Weekly Approvals Report with data as of 09/03 for each FY

## 7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$21,607,216,343		\$23,054,020,700		\$22,963,383,400		\$20,948,974,800		\$19,074,260,900		\$30,080,245,100	
All Minority	\$6,276,569,900	29%	\$7,111,043,900	31%	\$7,206,399,900	31%	\$6,504,496,400	31%	\$5,148,588,200	27%	\$9,005,712,600	30%
Ethnicity - AMERICAN INDIAN	\$111,555,500	1%	\$124,606,400	1%	\$171,950,500	1%	\$141,319,700	1%	\$104,021,800	1%	\$195,574,900	1%
Ethnicity - ASIAN OR PACIFIC	\$4,514,041,200	21%	\$5,135,453,100	22%	\$5,018,292,100	22%	\$4,386,206,700	21%	\$3,408,736,100	18%	\$6,218,735,200	21%
Ethnicity - BLACK	\$464,644,500	2%	\$563,354,000	2%	\$676,952,400	3%	\$647,756,100	3%	\$448,084,100	2%	\$805,122,200	3%
Ethnicity - HISPANIC	\$1,186,328,700	5%	\$1,284,052,400	6%	\$1,339,204,900	6%	\$1,328,560,900	6%	\$1,008,613,600	5%	\$1,786,129,300	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$653,000	0%	\$179,132,600	1%	\$151,000	0%
Ethnicity - UNDETERMINED	\$3,549,172,243	16%	\$4,160,953,400	18%	\$4,398,520,900	19%	\$4,470,589,500	21%	\$5,887,139,600	31%	\$8,791,292,900	29%
Ethnicity - WHITE	\$11,781,474,200	55%	\$11,782,023,400	51%	\$11,358,462,600	49%	\$9,973,888,900	48%	\$8,038,533,100	42%	\$12,283,239,600	41%
Gender - Not Reported	\$64,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$3,400,887,400	16%	\$3,533,548,200	15%	\$3,468,868,200	15%	\$2,887,618,300	14%	\$2,468,708,900	13%	\$3,866,194,000	13%
Gender - Female Owned more than 50%	\$3,031,323,243	14%	\$3,218,738,100	14%	\$3,086,255,000	13%	\$2,927,841,400	14%	\$2,322,705,000	12%	\$4,156,988,500	14%
Gender - Male Owned	\$15,174,941,700	70%	\$16,301,734,400	71%	\$16,408,260,200	71%	\$15,133,515,100	72%	\$14,282,847,000	75%	\$22,057,062,600	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$9,822,783,500	47%	\$9,173,377,500	48%	\$14,864,185,500	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$12,615,600	0%	\$1,166,774,500	6%	\$4,541,686,100	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$3,634,553,000	17%	\$2,776,298,100	15%	\$4,352,233,500	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$4,996,857,100	24%	\$4,753,446,000	25%	\$6,299,544,800	21%
Veteran	\$1,007,303,000	5%	\$876,103,200	4%	\$849,584,800	4%	\$810,349,800	4%	\$599,696,900	3%	\$960,624,100	3%
Rural	\$3,802,824,100	18%	\$3,845,375,700	17%	\$3,794,188,700	17%	\$3,175,235,700	15%	\$3,114,852,400	16%	\$5,220,016,900	17%
Urban	\$17,804,392,243	82%	\$19,208,645,000	83%	\$19,169,194,700	83%	\$17,773,739,100	85%	\$15,959,408,500	84%	\$24,860,228,200	83%
Export	\$1,208,361,600	6%	\$1,606,251,800	7%	\$966,075,900	4%	\$870,122,300	4%	\$716,131,300	4%	\$599,335,800	2%
CAPLine	\$302,659,800	1%	\$257,087,800	1%	\$311,207,500	1%	\$257,515,400	1%	\$224,827,200	1%	\$359,875,100	1%
PLP	\$13,777,992,943	64%	\$16,427,766,000	71%	\$16,940,459,900	74%	\$15,787,286,200	75%	\$14,318,925,600	75%	\$23,976,002,800	80%
