

Weekly Approvals Report with data as of 10/08 for each FY

## 7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
<b>All 7(A)</b>	<b>\$349,844,900</b>		<b>\$332,033,100</b>		<b>\$292,342,800</b>		<b>\$425,653,700</b>		<b>\$317,705,800</b>		<b>\$197,790,900</b>	
<b>All Minority</b>	<b>\$114,424,100</b>	<b>33%</b>	<b>\$96,945,400</b>	<b>29%</b>	<b>\$85,887,200</b>	<b>29%</b>	<b>\$127,977,500</b>	<b>30%</b>	<b>\$120,943,200</b>	<b>38%</b>	<b>\$61,374,700</b>	<b>31%</b>
Ethnicity - AMERICAN INDIAN	\$713,000	0%	\$1,016,000	0%	\$1,059,600	0%	\$1,048,000	0%	\$2,671,200	1%	\$940,000	0%
Ethnicity - ASIAN OR PACIFIC	\$76,162,400	22%	\$62,759,400	19%	\$61,025,900	21%	\$91,451,800	21%	\$83,008,500	26%	\$44,382,700	22%
Ethnicity - BLACK	\$6,813,700	2%	\$12,102,000	4%	\$9,806,000	3%	\$18,064,200	4%	\$9,343,100	3%	\$7,452,900	4%
Ethnicity - HISPANIC	\$30,735,000	9%	\$21,068,000	6%	\$13,995,700	5%	\$17,413,500	4%	\$25,920,400	8%	\$8,599,100	4%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$65,740,600	19%	\$69,802,800	21%	\$62,356,900	21%	\$99,835,200	23%	\$66,788,900	21%	\$48,616,900	25%
Ethnicity - WHITE	\$169,680,200	49%	\$165,284,900	50%	\$144,098,700	49%	\$197,841,000	46%	\$129,973,700	41%	\$87,799,300	44%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$50,386,700	14%	\$35,813,100	11%	\$47,573,600	16%	\$74,243,600	17%	\$43,779,500	14%	\$11,784,600	6%
Gender - Female Owned more than 50%	\$53,204,700	15%	\$57,841,500	17%	\$35,475,600	12%	\$71,739,000	17%	\$35,626,700	11%	\$39,500,300	20%
Gender - Male Owned	\$246,253,500	70%	\$238,378,500	72%	\$209,293,600	72%	\$279,671,100	66%	\$238,299,600	75%	\$146,506,000	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$115,948,500	40%	\$195,080,600	46%	\$161,409,600	51%	\$110,602,100	56%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$447,900	0%	\$32,052,100	10%	\$23,887,500	12%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$59,712,500	20%	\$95,168,500	22%	\$64,505,600	20%	\$26,542,600	13%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$78,671,000	27%	\$92,742,900	22%	\$59,708,500	19%	\$36,670,700	19%
<b>Veteran</b>	<b>\$8,657,900</b>	<b>2%</b>	<b>\$7,454,400</b>	<b>2%</b>	<b>\$9,545,600</b>	<b>3%</b>	<b>\$11,861,400</b>	<b>3%</b>	<b>\$11,738,200</b>	<b>4%</b>	<b>\$4,873,400</b>	<b>2%</b>
<b>Rural</b>	<b>\$63,413,800</b>	<b>18%</b>	<b>\$48,394,400</b>	<b>15%</b>	<b>\$51,943,600</b>	<b>18%</b>	<b>\$75,118,200</b>	<b>18%</b>	<b>\$41,928,200</b>	<b>13%</b>	<b>\$33,486,000</b>	<b>17%</b>
<b>Urban</b>	<b>\$286,431,100</b>	<b>82%</b>	<b>\$283,638,700</b>	<b>85%</b>	<b>\$240,399,200</b>	<b>82%</b>	<b>\$350,535,500</b>	<b>82%</b>	<b>\$275,777,600</b>	<b>87%</b>	<b>\$164,304,900</b>	<b>83%</b>
