

Weekly Approvals Report with data as of 09/10 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$22,035,380,843		\$23,402,285,000		\$23,484,597,200		\$21,392,088,800		\$19,783,200,700		\$31,218,198,000	
All Minority	\$6,402,125,400	29%	\$7,186,189,800	31%	\$7,361,875,200	31%	\$6,634,340,100	31%	\$5,343,165,900	27%	\$9,345,135,700	30%
Ethnicity - AMERICAN INDIAN	\$112,828,500	1%	\$125,616,400	1%	\$175,508,200	1%	\$144,435,500	1%	\$108,359,400	1%	\$202,086,500	1%
Ethnicity - ASIAN OR PACIFIC	\$4,598,405,800	21%	\$5,187,968,000	22%	\$5,126,827,100	22%	\$4,476,523,300	21%	\$3,535,956,000	18%	\$6,471,616,100	21%
Ethnicity - BLACK	\$472,422,500	2%	\$569,499,100	2%	\$692,467,300	3%	\$662,710,600	3%	\$455,846,600	2%	\$825,031,500	3%
Ethnicity - HISPANIC	\$1,218,468,600	6%	\$1,299,528,300	6%	\$1,367,072,600	6%	\$1,350,017,700	6%	\$1,060,350,600	5%	\$1,846,250,600	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$653,000	0%	\$182,653,300	1%	\$151,000	0%
Ethnicity - UNDETERMINED	\$3,616,640,143	16%	\$4,243,459,400	18%	\$4,515,237,900	19%	\$4,581,441,600	21%	\$6,141,087,300	31%	\$9,140,389,600	29%
Ethnicity - WHITE	\$12,016,615,300	55%	\$11,972,635,800	51%	\$11,607,484,100	49%	\$10,176,307,100	48%	\$8,298,947,500	42%	\$12,732,672,700	41%
Gender - Not Reported	\$64,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$3,471,466,900	16%	\$3,586,107,000	15%	\$3,547,506,900	15%	\$2,944,673,300	14%	\$2,575,057,200	13%	\$4,007,590,400	13%
Gender - Female Owned more than 50%	\$3,083,811,043	14%	\$3,286,541,800	14%	\$3,161,586,600	13%	\$2,991,021,500	14%	\$2,380,871,900	12%	\$4,316,048,100	14%
Gender - Male Owned	\$15,480,038,900	70%	\$16,529,636,200	71%	\$16,775,503,700	71%	\$15,456,394,000	72%	\$14,827,271,600	75%	\$22,894,559,500	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$10,017,109,800	47%	\$9,535,477,800	48%	\$15,440,897,700	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$15,019,300	0%	\$1,260,509,700	6%	\$4,780,926,700	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$3,711,730,900	17%	\$2,837,801,000	14%	\$4,499,692,600	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$5,114,037,800	24%	\$4,944,982,400	25%	\$6,473,485,800	21%
Veteran	\$1,025,681,600	5%	\$884,653,700	4%	\$863,638,000	4%	\$831,323,500	4%	\$621,766,800	3%	\$1,001,736,600	3%
Rural	\$3,876,163,500	18%	\$3,889,561,600	17%	\$3,884,929,800	17%	\$3,242,634,400	15%	\$3,231,345,900	16%	\$5,456,724,100	17%
Urban	\$18,159,217,343	82%	\$19,512,723,400	83%	\$19,599,667,400	83%	\$18,149,454,400	85%	\$16,551,854,800	84%	\$25,761,473,900	83%
Export	\$1,226,110,100	6%	\$1,619,476,900	7%	\$1,003,994,400	4%	\$884,034,100	4%	\$738,854,500	4%	\$612,345,800	2%
CAPLine	\$310,083,600	1%	\$260,637,800	1%	\$315,557,500	1%	\$258,638,400	1%	\$226,277,200	1%	\$373,425,100	1%
PLP	\$14,070,302,843	64%	\$16,675,309,400	71%	\$17,334,056,100	74%	\$16,149,111,400	75%	\$14,911,931,100	75%	\$24,962,304,700	80%
