

Weekly Approvals Report with data as of 08/06 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$19,549,785,243		\$20,965,778,900		\$21,048,649,400		\$19,276,205,900		\$16,889,490,300		\$25,360,177,100	
All Minority	\$5,653,104,300	29%	\$6,409,563,600	31%	\$6,583,169,400	31%	\$6,003,700,200	31%	\$4,663,428,300	28%	\$7,441,845,300	29%
Ethnicity - AMERICAN INDIAN	\$101,229,700	1%	\$112,465,100	1%	\$159,966,700	1%	\$134,560,800	1%	\$91,753,400	1%	\$165,215,100	1%
Ethnicity - ASIAN OR PACIFIC	\$4,056,385,300	21%	\$4,607,117,400	22%	\$4,587,777,300	22%	\$4,070,238,600	21%	\$3,126,711,900	19%	\$5,103,725,900	20%
Ethnicity - BLACK	\$419,380,700	2%	\$514,734,400	2%	\$609,926,300	3%	\$593,500,900	3%	\$409,148,200	2%	\$667,402,900	3%
Ethnicity - HISPANIC	\$1,076,108,600	6%	\$1,171,668,700	6%	\$1,225,499,100	6%	\$1,204,746,900	6%	\$932,793,500	6%	\$1,505,350,400	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$653,000	0%	\$103,021,300	1%	\$151,000	0%
Ethnicity - UNDETERMINED	\$3,178,861,843	16%	\$3,765,556,200	18%	\$4,020,013,400	19%	\$4,069,999,600	21%	\$4,781,206,400	28%	\$7,358,555,500	29%
Ethnicity - WHITE	\$10,717,819,100	55%	\$10,790,659,100	51%	\$10,445,466,600	50%	\$9,202,506,100	48%	\$7,444,855,600	44%	\$10,559,776,300	42%
Gender - Not Reported	\$64,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$3,062,185,600	16%	\$3,186,405,600	15%	\$3,192,326,900	15%	\$2,669,160,700	14%	\$2,233,361,100	13%	\$3,305,427,200	13%
Gender - Female Owned more than 50%	\$2,770,529,643	14%	\$2,943,581,900	14%	\$2,845,276,000	14%	\$2,693,674,300	14%	\$2,160,890,000	13%	\$3,445,709,800	14%
Gender - Male Owned	\$13,717,006,000	70%	\$14,835,791,400	71%	\$15,011,046,500	71%	\$13,913,370,900	72%	\$12,495,239,200	74%	\$18,609,040,100	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$9,035,846,000	47%	\$8,093,506,700	48%	\$12,604,646,400	50%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$12,615,600	0%	\$895,341,500	5%	\$3,797,509,700	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$3,303,331,700	17%	\$2,534,258,200	15%	\$3,601,207,200	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$4,598,943,900	24%	\$4,159,888,500	25%	\$5,340,987,400	21%
Veteran	\$904,281,900	5%	\$797,636,300	4%	\$784,061,700	4%	\$754,950,600	4%	\$545,899,000	3%	\$842,364,400	3%
Rural	\$3,453,223,000	18%	\$3,534,246,900	17%	\$3,456,863,900	16%	\$2,881,004,900	15%	\$2,756,974,500	16%	\$4,424,016,000	17%
Urban	\$16,096,562,243	82%	\$17,431,532,000	83%	\$17,591,785,500	84%	\$16,395,201,000	85%	\$14,132,515,800	84%	\$20,936,161,100	83%
Export	\$1,088,321,200	6%	\$1,546,042,500	7%	\$883,724,300	4%	\$793,805,500	4%	\$627,339,300	4%	\$539,338,200	2%
CAPLine	\$275,324,800	1%	\$233,044,000	1%	\$277,462,500	1%	\$238,350,400	1%	\$204,227,200	1%	\$322,959,100	1%
PLP	\$12,420,376,443	64%	\$14,891,291,800	71%	\$15,539,336,800	74%	\$14,551,420,500	75%	\$12,621,843,400	75%	\$19,981,574,000	79%
