

Weekly Approvals Report with data as of 09/17 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$22,566,064,243		\$23,918,250,000		\$24,017,770,200		\$21,946,427,200		\$20,956,303,200		\$32,774,324,800	
All Minority	\$6,556,525,300	29%	\$7,344,877,800	31%	\$7,507,502,600	31%	\$6,787,439,600	31%	\$5,685,343,900	27%	\$9,806,141,700	30%
Ethnicity - AMERICAN INDIAN	\$114,589,800	1%	\$126,471,400	1%	\$178,056,500	1%	\$144,635,500	1%	\$116,985,400	1%	\$214,910,500	1%
Ethnicity - ASIAN OR PACIFIC	\$4,699,077,400	21%	\$5,300,623,000	22%	\$5,215,470,800	22%	\$4,572,368,200	21%	\$3,791,880,300	18%	\$6,780,654,700	21%
Ethnicity - BLACK	\$487,970,200	2%	\$577,087,800	2%	\$713,750,800	3%	\$683,900,900	3%	\$480,600,200	2%	\$857,246,500	3%
Ethnicity - HISPANIC	\$1,254,887,900	6%	\$1,337,117,600	6%	\$1,400,224,500	6%	\$1,385,882,000	6%	\$1,113,224,700	5%	\$1,953,179,000	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$653,000	0%	\$182,653,300	1%	\$151,000	0%
Ethnicity - UNDETERMINED	\$3,718,591,943	16%	\$4,360,552,600	18%	\$4,674,438,900	19%	\$4,728,524,700	22%	\$6,446,596,300	31%	\$9,664,181,800	29%
Ethnicity - WHITE	\$12,290,947,000	54%	\$12,212,819,600	51%	\$11,835,828,700	49%	\$10,430,462,900	48%	\$8,824,363,000	42%	\$13,304,001,300	41%
Gender - Not Reported	\$64,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$3,567,291,100	16%	\$3,690,976,500	15%	\$3,618,849,100	15%	\$3,037,798,700	14%	\$2,724,488,500	13%	\$4,175,633,100	13%
Gender - Female Owned more than 50%	\$3,138,253,043	14%	\$3,356,276,500	14%	\$3,245,627,400	14%	\$3,066,615,600	14%	\$2,512,707,700	12%	\$4,546,191,800	14%
Gender - Male Owned	\$15,860,456,100	70%	\$16,870,997,000	71%	\$17,153,293,700	71%	\$15,842,012,900	72%	\$15,719,107,000	75%	\$24,052,499,900	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$10,261,350,700	47%	\$10,099,272,400	48%	\$16,266,274,400	50%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$15,019,300	0%	\$1,401,441,300	7%	\$5,053,575,600	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$3,828,748,300	17%	\$2,928,489,000	14%	\$4,685,344,600	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$5,246,057,200	24%	\$5,322,670,700	25%	\$6,745,562,000	21%
Veteran	\$1,038,548,900	5%	\$903,234,500	4%	\$891,149,500	4%	\$859,209,900	4%	\$648,483,300	3%	\$1,046,789,800	3%
Rural	\$3,969,796,200	18%	\$3,984,304,300	17%	\$3,954,512,200	16%	\$3,334,847,800	15%	\$3,421,105,600	16%	\$5,683,036,500	17%
Urban	\$18,596,268,043	82%	\$19,933,945,700	83%	\$20,063,258,000	84%	\$18,611,579,400	85%	\$17,535,197,600	84%	\$27,091,288,300	83%
Export	\$1,255,172,300	6%	\$1,639,306,500	7%	\$1,027,192,900	4%	\$898,159,700	4%	\$779,426,800	4%	\$635,040,800	2%
CAPLine	\$319,283,600	1%	\$264,212,800	1%	\$323,047,500	1%	\$265,917,000	1%	\$228,777,200	1%	\$399,570,100	1%
PLP	\$14,440,034,043	64%	\$17,078,173,300	71%	\$17,745,432,000	74%	\$16,591,165,200	76%	\$15,853,556,600	76%	\$26,271,916,100	80%