Express	\$1,981,290,700	9%	\$1,921,500,300	8%	\$1,798,476,400	8%	\$1,581,654,500	8%	\$1,435,487,500	8%	\$1,984,752,100	7%
Community Advantage	\$111,151,200	1%	\$124,627,500	1%	\$138,161,500	1%	\$123,489,400	1%	\$72,354,500	0%	\$73,466,100	0%
\$150K and Under	\$2,063,042,843	10%	\$2,093,167,300	9%	\$1,926,753,500	8%	\$1,613,113,100	8%	\$1,170,591,100	6%	\$1,094,258,000	4%
>\$150K - \$350K	\$2,488,502,100	12%	\$2,500,716,100	11%	\$2,517,536,200	11%	\$2,510,353,600	12%	\$1,952,686,000	10%	\$2,275,572,400	8%
>\$350K - \$2M	\$10,091,290,700	47%	\$10,581,911,200	46%	\$10,110,708,700	44%	\$9,112,089,200	43%	\$8,471,568,100	44%	\$13,723,570,200	46%
>\$2M	\$6,964,380,700	32%	\$7,878,226,100	34%	\$8,408,385,000	37%	\$7,713,418,900	37%	\$7,479,415,700	39%	\$12,986,844,500	43%

## 7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	58,328		56,689		54,308		47,260		37,594		44,522	
All Minority	14,881	26%	14,613	26%	14,225	26%	12,684	27%	9,071	24%	11,945	27%
Ethnicity - AMERICAN INDIAN	377	1%	401	1%	394	1%	346	1%	260	1%	329	1%
Ethnicity - ASIAN OR PACIFIC	7,346	13%	7,240	13%	6,825	13%	5,913	13%	4,086	11%	5,732	13%
Ethnicity - BLACK	2,123	4%	2,240	4%	2,403	4%	2,154	5%	1,472	4%	2,171	5%
Ethnicity - HISPANIC	5,035	9%	4,730	8%	4,603	8%	4,270	9%	2,975	8%	3,711	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	1	0%	278	1%	2	0%
Ethnicity - UNDETERMINED	7,977	14%	8,554	15%	8,705	16%	8,945	19%	9,206	24%	10,260	23%
Ethnicity - WHITE	35,470	61%	33,522	59%	31,378	58%	25,631	54%	19,317	51%	22,317	50%
Gender - Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	8,045	14%	7,654	14%	7,296	13%	6,099	13%	4,584	12%	5,939	13%
Gender - Female Owned more than 50%	10,762	18%	10,225	18%	9,600	18%	8,446	18%	6,252	17%	7,817	18%
Gender - Male Owned	39,520	68%	38,810	68%	37,412	69%	32,715	69%	26,758	71%	30,766	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	25,094	53%	20,441	54%	22,946	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	14	0%	2,470	7%	8,153	18%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	7,746	16%	5,794	15%	7,724	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	5,587	12%	4,785	13%	5,673	13%
Veteran	2,934	5%	2,948	5%	2,736	5%	2,274	5%	1,752	5%	1,865	4%
Rural	10,021	17%	9,520	17%	9,142	17%	7,716	16%	7,028	19%	9,180	21%
Urban	48,307	83%	47,169	83%	45,166	83%	39,544	84%	30,566	81%	35,342	79%
Export	1,434	2%	1,888	3%	833	2%	763	2%	543	1%	409	1%
CAPLine	432	1%	354	1%	336	1%	293	1%	237	1%	310	1%
PLP	15,331	26%	22,370	39%	23,624	44%	21,641	46%	16,966	45%	24,278	55%
Express	30,061	52%	26,913	47%	25,175	46%	20,766	44%	16,584	44%	15,906	36%
Community Advantage	892	2%	941	2%	987	2%	874	2%	507	1%	504	1%
\$150K and Under	34,985	60%	32,462	57%	30,381	56%	24,639	52%	18,241	49%	16,264	37%
>\$150K - \$350K	9,405	16%	9,467	17%	9,587	18%	9,559	20%	7,378	20%	8,663	19%
>\$350K - \$2M	11,682	20%	12,270	22%	11,703	22%	10,659	23%	9,694	26%	15,576	35%
