

Weekly Approvals Report with data as of 08/27 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$21,142,404,143		\$22,510,393,000		\$22,588,988,800		\$20,568,954,800		\$18,318,959,000		\$28,704,514,300	
All Minority	\$6,142,910,500	29%	\$6,936,370,800	31%	\$7,092,220,500	31%	\$6,418,732,500	31%	\$4,997,585,600	27%	\$8,510,997,600	30%
Ethnicity - AMERICAN INDIAN	\$107,412,900	1%	\$122,527,900	1%	\$171,574,500	1%	\$140,752,800	1%	\$102,917,800	1%	\$187,870,100	1%
Ethnicity - ASIAN OR PACIFIC	\$4,428,043,300	21%	\$4,998,204,200	22%	\$4,939,196,500	22%	\$4,331,750,400	21%	\$3,310,277,900	18%	\$5,869,239,300	20%
Ethnicity - BLACK	\$450,108,600	2%	\$549,744,900	2%	\$663,756,900	3%	\$638,536,200	3%	\$430,322,000	2%	\$761,881,500	3%
Ethnicity - HISPANIC	\$1,157,345,700	5%	\$1,262,315,800	6%	\$1,317,692,600	6%	\$1,307,040,100	6%	\$991,171,900	5%	\$1,691,855,700	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$653,000	0%	\$162,896,000	1%	\$151,000	0%
Ethnicity - UNDETERMINED	\$3,465,444,843	16%	\$4,052,009,000	18%	\$4,333,496,100	19%	\$4,388,909,000	21%	\$5,526,683,400	30%	\$8,375,295,900	29%
Ethnicity - WHITE	\$11,534,048,800	55%	\$11,522,013,200	51%	\$11,163,272,200	49%	\$9,761,313,300	47%	\$7,794,690,000	43%	\$11,818,220,800	41%
Gender - Not Reported	\$64,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$3,337,830,300	16%	\$3,421,098,100	15%	\$3,419,596,200	15%	\$2,841,926,700	14%	\$2,387,653,600	13%	\$3,702,769,600	13%
Gender - Female Owned more than 50%	\$2,974,966,743	14%	\$3,157,750,000	14%	\$3,037,402,600	13%	\$2,862,326,100	14%	\$2,262,458,200	12%	\$3,972,997,900	14%
Gender - Male Owned	\$14,829,543,100	70%	\$15,931,544,900	71%	\$16,131,990,000	71%	\$14,864,702,000	72%	\$13,668,847,200	75%	\$21,028,746,800	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$9,666,496,900	47%	\$8,805,545,200	48%	\$14,170,056,200	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$12,615,600	0%	\$1,087,042,200	6%	\$4,332,518,100	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$3,546,893,900	17%	\$2,706,172,900	15%	\$4,153,165,200	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$4,899,445,100	24%	\$4,515,833,900	25%	\$6,029,889,600	21%
Veteran	\$982,599,600	5%	\$860,466,000	4%	\$842,456,200	4%	\$796,869,700	4%	\$577,468,500	3%	\$926,538,400	3%
Rural	\$3,727,708,100	18%	\$3,757,498,800	17%	\$3,708,744,400	16%	\$3,120,940,800	15%	\$2,978,109,500	16%	\$5,018,727,800	17%
Urban	\$17,414,696,043	82%	\$18,752,894,200	83%	\$18,880,244,400	84%	\$17,448,014,000	85%	\$15,340,849,500	84%	\$23,685,786,500	83%
Export	\$1,181,265,600	6%	\$1,591,046,900	7%	\$949,558,700	4%	\$859,024,500	4%	\$685,352,500	4%	\$587,205,800	2%
CAPLine	\$292,709,800	1%	\$251,837,800	1%	\$300,957,500	1%	\$254,765,400	1%	\$218,777,200	1%	\$348,875,100	1%
PLP	\$13,483,692,543	64%	\$16,017,239,100	71%	\$16,672,569,000	74%	\$15,501,798,400	75%	\$13,732,324,800	75%	\$22,801,330,500	79%
