

Weekly Approvals Report with data as of 12/03 for each FY

7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 7(A)	\$3,702,270,900		\$4,075,179,200		\$3,653,596,500		\$3,785,811,600		\$2,935,395,600		\$2,609,065,900	
All Minority	\$1,157,631,400	31%	\$1,228,287,500	30%	\$1,201,789,000	33%	\$1,168,889,000	31%	\$824,011,800	28%	\$769,715,000	30%
Ethnicity - AMERICAN INDIAN	\$13,329,700	0%	\$27,275,300	1%	\$31,926,600	1%	\$21,202,600	1%	\$16,548,400	1%	\$17,342,500	1%
Ethnicity - ASIAN OR PACIFIC	\$845,114,500	23%	\$855,328,000	21%	\$830,712,800	23%	\$816,958,900	22%	\$528,159,700	18%	\$445,184,800	17%
Ethnicity - BLACK	\$88,033,000	2%	\$107,603,500	3%	\$107,951,400	3%	\$106,907,100	3%	\$81,161,400	3%	\$110,953,500	4%
Ethnicity - HISPANIC	\$211,154,200	6%	\$238,080,700	6%	\$231,198,200	6%	\$223,820,400	6%	\$198,142,300	7%	\$196,234,200	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$627,295,200	17%	\$767,019,500	19%	\$750,099,700	21%	\$895,897,700	24%	\$766,207,700	26%	\$667,401,700	26%
Ethnicity - WHITE	\$1,917,344,300	52%	\$2,079,872,200	51%	\$1,701,707,800	47%	\$1,721,024,900	45%	\$1,345,176,100	46%	\$1,171,949,200	45%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$519,906,600	14%	\$593,058,700	15%	\$536,262,500	15%	\$518,285,700	14%	\$385,853,800	13%	\$328,824,500	13%
Gender - Female Owned more than 50%	\$528,017,100	14%	\$574,417,300	14%	\$510,289,700	14%	\$546,821,600	14%	\$392,761,100	13%	\$373,281,700	14%
Gender - Male Owned	\$2,654,347,200	72%	\$2,907,703,200	71%	\$2,607,044,300	71%	\$2,720,704,300	72%	\$2,156,780,700	73%	\$1,906,959,700	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$1,768,922,600	48%	\$1,730,861,800	46%	\$1,482,396,700	51%	\$1,289,246,900	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$892,000	0%	\$447,900	0%	\$366,124,800	12%	\$374,128,500	14%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$608,405,300	17%	\$634,544,000	17%	\$426,882,200	15%	\$405,725,700	16%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$822,565,900	23%	\$966,839,600	26%	\$657,092,900	22%	\$539,538,800	21%
Veteran	\$128,389,000	3%	\$141,097,100	3%	\$140,686,400	4%	\$123,472,300	3%	\$107,523,600	4%	\$114,533,100	4%
Rural	\$640,167,700	17%	\$596,681,400	15%	\$547,114,300	15%	\$626,026,400	17%	\$494,585,600	17%	\$519,417,400	20%
Urban	\$3,062,103,200	83%	\$3,478,497,800	85%	\$3,106,482,200	85%	\$3,159,785,200	83%	\$2,440,810,000	83%	\$2,089,648,500	80%
Export	\$186,823,300	5%	\$180,809,600	4%	\$177,680,300	5%	\$124,951,300	3%	\$120,150,900	4%	\$47,916,200	2%
CAPLine	\$32,933,800	1%	\$45,212,900	1%	\$45,259,300	1%	\$48,335,500	1%	\$29,754,500	1%	\$25,976,400	1%
PLP	\$2,375,333,400	64%	\$2,933,940,100	72%	\$2,731,606,100	75%	\$2,903,418,000	77%	\$2,076,110,000	71%	\$1,610,040,200	62%
Express	\$312,970,200	8%	\$345,496,300	8%	\$264,355,000	7%	\$289,263,000	8%	\$230,806,700	8%	\$243,457,100	9%