>\$2M	2,256	4%	2,490	4%	2,637	5%	2,403	5%	2,281	6%	4,019	9%

#### 504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$4,181,203,000		\$4,633,940,000		\$4,376,451,000		\$4,571,658,000		\$5,324,390,000		\$8,086,549,540	
All Minority	\$1,138,686,000	27%	\$1,173,449,000	25%	\$1,113,084,000	25%	\$1,122,801,000	25%	\$1,148,755,000	22%	\$1,852,645,000	23%
Ethnicity - AMERICAN INDIAN	\$20,579,000	0%	\$7,354,000	0%	\$5,803,000	0%	\$8,894,000	0%	\$5,658,000	0%	\$26,069,000	0%
Ethnicity - ASIAN OR PACIFIC	\$732,646,000	18%	\$839,965,000	18%	\$772,434,000	18%	\$707,852,000	15%	\$664,121,000	12%	\$1,089,076,000	13%
Ethnicity - BLACK	\$130,432,000	3%	\$87,313,000	2%	\$55,837,000	1%	\$69,707,000	2%	\$71,626,000	1%	\$105,080,000	1%
Ethnicity - HISPANIC	\$255,029,000	6%	\$238,817,000	5%	\$279,010,000	6%	\$336,348,000	7%	\$358,484,000	7%	\$632,420,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$48,866,000	1%	\$0	0%
Ethnicity - UNDETERMINED	\$732,021,000	18%	\$972,393,000	21%	\$1,120,590,000	26%	\$1,287,276,000	28%	\$2,137,024,000	40%	\$1,639,694,000	20%
Ethnicity - WHITE	\$2,310,496,000	55%	\$2,488,098,000	54%	\$2,142,777,000	49%	\$2,161,581,000	47%	\$2,038,611,000	38%	\$4,594,210,540	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$120,955,000	3%	\$544,886,000	12%	\$925,843,000	21%	\$897,375,000	20%	\$980,602,000	18%	\$1,652,836,000	20%
Gender - Female Owned more than 50%	\$478,701,000	11%	\$470,736,000	10%	\$387,120,000	9%	\$473,227,000	10%	\$472,646,000	9%	\$704,631,000	9%
Gender - Male Owned	\$3,581,547,000	86%	\$3,618,318,000	78%	\$3,063,488,000	70%	\$3,201,056,000	70%	\$3,871,142,000	73%	\$5,729,082,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$3,396,368,000	74%	\$4,264,578,000	80%	\$7,014,997,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$21,528,000	0%	\$56,501,000	1%	\$116,083,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$747,607,000	16%	\$795,378,000	15%	\$804,056,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$37,751,000	1%	\$131,160,000	2%	\$151,413,000	2%
Veteran	\$130,496,000	3%	\$108,625,000	2%	\$83,827,000	2%	\$72,630,000	2%	\$146,334,000	3%	\$167,591,000	2%
Rural	\$512,348,000	12%	\$566,624,000	12%	\$584,237,000	13%	\$603,079,000	13%	\$715,877,000	13%	\$1,122,994,540	14%
Urban	\$3,668,855,000	88%	\$4,067,316,000	88%	\$3,792,214,000	87%	\$3,968,579,000	87%	\$4,608,513,000	87%	\$6,963,555,000	86%
Export	\$185,565,000	4%	\$67,581,000	1%	\$67,408,000	2%	\$60,984,000	1%	\$98,225,000	2%	\$149,886,000	2%
504 Refinance	\$21,268,000	1%	\$273,434,000	6%	\$140,330,000	3%	\$147,982,000	3%	\$331,399,000	6%	\$593,432,000	7%
\$150K and Under	\$53,620,000	1%	\$58,868,000	1%	\$50,340,000	1%	\$47,417,000	1%	\$57,403,000	1%	\$74,537,540	1%
>\$150K - \$350K	\$354,310,000	8%	\$388,122,000	8%	\$379,146,000	9%	\$372,507,000	8%	\$412,733,000	8%	\$608,873,000	8%
