

Weekly Approvals Report with data as of 11/26 for each FY

7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 7(A)	\$3,183,866,700		\$3,482,947,300		\$3,075,308,900		\$3,554,208,800		\$2,593,783,900		\$2,018,397,300	
All Minority	\$989,668,800	31%	\$1,042,731,800	30%	\$1,035,273,700	34%	\$1,084,225,900	31%	\$714,658,700	28%	\$609,436,800	30%
Ethnicity - AMERICAN INDIAN	\$10,875,600	0%	\$23,089,900	1%	\$28,195,800	1%	\$20,767,700	1%	\$15,375,300	1%	\$14,623,800	1%
Ethnicity - ASIAN OR PACIFIC	\$712,845,600	22%	\$739,683,800	21%	\$719,120,600	23%	\$758,434,400	21%	\$465,695,300	18%	\$342,191,200	17%
Ethnicity - BLACK	\$82,191,100	3%	\$88,840,400	3%	\$98,475,800	3%	\$95,169,500	3%	\$67,562,500	3%	\$93,303,000	5%
Ethnicity - HISPANIC	\$183,756,500	6%	\$191,117,700	5%	\$189,481,500	6%	\$209,854,300	6%	\$166,025,600	6%	\$159,318,800	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$545,553,400	17%	\$662,542,000	19%	\$618,882,300	20%	\$848,809,400	24%	\$676,236,700	26%	\$474,341,800	24%
Ethnicity - WHITE	\$1,648,644,500	52%	\$1,777,673,500	51%	\$1,421,152,900	46%	\$1,621,173,500	46%	\$1,202,888,500	46%	\$934,618,700	46%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$436,454,800	14%	\$512,352,300	15%	\$474,279,700	15%	\$494,111,200	14%	\$322,495,300	12%	\$264,618,600	13%
Gender - Female Owned more than 50%	\$463,187,500	15%	\$495,759,800	14%	\$419,514,400	14%	\$510,271,700	14%	\$350,190,800	14%	\$292,432,800	14%
Gender - Male Owned	\$2,284,224,400	72%	\$2,474,835,200	71%	\$2,181,514,800	71%	\$2,549,825,900	72%	\$1,921,097,800	74%	\$1,461,345,900	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$1,476,297,000	48%	\$1,626,595,500	46%	\$1,315,719,000	51%	\$995,647,600	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$892,000	0%	\$447,900	0%	\$321,988,800	12%	\$291,224,400	14%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$507,880,000	17%	\$590,720,700	17%	\$370,299,500	14%	\$327,794,600	16%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$717,563,400	23%	\$909,501,300	26%	\$582,877,600	22%	\$403,304,700	20%
Veteran	\$116,617,100	4%	\$119,873,800	3%	\$120,961,900	4%	\$122,146,900	3%	\$90,028,800	3%	\$84,336,100	4%
Rural	\$538,780,600	17%	\$516,750,700	15%	\$485,225,600	16%	\$583,739,500	16%	\$442,612,000	17%	\$417,195,700	21%
Urban	\$2,645,086,100	83%	\$2,966,196,600	85%	\$2,590,083,300	84%	\$2,970,469,300	84%	\$2,151,171,900	83%	\$1,601,201,600	79%
Export	\$156,561,300	5%	\$146,102,400	4%	\$146,701,000	5%	\$112,557,200	3%	\$113,280,700	4%	\$38,973,000	2%
CAPLine	\$27,743,800	1%	\$33,012,900	1%	\$40,209,300	1%	\$46,435,500	1%	\$27,323,000	1%	\$25,976,400	1%
PLP	\$2,029,788,100	64%	\$2,495,695,000	72%	\$2,271,948,300	74%	\$2,723,343,300	77%	\$1,819,239,100	70%	\$1,127,425,900	56%
