

Weekly Approvals Report with data as of 12/24 for each FY

7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 7(A)	\$5,613,304,900		\$6,486,292,400		\$6,288,186,100		\$5,264,887,600		\$4,877,214,300		\$4,120,968,400	
All Minority	\$1,762,961,600	31%	\$1,948,460,200	30%	\$1,973,916,600	31%	\$1,595,326,400	30%	\$1,320,845,600	27%	\$1,178,654,000	29%
Ethnicity - AMERICAN INDIAN	\$28,335,400	1%	\$58,248,400	1%	\$46,979,900	1%	\$34,248,100	1%	\$28,839,900	1%	\$33,451,600	1%
Ethnicity - ASIAN OR PACIFIC	\$1,280,074,700	23%	\$1,359,305,900	21%	\$1,327,554,300	21%	\$1,119,093,000	21%	\$843,408,600	17%	\$716,378,700	17%
Ethnicity - BLACK	\$130,721,300	2%	\$170,467,800	3%	\$187,595,300	3%	\$132,666,700	3%	\$127,411,100	3%	\$155,256,300	4%
Ethnicity - HISPANIC	\$323,830,200	6%	\$360,438,100	6%	\$411,787,100	7%	\$309,318,600	6%	\$321,186,000	7%	\$273,567,400	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$947,616,300	17%	\$1,281,823,800	20%	\$1,328,598,500	21%	\$1,239,392,800	24%	\$1,374,524,400	28%	\$1,089,896,400	26%
Ethnicity - WHITE	\$2,902,727,000	52%	\$3,256,008,400	50%	\$2,985,671,000	47%	\$2,430,168,400	46%	\$2,181,844,300	45%	\$1,852,418,000	45%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$830,108,200	15%	\$933,885,200	14%	\$871,006,400	14%	\$725,331,700	14%	\$642,104,800	13%	\$495,262,000	12%
Gender - Female Owned more than 50%	\$821,159,500	15%	\$871,358,100	13%	\$864,611,200	14%	\$741,003,200	14%	\$646,324,700	13%	\$592,244,500	14%
Gender - Male Owned	\$3,962,037,200	71%	\$4,681,049,100	72%	\$4,552,568,500	72%	\$3,798,552,700	72%	\$3,588,784,800	74%	\$3,033,461,900	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$2,957,757,300	47%	\$2,428,393,500	46%	\$2,409,069,300	49%	\$2,032,057,800	49%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$1,382,000	0%	\$447,900	0%	\$614,276,100	13%	\$580,320,900	14%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$1,067,544,100	17%	\$838,606,800	16%	\$701,792,700	14%	\$625,779,400	15%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$1,502,658,700	24%	\$1,367,664,100	26%	\$1,149,156,600	24%	\$881,099,300	21%
Veteran	\$211,141,300	4%	\$243,448,000	4%	\$232,272,000	4%	\$183,228,400	3%	\$167,617,600	3%	\$166,589,700	4%
Rural	\$952,419,100	17%	\$1,017,363,200	16%	\$960,022,700	15%	\$895,969,900	17%	\$832,457,500	17%	\$814,273,400	20%
Urban	\$4,660,885,800	83%	\$5,468,929,200	84%	\$5,328,163,400	85%	\$4,368,917,700	83%	\$4,044,756,800	83%	\$3,306,695,000	80%
Export	\$568,423,800	10%	\$271,789,300	4%	\$296,197,500	5%	\$186,800,100	4%	\$171,282,200	4%	\$85,960,400	2%
CAPLine	\$48,651,300	1%	\$79,783,400	1%	\$80,790,900	1%	\$61,630,500	1%	\$45,598,500	1%	\$37,926,400	1%
PLP	\$3,776,960,100	67%	\$4,857,104,900	75%	\$4,878,133,600	78%	\$4,011,056,400	76%	\$3,613,241,000	74%	\$2,714,572,800	66%
Express	\$434,901,100	8%	\$489,427,200	8%	\$408,193,500	6%	\$390,012,600	7%	\$368,442,000	8%	\$352,811,400	9%