Express	\$1,938,798,300	9%	\$1,877,047,100	8%	\$1,769,211,600	8%	\$1,558,578,000	8%	\$1,388,441,300	8%	\$1,925,174,800	7%
Community Advantage	\$109,212,200	1%	\$120,976,300	1%	\$134,411,400	1%	\$122,292,800	1%	\$71,122,500	0%	\$70,428,900	0%
\$150K and Under	\$2,019,568,943	10%	\$2,042,560,400	9%	\$1,893,608,700	8%	\$1,588,001,200	8%	\$1,144,431,700	6%	\$1,061,755,300	4%
>\$150K - \$350K	\$2,433,336,800	12%	\$2,446,354,700	11%	\$2,471,505,500	11%	\$2,473,230,300	12%	\$1,900,609,200	10%	\$2,197,798,600	8%
>\$350K - \$2M	\$9,887,241,400	47%	\$10,311,294,300	46%	\$9,942,301,500	44%	\$8,960,609,800	44%	\$8,123,576,100	44%	\$13,172,410,300	46%
>\$2M	\$6,802,257,000	32%	\$7,710,183,600	34%	\$8,281,573,100	37%	\$7,547,113,500	37%	\$7,150,342,000	39%	\$12,272,550,100	43%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	57,116		55,350		53,393		46,471		36,549		42,944	
All Minority	14,583	26%	14,215	26%	13,977	26%	12,466	27%	8,890	24%	11,454	27%
Ethnicity - AMERICAN INDIAN	370	1%	395	1%	391	1%	340	1%	257	1%	315	1%
Ethnicity - ASIAN OR PACIFIC	7,208	13%	7,038	13%	6,706	13%	5,825	13%	3,998	11%	5,475	13%
Ethnicity - BLACK	2,084	4%	2,184	4%	2,357	4%	2,110	5%	1,443	4%	2,086	5%
Ethnicity - HISPANIC	4,921	9%	4,596	8%	4,523	8%	4,190	9%	2,935	8%	3,576	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	1	0%	257	1%	2	0%
Ethnicity - UNDETERMINED	7,796	14%	8,333	15%	8,571	16%	8,810	19%	8,730	24%	9,848	23%
Ethnicity - WHITE	34,737	61%	32,802	59%	30,845	58%	25,195	54%	18,929	52%	21,642	50%
Gender - Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	7,879	14%	7,467	13%	7,179	13%	6,002	13%	4,484	12%	5,728	13%
Gender - Female Owned more than 50%	10,544	18%	9,993	18%	9,424	18%	8,263	18%	6,137	17%	7,560	18%
Gender - Male Owned	38,692	68%	37,890	68%	36,790	69%	32,206	69%	25,928	71%	29,656	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	24,709	53%	19,888	54%	22,141	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	14	0%	2,320	6%	7,838	18%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	7,610	16%	5,653	15%	7,467	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	5,487	12%	4,584	13%	5,473	13%
Veteran	2,870	5%	2,881	5%	2,690	5%	2,241	5%	1,708	5%	1,812	4%
Rural	9,801	17%	9,296	17%	8,985	17%	7,569	16%	6,798	19%	8,899	21%
Urban	47,315	83%	46,054	83%	44,408	83%	38,902	84%	29,751	81%	34,045	79%
Export	1,404	2%	1,868	3%	818	2%	749	2%	529	1%	401	1%
CAPLine	426	1%	346	1%	328	1%	290	1%	232	1%	301	1%
PLP	15,008	26%	21,798	39%	23,213	43%	21,282	46%	16,402	45%	23,293	54%
Express	29,443	52%	26,269	47%	24,785	46%	20,418	44%	16,230	44%	15,447	36%
Community Advantage	877	2%	915	2%	959	2%	866	2%	496	1%	483	1%
\$150K and Under	34,266	60%	31,675	57%	29,879	56%	24,220	52%	17,877	49%	15,795	37%
>\$150K - \$350K	9,200	16%	9,263	17%	9,411	18%	9,414	20%	7,181	20%	8,375	20%
>\$350K - \$2M	11,442	20%	11,978	22%	11,506	22%	10,483	23%	9,311	25%	14,974	35%
