842	52%	22,523	47%	21,843	47%	17,700	44%	14,582	45%	12,383	37%
Community Advantage	759	2%	798	2%	816	2%	752	2%	475	1%	420	1%
\$150K and Under	29,999	60%	27,138	57%	26,309	56%	21,087	52%	16,093	50%	12,900	39%
>\$150K - \$350K	7,989	16%	8,045	17%	8,140	17%	8,192	20%	6,337	20%	6,659	20%
>\$350K - \$2M	9,872	20%	10,372	22%	9,980	21%	9,168	23%	7,893	25%	11,161	33%
>\$2M	1,877	4%	2,095	4%	2,244	5%	2,064	5%	1,855	6%	2,689	8%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$3,546,900,000		\$4,023,886,000		\$3,594,374,000		\$3,853,244,000		\$4,409,053,000		\$6,261,273,540	
All Minority	\$940,261,000	27%	\$1,060,400,000	26%	\$931,871,000	26%	\$940,971,000	24%	\$1,041,084,000	24%	\$1,446,861,000	23%
Ethnicity - AMERICAN INDIAN	\$20,579,000	1%	\$5,480,000	0%	\$3,915,000	0%	\$8,589,000	0%	\$5,118,000	0%	\$13,441,000	0%
Ethnicity - ASIAN OR PACIFIC	\$593,033,000	17%	\$765,648,000	19%	\$655,803,000	18%	\$609,034,000	16%	\$621,701,000	14%	\$840,789,000	13%
Ethnicity - BLACK	\$113,385,000	3%	\$76,865,000	2%	\$49,635,000	1%	\$53,398,000	1%	\$65,240,000	1%	\$81,037,000	1%
Ethnicity - HISPANIC	\$213,264,000	6%	\$212,407,000	5%	\$222,518,000	6%	\$269,950,000	7%	\$319,211,000	7%	\$511,594,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$29,814,000	1%	\$0	0%
Ethnicity - UNDETERMINED	\$584,475,000	16%	\$767,576,000	19%	\$898,405,000	25%	\$1,044,424,000	27%	\$1,512,431,000	34%	\$1,252,509,000	20%
Ethnicity - WHITE	\$2,022,164,000	57%	\$2,195,910,000	55%	\$1,764,098,000	49%	\$1,867,849,000	48%	\$1,855,538,000	42%	\$3,561,903,540	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$75,873,000	2%	\$429,377,000	11%	\$765,182,000	21%	\$773,345,000	20%	\$860,238,000	20%	\$1,295,338,000	21%
Gender - Female Owned more than 50%	\$401,623,000	11%	\$410,957,000	10%	\$317,966,000	9%	\$405,768,000	11%	\$427,607,000	10%	\$539,203,000	9%
Gender - Male Owned	\$3,069,404,000	87%	\$3,183,552,000	79%	\$2,511,226,000	70%	\$2,674,131,000	69%	\$3,121,208,000	71%	\$4,426,732,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$2,819,659,000	73%	\$3,488,158,000	79%	\$5,451,494,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$19,814,000	1%	\$33,451,000	1%	\$89,244,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$643,066,000	17%	\$704,744,000	16%	\$602,338,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$24,768,000	1%	\$105,927,000	2%	\$118,197,000	2%
Veteran	\$107,789,000	3%	\$96,023,000	2%	\$64,248,000	2%	\$55,318,000	1%	\$129,619,000	3%	\$129,082,000	2%
Rural	\$419,290,000	12%	\$484,138,000	12%	\$476,369,000	13%	\$503,406,000	13%	\$615,206,000	14%	\$857,790,540	14%
Urban	\$3,127,610,000	88%	\$3,539,748,000	88%	\$3,118,005,000	87%	\$3,349,838,000	87%	\$3,793,847,000	86%	\$5,403,483,000	86%
Export	\$166,456,000	5%	\$57,609,000	1%	\$57,818,000	2%	\$53,066,000	1%	\$88,510,000	2%	\$108,866,000	2%
\$150K and Under	\$45,846,000	1%	\$51,018,000	1%	\$42,222,000	1%	\$41,008,000	1%	\$46,425,000	1%	\$61,430,540	1%
