

Weekly Approvals Report with data as of 10/29 for each FY

7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 7(A)	\$1,586,916,700		\$1,619,588,500		\$1,594,534,300		\$1,602,677,500		\$1,232,723,000		\$804,764,600	
All Minority	\$502,919,300	32%	\$495,602,900	31%	\$540,649,400	34%	\$484,979,600	30%	\$387,404,200	31%	\$256,040,900	32%
Ethnicity - AMERICAN INDIAN	\$5,456,300	0%	\$10,606,500	1%	\$13,610,300	1%	\$7,387,000	0%	\$8,867,200	1%	\$5,110,000	1%
Ethnicity - ASIAN OR PACIFIC	\$348,243,200	22%	\$352,863,000	22%	\$366,977,500	23%	\$343,842,100	21%	\$252,707,400	20%	\$142,774,000	18%
Ethnicity - BLACK	\$43,738,600	3%	\$40,353,500	2%	\$58,357,000	4%	\$48,149,100	3%	\$30,700,500	2%	\$35,763,000	4%
Ethnicity - HISPANIC	\$105,481,200	7%	\$91,779,900	6%	\$101,704,600	6%	\$85,601,400	5%	\$95,129,100	8%	\$72,393,900	9%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$303,120,700	19%	\$297,740,100	18%	\$326,878,500	20%	\$391,699,000	24%	\$318,634,800	26%	\$159,133,400	20%
Ethnicity - WHITE	\$780,876,700	49%	\$826,245,500	51%	\$727,006,400	46%	\$725,998,900	45%	\$526,684,000	43%	\$389,590,300	48%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$221,569,400	14%	\$236,381,400	15%	\$255,752,200	16%	\$222,117,200	14%	\$150,368,400	12%	\$80,953,800	10%
Gender - Female Owned more than 50%	\$228,820,000	14%	\$250,747,100	15%	\$214,569,000	13%	\$234,974,000	15%	\$150,176,500	12%	\$143,233,400	18%
Gender - Male Owned	\$1,136,527,300	72%	\$1,132,460,000	70%	\$1,124,213,100	71%	\$1,145,586,300	71%	\$932,178,100	76%	\$580,577,400	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$719,085,500	45%	\$716,943,900	45%	\$633,877,000	51%	\$405,240,900	50%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$377,000	0%	\$447,900	0%	\$145,421,400	12%	\$101,526,200	13%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$291,021,100	18%	\$288,419,600	18%	\$189,086,200	15%	\$123,757,200	15%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$395,504,900	25%	\$426,119,200	27%	\$264,308,400	21%	\$174,064,300	22%
Veteran	\$47,603,900	3%	\$47,545,100	3%	\$68,286,200	4%	\$37,091,800	2%	\$39,802,300	3%	\$27,805,200	3%
Rural	\$275,240,900	17%	\$226,722,800	14%	\$256,952,200	16%	\$292,292,500	18%	\$200,173,000	16%	\$173,805,000	22%
Urban	\$1,311,675,800	83%	\$1,392,865,700	86%	\$1,337,582,100	84%	\$1,310,385,000	82%	\$1,032,550,000	84%	\$630,959,600	78%
Export	\$72,758,600	5%	\$56,324,700	3%	\$98,336,300	6%	\$51,987,500	3%	\$70,358,200	6%	\$16,060,800	2%
CAPLine	\$9,991,800	1%	\$9,296,000	1%	\$12,550,000	1%	\$14,569,500	1%	\$13,395,000	1%	\$8,128,000	1%
PLP	\$964,606,500	61%	\$1,143,585,000	71%	\$1,162,187,000	73%	\$1,196,036,900	75%	\$846,051,400	69%	\$370,137,500	46%
Express	\$140,441,600	9%	\$156,834,700	10%	\$115,522,600	7%	\$131,989,100	8%	\$105,889,200	9%	\$99,066,900	12%
Community Advantage	\$10,153,400	1%	\$10,894,400	1%	\$8,868,500	1%	\$8,186,400	1%	\$6,564,700	1%	\$6,993,100	1%
\$150K and Under	\$146,780,200	9%	\$161,821,400	10%	\$108,535,300	7%	\$119,391,100	7%	\$74,310,500	6%	\$76,951,900	10%
>\$150K - \$350K	\$179,902,300	11%	\$196,848,300	12%	\$196,694,500	12%	\$209,997,400	13%	\$125,124,000	10%	\$123,016,100	15%
>\$350K - \$2M	\$720,738,300	45%	\$734,563,200	45%	\$682,132,100	43%	\$719,118,000	45%	\$594,302,500	48%	\$316,137,800	39%
>\$2M	\$539,495,900	34%	\$526,355,600	32%	\$607,172,400	38%	\$554,171,000	35%	\$438,986,000	36%	\$288,658,800	36%

