

Weekly Approvals Report with data as of 11/19 for each FY

7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 7(A)	\$2,825,694,200		\$3,039,175,000		\$2,722,267,800		\$2,937,192,500		\$2,269,925,700		\$1,770,293,300	
All Minority	\$876,816,100	31%	\$892,003,800	29%	\$927,493,500	34%	\$891,762,800	30%	\$642,086,700	28%	\$540,970,400	31%
Ethnicity - AMERICAN INDIAN	\$8,008,600	0%	\$21,495,600	1%	\$23,945,800	1%	\$13,751,100	0%	\$12,504,800	1%	\$10,586,500	1%
Ethnicity - ASIAN OR PACIFIC	\$630,985,600	22%	\$618,032,900	20%	\$641,403,400	24%	\$624,917,200	21%	\$413,591,800	18%	\$303,592,100	17%
Ethnicity - BLACK	\$70,604,400	2%	\$82,317,000	3%	\$92,018,400	3%	\$81,206,300	3%	\$62,179,500	3%	\$84,715,200	5%
Ethnicity - HISPANIC	\$167,217,500	6%	\$170,158,300	6%	\$170,125,900	6%	\$171,888,200	6%	\$153,810,600	7%	\$142,076,600	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$495,584,400	18%	\$579,440,300	19%	\$540,580,300	20%	\$732,025,300	25%	\$586,749,600	26%	\$406,604,800	23%
Ethnicity - WHITE	\$1,453,293,700	51%	\$1,567,730,900	52%	\$1,254,194,000	46%	\$1,313,404,400	45%	\$1,041,089,400	46%	\$822,718,100	46%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$382,923,600	14%	\$440,741,500	15%	\$412,355,500	15%	\$408,714,500	14%	\$282,422,400	12%	\$220,225,200	12%
Gender - Female Owned more than 50%	\$419,840,600	15%	\$438,493,600	14%	\$370,575,700	14%	\$407,779,900	14%	\$298,992,100	13%	\$263,045,800	15%
Gender - Male Owned	\$2,022,930,000	72%	\$2,159,939,900	71%	\$1,939,336,600	71%	\$2,120,698,100	72%	\$1,688,511,200	74%	\$1,287,022,300	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$1,287,647,300	47%	\$1,334,810,400	45%	\$1,137,646,700	50%	\$895,744,900	51%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$892,000	0%	\$447,900	0%	\$285,458,900	13%	\$257,283,400	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$453,030,500	17%	\$488,707,100	17%	\$337,725,400	15%	\$280,576,400	16%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$647,824,300	24%	\$764,201,300	26%	\$507,733,700	22%	\$336,512,600	19%
Veteran	\$101,125,200	4%	\$103,864,500	3%	\$106,297,500	4%	\$95,484,700	3%	\$80,387,300	4%	\$78,577,900	4%
Rural	\$476,888,700	17%	\$445,331,000	15%	\$439,779,800	16%	\$473,975,700	16%	\$392,671,300	17%	\$361,635,200	20%
Urban	\$2,348,805,500	83%	\$2,593,844,000	85%	\$2,282,488,000	84%	\$2,463,216,800	84%	\$1,877,254,400	83%	\$1,408,658,100	80%
Export	\$142,674,300	5%	\$126,415,400	4%	\$140,187,000	5%	\$93,842,700	3%	\$98,167,000	4%	\$31,894,400	2%
CAPLine	\$22,196,800	1%	\$25,012,900	1%	\$36,034,300	1%	\$39,534,500	1%	\$20,823,000	1%	\$19,662,000	1%
PLP	\$1,765,421,600	62%	\$2,181,596,600	72%	\$1,995,889,800	73%	\$2,228,471,300	76%	\$1,584,950,900	70%	\$966,007,300	55%
Express	\$244,308,400	9%	\$276,073,800	9%	\$203,855,100	7%	\$228,551,800	8%	\$178,099,100	8%	\$189,097,700	11%
Community Advantage	\$17,435,200	1%	\$17,464,100	1%	\$17,770,200	1%	\$13,908,600	0%	\$11,115,300	0%	\$13,022,700	1%
\$150K and Under	\$256,731,600	9%	\$279,086,500	9%	\$201,598,700	7%	\$215,293,600	7%	\$127,804,400	6%	\$146,747,300	8%
>\$150K - \$350K	\$316,851,600	11%	\$351,081,400	12%	\$332,910,200	12%	\$362,062,900	12%	\$234,384,500	10%	\$239,499,600	14%
>\$350K - \$2M	\$1,296,125,100	46%	\$1,347,027,900	44%	\$1,236,193,100	45%	\$1,313,724,800	45%	\$1,087,281,300	48%	\$736,092,800	42%
>\$2M	\$955,985,900	34%	\$1,061,979,200	35%	\$951,565,800	35%	\$1,046,111,200	36%	\$820,455,500	36%	\$647,953,600	37%

