

Weekly Approvals Report with data as of 02/18 for each FY

## 7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
<b>All 7(A)</b>	<b>\$8,856,634,200</b>		<b>\$10,004,963,000</b>		<b>\$9,268,395,500</b>		<b>\$7,819,635,800</b>		<b>\$7,302,411,500</b>		<b>\$7,662,627,500</b>	
<b>All Minority</b>	<b>\$2,728,542,700</b>	<b>31%</b>	<b>\$3,053,452,200</b>	<b>31%</b>	<b>\$2,924,416,100</b>	<b>32%</b>	<b>\$2,418,820,100</b>	<b>31%</b>	<b>\$2,008,580,500</b>	<b>28%</b>	<b>\$2,293,170,400</b>	<b>30%</b>
Ethnicity - AMERICAN INDIAN	\$48,980,000	1%	\$79,119,700	1%	\$72,941,300	1%	\$55,120,400	1%	\$49,427,000	1%	\$74,690,800	1%
Ethnicity - ASIAN OR PACIFIC	\$1,960,694,000	22%	\$2,114,131,100	21%	\$1,954,904,000	21%	\$1,683,940,900	22%	\$1,290,930,600	18%	\$1,408,831,200	18%
Ethnicity - BLACK	\$208,874,800	2%	\$270,238,500	3%	\$299,528,500	3%	\$206,435,300	3%	\$195,663,000	3%	\$303,944,800	4%
Ethnicity - HISPANIC	\$509,993,900	6%	\$589,962,900	6%	\$597,042,300	6%	\$473,323,500	6%	\$472,559,900	6%	\$505,703,600	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,565,552,900	18%	\$1,991,050,700	20%	\$1,987,766,900	21%	\$1,748,578,700	22%	\$2,039,467,900	28%	\$1,990,497,200	26%
Ethnicity - WHITE	\$4,562,538,600	52%	\$4,960,460,100	50%	\$4,356,212,500	47%	\$3,652,237,000	47%	\$3,254,363,100	45%	\$3,378,959,900	44%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,333,519,400	15%	\$1,455,706,300	15%	\$1,305,780,600	14%	\$1,116,539,200	14%	\$929,503,200	13%	\$992,344,000	13%
Gender - Female Owned more than 50%	\$1,276,553,600	14%	\$1,370,036,600	14%	\$1,238,772,700	13%	\$1,095,784,000	14%	\$987,680,100	14%	\$1,096,697,600	14%
Gender - Male Owned	\$6,246,561,200	71%	\$7,179,220,100	72%	\$6,723,842,200	73%	\$5,607,312,600	72%	\$5,385,228,200	74%	\$5,573,585,900	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$4,361,086,100	47%	\$3,561,666,500	46%	\$3,576,818,600	49%	\$3,594,950,400	47%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$4,198,000	0%	\$2,303,900	0%	\$928,367,800	13%	\$1,108,037,900	14%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$1,602,660,600	17%	\$1,225,886,600	16%	\$1,050,918,200	14%	\$1,194,594,900	16%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$2,163,820,300	23%	\$2,076,772,000	27%	\$1,743,387,300	24%	\$1,761,941,300	23%
<b>Veteran</b>	<b>\$325,112,200</b>	<b>4%</b>	<b>\$383,651,600</b>	<b>4%</b>	<b>\$351,728,800</b>	<b>4%</b>	<b>\$270,220,500</b>	<b>3%</b>	<b>\$256,349,500</b>	<b>4%</b>	<b>\$265,532,600</b>	<b>3%</b>