Community Advantage	\$28,979,800	1%	\$29,921,900	0%	\$30,197,900	0%	\$23,979,600	0%	\$17,789,400	0%	\$21,528,800	1%
\$150K and Under	\$455,354,900	8%	\$505,601,000	8%	\$422,250,000	7%	\$362,763,800	7%	\$226,672,400	5%	\$259,067,900	6%
>\$150K - \$350K	\$602,854,200	11%	\$652,780,600	10%	\$681,552,700	11%	\$611,510,100	12%	\$447,225,200	9%	\$464,677,500	11%
>\$350K - \$2M	\$2,542,905,600	45%	\$2,837,982,400	44%	\$2,800,933,500	45%	\$2,352,539,100	45%	\$2,323,513,000	48%	\$1,710,938,000	42%
>\$2M	\$2,012,190,200	36%	\$2,489,928,400	38%	\$2,383,449,900	38%	\$1,938,074,600	37%	\$1,879,803,700	39%	\$1,686,285,000	41%

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7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 7(A)	13,188		14,729		12,934		11,278		8,307		8,365	
All Minority	3,444	26%	3,838	26%	3,485	27%	3,127	28%	2,208	27%	2,341	28%
Ethnicity - AMERICAN INDIAN	82	1%	112	1%	86	1%	93	1%	63	1%	65	1%
Ethnicity - ASIAN OR PACIFIC	1,794	14%	1,872	13%	1,673	13%	1,435	13%	1,005	12%	890	11%
Ethnicity - BLACK	496	4%	655	4%	587	5%	500	4%	424	5%	590	7%
Ethnicity - HISPANIC	1,072	8%	1,199	8%	1,139	9%	1,099	10%	716	9%	796	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	1,991	15%	2,421	16%	2,407	19%	2,063	18%	1,773	21%	1,654	20%
Ethnicity - WHITE	7,753	59%	8,470	58%	7,042	54%	6,088	54%	4,326	52%	4,370	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	1,801	14%	1,915	13%	1,746	13%	1,418	13%	1,071	13%	1,009	12%
Gender - Female Owned more than 50%	2,399	18%	2,616	18%	2,215	17%	2,119	19%	1,433	17%	1,628	19%
Gender - Male Owned	8,988	68%	10,198	69%	8,973	69%	7,741	69%	5,803	70%	5,728	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	6,710	52%	5,966	53%	4,397	53%	4,200	50%
Business Age - New Business or 2 years or less	-	0%	-	0%	4	0%	1	0%	1,358	16%	1,799	22%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	2,200	17%	1,819	16%	1,410	17%	1,501	18%
Business Age - Change of Ownership	-	0%	-	0%	1,661	13%	1,460	13%	1,137	14%	861	10%
Veteran	668	5%	708	5%	614	5%	547	5%	368	4%	456	5%
Rural	2,233	17%	2,413	16%	2,041	16%	2,005	18%	1,616	19%	1,777	21%
Urban	10,955	83%	12,316	84%	10,893	84%	9,273	82%	6,691	81%	6,588	79%
Export	674	5%	199	1%	239	2%	144	1%	140	2%	68	1%
CAPLine	88	1%	76	1%	84	1%	70	1%	47	1%	38	0%
PLP	4,147	31%	6,439	44%	6,385	49%	5,106	45%	4,225	51%	3,497	42%
Express	6,098	46%	6,951	47%	5,244	41%	5,011	44%	3,101	37%	3,780	45%
Community Advantage	228	2%	220	1%	220	2%	175	2%	117	1%	145	2%
\$150K and Under	7,282	55%	8,208	56%	6,305	49%	5,687	50%	3,375	41%	4,108	49%
>\$150K - \$350K	2,276	17%	2,485	17%	2,608	20%	2,316	21%	1,700	20%	1,772	21%
>\$350K - \$2M	2,989	23%	3,265	22%	3,269	25%	2,687	24%	2,643	32%	1,961	23%
>\$2M	641	5%	771	5%	752	6%	588	5%	589	7%	524	6%