Express	\$1,814,268,800	9%	\$1,754,784,200	8%	\$1,662,774,500	8%	\$1,452,734,000	8%	\$1,285,686,300	8%	\$1,737,955,900	7%
Community Advantage	\$103,272,400	1%	\$115,227,800	1%	\$122,917,400	1%	\$115,056,700	1%	\$69,860,800	0%	\$65,461,400	0%
\$150K and Under	\$1,892,797,443	10%	\$1,900,133,800	9%	\$1,780,729,800	8%	\$1,490,724,800	8%	\$1,077,927,000	6%	\$969,049,200	4%
>\$150K - \$350K	\$2,269,608,800	12%	\$2,279,921,200	11%	\$2,297,031,100	11%	\$2,311,568,400	12%	\$1,779,079,500	11%	\$1,993,957,000	8%
>\$350K - \$2M	\$9,199,411,700	47%	\$9,607,945,400	46%	\$9,283,722,900	44%	\$8,386,716,000	44%	\$7,462,982,200	44%	\$11,675,030,000	46%
>\$2M	\$6,187,967,300	32%	\$7,177,778,500	34%	\$7,687,165,600	37%	\$7,087,196,700	37%	\$6,569,501,600	39%	\$10,722,140,900	42%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	53,399		51,545		50,014		43,497		34,241		38,572	
All Minority	13,602	25%	13,159	26%	13,046	26%	11,622	27%	8,467	25%	10,214	26%
Ethnicity - AMERICAN INDIAN	345	1%	370	1%	362	1%	322	1%	244	1%	282	1%
Ethnicity - ASIAN OR PACIFIC	6,738	13%	6,513	13%	6,298	13%	5,464	13%	3,825	11%	4,874	13%
Ethnicity - BLACK	1,943	4%	2,037	4%	2,174	4%	1,941	4%	1,402	4%	1,847	5%
Ethnicity - HISPANIC	4,576	9%	4,237	8%	4,212	8%	3,894	9%	2,816	8%	3,209	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	1	0%	180	1%	2	0%
Ethnicity - UNDETERMINED	7,294	14%	7,713	15%	7,959	16%	8,253	19%	7,651	22%	8,742	23%
Ethnicity - WHITE	32,503	61%	30,673	60%	29,009	58%	23,622	54%	18,123	53%	19,616	51%
Gender - Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	7,323	14%	6,960	14%	6,686	13%	5,636	13%	4,232	12%	5,156	13%
Gender - Female Owned more than 50%	9,861	18%	9,322	18%	8,836	18%	7,702	18%	5,897	17%	6,735	17%
Gender - Male Owned	36,214	68%	35,263	68%	34,492	69%	30,159	69%	24,112	70%	26,681	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	23,167	53%	18,632	54%	19,956	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	14	0%	1,970	6%	6,995	18%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	7,107	16%	5,294	15%	6,670	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	5,143	12%	4,239	12%	4,932	13%
Veteran	2,674	5%	2,701	5%	2,510	5%	2,107	5%	1,616	5%	1,652	4%
Rural	9,205	17%	8,728	17%	8,411	17%	7,023	16%	6,315	18%	8,020	21%
Urban	44,194	83%	42,817	83%	41,603	83%	36,474	84%	27,926	82%	30,552	79%
Export	1,320	2%	1,830	4%	762	2%	704	2%	487	1%	378	1%
CAPLine	397	1%	326	1%	303	1%	267	1%	219	1%	274	1%
PLP	13,936	26%	20,175	39%	21,689	43%	19,971	46%	15,162	44%	20,778	54%
Express	27,627	52%	24,460	47%	23,320	47%	19,043	44%	15,397	45%	13,921	36%
Community Advantage	824	2%	868	2%	883	2%	815	2%	488	1%	453	1%
\$150K and Under	32,157	60%	29,458	57%	28,092	56%	22,661	52%	16,971	50%	14,331	37%
>\$150K - \$350K	8,587	16%	8,647	17%	8,753	18%	8,803	20%	6,726	20%	7,604	20%
>\$350K - \$2M	10,645	20%	11,171	22%	10,753	21%	9,816	23%	8,542	25%	13,310	35%