<b>Rural</b>	<b>\$1,524,346,800</b>	<b>17%</b>	<b>\$1,619,213,200</b>	<b>16%</b>	<b>\$1,387,526,400</b>	<b>15%</b>	<b>\$1,269,991,000</b>	<b>16%</b>	<b>\$1,254,212,800</b>	<b>17%</b>	<b>\$1,462,359,100</b>	<b>19%</b>
<b>Urban</b>	<b>\$7,332,287,400</b>	<b>83%</b>	<b>\$8,385,749,800</b>	<b>84%</b>	<b>\$7,880,869,100</b>	<b>85%</b>	<b>\$6,549,644,800</b>	<b>84%</b>	<b>\$6,048,198,700</b>	<b>83%</b>	<b>\$6,200,268,400</b>	<b>81%</b>
<b>Export</b>	<b>\$1,115,006,200</b>	<b>13%</b>	<b>\$412,630,500</b>	<b>4%</b>	<b>\$379,963,500</b>	<b>4%</b>	<b>\$271,718,500</b>	<b>3%</b>	<b>\$243,383,900</b>	<b>3%</b>	<b>\$183,551,500</b>	<b>2%</b>
<b>CAPLine</b>	<b>\$86,584,400</b>	<b>1%</b>	<b>\$123,239,500</b>	<b>1%</b>	<b>\$121,435,900</b>	<b>1%</b>	<b>\$73,345,500</b>	<b>1%</b>	<b>\$72,355,500</b>	<b>1%</b>	<b>\$66,050,700</b>	<b>1%</b>
<b>PLP</b>	<b>\$6,086,501,900</b>	<b>69%</b>	<b>\$7,511,220,800</b>	<b>75%</b>	<b>\$7,334,935,400</b>	<b>79%</b>	<b>\$5,857,300,900</b>	<b>75%</b>	<b>\$5,423,979,400</b>	<b>74%</b>	<b>\$5,337,266,500</b>	<b>70%</b>
<b>Express</b>	<b>\$694,582,100</b>	<b>8%</b>	<b>\$757,616,300</b>	<b>8%</b>	<b>\$610,024,300</b>	<b>7%</b>	<b>\$599,229,600</b>	<b>8%</b>	<b>\$533,778,200</b>	<b>7%</b>	<b>\$613,092,400</b>	<b>8%</b>
<b>Community Advantage</b>	<b>\$47,424,500</b>	<b>1%</b>	<b>\$51,081,900</b>	<b>1%</b>	<b>\$47,840,100</b>	<b>1%</b>	<b>\$37,906,100</b>	<b>0%</b>	<b>\$25,747,900</b>	<b>0%</b>	<b>\$34,640,500</b>	<b>0%</b>
<b>\$150K and Under</b>	<b>\$738,350,500</b>	<b>8%</b>	<b>\$804,006,200</b>	<b>8%</b>	<b>\$653,433,300</b>	<b>7%</b>	<b>\$551,935,700</b>	<b>7%</b>	<b>\$336,677,600</b>	<b>5%</b>	<b>\$437,104,400</b>	<b>6%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$967,310,500</b>	<b>11%</b>	<b>\$1,030,593,500</b>	<b>10%</b>	<b>\$1,050,863,800</b>	<b>11%</b>	<b>\$925,583,600</b>	<b>12%</b>	<b>\$668,572,800</b>	<b>9%</b>	<b>\$825,584,800</b>	<b>11%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$4,020,970,300</b>	<b>45%</b>	<b>\$4,446,099,600</b>	<b>44%</b>	<b>\$4,133,750,800</b>	<b>45%</b>	<b>\$3,480,964,300</b>	<b>45%</b>	<b>\$3,491,251,600</b>	<b>48%</b>	<b>\$3,239,343,900</b>	<b>42%</b>
<b>&gt;\$2M</b>	<b>\$3,130,002,900</b>	<b>35%</b>	<b>\$3,724,263,700</b>	<b>37%</b>	<b>\$3,430,347,600</b>	<b>37%</b>	<b>\$2,861,152,200</b>	<b>37%</b>	<b>\$2,805,909,500</b>	<b>38%</b>	<b>\$3,160,594,400</b>	<b>41%</b>

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## 7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
<b>All 7(A)</b>	<b>21,044</b>		<b>22,887</b>		<b>19,619</b>		<b>17,112</b>		<b>12,441</b>		<b>14,678</b>	