Express	\$2,014,857,500	9%	\$1,955,464,300	8%	\$1,832,790,500	8%	\$1,615,094,600	8%	\$1,473,955,500	7%	\$2,036,738,700	7%
Community Advantage	\$113,248,600	1%	\$126,998,000	1%	\$142,962,700	1%	\$125,870,000	1%	\$73,254,900	0%	\$74,349,400	0%
\$150K and Under	\$2,100,787,243	10%	\$2,134,713,100	9%	\$1,985,822,300	8%	\$1,643,432,600	8%	\$1,193,840,500	6%	\$1,118,541,600	4%
>\$150K - \$350K	\$2,536,157,900	12%	\$2,547,394,800	11%	\$2,573,084,600	11%	\$2,563,452,200	12%	\$1,994,569,200	10%	\$2,337,410,600	7%
>\$350K - \$2M	\$10,265,269,600	47%	\$10,736,805,300	46%	\$10,346,161,900	44%	\$9,292,362,700	43%	\$8,811,398,100	45%	\$14,214,671,100	46%
>\$2M	\$7,133,166,100	32%	\$7,983,371,800	34%	\$8,579,528,400	37%	\$7,892,841,300	37%	\$7,783,392,900	39%	\$13,547,574,700	43%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	59,338		57,712		55,588		48,225		38,519		45,820	
All Minority	15,135	26%	14,858	26%	14,512	26%	12,958	27%	9,295	24%	12,322	27%
Ethnicity - AMERICAN INDIAN	386	1%	408	1%	404	1%	354	1%	267	1%	341	1%
Ethnicity - ASIAN OR PACIFIC	7,470	13%	7,351	13%	6,956	13%	6,023	12%	4,203	11%	5,927	13%
Ethnicity - BLACK	2,167	4%	2,281	4%	2,447	4%	2,226	5%	1,494	4%	2,238	5%
Ethnicity - HISPANIC	5,112	9%	4,816	8%	4,705	8%	4,354	9%	3,047	8%	3,814	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	1	0%	284	1%	2	0%
Ethnicity - UNDETERMINED	8,124	14%	8,742	15%	9,042	16%	9,123	19%	9,474	25%	10,590	23%
Ethnicity - WHITE	36,079	61%	34,112	59%	32,034	58%	26,144	54%	19,750	51%	22,908	50%
Gender - Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	8,165	14%	7,781	13%	7,436	13%	6,215	13%	4,721	12%	6,100	13%
Gender - Female Owned more than 50%	10,943	18%	10,441	18%	9,828	18%	8,637	18%	6,367	17%	8,070	18%
Gender - Male Owned	40,229	68%	39,490	68%	38,324	69%	33,373	69%	27,431	71%	31,650	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	25,572	53%	20,926	54%	23,646	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	15	0%	2,603	7%	8,413	18%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	7,913	16%	5,937	15%	7,920	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	5,694	12%	4,948	13%	5,814	13%
Veteran	2,985	5%	3,000	5%	2,779	5%	2,320	5%	1,789	5%	1,915	4%
Rural	10,181	17%	9,659	17%	9,367	17%	7,877	16%	7,212	19%	9,440	21%
Urban	49,157	83%	48,053	83%	46,221	83%	40,348	84%	31,307	81%	36,380	79%
Export	1,456	2%	1,899	3%	857	2%	774	2%	557	1%	420	1%
CAPLine	438	1%	360	1%	342	1%	297	1%	239	1%	317	1%
PLP	15,640	26%	22,791	39%	24,291	44%	22,076	46%	17,535	46%	25,109	55%
Express	30,534	51%	27,412	47%	25,649	46%	21,218	44%	16,848	44%	16,277	36%
Community Advantage	912	2%	961	2%	1,018	2%	891	2%	513	1%	510	1%
\$150K and Under	35,562	60%	33,086	57%	31,133	56%	25,143	52%	18,544	48%	16,631	36%
>\$150K - \$350K	9,591	16%	9,648	17%	9,801	18%	9,756	20%	7,544	20%	8,898	19%
>\$350K - \$2M	11,880	20%	12,454	22%	11,964	22%	10,867	23%	10,053	26%	16,102	35%