>\$2M	2,010	4%	2,269	4%	2,416	5%	2,217	5%	2,002	6%	3,327	9%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$3,828,063,000		\$4,273,153,000		\$3,899,745,000		\$4,194,361,000		\$4,822,778,000		\$7,066,760,540	
All Minority	\$1,025,556,000	27%	\$1,103,533,000	26%	\$996,811,000	26%	\$1,026,330,000	24%	\$1,087,686,000	23%	\$1,639,546,000	23%
Ethnicity - AMERICAN INDIAN	\$20,579,000	1%	\$5,480,000	0%	\$4,508,000	0%	\$8,894,000	0%	\$5,244,000	0%	\$18,567,000	0%
Ethnicity - ASIAN OR PACIFIC	\$651,554,000	17%	\$793,583,000	19%	\$690,799,000	18%	\$656,584,000	16%	\$636,440,000	13%	\$966,344,000	14%
Ethnicity - BLACK	\$122,092,000	3%	\$83,870,000	2%	\$50,722,000	1%	\$59,661,000	1%	\$66,906,000	1%	\$89,766,000	1%
Ethnicity - HISPANIC	\$231,331,000	6%	\$220,600,000	5%	\$250,782,000	6%	\$301,191,000	7%	\$340,221,000	7%	\$564,869,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$38,875,000	1%	\$0	0%
Ethnicity - UNDETERMINED	\$644,389,000	17%	\$851,748,000	20%	\$995,310,000	26%	\$1,159,145,000	28%	\$1,793,352,000	37%	\$1,439,930,000	20%
Ethnicity - WHITE	\$2,158,118,000	56%	\$2,317,872,000	54%	\$1,907,624,000	49%	\$2,008,886,000	48%	\$1,941,740,000	40%	\$3,987,284,540	56%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$92,506,000	2%	\$473,288,000	11%	\$821,698,000	21%	\$834,822,000	20%	\$922,285,000	19%	\$1,451,899,000	21%
Gender - Female Owned more than 50%	\$438,593,000	11%	\$446,828,000	10%	\$346,525,000	9%	\$435,139,000	10%	\$443,016,000	9%	\$603,014,000	9%
Gender - Male Owned	\$3,296,964,000	86%	\$3,353,037,000	78%	\$2,731,522,000	70%	\$2,924,400,000	70%	\$3,457,477,000	72%	\$5,011,847,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$3,101,649,000	74%	\$3,838,907,000	80%	\$6,118,176,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$19,814,000	0%	\$40,551,000	1%	\$100,243,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$682,319,000	16%	\$751,731,000	16%	\$706,112,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$34,203,000	1%	\$114,816,000	2%	\$142,229,000	2%
Veteran	\$118,623,000	3%	\$102,349,000	2%	\$72,132,000	2%	\$66,324,000	2%	\$135,071,000	3%	\$153,623,000	2%
Rural	\$464,113,000	12%	\$512,525,000	12%	\$516,976,000	13%	\$546,472,000	13%	\$661,693,000	14%	\$957,835,540	14%
Urban	\$3,363,950,000	88%	\$3,760,628,000	88%	\$3,382,769,000	87%	\$3,647,889,000	87%	\$4,161,085,000	86%	\$6,108,925,000	86%
Export	\$173,134,000	5%	\$57,609,000	1%	\$61,577,000	2%	\$57,090,000	1%	\$91,435,000	2%	\$125,023,000	2%
504 Refinance	\$14,878,000	0%	\$253,781,000	6%	\$123,669,000	3%	\$131,080,000	3%	\$290,327,000	6%	\$516,651,000	7%
\$150K and Under	\$49,470,000	1%	\$54,316,000	1%	\$45,831,000	1%	\$43,590,000	1%	\$51,709,000	1%	\$66,112,540	1%
>\$150K - \$350K	\$321,865,000	8%	\$358,060,000	8%	\$340,354,000	9%	\$342,705,000	8%	\$376,337,000	8%	\$540,363,000	8%
>\$350K - \$2M	\$2,167,322,000	57%	\$2,413,315,000	56%	\$2,179,198,000	56%	\$2,432,305,000	58%	\$2,871,560,000	60%	\$4,163,088,000	59%
