

Weekly Approvals Report with data as of 04/15 for each FY

7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 7(A)	\$12,880,911,600		\$13,322,221,400		\$12,168,646,100		\$10,571,370,400		\$11,951,914,100		\$11,739,237,400	
All Minority	\$3,854,108,800	30%	\$4,023,276,400	30%	\$3,803,078,700	31%	\$3,150,607,600	30%	\$3,392,124,600	28%	\$3,683,999,000	31%
Ethnicity - AMERICAN INDIAN	\$69,672,400	1%	\$98,434,000	1%	\$89,289,500	1%	\$69,890,400	1%	\$77,926,000	1%	\$110,631,700	1%
Ethnicity - ASIAN OR PACIFIC	\$2,767,507,600	21%	\$2,784,903,100	21%	\$2,542,230,400	21%	\$2,179,814,900	21%	\$2,269,438,100	19%	\$2,321,881,300	20%
Ethnicity - BLACK	\$291,842,700	2%	\$362,569,300	3%	\$379,811,500	3%	\$268,084,300	3%	\$327,073,600	3%	\$462,217,800	4%
Ethnicity - HISPANIC	\$721,508,100	6%	\$777,370,000	6%	\$791,747,300	7%	\$632,818,000	6%	\$717,560,900	6%	\$789,268,200	7%
Ethnicity - MULTI-GROUP	\$3,578,000	0%	\$0	0%	\$0	0%	\$0	0%	\$126,000	0%	\$0	0%
Ethnicity - UNDETERMINED	\$2,366,727,800	18%	\$2,661,065,800	20%	\$2,592,393,500	21%	\$2,364,117,800	22%	\$3,367,595,500	28%	\$2,956,848,400	25%
Ethnicity - WHITE	\$6,660,075,000	52%	\$6,637,879,200	50%	\$5,773,173,900	47%	\$5,056,645,000	48%	\$5,192,194,000	43%	\$5,098,390,000	43%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,968,868,600	15%	\$1,971,448,000	15%	\$1,745,348,300	14%	\$1,483,354,400	14%	\$1,517,073,900	13%	\$1,556,103,700	13%
Gender - Female Owned more than 50%	\$1,801,692,300	14%	\$1,844,357,800	14%	\$1,671,441,500	14%	\$1,423,028,500	13%	\$1,617,861,700	14%	\$1,716,607,000	15%
Gender - Male Owned	\$9,110,350,700	71%	\$9,506,415,600	71%	\$8,751,856,300	72%	\$7,664,987,500	73%	\$8,816,978,500	74%	\$8,466,526,700	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$5,684,411,200	47%	\$4,829,481,400	46%	\$5,874,953,100	49%	\$5,351,076,000	46%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$7,312,000	0%	\$41,517,700	0%	\$1,647,968,200	14%	\$1,852,867,500	16%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$2,142,758,800	18%	\$1,658,753,000	16%	\$1,697,622,700	14%	\$1,853,162,300	16%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$2,849,697,700	23%	\$2,843,186,800	27%	\$2,728,080,900	23%	\$2,678,169,300	23%
Veteran	\$499,941,500	4%	\$492,092,000	4%	\$474,636,700	4%	\$364,225,100	3%	\$387,576,800	3%	\$396,229,700	3%
Rural	\$2,182,076,000	17%	\$2,123,152,400	16%	\$1,830,862,700	15%	\$1,736,842,700	16%	\$2,117,376,000	18%	\$2,227,075,100	19%
Urban	\$10,698,835,600	83%	\$11,199,069,000	84%	\$10,337,783,400	85%	\$8,834,527,700	84%	\$9,834,538,100	82%	\$9,512,162,300	81%
Export	\$1,266,570,900	10%	\$547,137,300	4%	\$498,358,900	4%	\$387,700,900	4%	\$357,297,000	3%	\$263,978,600	2%
CAPLine	\$134,621,900	1%	\$169,959,600	1%	\$146,890,900	1%	\$119,891,500	1%	\$129,837,500	1%	\$104,403,700	1%
PLP	\$8,928,120,600	69%	\$9,901,889,000	74%	\$9,328,477,700	77%	\$7,770,480,900	74%	\$9,036,435,500	76%	\$8,457,533,700	72%