>\$2M	2,208	4%	2,434	4%	2,597	5%	2,354	5%	2,180	6%	3,800	9%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$4,149,909,000		\$4,520,937,000		\$4,280,793,000		\$4,503,348,000		\$5,167,384,000		\$7,782,023,540	
All Minority	\$1,125,272,000	27%	\$1,153,292,000	26%	\$1,102,797,000	26%	\$1,106,952,000	25%	\$1,137,340,000	22%	\$1,775,009,000	23%
Ethnicity - AMERICAN INDIAN	\$20,579,000	0%	\$7,118,000	0%	\$5,483,000	0%	\$8,894,000	0%	\$5,658,000	0%	\$23,467,000	0%
Ethnicity - ASIAN OR PACIFIC	\$720,786,000	17%	\$827,777,000	18%	\$767,513,000	18%	\$697,723,000	15%	\$656,380,000	13%	\$1,037,899,000	13%
Ethnicity - BLACK	\$130,432,000	3%	\$84,776,000	2%	\$54,436,000	1%	\$67,912,000	2%	\$70,515,000	1%	\$101,517,000	1%
Ethnicity - HISPANIC	\$253,475,000	6%	\$233,621,000	5%	\$275,365,000	6%	\$332,423,000	7%	\$354,704,000	7%	\$612,126,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$50,083,000	1%	\$0	0%
Ethnicity - UNDETERMINED	\$725,765,000	17%	\$937,949,000	21%	\$1,096,910,000	26%	\$1,261,619,000	28%	\$2,028,776,000	39%	\$1,577,429,000	20%
Ethnicity - WHITE	\$2,298,872,000	55%	\$2,429,696,000	54%	\$2,081,086,000	49%	\$2,134,777,000	47%	\$2,001,268,000	39%	\$4,429,585,540	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$119,988,000	3%	\$519,361,000	11%	\$906,216,000	21%	\$884,118,000	20%	\$961,406,000	19%	\$1,580,254,000	20%
Gender - Female Owned more than 50%	\$474,185,000	11%	\$457,649,000	10%	\$381,195,000	9%	\$467,125,000	10%	\$461,638,000	9%	\$666,582,000	9%
Gender - Male Owned	\$3,555,736,000	86%	\$3,543,927,000	78%	\$2,993,382,000	70%	\$3,152,105,000	70%	\$3,744,340,000	72%	\$5,535,187,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$3,344,827,000	74%	\$4,120,903,000	80%	\$6,748,877,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$21,528,000	0%	\$51,508,000	1%	\$106,346,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$737,112,000	16%	\$789,272,000	15%	\$777,768,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$35,102,000	1%	\$128,928,000	2%	\$149,032,000	2%
Veteran	\$131,635,000	3%	\$107,996,000	2%	\$76,230,000	2%	\$72,016,000	2%	\$145,960,000	3%	\$163,780,000	2%
Rural	\$511,288,000	12%	\$552,096,000	12%	\$569,231,000	13%	\$591,791,000	13%	\$696,837,000	13%	\$1,090,005,540	14%
Urban	\$3,638,621,000	88%	\$3,968,841,000	88%	\$3,711,562,000	87%	\$3,911,557,000	87%	\$4,470,547,000	87%	\$6,692,018,000	86%
Export	\$185,157,000	4%	\$65,370,000	1%	\$66,998,000	2%	\$60,984,000	1%	\$97,095,000	2%	\$138,531,000	2%
504 Refinance	\$20,499,000	0%	\$265,693,000	6%	\$140,330,000	3%	\$145,813,000	3%	\$319,274,000	6%	\$576,210,000	7%
\$150K and Under	\$53,079,000	1%	\$57,022,000	1%	\$49,503,000	1%	\$46,340,000	1%	\$55,486,000	1%	\$72,518,540	1%
>\$150K - \$350K	\$352,029,000	8%	\$380,189,000	8%	\$369,552,000	9%	\$367,840,000	8%	\$403,609,000	8%	\$589,354,000	8%
>\$350K - \$2M	\$2,338,309,000	56%	\$2,546,471,000	56%	\$2,387,707,000	56%	\$2,647,470,000	59%	\$3,057,928,000	59%	\$4,585,566,000	59%
