

Weekly Approvals Report with data as of 08/20 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$20,548,039,043		\$21,975,514,700		\$22,066,747,900		\$20,081,563,100		\$17,754,084,700		\$27,535,649,200	
All Minority	\$5,960,402,400	29%	\$6,771,503,100	31%	\$6,945,269,000	31%	\$6,282,517,100	31%	\$4,859,583,300	27%	\$8,115,109,100	29%
Ethnicity - AMERICAN INDIAN	\$106,394,900	1%	\$119,291,200	1%	\$169,094,700	1%	\$139,139,700	1%	\$98,646,900	1%	\$181,613,600	1%
Ethnicity - ASIAN OR PACIFIC	\$4,291,482,000	21%	\$4,877,053,400	22%	\$4,835,205,400	22%	\$4,234,736,600	21%	\$3,225,232,000	18%	\$5,569,231,300	20%
Ethnicity - BLACK	\$435,079,700	2%	\$541,233,900	2%	\$644,712,400	3%	\$625,540,200	3%	\$419,555,400	2%	\$732,340,800	3%
Ethnicity - HISPANIC	\$1,127,445,800	5%	\$1,230,346,600	6%	\$1,296,256,500	6%	\$1,282,447,600	6%	\$972,116,000	5%	\$1,631,772,400	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$653,000	0%	\$144,033,000	1%	\$151,000	0%
Ethnicity - UNDETERMINED	\$3,357,901,343	16%	\$3,940,064,400	18%	\$4,249,473,400	19%	\$4,263,200,900	21%	\$5,237,593,600	30%	\$8,050,274,400	29%
Ethnicity - WHITE	\$11,229,735,300	55%	\$11,263,947,200	51%	\$10,872,005,500	49%	\$9,535,845,100	47%	\$7,656,907,800	43%	\$11,370,265,700	41%
Gender - Not Reported	\$64,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$3,243,645,300	16%	\$3,351,547,600	15%	\$3,338,741,800	15%	\$2,792,919,800	14%	\$2,323,140,500	13%	\$3,558,737,900	13%
Gender - Female Owned more than 50%	\$2,881,396,343	14%	\$3,086,797,500	14%	\$2,977,159,600	13%	\$2,795,280,900	14%	\$2,220,189,500	13%	\$3,786,845,700	14%
Gender - Male Owned	\$14,422,933,400	70%	\$15,537,169,600	71%	\$15,750,846,500	71%	\$14,493,362,400	72%	\$13,210,754,700	74%	\$20,190,065,600	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$9,434,540,600	47%	\$8,525,882,700	48%	\$13,602,060,700	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$12,615,600	0%	\$1,015,580,300	6%	\$4,164,902,000	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$3,464,789,300	17%	\$2,644,640,400	15%	\$3,978,121,500	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$4,770,599,100	24%	\$4,363,279,700	25%	\$5,774,298,600	21%
Veteran	\$957,311,700	5%	\$833,508,900	4%	\$822,205,600	4%	\$773,864,000	4%	\$563,438,200	3%	\$899,785,100	3%
Rural	\$3,632,088,400	18%	\$3,679,577,400	17%	\$3,630,683,100	16%	\$3,026,467,000	15%	\$2,895,089,700	16%	\$4,835,071,400	18%
Urban	\$16,915,950,643	82%	\$18,295,937,300	83%	\$18,436,064,800	84%	\$17,055,096,100	85%	\$14,858,995,000	84%	\$22,700,577,800	82%
Export	\$1,153,458,600	6%	\$1,574,344,000	7%	\$937,015,200	4%	\$842,278,500	4%	\$666,760,200	4%	\$579,669,300	2%
CAPLine	\$284,534,800	1%	\$244,009,300	1%	\$290,657,500	1%	\$248,740,400	1%	\$214,977,200	1%	\$336,068,100	1%
PLP	\$13,080,527,743	64%	\$15,633,598,300	71%	\$16,278,339,400	74%	\$15,136,084,300	75%	\$13,277,519,300	75%	\$21,812,196,300	79%
