

Weekly Approvals Report with data as of 08/13 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$20,026,162,143		\$21,480,477,100		\$21,560,267,800		\$19,674,222,500		\$17,280,012,400		\$26,662,038,000	
All Minority	\$5,784,067,900	29%	\$6,597,551,400	31%	\$6,754,308,900	31%	\$6,149,914,300	31%	\$4,749,787,000	27%	\$7,828,960,000	29%
Ethnicity - AMERICAN INDIAN	\$103,793,300	1%	\$114,058,300	1%	\$166,533,400	1%	\$140,118,200	1%	\$92,941,900	1%	\$171,303,900	1%
Ethnicity - ASIAN OR PACIFIC	\$4,153,383,400	21%	\$4,749,430,900	22%	\$4,685,280,000	22%	\$4,161,430,900	21%	\$3,167,810,300	18%	\$5,374,963,500	20%
Ethnicity - BLACK	\$427,115,100	2%	\$527,551,900	2%	\$631,762,500	3%	\$601,114,900	3%	\$416,507,700	2%	\$701,214,100	3%
Ethnicity - HISPANIC	\$1,099,776,100	5%	\$1,202,932,300	6%	\$1,270,733,000	6%	\$1,246,597,300	6%	\$955,712,800	6%	\$1,581,327,500	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$653,000	0%	\$116,814,300	1%	\$151,000	0%
Ethnicity - UNDETERMINED	\$3,279,080,243	16%	\$3,850,883,800	18%	\$4,129,501,600	19%	\$4,166,606,000	21%	\$4,994,242,800	29%	\$7,754,320,100	29%
Ethnicity - WHITE	\$10,963,014,000	55%	\$11,032,041,900	51%	\$10,676,457,300	50%	\$9,357,702,200	48%	\$7,535,982,600	44%	\$11,078,757,900	42%
Gender - Not Reported	\$64,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$3,153,668,100	16%	\$3,273,620,500	15%	\$3,270,923,400	15%	\$2,719,001,000	14%	\$2,271,985,600	13%	\$3,431,628,400	13%
Gender - Female Owned more than 50%	\$2,822,632,443	14%	\$3,012,934,800	14%	\$2,912,590,300	14%	\$2,744,573,700	14%	\$2,178,995,400	13%	\$3,649,125,600	14%
Gender - Male Owned	\$14,049,797,600	70%	\$15,193,921,800	71%	\$15,376,754,100	71%	\$14,210,647,800	72%	\$12,829,031,400	74%	\$19,581,284,000	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$9,237,228,800	47%	\$8,294,507,800	48%	\$13,213,621,100	50%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$12,615,600	0%	\$953,322,600	6%	\$4,010,964,300	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$3,388,606,900	17%	\$2,574,238,600	15%	\$3,822,257,900	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$4,672,730,300	24%	\$4,253,241,800	25%	\$5,599,368,300	21%
Veteran	\$933,439,400	5%	\$817,377,100	4%	\$803,849,300	4%	\$762,405,600	4%	\$552,302,300	3%	\$873,087,800	3%
Rural	\$3,537,694,800	18%	\$3,606,221,300	17%	\$3,550,643,800	16%	\$2,943,859,700	15%	\$2,828,355,100	16%	\$4,659,759,300	17%
Urban	\$16,488,467,343	82%	\$17,874,255,800	83%	\$18,009,624,000	84%	\$16,730,362,800	85%	\$14,451,657,300	84%	\$22,002,278,700	83%
Export	\$1,108,279,800	6%	\$1,553,567,000	7%	\$918,287,600	4%	\$814,942,100	4%	\$661,984,700	4%	\$571,609,300	2%
CAPLine	\$277,624,800	1%	\$235,244,000	1%	\$285,182,500	1%	\$242,740,400	1%	\$213,127,200	1%	\$327,824,100	1%
PLP	\$12,745,119,243	64%	\$15,293,151,200	71%	\$15,897,766,100	74%	\$14,841,034,300	75%	\$12,890,397,600	75%	\$21,078,217,400	79%