>\$350K - \$2M	\$2,349,900,000	56%	\$2,600,772,000	56%	\$2,436,247,000	56%	\$2,689,973,000	59%	\$3,151,192,000	59%	\$4,748,147,000	59%
>\$2M	\$1,423,373,000	34%	\$1,586,178,000	34%	\$1,510,718,000	35%	\$1,461,761,000	32%	\$1,703,062,000	32%	\$2,654,992,000	33%

### 504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	5,258		5,742		5,416		5,597		6,478		9,549	
All Minority	1,183	22%	1,213	21%	1,177	22%	1,232	22%	1,204	19%	2,056	22%
Ethnicity - AMERICAN INDIAN	17	0%	12	0%	19	0%	11	0%	17	0%	34	0%
Ethnicity - ASIAN OR PACIFIC	585	11%	684	12%	620	11%	615	11%	519	8%	972	10%
Ethnicity - BLACK	184	3%	115	2%	97	2%	106	2%	107	2%	204	2%
Ethnicity - HISPANIC	397	8%	402	7%	441	8%	500	9%	503	8%	846	9%
Ethnicity - MULTI-GROUP	=	0%	-	0%	-	0%	=	0%	58	1%	-	0%
Ethnicity - UNDETERMINED	712	14%	929	16%	1,103	20%	1,257	22%	2,415	37%	1,545	16%
Ethnicity - WHITE	3,363	64%	3,600	63%	3,136	58%	3,108	56%	2,859	44%	5,948	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	130	2%	772	13%	1,343	25%	1,364	24%	1,412	22%	2,272	24%
Gender - Female Owned more than 50%	781	15%	812	14%	631	12%	714	13%	692	11%	1,148	12%
Gender - Male Owned	4,347	83%	4,158	72%	3,442	64%	3,519	63%	4,374	68%	6,129	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	4,391	78%	5,371	83%	8,293	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	23	0%	68	1%	123	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	761	14%	835	13%	968	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	43	1%	131	2%	165	2%
Veteran	214	4%	175	3%	148	3%	111	2%	182	3%	240	3%
Rural	826	16%	939	16%	910	17%	965	17%	1,144	18%	1,629	17%
Urban	4,432	84%	4,803	84%	4,506	83%	4,632	83%	5,334	82%	7,920	83%
Export	158	3%	51	1%	63	1%	54	1%	82	1%	125	1%
504 Refinance	21	0%	243	4%	170	3%	154	3%	343	5%	587	6%
\$150K and Under	495	9%	522	9%	447	8%	415	7%	507	8%	655	7%
>\$150K - \$350K	1,437	27%	1,581	28%	1,531	28%	1,486	27%	1,669	26%	2,420	25%
>\$350K - \$2M	2,875	55%	3,133	55%	2,960	55%	3,218	57%	3,768	58%	5,625	59%
>\$2M	451	9%	506	9%	478	9%	478	9%	534	8%	849	9%

# Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$111,151,200		\$124,627,500		\$138,161,500		\$123,489,400		\$72,354,500		\$73,466,100	
All Minority	\$34,982,000	31%	\$42,103,200	34%	\$52,044,600	38%	\$49,061,200	40%	\$27,179,000	38%	\$28,858,400	39%
Ethnicity - AMERICAN INDIAN	\$570,000	1%	\$710,000	1%	\$1,447,400	1%	\$1,230,000	1%	\$1,003,500	1%	\$481,500	1%
Ethnicity - ASIAN OR PACIFIC	\$7,157,300	6%	\$11,661,400	9%	\$13,231,900	10%	\$10,396,800	8%	\$7,282,900	10%	\$7,170,500	10%
Ethnicity – BLACK	\$12,730,900	11%	\$15,493,800	12%	\$15,176,900	11%	\$16,844,700	14%	\$9,971,000	14%	\$11,034,900	15%
Ethnicity – HISPANIC	\$14,523,800	13%	\$14,238,000	11%	\$22,188,400	16%	\$20,589,700	17%	\$8,651,600	12%	\$10,171,500	14%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$270,000	0%	\$0	0%
Ethnicity – UNDETERMINED	\$7,859,000	7%	\$9,800,600	8%	\$13,906,900	10%	\$13,357,900	11%	\$12,577,200	17%	\$7,284,800	10%