Community Advantage	\$22,730,700	1%	\$22,282,700	1%	\$21,439,900	1%	\$18,169,300	0%	\$13,820,800	0%	\$16,611,200	1%
\$150K and Under	\$326,891,900	9%	\$355,952,300	9%	\$265,142,600	7%	\$271,138,100	7%	\$158,907,000	5%	\$188,596,500	7%
>\$150K - \$350K	\$410,932,100	11%	\$446,478,900	11%	\$431,202,000	12%	\$451,885,800	12%	\$302,964,600	10%	\$325,880,600	12%
>\$350K - \$2M	\$1,688,069,500	46%	\$1,801,817,100	44%	\$1,654,707,100	45%	\$1,687,744,400	45%	\$1,410,050,600	48%	\$1,095,397,100	42%
>\$2M	\$1,276,377,400	34%	\$1,470,930,900	36%	\$1,302,544,800	36%	\$1,375,043,300	36%	\$1,063,473,400	36%	\$999,191,700	38%

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7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 7(A)	9,314		10,136		8,183		8,323		5,554		5,887	
All Minority	2,424	26%	2,651	26%	2,231	27%	2,290	28%	1,494	27%	1,662	28%
Ethnicity - AMERICAN INDIAN	56	1%	74	1%	57	1%	65	1%	44	1%	43	1%
Ethnicity - ASIAN OR PACIFIC	1,233	13%	1,269	13%	1,094	13%	1,055	13%	658	12%	599	10%
Ethnicity - BLACK	371	4%	465	5%	369	5%	381	5%	302	5%	447	8%
Ethnicity - HISPANIC	764	8%	843	8%	711	9%	789	9%	490	9%	573	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	1,364	15%	1,627	16%	1,446	18%	1,567	19%	1,071	19%	1,143	19%
Ethnicity - WHITE	5,526	59%	5,858	58%	4,506	55%	4,466	54%	2,989	54%	3,082	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	1,245	13%	1,315	13%	1,120	14%	1,037	12%	723	13%	695	12%
Gender - Female Owned more than 50%	1,714	18%	1,813	18%	1,432	17%	1,542	19%	987	18%	1,147	19%
Gender - Male Owned	6,355	68%	7,008	69%	5,631	69%	5,744	69%	3,844	69%	4,045	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	4,291	52%	4,420	53%	2,980	54%	2,972	50%
Business Age - New Business or 2 years or less	-	0%	-	0%	3	0%	1	0%	939	17%	1,297	22%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	1,305	16%	1,371	16%	925	17%	1,041	18%
Business Age - Change of Ownership	-	0%	-	0%	989	12%	1,036	12%	706	13%	574	10%
Veteran	470	5%	490	5%	384	5%	392	5%	256	5%	328	6%
Rural	1,601	17%	1,645	16%	1,276	16%	1,443	17%	1,107	20%	1,241	21%
Urban	7,713	83%	8,491	84%	6,907	84%	6,880	83%	4,447	80%	4,646	79%
Export	180	2%	128	1%	155	2%	101	1%	99	2%	42	1%
CAPLine	61	1%	42	0%	51	1%	51	1%	30	1%	29	0%
PLP	2,624	28%	4,208	42%	3,765	46%	3,744	45%	2,635	47%	2,328	40%
Express	4,521	49%	4,973	49%	3,498	43%	3,754	45%	2,210	40%	2,756	47%
Community Advantage	169	2%	163	2%	157	2%	130	2%	90	2%	113	2%
\$150K and Under	5,355	57%	5,875	58%	4,138	51%	4,255	51%	2,458	44%	3,051	52%
>\$150K - \$350K	1,555	17%	1,704	17%	1,658	20%	1,714	21%	1,147	21%	1,244	21%
>\$350K - \$2M	1,998	21%	2,097	21%	1,968	24%	1,936	23%	1,611	29%	1,276	22%
>\$2M	406	4%	460	5%	419	5%	418	5%	338	6%	316	5%

