

Weekly Approvals Report with data as of 04/22 for each FY

7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 7(A)	\$13,431,771,700		\$13,802,459,900		\$12,556,769,400		\$11,264,378,100		\$12,650,494,000		\$12,306,237,200	
All Minority	\$4,013,961,700	30%	\$4,176,180,200	30%	\$3,904,064,100	31%	\$3,348,925,000	30%	\$3,610,597,500	29%	\$3,852,632,000	31%
Ethnicity - AMERICAN INDIAN	\$72,454,800	1%	\$101,374,500	1%	\$90,214,800	1%	\$77,650,400	1%	\$82,990,800	1%	\$110,861,700	1%
Ethnicity - ASIAN OR PACIFIC	\$2,887,092,000	21%	\$2,904,928,600	21%	\$2,617,051,200	21%	\$2,298,129,000	20%	\$2,427,880,700	19%	\$2,420,464,400	20%
Ethnicity - BLACK	\$299,975,800	2%	\$373,890,100	3%	\$391,698,100	3%	\$299,218,800	3%	\$335,118,200	3%	\$490,612,500	4%
Ethnicity - HISPANIC	\$750,861,100	6%	\$795,987,000	6%	\$805,100,000	6%	\$673,926,800	6%	\$764,481,800	6%	\$827,194,400	7%
Ethnicity - MULTI-GROUP	\$3,578,000	0%	\$0	0%	\$0	0%	\$0	0%	\$126,000	0%	\$3,499,000	0%
Ethnicity - UNDETERMINED	\$2,483,606,900	18%	\$2,750,968,000	20%	\$2,660,654,600	21%	\$2,552,019,200	23%	\$3,581,446,000	28%	\$3,104,595,600	25%
Ethnicity - WHITE	\$6,934,203,100	52%	\$6,875,311,700	50%	\$5,992,050,700	48%	\$5,363,433,900	48%	\$5,458,450,500	43%	\$5,349,009,600	43%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,056,119,000	15%	\$2,072,873,700	15%	\$1,792,764,900	14%	\$1,592,012,800	14%	\$1,579,156,200	12%	\$1,648,303,300	13%
Gender - Female Owned more than 50%	\$1,881,881,900	14%	\$1,893,503,100	14%	\$1,743,291,700	14%	\$1,514,633,300	13%	\$1,721,655,600	14%	\$1,787,797,600	15%
Gender - Male Owned	\$9,493,770,800	71%	\$9,836,083,100	71%	\$9,020,712,800	72%	\$8,157,732,000	72%	\$9,349,682,200	74%	\$8,870,136,300	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$5,882,531,700	47%	\$5,173,346,000	46%	\$6,275,521,700	50%	\$5,613,973,700	46%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$7,312,000	0%	\$144,341,500	1%	\$1,733,660,500	14%	\$1,946,665,300	16%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$2,204,229,900	18%	\$1,777,572,600	16%	\$1,778,321,400	14%	\$1,949,602,200	16%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$2,929,022,200	23%	\$2,970,686,500	26%	\$2,859,701,200	23%	\$2,791,717,400	23%
Veteran	\$524,623,100	4%	\$505,942,100	4%	\$500,448,600	4%	\$378,339,400	3%	\$415,525,200	3%	\$429,660,000	3%
Rural	\$2,275,461,600	17%	\$2,193,384,900	16%	\$1,898,640,400	15%	\$1,819,429,500	16%	\$2,227,408,500	18%	\$2,331,708,500	19%
Urban	\$11,156,310,100	83%	\$11,609,075,000	84%	\$10,658,129,000	85%	\$9,444,948,600	84%	\$10,423,085,500	82%	\$9,974,528,700	81%
Export	\$1,283,995,200	10%	\$556,136,800	4%	\$508,501,400	4%	\$397,468,300	4%	\$373,600,400	3%	\$268,135,400	2%
CAPLine	\$146,496,900	1%	\$178,167,600	1%	\$149,590,900	1%	\$124,746,500	1%	\$135,275,000	1%	\$109,228,700	1%
PLP	\$9,338,911,400	70%	\$10,267,011,200	74%	\$9,618,238,400	77%	\$8,373,149,900	74%	\$9,611,653,000	76%	\$8,909,549,000	72%
Express	\$1,079,342,300	8%	\$1,087,152,900	8%	\$900,055,100	7%	\$857,341,600	8%	\$925,896,500	7%	\$974,815,500	8%
Community Advantage	\$76,042,100	1%	\$75,240,500	1%	\$71,812,000	1%	\$55,705,200	0%	\$40,704,000	0%	\$52,464,900	0%
\$150K and Under	\$1,169,950,100	9%	\$1,177,086,800	9%	\$974,561,300	8%	\$772,885,700	7%	\$566,159,400	4%	\$692,839,000	6%
>\$150K - \$350K	\$1,461,383,700	11%	\$1,480,584,100	11%	\$1,484,550,300	12%	\$1,307,670,300	12%	\$1,141,160,500	9%	\$1,320,495,000	11%
>\$350K - \$2M	\$6,116,190,600	46%	\$6,068,342,100	44%	\$5,498,361,500	44%	\$4,978,096,200	44%	\$5,938,761,400	47%	\$5,196,317,400	42%
>\$2M	\$4,684,247,300	35%	\$5,076,446,900	37%	\$4,599,296,300	37%	\$4,205,725,900	37%	\$5,004,412,700	40%	\$5,096,585,800	41%

