

Weekly Approvals Report with data as of 09/24 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$23,184,667,043		\$24,607,624,800		\$24,652,834,400		\$22,589,962,200		\$22,150,813,400		\$34,848,934,800	
All Minority	\$6,737,440,900	29%	\$7,563,306,600	31%	\$7,723,995,600	31%	\$6,984,010,300	31%	\$5,996,834,800	27%	\$10,534,466,600	30%
Ethnicity - AMERICAN INDIAN	\$123,826,400	1%	\$131,190,800	1%	\$180,066,800	1%	\$151,113,500	1%	\$118,811,600	1%	\$238,162,100	1%
Ethnicity - ASIAN OR PACIFIC	\$4,824,055,600	21%	\$5,455,218,000	22%	\$5,364,058,500	22%	\$4,693,245,800	21%	\$4,014,574,800	18%	\$7,297,096,700	21%
Ethnicity - BLACK	\$504,512,600	2%	\$590,410,800	2%	\$733,643,600	3%	\$715,687,300	3%	\$504,995,500	2%	\$923,275,400	3%
Ethnicity - HISPANIC	\$1,285,046,300	6%	\$1,382,909,000	6%	\$1,445,088,200	6%	\$1,423,310,700	6%	\$1,175,799,600	5%	\$2,075,781,400	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$1,138,500	0%	\$653,000	0%	\$182,653,300	1%	\$151,000	0%
Ethnicity - UNDETERMINED	\$3,814,934,143	16%	\$4,493,007,000	18%	\$4,787,709,600	19%	\$4,857,589,000	22%	\$6,783,180,200	31%	\$10,263,052,100	29%
Ethnicity - WHITE	\$12,632,292,000	54%	\$12,551,311,200	51%	\$12,141,129,200	49%	\$10,748,362,900	48%	\$9,370,798,400	42%	\$14,051,416,100	40%
Gender - Not Reported	\$64,000	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$3,687,530,900	16%	\$3,782,809,600	15%	\$3,721,733,000	15%	\$3,138,109,800	14%	\$2,872,617,000	13%	\$4,396,133,900	13%
Gender - Female Owned more than 50%	\$3,222,055,043	14%	\$3,446,040,400	14%	\$3,322,388,000	13%	\$3,157,754,000	14%	\$2,641,609,100	12%	\$4,783,008,800	14%
Gender - Male Owned	\$16,275,017,100	70%	\$17,378,774,800	71%	\$17,608,713,400	71%	\$16,294,098,400	72%	\$16,636,587,300	75%	\$25,669,792,100	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$10,508,098,100	47%	\$10,768,665,900	49%	\$17,312,330,900	50%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$15,319,300	0%	\$1,535,118,800	7%	\$5,326,076,400	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$3,986,186,000	18%	\$3,046,083,200	14%	\$5,001,599,800	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$5,423,418,600	24%	\$5,596,490,700	25%	\$7,184,790,500	21%
Veteran	\$1,066,599,700	5%	\$929,951,300	4%	\$911,711,200	4%	\$875,210,000	4%	\$682,440,900	3%	\$1,137,621,800	3%
Rural	\$4,054,887,700	17%	\$4,116,904,700	17%	\$4,050,547,400	16%	\$3,421,995,200	15%	\$3,636,461,500	16%	\$6,044,753,100	17%
Urban	\$19,129,779,343	83%	\$20,490,720,100	83%	\$20,602,287,000	84%	\$19,167,967,000	85%	\$18,514,351,900	84%	\$28,804,181,700	83%
Export	\$1,271,495,700	5%	\$1,656,007,800	7%	\$1,045,287,400	4%	\$933,555,700	4%	\$811,094,000	4%	\$657,540,800	2%
CAPLine	\$325,733,600	1%	\$277,765,300	1%	\$328,447,500	1%	\$268,242,000	1%	\$247,527,200	1%	\$419,860,100	1%
PLP	\$14,857,438,643	64%	\$17,603,864,600	72%	\$18,234,119,600	74%	\$17,113,283,200	76%	\$16,709,262,800	75%	\$28,086,095,200	81%