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504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 504	\$1,132,474,000		\$1,087,034,000		\$1,236,815,000		\$1,597,004,000		\$1,645,241,540		\$2,813,287,000	
All Minority	\$304,583,000	27%	\$268,159,000	25%	\$314,785,000	25%	\$411,382,000	26%	\$400,470,000	24%	\$729,430,000	26%
Ethnicity - AMERICAN INDIAN	\$1,165,000	0%	\$886,000	0%	\$208,000	0%	\$632,000	0%	\$1,503,000	0%	\$8,654,000	0%
Ethnicity - ASIAN OR PACIFIC	\$208,299,000	18%	\$192,518,000	18%	\$195,940,000	16%	\$267,305,000	17%	\$225,548,000	14%	\$488,427,000	17%
Ethnicity - BLACK	\$32,248,000	3%	\$12,364,000	1%	\$19,624,000	2%	\$21,279,000	1%	\$24,511,000	1%	\$39,929,000	1%
Ethnicity - HISPANIC	\$62,871,000	6%	\$62,391,000	6%	\$99,013,000	8%	\$122,166,000	8%	\$148,908,000	9%	\$192,420,000	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$216,072,000	19%	\$283,869,000	26%	\$363,268,000	29%	\$544,060,000	34%	\$429,689,000	26%	\$579,335,000	21%
Ethnicity - WHITE	\$611,819,000	54%	\$535,006,000	49%	\$558,762,000	45%	\$641,562,000	40%	\$815,082,540	50%	\$1,504,522,000	53%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$75,308,000	7%	\$222,971,000	21%	\$220,299,000	18%	\$309,924,000	19%	\$349,323,000	21%	\$512,181,000	18%
Gender - Female Owned more than 50%	\$138,514,000	12%	\$104,647,000	10%	\$133,499,000	11%	\$156,790,000	10%	\$132,260,000	8%	\$255,083,000	9%
Gender - Male Owned	\$918,652,000	81%	\$759,416,000	70%	\$883,017,000	71%	\$1,130,290,000	71%	\$1,163,658,540	71%	\$2,046,023,000	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$908,021,000	73%	\$1,213,096,000	76%	\$1,419,918,000	86%	\$2,356,449,000	84%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$1,391,000	0%	\$2,345,000	0%	\$32,295,540	2%	\$45,512,000	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$202,697,000	16%	\$302,517,000	19%	\$152,761,000	9%	\$347,431,000	12%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$7,108,000	1%	\$32,961,000	2%	\$40,267,000	2%	\$63,895,000	2%
Veteran	\$21,176,000	2%	\$16,004,000	1%	\$14,190,000	1%	\$43,593,000	3%	\$27,664,000	2%	\$68,911,000	2%
Rural	\$128,082,000	11%	\$148,945,000	14%	\$152,130,000	12%	\$210,009,000	13%	\$207,154,540	13%	\$410,389,000	15%
Urban	\$1,004,392,000	89%	\$938,089,000	86%	\$1,084,685,000	88%	\$1,386,995,000	87%	\$1,438,087,000	87%	\$2,402,898,000	85%
Export	\$24,409,000	2%	\$13,240,000	1%	\$8,623,000	1%	\$26,523,000	2%	\$16,129,000	1%	\$55,654,000	2%
504 Refinance	\$71,053,000	6%	\$36,716,000	3%	\$43,274,000	3%	\$57,631,000	4%	\$111,829,000	7%	\$272,846,000	10%
\$150K and Under	\$15,864,000	1%	\$12,462,000	1%	\$13,407,000	1%	\$13,581,000	1%	\$16,736,540	1%	\$13,319,000	0%
>\$150K - \$350K	\$95,755,000	8%	\$93,113,000	9%	\$87,851,000	7%	\$107,315,000	7%	\$135,618,000	8%	\$160,332,000	6%
>\$350K - \$2M	\$640,113,000	57%	\$610,164,000	56%	\$688,356,000	56%	\$907,342,000	57%	\$959,274,000	58%	\$1,499,438,000	53%