Express	\$1,855,098,000	9%	\$1,797,937,800	8%	\$1,700,557,800	8%	\$1,483,906,600	8%	\$1,318,190,500	8%	\$1,815,961,000	7%
Community Advantage	\$106,455,700	1%	\$117,207,200	1%	\$126,178,700	1%	\$118,641,300	1%	\$69,940,800	0%	\$67,521,700	0%
\$150K and Under	\$1,936,010,643	10%	\$1,949,534,300	9%	\$1,819,679,900	8%	\$1,524,384,000	8%	\$1,097,009,500	6%	\$1,006,290,000	4%
>\$150K - \$350K	\$2,323,615,700	12%	\$2,339,827,600	11%	\$2,351,127,100	11%	\$2,359,124,400	12%	\$1,813,314,700	10%	\$2,071,569,800	8%
>\$350K - \$2M	\$9,407,986,900	47%	\$9,837,725,800	46%	\$9,502,017,500	44%	\$8,548,486,800	43%	\$7,652,571,500	44%	\$12,243,296,500	46%
>\$2M	\$6,358,548,900	32%	\$7,353,389,400	34%	\$7,887,443,300	37%	\$7,242,227,300	37%	\$6,717,116,700	39%	\$11,340,881,700	43%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	54,603		52,840		51,157		44,426		34,900		40,266	
All Minority	13,907	25%	13,534	26%	13,365	26%	11,896	27%	8,605	25%	10,690	27%
Ethnicity - AMERICAN INDIAN	357	1%	378	1%	373	1%	331	1%	248	1%	291	1%
Ethnicity - ASIAN OR PACIFIC	6,878	13%	6,702	13%	6,415	13%	5,577	13%	3,872	11%	5,109	13%
Ethnicity - BLACK	1,983	4%	2,090	4%	2,243	4%	1,983	4%	1,420	4%	1,936	5%
Ethnicity - HISPANIC	4,689	9%	4,362	8%	4,334	8%	4,004	9%	2,861	8%	3,352	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	1	0%	204	1%	2	0%
Ethnicity - UNDETERMINED	7,476	14%	7,909	15%	8,171	16%	8,431	19%	7,963	23%	9,174	23%
Ethnicity - WHITE	33,220	61%	31,397	59%	29,621	58%	24,099	54%	18,332	53%	20,402	51%
Gender - Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	7,505	14%	7,145	14%	6,853	13%	5,756	13%	4,307	12%	5,353	13%
Gender - Female Owned more than 50%	10,093	18%	9,534	18%	9,047	18%	7,875	18%	5,962	17%	7,062	18%
Gender - Male Owned	37,004	68%	36,161	68%	35,257	69%	30,795	69%	24,631	71%	27,851	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	23,631	53%	18,990	54%	20,808	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	14	0%	2,072	6%	7,326	18%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	7,302	16%	5,399	15%	6,987	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	5,234	12%	4,334	12%	5,126	13%
Veteran	2,746	5%	2,761	5%	2,570	5%	2,146	5%	1,647	5%	1,707	4%
Rural	9,388	17%	8,926	17%	8,599	17%	7,188	16%	6,465	19%	8,335	21%
Urban	45,215	83%	43,914	83%	42,558	83%	37,238	84%	28,435	81%	31,931	79%
Export	1,346	2%	1,842	3%	783	2%	719	2%	503	1%	389	1%
CAPLine	405	1%	330	1%	311	1%	276	1%	225	1%	280	1%
PLP	14,279	26%	20,736	39%	22,169	43%	20,368	46%	15,486	44%	21,745	54%
Express	28,228	52%	25,080	47%	23,849	47%	19,469	44%	15,652	45%	14,520	36%
Community Advantage	850	2%	886	2%	904	2%	838	2%	489	1%	466	1%
\$150K and Under	32,856	60%	30,223	57%	28,717	56%	23,173	52%	17,248	49%	14,905	37%
>\$150K - \$350K	8,793	16%	8,866	17%	8,960	18%	8,984	20%	6,853	20%	7,896	20%
>\$350K - \$2M	10,889	20%	11,429	22%	11,007	22%	10,006	23%	8,750	25%	13,954	35%