Express	\$1,895,775,600	9%	\$1,834,753,100	8%	\$1,733,341,500	8%	\$1,516,577,300	8%	\$1,351,712,200	8%	\$1,862,339,500	7%
Community Advantage	\$107,630,200	1%	\$118,687,100	1%	\$128,962,300	1%	\$120,328,000	1%	\$70,648,800	0%	\$68,857,900	0%
\$150K and Under	\$1,976,217,443	10%	\$1,990,384,100	9%	\$1,854,838,000	8%	\$1,554,310,600	8%	\$1,119,987,600	6%	\$1,032,346,400	4%
>\$150K - \$350K	\$2,375,353,800	12%	\$2,391,797,700	11%	\$2,409,224,800	11%	\$2,410,279,700	12%	\$1,854,823,100	10%	\$2,126,977,000	8%
>\$350K - \$2M	\$9,608,704,100	47%	\$10,067,642,700	46%	\$9,730,481,400	44%	\$8,752,002,600	44%	\$7,873,430,200	44%	\$12,654,463,500	46%
>\$2M	\$6,587,763,700	32%	\$7,525,690,200	34%	\$8,072,203,700	37%	\$7,364,970,200	37%	\$6,905,843,800	39%	\$11,721,862,300	43%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	55,787		53,994		52,255		45,373		35,691		41,475	
All Minority	14,223	25%	13,837	26%	13,690	26%	12,180	27%	8,735	24%	11,045	27%
Ethnicity - AMERICAN INDIAN	365	1%	387	1%	383	1%	333	1%	253	1%	308	1%
Ethnicity - ASIAN OR PACIFIC	7,032	13%	6,853	13%	6,581	13%	5,694	13%	3,927	11%	5,271	13%
Ethnicity - BLACK	2,026	4%	2,140	4%	2,297	4%	2,047	5%	1,426	4%	2,012	5%
Ethnicity - HISPANIC	4,800	9%	4,455	8%	4,429	8%	4,105	9%	2,894	8%	3,452	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	1	0%	235	1%	2	0%
Ethnicity - UNDETERMINED	7,624	14%	8,115	15%	8,374	16%	8,599	19%	8,335	23%	9,491	23%
Ethnicity - WHITE	33,940	61%	32,042	59%	30,191	58%	24,594	54%	18,621	52%	20,939	50%
Gender - Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	7,683	14%	7,290	14%	6,996	13%	5,888	13%	4,395	12%	5,529	13%
Gender - Female Owned more than 50%	10,306	18%	9,736	18%	9,247	18%	8,062	18%	6,050	17%	7,288	18%
Gender - Male Owned	37,797	68%	36,968	68%	36,012	69%	31,423	69%	25,246	71%	28,658	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	24,127	53%	19,418	54%	21,389	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	14	0%	2,186	6%	7,575	18%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	7,432	16%	5,546	16%	7,210	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	5,357	12%	4,436	12%	5,279	13%
Veteran	2,805	5%	2,817	5%	2,618	5%	2,190	5%	1,679	5%	1,759	4%
Rural	9,591	17%	9,094	17%	8,792	17%	7,361	16%	6,617	19%	8,597	21%
Urban	46,196	83%	44,900	83%	43,463	83%	38,012	84%	29,074	81%	32,878	79%
Export	1,375	2%	1,854	3%	806	2%	739	2%	513	1%	394	1%
CAPLine	415	1%	337	1%	317	1%	283	1%	228	1%	292	1%
PLP	14,612	26%	21,220	39%	22,685	43%	20,789	46%	15,916	45%	22,424	54%
Express	28,814	52%	25,610	47%	24,315	47%	19,909	44%	15,946	45%	14,948	36%
Community Advantage	862	2%	897	2%	920	2%	850	2%	493	1%	473	1%
\$150K and Under	33,541	60%	30,861	57%	29,292	56%	23,667	52%	17,562	49%	15,332	37%
>\$150K - \$350K	8,983	16%	9,059	17%	9,175	18%	9,176	20%	7,007	20%	8,104	20%
>\$350K - \$2M	11,125	20%	11,697	22%	11,257	22%	10,230	23%	9,018	25%	14,407	35%