Express	\$1,038,231,900	8%	\$1,052,699,000	8%	\$866,561,300	7%	\$821,378,800	8%	\$869,316,600	7%	\$929,961,000	8%
Community Advantage	\$72,330,100	1%	\$73,362,300	1%	\$67,926,900	1%	\$54,539,700	1%	\$38,932,900	0%	\$50,996,800	0%
\$150K and Under	\$1,121,770,800	9%	\$1,134,730,500	9%	\$936,005,400	8%	\$744,433,800	7%	\$541,929,000	5%	\$659,903,800	6%
>\$150K - \$350K	\$1,407,172,400	11%	\$1,433,787,800	11%	\$1,430,631,100	12%	\$1,246,579,600	12%	\$1,076,004,300	9%	\$1,259,229,500	11%
>\$350K - \$2M	\$5,879,823,300	46%	\$5,862,375,300	44%	\$5,326,433,200	44%	\$4,646,434,900	44%	\$5,635,171,300	47%	\$4,964,011,400	42%
>\$2M	\$4,472,145,100	35%	\$4,891,327,800	37%	\$4,475,576,400	37%	\$3,933,922,100	37%	\$4,698,809,500	39%	\$4,856,092,700	41%

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7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 7(A)	31,070		31,696		27,054		23,156		19,970		22,334	
All Minority	7,760	25%	8,023	25%	7,096	26%	6,141	27%	5,178	26%	6,293	28%
Ethnicity - AMERICAN INDIAN	222	1%	231	1%	194	1%	191	1%	149	1%	184	1%
Ethnicity - ASIAN OR PACIFIC	3,877	12%	3,883	12%	3,387	13%	2,813	12%	2,382	12%	2,465	11%
Ethnicity - BLACK	1,178	4%	1,325	4%	1,150	4%	1,017	4%	988	5%	1,547	7%
Ethnicity - HISPANIC	2,481	8%	2,584	8%	2,365	9%	2,120	9%	1,658	8%	2,097	9%
Ethnicity - MULTI-GROUP	2	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Ethnicity - UNDETERMINED	4,761	15%	5,257	17%	5,346	20%	4,092	18%	4,368	22%	4,302	19%
Ethnicity - WHITE	18,549	60%	18,416	58%	14,612	54%	12,923	56%	10,424	52%	11,739	53%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	4,227	14%	4,185	13%	3,549	13%	2,918	13%	2,647	13%	2,818	13%
Gender - Female Owned more than 50%	5,597	18%	5,565	18%	4,578	17%	4,266	18%	3,464	17%	4,326	19%
Gender - Male Owned	21,246	68%	21,946	69%	18,927	70%	15,972	69%	13,859	69%	15,190	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	14,344	53%	12,386	53%	10,400	52%	11,031	49%
Business Age - New Business or 2 years or less	-	0%	-	0%	10	0%	130	1%	3,461	17%	4,839	22%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	4,472	17%	3,553	15%	3,487	17%	4,027	18%
Business Age - Change of Ownership	-	0%	-	0%	3,232	12%	2,990	13%	2,616	13%	2,423	11%
Veteran	1,673	5%	1,536	5%	1,322	5%	1,132	5%	879	4%	1,102	5%
Rural	5,360	17%	5,330	17%	4,308	16%	4,071	18%	4,162	21%	4,617	21%
Urban	25,710	83%	26,366	83%	22,746	84%	19,085	82%	15,808	79%	17,717	79%
Export	1,538	5%	442	1%	441	2%	315	1%	261	1%	175	1%
CAPLine	204	1%	171	1%	166	1%	135	1%	148	1%	117	1%
PLP	11,675	38%	13,763	43%	12,909	48%	9,907	43%	10,380	52%	10,211	46%
Express	14,392	46%	14,831	47%	11,395	42%	10,667	46%	7,332	37%	9,641	43%
Community Advantage	547	2%	544	2%	482	2%	380	2%	269	1%	346	2%
\$150K and Under	17,429	56%	17,870	56%	13,895	51%	11,893	51%	7,924	40%	10,423	47%
>\$150K - \$350K	5,336	17%	5,480	17%	5,457	20%	4,709	20%	4,100	21%	4,781	21%
>\$350K - \$2M	6,877	22%	6,811	21%	6,291	23%	5,353	23%	6,481	32%	5,644	25%
>\$2M	1,428	5%	1,535	5%	1,411	5%	1,201	5%	1,465	7%	1,486	7%