>\$2M	2,065	4%	2,322	4%	2,473	5%	2,263	5%	2,049	6%	3,511	9%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$3,903,228,000		\$4,342,711,000		\$4,017,249,000		\$4,290,625,000		\$4,930,259,000		\$7,251,464,540	
All Minority	\$1,029,094,000	26%	\$1,111,888,000	26%	\$1,029,543,000	26%	\$1,051,854,000	25%	\$1,100,533,000	22%	\$1,663,126,000	23%
Ethnicity - AMERICAN INDIAN	\$20,579,000	1%	\$6,516,000	0%	\$4,795,000	0%	\$8,894,000	0%	\$5,658,000	0%	\$18,567,000	0%
Ethnicity - ASIAN OR PACIFIC	\$653,581,000	17%	\$797,347,000	18%	\$715,725,000	18%	\$672,094,000	16%	\$638,935,000	13%	\$975,828,000	13%
Ethnicity - BLACK	\$121,699,000	3%	\$83,870,000	2%	\$50,722,000	1%	\$61,313,000	1%	\$67,843,000	1%	\$92,328,000	1%
Ethnicity - HISPANIC	\$233,235,000	6%	\$224,155,000	5%	\$258,301,000	6%	\$309,553,000	7%	\$348,343,000	7%	\$576,403,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$39,754,000	1%	\$0	0%
Ethnicity - UNDETERMINED	\$671,951,000	17%	\$888,503,000	20%	\$1,030,908,000	26%	\$1,188,373,000	28%	\$1,870,419,000	38%	\$1,497,862,000	21%
Ethnicity - WHITE	\$2,202,183,000	56%	\$2,342,320,000	54%	\$1,956,798,000	49%	\$2,050,398,000	48%	\$1,959,307,000	40%	\$4,090,476,540	56%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$101,448,000	3%	\$488,097,000	11%	\$844,621,000	21%	\$850,128,000	20%	\$938,784,000	19%	\$1,482,574,000	20%
Gender - Female Owned more than 50%	\$440,443,000	11%	\$451,920,000	10%	\$352,127,000	9%	\$442,767,000	10%	\$452,071,000	9%	\$617,182,000	9%
Gender - Male Owned	\$3,361,337,000	86%	\$3,402,694,000	78%	\$2,820,501,000	70%	\$2,997,730,000	70%	\$3,539,404,000	72%	\$5,151,708,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$3,174,524,000	74%	\$3,929,874,000	80%	\$6,282,588,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$19,814,000	0%	\$43,178,000	1%	\$103,259,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$701,773,000	16%	\$760,724,000	15%	\$721,271,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$34,359,000	1%	\$119,710,000	2%	\$144,346,000	2%
Veteran	\$121,937,000	3%	\$106,428,000	2%	\$73,696,000	2%	\$68,018,000	2%	\$139,490,000	3%	\$154,709,000	2%
Rural	\$473,267,000	12%	\$519,149,000	12%	\$535,247,000	13%	\$561,854,000	13%	\$673,471,000	14%	\$988,657,540	14%
Urban	\$3,429,961,000	88%	\$3,823,562,000	88%	\$3,482,002,000	87%	\$3,728,771,000	87%	\$4,256,788,000	86%	\$6,262,807,000	86%
Export	\$174,269,000	4%	\$59,573,000	1%	\$63,986,000	2%	\$59,948,000	1%	\$92,668,000	2%	\$134,048,000	2%
504 Refinance	\$16,108,000	0%	\$254,319,000	6%	\$135,689,000	3%	\$133,875,000	3%	\$307,173,000	6%	\$524,939,000	7%
\$150K and Under	\$50,404,000	1%	\$54,966,000	1%	\$47,144,000	1%	\$44,200,000	1%	\$53,093,000	1%	\$67,954,540	1%
>\$150K - \$350K	\$331,492,000	8%	\$364,660,000	8%	\$349,574,000	9%	\$352,024,000	8%	\$384,851,000	8%	\$553,757,000	8%
>\$350K - \$2M	\$2,215,422,000	57%	\$2,449,402,000	56%	\$2,245,656,000	56%	\$2,513,637,000	59%	\$2,938,438,000	60%	\$4,269,631,000	59%