>\$150K - \$350K	\$298,853,000	8%	\$335,404,000	8%	\$313,032,000	9%	\$316,823,000	8%	\$336,678,000	8%	\$488,661,000	8%
>\$350K - \$2M	\$1,991,174,000	56%	\$2,257,235,000	56%	\$1,984,984,000	55%	\$2,240,170,000	58%	\$2,604,912,000	59%	\$3,707,550,000	59%
>\$2M	\$1,211,027,000	34%	\$1,380,229,000	34%	\$1,254,136,000	35%	\$1,255,243,000	33%	\$1,421,038,000	32%	\$2,003,632,000	32%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	4,464		4,968		4,447		4,717		5,314		7,557	
All Minority	996	22%	1,077	22%	970	22%	1,043	22%	1,072	20%	1,630	22%
Ethnicity - AMERICAN INDIAN	17	0%	9	0%	13	0%	10	0%	15	0%	22	0%
Ethnicity - ASIAN OR PACIFIC	488	11%	613	12%	515	12%	529	11%	479	9%	769	10%
Ethnicity - BLACK	152	3%	103	2%	85	2%	86	2%	100	2%	159	2%
Ethnicity - HISPANIC	339	8%	352	7%	357	8%	418	9%	444	8%	680	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	34	1%	-	0%
Ethnicity - UNDETERMINED	582	13%	745	15%	871	20%	1,018	22%	1,657	31%	1,221	16%
Ethnicity - WHITE	2,886	65%	3,146	63%	2,606	59%	2,656	56%	2,585	49%	4,706	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	81	2%	579	12%	1,097	25%	1,161	25%	1,223	23%	1,798	24%
Gender - Female Owned more than 50%	664	15%	705	14%	535	12%	609	13%	615	12%	915	12%
Gender - Male Owned	3,719	83%	3,684	74%	2,815	63%	2,947	62%	3,476	65%	4,844	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	3,668	78%	4,366	82%	6,558	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	18	0%	43	1%	98	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	647	14%	725	14%	772	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	26	1%	107	2%	129	2%
Veteran	180	4%	155	3%	120	3%	89	2%	158	3%	187	2%
Rural	698	16%	793	16%	749	17%	816	17%	958	18%	1,289	17%
Urban	3,766	84%	4,175	84%	3,698	83%	3,901	83%	4,356	82%	6,268	83%
Export	140	3%	44	1%	52	1%	47	1%	71	1%	95	1%
\$150K and Under	426	10%	450	9%	371	8%	358	8%	408	8%	541	7%
>\$150K - \$350K	1,206	27%	1,363	27%	1,263	28%	1,261	27%	1,362	26%	1,941	26%
>\$350K - \$2M	2,449	55%	2,717	55%	2,415	54%	2,690	57%	3,097	58%	4,433	59%
>\$2M	383	9%	438	9%	398	9%	408	9%	447	8%	642	8%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$95,491,900		\$105,315,400		\$113,368,500		\$105,619,300		\$67,733,400		\$60,966,400	
All Minority	\$29,468,300	31%	\$35,257,800	33%	\$40,930,900	36%	\$42,114,300	40%	\$26,258,700	39%	\$24,208,100	40%
Ethnicity - AMERICAN INDIAN	\$350,000	0%	\$495,000	0%	\$1,278,400	1%	\$1,230,000	1%	\$940,500	1%	\$331,500	1%
Ethnicity - ASIAN OR PACIFIC	\$6,192,300	6%	\$9,255,400	9%	\$10,940,300	10%	\$8,403,400	8%	\$7,065,900	10%	\$6,518,500	11%
Ethnicity - BLACK	\$10,997,700	12%	\$13,571,400	13%	\$11,689,800	10%	\$14,282,300	14%	\$9,780,700	14%	\$8,909,100	15%
Ethnicity - HISPANIC	\$11,928,300	12%	\$11,936,000	11%	\$17,022,400	15%	\$18,198,600	17%	\$8,201,600	12%	\$8,449,000	14%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$270,000	0%	\$0	0%
Ethnicity - UNDETERMINED	\$6,104,900	6%	\$6,502,500	6%	\$12,211,400	11%	\$11,845,100	11%	\$10,354,100	15%	\$5,417,000	9%