Express	\$2,054,781,300	9%	\$2,001,690,200	8%	\$1,868,672,700	8%	\$1,647,106,100	8%	\$1,545,999,000	7%	\$2,105,799,400	6%
Community Advantage	\$115,375,600	1%	\$129,686,300	1%	\$146,806,500	1%	\$128,392,400	1%	\$74,604,200	0%	\$77,435,200	0%
\$150K and Under	\$2,143,134,743	9%	\$2,186,988,200	9%	\$2,046,166,400	9%	\$1,678,144,500	8%	\$1,227,458,000	6%	\$1,156,208,700	4%
>\$150K - \$350K	\$2,591,860,900	11%	\$2,603,962,600	11%	\$2,630,967,000	11%	\$2,628,024,800	12%	\$2,068,328,300	10%	\$2,420,063,300	7%
>\$350K - \$2M	\$10,516,900,800	47%	\$10,976,181,500	46%	\$10,596,196,100	44%	\$9,538,097,400	43%	\$9,374,434,400	45%	\$14,865,456,700	45%
>\$2M	\$7,314,167,800	32%	\$8,151,117,700	34%	\$8,744,440,700	36%	\$8,102,160,500	37%	\$8,286,082,500	40%	\$14,332,596,100	44%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	60,617		59,065		56,927		49,386		40,018		47,677	
All Minority	15,464	26%	15,218	26%	14,840	26%	13,290	27%	9,649	24%	12,854	27%
Ethnicity - AMERICAN INDIAN	394	1%	415	1%	408	1%	356	1%	276	1%	361	1%
Ethnicity - ASIAN OR PACIFIC	7,629	13%	7,529	13%	7,116	13%	6,186	13%	4,416	11%	6,181	13%
Ethnicity - BLACK	2,208	4%	2,330	4%	2,513	4%	2,287	5%	1,537	4%	2,339	5%
Ethnicity - HISPANIC	5,233	9%	4,942	8%	4,803	8%	4,460	9%	3,136	8%	3,971	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	1	0%	284	1%	2	0%
Ethnicity - UNDETERMINED	8,336	14%	8,978	15%	9,434	17%	9,349	19%	9,820	25%	11,097	23%
Ethnicity - WHITE	36,817	61%	34,869	59%	32,653	57%	26,747	54%	20,549	51%	23,726	50%
Gender - Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	8,335	14%	7,982	14%	7,602	13%	6,372	13%	4,905	12%	6,325	13%
Gender - Female Owned more than 50%	11,169	18%	10,685	18%	10,074	18%	8,847	18%	6,576	16%	8,392	18%
Gender - Male Owned	41,112	68%	40,398	68%	39,251	69%	34,167	69%	28,537	71%	32,960	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	26,152	53%	21,696	54%	24,601	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	15	0%	2,847	7%	8,807	18%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	8,127	16%	6,125	15%	8,193	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	5,844	12%	5,245	13%	6,048	13%
Veteran	3,046	5%	3,075	5%	2,872	5%	2,382	5%	1,847	5%	1,989	4%
Rural	10,400	17%	9,900	17%	9,587	17%	8,092	16%	7,513	19%	9,792	21%
Urban	50,217	83%	49,165	83%	47,340	83%	41,294	84%	32,505	81%	37,885	79%
Export	1,493	2%	1,916	3%	875	2%	787	2%	586	1%	429	1%
CAPLine	446	1%	366	1%	353	1%	306	1%	242	1%	329	1%
PLP	16,054	26%	23,370	40%	24,973	44%	22,636	46%	18,412	46%	26,258	55%
Express	31,144	51%	28,075	48%	26,160	46%	21,699	44%	17,296	43%	16,835	35%
Community Advantage	925	2%	982	2%	1,044	2%	907	2%	526	1%	528	1%
\$150K and Under	36,285	60%	33,895	57%	31,922	56%	25,720	52%	19,004	47%	17,206	36%
>\$150K - \$350K	9,796	16%	9,857	17%	10,023	18%	9,998	20%	7,826	20%	9,220	19%
>\$350K - \$2M	12,174	20%	12,734	22%	12,237	21%	11,144	23%	10,653	27%	16,832	35%