<b>Export</b>	<b>\$28,743,900</b>	<b>8%</b>	<b>\$13,230,000</b>	<b>4%</b>	<b>\$16,153,500</b>	<b>6%</b>	<b>\$16,614,500</b>	<b>4%</b>	<b>\$22,427,000</b>	<b>7%</b>	<b>\$7,771,000</b>	<b>4%</b>
<b>CAPLine</b>	<b>\$4,500,000</b>	<b>1%</b>	<b>\$5,746,000</b>	<b>2%</b>	<b>\$750,000</b>	<b>0%</b>	<b>\$2,120,000</b>	<b>0%</b>	<b>\$3,800,000</b>	<b>1%</b>	<b>\$3,175,000</b>	<b>2%</b>
<b>PLP</b>	<b>\$200,320,200</b>	<b>57%</b>	<b>\$241,635,400</b>	<b>73%</b>	<b>\$216,840,100</b>	<b>74%</b>	<b>\$311,216,400</b>	<b>73%</b>	<b>\$213,262,300</b>	<b>67%</b>	<b>\$81,479,600</b>	<b>41%</b>
<b>Express</b>	<b>\$33,945,800</b>	<b>10%</b>	<b>\$38,849,100</b>	<b>12%</b>	<b>\$19,759,200</b>	<b>7%</b>	<b>\$37,184,600</b>	<b>9%</b>	<b>\$31,066,100</b>	<b>10%</b>	<b>\$24,556,000</b>	<b>12%</b>
<b>Community Advantage</b>	<b>\$1,968,000</b>	<b>1%</b>	<b>\$2,008,200</b>	<b>1%</b>	<b>\$2,773,500</b>	<b>1%</b>	<b>\$2,435,400</b>	<b>1%</b>	<b>\$880,500</b>	<b>0%</b>	<b>\$2,256,600</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>\$34,407,000</b>	<b>10%</b>	<b>\$38,241,800</b>	<b>12%</b>	<b>\$17,216,300</b>	<b>6%</b>	<b>\$36,037,200</b>	<b>8%</b>	<b>\$19,559,300</b>	<b>6%</b>	<b>\$23,248,300</b>	<b>12%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$38,064,100</b>	<b>11%</b>	<b>\$47,403,100</b>	<b>14%</b>	<b>\$40,383,100</b>	<b>14%</b>	<b>\$59,416,400</b>	<b>14%</b>	<b>\$27,744,300</b>	<b>9%</b>	<b>\$33,718,300</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$172,133,600</b>	<b>49%</b>	<b>\$146,150,100</b>	<b>44%</b>	<b>\$125,516,600</b>	<b>43%</b>	<b>\$200,678,600</b>	<b>47%</b>	<b>\$173,072,000</b>	<b>54%</b>	<b>\$64,274,100</b>	<b>32%</b>
<b>&gt;\$2M</b>	<b>\$105,240,200</b>	<b>30%</b>	<b>\$100,238,100</b>	<b>30%</b>	<b>\$109,226,800</b>	<b>37%</b>	<b>\$129,521,500</b>	<b>30%</b>	<b>\$97,330,200</b>	<b>31%</b>	<b>\$76,550,200</b>	<b>39%</b>

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## 7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
<b>All 7(A)</b>	<b>980</b>		<b>1,046</b>		<b>626</b>		<b>1,071</b>		<b>657</b>		<b>581</b>	
<b>All Minority</b>	<b>257</b>	<b>26%</b>	<b>279</b>	<b>27%</b>	<b>174</b>	<b>28%</b>	<b>320</b>	<b>30%</b>	<b>208</b>	<b>32%</b>	<b>158</b>	<b>27%</b>
Ethnicity - AMERICAN INDIAN	7	1%	9	1%	4	1%	6	1%	6	1%	2	0%
Ethnicity - ASIAN OR PACIFIC	127	13%	134	13%	91	15%	160	15%	102	16%	67	12%
Ethnicity - BLACK	37	4%	49	5%	27	4%	61	6%	38	6%	40	7%
Ethnicity - HISPANIC	86	9%	87	8%	52	8%	93	9%	62	9%	49	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	150	15%	186	18%	121	19%	198	18%	100	15%	99	17%
Ethnicity - WHITE	573	58%	581	56%	331	53%	553	52%	349	53%	324	56%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	119	12%	121	12%	96	15%	123	11%	92	14%	50	9%