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7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 7(A)	4,151		4,529		3,456		3,717		2,484		2,172	
All Minority	1,113	27%	1,212	27%	963	28%	1,037	28%	716	29%	589	27%
Ethnicity - AMERICAN INDIAN	29	1%	36	1%	30	1%	27	1%	21	1%	16	1%
Ethnicity - ASIAN OR PACIFIC	552	13%	578	13%	473	14%	489	13%	316	13%	211	10%
Ethnicity - BLACK	164	4%	206	5%	155	4%	169	5%	141	6%	159	7%
Ethnicity - HISPANIC	368	9%	392	9%	305	9%	352	9%	238	10%	203	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	618	15%	721	16%	587	17%	721	19%	439	18%	404	19%
Ethnicity - WHITE	2,420	58%	2,596	57%	1,906	55%	1,959	53%	1,329	54%	1,179	54%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	544	13%	586	13%	513	15%	453	12%	325	13%	221	10%
Gender - Female Owned more than 50%	759	18%	856	19%	572	17%	702	19%	413	17%	425	20%
Gender - Male Owned	2,848	69%	3,087	68%	2,371	69%	2,562	69%	1,746	70%	1,526	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	1,741	50%	1,955	53%	1,310	53%	1,158	53%
Business Age - New Business or 2 years or less	-	0%	-	0%	1	0%	1	0%	455	18%	460	21%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	580	17%	600	16%	424	17%	358	16%
Business Age - Change of Ownership	-	0%	-	0%	450	13%	478	13%	294	12%	194	9%
Veteran	199	5%	223	5%	156	5%	155	4%	116	5%	112	5%
Rural	747	18%	732	16%	561	16%	658	18%	495	20%	470	22%
Urban	3,404	82%	3,797	84%	2,895	84%	3,059	82%	1,989	80%	1,702	78%
Export	75	2%	51	1%	69	2%	49	1%	47	2%	16	1%
CAPLine	24	1%	14	0%	13	0%	19	1%	13	1%	9	0%
PLP	1,068	26%	1,782	39%	1,576	46%	1,596	43%	1,080	43%	704	32%
Express	2,095	50%	2,322	51%	1,453	42%	1,721	46%	1,087	44%	1,135	52%
Community Advantage	80	2%	81	2%	66	2%	63	2%	40	2%	52	2%
\$150K and Under	2,470	60%	2,739	60%	1,685	49%	1,911	51%	1,182	48%	1,240	57%
>\$150K - \$350K	676	16%	749	17%	754	22%	803	22%	477	19%	470	22%
>\$350K - \$2M	834	20%	870	19%	824	24%	835	22%	686	28%	371	17%
>\$2M	171	4%	171	4%	193	6%	168	5%	139	6%	91	4%