>\$2M	2,362	4%	2,579	4%	2,745	5%	2,524	5%	2,535	6%	4,419	9%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$4,449,237,000		\$4,829,524,000		\$4,576,667,000		\$4,741,485,000		\$5,591,533,000		\$8,164,772,540	
All Minority	\$1,204,351,000	27%	\$1,197,587,000	25%	\$1,169,608,000	26%	\$1,161,678,000	25%	\$1,207,991,000	22%	\$1,867,177,000	23%
Ethnicity - AMERICAN INDIAN	\$20,579,000	0%	\$9,034,000	0%	\$5,803,000	0%	\$10,605,000	0%	\$5,937,000	0%	\$26,069,000	0%
Ethnicity - ASIAN OR PACIFIC	\$772,293,000	17%	\$852,271,000	18%	\$806,014,000	18%	\$726,244,000	15%	\$696,787,000	12%	\$1,102,890,000	14%
Ethnicity - BLACK	\$142,109,000	3%	\$88,209,000	2%	\$60,305,000	1%	\$70,948,000	1%	\$73,283,000	1%	\$105,080,000	1%
Ethnicity - HISPANIC	\$269,370,000	6%	\$248,073,000	5%	\$297,486,000	7%	\$353,881,000	7%	\$382,488,000	7%	\$633,138,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$49,496,000	1%	\$0	0%
Ethnicity - UNDETERMINED	\$795,869,000	18%	\$1,044,625,000	22%	\$1,180,643,000	26%	\$1,348,099,000	28%	\$2,224,265,000	40%	\$1,656,109,000	20%
Ethnicity - WHITE	\$2,449,017,000	55%	\$2,587,312,000	54%	\$2,226,416,000	49%	\$2,231,708,000	47%	\$2,159,277,000	39%	\$4,641,486,540	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$136,493,000	3%	\$596,364,000	12%	\$973,175,000	21%	\$941,334,000	20%	\$1,037,147,000	19%	\$1,665,450,000	20%
Gender - Female Owned more than 50%	\$511,096,000	11%	\$487,218,000	10%	\$406,376,000	9%	\$501,282,000	11%	\$499,850,000	9%	\$708,989,000	9%
Gender - Male Owned	\$3,801,648,000	85%	\$3,745,942,000	78%	\$3,197,116,000	70%	\$3,298,869,000	70%	\$4,054,536,000	73%	\$5,790,333,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$3,528,089,000	74%	\$4,492,713,000	80%	\$7,089,945,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$21,528,000	0%	\$64,029,000	1%	\$116,083,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$776,454,000	16%	\$824,701,000	15%	\$807,004,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$42,469,000	1%	\$133,317,000	2%	\$151,740,000	2%
Veteran	\$137,001,000	3%	\$115,918,000	2%	\$86,238,000	2%	\$74,721,000	2%	\$149,940,000	3%	\$172,140,000	2%
Rural	\$544,751,000	12%	\$613,145,000	13%	\$614,357,000	13%	\$621,051,000	13%	\$751,916,000	13%	\$1,143,228,540	14%
Urban	\$3,904,486,000	88%	\$4,216,379,000	87%	\$3,962,310,000	87%	\$4,120,434,000	87%	\$4,839,617,000	87%	\$7,021,544,000	86%
Export	\$194,900,000	4%	\$74,013,000	2%	\$74,728,000	2%	\$64,734,000	1%	\$100,763,000	2%	\$150,763,000	2%
504 Refinance	\$25,067,000	1%	\$282,911,000	6%	\$146,460,000	3%	\$149,879,000	3%	\$354,971,000	6%	\$655,687,000	8%
\$150K and Under	\$57,182,000	1%	\$61,878,000	1%	\$51,918,000	1%	\$48,924,000	1%	\$60,219,000	1%	\$74,761,540	1%
>\$150K - \$350K	\$375,618,000	8%	\$403,663,000	8%	\$396,239,000	9%	\$389,733,000	8%	\$434,777,000	8%	\$611,906,000	7%
>\$350K - \$2M	\$2,513,745,000	56%	\$2,708,042,000	56%	\$2,545,844,000	56%	\$2,801,405,000	59%	\$3,321,206,000	59%	\$4,795,523,000	59%