Gender - Female Owned more than 50%	186	19%	199	19%	109	17%	215	20%	106	16%	127	22%
Gender - Male Owned	675	69%	726	69%	421	67%	733	68%	459	70%	404	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	303	48%	528	49%	367	56%	330	57%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	1	0%	108	16%	116	20%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	115	18%	206	19%	109	17%	90	15%
Business Age - Change of Ownership	-	0%	-	0%	89	14%	127	12%	72	11%	44	8%
<b>Veteran</b>	<b>43</b>	<b>4%</b>	<b>48</b>	<b>5%</b>	<b>29</b>	<b>5%</b>	<b>49</b>	<b>5%</b>	<b>27</b>	<b>4%</b>	<b>28</b>	<b>5%</b>
<b>Rural</b>	<b>174</b>	<b>18%</b>	<b>167</b>	<b>16%</b>	<b>98</b>	<b>16%</b>	<b>187</b>	<b>17%</b>	<b>134</b>	<b>20%</b>	<b>120</b>	<b>21%</b>
<b>Urban</b>	<b>806</b>	<b>82%</b>	<b>879</b>	<b>84%</b>	<b>528</b>	<b>84%</b>	<b>884</b>	<b>83%</b>	<b>523</b>	<b>80%</b>	<b>461</b>	<b>79%</b>
<b>Export</b>	<b>24</b>	<b>2%</b>	<b>11</b>	<b>1%</b>	<b>17</b>	<b>3%</b>	<b>21</b>	<b>2%</b>	<b>13</b>	<b>2%</b>	<b>3</b>	<b>1%</b>
<b>CAPLine</b>	<b>8</b>	<b>1%</b>	<b>7</b>	<b>1%</b>	<b>1</b>	<b>0%</b>	<b>4</b>	<b>0%</b>	<b>4</b>	<b>1%</b>	<b>3</b>	<b>1%</b>
<b>PLP</b>	<b>228</b>	<b>23%</b>	<b>400</b>	<b>38%</b>	<b>304</b>	<b>49%</b>	<b>454</b>	<b>42%</b>	<b>269</b>	<b>41%</b>	<b>181</b>	<b>31%</b>
<b>Express</b>	<b>526</b>	<b>54%</b>	<b>563</b>	<b>54%</b>	<b>238</b>	<b>38%</b>	<b>498</b>	<b>46%</b>	<b>307</b>	<b>47%</b>	<b>304</b>	<b>52%</b>
<b>Community Advantage</b>	<b>15</b>	<b>2%</b>	<b>16</b>	<b>2%</b>	<b>21</b>	<b>3%</b>	<b>18</b>	<b>2%</b>	<b>6</b>	<b>1%</b>	<b>17</b>	<b>3%</b>
<b>\$150K and Under</b>	<b>599</b>	<b>61%</b>	<b>660</b>	<b>63%</b>	<b>275</b>	<b>44%</b>	<b>563</b>	<b>53%</b>	<b>316</b>	<b>48%</b>	<b>359</b>	<b>62%</b>
<b>&gt;\$150K - \$350K</b>	<b>143</b>	<b>15%</b>	<b>177</b>	<b>17%</b>	<b>158</b>	<b>25%</b>	<b>231</b>	<b>22%</b>	<b>107</b>	<b>16%</b>	<b>129</b>	<b>22%</b>
<b>&gt;\$350K - \$2M</b>	<b>203</b>	<b>21%</b>	<b>176</b>	<b>17%</b>	<b>157</b>	<b>25%</b>	<b>239</b>	<b>22%</b>	<b>198</b>	<b>30%</b>	<b>71</b>	<b>12%</b>
<b>&gt;\$2M</b>	<b>35</b>	<b>4%</b>	<b>33</b>	<b>3%</b>	<b>36</b>	<b>6%</b>	<b>38</b>	<b>4%</b>	<b>36</b>	<b>5%</b>	<b>22</b>	<b>4%</b>

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## 504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
<b>All 504</b>	<b>\$88,051,000</b>		<b>\$93,936,000</b>		<b>\$105,201,000</b>		<b>\$162,327,000</b>		<b>\$124,458,000</b>		<b>\$714,362,000</b>	
<b>All Minority</b>	<b>\$24,697,000</b>	<b>28%</b>	<b>\$22,735,000</b>	<b>24%</b>	<b>\$17,641,000</b>	<b>17%</b>	<b>\$35,613,000</b>	<b>22%</b>	<b>\$20,970,000</b>	<b>17%</b>	<b>\$175,529,000</b>	<b>25%</b>