>\$2M	\$1,406,492,000	34%	\$1,537,255,000	34%	\$1,474,031,000	34%	\$1,441,698,000	32%	\$1,650,361,000	32%	\$2,534,585,000	33%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	5,226		5,612		5,305		5,507		6,299		9,238	
All Minority	1,171	22%	1,189	21%	1,163	22%	1,213	22%	1,179	19%	1,978	21%
Ethnicity - AMERICAN INDIAN	17	0%	11	0%	18	0%	11	0%	17	0%	32	0%
Ethnicity - ASIAN OR PACIFIC	577	11%	676	12%	616	12%	606	11%	508	8%	933	10%
Ethnicity - BLACK	184	4%	112	2%	94	2%	102	2%	104	2%	198	2%
Ethnicity - HISPANIC	393	8%	390	7%	435	8%	494	9%	494	8%	815	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	56	1%	-	0%
Ethnicity - UNDETERMINED	706	14%	903	16%	1,077	20%	1,232	22%	2,301	37%	1,496	16%
Ethnicity - WHITE	3,349	64%	3,520	63%	3,065	58%	3,062	56%	2,819	45%	5,764	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	128	2%	734	13%	1,317	25%	1,344	24%	1,384	22%	2,192	24%
Gender - Female Owned more than 50%	775	15%	794	14%	619	12%	703	13%	675	11%	1,105	12%
Gender - Male Owned	4,323	83%	4,084	73%	3,369	64%	3,460	63%	4,240	67%	5,941	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	4,318	78%	5,220	83%	8,019	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	23	0%	61	1%	116	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	749	14%	820	13%	940	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	41	1%	125	2%	163	2%
Veteran	215	4%	173	3%	143	3%	110	2%	181	3%	229	2%
Rural	824	16%	912	16%	891	17%	952	17%	1,119	18%	1,582	17%
Urban	4,402	84%	4,700	84%	4,414	83%	4,555	83%	5,180	82%	7,656	83%
Export	156	3%	50	1%	62	1%	54	1%	81	1%	116	1%
504 Refinance	20	0%	240	4%	170	3%	151	3%	332	5%	567	6%
\$150K and Under	490	9%	506	9%	440	8%	406	7%	489	8%	638	7%
>\$150K - \$350K	1,428	27%	1,546	28%	1,494	28%	1,468	27%	1,632	26%	2,343	25%
>\$350K - \$2M	2,863	55%	3,069	55%	2,904	55%	3,162	57%	3,658	58%	5,447	59%
>\$2M	445	9%	491	9%	467	9%	471	9%	520	8%	810	9%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$109,212,200		\$120,976,300		\$134,411,400		\$122,292,800		\$71,122,500		\$70,428,900	
All Minority	\$34,485,000	32%	\$41,833,200	35%	\$50,959,500	38%	\$48,502,200	40%	\$26,979,000	38%	\$28,239,900	40%
Ethnicity - AMERICAN INDIAN	\$570,000	1%	\$710,000	1%	\$1,447,400	1%	\$1,230,000	1%	\$1,003,500	1%	\$331,500	0%
Ethnicity - ASIAN OR PACIFIC	\$7,227,300	7%	\$11,566,400	10%	\$12,956,900	10%	\$10,146,800	8%	\$7,282,900	10%	\$7,170,500	10%
Ethnicity – BLACK	\$12,413,900	11%	\$15,493,800	13%	\$15,092,300	11%	\$16,694,700	14%	\$9,971,000	14%	\$10,648,900	15%
Ethnicity – HISPANIC	\$14,273,800	13%	\$14,063,000	12%	\$21,462,900	16%	\$20,430,700	17%	\$8,451,600	12%	\$10,089,000	14%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$270,000	0%	\$0	0%
Ethnicity – UNDETERMINED	\$7,709,000	7%	\$8,560,100	7%	\$14,041,900	10%	\$13,332,900	11%	\$11,717,700	16%	\$6,382,300	9%
