

Weekly Approvals Report with data as of 12/31 for each FY

7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 7(A)	\$5,965,551,600		\$7,170,119,900		\$6,288,186,100		\$5,473,644,100		\$5,037,999,300		\$4,467,474,600	
All Minority	\$1,873,045,100	31%	\$2,142,847,100	30%	\$1,973,916,600	31%	\$1,646,264,900	30%	\$1,364,262,600	27%	\$1,286,420,300	29%
Ethnicity - AMERICAN INDIAN	\$28,958,400	0%	\$67,949,000	1%	\$46,979,900	1%	\$34,318,100	1%	\$29,920,900	1%	\$38,994,700	1%
Ethnicity - ASIAN OR PACIFIC	\$1,361,482,800	23%	\$1,482,802,600	21%	\$1,327,554,300	21%	\$1,153,482,300	21%	\$873,172,500	17%	\$779,880,000	17%
Ethnicity - BLACK	\$134,790,200	2%	\$187,154,400	3%	\$187,595,300	3%	\$135,930,500	2%	\$129,160,100	3%	\$169,239,200	4%
Ethnicity - HISPANIC	\$347,813,700	6%	\$404,941,100	6%	\$411,787,100	7%	\$322,534,000	6%	\$332,009,100	7%	\$298,306,400	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$998,753,100	17%	\$1,417,212,900	20%	\$1,328,248,500	21%	\$1,295,302,900	24%	\$1,423,923,300	28%	\$1,165,615,200	26%
Ethnicity - WHITE	\$3,093,753,400	52%	\$3,610,059,900	50%	\$2,986,021,000	47%	\$2,532,076,300	46%	\$2,249,813,400	45%	\$2,015,439,100	45%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$879,460,000	15%	\$1,030,077,000	14%	\$871,006,400	14%	\$746,267,400	14%	\$657,922,800	13%	\$538,912,400	12%
Gender - Female Owned more than 50%	\$875,540,600	15%	\$972,539,500	14%	\$864,611,200	14%	\$767,832,400	14%	\$678,506,400	13%	\$649,275,800	15%
Gender - Male Owned	\$4,210,551,000	71%	\$5,167,503,400	72%	\$4,552,568,500	72%	\$3,959,544,300	72%	\$3,701,570,100	73%	\$3,279,286,400	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$2,957,757,300	47%	\$2,528,867,700	46%	\$2,484,095,600	49%	\$2,162,234,600	48%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$1,382,000	0%	\$447,900	0%	\$636,109,200	13%	\$640,949,400	14%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$1,067,544,100	17%	\$854,580,200	16%	\$718,304,800	14%	\$668,843,700	15%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$1,502,658,700	24%	\$1,437,490,600	26%	\$1,196,570,100	24%	\$993,735,900	22%
Veteran	\$224,698,600	4%	\$265,684,600	4%	\$232,272,000	4%	\$186,721,300	3%	\$176,548,200	4%	\$176,183,000	4%
Rural	\$1,024,616,700	17%	\$1,186,419,300	17%	\$960,022,700	15%	\$921,063,600	17%	\$852,086,700	17%	\$881,296,700	20%
Urban	\$4,940,934,900	83%	\$5,983,700,600	83%	\$5,328,163,400	85%	\$4,552,580,500	83%	\$4,185,912,600	83%	\$3,586,177,900	80%
Export	\$634,916,600	11%	\$286,709,600	4%	\$296,197,500	5%	\$194,653,100	4%	\$174,545,400	3%	\$89,355,700	2%
CAPLine	\$51,901,300	1%	\$82,949,500	1%	\$80,790,900	1%	\$63,400,500	1%	\$46,248,500	1%	\$39,126,400	1%
PLP	\$4,022,331,000	67%	\$5,432,589,400	76%	\$4,878,133,600	78%	\$4,167,237,700	76%	\$3,714,265,600	74%	\$2,986,313,400	67%