Express	\$2,103,963,200	9%	\$2,053,988,300	8%	\$1,921,415,700	8%	\$1,692,482,000	7%	\$1,645,034,500	7%	\$2,201,279,600	6%
Community Advantage	\$120,201,300	1%	\$132,767,200	1%	\$150,756,800	1%	\$131,211,200	1%	\$75,411,200	0%	\$81,278,800	0%
\$150K and Under	\$2,197,104,243	9%	\$2,252,679,700	9%	\$2,105,033,800	9%	\$1,722,030,000	8%	\$1,268,176,500	6%	\$1,193,910,200	3%
>\$150K - \$350K	\$2,662,243,100	11%	\$2,673,056,400	11%	\$2,705,304,800	11%	\$2,706,679,900	12%	\$2,156,015,200	10%	\$2,526,780,100	7%
>\$350K - \$2M	\$10,832,002,400	47%	\$11,268,771,800	46%	\$10,899,669,600	44%	\$9,834,547,900	44%	\$9,922,484,500	45%	\$15,764,388,300	45%
>\$2M	\$7,493,317,300	32%	\$8,413,116,900	34%	\$8,942,826,200	36%	\$8,326,704,400	37%	\$8,804,137,200	40%	\$15,363,856,200	44%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	62,148		60,615		58,538		50,716		41,659		49,906	
All Minority	15,838	25%	15,639	26%	15,297	26%	13,659	27%	10,026	24%	13,536	27%
Ethnicity - AMERICAN INDIAN	405	1%	426	1%	417	1%	370	1%	285	1%	386	1%
Ethnicity - ASIAN OR PACIFIC	7,827	13%	7,745	13%	7,316	12%	6,357	13%	4,628	11%	6,534	13%
Ethnicity - BLACK	2,269	4%	2,391	4%	2,587	4%	2,348	5%	1,591	4%	2,452	5%
Ethnicity - HISPANIC	5,337	9%	5,075	8%	4,976	9%	4,583	9%	3,238	8%	4,162	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	1	0%	1	0%	284	1%	2	0%
Ethnicity - UNDETERMINED	8,567	14%	9,242	15%	9,745	17%	9,575	19%	10,198	24%	11,647	23%
Ethnicity - WHITE	37,743	61%	35,734	59%	33,496	57%	27,482	54%	21,435	51%	24,723	50%
Gender - Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	8,569	14%	8,185	14%	7,814	13%	6,545	13%	5,125	12%	6,574	13%
Gender - Female Owned more than 50%	11,450	18%	10,953	18%	10,354	18%	9,090	18%	6,833	16%	8,751	18%
Gender - Male Owned	42,128	68%	41,477	68%	40,370	69%	35,081	69%	29,701	71%	34,581	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	26,773	53%	22,654	54%	25,734	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	16	0%	3,069	7%	9,196	18%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	8,432	17%	6,342	15%	8,584	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	6,015	12%	5,488	13%	6,362	13%
Veteran	3,123	5%	3,155	5%	2,946	5%	2,431	5%	1,917	5%	2,099	4%
Rural	10,649	17%	10,154	17%	9,832	17%	8,294	16%	7,896	19%	10,249	21%
Urban	51,499	83%	50,461	83%	48,706	83%	42,422	84%	33,763	81%	39,657	79%
Export	1,522	2%	1,936	3%	893	2%	806	2%	615	1%	436	1%
CAPLine	455	1%	377	1%	359	1%	310	1%	255	1%	343	1%
PLP	16,512	27%	24,098	40%	25,684	44%	23,335	46%	19,265	46%	27,721	56%
Express	31,816	51%	28,747	47%	26,936	46%	22,233	44%	17,874	43%	17,438	35%
Community Advantage	967	2%	1,009	2%	1,071	2%	927	2%	533	1%	553	1%
\$150K and Under	37,110	60%	34,774	57%	32,852	56%	26,356	52%	19,550	47%	17,764	36%
>\$150K - \$350K	10,057	16%	10,110	17%	10,302	18%	10,292	20%	8,161	20%	9,612	19%
>\$350K - \$2M	12,560	20%	13,069	22%	12,572	21%	11,476	23%	11,254	27%	17,800	36%