<b>All Minority</b>	<b>5,319</b>	<b>25%</b>	<b>5,841</b>	<b>26%</b>	<b>5,212</b>	<b>27%</b>	<b>4,711</b>	<b>28%</b>	<b>3,238</b>	<b>26%</b>	<b>4,093</b>	<b>28%</b>
Ethnicity - AMERICAN INDIAN	147	1%	171	1%	138	1%	144	1%	95	1%	126	1%
Ethnicity - ASIAN OR PACIFIC	2,727	13%	2,870	13%	2,524	13%	2,165	13%	1,437	12%	1,586	11%
Ethnicity - BLACK	778	4%	957	4%	871	4%	784	5%	631	5%	1,037	7%
Ethnicity - HISPANIC	1,667	8%	1,843	8%	1,679	9%	1,618	9%	1,075	9%	1,344	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	3,175	15%	3,866	17%	3,833	20%	3,038	18%	2,691	22%	2,873	20%
Ethnicity - WHITE	12,550	60%	13,180	58%	10,574	54%	9,363	55%	6,512	52%	7,712	53%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	2,867	14%	2,974	13%	2,614	13%	2,167	13%	1,609	13%	1,811	12%
Gender - Female Owned more than 50%	3,836	18%	4,046	18%	3,301	17%	3,205	19%	2,173	17%	2,858	19%
Gender - Male Owned	14,341	68%	15,867	69%	13,704	70%	11,740	69%	8,659	70%	10,009	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	10,264	52%	9,072	53%	6,527	52%	7,294	50%
Business Age - New Business or 2 years or less	-	0%	-	0%	7	0%	3	0%	2,074	17%	3,109	21%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	3,387	17%	2,667	16%	2,129	17%	2,651	18%
Business Age - Change of Ownership	-	0%	-	0%	2,417	12%	2,221	13%	1,706	14%	1,615	11%
<b>Veteran</b>	<b>1,098</b>	<b>5%</b>	<b>1,133</b>	<b>5%</b>	<b>924</b>	<b>5%</b>	<b>834</b>	<b>5%</b>	<b>554</b>	<b>4%</b>	<b>754</b>	<b>5%</b>
<b>Rural</b>	<b>3,649</b>	<b>17%</b>	<b>3,841</b>	<b>17%</b>	<b>3,054</b>	<b>16%</b>	<b>3,000</b>	<b>18%</b>	<b>2,499</b>	<b>20%</b>	<b>3,049</b>	<b>21%</b>
<b>Urban</b>	<b>17,395</b>	<b>83%</b>	<b>19,046</b>	<b>83%</b>	<b>16,565</b>	<b>84%</b>	<b>14,112</b>	<b>82%</b>	<b>9,942</b>	<b>80%</b>	<b>11,629</b>	<b>79%</b>
<b>Export</b>	<b>1,357</b>	<b>6%</b>	<b>322</b>	<b>1%</b>	<b>327</b>	<b>2%</b>	<b>227</b>	<b>1%</b>	<b>198</b>	<b>2%</b>	<b>113</b>	<b>1%</b>
<b>CAPLine</b>	<b>138</b>	<b>1%</b>	<b>121</b>	<b>1%</b>	<b>127</b>	<b>1%</b>	<b>94</b>	<b>1%</b>	<b>85</b>	<b>1%</b>	<b>77</b>	<b>1%</b>
<b>PLP</b>	<b>7,475</b>	<b>36%</b>	<b>10,171</b>	<b>44%</b>	<b>9,882</b>	<b>50%</b>	<b>7,496</b>	<b>44%</b>	<b>6,321</b>	<b>51%</b>	<b>6,589</b>	<b>45%</b>
<b>Express</b>	<b>9,697</b>	<b>46%</b>	<b>10,536</b>	<b>46%</b>	<b>7,916</b>	<b>40%</b>	<b>7,766</b>	<b>45%</b>	<b>4,611</b>	<b>37%</b>	<b>6,313</b>	<b>43%</b>
<b>Community Advantage</b>	<b>370</b>	<b>2%</b>	<b>374</b>	<b>2%</b>	<b>337</b>	<b>2%</b>	<b>271</b>	<b>2%</b>	<b>176</b>	<b>1%</b>	<b>236</b>	<b>2%</b>