>\$2M	\$1,502,692,000	34%	\$1,655,941,000	34%	\$1,582,666,000	35%	\$1,501,423,000	32%	\$1,775,331,000	32%	\$2,682,582,000	33%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	5,572		5,984		5,650		5,826		6,818		9,622	
All Minority	1,247	22%	1,262	21%	1,220	22%	1,281	22%	1,281	19%	2,070	22%
Ethnicity - AMERICAN INDIAN	17	0%	15	0%	19	0%	13	0%	18	0%	34	0%
Ethnicity - ASIAN OR PACIFIC	615	11%	711	12%	639	11%	633	11%	554	8%	983	10%
Ethnicity - BLACK	193	3%	120	2%	105	2%	109	2%	111	2%	204	2%
Ethnicity - HISPANIC	422	8%	416	7%	457	8%	526	9%	539	8%	849	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	59	1%	-	0%
Ethnicity - UNDETERMINED	769	14%	987	16%	1,164	21%	1,329	23%	2,495	37%	1,560	16%
Ethnicity - WHITE	3,556	64%	3,735	62%	3,266	58%	3,216	55%	3,042	45%	5,992	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	149	3%	853	14%	1,395	25%	1,425	24%	1,507	22%	2,286	24%
Gender - Female Owned more than 50%	832	15%	836	14%	659	12%	747	13%	733	11%	1,153	12%
Gender - Male Owned	4,591	82%	4,295	72%	3,596	64%	3,654	63%	4,578	67%	6,183	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	4,566	78%	5,664	83%	8,362	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	23	0%	77	1%	123	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	804	14%	870	13%	971	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	49	1%	134	2%	166	2%
Veteran	225	4%	182	3%	150	3%	116	2%	192	3%	244	3%
Rural	875	16%	993	17%	954	17%	1,003	17%	1,207	18%	1,648	17%
Urban	4,697	84%	4,991	83%	4,696	83%	4,823	83%	5,611	82%	7,974	83%
Export	167	3%	54	1%	67	1%	57	1%	84	1%	126	1%
504 Refinance	27	0%	258	4%	175	3%	158	3%	365	5%	639	7%
\$150K and Under	526	9%	550	9%	462	8%	428	7%	533	8%	657	7%
>\$150K - \$350K	1,520	27%	1,647	28%	1,599	28%	1,556	27%	1,758	26%	2,431	25%
>\$350K - \$2M	3,053	55%	3,261	54%	3,089	55%	3,350	58%	3,970	58%	5,676	59%
>\$2M	473	8%	526	9%	500	9%	492	8%	557	8%	858	9%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$115,375,600		\$129,686,300		\$146,806,500		\$128,392,400		\$74,604,200		\$77,435,200	
All Minority	\$36,438,400	32%	\$44,002,200	34%	\$55,971,900	38%	\$50,405,800	39%	\$27,643,000	37%	\$30,037,400	39%
Ethnicity - AMERICAN INDIAN	\$570,000	0%	\$710,000	1%	\$1,597,400	1%	\$1,230,000	1%	\$1,003,500	1%	\$481,500	1%
Ethnicity - ASIAN OR PACIFIC	\$7,157,300	6%	\$12,738,400	10%	\$13,601,900	9%	\$10,546,800	8%	\$7,432,900	10%	\$7,170,500	9%
Ethnicity - BLACK	\$13,837,300	12%	\$15,900,800	12%	\$16,724,100	11%	\$17,356,300	14%	\$9,971,000	13%	\$11,630,100	15%
Ethnicity - HISPANIC	\$14,873,800	13%	\$14,653,000	11%	\$24,048,500	16%	\$21,272,700	17%	\$8,965,600	12%	\$10,755,300	14%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$270,000	0%	\$0	0%
Ethnicity - UNDETERMINED	\$8,009,000	7%	\$9,950,600	8%	\$14,666,900	10%	\$14,872,800	12%	\$13,277,400	18%	\$7,737,400	10%