Express	\$275,151,100	9%	\$304,557,100	9%	\$224,571,400	7%	\$272,882,600	8%	\$204,226,100	8%	\$209,022,800	10%
Community Advantage	\$19,160,700	1%	\$19,238,300	1%	\$18,819,800	1%	\$16,769,800	0%	\$12,175,300	0%	\$15,033,900	1%
\$150K and Under	\$285,798,100	9%	\$310,378,700	9%	\$223,425,600	7%	\$253,379,800	7%	\$139,793,800	5%	\$162,555,700	8%
>\$150K - \$350K	\$355,177,800	11%	\$390,563,200	11%	\$370,099,000	12%	\$430,388,900	12%	\$268,774,500	10%	\$268,139,900	13%
>\$350K - \$2M	\$1,474,218,400	46%	\$1,522,746,900	44%	\$1,392,326,800	45%	\$1,583,579,800	45%	\$1,262,699,600	49%	\$850,173,500	42%
>\$2M	\$1,068,672,400	34%	\$1,259,258,500	36%	\$1,089,457,500	35%	\$1,286,860,300	36%	\$922,516,000	36%	\$737,528,200	37%

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7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 7(A)	8,121		8,853		6,956		7,797		4,923		4,893	
All Minority	2,120	26%	2,317	26%	1,916	28%	2,143	27%	1,326	27%	1,382	28%
Ethnicity - AMERICAN INDIAN	45	1%	63	1%	49	1%	62	1%	41	1%	38	1%
Ethnicity - ASIAN OR PACIFIC	1,063	13%	1,125	13%	934	13%	990	13%	588	12%	474	10%
Ethnicity - BLACK	337	4%	400	5%	314	5%	360	5%	266	5%	385	8%
Ethnicity - HISPANIC	675	8%	729	8%	619	9%	731	9%	431	9%	485	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	1,193	15%	1,416	16%	1,219	18%	1,466	19%	941	19%	918	19%
Ethnicity - WHITE	4,808	59%	5,120	58%	3,821	55%	4,188	54%	2,656	54%	2,593	53%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	1,067	13%	1,147	13%	987	14%	973	12%	627	13%	573	12%
Gender - Female Owned more than 50%	1,505	19%	1,585	18%	1,215	17%	1,437	18%	867	18%	964	20%
Gender - Male Owned	5,549	68%	6,121	69%	4,754	68%	5,387	69%	3,429	70%	3,356	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	3,617	52%	4,136	53%	2,638	54%	2,482	51%
Business Age - New Business or 2 years or less	-	0%	-	0%	3	0%	1	0%	836	17%	1,094	22%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	1,103	16%	1,289	17%	817	17%	860	18%
Business Age - Change of Ownership	-	0%	-	0%	853	12%	975	13%	628	13%	454	9%
Veteran	405	5%	424	5%	314	5%	371	5%	228	5%	282	6%
Rural	1,386	17%	1,457	16%	1,088	16%	1,337	17%	979	20%	1,049	21%
Urban	6,735	83%	7,396	84%	5,868	84%	6,460	83%	3,944	80%	3,844	79%
Export	160	2%	103	1%	135	2%	94	1%	91	2%	35	1%
CAPLine	54	1%	31	0%	44	1%	47	1%	25	1%	29	1%
PLP	2,242	28%	3,614	41%	3,166	46%	3,515	45%	2,324	47%	1,781	36%
Express	3,979	49%	4,414	50%	2,981	43%	3,502	45%	1,979	40%	2,397	49%
Community Advantage	144	2%	142	2%	136	2%	120	2%	78	2%	103	2%
\$150K and Under	4,696	58%	5,186	59%	3,513	51%	3,955	51%	2,181	44%	2,639	54%
>\$150K - \$350K	1,342	17%	1,494	17%	1,422	20%	1,637	21%	1,017	21%	1,024	21%
>\$350K - \$2M	1,740	21%	1,779	20%	1,669	24%	1,815	23%	1,434	29%	996	20%
>\$2M	343	4%	394	4%	352	5%	390	5%	291	6%	234	5%