<b>\$150K and Under</b>	<b>11,659</b>	<b>55%</b>	<b>12,648</b>	<b>55%</b>	<b>9,643</b>	<b>49%</b>	<b>8,733</b>	<b>51%</b>	<b>5,011</b>	<b>40%</b>	<b>6,854</b>	<b>47%</b>
<b>&gt;\$150K - \$350K</b>	<b>3,662</b>	<b>17%</b>	<b>3,931</b>	<b>17%</b>	<b>4,009</b>	<b>20%</b>	<b>3,508</b>	<b>21%</b>	<b>2,550</b>	<b>20%</b>	<b>3,140</b>	<b>21%</b>
<b>&gt;\$350K - \$2M</b>	<b>4,727</b>	<b>22%</b>	<b>5,143</b>	<b>22%</b>	<b>4,887</b>	<b>25%</b>	<b>3,997</b>	<b>23%</b>	<b>4,006</b>	<b>32%</b>	<b>3,714</b>	<b>25%</b>
<b>&gt;\$2M</b>	<b>996</b>	<b>5%</b>	<b>1,165</b>	<b>5%</b>	<b>1,080</b>	<b>6%</b>	<b>874</b>	<b>5%</b>	<b>874</b>	<b>7%</b>	<b>970</b>	<b>7%</b>

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## 504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
<b>All 504</b>	<b>\$1,852,708,000</b>		<b>\$1,685,492,000</b>		<b>\$1,694,650,000</b>		<b>\$2,415,143,000</b>		<b>\$2,683,383,540</b>		<b>\$4,236,712,290</b>	
<b>All Minority</b>	<b>\$509,753,000</b>	<b>28%</b>	<b>\$413,742,000</b>	<b>25%</b>	<b>\$416,342,000</b>	<b>25%</b>	<b>\$594,712,000</b>	<b>25%</b>	<b>\$637,171,000</b>	<b>24%</b>	<b>\$1,079,861,290</b>	<b>25%</b>
Ethnicity - AMERICAN INDIAN	\$1,679,000	0%	\$1,339,000	0%	\$208,000	0%	\$2,309,000	0%	\$1,672,000	0%	\$13,044,000	0%
Ethnicity - ASIAN OR PACIFIC	\$355,883,000	19%	\$294,482,000	17%	\$260,817,000	15%	\$382,596,000	16%	\$357,924,000	13%	\$710,799,290	17%
Ethnicity - BLACK	\$38,988,000	2%	\$23,197,000	1%	\$28,011,000	2%	\$31,364,000	1%	\$36,871,000	1%	\$65,294,000	2%
Ethnicity - HISPANIC	\$113,203,000	6%	\$94,724,000	6%	\$127,306,000	8%	\$178,443,000	7%	\$240,704,000	9%	\$290,724,000	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$373,251,000	20%	\$450,198,000	27%	\$472,606,000	28%	\$844,514,000	35%	\$645,407,000	24%	\$825,282,000	19%
Ethnicity - WHITE	\$969,704,000	52%	\$821,552,000	49%	\$805,702,000	48%	\$975,917,000	40%	\$1,400,805,540	52%	\$2,331,569,000	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$157,380,000	8%	\$344,297,000	20%	\$317,909,000	19%	\$475,901,000	20%	\$563,776,000	21%	\$791,727,000	19%
Gender - Female Owned more than 50%	\$201,783,000	11%	\$145,981,000	9%	\$189,913,000	11%	\$246,822,000	10%	\$238,850,000	9%	\$378,824,000	9%