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504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 504	\$325,439,000		\$378,807,000		\$423,679,000		\$581,454,000		\$469,918,540		\$1,375,158,000	
All Minority	\$93,901,000	29%	\$90,676,000	24%	\$97,644,000	23%	\$145,724,000	25%	\$112,897,000	24%	\$352,082,000	26%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$255,000	0%	\$0	0%	\$0	0%	\$333,000	0%	\$5,007,000	0%
Ethnicity - ASIAN OR PACIFIC	\$61,171,000	19%	\$63,028,000	17%	\$58,281,000	14%	\$95,591,000	16%	\$64,155,000	14%	\$238,808,000	17%
Ethnicity - BLACK	\$8,907,000	3%	\$1,579,000	0%	\$10,366,000	2%	\$5,988,000	1%	\$5,704,000	1%	\$25,397,000	2%
Ethnicity - HISPANIC	\$23,823,000	7%	\$25,814,000	7%	\$28,997,000	7%	\$44,145,000	8%	\$42,705,000	9%	\$82,870,000	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$60,090,000	18%	\$97,259,000	26%	\$130,224,000	31%	\$203,412,000	35%	\$106,026,000	23%	\$264,326,000	19%
Ethnicity - WHITE	\$171,448,000	53%	\$190,872,000	50%	\$195,811,000	46%	\$232,318,000	40%	\$250,995,540	53%	\$758,750,000	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$27,287,000	8%	\$86,732,000	23%	\$76,603,000	18%	\$117,970,000	20%	\$93,595,000	20%	\$229,822,000	17%
Gender - Female Owned more than 50%	\$35,139,000	11%	\$31,622,000	8%	\$46,350,000	11%	\$54,436,000	9%	\$32,695,000	7%	\$129,158,000	9%
Gender - Male Owned	\$263,013,000	81%	\$260,453,000	69%	\$300,726,000	71%	\$409,048,000	70%	\$343,628,540	73%	\$1,016,178,000	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$323,750,000	76%	\$419,409,000	72%	\$406,797,000	87%	\$1,147,724,000	83%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$1,164,000	0%	\$1,693,000	0%	\$9,473,540	2%	\$17,852,000	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$64,326,000	15%	\$134,313,000	23%	\$42,483,000	9%	\$180,213,000	13%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$254,000	0%	\$10,904,000	2%	\$11,165,000	2%	\$29,369,000	2%
Veteran	\$4,857,000	1%	\$4,094,000	1%	\$7,168,000	2%	\$20,342,000	3%	\$10,467,000	2%	\$40,426,000	3%
Rural	\$42,580,000	13%	\$56,982,000	15%	\$59,244,000	14%	\$92,079,000	16%	\$60,691,540	13%	\$215,792,000	16%
Urban	\$282,859,000	87%	\$321,825,000	85%	\$364,435,000	86%	\$489,375,000	84%	\$409,227,000	87%	\$1,159,366,000	84%
Export	\$8,949,000	3%	\$2,304,000	1%	\$2,772,000	1%	\$15,974,000	3%	\$5,838,000	1%	\$21,045,000	2%
504 Refinance	\$17,153,000	5%	\$15,264,000	4%	\$13,963,000	3%	\$17,099,000	3%	\$28,402,000	6%	\$92,343,000	7%
\$150K and Under	\$6,207,000	2%	\$4,331,000	1%	\$4,963,000	1%	\$4,791,000	1%	\$4,574,540	1%	\$7,384,000	1%
>\$150K - \$350K	\$26,951,000	8%	\$32,968,000	9%	\$31,610,000	7%	\$37,159,000	6%	\$44,360,000	9%	\$84,053,000	6%
>\$350K - \$2M	\$206,795,000	64%	\$219,011,000	58%	\$256,041,000	60%	\$323,851,000	56%	\$274,443,000	58%	\$765,501,000	56%
>\$2M	\$85,486,000	26%	\$122,497,000	32%	\$131,065,000	31%	\$215,653,000	37%	\$146,541,000	31%	\$518,220,000	38%

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504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 504	438		460		527		644		590		1,445	
All Minority	102	23%	99	22%	112	21%	135	21%	126	21%	344	24%
Ethnicity - AMERICAN INDIAN	-	0%	1	0%	-	0%	-	0%	1	0%	10	1%
Ethnicity - ASIAN OR PACIFIC	54	12%	51	11%	49	9%	58	9%	56	9%	180	12%
Ethnicity - BLACK	12	3%	6	1%	11	2%	14	2%	14	2%	34	2%
Ethnicity - HISPANIC	36	8%	41	9%	52	10%	63	10%	55	9%	120	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	57	13%	91	20%	123	23%	192	30%	119	20%	222	15%
Ethnicity - WHITE	279	64%	270	59%	292	55%	317	49%	345	58%	879	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	46	11%	115	25%	132	25%	159	25%	128	22%	312	22%
Gender - Female Owned more than 50%	66	15%	57	12%	65	12%	85	13%	63	11%	177	12%
Gender - Male Owned	326	74%	288	63%	330	63%	400	62%	399	68%	956	66%
Business Age - Existing or more than 2 years old	-	0%	-	0%	428	81%	516	80%	510	86%	1,226	85%
Business Age - New Business or 2 years or less	-	0%	-	0%	1	0%	1	0%	13	2%	22	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	65	12%	104	16%	55	9%	173	12%
Business Age - Change of Ownership	-	0%	-	0%	1	0%	12	2%	12	2%	24	2%
Veteran	11	3%	11	2%	10	2%	24	4%	14	2%	39	3%
Rural	66	15%	86	19%	90	17%	116	18%	109	18%	266	18%
Urban	372	85%	374	81%	437	83%	528	82%	481	82%	1,179	82%
Export	8	2%	2	0%	4	1%	8	1%	8	1%	16	1%
504 Refinance	19	4%	24	5%	9	2%	23	4%	33	6%	81	6%
\$150K and Under	54	12%	36	8%	43	8%	42	7%	40	7%	63	4%
>\$150K - \$350K	109	25%	129	28%	129	24%	151	23%	175	30%	340	24%
>\$350K - \$2M	246	56%	256	56%	310	59%	387	60%	328	56%	875	61%
>\$2M	29	7%	39	8%	45	9%	64	10%	47	8%	167	12%