>\$2M	2,305	4%	2,524	4%	2,690	5%	2,459	5%	2,378	6%	4,189	9%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$4,240,034,000		\$4,708,724,000		\$4,482,105,000		\$4,656,246,000		\$5,441,210,000		\$8,130,443,540	
All Minority	\$1,160,112,000	27%	\$1,188,553,000	25%	\$1,145,089,000	26%	\$1,148,010,000	25%	\$1,161,704,000	21%	\$1,860,825,000	23%
Ethnicity - AMERICAN INDIAN	\$20,579,000	0%	\$8,159,000	0%	\$5,803,000	0%	\$9,644,000	0%	\$5,658,000	0%	\$26,069,000	0%
Ethnicity - ASIAN OR PACIFIC	\$747,370,000	18%	\$849,026,000	18%	\$795,150,000	18%	\$721,567,000	15%	\$670,724,000	12%	\$1,096,797,000	13%
Ethnicity - BLACK	\$135,193,000	3%	\$87,071,000	2%	\$58,769,000	1%	\$69,707,000	1%	\$72,850,000	1%	\$105,080,000	1%
Ethnicity - HISPANIC	\$256,970,000	6%	\$244,297,000	5%	\$285,367,000	6%	\$347,092,000	7%	\$362,976,000	7%	\$632,879,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$49,496,000	1%	\$0	0%
Ethnicity - UNDETERMINED	\$746,392,000	18%	\$1,002,409,000	21%	\$1,151,321,000	26%	\$1,314,930,000	28%	\$2,186,282,000	40%	\$1,652,090,000	20%
Ethnicity - WHITE	\$2,333,530,000	55%	\$2,517,762,000	53%	\$2,185,695,000	49%	\$2,193,306,000	47%	\$2,093,224,000	38%	\$4,617,528,540	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$124,577,000	3%	\$577,950,000	12%	\$954,914,000	21%	\$915,620,000	20%	\$1,005,803,000	18%	\$1,661,884,000	20%
Gender - Female Owned more than 50%	\$483,234,000	11%	\$479,197,000	10%	\$402,575,000	9%	\$488,346,000	10%	\$478,967,000	9%	\$705,842,000	9%
Gender - Male Owned	\$3,632,223,000	86%	\$3,651,577,000	78%	\$3,124,616,000	70%	\$3,252,280,000	70%	\$3,956,440,000	73%	\$5,762,717,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$3,459,937,000	74%	\$4,368,916,000	80%	\$7,055,616,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$21,528,000	0%	\$61,594,000	1%	\$116,083,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$763,343,000	16%	\$802,767,000	15%	\$807,004,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$41,439,000	1%	\$131,160,000	2%	\$151,740,000	2%
Veteran	\$132,373,000	3%	\$110,883,000	2%	\$85,575,000	2%	\$74,421,000	2%	\$146,861,000	3%	\$168,268,000	2%
Rural	\$521,163,000	12%	\$580,008,000	12%	\$594,341,000	13%	\$610,319,000	13%	\$729,824,000	13%	\$1,134,922,540	14%
Urban	\$3,718,871,000	88%	\$4,128,716,000	88%	\$3,887,764,000	87%	\$4,045,927,000	87%	\$4,711,386,000	87%	\$6,995,521,000	86%
Export	\$185,565,000	4%	\$72,581,000	2%	\$69,442,000	2%	\$60,984,000	1%	\$100,763,000	2%	\$150,763,000	2%
504 Refinance	\$22,039,000	1%	\$275,325,000	6%	\$140,803,000	3%	\$149,398,000	3%	\$342,926,000	6%	\$621,358,000	8%
\$150K and Under	\$54,530,000	1%	\$59,888,000	1%	\$51,429,000	1%	\$48,098,000	1%	\$58,484,000	1%	\$74,671,540	1%
>\$150K - \$350K	\$358,805,000	8%	\$393,215,000	8%	\$388,834,000	9%	\$382,723,000	8%	\$421,984,000	8%	\$610,800,000	8%
>\$350K - \$2M	\$2,391,717,000	56%	\$2,640,804,000	56%	\$2,492,353,000	56%	\$2,749,084,000	59%	\$3,227,508,000	59%	\$4,774,489,000	59%