Ethnicity - AMERICAN INDIAN	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$333,000	0%	\$1,639,000	0%
Ethnicity - ASIAN OR PACIFIC	\$15,598,000	18%	\$11,567,000	12%	\$10,115,000	10%	\$19,345,000	12%	\$12,211,000	10%	\$115,149,000	16%
Ethnicity - BLACK	\$5,404,000	6%	\$374,000	0%	\$3,804,000	4%	\$4,457,000	3%	\$1,371,000	1%	\$19,470,000	3%
Ethnicity - HISPANIC	\$3,695,000	4%	\$10,794,000	11%	\$3,722,000	4%	\$11,811,000	7%	\$7,055,000	6%	\$39,271,000	5%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$17,787,000	20%	\$20,944,000	22%	\$37,935,000	36%	\$53,133,000	33%	\$32,019,000	26%	\$130,945,000	18%
Ethnicity - WHITE	\$45,567,000	52%	\$50,257,000	54%	\$49,625,000	47%	\$73,581,000	45%	\$71,469,000	57%	\$407,888,000	57%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$8,821,000	10%	\$14,705,000	16%	\$22,247,000	21%	\$38,887,000	24%	\$19,205,000	15%	\$113,386,000	16%
Gender - Female Owned more than 50%	\$9,678,000	11%	\$9,592,000	10%	\$7,001,000	7%	\$19,665,000	12%	\$7,417,000	6%	\$68,748,000	10%
Gender - Male Owned	\$69,552,000	79%	\$69,639,000	74%	\$75,953,000	72%	\$103,775,000	64%	\$97,836,000	79%	\$532,228,000	75%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$87,110,000	83%	\$115,450,000	71%	\$104,130,000	84%	\$597,129,000	84%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,693,000	1%	\$2,674,000	2%	\$6,442,000	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$11,045,000	10%	\$42,533,000	26%	\$16,521,000	13%	\$93,765,000	13%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$1,545,000	1%	\$1,133,000	1%	\$17,026,000	2%
<b>Veteran</b>	<b>\$1,976,000</b>	<b>2%</b>	<b>\$640,000</b>	<b>1%</b>	<b>\$485,000</b>	<b>0%</b>	<b>\$5,597,000</b>	<b>3%</b>	<b>\$712,000</b>	<b>1%</b>	<b>\$23,303,000</b>	<b>3%</b>
<b>Rural</b>	<b>\$14,579,000</b>	<b>17%</b>	<b>\$10,856,000</b>	<b>12%</b>	<b>\$8,648,000</b>	<b>8%</b>	<b>\$27,078,000</b>	<b>17%</b>	<b>\$20,426,000</b>	<b>16%</b>	<b>\$116,403,000</b>	<b>16%</b>
<b>Urban</b>	<b>\$73,472,000</b>	<b>83%</b>	<b>\$83,080,000</b>	<b>88%</b>	<b>\$96,553,000</b>	<b>92%</b>	<b>\$135,249,000</b>	<b>83%</b>	<b>\$104,032,000</b>	<b>84%</b>	<b>\$597,959,000</b>	<b>84%</b>
<b>Export</b>	<b>\$1,629,000</b>	<b>2%</b>	<b>\$2,304,000</b>	<b>2%</b>	<b>\$1,084,000</b>	<b>1%</b>	<b>\$6,923,000</b>	<b>4%</b>	<b>\$374,000</b>	<b>0%</b>	<b>\$14,806,000</b>	<b>2%</b>
<b>504 Refinance</b>	<b>\$2,843,000</b>	<b>3%</b>	<b>\$3,819,000</b>	<b>4%</b>	<b>\$235,000</b>	<b>0%</b>	<b>\$1,021,000</b>	<b>1%</b>	<b>\$4,034,000</b>	<b>3%</b>	<b>\$14,944,000</b>	<b>2%</b>