Ethnicity – WHITE	\$68,310,200	61%	\$72,723,700	58%	\$72,210,000	52%	\$61,070,300	49%	\$32,598,300	45%	\$37,322,900	51%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$15,178,600	14%	\$20,833,700	17%	\$21,338,000	15%	\$20,406,600	17%	\$10,175,400	14%	\$11,292,200	15%
Gender - Female Owned more than 50%	\$33,923,700	31%	\$36,650,000	29%	\$39,021,600	28%	\$39,502,000	32%	\$18,231,900	25%	\$21,615,900	29%
Gender - Male Owned	\$62,048,900	56%	\$67,143,800	54%	\$77,801,900	56%	\$63,580,800	51%	\$43,947,200	61%	\$40,558,000	55%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$45,673,600	37%	\$30,344,800	42%	\$23,249,000	32%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$2,772,400	4%	\$7,145,600	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$51,966,500	42%	\$24,129,900	33%	\$34,244,800	47%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$12,073,400	10%	\$8,912,800	12%	\$8,826,700	12%
Veteran	\$8,040,100	7%	\$10,750,400	9%	\$13,829,300	10%	\$11,777,100	10%	\$6,680,900	9%	\$4,537,500	6%
Rural	\$11,657,800	10%	\$15,281,400	12%	\$14,969,700	11%	\$11,904,800	10%	\$9,480,500	13%	\$10,243,100	14%
Urban	\$99,493,400	90%	\$109,346,100	88%	\$123,191,800	89%	\$111,584,600	90%	\$62,874,000	87%	\$63,223,000	86%
\$150K and Under	\$65,293,000	59%	\$66,505,600	53%	\$64,666,900	47%	\$51,779,500	42%	\$33,527,300	46%	\$30,861,200	42%
>\$150K - \$350K	\$45,858,200	41%	\$58,121,900	47%	\$73,494,600	53%	\$71,709,900	58%	\$38,827,200	54%	\$42,604,900	58%

### Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	892		941		987		874		507		504	
All Minority	296	33%	316	34%	373	38%	336	38%	189	37%	207	41%
Ethnicity - AMERICAN INDIAN	5	1%	5	1%	11	1%	7	1%	11	2%	5	1%
Ethnicity - ASIAN OR PACIFIC	61	7%	74	8%	85	9%	68	8%	48	9%	46	9%
Ethnicity – BLACK	111	12%	122	13%	114	12%	116	13%	73	14%	85	17%
Ethnicity – HISPANIC	119	13%	115	12%	163	17%	145	17%	55	11%	71	14%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
Ethnicity – UNDETERMINED	55	6%	66	7%	93	9%	110	13%	90	18%	47	9%
Ethnicity – WHITE	541	61%	559	59%	521	53%	428	49%	228	45%	250	50%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	129	14%	159	17%	-	0%	147	17%	68	13%	78	15%
Gender - Female Owned more than 50%	293	33%	277	29%	-	0%	290	33%	142	28%	161	32%
Gender - Male Owned	470	53%	505	54%	-	0%	437	50%	297	59%	265	53%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	340	39%	220	43%	154	31%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	19	4%	56	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	362	41%	169	33%	243	48%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	75	9%	53	10%	51	10%
Veteran	64	0%	84	9%	99	10%	85	10%	46	9%	28	6%
Rural	94	11%	124	13%	118	12%	91	10%	66	13%	72	14%
Urban	798	89%	817	87%	869	88%	783	90%	441	87%	432	86%
\$150K and Under	690	77%	686	73%	660	67%	550	63%	333	66%	313	62%
>\$150K - \$350K	202	23%	255	27%	327	33%	324	37%	174	34%	191	38%