>\$2M	\$1,305,910,000	33%	\$1,473,683,000	34%	\$1,374,875,000	34%	\$1,380,764,000	32%	\$1,553,877,000	32%	\$2,360,122,000	33%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	4,941		5,388		5,001		5,245		6,018		8,632	
All Minority	1,095	22%	1,150	21%	1,087	22%	1,160	22%	1,149	19%	1,846	21%
Ethnicity - AMERICAN INDIAN	17	0%	10	0%	15	0%	11	0%	17	0%	28	0%
Ethnicity - ASIAN OR PACIFIC	538	11%	654	12%	572	11%	582	11%	498	8%	873	10%
Ethnicity - BLACK	170	3%	108	2%	90	2%	95	2%	103	2%	183	2%
Ethnicity - HISPANIC	370	7%	378	7%	410	8%	472	9%	481	8%	762	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	50	1%	-	0%
Ethnicity - UNDETERMINED	664	13%	852	16%	1,016	20%	1,158	22%	2,115	35%	1,418	16%
Ethnicity - WHITE	3,182	64%	3,386	63%	2,898	58%	2,927	56%	2,754	46%	5,368	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	107	2%	687	13%	1,229	25%	1,284	24%	1,347	22%	2,055	24%
Gender - Female Owned more than 50%	738	15%	768	14%	586	12%	669	13%	655	11%	1,029	12%
Gender - Male Owned	4,096	83%	3,933	73%	3,186	64%	3,292	63%	4,016	67%	5,548	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	4,104	78%	4,973	83%	7,491	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	18	0%	57	1%	111	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	712	14%	796	13%	876	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	39	1%	119	2%	154	2%
Veteran	207	4%	168	3%	138	3%	105	2%	172	3%	215	2%
Rural	769	16%	867	16%	850	17%	908	17%	1,074	18%	1,471	17%
Urban	4,172	84%	4,521	84%	4,151	83%	4,337	83%	4,944	82%	7,161	83%
Export	150	3%	45	1%	58	1%	53	1%	78	1%	110	1%
504 Refinance	14	0%	229	4%	162	3%	142	3%	313	5%	523	6%
\$150K and Under	467	9%	486	9%	418	8%	387	7%	468	8%	600	7%
>\$150K - \$350K	1,341	27%	1,483	28%	1,412	28%	1,401	27%	1,554	26%	2,202	26%
>\$350K - \$2M	2,717	55%	2,950	55%	2,733	55%	3,007	57%	3,506	58%	5,074	59%
>\$2M	416	8%	469	9%	438	9%	450	9%	490	8%	756	9%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$106,455,700		\$117,207,200		\$126,178,700		\$118,641,300		\$69,940,800		\$67,521,700	
All Minority	\$33,487,500	31%	\$40,020,700	34%	\$47,368,900	38%	\$47,307,700	40%	\$26,762,000	38%	\$27,234,700	40%
Ethnicity - AMERICAN INDIAN	\$570,000	1%	\$710,000	1%	\$1,422,400	1%	\$1,230,000	1%	\$1,003,500	1%	\$331,500	0%
Ethnicity - ASIAN OR PACIFIC	\$6,967,300	7%	\$10,716,400	9%	\$11,986,900	9%	\$9,946,800	8%	\$7,065,900	10%	\$6,958,500	10%
Ethnicity - BLACK	\$11,903,900	11%	\$15,316,800	13%	\$13,735,900	11%	\$16,294,700	14%	\$9,971,000	14%	\$10,013,200	15%
Ethnicity - HISPANIC	\$14,046,300	13%	\$13,277,500	11%	\$20,223,700	16%	\$19,836,200	17%	\$8,451,600	12%	\$9,931,500	15%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$270,000	0%	\$0	0%
Ethnicity - UNDETERMINED	\$7,613,200	7%	\$8,062,500	7%	\$13,221,900	10%	\$13,245,100	11%	\$11,717,700	17%	\$6,182,300	9%