<b>\$150K and Under</b>	<b>\$1,556,000</b>	<b>2%</b>	<b>\$1,237,000</b>	<b>1%</b>	<b>\$1,032,000</b>	<b>1%</b>	<b>\$1,787,000</b>	<b>1%</b>	<b>\$1,076,000</b>	<b>1%</b>	<b>\$3,946,000</b>	<b>1%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$4,692,000</b>	<b>5%</b>	<b>\$8,760,000</b>	<b>9%</b>	<b>\$6,232,000</b>	<b>6%</b>	<b>\$12,984,000</b>	<b>8%</b>	<b>\$15,489,000</b>	<b>12%</b>	<b>\$39,326,000</b>	<b>6%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$59,446,000</b>	<b>68%</b>	<b>\$47,703,000</b>	<b>51%</b>	<b>\$69,925,000</b>	<b>66%</b>	<b>\$89,335,000</b>	<b>55%</b>	<b>\$65,224,000</b>	<b>52%</b>	<b>\$372,725,000</b>	<b>52%</b>
<b>&gt;\$2M</b>	<b>\$22,357,000</b>	<b>25%</b>	<b>\$36,236,000</b>	<b>39%</b>	<b>\$28,012,000</b>	<b>27%</b>	<b>\$58,221,000</b>	<b>36%</b>	<b>\$42,669,000</b>	<b>34%</b>	<b>\$298,365,000</b>	<b>42%</b>

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## 504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
<b>All 504</b>	<b>109</b>		<b>106</b>		<b>121</b>		<b>200</b>		<b>158</b>		<b>717</b>	
<b>All Minority</b>	<b>26</b>	<b>24%</b>	<b>28</b>	<b>26%</b>	<b>21</b>	<b>17%</b>	<b>40</b>	<b>20%</b>	<b>36</b>	<b>23%</b>	<b>159</b>	<b>22%</b>
Ethnicity - AMERICAN INDIAN	-	0%	-	0%	-	0%	-	0%	1	1%	4	1%
Ethnicity - ASIAN OR PACIFIC	13	12%	12	11%	10	8%	16	8%	15	9%	80	11%
Ethnicity - BLACK	4	4%	2	2%	3	2%	7	4%	6	4%	20	3%
Ethnicity - HISPANIC	9	8%	14	13%	8	7%	17	9%	14	9%	55	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	17	16%	17	16%	37	31%	62	31%	38	24%	104	15%
Ethnicity - WHITE	66	61%	61	58%	63	52%	98	49%	84	53%	454	63%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	10	9%	25	24%	31	26%	52	26%	37	23%	153	21%
Gender - Female Owned more than 50%	17	16%	15	14%	14	12%	23	12%	16	10%	85	12%
Gender - Male Owned	82	75%	66	62%	76	63%	125	63%	105	66%	479	67%
Business Age - Existing or more than 2 years old	-	0%	-	0%	98	81%	163	82%	135	85%	603	84%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	1	1%	2	1%	9	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	14	12%	31	16%	18	11%	92	13%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	4	2%	3	2%	13	2%
<b>Veteran</b>	<b>3</b>	<b>3%</b>	<b>3</b>	<b>3%</b>	<b>1</b>	<b>1%</b>	<b>8</b>	<b>4%</b>	<b>1</b>	<b>1%</b>	<b>17</b>	<b>2%</b>
<b>Rural</b>	<b>19</b>	<b>17%</b>	<b>21</b>	<b>20%</b>	<b>17</b>	<b>14%</b>	<b>41</b>	<b>21%</b>	<b>30</b>	<b>19%</b>	<b>142</b>	<b>20%</b>
<b>Urban</b>	<b>90</b>	<b>83%</b>	<b>85</b>	<b>80%</b>	<b>104</b>	<b>86%</b>	<b>159</b>	<b>80%</b>	<b>128</b>	<b>81%</b>	<b>575</b>	<b>80%</b>
<b>Export</b>	<b>1</b>	<b>1%</b>	<b>2</b>	<b>2%</b>	<b>2</b>	<b>2%</b>	<b>4</b>	<b>2%</b>	<b>1</b>	<b>1%</b>	<b>10</b>	<b>1%</b>
<b>504 Refinance</b>	<b>4</b>	<b>4%</b>	<b>8</b>	<b>8%</b>	<b>1</b>	<b>1%</b>	<b>2</b>	<b>1%</b>	<b>8</b>	<b>5%</b>	<b>13</b>	<b>2%</b>