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7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 7(A)	32,340		32,850		28,097		24,322		21,012		23,411	
All Minority	8,075	25%	8,310	25%	7,351	26%	6,417	26%	5,447	26%	6,604	28%
Ethnicity - AMERICAN INDIAN	231	1%	237	1%	199	1%	197	1%	161	1%	186	1%
Ethnicity - ASIAN OR PACIFIC	4,027	12%	4,029	12%	3,505	12%	2,950	12%	2,515	12%	2,590	11%
Ethnicity - BLACK	1,223	4%	1,378	4%	1,200	4%	1,063	4%	1,028	5%	1,636	7%
Ethnicity - HISPANIC	2,592	8%	2,666	8%	2,447	9%	2,207	9%	1,742	8%	2,191	9%
Ethnicity - MULTI-GROUP	2	0%	-	0%	-	0%	-	0%	1	0%	1	0%
Ethnicity - UNDETERMINED	4,952	15%	5,449	17%	5,521	20%	4,355	18%	4,629	22%	4,497	19%
Ethnicity - WHITE	19,313	60%	19,091	58%	15,225	54%	13,550	56%	10,936	52%	12,310	53%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	4,415	14%	4,335	13%	3,665	13%	3,082	13%	2,755	13%	2,964	13%
Gender - Female Owned more than 50%	5,831	18%	5,751	18%	4,783	17%	4,471	18%	3,644	17%	4,541	19%
Gender - Male Owned	22,094	68%	22,764	69%	19,649	70%	16,769	69%	14,613	70%	15,906	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	14,924	53%	13,022	54%	10,998	52%	11,591	50%
Business Age - New Business or 2 years or less	-	0%	-	0%	10	0%	321	1%	3,629	17%	5,063	22%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	4,638	17%	3,772	16%	3,640	17%	4,227	18%
Business Age - Change of Ownership	-	0%	-	0%	3,333	12%	3,110	13%	2,739	13%	2,515	11%
Veteran	1,737	5%	1,591	5%	1,381	5%	1,187	5%	921	4%	1,171	5%
Rural	5,568	17%	5,524	17%	4,490	16%	4,230	17%	4,371	21%	4,832	21%
Urban	26,772	83%	27,326	83%	23,607	84%	20,092	83%	16,641	79%	18,579	79%
Export	1,560	5%	453	1%	456	2%	324	1%	269	1%	181	1%
CAPLine	217	1%	180	1%	172	1%	141	1%	154	1%	125	1%
PLP	12,241	38%	14,268	43%	13,355	48%	10,559	43%	10,943	52%	10,741	46%
Express	14,967	46%	15,366	47%	11,884	42%	11,113	46%	7,717	37%	10,088	43%
Community Advantage	574	2%	558	2%	514	2%	388	2%	280	1%	359	2%
\$150K and Under	18,150	56%	18,545	56%	14,498	52%	12,366	51%	8,277	39%	10,929	47%
>\$150K - \$350K	5,546	17%	5,661	17%	5,657	20%	4,936	20%	4,346	21%	5,008	21%
>\$350K - \$2M	7,154	22%	7,053	21%	6,492	23%	5,733	24%	6,834	33%	5,915	25%
>\$2M	1,490	5%	1,591	5%	1,450	5%	1,287	5%	1,555	7%	1,559	7%