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504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 504	\$757,985,000		\$835,567,000		\$927,906,000		\$1,148,264,000		\$1,176,103,540		\$2,272,133,000	
All Minority	\$220,481,000	29%	\$196,189,000	23%	\$219,055,000	24%	\$296,707,000	26%	\$287,372,000	24%	\$588,467,000	26%
Ethnicity - AMERICAN INDIAN	\$129,000	0%	\$886,000	0%	\$208,000	0%	\$414,000	0%	\$906,000	0%	\$7,145,000	0%
Ethnicity - ASIAN OR PACIFIC	\$157,196,000	21%	\$139,355,000	17%	\$137,637,000	15%	\$188,578,000	16%	\$159,634,000	14%	\$396,820,000	17%
Ethnicity - BLACK	\$18,951,000	3%	\$6,196,000	1%	\$16,486,000	2%	\$14,387,000	1%	\$14,897,000	1%	\$31,728,000	1%
Ethnicity - HISPANIC	\$44,205,000	6%	\$49,752,000	6%	\$64,724,000	7%	\$93,328,000	8%	\$111,935,000	10%	\$152,774,000	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$143,852,000	19%	\$224,394,000	27%	\$290,156,000	31%	\$388,121,000	34%	\$312,895,000	27%	\$466,542,000	21%
Ethnicity - WHITE	\$393,652,000	52%	\$414,984,000	50%	\$418,695,000	45%	\$463,436,000	40%	\$575,836,540	49%	\$1,217,124,000	54%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$56,688,000	7%	\$176,410,000	21%	\$160,798,000	17%	\$238,582,000	21%	\$245,959,000	21%	\$400,897,000	18%
Gender - Female Owned more than 50%	\$93,239,000	12%	\$73,647,000	9%	\$101,050,000	11%	\$106,238,000	9%	\$92,856,000	8%	\$203,823,000	9%
Gender - Male Owned	\$608,058,000	80%	\$585,510,000	70%	\$666,058,000	72%	\$803,444,000	70%	\$837,288,540	71%	\$1,667,413,000	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$676,705,000	73%	\$847,626,000	74%	\$1,004,903,000	85%	\$1,921,352,000	85%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$1,164,000	0%	\$1,956,000	0%	\$16,809,540	1%	\$32,933,000	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$157,610,000	17%	\$239,752,000	21%	\$121,072,000	10%	\$265,698,000	12%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$6,900,000	1%	\$25,749,000	2%	\$33,319,000	3%	\$52,150,000	2%
Veteran	\$12,932,000	2%	\$12,352,000	1%	\$12,432,000	1%	\$39,598,000	3%	\$21,239,000	2%	\$53,706,000	2%
Rural	\$94,054,000	12%	\$121,931,000	15%	\$110,370,000	12%	\$165,203,000	14%	\$153,546,540	13%	\$325,743,000	14%
Urban	\$663,931,000	88%	\$713,636,000	85%	\$817,536,000	88%	\$983,061,000	86%	\$1,022,557,000	87%	\$1,946,390,000	86%
Export	\$18,138,000	2%	\$11,646,000	1%	\$3,380,000	0%	\$22,127,000	2%	\$15,690,000	1%	\$43,572,000	2%
504 Refinance	\$46,243,000	6%	\$28,172,000	3%	\$27,259,000	3%	\$35,228,000	3%	\$87,110,000	7%	\$203,928,000	9%
\$150K and Under	\$12,036,000	2%	\$9,120,000	1%	\$9,283,000	1%	\$10,169,000	1%	\$11,098,540	1%	\$10,519,000	0%
>\$150K - \$350K	\$65,020,000	9%	\$70,039,000	8%	\$64,856,000	7%	\$78,527,000	7%	\$97,985,000	8%	\$133,120,000	6%
>\$350K - \$2M	\$463,851,000	61%	\$474,112,000	57%	\$525,969,000	57%	\$667,371,000	58%	\$687,940,000	58%	\$1,215,316,000	53%