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504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 504	\$2,752,266,000		\$2,296,462,000		\$2,439,588,000		\$3,310,844,000		\$3,963,450,540		\$5,611,738,290	
All Minority	\$703,623,000	26%	\$566,168,000	25%	\$573,427,000	24%	\$799,710,000	24%	\$902,017,000	23%	\$1,479,153,290	26%
Ethnicity - AMERICAN INDIAN	\$4,870,000	0%	\$1,484,000	0%	\$1,154,000	0%	\$2,447,000	0%	\$3,453,000	0%	\$27,100,000	0%
Ethnicity - ASIAN OR PACIFIC	\$490,482,000	18%	\$393,850,000	17%	\$356,757,000	15%	\$510,868,000	15%	\$517,745,000	13%	\$936,852,290	17%
Ethnicity - BLACK	\$58,391,000	2%	\$36,000,000	2%	\$40,059,000	2%	\$40,663,000	1%	\$54,557,000	1%	\$88,654,000	2%
Ethnicity - HISPANIC	\$149,880,000	5%	\$134,834,000	6%	\$175,457,000	7%	\$245,732,000	7%	\$326,262,000	8%	\$426,547,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$608,360,000	22%	\$637,350,000	28%	\$713,172,000	29%	\$1,136,036,000	34%	\$912,024,000	23%	\$1,041,969,000	19%
Ethnicity - WHITE	\$1,440,283,000	52%	\$1,092,944,000	48%	\$1,152,989,000	47%	\$1,375,098,000	42%	\$2,149,409,540	54%	\$3,090,616,000	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$257,843,000	9%	\$460,799,000	20%	\$475,742,000	20%	\$691,706,000	21%	\$809,240,000	20%	\$1,092,650,000	19%
Gender - Female Owned more than 50%	\$283,560,000	10%	\$213,080,000	9%	\$256,505,000	11%	\$337,785,000	10%	\$336,475,000	8%	\$518,101,000	9%
Gender - Male Owned	\$2,210,863,000	80%	\$1,622,583,000	71%	\$1,707,341,000	70%	\$2,281,353,000	69%	\$2,817,735,540	71%	\$4,000,987,290	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$1,780,558,000	73%	\$2,579,750,000	78%	\$3,428,969,000	87%	\$4,717,057,000	84%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$5,249,000	0%	\$10,834,000	0%	\$54,137,540	1%	\$69,484,000	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$410,250,000	17%	\$567,133,000	17%	\$401,436,000	10%	\$694,377,290	12%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$11,070,000	0%	\$76,903,000	2%	\$78,908,000	2%	\$130,820,000	2%
Veteran	\$53,235,000	2%	\$33,942,000	1%	\$31,150,000	1%	\$88,613,000	3%	\$75,585,000	2%	\$125,911,000	2%
Rural	\$319,089,000	12%	\$307,704,000	13%	\$322,860,000	13%	\$443,690,000	13%	\$540,424,540	14%	\$835,421,000	15%
Urban	\$2,433,177,000	88%	\$1,988,758,000	87%	\$2,116,728,000	87%	\$2,867,154,000	87%	\$3,423,026,000	86%	\$4,776,317,290	85%
Export	\$50,287,000	2%	\$26,562,000	1%	\$27,542,000	1%	\$56,721,000	2%	\$60,519,000	2%	\$89,130,000	2%
504 Refinance	\$181,585,000	7%	\$75,062,000	3%	\$75,432,000	3%	\$140,927,000	4%	\$261,844,000	7%	\$628,592,000	11%
\$150K and Under	\$34,389,000	1%	\$26,881,000	1%	\$27,249,000	1%	\$34,336,000	1%	\$42,624,540	1%	\$25,999,000	0%
>\$150K - \$350K	\$219,562,000	8%	\$204,642,000	9%	\$203,862,000	8%	\$242,589,000	7%	\$320,658,000	8%	\$304,238,000	5%
>\$350K - \$2M	\$1,544,968,000	56%	\$1,292,083,000	56%	\$1,438,339,000	59%	\$1,942,132,000	59%	\$2,318,986,000	59%	\$3,077,436,290	55%