>\$2M	2,421	4%	2,662	4%	2,812	5%	2,592	5%	2,694	6%	4,730	9%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$4,610,046,000		\$4,914,987,000		\$4,683,233,000		\$4,869,129,000		\$5,723,646,000		\$8,182,006,540	
All Minority	\$1,236,571,000	27%	\$1,213,941,000	25%	\$1,202,993,000	26%	\$1,203,233,000	25%	\$1,229,251,000	21%	\$1,868,637,000	23%
Ethnicity - AMERICAN INDIAN	\$20,579,000	0%	\$9,034,000	0%	\$5,803,000	0%	\$10,605,000	0%	\$5,937,000	0%	\$26,719,000	0%
Ethnicity - ASIAN OR PACIFIC	\$795,691,000	17%	\$862,827,000	18%	\$827,203,000	18%	\$757,695,000	16%	\$704,431,000	12%	\$1,103,700,000	13%
Ethnicity - BLACK	\$143,452,000	3%	\$90,929,000	2%	\$62,589,000	1%	\$72,191,000	1%	\$75,466,000	1%	\$105,080,000	1%
Ethnicity - HISPANIC	\$276,849,000	6%	\$251,151,000	5%	\$307,398,000	7%	\$362,742,000	7%	\$394,224,000	7%	\$633,138,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$49,193,000	1%	\$0	0%
Ethnicity - UNDETERMINED	\$830,173,000	18%	\$1,068,079,000	22%	\$1,208,348,000	26%	\$1,378,128,000	28%	\$2,250,710,000	39%	\$1,661,919,000	20%
Ethnicity - WHITE	\$2,543,302,000	55%	\$2,632,967,000	54%	\$2,271,892,000	49%	\$2,287,768,000	47%	\$2,243,685,000	39%	\$4,651,450,540	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$149,520,000	3%	\$615,719,000	13%	\$995,165,000	21%	\$968,057,000	20%	\$1,059,859,000	19%	\$1,669,070,000	20%
Gender - Female Owned more than 50%	\$533,400,000	12%	\$496,764,000	10%	\$411,926,000	9%	\$514,317,000	11%	\$507,255,000	9%	\$708,378,000	9%
Gender - Male Owned	\$3,927,126,000	85%	\$3,802,504,000	77%	\$3,276,142,000	70%	\$3,386,755,000	70%	\$4,156,532,000	73%	\$5,804,558,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$3,627,755,000	75%	\$4,609,626,000	81%	\$7,107,179,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$25,067,000	1%	\$66,830,000	1%	\$116,083,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$799,135,000	16%	\$836,950,000	15%	\$807,004,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$43,211,000	1%	\$133,467,000	2%	\$151,740,000	2%
Veteran	\$141,661,000	3%	\$116,584,000	2%	\$87,715,000	2%	\$81,554,000	2%	\$150,299,000	3%	\$172,140,000	2%
Rural	\$576,028,000	12%	\$625,097,000	13%	\$623,705,000	13%	\$635,132,000	13%	\$772,482,000	13%	\$1,146,913,540	14%
Urban	\$4,034,018,000	88%	\$4,289,890,000	87%	\$4,059,528,000	87%	\$4,233,997,000	87%	\$4,951,164,000	87%	\$7,035,093,000	86%
Export	\$194,900,000	4%	\$74,013,000	2%	\$77,590,000	2%	\$67,846,000	1%	\$102,142,000	2%	\$150,763,000	2%
504 Refinance	\$35,712,000	1%	\$284,595,000	6%	\$150,709,000	3%	\$150,586,000	3%	\$364,398,000	6%	\$672,921,000	8%
\$150K and Under	\$59,387,000	1%	\$63,164,000	1%	\$53,465,000	1%	\$49,884,000	1%	\$62,337,000	1%	\$74,905,540	1%
>\$150K - \$350K	\$388,043,000	8%	\$411,362,000	8%	\$403,995,000	9%	\$399,357,000	8%	\$446,519,000	8%	\$612,502,000	7%