<b>\$150K and Under</b>	<b>12</b>	<b>11%</b>	<b>10</b>	<b>9%</b>	<b>10</b>	<b>8%</b>	<b>16</b>	<b>8%</b>	<b>9</b>	<b>6%</b>	<b>33</b>	<b>5%</b>
<b>&gt;\$150K - \$350K</b>	<b>19</b>	<b>17%</b>	<b>34</b>	<b>32%</b>	<b>25</b>	<b>21%</b>	<b>52</b>	<b>26%</b>	<b>60</b>	<b>38%</b>	<b>160</b>	<b>22%</b>
<b>&gt;\$350K - \$2M</b>	<b>70</b>	<b>64%</b>	<b>51</b>	<b>48%</b>	<b>76</b>	<b>63%</b>	<b>115</b>	<b>58%</b>	<b>76</b>	<b>48%</b>	<b>427</b>	<b>60%</b>
<b>&gt;\$2M</b>	<b>8</b>	<b>7%</b>	<b>11</b>	<b>10%</b>	<b>10</b>	<b>8%</b>	<b>17</b>	<b>9%</b>	<b>13</b>	<b>8%</b>	<b>97</b>	<b>14%</b>

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## Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
<b>All Community Advantage</b>	<b>\$1,968,000</b>		<b>\$2,008,200</b>		<b>\$2,773,500</b>		<b>\$2,435,400</b>		<b>\$880,500</b>		<b>\$2,256,600</b>	
<b>All Minority</b>	<b>\$615,000</b>	<b>31%</b>	<b>\$1,286,800</b>	<b>64%</b>	<b>\$1,241,000</b>	<b>45%</b>	<b>\$612,700</b>	<b>25%</b>	<b>\$152,000</b>	<b>17%</b>	<b>\$885,000</b>	<b>39%</b>
Ethnicity - AMERICAN INDIAN	\$0	0%	\$0	0%	\$250,000	9%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - ASIAN OR PACIFIC	\$125,000	6%	\$865,000	43%	\$365,000	13%	\$250,000	10%	\$0	0%	\$175,000	8%
Ethnicity – BLACK	\$160,000	8%	\$113,800	6%	\$200,000	7%	\$129,300	5%	\$152,000	17%	\$420,000	19%
Ethnicity – HISPANIC	\$330,000	17%	\$308,000	15%	\$426,000	15%	\$233,400	10%	\$0	0%	\$290,000	13%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$0	0%	\$0	0%	\$50,000	2%	\$519,000	21%	\$0	0%	\$250,000	11%
Ethnicity – WHITE	\$1,353,000	69%	\$721,400	36%	\$1,482,500	53%	\$1,303,700	54%	\$728,500	83%	\$1,121,600	50%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$300,000	15%	\$208,000	10%	\$876,000	32%	\$1,089,400	45%	\$0	0%	\$235,000	10%
Gender - Female Owned more than 50%	\$678,000	34%	\$673,400	34%	\$565,000	20%	\$213,500	9%	\$152,000	17%	\$1,253,000	56%
Gender - Male Owned	\$990,000	50%	\$1,126,800	56%	\$1,332,500	48%	\$1,132,500	47%	\$728,500	83%	\$768,600	34%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$874,000	32%	\$882,500	36%	\$402,000	46%	\$518,900	23%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$280,000	32%	\$215,000	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$1,141,500	41%	\$1,106,700	45%	\$140,000	16%	\$985,700	44%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$398,000	14%	\$260,500	11%	\$58,500	7%	\$537,000	24%
<b>Veteran</b>	<b>\$300,000</b>	<b>15%</b>	<b>\$438,800</b>	<b>22%</b>	<b>\$315,000</b>	<b>11%</b>	<b>\$150,000</b>	<b>6%</b>	<b>\$0</b>	<b>0%</b>	<b>\$175,000</b>	<b>8%</b>