>\$2M	2,138	4%	2,377	4%	2,531	5%	2,300	5%	2,104	6%	3,632	9%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$4,006,729,000		\$4,443,437,000		\$4,171,115,000		\$4,400,542,000		\$5,057,294,000		\$7,513,140,540	
All Minority	\$1,077,708,000	27%	\$1,132,859,000	25%	\$1,076,552,000	26%	\$1,083,128,000	25%	\$1,114,531,000	22%	\$1,710,660,000	23%
Ethnicity - AMERICAN INDIAN	\$20,579,000	1%	\$6,516,000	0%	\$4,795,000	0%	\$8,894,000	0%	\$5,658,000	0%	\$20,902,000	0%
Ethnicity - ASIAN OR PACIFIC	\$691,135,000	17%	\$815,555,000	18%	\$748,706,000	18%	\$684,998,000	16%	\$644,596,000	13%	\$995,866,000	13%
Ethnicity - BLACK	\$124,804,000	3%	\$84,238,000	2%	\$53,371,000	1%	\$64,122,000	1%	\$68,160,000	1%	\$95,536,000	1%
Ethnicity - HISPANIC	\$241,190,000	6%	\$226,550,000	5%	\$269,680,000	6%	\$325,114,000	7%	\$350,434,000	7%	\$598,356,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$45,683,000	1%	\$0	0%
Ethnicity - UNDETERMINED	\$684,239,000	17%	\$921,697,000	21%	\$1,067,756,000	26%	\$1,218,526,000	28%	\$1,958,551,000	39%	\$1,550,699,000	21%
Ethnicity - WHITE	\$2,244,782,000	56%	\$2,388,881,000	54%	\$2,026,807,000	49%	\$2,098,888,000	48%	\$1,984,212,000	39%	\$4,251,781,540	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$104,608,000	3%	\$500,178,000	11%	\$869,211,000	21%	\$863,952,000	20%	\$953,898,000	19%	\$1,531,194,000	20%
Gender - Female Owned more than 50%	\$465,616,000	12%	\$456,381,000	10%	\$367,557,000	9%	\$456,972,000	10%	\$455,670,000	9%	\$642,602,000	9%
Gender - Male Owned	\$3,436,505,000	86%	\$3,486,878,000	78%	\$2,934,347,000	70%	\$3,079,618,000	70%	\$3,647,726,000	72%	\$5,339,344,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$3,266,397,000	74%	\$4,034,201,000	80%	\$6,510,580,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$20,097,000	0%	\$48,898,000	1%	\$105,146,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$718,216,000	16%	\$776,130,000	15%	\$752,202,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$34,359,000	1%	\$121,292,000	2%	\$145,212,000	2%
Veteran	\$127,381,000	3%	\$107,015,000	2%	\$75,203,000	2%	\$71,545,000	2%	\$143,831,000	3%	\$160,354,000	2%
Rural	\$496,220,000	12%	\$535,873,000	12%	\$552,810,000	13%	\$578,874,000	13%	\$690,690,000	14%	\$1,044,642,540	14%
Urban	\$3,510,509,000	88%	\$3,907,564,000	88%	\$3,618,305,000	87%	\$3,821,668,000	87%	\$4,366,604,000	86%	\$6,468,498,000	86%
Export	\$175,850,000	4%	\$64,071,000	1%	\$65,728,000	2%	\$59,948,000	1%	\$92,668,000	2%	\$136,972,000	2%
504 Refinance	\$19,508,000	0%	\$260,845,000	6%	\$137,373,000	3%	\$140,902,000	3%	\$311,119,000	6%	\$547,482,000	7%
\$150K and Under	\$51,980,000	1%	\$55,843,000	1%	\$48,264,000	1%	\$45,383,000	1%	\$54,487,000	1%	\$70,879,540	1%
>\$150K - \$350K	\$342,007,000	9%	\$373,375,000	8%	\$359,783,000	9%	\$361,611,000	8%	\$394,559,000	8%	\$569,392,000	8%
>\$350K - \$2M	\$2,264,641,000	57%	\$2,504,736,000	56%	\$2,318,578,000	56%	\$2,586,830,000	59%	\$3,006,095,000	59%	\$4,423,977,000	59%