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Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All Community Advantage	\$10,153,400		\$10,894,400		\$8,868,500		\$8,186,400		\$6,564,700		\$6,993,100	
All Minority	\$4,036,800	40%	\$4,475,100	41%	\$3,164,500	36%	\$3,786,400	46%	\$1,779,800	27%	\$2,423,200	35%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$0	0%	\$250,000	3%	\$99,000	1%	\$100,000	2%	\$0	0%
Ethnicity - ASIAN OR PACIFIC	\$952,500	9%	\$1,497,500	14%	\$765,000	9%	\$1,073,000	13%	\$360,100	5%	\$575,000	8%
Ethnicity - BLACK	\$1,058,300	10%	\$947,800	9%	\$745,000	8%	\$1,629,300	20%	\$657,000	10%	\$1,066,200	15%
Ethnicity - HISPANIC	\$2,026,000	20%	\$2,029,800	19%	\$1,404,500	16%	\$985,100	12%	\$662,700	10%	\$782,000	11%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$301,000	3%	\$923,800	8%	\$475,000	5%	\$1,092,800	13%	\$400,000	6%	\$1,105,500	16%
Ethnicity - WHITE	\$5,815,600	57%	\$5,495,500	50%	\$5,229,000	59%	\$3,307,200	40%	\$4,384,900	67%	\$3,464,400	50%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,823,500	28%	\$1,503,800	14%	\$1,963,900	22%	\$1,675,400	20%	\$1,019,900	16%	\$537,800	8%
Gender - Female Owned more than 50%	\$2,626,300	26%	\$3,135,500	29%	\$2,892,700	33%	\$1,801,500	22%	\$1,458,800	22%	\$2,412,500	34%
Gender - Male Owned	\$4,703,600	46%	\$6,255,100	57%	\$4,011,900	45%	\$4,709,500	58%	\$4,086,000	62%	\$4,042,800	58%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$3,316,400	37%	\$4,153,500	51%	\$2,104,000	32%	\$1,743,400	25%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$783,700	12%	\$1,131,200	16%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$3,043,800	34%	\$2,616,400	32%	\$2,671,300	41%	\$3,130,800	45%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$1,289,800	15%	\$688,000	8%	\$1,005,700	15%	\$987,700	14%
Veteran	\$691,000	7%	\$1,704,000	16%	\$770,000	9%	\$481,300	6%	\$0	0%	\$630,800	9%
Rural	\$849,500	8%	\$1,550,900	14%	\$811,800	9%	\$937,200	11%	\$1,397,600	21%	\$1,078,300	15%
Urban	\$9,303,900	92%	\$9,343,500	86%	\$8,056,700	91%	\$7,249,200	89%	\$5,167,100	79%	\$5,914,800	85%
\$150K and Under	\$6,530,100	64%	\$5,651,900	52%	\$4,133,500	47%	\$4,054,600	50%	\$2,392,800	36%	\$3,172,900	45%
>\$150K - \$350K	\$3,623,300	36%	\$5,242,500	48%	\$4,735,000	53%	\$4,131,800	50%	\$4,171,900	64%	\$3,820,200	55%

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Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All Community Advantage	80		81		66		63		40		52	
All Minority	30	38%	31	38%	22	33%	27	43%	12	30%	18	35%
Ethnicity - AMERICAN INDIAN	-	0%	-	0%	1	2%	2	3%	1	3%	-	0%
Ethnicity - ASIAN OR PACIFIC	7	9%	10	12%	6	9%	6	10%	4	10%	3	6%
Ethnicity – BLACK	8	10%	8	10%	5	8%	12	19%	4	10%	9	17%
Ethnicity – HISPANIC	15	19%	13	16%	10	15%	7	11%	3	8%	6	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	4	5%	6	7%	4	6%	12	19%	2	5%	8	15%
Ethnicity – WHITE	46	58%	44	54%	40	61%	24	38%	26	65%	26	50%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	20	25%	12	15%	-	0%	13	21%	5	13%	3	6%
Gender - Female Owned more than 50%	21	26%	26	32%	-	0%	15	24%	10	25%	21	40%
Gender - Male Owned	39	49%	43	53%	-	0%	35	56%	25	63%	28	54%
Business Age - Existing or more than 2 years old	-	0%	-	0%	25	38%	32	51%	13	33%	13	25%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	6	15%	7	13%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	24	36%	20	32%	15	38%	25	48%
Business Age - Change of Ownership	-	0%	-	0%	8	12%	5	8%	6	15%	7	13%
Veteran	4	0%	13	16%	6	9%	4	6%	-	0%	4	8%
Rural	9	11%	11	14%	6	9%	7	11%	10	25%	8	15%
Urban	71	89%	70	86%	60	91%	56	89%	30	75%	44	85%
\$150K and Under	64	80%	58	72%	45	68%	45	71%	22	55%	34	65%
>\$150K - \$350K	16	20%	23	28%	21	32%	18	29%	18	45%	18	35%

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