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7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 7(A)	7,261		7,949		6,240		6,573		4,376		4,356	
All Minority	1,888	26%	2,062	26%	1,718	28%	1,803	27%	1,189	27%	1,231	28%
Ethnicity - AMERICAN INDIAN	42	1%	58	1%	48	1%	50	1%	34	1%	33	1%
Ethnicity - ASIAN OR PACIFIC	948	13%	987	12%	850	14%	830	13%	525	12%	427	10%
Ethnicity - BLACK	298	4%	367	5%	279	4%	308	5%	239	5%	348	8%
Ethnicity - HISPANIC	600	8%	650	8%	541	9%	615	9%	391	9%	423	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	1,071	15%	1,265	16%	1,089	17%	1,240	19%	823	19%	808	19%
Ethnicity - WHITE	4,302	59%	4,622	58%	3,433	55%	3,530	54%	2,364	54%	2,317	53%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	947	13%	1,012	13%	882	14%	815	12%	565	13%	493	11%
Gender - Female Owned more than 50%	1,350	19%	1,429	18%	1,097	18%	1,191	18%	755	17%	862	20%
Gender - Male Owned	4,964	68%	5,508	69%	4,261	68%	4,567	69%	3,056	70%	3,001	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	3,215	52%	3,474	53%	2,345	54%	2,236	51%
Business Age - New Business or 2 years or less	-	0%	-	0%	3	0%	1	0%	745	17%	961	22%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	1,007	16%	1,096	17%	733	17%	765	18%
Business Age - Change of Ownership	-	0%	-	0%	776	12%	830	13%	551	13%	392	9%
Veteran	352	5%	384	5%	291	5%	299	5%	203	5%	257	6%
Rural	1,264	17%	1,334	17%	981	16%	1,118	17%	870	20%	921	21%
Urban	5,997	83%	6,615	83%	5,259	84%	5,455	83%	3,506	80%	3,435	79%
Export	149	2%	92	1%	124	2%	81	1%	79	2%	30	1%
CAPLine	45	1%	27	0%	38	1%	42	1%	23	1%	25	1%
PLP	1,957	27%	3,201	40%	2,808	45%	2,916	44%	2,034	46%	1,557	36%
Express	3,582	49%	4,013	50%	2,695	43%	2,971	45%	1,787	41%	2,166	50%
Community Advantage	132	2%	128	2%	129	2%	99	2%	71	2%	90	2%
\$150K and Under	4,237	58%	4,694	59%	3,170	51%	3,370	51%	1,996	46%	2,377	55%
>\$150K - \$350K	1,192	16%	1,343	17%	1,282	21%	1,378	21%	890	20%	914	21%
>\$350K - \$2M	1,527	21%	1,576	20%	1,481	24%	1,511	23%	1,231	28%	857	20%
>\$2M	305	4%	336	4%	307	5%	314	5%	259	6%	208	5%