Ethnicity - WHITE	\$59,918,700	63%	\$63,555,100	60%	\$60,226,200	53%	\$51,659,900	49%	\$31,120,600	46%	\$31,341,300	51%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$13,391,100	14%	\$18,563,600	18%	\$17,576,000	16%	\$18,101,200	17%	\$9,590,900	14%	\$8,626,500	14%
Gender - Female Owned more than 50%	\$28,853,100	30%	\$29,654,000	28%	\$32,867,300	29%	\$33,126,700	31%	\$17,338,700	26%	\$17,661,200	29%
Gender - Male Owned	\$53,247,700	56%	\$57,097,800	54%	\$62,925,200	56%	\$54,391,400	51%	\$40,803,800	60%	\$34,678,700	57%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$38,868,900	37%	\$28,147,900	42%	\$20,256,500	33%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,810,100	3%	\$5,679,600	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$44,928,200	43%	\$23,032,400	34%	\$28,074,600	46%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$9,853,800	9%	\$8,548,400	13%	\$6,955,700	11%
Veteran	\$7,452,600	8%	\$9,449,900	9%	\$11,060,600	10%	\$9,803,500	9%	\$6,439,900	10%	\$3,727,500	6%
Rural	\$9,751,500	10%	\$13,157,700	12%	\$12,603,500	11%	\$10,657,200	10%	\$8,918,100	13%	\$7,847,700	13%
Urban	\$85,740,400	90%	\$92,157,700	88%	\$100,765,000	89%	\$94,962,100	90%	\$58,815,300	87%	\$53,118,700	87%
\$150K and Under	\$54,699,700	57%	\$56,968,500	54%	\$55,039,200	49%	\$45,644,300	43%	\$31,615,300	47%	\$25,779,300	42%
>\$150K - \$350K	\$40,792,200	43%	\$48,346,900	46%	\$58,329,300	51%	\$59,975,000	57%	\$36,118,100	53%	\$35,187,100	58%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	759		798		816		752		475		420	
All Minority	250	33%	263	33%	296	36%	294	39%	184	39%	174	41%
Ethnicity - AMERICAN INDIAN	3	0%	4	1%	9	1%	7	1%	10	2%	4	1%
Ethnicity - ASIAN OR PACIFIC	53	7%	58	7%	71	9%	58	8%	47	10%	42	10%
Ethnicity – BLACK	97	13%	107	13%	90	11%	100	13%	72	15%	69	16%
Ethnicity – HISPANIC	97	13%	94	12%	126	15%	129	17%	53	11%	59	14%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
Ethnicity – UNDETERMINED	44	6%	50	6%	82	10%	98	13%	75	16%	35	8%
Ethnicity – WHITE	465	61%	485	61%	438	54%	360	48%	216	45%	211	50%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	113	15%	141	18%	-	0%	131	17%	64	13%	61	15%
Gender - Female Owned more than 50%	243	32%	226	28%	-	0%	242	32%	135	28%	133	32%
Gender - Male Owned	403	53%	431	54%	-	0%	379	50%	276	58%	226	54%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	291	39%	205	43%	132	31%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	12	3%	45	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	315	42%	162	34%	202	48%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	63	8%	50	11%	41	10%
Veteran	58	0%	71	9%	82	10%	73	10%	45	9%	22	5%
Rural	78	10%	110	14%	102	13%	80	11%	61	13%	56	13%
Urban	681	90%	688	86%	714	88%	672	89%	414	87%	364	87%
\$150K and Under	580	76%	586	73%	557	68%	482	64%	313	66%	262	62%
>\$150K - \$350K	179	24%	212	27%	259	32%	270	36%	162	34%	158	38%

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