>\$2M	\$1,348,101,000	34%	\$1,509,483,000	34%	\$1,444,490,000	35%	\$1,406,718,000	32%	\$1,602,153,000	32%	\$2,448,892,000	33%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	5,072		5,509		5,155		5,384		6,169		8,930	
All Minority	1,132	22%	1,170	21%	1,133	22%	1,186	22%	1,162	19%	1,905	21%
Ethnicity - AMERICAN INDIAN	17	0%	10	0%	15	0%	11	0%	17	0%	31	0%
Ethnicity - ASIAN OR PACIFIC	556	11%	667	12%	601	12%	593	11%	503	8%	899	10%
Ethnicity - BLACK	177	3%	110	2%	93	2%	97	2%	103	2%	187	2%
Ethnicity - HISPANIC	382	8%	383	7%	424	8%	485	9%	486	8%	788	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	53	1%	-	0%
Ethnicity - UNDETERMINED	680	13%	885	16%	1,045	20%	1,196	22%	2,218	36%	1,469	16%
Ethnicity - WHITE	3,260	64%	3,454	63%	2,977	58%	3,002	56%	2,789	45%	5,556	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	115	2%	708	13%	1,265	25%	1,313	24%	1,368	22%	2,121	24%
Gender - Female Owned more than 50%	761	15%	782	14%	603	12%	687	13%	665	11%	1,071	12%
Gender - Male Owned	4,196	83%	4,019	73%	3,287	64%	3,384	63%	4,136	67%	5,738	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	4,220	78%	5,108	83%	7,748	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	19	0%	59	1%	114	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	733	14%	807	13%	911	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	39	1%	122	2%	157	2%
Veteran	211	4%	170	3%	140	3%	108	2%	178	3%	220	2%
Rural	795	16%	889	16%	871	17%	934	17%	1,097	18%	1,524	17%
Urban	4,277	84%	4,620	84%	4,284	83%	4,450	83%	5,072	82%	7,406	83%
Export	152	3%	48	1%	60	1%	53	1%	78	1%	113	1%
504 Refinance	17	0%	236	4%	165	3%	147	3%	319	5%	542	6%
\$150K and Under	480	9%	494	9%	429	8%	398	7%	481	8%	623	7%
>\$150K - \$350K	1,385	27%	1,518	28%	1,453	28%	1,441	27%	1,595	26%	2,266	25%
>\$350K - \$2M	2,778	55%	3,016	55%	2,815	55%	3,086	57%	3,591	58%	5,258	59%
>\$2M	429	8%	481	9%	458	9%	459	9%	502	8%	783	9%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$107,630,200		\$118,687,100		\$128,962,300		\$120,328,000		\$70,648,800		\$68,857,900	
All Minority	\$34,002,500	32%	\$41,336,200	35%	\$48,579,400	38%	\$48,197,200	40%	\$26,979,000	38%	\$27,766,400	40%
Ethnicity - AMERICAN INDIAN	\$570,000	1%	\$710,000	1%	\$1,422,400	1%	\$1,230,000	1%	\$1,003,500	1%	\$331,500	0%
Ethnicity - ASIAN OR PACIFIC	\$7,227,300	7%	\$11,566,400	10%	\$12,481,900	10%	\$10,146,800	8%	\$7,282,900	10%	\$6,958,500	10%
Ethnicity – BLACK	\$12,033,900	11%	\$15,441,800	13%	\$14,263,400	11%	\$16,694,700	14%	\$9,971,000	14%	\$10,387,400	15%
Ethnicity – HISPANIC	\$14,171,300	13%	\$13,618,000	11%	\$20,411,700	16%	\$20,125,700	17%	\$8,451,600	12%	\$10,089,000	15%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$270,000	0%	\$0	0%
Ethnicity – UNDETERMINED	\$7,613,200	7%	\$8,062,500	7%	\$13,346,900	10%	\$13,270,100	11%	\$11,717,700	17%	\$6,182,300	9%