>\$2M	\$380,742,000	34%	\$371,295,000	34%	\$447,201,000	36%	\$568,766,000	36%	\$533,613,000	32%	\$1,140,198,000	41%

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504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 504	1,413		1,328		1,425		1,803		1,998		2,837	
All Minority	316	22%	286	22%	326	23%	378	21%	440	22%	667	24%
Ethnicity - AMERICAN INDIAN	2	0%	3	0%	1	0%	2	0%	3	0%	19	1%
Ethnicity - ASIAN OR PACIFIC	173	12%	156	12%	154	11%	176	10%	198	10%	350	12%
Ethnicity - BLACK	40	3%	25	2%	29	2%	37	2%	53	3%	57	2%
Ethnicity - HISPANIC	101	7%	102	8%	142	10%	163	9%	186	9%	241	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	201	14%	265	20%	309	22%	541	30%	460	23%	438	15%
Ethnicity - WHITE	896	63%	777	59%	790	55%	884	49%	1,098	55%	1,732	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	123	9%	310	23%	334	23%	427	24%	473	24%	639	23%
Gender - Female Owned more than 50%	222	16%	157	12%	170	12%	238	13%	227	11%	349	12%
Gender - Male Owned	1,068	76%	861	65%	921	65%	1,138	63%	1,298	65%	1,849	65%
Business Age - Existing or more than 2 years old	-	0%	-	0%	1,139	80%	1,462	81%	1,733	87%	2,430	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	2	0%	3	0%	36	2%	46	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	177	12%	267	15%	190	10%	316	11%
Business Age - Change of Ownership	-	0%	-	0%	4	0%	34	2%	39	2%	45	2%
Veteran	45	3%	39	3%	24	2%	58	3%	48	2%	75	3%
Rural	218	15%	230	17%	252	18%	315	17%	333	17%	494	17%
Urban	1,195	85%	1,098	83%	1,173	82%	1,488	83%	1,665	83%	2,343	83%
Export	21	1%	12	1%	8	1%	18	1%	16	1%	38	1%
504 Refinance	64	5%	54	4%	38	3%	66	4%	120	6%	223	8%
\$150K and Under	142	10%	107	8%	115	8%	120	7%	148	7%	113	4%
>\$150K - \$350K	381	27%	372	28%	349	24%	439	24%	539	27%	642	23%
>\$350K - \$2M	771	55%	736	55%	819	57%	1,068	59%	1,140	57%	1,719	61%
>\$2M	119	8%	113	9%	142	10%	176	10%	171	9%	363	13%

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Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All Community Advantage	\$28,979,800		\$29,921,900		\$30,197,900		\$23,979,600		\$17,789,400		\$21,528,800	
All Minority	\$10,616,500	37%	\$11,643,200	39%	\$9,959,100	33%	\$11,094,700	46%	\$5,389,200	30%	\$8,571,400	40%
Ethnicity - AMERICAN INDIAN	\$300,000	1%	\$982,500	3%	\$625,000	2%	\$579,000	2%	\$261,500	1%	\$100,000	0%
Ethnicity - ASIAN OR PACIFIC	\$3,614,500	12%	\$2,604,100	9%	\$1,756,500	6%	\$3,842,900	16%	\$1,393,100	8%	\$2,111,100	10%
Ethnicity - BLACK	\$2,785,800	10%	\$3,987,600	13%	\$3,782,500	13%	\$3,779,700	16%	\$2,374,900	13%	\$4,015,600	19%
Ethnicity - HISPANIC	\$3,916,200	14%	\$4,069,000	14%	\$3,795,100	13%	\$2,893,100	12%	\$1,359,700	8%	\$2,344,700	11%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,957,800	7%	\$3,106,300	10%	\$4,108,700	14%	\$2,932,800	12%	\$2,236,100	13%	\$2,750,600	13%