>\$2M	\$953,347,000	35%	\$772,856,000	34%	\$770,138,000	32%	\$1,091,787,000	33%	\$1,281,182,000	32%	\$2,204,065,000	39%

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504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 504	3,348		2,874		3,026		3,925		4,843		5,633	
All Minority	719	21%	612	21%	658	22%	803	20%	1,045	22%	1,343	24%
Ethnicity - AMERICAN INDIAN	7	0%	5	0%	4	0%	7	0%	8	0%	38	1%
Ethnicity - ASIAN OR PACIFIC	395	12%	326	11%	318	11%	380	10%	481	10%	667	12%
Ethnicity - BLACK	75	2%	57	2%	63	2%	68	2%	108	2%	120	2%
Ethnicity - HISPANIC	242	7%	224	8%	273	9%	348	9%	448	9%	518	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	557	17%	636	22%	696	23%	1,164	30%	918	19%	849	15%
Ethnicity - WHITE	2,072	62%	1,626	57%	1,672	55%	1,958	50%	2,880	59%	3,441	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	335	10%	694	24%	731	24%	946	24%	1,145	24%	1,344	24%
Gender - Female Owned more than 50%	478	14%	341	12%	373	12%	492	13%	578	12%	681	12%
Gender - Male Owned	2,535	76%	1,839	64%	1,922	64%	2,487	63%	3,120	64%	3,608	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	2,368	78%	3,186	81%	4,177	86%	4,822	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	7	0%	17	0%	66	1%	78	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	406	13%	572	15%	516	11%	621	11%
Business Age - Change of Ownership	-	0%	-	0%	9	0%	78	2%	84	2%	112	2%
Veteran	106	3%	75	3%	52	2%	118	3%	120	2%	142	3%
Rural	530	16%	486	17%	545	18%	695	18%	834	17%	1,004	18%
Urban	2,818	84%	2,388	83%	2,481	82%	3,230	82%	4,009	83%	4,629	82%
Export	37	1%	24	1%	25	1%	43	1%	56	1%	66	1%
504 Refinance	155	5%	101	4%	82	3%	133	3%	265	5%	525	9%
\$150K and Under	302	9%	234	8%	237	8%	298	8%	376	8%	223	4%
>\$150K - \$350K	889	27%	821	29%	811	27%	991	25%	1,266	26%	1,211	21%
>\$350K - \$2M	1,860	56%	1,575	55%	1,730	57%	2,291	58%	2,793	58%	3,500	62%
>\$2M	297	9%	244	8%	248	8%	345	9%	408	8%	699	12%

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Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All Community Advantage	\$72,330,100		\$73,362,300		\$67,926,900		\$54,539,700		\$38,932,900		\$50,996,800	
All Minority	\$24,548,600	34%	\$25,332,700	35%	\$25,342,900	37%	\$21,776,400	40%	\$14,665,800	38%	\$20,952,500	41%
Ethnicity - AMERICAN INDIAN	\$450,000	1%	\$1,153,400	2%	\$925,000	1%	\$940,500	2%	\$331,500	1%	\$100,000	0%
Ethnicity - ASIAN OR PACIFIC	\$7,536,100	10%	\$6,181,500	8%	\$4,818,900	7%	\$6,256,300	11%	\$4,196,300	11%	\$4,703,900	9%
Ethnicity – BLACK	\$7,787,500	11%	\$7,722,300	11%	\$8,421,000	12%	\$7,417,800	14%	\$6,235,000	16%	\$9,976,800	20%
Ethnicity – HISPANIC	\$8,775,000	12%	\$10,275,500	14%	\$11,178,000	16%	\$7,161,800	13%	\$3,903,000	10%	\$6,171,800	12%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$5,324,400	7%	\$8,789,800	12%	\$8,253,700	12%	\$7,940,800	15%	\$3,959,900	10%	\$5,983,900	12%