>\$2M	\$217,078,000	29%	\$282,296,000	34%	\$327,798,000	35%	\$392,197,000	34%	\$379,080,000	32%	\$913,178,000	40%

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504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 504	992		1,006		1,074		1,323		1,434		2,312	
All Minority	237	24%	216	21%	243	23%	280	21%	312	22%	546	24%
Ethnicity - AMERICAN INDIAN	1	0%	3	0%	1	0%	1	0%	2	0%	16	1%
Ethnicity - ASIAN OR PACIFIC	134	14%	114	11%	114	11%	128	10%	146	10%	292	13%
Ethnicity - BLACK	25	3%	17	2%	22	2%	28	2%	36	3%	48	2%
Ethnicity - HISPANIC	77	8%	82	8%	106	10%	123	9%	128	9%	190	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	135	14%	205	20%	247	23%	395	30%	330	23%	349	15%
Ethnicity - WHITE	620	63%	585	58%	584	54%	648	49%	792	55%	1,417	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	91	9%	233	23%	251	23%	320	24%	330	23%	518	22%
Gender - Female Owned more than 50%	161	16%	118	12%	128	12%	172	13%	165	12%	281	12%
Gender - Male Owned	740	75%	655	65%	695	65%	831	63%	939	65%	1,513	65%
Business Age - Existing or more than 2 years old	-	0%	-	0%	859	80%	1,072	81%	1,239	86%	1,985	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	1	0%	2	0%	23	2%	36	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	138	13%	198	15%	141	10%	254	11%
Business Age - Change of Ownership	-	0%	-	0%	3	0%	25	2%	31	2%	37	2%
Veteran	33	3%	29	3%	18	2%	49	4%	37	3%	59	3%
Rural	152	15%	177	18%	183	17%	242	18%	251	18%	407	18%
Urban	840	85%	829	82%	891	83%	1,081	82%	1,183	82%	1,905	82%
Export	15	2%	11	1%	5	0%	15	1%	15	1%	31	1%
504 Refinance	48	5%	42	4%	22	2%	44	3%	90	6%	172	7%
\$150K and Under	108	11%	77	8%	81	8%	90	7%	99	7%	90	4%
>\$150K - \$350K	259	26%	279	28%	256	24%	318	24%	389	27%	538	23%
>\$350K - \$2M	555	56%	564	56%	633	59%	791	60%	822	57%	1,394	60%
>\$2M	70	7%	86	9%	104	10%	124	9%	124	9%	290	13%

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Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All Community Advantage	\$22,730,700		\$22,282,700		\$21,439,900		\$18,169,300		\$13,820,800		\$16,611,200	
All Minority	\$8,674,200	38%	\$8,374,800	38%	\$7,300,800	34%	\$7,925,800	44%	\$4,566,500	33%	\$6,554,200	39%
Ethnicity - AMERICAN INDIAN	\$300,000	1%	\$356,900	2%	\$625,000	3%	\$404,000	2%	\$161,000	1%	\$0	0%
Ethnicity - ASIAN OR PACIFIC	\$2,987,500	13%	\$2,382,500	11%	\$1,293,000	6%	\$2,492,700	14%	\$1,100,100	8%	\$1,497,900	9%
Ethnicity – BLACK	\$1,855,300	8%	\$2,406,400	11%	\$2,503,700	12%	\$3,346,000	18%	\$2,120,700	15%	\$3,330,600	20%
Ethnicity – HISPANIC	\$3,531,400	16%	\$3,229,000	14%	\$2,879,100	13%	\$1,683,100	9%	\$1,184,700	9%	\$1,725,700	10%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$889,000	4%	\$2,328,800	10%	\$2,179,700	10%	\$2,207,800	12%	\$1,192,400	9%	\$2,030,600	12%