Express	\$457,470,000	8%	\$525,398,400	7%	\$408,193,500	6%	\$407,691,500	7%	\$391,017,700	8%	\$375,977,500	8%
Community Advantage	\$29,737,300	0%	\$31,730,500	0%	\$30,197,900	0%	\$24,530,600	0%	\$18,292,400	0%	\$22,387,800	1%
\$150K and Under	\$480,450,900	8%	\$541,943,100	8%	\$422,250,000	7%	\$379,141,200	7%	\$234,150,100	5%	\$272,645,100	6%
>\$150K - \$350K	\$635,180,000	11%	\$709,167,100	10%	\$681,552,700	11%	\$639,607,700	12%	\$462,727,000	9%	\$499,508,000	11%
>\$350K - \$2M	\$2,705,401,500	45%	\$3,157,761,300	44%	\$2,800,933,500	45%	\$2,460,539,200	45%	\$2,406,666,800	48%	\$1,837,629,000	41%
>\$2M	\$2,144,519,200	36%	\$2,761,248,400	39%	\$2,383,449,900	38%	\$1,994,356,000	36%	\$1,934,455,400	38%	\$1,857,692,500	42%

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7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 7(A)	13,913		15,957		12,934		11,791		8,614		8,900	
All Minority	3,630	26%	4,143	26%	3,485	27%	3,272	28%	2,279	26%	2,476	28%
Ethnicity - AMERICAN INDIAN	87	1%	130	1%	86	1%	95	1%	67	1%	70	1%
Ethnicity - ASIAN OR PACIFIC	1,891	14%	2,009	13%	1,673	13%	1,509	13%	1,030	12%	945	11%
Ethnicity - BLACK	517	4%	694	4%	587	5%	526	4%	434	5%	625	7%
Ethnicity - HISPANIC	1,135	8%	1,310	8%	1,139	9%	1,142	10%	748	9%	836	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	2,092	15%	2,623	16%	2,406	19%	2,165	18%	1,838	21%	1,753	20%
Ethnicity - WHITE	8,191	59%	9,191	58%	7,043	54%	6,354	54%	4,497	52%	4,671	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	1,901	14%	2,093	13%	1,746	13%	1,467	12%	1,115	13%	1,091	12%
Gender - Female Owned more than 50%	2,538	18%	2,829	18%	2,215	17%	2,208	19%	1,489	17%	1,740	20%
Gender - Male Owned	9,474	68%	11,035	69%	8,973	69%	8,116	69%	6,010	70%	6,069	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	6,710	52%	6,226	53%	4,539	53%	4,441	50%
Business Age - New Business or 2 years or less	-	0%	-	0%	4	0%	1	0%	1,425	17%	1,913	21%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	2,200	17%	1,871	16%	1,456	17%	1,595	18%
Business Age - Change of Ownership	-	0%	-	0%	1,661	13%	1,551	13%	1,189	14%	947	11%
Veteran	704	5%	775	5%	614	5%	559	5%	391	5%	477	5%
Rural	2,357	17%	2,666	17%	2,041	16%	2,079	18%	1,677	19%	1,888	21%
Urban	11,556	83%	13,291	83%	10,893	84%	9,712	82%	6,937	81%	7,012	79%
Export	752	5%	215	1%	239	2%	153	1%	146	2%	69	1%
CAPLine	93	1%	81	1%	84	1%	76	1%	49	1%	40	0%
PLP	4,482	32%	7,101	45%	6,385	49%	5,325	45%	4,356	51%	3,782	42%
Express	6,403	46%	7,421	47%	5,244	41%	5,253	45%	3,242	38%	3,968	45%
Community Advantage	234	2%	234	1%	220	2%	179	2%	120	1%	153	2%
\$150K and Under	7,648	55%	8,770	55%	6,305	49%	5,955	51%	3,505	41%	4,310	48%
>\$150K - \$350K	2,401	17%	2,692	17%	2,608	20%	2,423	21%	1,759	20%	1,902	21%
>\$350K - \$2M	3,182	23%	3,641	23%	3,269	25%	2,808	24%	2,744	32%	2,112	24%
>\$2M	682	5%	854	5%	752	6%	605	5%	606	7%	576	6%