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504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 504	\$673,178,000		\$741,396,000		\$811,206,000		\$1,073,150,000		\$1,063,974,540		\$2,091,765,000	
All Minority	\$189,991,000	28%	\$184,750,000	25%	\$185,378,000	23%	\$271,429,000	25%	\$266,348,000	25%	\$525,525,000	25%
Ethnicity - AMERICAN INDIAN	\$129,000	0%	\$255,000	0%	\$0	0%	\$414,000	0%	\$906,000	0%	\$6,807,000	0%
Ethnicity - ASIAN OR PACIFIC	\$133,403,000	20%	\$131,834,000	18%	\$122,389,000	15%	\$167,586,000	16%	\$144,672,000	14%	\$349,337,000	17%
Ethnicity - BLACK	\$16,232,000	2%	\$5,607,000	1%	\$15,277,000	2%	\$14,092,000	1%	\$14,238,000	1%	\$30,611,000	1%
Ethnicity - HISPANIC	\$40,227,000	6%	\$47,054,000	6%	\$47,712,000	6%	\$89,337,000	8%	\$106,532,000	10%	\$138,770,000	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$131,995,000	20%	\$194,088,000	26%	\$262,411,000	32%	\$358,832,000	33%	\$277,117,000	26%	\$421,243,000	20%
Ethnicity - WHITE	\$351,192,000	52%	\$362,558,000	49%	\$363,417,000	45%	\$442,889,000	41%	\$520,509,540	49%	\$1,144,997,000	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$52,818,000	8%	\$164,123,000	22%	\$137,874,000	17%	\$218,915,000	20%	\$222,917,000	21%	\$368,772,000	18%
Gender - Female Owned more than 50%	\$78,229,000	12%	\$69,741,000	9%	\$85,285,000	11%	\$102,887,000	10%	\$84,768,000	8%	\$189,263,000	9%
Gender - Male Owned	\$542,131,000	81%	\$507,532,000	68%	\$588,047,000	72%	\$751,348,000	70%	\$756,289,540	71%	\$1,533,730,000	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$594,270,000	73%	\$790,973,000	74%	\$905,902,000	85%	\$1,779,654,000	85%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$1,164,000	0%	\$1,956,000	0%	\$15,247,540	1%	\$24,213,000	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$140,345,000	17%	\$228,328,000	21%	\$111,545,000	10%	\$238,477,000	11%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$3,211,000	0%	\$19,587,000	2%	\$31,280,000	3%	\$49,421,000	2%
Veteran	\$11,204,000	2%	\$10,425,000	1%	\$11,776,000	1%	\$38,340,000	4%	\$19,495,000	2%	\$51,220,000	2%
Rural	\$85,182,000	13%	\$112,531,000	15%	\$94,956,000	12%	\$155,760,000	15%	\$141,381,540	13%	\$304,093,000	15%
Urban	\$587,996,000	87%	\$628,865,000	85%	\$716,250,000	88%	\$917,390,000	85%	\$922,593,000	87%	\$1,787,672,000	85%
Export	\$17,312,000	3%	\$9,005,000	1%	\$3,380,000	0%	\$21,974,000	2%	\$15,690,000	1%	\$35,896,000	2%
504 Refinance	\$40,418,000	6%	\$22,818,000	3%	\$24,330,000	3%	\$33,122,000	3%	\$76,657,000	7%	\$173,080,000	8%
\$150K and Under	\$10,763,000	2%	\$7,981,000	1%	\$8,033,000	1%	\$9,396,000	1%	\$9,761,540	1%	\$9,727,000	0%
>\$150K - \$350K	\$56,582,000	8%	\$60,376,000	8%	\$55,549,000	7%	\$73,427,000	7%	\$87,791,000	8%	\$124,666,000	6%
>\$350K - \$2M	\$417,024,000	62%	\$430,599,000	58%	\$470,259,000	58%	\$619,316,000	58%	\$615,219,000	58%	\$1,119,446,000	54%