<b>Rural</b>	<b>\$0</b>	<b>0%</b>	<b>\$125,000</b>	<b>6%</b>	<b>\$100,000</b>	<b>4%</b>	<b>\$203,500</b>	<b>8%</b>	<b>\$338,500</b>	<b>38%</b>	<b>\$360,000</b>	<b>16%</b>
<b>Urban</b>	<b>\$1,968,000</b>	<b>100%</b>	<b>\$1,883,200</b>	<b>94%</b>	<b>\$2,673,500</b>	<b>96%</b>	<b>\$2,231,900</b>	<b>92%</b>	<b>\$542,000</b>	<b>62%</b>	<b>\$1,896,600</b>	<b>84%</b>
<b>\$150K and Under</b>	<b>\$1,218,000</b>	<b>62%</b>	<b>\$1,100,200</b>	<b>55%</b>	<b>\$1,098,500</b>	<b>40%</b>	<b>\$1,137,900</b>	<b>47%</b>	<b>\$478,500</b>	<b>54%</b>	<b>\$808,900</b>	<b>36%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$750,000</b>	<b>38%</b>	<b>\$908,000</b>	<b>45%</b>	<b>\$1,675,000</b>	<b>60%</b>	<b>\$1,297,500</b>	<b>53%</b>	<b>\$402,000</b>	<b>46%</b>	<b>\$1,447,700</b>	<b>64%</b>

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## Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
<b>All Community Advantage</b>	<b>15</b>		<b>16</b>		<b>21</b>		<b>18</b>		<b>6</b>		<b>17</b>	
<b>All Minority</b>	<b>5</b>	<b>33%</b>	<b>8</b>	<b>50%</b>	<b>10</b>	<b>48%</b>	<b>5</b>	<b>28%</b>	<b>1</b>	<b>17%</b>	<b>7</b>	<b>41%</b>
Ethnicity - AMERICAN INDIAN	-	0%	-	0%	1	5%	-	0%	-	0%	-	0%
Ethnicity - ASIAN OR PACIFIC	1	7%	5	31%	4	19%	1	6%	-	0%	1	6%
Ethnicity – BLACK	2	13%	1	6%	2	10%	2	11%	1	17%	4	24%
Ethnicity – HISPANIC	2	13%	2	13%	3	14%	2	11%	-	0%	2	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	-	0%	-	0%	1	5%	4	22%	-	0%	1	6%
Ethnicity – WHITE	10	67%	8	50%	10	48%	9	50%	5	83%	9	53%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	2	13%	1	6%	-	0%	9	50%	-	0%	1	6%
Gender - Female Owned more than 50%	5	33%	5	31%	-	0%	2	11%	1	17%	10	59%
Gender - Male Owned	8	53%	10	63%	-	0%	7	39%	5	83%	6	35%
Business Age - Existing or more than 2 years old	-	0%	-	0%	6	29%	5	28%	2	33%	4	24%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	2	33%	1	6%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	9	43%	9	50%	1	17%	8	47%
Business Age - Change of Ownership	-	0%	-	0%	2	10%	2	11%	1	17%	4	24%
<b>Veteran</b>	<b>2</b>	<b>0%</b>	<b>3</b>	<b>19%</b>	<b>3</b>	<b>14%</b>	<b>1</b>	<b>6%</b>	<b>-</b>	<b>0%</b>	<b>1</b>	<b>6%</b>
<b>Rural</b>	<b>-</b>	<b>0%</b>	<b>1</b>	<b>6%</b>	<b>1</b>	<b>5%</b>	<b>1</b>	<b>6%</b>	<b>3</b>	<b>50%</b>	<b>2</b>	<b>12%</b>
<b>Urban</b>	<b>15</b>	<b>100%</b>	<b>15</b>	<b>94%</b>	<b>20</b>	<b>95%</b>	<b>17</b>	<b>94%</b>	<b>3</b>	<b>50%</b>	<b>15</b>	<b>88%</b>
<b>\$150K and Under</b>	<b>12</b>	<b>80%</b>	<b>12</b>	<b>75%</b>	<b>13</b>	<b>62%</b>	<b>12</b>	<b>67%</b>	<b>4</b>	<b>67%</b>	<b>10</b>	<b>59%</b>
<b>&gt;\$150K - \$350K</b>	<b>3</b>	<b>20%</b>	<b>4</b>	<b>25%</b>	<b>8</b>	<b>38%</b>	<b>6</b>	<b>33%</b>	<b>2</b>	<b>33%</b>	<b>7</b>	<b>41%</b>

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