>\$2M	\$1,434,982,000	34%	\$1,614,817,000	34%	\$1,549,489,000	35%	\$1,476,341,000	32%	\$1,733,234,000	32%	\$2,670,483,000	33%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	5,332		5,827		5,541		5,721		6,620		9,589	
All Minority	1,201	23%	1,232	21%	1,197	22%	1,258	22%	1,227	19%	2,064	22%
Ethnicity - AMERICAN INDIAN	17	0%	13	0%	19	0%	12	0%	17	0%	34	0%
Ethnicity - ASIAN OR PACIFIC	596	11%	694	12%	631	11%	627	11%	531	8%	978	10%
Ethnicity - BLACK	188	4%	118	2%	101	2%	106	2%	109	2%	204	2%
Ethnicity - HISPANIC	400	8%	407	7%	446	8%	513	9%	511	8%	848	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	59	1%	-	0%
Ethnicity - UNDETERMINED	728	14%	954	16%	1,138	21%	1,297	23%	2,464	37%	1,555	16%
Ethnicity - WHITE	3,403	64%	3,641	62%	3,206	58%	3,166	55%	2,929	44%	5,970	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	133	2%	811	14%	1,372	25%	1,396	24%	1,452	22%	2,282	24%
Gender - Female Owned more than 50%	792	15%	818	14%	650	12%	729	13%	707	11%	1,149	12%
Gender - Male Owned	4,407	83%	4,198	72%	3,519	64%	3,596	63%	4,461	67%	6,158	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	4,487	78%	5,496	83%	8,329	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	23	0%	72	1%	123	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	783	14%	848	13%	971	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	48	1%	131	2%	166	2%
Veteran	218	4%	178	3%	149	3%	114	2%	184	3%	241	3%
Rural	841	16%	960	16%	931	17%	985	17%	1,167	18%	1,641	17%
Urban	4,491	84%	4,867	84%	4,610	83%	4,736	83%	5,453	82%	7,948	83%
Export	158	3%	52	1%	64	1%	54	1%	84	1%	126	1%
504 Refinance	22	0%	247	4%	171	3%	156	3%	355	5%	606	6%
\$150K and Under	503	9%	531	9%	458	8%	421	7%	517	8%	656	7%
>\$150K - \$350K	1,455	27%	1,603	28%	1,569	28%	1,527	27%	1,705	26%	2,427	25%
>\$350K - \$2M	2,920	55%	3,178	55%	3,025	55%	3,290	58%	3,854	58%	5,652	59%
>\$2M	454	9%	515	9%	489	9%	483	8%	544	8%	854	9%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$113,248,600		\$126,998,000		\$142,962,700		\$125,870,000		\$73,254,900		\$74,349,400	
All Minority	\$35,803,400	32%	\$43,112,200	34%	\$54,568,300	38%	\$49,313,800	39%	\$27,329,000	37%	\$29,591,700	40%
Ethnicity - AMERICAN INDIAN	\$570,000	1%	\$710,000	1%	\$1,597,400	1%	\$1,230,000	1%	\$1,003,500	1%	\$481,500	1%
Ethnicity - ASIAN OR PACIFIC	\$7,157,300	6%	\$12,078,400	10%	\$13,231,900	9%	\$10,396,800	8%	\$7,282,900	10%	\$7,170,500	10%
Ethnicity - BLACK	\$13,202,300	12%	\$15,770,800	12%	\$16,188,100	11%	\$16,932,300	13%	\$9,971,000	14%	\$11,424,900	15%
Ethnicity - HISPANIC	\$14,873,800	13%	\$14,553,000	11%	\$23,550,900	16%	\$20,754,700	16%	\$8,801,600	12%	\$10,514,800	14%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$270,000	0%	\$0	0%
Ethnicity - UNDETERMINED	\$7,859,000	7%	\$9,900,600	8%	\$14,056,900	10%	\$14,082,900	11%	\$13,028,500	18%	\$7,284,800	10%