>\$350K - \$2M	\$2,610,780,000	57%	\$2,758,650,000	56%	\$2,616,572,000	56%	\$2,872,591,000	59%	\$3,399,969,000	59%	\$4,808,776,000	59%
>\$2M	\$1,551,836,000	34%	\$1,681,811,000	34%	\$1,609,201,000	34%	\$1,547,297,000	32%	\$1,814,821,000	32%	\$2,685,823,000	33%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	5,772		6,098		5,782		5,978		6,997		9,644	
All Minority	1,288	22%	1,286	21%	1,251	22%	1,323	22%	1,312	19%	2,073	21%
Ethnicity - AMERICAN INDIAN	17	0%	15	0%	19	0%	13	0%	18	0%	35	0%
Ethnicity - ASIAN OR PACIFIC	638	11%	725	12%	654	11%	654	11%	568	8%	985	10%
Ethnicity - BLACK	195	3%	123	2%	108	2%	111	2%	117	2%	204	2%
Ethnicity - HISPANIC	438	8%	423	7%	470	8%	545	9%	551	8%	849	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	58	1%	-	0%
Ethnicity - UNDETERMINED	798	14%	1,010	17%	1,190	21%	1,370	23%	2,530	36%	1,568	16%
Ethnicity - WHITE	3,686	64%	3,802	62%	3,341	58%	3,285	55%	3,155	45%	6,003	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	165	3%	887	15%	1,431	25%	1,465	25%	1,551	22%	2,292	24%
Gender - Female Owned more than 50%	859	15%	852	14%	674	12%	766	13%	747	11%	1,152	12%
Gender - Male Owned	4,748	82%	4,359	71%	3,677	64%	3,747	63%	4,699	67%	6,200	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	4,697	79%	5,821	83%	8,384	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	25	0%	80	1%	123	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	819	14%	888	13%	971	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	51	1%	135	2%	166	2%
Veteran	231	4%	183	3%	152	3%	120	2%	193	3%	244	3%
Rural	907	16%	1,015	17%	975	17%	1,021	17%	1,247	18%	1,652	17%
Urban	4,865	84%	5,083	83%	4,807	83%	4,957	83%	5,750	82%	7,992	83%
Export	167	3%	54	1%	70	1%	58	1%	85	1%	126	1%
504 Refinance	35	1%	260	4%	178	3%	161	3%	377	5%	661	7%
\$150K and Under	545	9%	560	9%	475	8%	437	7%	550	8%	658	7%
>\$150K - \$350K	1,570	27%	1,679	28%	1,630	28%	1,596	27%	1,807	26%	2,433	25%
>\$350K - \$2M	3,167	55%	3,325	55%	3,168	55%	3,439	58%	4,070	58%	5,694	59%
>\$2M	490	8%	534	9%	509	9%	506	8%	570	8%	859	9%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$120,201,300		\$132,767,200		\$150,756,800		\$131,211,200		\$75,411,200		\$81,278,800	
All Minority	\$38,624,400	32%	\$44,711,200	34%	\$57,543,400	38%	\$51,695,800	39%	\$27,743,000	37%	\$31,692,100	39%
Ethnicity - AMERICAN INDIAN	\$570,000	0%	\$710,000	1%	\$1,597,400	1%	\$1,230,000	1%	\$1,003,500	1%	\$656,500	1%
Ethnicity - ASIAN OR PACIFIC	\$7,604,300	6%	\$12,738,400	10%	\$14,101,900	9%	\$10,896,800	8%	\$7,532,900	10%	\$7,555,500	9%
Ethnicity - BLACK	\$14,654,300	12%	\$16,022,800	12%	\$17,375,600	12%	\$17,611,300	13%	\$9,971,000	13%	\$11,856,800	15%
Ethnicity - HISPANIC	\$15,795,800	13%	\$15,240,000	11%	\$24,468,500	16%	\$21,957,700	17%	\$8,965,600	12%	\$11,623,300	14%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$270,000	0%	\$0	0%
Ethnicity - UNDETERMINED	\$8,101,000	7%	\$10,178,600	8%	\$14,666,900	10%	\$15,407,800	12%	\$13,527,400	18%	\$7,857,400	10%