Ethnicity – WHITE	\$42,457,100	59%	\$39,239,800	53%	\$34,330,300	51%	\$24,822,500	46%	\$20,307,200	52%	\$24,060,400	47%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$12,061,500	17%	\$11,308,100	15%	\$11,891,000	18%	\$8,633,400	16%	\$4,622,400	12%	\$9,226,300	18%
Gender - Female Owned more than 50%	\$20,268,400	28%	\$20,951,300	29%	\$19,316,100	28%	\$13,323,700	24%	\$11,474,900	29%	\$17,878,500	35%
Gender - Male Owned	\$40,000,200	55%	\$41,102,900	56%	\$36,719,800	54%	\$32,582,600	60%	\$22,835,600	59%	\$23,892,000	47%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$23,718,600	35%	\$22,123,600	41%	\$14,677,000	38%	\$14,273,000	28%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$250,000	0%	\$3,193,400	8%	\$5,135,300	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$29,711,300	44%	\$19,362,100	36%	\$16,573,600	43%	\$24,124,000	47%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$7,121,300	10%	\$6,609,400	12%	\$4,488,900	12%	\$6,995,500	14%
Veteran	\$6,889,600	10%	\$7,154,300	10%	\$6,330,700	9%	\$5,081,500	9%	\$1,908,900	5%	\$3,647,500	7%
Rural	\$7,915,800	11%	\$9,263,400	13%	\$6,516,700	10%	\$7,099,600	13%	\$4,720,300	12%	\$6,919,200	14%
Urban	\$64,414,300	89%	\$64,098,900	87%	\$61,410,200	90%	\$47,440,100	87%	\$34,212,600	88%	\$44,077,600	86%
\$150K and Under	\$38,319,600	53%	\$38,170,600	52%	\$29,902,000	44%	\$23,711,400	43%	\$17,433,500	45%	\$21,538,300	42%
>\$150K - \$350K	\$34,010,500	47%	\$35,191,700	48%	\$38,024,900	56%	\$30,828,300	57%	\$21,499,400	55%	\$29,458,500	58%

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Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All Community Advantage	547		544		482		380		269		346	
All Minority	181	33%	194	36%	181	38%	153	40%	110	41%	146	42%
Ethnicity - AMERICAN INDIAN	3	1%	8	1%	5	1%	10	3%	4	1%	1	0%
Ethnicity - ASIAN OR PACIFIC	46	8%	42	8%	34	7%	40	11%	28	10%	28	8%
Ethnicity – BLACK	66	12%	62	11%	62	13%	55	14%	50	19%	74	21%
Ethnicity – HISPANIC	66	12%	82	15%	80	17%	48	13%	28	10%	43	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	41	7%	62	11%	68	14%	56	15%	23	9%	41	12%
Ethnicity – WHITE	325	59%	288	53%	233	48%	171	45%	136	51%	159	46%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	94	17%	83	15%	-	0%	56	15%	32	12%	55	16%
Gender - Female Owned more than 50%	156	29%	170	31%	-	0%	104	27%	87	32%	133	38%
Gender - Male Owned	297	54%	291	53%	-	0%	220	58%	150	56%	158	46%
Business Age - Existing or more than 2 years old	-	0%	-	0%	179	37%	159	42%	95	35%	91	26%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	1	0%	27	10%	36	10%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	207	43%	137	36%	120	45%	178	51%
Business Age - Change of Ownership	-	0%	-	0%	42	9%	37	10%	27	10%	39	11%
Veteran	51	0%	55	10%	45	9%	36	9%	12	4%	24	7%
Rural	65	12%	75	14%	46	10%	48	13%	35	13%	50	14%
Urban	482	88%	469	86%	436	90%	332	87%	234	87%	296	86%
\$150K and Under	398	73%	386	71%	310	64%	243	64%	174	65%	213	62%
>\$150K - \$350K	149	27%	158	29%	172	36%	137	36%	95	35%	133	38%

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