>\$2M	\$1,289,406,000	34%	\$1,447,462,000	34%	\$1,334,362,000	34%	\$1,375,761,000	33%	\$1,523,172,000	32%	\$2,297,197,000	33%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	4,826		5,305		4,854		5,108		5,870		8,423	
All Minority	1,077	22%	1,140	21%	1,051	22%	1,126	22%	1,132	19%	1,814	22%
Ethnicity - AMERICAN INDIAN	17	0%	9	0%	14	0%	11	0%	16	0%	28	0%
Ethnicity - ASIAN OR PACIFIC	529	11%	650	12%	550	11%	564	11%	494	8%	861	10%
Ethnicity - BLACK	167	3%	108	2%	90	2%	92	2%	102	2%	178	2%
Ethnicity - HISPANIC	364	8%	373	7%	397	8%	459	9%	473	8%	747	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	47	1%	-	0%
Ethnicity - UNDETERMINED	642	13%	826	16%	978	20%	1,124	22%	2,017	34%	1,371	16%
Ethnicity - WHITE	3,107	64%	3,339	63%	2,825	58%	2,858	56%	2,721	46%	5,238	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	100	2%	663	12%	1,193	25%	1,256	25%	1,317	22%	2,006	24%
Gender - Female Owned more than 50%	725	15%	757	14%	577	12%	654	13%	644	11%	1,003	12%
Gender - Male Owned	4,001	83%	3,885	73%	3,084	64%	3,198	63%	3,909	67%	5,414	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	3,991	78%	4,847	83%	7,306	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	18	0%	55	1%	108	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	692	14%	780	13%	857	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	38	1%	115	2%	152	2%
Veteran	202	4%	163	3%	133	3%	100	2%	167	3%	212	3%
Rural	750	16%	851	16%	820	17%	880	17%	1,049	18%	1,431	17%
Urban	4,076	84%	4,454	84%	4,034	83%	4,228	83%	4,821	82%	6,992	83%
Export	147	3%	44	1%	55	1%	51	1%	76	1%	106	1%
504 Refinance	12	0%	226	4%	155	3%	136	3%	295	5%	502	6%
\$150K and Under	458	9%	480	9%	406	8%	381	7%	454	8%	584	7%
>\$150K - \$350K	1,301	27%	1,455	27%	1,374	28%	1,365	27%	1,519	26%	2,148	26%
>\$350K - \$2M	2,657	55%	2,909	55%	2,650	55%	2,914	57%	3,418	58%	4,956	59%
>\$2M	410	8%	461	9%	424	9%	448	9%	479	8%	735	9%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$103,272,400		\$115,227,800		\$122,917,400		\$115,056,700		\$69,860,800		\$65,461,400	
All Minority	\$32,249,500	31%	\$39,305,700	34%	\$45,535,900	37%	\$45,782,700	40%	\$26,762,000	38%	\$26,141,200	40%
Ethnicity - AMERICAN INDIAN	\$570,000	1%	\$710,000	1%	\$1,422,400	1%	\$1,230,000	1%	\$1,003,500	1%	\$331,500	1%
Ethnicity - ASIAN OR PACIFIC	\$6,757,300	7%	\$10,566,400	9%	\$11,677,900	10%	\$9,586,800	8%	\$7,065,900	10%	\$6,708,500	10%
Ethnicity – BLACK	\$11,579,600	11%	\$14,816,800	13%	\$13,085,900	11%	\$15,859,700	14%	\$9,971,000	14%	\$9,330,700	14%
Ethnicity – HISPANIC	\$13,342,600	13%	\$13,212,500	11%	\$19,349,700	16%	\$19,106,200	17%	\$8,451,600	12%	\$9,770,500	15%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$270,000	0%	\$0	0%
Ethnicity – UNDETERMINED	\$7,314,900	7%	\$7,762,500	7%	\$12,871,900	10%	\$12,720,100	11%	\$11,637,700	17%	\$5,809,300	9%