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504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 504	\$599,360,000		\$674,727,000		\$743,678,000		\$912,534,000		\$885,481,540		\$1,972,960,000	
All Minority	\$169,848,000	28%	\$166,679,000	25%	\$163,183,000	22%	\$228,682,000	25%	\$215,006,000	24%	\$496,418,000	25%
Ethnicity - AMERICAN INDIAN	\$129,000	0%	\$255,000	0%	\$0	0%	\$414,000	0%	\$906,000	0%	\$6,426,000	0%
Ethnicity - ASIAN OR PACIFIC	\$116,796,000	19%	\$116,373,000	17%	\$102,960,000	14%	\$144,405,000	16%	\$113,053,000	13%	\$329,983,000	17%
Ethnicity - BLACK	\$15,911,000	3%	\$4,677,000	1%	\$15,073,000	2%	\$11,572,000	1%	\$11,138,000	1%	\$30,204,000	2%
Ethnicity - HISPANIC	\$37,012,000	6%	\$45,374,000	7%	\$45,150,000	6%	\$72,291,000	8%	\$89,909,000	10%	\$129,805,000	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$116,510,000	19%	\$177,602,000	26%	\$239,913,000	32%	\$303,882,000	33%	\$214,636,000	24%	\$392,870,000	20%
Ethnicity - WHITE	\$313,002,000	52%	\$330,446,000	49%	\$340,582,000	46%	\$379,970,000	42%	\$455,839,540	51%	\$1,083,672,000	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$47,530,000	8%	\$153,126,000	23%	\$128,182,000	17%	\$193,570,000	21%	\$179,599,000	20%	\$346,597,000	18%
Gender - Female Owned more than 50%	\$66,100,000	11%	\$61,581,000	9%	\$78,389,000	11%	\$84,716,000	9%	\$72,989,000	8%	\$184,833,000	9%
Gender - Male Owned	\$485,730,000	81%	\$460,020,000	68%	\$537,107,000	72%	\$634,248,000	70%	\$632,893,540	71%	\$1,441,530,000	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$556,730,000	75%	\$671,112,000	74%	\$760,882,000	86%	\$1,666,028,000	84%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$1,164,000	0%	\$1,956,000	0%	\$14,932,540	2%	\$23,004,000	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$119,942,000	16%	\$190,577,000	21%	\$88,379,000	10%	\$234,507,000	12%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$254,000	0%	\$19,116,000	2%	\$21,288,000	2%	\$49,421,000	3%
Veteran	\$10,209,000	2%	\$9,902,000	1%	\$11,776,000	2%	\$31,457,000	3%	\$15,484,000	2%	\$50,551,000	3%
Rural	\$76,723,000	13%	\$97,173,000	14%	\$88,402,000	12%	\$131,632,000	14%	\$122,791,540	14%	\$292,917,000	15%
Urban	\$522,637,000	87%	\$577,554,000	86%	\$655,276,000	88%	\$780,902,000	86%	\$762,690,000	86%	\$1,680,043,000	85%
Export	\$17,312,000	3%	\$7,980,000	1%	\$3,380,000	0%	\$18,378,000	2%	\$12,860,000	1%	\$35,896,000	2%
504 Refinance	\$38,559,000	6%	\$22,818,000	3%	\$21,546,000	3%	\$24,366,000	3%	\$59,579,000	7%	\$165,809,000	8%
\$150K and Under	\$9,507,000	2%	\$6,444,000	1%	\$7,837,000	1%	\$8,162,000	1%	\$8,594,540	1%	\$9,612,000	0%
>\$150K - \$350K	\$50,040,000	8%	\$54,338,000	8%	\$49,698,000	7%	\$65,528,000	7%	\$75,965,000	9%	\$118,397,000	6%
>\$350K - \$2M	\$368,221,000	61%	\$386,178,000	57%	\$430,186,000	58%	\$517,661,000	57%	\$516,717,000	58%	\$1,065,764,000	54%
>\$2M	\$171,592,000	29%	\$227,767,000	34%	\$255,957,000	34%	\$321,183,000	35%	\$284,205,000	32%	\$779,187,000	39%

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504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 504	779		792		860		1,059		1,079		2,031	
All Minority	183	23%	174	22%	182	21%	210	20%	229	21%	473	23%
Ethnicity - AMERICAN INDIAN	1	0%	1	0%	-	0%	1	0%	2	0%	14	1%
Ethnicity - ASIAN OR PACIFIC	102	13%	91	11%	86	10%	89	8%	103	10%	247	12%
Ethnicity - BLACK	20	3%	13	2%	19	2%	23	2%	29	3%	42	2%
Ethnicity - HISPANIC	60	8%	69	9%	77	9%	97	9%	95	9%	170	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	110	14%	161	20%	205	24%	317	30%	232	22%	304	15%
Ethnicity - WHITE	486	62%	457	58%	473	55%	532	50%	618	57%	1,254	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	78	10%	192	24%	199	23%	260	25%	240	22%	453	22%
Gender - Female Owned more than 50%	113	15%	97	12%	102	12%	138	13%	130	12%	254	13%
Gender - Male Owned	588	75%	503	64%	559	65%	661	62%	709	66%	1,324	65%
Business Age - Existing or more than 2 years old	-	0%	-	0%	693	81%	856	81%	926	86%	1,737	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	1	0%	2	0%	18	2%	31	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	107	12%	160	15%	112	10%	230	11%
Business Age - Change of Ownership	-	0%	-	0%	1	0%	19	2%	23	2%	33	2%
Veteran	24	3%	22	3%	16	2%	38	4%	23	2%	52	3%
Rural	119	15%	134	17%	147	17%	190	18%	190	18%	364	18%
Urban	660	85%	658	83%	713	83%	869	82%	889	82%	1,667	82%
Export	13	2%	8	1%	5	1%	11	1%	12	1%	28	1%
504 Refinance	40	5%	35	4%	15	2%	34	3%	59	5%	136	7%
\$150K and Under	84	11%	54	7%	69	8%	72	7%	76	7%	82	4%
>\$150K - \$350K	198	25%	217	27%	197	23%	265	25%	301	28%	477	23%
>\$350K - \$2M	441	57%	451	57%	511	59%	620	59%	610	57%	1,225	60%
>\$2M	56	7%	70	9%	83	10%	102	10%	92	9%	247	12%