Gender - Male Owned	\$1,493,545,000	81%	\$1,195,214,000	71%	\$1,186,828,000	70%	\$1,692,420,000	70%	\$1,880,757,540	70%	\$3,066,161,290	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$1,250,427,000	74%	\$1,871,412,000	77%	\$2,323,602,000	87%	\$3,532,314,000	83%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$2,057,000	0%	\$5,242,000	0%	\$43,560,540	2%	\$58,591,000	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$277,169,000	16%	\$420,963,000	17%	\$255,497,000	10%	\$544,154,290	13%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$8,479,000	1%	\$56,403,000	2%	\$60,724,000	2%	\$101,653,000	2%
<b>Veteran</b>	<b>\$36,036,000</b>	<b>2%</b>	<b>\$26,892,000</b>	<b>2%</b>	<b>\$23,757,000</b>	<b>1%</b>	<b>\$75,424,000</b>	<b>3%</b>	<b>\$52,492,000</b>	<b>2%</b>	<b>\$96,489,000</b>	<b>2%</b>
<b>Rural</b>	<b>\$213,593,000</b>	<b>12%</b>	<b>\$226,806,000</b>	<b>13%</b>	<b>\$216,316,000</b>	<b>13%</b>	<b>\$320,630,000</b>	<b>13%</b>	<b>\$364,184,540</b>	<b>14%</b>	<b>\$616,437,000</b>	<b>15%</b>
<b>Urban</b>	<b>\$1,639,115,000</b>	<b>88%</b>	<b>\$1,458,686,000</b>	<b>87%</b>	<b>\$1,478,334,000</b>	<b>87%</b>	<b>\$2,094,513,000</b>	<b>87%</b>	<b>\$2,319,199,000</b>	<b>86%</b>	<b>\$3,620,275,290</b>	<b>85%</b>
<b>Export</b>	<b>\$31,589,000</b>	<b>2%</b>	<b>\$21,919,000</b>	<b>1%</b>	<b>\$16,987,000</b>	<b>1%</b>	<b>\$36,032,000</b>	<b>1%</b>	<b>\$33,645,000</b>	<b>1%</b>	<b>\$64,199,000</b>	<b>2%</b>
<b>504 Refinance</b>	<b>\$111,110,000</b>	<b>6%</b>	<b>\$57,084,000</b>	<b>3%</b>	<b>\$49,102,000</b>	<b>3%</b>	<b>\$95,406,000</b>	<b>4%</b>	<b>\$177,840,000</b>	<b>7%</b>	<b>\$431,717,000</b>	<b>10%</b>
<b>\$150K and Under</b>	<b>\$24,982,000</b>	<b>1%</b>	<b>\$18,863,000</b>	<b>1%</b>	<b>\$18,148,000</b>	<b>1%</b>	<b>\$23,350,000</b>	<b>1%</b>	<b>\$29,281,540</b>	<b>1%</b>	<b>\$21,377,000</b>	<b>1%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$159,565,000</b>	<b>9%</b>	<b>\$147,965,000</b>	<b>9%</b>	<b>\$136,860,000</b>	<b>8%</b>	<b>\$170,974,000</b>	<b>7%</b>	<b>\$221,895,000</b>	<b>8%</b>	<b>\$241,102,000</b>	<b>6%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$1,039,174,000</b>	<b>56%</b>	<b>\$938,045,000</b>	<b>56%</b>	<b>\$980,140,000</b>	<b>58%</b>	<b>\$1,404,194,000</b>	<b>58%</b>	<b>\$1,589,829,000</b>	<b>59%</b>	<b>\$2,300,963,290</b>	<b>54%</b>
<b>&gt;\$2M</b>	<b>\$628,987,000</b>	<b>34%</b>	<b>\$580,619,000</b>	<b>34%</b>	<b>\$559,502,000</b>	<b>33%</b>	<b>\$816,625,000</b>	<b>34%</b>	<b>\$842,378,000</b>	<b>31%</b>	<b>\$1,673,270,000</b>	<b>39%</b>

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## 504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
<b>All 504</b>	<b>2,322</b>		<b>2,076</b>		<b>2,059</b>		<b>2,804</b>		<b>3,329</b>		<b>4,309</b>	
<b>All Minority</b>	<b>507</b>	<b>22%</b>	<b>445</b>	<b>21%</b>	<b>453</b>	<b>22%</b>	<b>591</b>	<b>21%</b>	<b>735</b>	<b>22%</b>	<b>996</b>	<b>23%</b>