Ethnicity – WHITE	\$63,708,000	62%	\$68,159,600	59%	\$64,509,600	52%	\$56,553,900	49%	\$31,461,100	45%	\$33,510,900	51%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$14,439,300	14%	\$19,574,400	17%	\$18,630,500	15%	\$18,833,700	16%	\$9,590,900	14%	\$10,182,700	16%
Gender - Female Owned more than 50%	\$30,450,700	29%	\$33,409,200	29%	\$35,320,700	29%	\$36,372,200	32%	\$17,779,000	25%	\$18,985,200	29%
Gender - Male Owned	\$58,382,400	57%	\$62,244,200	54%	\$68,966,200	56%	\$59,850,800	52%	\$42,490,900	61%	\$36,293,500	55%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$42,903,400	37%	\$29,088,200	42%	\$21,215,900	32%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$2,326,900	3%	\$6,188,900	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$47,974,600	42%	\$23,702,700	34%	\$30,302,900	46%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$11,192,800	10%	\$8,548,400	12%	\$7,753,700	12%
Veteran	\$7,652,600	7%	\$10,184,200	9%	\$11,931,400	10%	\$11,117,600	10%	\$6,439,900	9%	\$3,805,000	6%
Rural	\$10,330,100	10%	\$14,309,600	12%	\$13,819,700	11%	\$11,226,100	10%	\$9,198,100	13%	\$8,593,900	13%
Urban	\$92,942,300	90%	\$100,918,200	88%	\$109,097,700	89%	\$103,830,600	90%	\$60,662,700	87%	\$56,867,500	87%
\$150K and Under	\$60,400,200	58%	\$61,129,600	53%	\$59,476,700	48%	\$48,559,500	42%	\$32,135,600	46%	\$28,160,000	43%
>\$150K - \$350K	\$42,872,200	42%	\$54,098,200	47%	\$63,440,700	52%	\$66,497,200	58%	\$37,725,200	54%	\$37,301,400	57%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	824		868		883		815		488		453	
All Minority	272	33%	292	34%	327	37%	315	39%	187	38%	189	42%
Ethnicity - AMERICAN INDIAN	5	1%	5	1%	10	1%	7	1%	11	2%	4	1%
Ethnicity - ASIAN OR PACIFIC	56	7%	66	8%	76	9%	64	8%	47	10%	44	10%
Ethnicity – BLACK	101	12%	116	13%	98	11%	109	13%	73	15%	73	16%
Ethnicity – HISPANIC	110	13%	105	12%	143	16%	135	17%	54	11%	68	15%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
Ethnicity – UNDETERMINED	51	6%	56	6%	86	10%	103	13%	82	17%	39	9%
Ethnicity – WHITE	501	61%	520	60%	470	53%	397	49%	219	45%	225	50%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	122	15%	149	17%	-	0%	137	17%	64	13%	71	16%
Gender - Female Owned more than 50%	263	32%	251	29%	-	0%	266	33%	137	28%	143	32%
Gender - Male Owned	439	53%	468	54%	-	0%	412	51%	287	59%	239	53%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	317	39%	211	43%	141	31%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	16	3%	48	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	337	41%	165	34%	219	48%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	70	9%	50	10%	45	10%
Veteran	60	0%	78	9%	89	10%	80	10%	45	9%	23	5%
Rural	83	10%	117	13%	110	12%	86	11%	63	13%	62	14%
Urban	741	90%	751	87%	773	88%	729	89%	425	87%	391	86%
\$150K and Under	636	77%	630	73%	601	68%	515	63%	319	65%	286	63%
>\$150K - \$350K	188	23%	238	27%	282	32%	300	37%	169	35%	167	37%

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