Ethnicity - WHITE	\$73,475,900	61%	\$77,877,400	59%	\$78,546,500	52%	\$64,107,600	49%	\$34,140,800	45%	\$41,729,300	51%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$15,992,400	13%	\$21,552,000	16%	\$22,638,800	15%	\$21,614,600	16%	\$10,425,400	14%	\$12,113,600	15%
Gender - Female Owned more than 50%	\$36,660,200	30%	\$38,719,000	29%	\$42,234,100	28%	\$41,318,800	31%	\$19,510,000	26%	\$23,928,900	29%
Gender - Male Owned	\$67,548,700	56%	\$72,496,200	55%	\$85,883,900	57%	\$68,277,800	52%	\$45,475,800	60%	\$45,236,300	56%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$48,545,500	37%	\$31,908,600	42%	\$25,452,200	31%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$3,121,300	4%	\$7,993,300	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$53,783,400	41%	\$24,758,900	33%	\$37,983,100	47%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$13,701,400	10%	\$9,402,800	12%	\$9,850,200	12%
Veteran	\$8,167,600	7%	\$11,631,000	9%	\$15,177,800	10%	\$12,190,600	9%	\$6,680,900	9%	\$5,392,400	7%
Rural	\$12,577,600	10%	\$16,361,200	12%	\$16,351,500	11%	\$12,366,600	9%	\$10,095,500	13%	\$11,714,600	14%
Urban	\$107,623,700	90%	\$116,406,000	88%	\$134,405,300	89%	\$118,844,600	91%	\$65,315,700	87%	\$69,564,200	86%
\$150K and Under	\$70,920,300	59%	\$70,992,800	53%	\$69,673,000	46%	\$55,487,000	42%	\$35,669,800	47%	\$33,309,200	41%
>\$150K - \$350K	\$49,281,000	41%	\$61,774,400	47%	\$81,083,800	54%	\$75,724,200	58%	\$39,741,400	53%	\$47,969,600	59%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	967		1,009		1,071		927		533		553	
All Minority	323	33%	339	34%	410	38%	356	38%	194	36%	228	41%
Ethnicity - AMERICAN INDIAN	5	1%	5	0%	12	1%	7	1%	11	2%	6	1%
Ethnicity - ASIAN OR PACIFIC	64	7%	81	8%	90	8%	71	8%	50	9%	48	9%
Ethnicity – BLACK	125	13%	128	13%	131	12%	122	13%	73	14%	91	16%
Ethnicity – HISPANIC	129	13%	125	12%	177	17%	156	17%	58	11%	83	15%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	2	0%	-	0%
Ethnicity – UNDETERMINED	57	6%	70	7%	98	9%	120	13%	95	18%	50	9%
Ethnicity – WHITE	587	61%	600	59%	563	53%	451	49%	244	46%	275	50%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	135	14%	165	16%	-	0%	154	17%	69	13%	83	15%
Gender - Female Owned more than 50%	317	33%	296	29%	-	0%	304	33%	153	29%	175	32%
Gender - Male Owned	515	53%	548	54%	-	0%	469	51%	311	58%	295	53%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	359	39%	233	44%	169	31%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	21	4%	63	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	377	41%	176	33%	264	48%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	86	9%	56	11%	57	10%
Veteran	67	0%	90	9%	106	10%	88	9%	46	9%	33	6%
Rural	103	11%	133	13%	130	12%	95	10%	71	13%	80	14%
Urban	864	89%	876	87%	941	88%	832	90%	462	87%	473	86%
\$150K and Under	750	78%	737	73%	710	66%	584	63%	355	67%	338	61%
>\$150K - \$350K	217	22%	272	27%	361	34%	343	37%	178	33%	215	39%

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