>\$2M	\$188,809,000	28%	\$242,440,000	33%	\$277,365,000	34%	\$371,011,000	35%	\$351,203,000	33%	\$837,926,000	40%

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504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 504	880		887		938		1,233		1,280		2,140	
All Minority	203	23%	192	22%	205	22%	254	21%	282	22%	500	23%
Ethnicity - AMERICAN INDIAN	1	0%	1	0%	-	0%	1	0%	2	0%	15	1%
Ethnicity - ASIAN OR PACIFIC	116	13%	103	12%	101	11%	110	9%	129	10%	264	12%
Ethnicity - BLACK	21	2%	15	2%	20	2%	26	2%	33	3%	44	2%
Ethnicity - HISPANIC	65	7%	73	8%	84	9%	117	9%	118	9%	177	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	125	14%	180	20%	221	24%	368	30%	291	23%	321	15%
Ethnicity - WHITE	552	63%	515	58%	512	55%	611	50%	707	55%	1,319	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	82	9%	211	24%	217	23%	294	24%	294	23%	479	22%
Gender - Female Owned more than 50%	134	15%	109	12%	109	12%	164	13%	149	12%	263	12%
Gender - Male Owned	664	75%	567	64%	612	65%	775	63%	837	65%	1,398	65%
Business Age - Existing or more than 2 years old	-	0%	-	0%	751	80%	1,001	81%	1,102	86%	1,838	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	1	0%	2	0%	20	2%	33	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	121	13%	185	15%	129	10%	236	11%
Business Age - Change of Ownership	-	0%	-	0%	2	0%	20	2%	29	2%	33	2%
Veteran	28	3%	25	3%	16	2%	45	4%	32	3%	54	3%
Rural	135	15%	158	18%	160	17%	227	18%	224	18%	380	18%
Urban	745	85%	729	82%	778	83%	1,006	82%	1,056	83%	1,760	82%
Export	13	1%	9	1%	5	1%	14	1%	15	1%	28	1%
504 Refinance	43	5%	35	4%	17	2%	40	3%	78	6%	144	7%
\$150K and Under	96	11%	67	8%	71	8%	83	7%	87	7%	83	4%
>\$150K - \$350K	224	25%	241	27%	220	23%	296	24%	350	27%	504	24%
>\$350K - \$2M	498	57%	505	57%	558	59%	737	60%	730	57%	1,288	60%
>\$2M	62	7%	74	8%	89	9%	117	9%	113	9%	265	12%

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Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All Community Advantage	\$19,160,700		\$19,238,300		\$18,819,800		\$16,769,800		\$12,175,300		\$15,033,900	
All Minority	\$7,874,200	41%	\$7,282,900	38%	\$6,411,800	34%	\$7,745,800	46%	\$3,966,500	33%	\$5,727,500	38%
Ethnicity - AMERICAN INDIAN	\$150,000	1%	\$50,000	0%	\$250,000	1%	\$404,000	2%	\$161,000	1%	\$0	0%
Ethnicity - ASIAN OR PACIFIC	\$2,987,500	16%	\$1,857,500	10%	\$1,293,000	7%	\$2,312,700	14%	\$1,100,100	9%	\$1,497,900	10%
Ethnicity - BLACK	\$1,800,300	9%	\$2,326,400	12%	\$2,403,700	13%	\$3,346,000	20%	\$1,520,700	12%	\$2,980,600	20%
Ethnicity - HISPANIC	\$2,936,400	15%	\$3,049,000	16%	\$2,465,100	13%	\$1,683,100	10%	\$1,184,700	10%	\$1,249,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$624,500	3%	\$2,078,800	11%	\$1,599,000	8%	\$2,182,800	13%	\$942,400	8%	\$1,882,000	13%