Ethnicity - AMERICAN INDIAN	3	0%	4	0%	1	0%	6	0%	4	0%	25	1%
Ethnicity - ASIAN OR PACIFIC	285	12%	240	12%	217	11%	279	10%	331	10%	513	12%
Ethnicity - BLACK	54	2%	38	2%	43	2%	55	2%	79	2%	88	2%
Ethnicity - HISPANIC	165	7%	163	8%	192	9%	251	9%	321	10%	370	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	354	15%	441	21%	438	21%	836	30%	701	21%	657	15%
Ethnicity - WHITE	1,461	63%	1,190	57%	1,168	57%	1,377	49%	1,893	57%	2,656	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	221	10%	498	24%	496	24%	665	24%	792	24%	998	23%
Gender - Female Owned more than 50%	333	14%	240	12%	256	12%	368	13%	401	12%	522	12%
Gender - Male Owned	1,768	76%	1,338	64%	1,307	63%	1,771	63%	2,136	64%	2,789	65%
Business Age - Existing or more than 2 years old	-	0%	-	0%	1,619	79%	2,275	81%	2,887	87%	3,678	85%
Business Age - New Business or 2 years or less	-	0%	-	0%	4	0%	6	0%	52	2%	65	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	272	13%	412	15%	330	10%	482	11%
Business Age - Change of Ownership	-	0%	-	0%	6	0%	56	2%	60	2%	84	2%
<b>Veteran</b>	<b>70</b>	<b>3%</b>	<b>55</b>	<b>3%</b>	<b>40</b>	<b>2%</b>	<b>90</b>	<b>3%</b>	<b>86</b>	<b>3%</b>	<b>105</b>	<b>2%</b>
<b>Rural</b>	<b>373</b>	<b>16%</b>	<b>363</b>	<b>17%</b>	<b>369</b>	<b>18%</b>	<b>500</b>	<b>18%</b>	<b>558</b>	<b>17%</b>	<b>768</b>	<b>18%</b>
<b>Urban</b>	<b>1,949</b>	<b>84%</b>	<b>1,713</b>	<b>83%</b>	<b>1,690</b>	<b>82%</b>	<b>2,304</b>	<b>82%</b>	<b>2,771</b>	<b>83%</b>	<b>3,541</b>	<b>82%</b>
<b>Export</b>	<b>28</b>	<b>1%</b>	<b>20</b>	<b>1%</b>	<b>16</b>	<b>1%</b>	<b>30</b>	<b>1%</b>	<b>32</b>	<b>1%</b>	<b>47</b>	<b>1%</b>
<b>504 Refinance</b>	<b>105</b>	<b>5%</b>	<b>78</b>	<b>4%</b>	<b>50</b>	<b>2%</b>	<b>99</b>	<b>4%</b>	<b>181</b>	<b>5%</b>	<b>361</b>	<b>8%</b>
<b>\$150K and Under</b>	<b>220</b>	<b>9%</b>	<b>167</b>	<b>8%</b>	<b>157</b>	<b>8%</b>	<b>203</b>	<b>7%</b>	<b>259</b>	<b>8%</b>	<b>183</b>	<b>4%</b>
<b>&gt;\$150K - \$350K</b>	<b>639</b>	<b>28%</b>	<b>595</b>	<b>29%</b>	<b>542</b>	<b>26%</b>	<b>695</b>	<b>25%</b>	<b>877</b>	<b>26%</b>	<b>961</b>	<b>22%</b>
<b>&gt;\$350K - \$2M</b>	<b>1,265</b>	<b>54%</b>	<b>1,135</b>	<b>55%</b>	<b>1,179</b>	<b>57%</b>	<b>1,654</b>	<b>59%</b>	<b>1,926</b>	<b>58%</b>	<b>2,635</b>	<b>61%</b>
<b>&gt;\$2M</b>	<b>198</b>	<b>9%</b>	<b>179</b>	<b>9%</b>	<b>181</b>	<b>9%</b>	<b>252</b>	<b>9%</b>	<b>267</b>	<b>8%</b>	<b>530</b>	<b>12%</b>

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## Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