Ethnicity - WHITE	\$69,586,200	61%	\$73,985,200	58%	\$74,337,500	52%	\$62,473,300	50%	\$32,897,400	45%	\$37,472,900	50%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$15,178,600	13%	\$20,983,700	17%	\$21,921,800	15%	\$20,686,600	16%	\$10,175,400	14%	\$11,292,200	15%
Gender - Female Owned more than 50%	\$34,416,700	30%	\$37,431,500	29%	\$40,382,300	28%	\$39,802,000	32%	\$18,671,900	25%	\$21,615,900	29%
Gender - Male Owned	\$63,653,300	56%	\$68,582,800	54%	\$80,658,600	56%	\$65,381,400	52%	\$44,407,600	61%	\$41,441,300	56%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$46,730,200	37%	\$30,975,200	42%	\$23,389,000	31%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$2,772,400	4%	\$7,202,400	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$52,661,500	42%	\$24,259,900	33%	\$34,931,300	47%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$12,431,400	10%	\$9,052,800	12%	\$8,826,700	12%
Veteran	\$8,040,100	7%	\$11,185,400	9%	\$14,477,800	10%	\$11,777,100	9%	\$6,680,900	9%	\$4,537,500	6%
Rural	\$11,707,800	10%	\$15,567,400	12%	\$15,634,200	11%	\$12,054,800	10%	\$9,760,500	13%	\$10,529,600	14%
Urban	\$101,540,800	90%	\$111,430,600	88%	\$127,328,500	89%	\$113,815,200	90%	\$63,494,400	87%	\$63,819,800	86%
\$150K and Under	\$66,977,400	59%	\$67,771,100	53%	\$66,628,100	47%	\$53,150,100	42%	\$34,177,700	47%	\$31,494,500	42%
>\$150K - \$350K	\$46,271,200	41%	\$59,226,900	47%	\$76,334,600	53%	\$72,719,900	58%	\$39,077,200	53%	\$42,854,900	58%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	912		961		1,018		891		513		510	
All Minority	303	33%	325	34%	388	38%	340	38%	190	37%	212	42%
Ethnicity - AMERICAN INDIAN	5	1%	5	1%	12	1%	7	1%	11	2%	5	1%
Ethnicity - ASIAN OR PACIFIC	61	7%	78	8%	85	8%	68	8%	48	9%	46	9%
Ethnicity – BLACK	115	13%	124	13%	121	12%	117	13%	73	14%	87	17%
Ethnicity – HISPANIC	122	13%	118	12%	170	17%	148	17%	56	11%	74	15%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
Ethnicity – UNDETERMINED	55	6%	67	7%	94	9%	113	13%	92	18%	47	9%
Ethnicity – WHITE	554	61%	569	59%	536	53%	438	49%	231	45%	251	49%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	129	14%	160	17%	-	0%	149	17%	68	13%	78	15%
Gender - Female Owned more than 50%	298	33%	285	30%	-	0%	292	33%	145	28%	161	32%
Gender - Male Owned	485	53%	516	54%	-	0%	450	51%	300	58%	271	53%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	347	39%	224	44%	155	30%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	19	4%	57	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	367	41%	170	33%	247	48%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	78	9%	54	11%	51	10%
Veteran	64	0%	87	9%	102	10%	85	10%	46	9%	28	5%
Rural	95	10%	126	13%	123	12%	92	10%	68	13%	74	15%
Urban	817	90%	835	87%	895	88%	799	90%	445	87%	436	85%
\$150K and Under	708	78%	701	73%	678	67%	562	63%	338	66%	318	62%
>\$150K - \$350K	204	22%	260	27%	340	33%	329	37%	175	34%	192	38%

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