Ethnicity - WHITE	\$10,662,000	56%	\$9,876,600	51%	\$10,809,000	57%	\$6,841,200	41%	\$7,266,400	60%	\$7,424,400	49%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$4,408,000	23%	\$2,552,600	13%	\$3,549,300	19%	\$2,619,900	16%	\$1,474,400	12%	\$1,995,500	13%
Gender - Female Owned more than 50%	\$3,895,600	20%	\$6,577,100	34%	\$6,093,400	32%	\$4,494,900	27%	\$2,807,200	23%	\$4,772,500	32%
Gender - Male Owned	\$10,857,100	57%	\$10,108,600	53%	\$9,177,100	49%	\$9,655,000	58%	\$7,893,700	65%	\$8,265,900	55%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$6,515,000	35%	\$6,884,500	41%	\$3,770,000	31%	\$3,616,700	24%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,413,700	12%	\$1,610,200	11%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$7,452,700	40%	\$6,526,300	39%	\$5,593,900	46%	\$7,489,100	50%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$2,593,800	14%	\$1,693,500	10%	\$1,397,700	11%	\$2,067,900	14%
Veteran	\$1,019,400	5%	\$2,687,000	14%	\$1,591,500	8%	\$2,103,300	13%	\$225,000	2%	\$630,800	4%
Rural	\$1,926,600	10%	\$3,020,900	16%	\$1,749,800	9%	\$2,786,900	17%	\$1,798,200	15%	\$2,392,000	16%
Urban	\$17,234,100	90%	\$16,217,400	84%	\$17,070,000	91%	\$13,982,900	83%	\$10,377,100	85%	\$12,641,900	84%
\$150K and Under	\$11,098,600	58%	\$9,324,100	48%	\$8,938,700	47%	\$7,311,600	44%	\$4,839,900	40%	\$6,498,100	43%
>\$150K - \$350K	\$8,062,100	42%	\$9,914,200	52%	\$9,881,100	53%	\$9,458,200	56%	\$7,335,400	60%	\$8,535,800	57%

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Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All Community Advantage	144		142		136		120		78		103	
All Minority	58	40%	54	38%	48	35%	52	43%	29	37%	39	38%
Ethnicity - AMERICAN INDIAN	1	1%	1	1%	1	1%	5	4%	2	3%	-	0%
Ethnicity - ASIAN OR PACIFIC	19	13%	12	8%	11	8%	13	11%	8	10%	9	9%
Ethnicity – BLACK	17	12%	21	15%	16	12%	22	18%	11	14%	21	20%
Ethnicity – HISPANIC	21	15%	20	14%	20	15%	12	10%	8	10%	9	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	7	5%	13	9%	13	10%	20	17%	5	6%	13	13%
Ethnicity – WHITE	79	55%	75	53%	75	55%	48	40%	44	56%	51	50%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	32	22%	21	15%	-	0%	19	16%	8	10%	10	10%
Gender - Female Owned more than 50%	33	23%	48	34%	-	0%	34	28%	22	28%	37	36%
Gender - Male Owned	79	55%	73	51%	-	0%	67	56%	48	62%	56	54%
Business Age - Existing or more than 2 years old	-	0%	-	0%	49	36%	53	44%	24	31%	24	23%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	11	14%	10	10%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	54	40%	45	38%	35	45%	55	53%
Business Age - Change of Ownership	-	0%	-	0%	15	11%	10	8%	8	10%	13	13%
Veteran	7	0%	19	13%	12	9%	13	11%	1	1%	4	4%
Rural	17	12%	22	15%	14	10%	20	17%	13	17%	16	16%
Urban	127	88%	120	85%	122	90%	100	83%	65	83%	87	84%
\$150K and Under	109	76%	98	69%	92	68%	79	66%	46	59%	64	62%
>\$150K - \$350K	35	24%	44	31%	44	32%	41	34%	32	41%	39	38%

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