<b>All Community Advantage</b>	<b>\$47,424,500</b>		<b>\$51,081,900</b>		<b>\$47,840,100</b>		<b>\$37,906,100</b>		<b>\$25,747,900</b>		<b>\$34,640,500</b>	
<b>All Minority</b>	<b>\$16,118,300</b>	<b>34%</b>	<b>\$16,723,300</b>	<b>33%</b>	<b>\$16,091,300</b>	<b>34%</b>	<b>\$16,554,000</b>	<b>44%</b>	<b>\$8,245,500</b>	<b>32%</b>	<b>\$14,312,300</b>	<b>41%</b>
Ethnicity - AMERICAN INDIAN	\$450,000	1%	\$1,107,500	2%	\$725,000	2%	\$721,500	2%	\$261,500	1%	\$100,000	0%
Ethnicity - ASIAN OR PACIFIC	\$5,243,100	11%	\$3,894,600	8%	\$3,118,800	7%	\$5,060,800	13%	\$1,970,600	8%	\$3,426,400	10%
Ethnicity - BLACK	\$4,459,800	9%	\$5,636,600	11%	\$5,990,800	13%	\$6,013,600	16%	\$4,115,200	16%	\$6,888,500	20%
Ethnicity - HISPANIC	\$5,965,400	13%	\$6,084,600	12%	\$6,256,700	13%	\$4,758,100	13%	\$1,898,200	7%	\$3,897,400	11%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$2,505,800	5%	\$6,315,700	12%	\$7,100,100	15%	\$4,942,800	13%	\$2,781,100	11%	\$4,336,200	13%
Ethnicity - WHITE	\$28,800,400	61%	\$28,042,900	55%	\$24,648,700	52%	\$16,409,300	43%	\$14,721,300	57%	\$15,992,000	46%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$7,315,300	15%	\$8,031,100	16%	\$8,511,200	18%	\$5,437,900	14%	\$3,438,300	13%	\$5,259,100	15%
Gender - Female Owned more than 50%	\$13,935,100	29%	\$14,873,600	29%	\$13,339,800	28%	\$10,188,700	27%	\$7,261,700	28%	\$12,249,000	35%
Gender - Male Owned	\$26,174,100	55%	\$28,177,200	55%	\$25,989,100	54%	\$22,279,500	59%	\$15,047,900	58%	\$17,132,400	49%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$17,678,500	37%	\$14,740,700	39%	\$9,239,900	36%	\$9,442,000	27%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$2,127,400	8%	\$2,983,900	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$21,547,400	45%	\$15,166,900	40%	\$11,221,800	44%	\$16,853,300	49%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$4,551,700	10%	\$3,571,900	9%	\$3,158,800	12%	\$4,892,300	14%
<b>Veteran</b>	<b>\$3,807,300</b>	<b>8%</b>	<b>\$6,342,300</b>	<b>12%</b>	<b>\$3,676,400</b>	<b>8%</b>	<b>\$3,553,000</b>	<b>9%</b>	<b>\$1,222,900</b>	<b>5%</b>	<b>\$2,185,300</b>	<b>6%</b>
<b>Rural</b>	<b>\$5,314,300</b>	<b>11%</b>	<b>\$7,201,200</b>	<b>14%</b>	<b>\$4,295,100</b>	<b>9%</b>	<b>\$5,548,400</b>	<b>15%</b>	<b>\$3,119,400</b>	<b>12%</b>	<b>\$4,737,000</b>	<b>14%</b>
<b>Urban</b>	<b>\$42,110,200</b>	<b>89%</b>	<b>\$43,880,700</b>	<b>86%</b>	<b>\$43,545,000</b>	<b>91%</b>	<b>\$32,357,700</b>	<b>85%</b>	<b>\$22,628,500</b>	<b>88%</b>	<b>\$29,903,500</b>	<b>86%</b>