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504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 504	\$1,205,922,000		\$1,120,784,000		\$1,236,815,000		\$1,658,048,000		\$1,753,900,540		\$2,904,329,000	
All Minority	\$323,283,000	27%	\$282,499,000	25%	\$314,785,000	25%	\$423,206,000	26%	\$427,168,000	24%	\$742,522,000	26%
Ethnicity - AMERICAN INDIAN	\$1,165,000	0%	\$1,339,000	0%	\$208,000	0%	\$632,000	0%	\$1,503,000	0%	\$9,162,000	0%
Ethnicity - ASIAN OR PACIFIC	\$225,193,000	19%	\$205,529,000	18%	\$195,940,000	16%	\$277,012,000	17%	\$245,823,000	14%	\$494,467,000	17%
Ethnicity - BLACK	\$32,342,000	3%	\$12,364,000	1%	\$19,624,000	2%	\$21,841,000	1%	\$25,397,000	1%	\$41,088,000	1%
Ethnicity - HISPANIC	\$64,583,000	5%	\$63,267,000	6%	\$99,013,000	8%	\$123,721,000	7%	\$154,445,000	9%	\$197,805,000	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$238,462,000	20%	\$294,091,000	26%	\$363,268,000	29%	\$569,218,000	34%	\$450,307,000	26%	\$597,936,000	21%
Ethnicity - WHITE	\$644,177,000	53%	\$544,194,000	49%	\$558,762,000	45%	\$665,624,000	40%	\$876,425,540	50%	\$1,563,871,000	54%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$90,445,000	8%	\$227,547,000	20%	\$220,299,000	18%	\$322,247,000	19%	\$369,095,000	21%	\$536,983,000	18%
Gender - Female Owned more than 50%	\$143,256,000	12%	\$106,021,000	9%	\$133,499,000	11%	\$163,571,000	10%	\$140,902,000	8%	\$266,855,000	9%
Gender - Male Owned	\$972,221,000	81%	\$787,216,000	70%	\$883,017,000	71%	\$1,172,230,000	71%	\$1,243,903,540	71%	\$2,100,491,000	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$908,021,000	73%	\$1,262,037,000	76%	\$1,511,992,000	86%	\$2,418,136,000	83%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$1,391,000	0%	\$3,964,000	0%	\$33,362,540	2%	\$48,190,000	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$202,697,000	16%	\$307,928,000	19%	\$166,601,000	9%	\$372,816,000	13%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$7,108,000	1%	\$38,034,000	2%	\$41,945,000	2%	\$65,187,000	2%
Veteran	\$22,438,000	2%	\$16,457,000	1%	\$14,190,000	1%	\$44,849,000	3%	\$30,473,000	2%	\$69,001,000	2%
Rural	\$136,508,000	11%	\$149,681,000	13%	\$152,130,000	12%	\$215,956,000	13%	\$220,619,540	13%	\$426,978,000	15%
Urban	\$1,069,414,000	89%	\$971,103,000	87%	\$1,084,685,000	88%	\$1,442,092,000	87%	\$1,533,281,000	87%	\$2,477,351,000	85%
Export	\$25,638,000	2%	\$13,240,000	1%	\$8,623,000	1%	\$27,278,000	2%	\$16,768,000	1%	\$55,654,000	2%
504 Refinance	\$78,481,000	7%	\$37,457,000	3%	\$43,274,000	3%	\$57,631,000	3%	\$114,516,000	7%	\$276,320,000	10%
\$150K and Under	\$16,822,000	1%	\$12,861,000	1%	\$13,407,000	1%	\$14,248,000	1%	\$17,922,540	1%	\$14,150,000	0%
>\$150K - \$350K	\$102,278,000	8%	\$97,944,000	9%	\$87,851,000	7%	\$112,447,000	7%	\$143,612,000	8%	\$165,680,000	6%
>\$350K - \$2M	\$682,652,000	57%	\$624,570,000	56%	\$688,356,000	56%	\$947,638,000	57%	\$1,025,349,000	58%	\$1,553,171,000	53%