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Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All Community Advantage	\$17,435,200		\$17,464,100		\$17,770,200		\$13,908,600		\$11,115,300		\$13,022,700	
All Minority	\$6,883,200	39%	\$6,316,700	36%	\$5,854,200	33%	\$6,237,100	45%	\$3,694,500	33%	\$4,441,100	34%
Ethnicity - AMERICAN INDIAN	\$150,000	1%	\$0	0%	\$250,000	1%	\$269,000	2%	\$161,000	1%	\$0	0%
Ethnicity - ASIAN OR PACIFIC	\$2,309,500	13%	\$1,607,500	9%	\$1,213,000	7%	\$1,560,000	11%	\$1,100,100	10%	\$1,337,900	10%
Ethnicity – BLACK	\$1,487,300	9%	\$1,783,400	10%	\$2,126,100	12%	\$3,131,000	23%	\$1,280,700	12%	\$2,104,200	16%
Ethnicity – HISPANIC	\$2,936,400	17%	\$2,925,800	17%	\$2,265,100	13%	\$1,277,100	9%	\$1,152,700	10%	\$999,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$506,000	3%	\$1,616,300	9%	\$1,599,000	9%	\$2,082,800	15%	\$942,400	8%	\$1,719,500	13%
Ethnicity – WHITE	\$10,046,000	58%	\$9,531,100	55%	\$10,317,000	58%	\$5,588,700	40%	\$6,478,400	58%	\$6,862,100	53%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$4,040,000	23%	\$2,429,400	14%	\$3,471,700	20%	\$2,384,900	17%	\$1,474,400	13%	\$1,642,500	13%
Gender - Female Owned more than 50%	\$3,847,600	22%	\$5,917,100	34%	\$5,993,400	34%	\$3,541,200	25%	\$2,585,200	23%	\$4,537,500	35%
Gender - Male Owned	\$9,547,600	55%	\$9,117,600	52%	\$8,305,100	47%	\$7,982,500	57%	\$7,055,700	63%	\$6,842,700	53%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$6,185,000	35%	\$5,533,500	40%	\$3,480,000	31%	\$2,988,400	23%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,381,700	12%	\$1,610,200	12%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$7,033,100	40%	\$5,216,100	38%	\$4,855,900	44%	\$6,518,700	50%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$2,393,800	13%	\$1,693,500	12%	\$1,397,700	13%	\$1,905,400	15%
Veteran	\$1,019,400	6%	\$2,437,000	14%	\$1,591,500	9%	\$1,618,300	12%	\$225,000	2%	\$630,800	5%
Rural	\$1,926,600	11%	\$2,527,400	14%	\$1,749,800	10%	\$2,071,900	15%	\$1,698,200	15%	\$2,118,000	16%
Urban	\$15,508,600	89%	\$14,936,700	86%	\$16,020,400	90%	\$11,836,700	85%	\$9,417,100	85%	\$10,904,700	84%
\$150K and Under	\$10,289,100	59%	\$8,443,400	48%	\$8,539,100	48%	\$5,830,600	42%	\$4,467,900	40%	\$5,557,800	43%
>\$150K - \$350K	\$7,146,100	41%	\$9,020,700	52%	\$9,231,100	52%	\$8,078,000	58%	\$6,647,400	60%	\$7,464,900	57%

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Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All Community Advantage	132		128		129		99		71		90	
All Minority	50	38%	47	37%	44	34%	42	42%	26	37%	32	36%
Ethnicity - AMERICAN INDIAN	1	1%	-	0%	1	1%	4	4%	2	3%	-	0%
Ethnicity - ASIAN OR PACIFIC	15	11%	11	9%	10	8%	9	9%	8	11%	8	9%
Ethnicity – BLACK	13	10%	17	13%	14	11%	20	20%	9	13%	16	18%
Ethnicity – HISPANIC	21	16%	19	15%	19	15%	9	9%	7	10%	8	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	6	5%	10	8%	13	10%	19	19%	5	7%	12	13%
Ethnicity – WHITE	76	58%	71	55%	72	56%	38	38%	40	56%	46	51%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	29	22%	20	16%	-	0%	17	17%	8	11%	8	9%
Gender - Female Owned more than 50%	32	24%	43	34%	-	0%	27	27%	19	27%	35	39%
Gender - Male Owned	71	54%	65	51%	-	0%	55	56%	44	62%	47	52%
Business Age - Existing or more than 2 years old	-	0%	-	0%	47	36%	41	41%	22	31%	20	22%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	10	14%	10	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	51	40%	37	37%	31	44%	48	53%
Business Age - Change of Ownership	-	0%	-	0%	14	11%	10	10%	8	11%	12	13%
Veteran	7	0%	18	14%	12	9%	10	10%	1	1%	4	4%
Rural	17	13%	18	14%	14	11%	14	14%	12	17%	14	16%
Urban	115	87%	110	86%	115	89%	85	86%	59	83%	76	84%
\$150K and Under	101	77%	88	69%	88	68%	64	65%	42	59%	56	62%
>\$150K - \$350K	31	23%	40	31%	41	32%	35	35%	29	41%	34	38%

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