Ethnicity - WHITE	\$70,928,200	61%	\$75,733,500	58%	\$76,167,700	52%	\$63,113,800	49%	\$33,683,800	45%	\$39,660,400	51%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$15,328,600	13%	\$20,983,700	16%	\$22,413,800	15%	\$21,614,600	17%	\$10,175,400	14%	\$11,614,200	15%
Gender - Female Owned more than 50%	\$35,233,700	31%	\$38,136,500	29%	\$41,655,800	28%	\$40,360,000	31%	\$19,168,000	26%	\$22,524,900	29%
Gender - Male Owned	\$64,813,300	56%	\$70,566,100	54%	\$82,736,900	56%	\$66,417,800	52%	\$45,260,800	61%	\$43,296,100	56%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$47,251,700	37%	\$31,716,600	43%	\$24,466,200	32%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$2,871,300	4%	\$7,305,900	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$53,163,400	41%	\$24,668,900	33%	\$36,235,400	47%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$13,446,400	10%	\$9,152,800	12%	\$9,427,700	12%
Veteran	\$8,040,100	7%	\$11,185,400	9%	\$14,677,800	10%	\$12,090,600	9%	\$6,680,900	9%	\$5,332,400	7%
Rural	\$12,182,800	11%	\$15,678,700	12%	\$15,909,200	11%	\$12,162,800	9%	\$10,035,500	13%	\$11,464,600	15%
Urban	\$103,192,800	89%	\$114,007,600	88%	\$130,897,300	89%	\$116,229,600	91%	\$64,568,700	87%	\$65,970,600	85%
\$150K and Under	\$67,924,400	59%	\$68,914,900	53%	\$68,116,700	46%	\$53,917,000	42%	\$35,362,800	47%	\$32,261,000	42%
>\$150K - \$350K	\$47,451,200	41%	\$60,771,400	47%	\$78,689,800	54%	\$74,475,400	58%	\$39,241,400	53%	\$45,174,200	58%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	925		982		1,044		907		526		528	
All Minority	306	33%	331	34%	399	38%	348	38%	193	37%	216	41%
Ethnicity - AMERICAN INDIAN	5	1%	5	1%	12	1%	7	1%	11	2%	5	1%
Ethnicity - ASIAN OR PACIFIC	61	7%	81	8%	87	8%	69	8%	49	9%	46	9%
Ethnicity – BLACK	118	13%	126	13%	126	12%	120	13%	73	14%	89	17%
Ethnicity – HISPANIC	122	13%	119	12%	174	17%	152	17%	58	11%	76	14%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
Ethnicity – UNDETERMINED	56	6%	68	7%	98	9%	117	13%	94	18%	49	9%
Ethnicity – WHITE	563	61%	583	59%	547	52%	442	49%	239	45%	263	50%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	130	14%	160	16%	-	0%	154	17%	68	13%	80	15%
Gender - Female Owned more than 50%	303	33%	291	30%	-	0%	296	33%	151	29%	166	31%
Gender - Male Owned	492	53%	531	54%	-	0%	457	50%	307	58%	282	53%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	350	39%	231	44%	161	30%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	20	4%	58	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	372	41%	174	33%	255	48%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	84	9%	55	10%	54	10%
Veteran	64	0%	87	9%	104	10%	87	10%	46	9%	32	6%
Rural	98	11%	128	13%	125	12%	93	10%	70	13%	79	15%
Urban	827	89%	854	87%	919	88%	814	90%	456	87%	449	85%
\$150K and Under	716	77%	715	73%	694	66%	570	63%	350	67%	326	62%
>\$150K - \$350K	209	23%	267	27%	350	34%	337	37%	176	33%	202	38%

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