>\$2M	\$404,170,000	34%	\$385,409,000	34%	\$447,201,000	36%	\$583,715,000	35%	\$567,017,000	32%	\$1,171,328,000	40%

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504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 504	1,508		1,374		1,425		1,882		2,137		2,938	
All Minority	329	22%	297	22%	326	23%	390	21%	470	22%	687	23%
Ethnicity - AMERICAN INDIAN	2	0%	4	0%	1	0%	2	0%	3	0%	20	1%
Ethnicity - ASIAN OR PACIFIC	182	12%	163	12%	154	11%	182	10%	217	10%	358	12%
Ethnicity - BLACK	41	3%	25	2%	29	2%	39	2%	54	3%	60	2%
Ethnicity - HISPANIC	104	7%	105	8%	142	10%	167	9%	196	9%	249	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	227	15%	275	20%	309	22%	567	30%	486	23%	457	16%
Ethnicity - WHITE	952	63%	802	58%	790	55%	925	49%	1,181	55%	1,794	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	140	9%	321	23%	334	23%	445	24%	505	24%	665	23%
Gender - Female Owned more than 50%	232	15%	161	12%	170	12%	252	13%	241	11%	364	12%
Gender - Male Owned	1,136	75%	892	65%	921	65%	1,185	63%	1,391	65%	1,909	65%
Business Age - Existing or more than 2 years old	-	0%	-	0%	1,139	80%	1,531	81%	1,852	87%	2,503	85%
Business Age - New Business or 2 years or less	-	0%	-	0%	2	0%	4	0%	38	2%	49	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	177	12%	273	15%	207	10%	340	12%
Business Age - Change of Ownership	-	0%	-	0%	4	0%	37	2%	40	2%	46	2%
Veteran	50	3%	40	3%	24	2%	60	3%	53	2%	76	3%
Rural	234	16%	234	17%	252	18%	327	17%	354	17%	519	18%
Urban	1,274	84%	1,140	83%	1,173	82%	1,555	83%	1,783	83%	2,419	82%
Export	22	1%	12	1%	8	1%	20	1%	18	1%	38	1%
504 Refinance	72	5%	56	4%	38	3%	66	4%	124	6%	226	8%
\$150K and Under	151	10%	111	8%	115	8%	125	7%	158	7%	120	4%
>\$150K - \$350K	408	27%	392	29%	349	24%	461	24%	569	27%	664	23%
>\$350K - \$2M	823	55%	753	55%	819	57%	1,115	59%	1,227	57%	1,780	61%
>\$2M	126	8%	118	9%	142	10%	181	10%	183	9%	374	13%

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Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All Community Advantage	\$29,737,300		\$31,730,500		\$30,197,900		\$24,530,600		\$18,292,400		\$22,387,800	
All Minority	\$10,766,500	36%	\$11,880,200	37%	\$9,959,100	33%	\$11,194,700	46%	\$5,692,200	31%	\$8,990,400	40%
Ethnicity - AMERICAN INDIAN	\$300,000	1%	\$982,500	3%	\$625,000	2%	\$579,000	2%	\$261,500	1%	\$100,000	0%
Ethnicity - ASIAN OR PACIFIC	\$3,614,500	12%	\$2,604,100	8%	\$1,756,500	6%	\$3,842,900	16%	\$1,393,100	8%	\$2,211,100	10%
Ethnicity – BLACK	\$2,785,800	9%	\$3,987,600	13%	\$3,782,500	13%	\$3,879,700	16%	\$2,677,900	15%	\$4,334,600	19%
Ethnicity – HISPANIC	\$4,066,200	14%	\$4,306,000	14%	\$3,795,100	13%	\$2,893,100	12%	\$1,359,700	7%	\$2,344,700	10%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$1,957,800	7%	\$3,475,800	11%	\$4,108,700	14%	\$2,932,800	12%	\$2,236,100	12%	\$2,890,600	13%