<b>\$150K and Under</b>	<b>\$28,226,400</b>	<b>60%</b>	<b>\$25,689,100</b>	<b>50%</b>	<b>\$20,844,000</b>	<b>44%</b>	<b>\$16,258,900</b>	<b>43%</b>	<b>\$11,166,700</b>	<b>43%</b>	<b>\$14,621,200</b>	<b>42%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$19,198,100</b>	<b>40%</b>	<b>\$25,392,800</b>	<b>50%</b>	<b>\$26,996,100</b>	<b>56%</b>	<b>\$21,647,200</b>	<b>57%</b>	<b>\$14,581,200</b>	<b>57%</b>	<b>\$20,019,300</b>	<b>58%</b>

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## Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
<b>All Community Advantage</b>	<b>370</b>		<b>374</b>		<b>337</b>		<b>271</b>		<b>176</b>		<b>236</b>	
<b>All Minority</b>	<b>123</b>	<b>33%</b>	<b>121</b>	<b>32%</b>	<b>118</b>	<b>35%</b>	<b>118</b>	<b>44%</b>	<b>65</b>	<b>37%</b>	<b>101</b>	<b>43%</b>
Ethnicity - AMERICAN INDIAN	3	1%	7	2%	4	1%	9	3%	3	2%	1	0%
Ethnicity - ASIAN OR PACIFIC	34	9%	26	7%	24	7%	33	12%	15	9%	22	9%
Ethnicity – BLACK	40	11%	44	12%	42	12%	44	16%	32	18%	52	22%
Ethnicity – HISPANIC	46	12%	44	12%	48	14%	32	12%	15	9%	26	11%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	23	6%	43	11%	53	16%	37	14%	15	9%	29	12%
Ethnicity – WHITE	224	61%	210	56%	166	49%	116	43%	96	55%	106	45%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	61	16%	60	16%	-	0%	39	14%	23	13%	31	13%
Gender - Female Owned more than 50%	110	30%	119	32%	-	0%	80	30%	55	31%	92	39%
Gender - Male Owned	199	54%	195	52%	-	0%	152	56%	98	56%	113	48%
Business Age - Existing or more than 2 years old	-	0%	-	0%	129	38%	107	39%	62	35%	62	26%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	18	10%	20	8%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	149	44%	109	40%	77	44%	123	52%
Business Age - Change of Ownership	-	0%	-	0%	28	8%	22	8%	19	11%	29	12%
<b>Veteran</b>	<b>30</b>	<b>0%</b>	<b>46</b>	<b>12%</b>	<b>28</b>	<b>8%</b>	<b>26</b>	<b>10%</b>	<b>7</b>	<b>4%</b>	<b>14</b>	<b>6%</b>
<b>Rural</b>	<b>45</b>	<b>12%</b>	<b>58</b>	<b>16%</b>	<b>32</b>	<b>9%</b>	<b>38</b>	<b>14%</b>	<b>24</b>	<b>14%</b>	<b>35</b>	<b>15%</b>
<b>Urban</b>	<b>325</b>	<b>88%</b>	<b>316</b>	<b>84%</b>	<b>305</b>	<b>91%</b>	<b>233</b>	<b>86%</b>	<b>152</b>	<b>86%</b>	<b>201</b>	<b>85%</b>
<b>\$150K and Under</b>	<b>286</b>	<b>77%</b>	<b>260</b>	<b>70%</b>	<b>215</b>	<b>64%</b>	<b>175</b>	<b>65%</b>	<b>111</b>	<b>63%</b>	<b>145</b>	<b>61%</b>
<b>&gt;\$150K - \$350K</b>	<b>84</b>	<b>23%</b>	<b>114</b>	<b>30%</b>	<b>122</b>	<b>36%</b>	<b>96</b>	<b>35%</b>	<b>65</b>	<b>37%</b>	<b>91</b>	<b>39%</b>

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