Ethnicity – WHITE	\$66,014,500	61%	\$69,288,400	58%	\$67,036,000	52%	\$58,860,700	49%	\$31,952,100	45%	\$34,909,200	51%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$14,858,600	14%	\$19,799,400	17%	\$19,578,800	15%	\$19,592,600	16%	\$9,887,900	14%	\$10,305,700	15%
Gender - Female Owned more than 50%	\$32,142,200	30%	\$34,861,500	29%	\$36,559,300	28%	\$37,884,600	31%	\$17,879,000	25%	\$20,254,400	29%
Gender - Male Owned	\$60,629,400	56%	\$64,026,200	54%	\$72,824,200	56%	\$62,850,800	52%	\$42,881,900	61%	\$38,297,800	56%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$44,678,200	37%	\$29,409,200	42%	\$22,001,100	32%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$2,426,900	3%	\$6,868,400	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$50,674,500	42%	\$23,852,700	34%	\$31,687,700	46%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$11,549,400	10%	\$8,765,400	12%	\$8,300,700	12%
Veteran	\$7,990,100	7%	\$10,234,200	9%	\$12,881,400	10%	\$11,777,100	10%	\$6,680,900	9%	\$4,319,500	6%
Rural	\$10,778,300	10%	\$14,655,100	12%	\$13,819,700	11%	\$11,779,800	10%	\$9,298,100	13%	\$9,156,900	13%
Urban	\$96,851,900	90%	\$104,032,000	88%	\$115,142,600	89%	\$108,548,200	90%	\$61,350,700	87%	\$59,701,000	87%
\$150K and Under	\$63,273,000	59%	\$63,388,900	53%	\$60,944,200	47%	\$50,472,100	42%	\$32,465,600	46%	\$28,972,000	42%
>\$150K - \$350K	\$44,357,200	41%	\$55,298,200	47%	\$68,018,100	53%	\$69,855,900	58%	\$38,183,200	54%	\$39,885,900	58%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	862		897		920		850		493		473	
All Minority	288	33%	308	34%	343	37%	331	39%	188	38%	198	42%
Ethnicity - AMERICAN INDIAN	5	1%	5	1%	10	1%	7	1%	11	2%	4	1%
Ethnicity - ASIAN OR PACIFIC	61	7%	73	8%	80	9%	67	8%	48	10%	45	10%
Ethnicity – BLACK	106	12%	121	13%	105	11%	115	14%	73	15%	79	17%
Ethnicity – HISPANIC	116	13%	109	12%	148	16%	142	17%	54	11%	70	15%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
Ethnicity – UNDETERMINED	53	6%	58	6%	89	10%	107	13%	83	17%	41	9%
Ethnicity – WHITE	521	60%	531	59%	488	53%	412	48%	222	45%	234	49%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	127	15%	151	17%	-	0%	143	17%	66	13%	72	15%
Gender - Female Owned more than 50%	279	32%	263	29%	-	0%	277	33%	138	28%	151	32%
Gender - Male Owned	456	53%	483	54%	-	0%	430	51%	289	59%	250	53%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	328	39%	213	43%	145	31%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	17	3%	53	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	355	42%	166	34%	227	48%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	72	8%	51	10%	48	10%
Veteran	63	0%	79	9%	94	10%	85	10%	46	9%	27	6%
Rural	87	10%	120	13%	110	12%	89	10%	64	13%	65	14%
Urban	775	90%	777	87%	810	88%	761	90%	429	87%	408	86%
\$150K and Under	667	77%	654	73%	618	67%	535	63%	322	65%	294	62%
>\$150K - \$350K	195	23%	243	27%	302	33%	315	37%	171	35%	179	38%

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