Ethnicity – WHITE	\$17,013,000	57%	\$16,374,500	52%	\$16,130,100	53%	\$10,403,100	42%	\$10,364,100	57%	\$10,506,800	47%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$5,612,000	19%	\$4,707,100	15%	\$5,654,400	19%	\$3,132,400	13%	\$2,176,300	12%	\$3,063,000	14%
Gender - Female Owned more than 50%	\$8,183,600	28%	\$9,826,000	31%	\$8,458,900	28%	\$6,865,200	28%	\$4,634,900	25%	\$7,286,100	33%
Gender - Male Owned	\$15,941,700	54%	\$17,197,400	54%	\$16,084,600	53%	\$14,533,000	59%	\$11,481,200	63%	\$12,038,700	54%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$12,105,500	40%	\$9,843,700	40%	\$5,953,600	33%	\$5,562,300	25%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,892,400	10%	\$2,297,900	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$12,111,800	40%	\$8,705,300	35%	\$8,179,700	45%	\$11,506,000	51%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$2,950,800	10%	\$2,920,000	12%	\$2,266,700	12%	\$2,771,600	12%
Veteran	\$2,039,400	7%	\$3,301,500	10%	\$2,649,500	9%	\$2,731,300	11%	\$879,200	5%	\$1,266,300	6%
Rural	\$3,450,100	12%	\$4,330,900	14%	\$2,814,200	9%	\$3,992,900	16%	\$2,517,700	14%	\$3,224,000	14%
Urban	\$26,287,200	88%	\$27,399,600	86%	\$27,383,700	91%	\$20,537,700	84%	\$15,774,700	86%	\$19,163,800	86%
\$150K and Under	\$17,945,500	60%	\$14,995,100	47%	\$14,631,400	48%	\$11,031,100	45%	\$7,034,800	38%	\$9,435,200	42%
>\$150K - \$350K	\$11,791,800	40%	\$16,735,400	53%	\$15,566,500	52%	\$13,499,500	55%	\$11,257,600	62%	\$12,952,600	58%

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Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All Community Advantage	234		234		220		179		120		153	
All Minority	82	35%	85	36%	78	35%	77	43%	43	36%	63	41%
Ethnicity - AMERICAN INDIAN	2	1%	6	3%	3	1%	7	4%	3	3%	1	1%
Ethnicity - ASIAN OR PACIFIC	24	10%	17	7%	16	7%	25	14%	10	8%	13	8%
Ethnicity – BLACK	25	11%	32	14%	28	13%	27	15%	20	17%	33	22%
Ethnicity – HISPANIC	31	13%	30	13%	31	14%	18	10%	10	8%	16	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	18	8%	24	10%	29	13%	26	15%	12	10%	20	13%
Ethnicity – WHITE	134	57%	125	53%	113	51%	76	42%	65	54%	70	46%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	43	18%	37	16%	-	0%	23	13%	12	10%	17	11%
Gender - Female Owned more than 50%	65	28%	75	32%	-	0%	55	31%	37	31%	54	35%
Gender - Male Owned	126	54%	122	52%	-	0%	101	56%	71	59%	82	54%
Business Age - Existing or more than 2 years old	-	0%	-	0%	91	41%	76	42%	39	33%	38	25%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	14	12%	15	10%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	87	40%	63	35%	54	45%	82	54%
Business Age - Change of Ownership	-	0%	-	0%	18	8%	18	10%	13	11%	17	11%
Veteran	17	0%	24	10%	21	10%	19	11%	4	3%	8	5%
Rural	29	12%	34	15%	23	10%	28	16%	18	15%	23	15%
Urban	205	88%	200	85%	197	90%	151	84%	102	85%	130	85%
\$150K and Under	183	78%	160	68%	150	68%	120	67%	70	58%	94	61%
>\$150K - \$350K	51	22%	74	32%	70	32%	59	33%	50	42%	59	39%

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