Ethnicity – WHITE	\$13,167,500	58%	\$11,579,100	52%	\$11,959,400	56%	\$8,035,700	44%	\$8,061,900	58%	\$8,026,400	48%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$5,004,500	22%	\$3,178,600	14%	\$3,844,700	18%	\$2,619,900	14%	\$1,584,300	11%	\$1,995,500	12%
Gender - Female Owned more than 50%	\$5,209,100	23%	\$7,155,100	32%	\$6,482,400	30%	\$4,940,900	27%	\$3,207,800	23%	\$5,525,200	33%
Gender - Male Owned	\$12,517,100	55%	\$11,949,000	54%	\$11,112,800	52%	\$10,608,500	58%	\$9,028,700	65%	\$9,090,500	55%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$7,909,000	37%	\$7,683,000	42%	\$4,344,900	31%	\$4,190,300	25%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,548,700	11%	\$1,610,200	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$8,418,800	39%	\$7,127,300	39%	\$6,154,500	45%	\$8,235,300	50%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$2,658,800	12%	\$1,693,500	9%	\$1,772,700	13%	\$2,325,400	14%
Veteran	\$1,219,400	5%	\$2,782,000	12%	\$1,911,500	9%	\$2,203,300	12%	\$640,600	5%	\$753,300	5%
Rural	\$2,808,600	12%	\$3,445,900	15%	\$2,055,200	10%	\$2,982,900	16%	\$1,848,200	13%	\$2,514,500	15%
Urban	\$19,922,100	88%	\$18,836,800	85%	\$19,384,700	90%	\$15,186,400	84%	\$11,972,600	87%	\$14,096,700	85%
\$150K and Under	\$12,862,100	57%	\$10,656,600	48%	\$10,628,100	50%	\$7,790,100	43%	\$5,409,800	39%	\$7,173,700	43%
>\$150K - \$350K	\$9,868,600	43%	\$11,626,100	52%	\$10,811,800	50%	\$10,379,200	57%	\$8,411,000	61%	\$9,437,500	57%

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Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All Community Advantage	169		163		157		130		90		113	
All Minority	64	38%	62	38%	55	35%	54	42%	33	37%	44	39%
Ethnicity - AMERICAN INDIAN	2	1%	3	2%	3	2%	5	4%	2	2%	-	0%
Ethnicity - ASIAN OR PACIFIC	19	11%	15	9%	11	7%	15	12%	8	9%	9	8%
Ethnicity – BLACK	18	11%	22	13%	17	11%	22	17%	15	17%	23	20%
Ethnicity – HISPANIC	25	15%	22	13%	24	15%	12	9%	8	9%	12	11%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	9	5%	15	9%	16	10%	21	16%	6	7%	14	12%
Ethnicity – WHITE	96	57%	86	53%	86	55%	55	42%	51	57%	55	49%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	36	21%	26	16%	-	0%	19	15%	9	10%	10	9%
Gender - Female Owned more than 50%	41	24%	53	33%	-	0%	37	28%	26	29%	41	36%
Gender - Male Owned	92	54%	84	52%	-	0%	74	57%	55	61%	62	55%
Business Age - Existing or more than 2 years old	-	0%	-	0%	60	38%	59	45%	29	32%	28	25%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	12	13%	10	9%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	61	39%	49	38%	39	43%	59	52%
Business Age - Change of Ownership	-	0%	-	0%	16	10%	10	8%	10	11%	15	13%
Veteran	10	0%	20	12%	14	9%	14	11%	3	3%	5	4%
Rural	23	14%	25	15%	19	12%	22	17%	14	16%	17	15%
Urban	146	86%	138	85%	138	88%	108	83%	76	84%	96	85%
\$150K and Under	126	75%	112	69%	109	69%	85	65%	53	59%	70	62%
>\$150K - \$350K	43	25%	51	31%	48	31%	45	35%	37	41%	43	38%

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