Ethnicity – WHITE	\$67,018,200	61%	\$70,583,000	58%	\$69,410,000	52%	\$60,457,700	49%	\$32,425,800	46%	\$35,806,700	51%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$14,928,600	14%	\$20,374,400	17%	\$20,569,000	15%	\$19,997,600	16%	\$9,887,900	14%	\$10,403,200	15%
Gender - Female Owned more than 50%	\$33,153,700	30%	\$35,345,400	29%	\$38,005,000	28%	\$39,194,400	32%	\$18,158,700	26%	\$21,199,900	30%
Gender - Male Owned	\$61,129,900	56%	\$65,256,500	54%	\$75,837,400	56%	\$63,100,800	52%	\$43,075,900	61%	\$38,825,800	55%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$45,341,000	37%	\$29,753,200	42%	\$22,365,100	32%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$2,426,900	3%	\$6,868,400	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$51,716,500	42%	\$23,982,400	34%	\$32,611,200	46%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$11,709,400	10%	\$8,765,400	12%	\$8,584,200	12%
Veteran	\$8,040,100	7%	\$10,351,700	9%	\$13,669,300	10%	\$11,777,100	10%	\$6,680,900	9%	\$4,319,500	6%
Rural	\$11,123,300	10%	\$14,655,100	12%	\$14,789,700	11%	\$11,879,800	10%	\$9,298,100	13%	\$9,273,900	13%
Urban	\$98,088,900	90%	\$106,321,200	88%	\$119,621,700	89%	\$110,413,000	90%	\$61,824,400	87%	\$61,155,000	87%
\$150K and Under	\$64,239,000	59%	\$64,763,000	54%	\$63,252,300	47%	\$51,446,900	42%	\$32,745,300	46%	\$29,464,500	42%
>\$150K - \$350K	\$44,973,200	41%	\$56,213,300	46%	\$71,159,100	53%	\$70,845,900	58%	\$38,377,200	54%	\$40,964,400	58%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	877		915		959		866		496		483	
All Minority	292	33%	313	34%	362	38%	333	38%	188	38%	202	42%
Ethnicity - AMERICAN INDIAN	5	1%	5	1%	11	1%	7	1%	11	2%	4	1%
Ethnicity - ASIAN OR PACIFIC	61	7%	73	8%	83	9%	67	8%	48	10%	46	10%
Ethnicity – BLACK	108	12%	122	13%	112	12%	115	13%	73	15%	82	17%
Ethnicity – HISPANIC	118	13%	113	12%	156	16%	144	17%	54	11%	70	14%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
Ethnicity – UNDETERMINED	54	6%	60	7%	93	10%	109	13%	83	17%	42	9%
Ethnicity – WHITE	531	61%	542	59%	504	53%	424	49%	225	45%	239	49%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	128	15%	155	17%	-	0%	145	17%	66	13%	73	15%
Gender - Female Owned more than 50%	287	33%	267	29%	-	0%	287	33%	140	28%	157	33%
Gender - Male Owned	462	53%	493	54%	-	0%	434	50%	290	58%	253	52%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	336	39%	215	43%	147	30%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	17	3%	53	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	361	42%	167	34%	233	48%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	73	8%	51	10%	50	10%
Veteran	64	0%	81	9%	98	10%	85	10%	46	9%	27	6%
Rural	90	10%	120	13%	117	12%	90	10%	64	13%	66	14%
Urban	787	90%	795	87%	842	88%	776	90%	432	87%	417	86%
\$150K and Under	679	77%	668	73%	643	67%	546	63%	324	65%	299	62%
>\$150K - \$350K	198	23%	247	27%	316	33%	320	37%	172	35%	184	38%

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