Ethnicity - WHITE	\$65,355,000	61%	\$69,124,000	59%	\$65,587,900	52%	\$58,088,500	49%	\$31,461,100	45%	\$34,104,700	51%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$14,768,600	14%	\$19,649,400	17%	\$18,928,800	15%	\$19,335,700	16%	\$9,670,900	14%	\$10,305,700	15%
Gender - Female Owned more than 50%	\$31,443,200	30%	\$34,372,100	29%	\$36,033,200	29%	\$37,544,800	32%	\$17,779,000	25%	\$19,833,200	29%
Gender - Male Owned	\$60,243,900	57%	\$63,185,700	54%	\$71,216,700	56%	\$61,760,800	52%	\$42,490,900	61%	\$37,382,800	55%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$43,713,400	37%	\$29,168,200	42%	\$21,376,900	32%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$2,326,900	3%	\$6,703,400	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$49,952,600	42%	\$23,702,700	34%	\$31,298,200	46%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$11,549,400	10%	\$8,548,400	12%	\$8,143,200	12%
Veteran	\$7,922,600	7%	\$10,334,200	9%	\$12,381,400	10%	\$11,662,600	10%	\$6,439,900	9%	\$4,030,300	6%
Rural	\$10,669,300	10%	\$14,584,600	12%	\$13,819,700	11%	\$11,779,800	10%	\$9,198,100	13%	\$8,741,900	13%
Urban	\$95,786,400	90%	\$102,622,600	88%	\$112,359,000	89%	\$106,861,500	90%	\$60,742,700	87%	\$58,779,800	87%
\$150K and Under	\$62,098,500	58%	\$62,409,000	53%	\$60,254,700	48%	\$49,850,400	42%	\$32,215,600	46%	\$28,708,300	43%
>\$150K - \$350K	\$44,357,200	42%	\$54,798,200	47%	\$65,924,000	52%	\$68,790,900	58%	\$37,725,200	54%	\$38,813,400	57%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	850		886		904		838		489		466	
All Minority	283	33%	299	34%	337	37%	325	39%	187	38%	195	42%
Ethnicity - AMERICAN INDIAN	5	1%	5	1%	10	1%	7	1%	11	2%	4	1%
Ethnicity - ASIAN OR PACIFIC	59	7%	68	8%	78	9%	66	8%	47	10%	45	10%
Ethnicity – BLACK	105	12%	120	14%	102	11%	112	13%	73	15%	77	17%
Ethnicity – HISPANIC	114	13%	106	12%	147	16%	140	17%	54	11%	69	15%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
Ethnicity – UNDETERMINED	53	6%	58	7%	88	10%	106	13%	83	17%	41	9%
Ethnicity – WHITE	514	60%	529	60%	479	53%	407	49%	219	45%	230	49%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	125	15%	150	17%	-	0%	141	17%	65	13%	72	15%
Gender - Female Owned more than 50%	273	32%	259	29%	-	0%	273	33%	137	28%	148	32%
Gender - Male Owned	452	53%	477	54%	-	0%	424	51%	287	59%	246	53%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	321	38%	212	43%	142	30%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	16	3%	52	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	350	42%	165	34%	225	48%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	72	9%	50	10%	47	10%
Veteran	62	0%	79	9%	92	10%	84	10%	45	9%	25	5%
Rural	86	10%	119	13%	110	12%	89	11%	63	13%	63	14%
Urban	764	90%	767	87%	794	88%	749	89%	426	87%	403	86%
\$150K and Under	655	77%	645	73%	611	68%	528	63%	320	65%	292	63%
>\$150K - \$350K	195	23%	241	27%	293	32%	310	37%	169	35%	174	37%

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