Ethnicity - WHITE	\$16,405,500	57%	\$15,172,400	51%	\$16,130,100	53%	\$9,952,100	42%	\$10,164,100	57%	\$10,206,800	47%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$5,547,000	19%	\$4,525,100	15%	\$5,654,400	19%	\$3,132,400	13%	\$2,176,300	12%	\$3,063,000	14%
Gender - Female Owned more than 50%	\$7,491,100	26%	\$9,321,000	31%	\$8,458,900	28%	\$6,764,200	28%	\$4,384,900	25%	\$6,888,100	32%
Gender - Male Owned	\$15,941,700	55%	\$16,075,800	54%	\$16,084,600	53%	\$14,083,000	59%	\$11,228,200	63%	\$11,577,700	54%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$12,105,500	40%	\$9,493,700	40%	\$5,900,600	33%	\$5,412,300	25%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,892,400	11%	\$2,172,900	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$12,111,800	40%	\$8,605,300	36%	\$7,729,700	43%	\$10,922,000	51%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$2,950,800	10%	\$2,819,000	12%	\$2,266,700	13%	\$2,771,600	13%
Veteran	\$2,039,400	7%	\$3,301,500	11%	\$2,649,500	9%	\$2,731,300	11%	\$879,200	5%	\$1,003,300	5%
Rural	\$3,450,100	12%	\$4,330,900	14%	\$2,814,200	9%	\$3,992,900	17%	\$2,317,700	13%	\$3,224,000	15%
Urban	\$25,529,700	88%	\$25,591,000	86%	\$27,383,700	91%	\$19,986,700	83%	\$15,471,700	87%	\$18,304,800	85%
\$150K and Under	\$17,188,000	59%	\$14,088,500	47%	\$14,631,400	48%	\$10,730,100	45%	\$6,981,800	39%	\$8,576,200	40%
>\$150K - \$350K	\$11,791,800	41%	\$15,833,400	53%	\$15,566,500	52%	\$13,249,500	55%	\$10,807,600	61%	\$12,952,600	60%

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Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All Community Advantage	228		220		220		175		117		145	
All Minority	81	36%	84	38%	78	35%	76	43%	41	35%	58	40%
Ethnicity - AMERICAN INDIAN	2	1%	6	3%	3	1%	7	4%	3	3%	1	1%
Ethnicity - ASIAN OR PACIFIC	24	11%	17	8%	16	7%	25	14%	10	9%	12	8%
Ethnicity – BLACK	25	11%	32	15%	28	13%	26	15%	18	15%	29	20%
Ethnicity – HISPANIC	30	13%	29	13%	31	14%	18	10%	10	9%	16	11%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	18	8%	21	10%	29	13%	26	15%	12	10%	19	13%
Ethnicity – WHITE	129	57%	115	52%	113	51%	73	42%	64	55%	68	47%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	42	18%	35	16%	-	0%	23	13%	12	10%	17	12%
Gender - Female Owned more than 50%	60	26%	71	32%	-	0%	54	31%	36	31%	51	35%
Gender - Male Owned	126	55%	114	52%	-	0%	98	56%	69	59%	77	53%
Business Age - Existing or more than 2 years old	-	0%	-	0%	91	41%	74	42%	38	32%	36	25%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	14	12%	14	10%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	87	40%	62	35%	52	44%	77	53%
Business Age - Change of Ownership	-	0%	-	0%	18	8%	17	10%	13	11%	17	12%
Veteran	17	0%	24	11%	21	10%	19	11%	4	3%	6	4%
Rural	29	13%	34	15%	23	10%	28	16%	17	15%	23	16%
Urban	199	87%	186	85%	197	90%	147	84%	100	85%	122	84%
\$150K and Under	177	78%	150	68%	150	68%	117	67%	69	59%	86	59%
>\$150K - \$350K	51	22%	70	32%	70	32%	58	33%	48	41%	59	41%

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