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504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 504	\$2,855,639,000		\$2,382,767,000		\$2,568,521,000		\$3,380,966,000		\$4,103,639,540		\$5,764,916,290	
All Minority	\$730,521,000	26%	\$588,287,000	25%	\$605,963,000	24%	\$813,050,000	24%	\$934,956,000	23%	\$1,529,371,290	27%
Ethnicity - AMERICAN INDIAN	\$4,870,000	0%	\$1,484,000	0%	\$1,154,000	0%	\$2,447,000	0%	\$3,743,000	0%	\$28,540,000	0%
Ethnicity - ASIAN OR PACIFIC	\$510,531,000	18%	\$407,267,000	17%	\$373,658,000	15%	\$514,169,000	15%	\$533,389,000	13%	\$958,669,290	17%
Ethnicity - BLACK	\$60,392,000	2%	\$36,920,000	2%	\$41,071,000	2%	\$45,740,000	1%	\$56,535,000	1%	\$93,217,000	2%
Ethnicity - HISPANIC	\$154,728,000	5%	\$142,616,000	6%	\$190,080,000	7%	\$250,694,000	7%	\$341,289,000	8%	\$448,945,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$629,326,000	22%	\$671,930,000	28%	\$745,319,000	29%	\$1,154,688,000	34%	\$920,519,000	22%	\$1,075,804,000	19%
Ethnicity - WHITE	\$1,495,792,000	52%	\$1,122,550,000	47%	\$1,217,239,000	47%	\$1,413,228,000	42%	\$2,248,164,540	55%	\$3,159,741,000	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$269,534,000	9%	\$489,356,000	21%	\$499,289,000	19%	\$708,520,000	21%	\$837,576,000	20%	\$1,122,811,000	19%
Gender - Female Owned more than 50%	\$290,524,000	10%	\$218,743,000	9%	\$271,510,000	11%	\$346,359,000	10%	\$346,735,000	8%	\$528,758,000	9%
Gender - Male Owned	\$2,295,581,000	80%	\$1,674,668,000	70%	\$1,797,722,000	70%	\$2,326,087,000	69%	\$2,919,328,540	71%	\$4,113,347,290	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$1,885,814,000	73%	\$2,628,559,000	78%	\$3,551,954,000	87%	\$4,841,336,000	84%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$5,249,000	0%	\$10,951,000	0%	\$54,626,540	1%	\$71,982,000	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$422,801,000	16%	\$587,037,000	17%	\$412,353,000	10%	\$715,506,290	12%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$11,907,000	0%	\$78,195,000	2%	\$84,706,000	2%	\$136,092,000	2%
Veteran	\$57,027,000	2%	\$36,730,000	2%	\$32,901,000	1%	\$92,801,000	3%	\$80,808,000	2%	\$127,588,000	2%
Rural	\$330,620,000	12%	\$323,298,000	14%	\$328,701,000	13%	\$454,381,000	13%	\$561,417,540	14%	\$863,906,000	15%
Urban	\$2,525,019,000	88%	\$2,059,469,000	86%	\$2,239,820,000	87%	\$2,926,585,000	87%	\$3,542,222,000	86%	\$4,901,010,290	85%
Export	\$52,553,000	2%	\$28,889,000	1%	\$31,047,000	1%	\$58,984,000	2%	\$64,356,000	2%	\$94,044,000	2%
504 Refinance	\$193,829,000	7%	\$76,917,000	3%	\$77,574,000	3%	\$143,037,000	4%	\$279,649,000	7%	\$641,100,000	11%
\$150K and Under	\$35,698,000	1%	\$28,359,000	1%	\$28,424,000	1%	\$35,208,000	1%	\$44,868,540	1%	\$27,333,000	0%
>\$150K - \$350K	\$228,838,000	8%	\$212,257,000	9%	\$214,414,000	8%	\$247,842,000	7%	\$331,138,000	8%	\$311,868,000	5%
>\$350K - \$2M	\$1,598,431,000	56%	\$1,344,787,000	56%	\$1,515,224,000	59%	\$1,992,190,000	59%	\$2,404,392,000	59%	\$3,162,767,290	55%
>\$2M	\$992,672,000	35%	\$797,364,000	33%	\$810,459,000	32%	\$1,105,726,000	33%	\$1,323,241,000	32%	\$2,262,948,000	39%

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504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 504	3,478		2,988		3,185		4,020		5,016		5,787	
All Minority	744	21%	638	21%	691	22%	819	20%	1,083	22%	1,386	24%
Ethnicity - AMERICAN INDIAN	7	0%	5	0%	4	0%	7	0%	9	0%	39	1%
Ethnicity - ASIAN OR PACIFIC	409	12%	339	11%	331	10%	387	10%	496	10%	682	12%
Ethnicity - BLACK	78	2%	60	2%	64	2%	71	2%	114	2%	125	2%
Ethnicity - HISPANIC	250	7%	234	8%	292	9%	354	9%	464	9%	540	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	582	17%	660	22%	736	23%	1,185	29%	933	19%	874	15%
Ethnicity - WHITE	2,152	62%	1,690	57%	1,758	55%	2,016	50%	3,000	60%	3,527	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	353	10%	730	24%	770	24%	973	24%	1,187	24%	1,378	24%
Gender - Female Owned more than 50%	493	14%	351	12%	396	12%	499	12%	600	12%	699	12%
Gender - Male Owned	2,632	76%	1,907	64%	2,019	63%	2,548	63%	3,229	64%	3,710	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	2,501	79%	3,264	81%	4,323	86%	4,952	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	7	0%	18	0%	67	1%	81	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	419	13%	586	15%	539	11%	638	11%
Business Age - Change of Ownership	-	0%	-	0%	10	0%	80	2%	87	2%	116	2%
Veteran	112	3%	80	3%	55	2%	123	3%	123	2%	145	3%
Rural	548	16%	510	17%	561	18%	713	18%	872	17%	1,032	18%
Urban	2,930	84%	2,478	83%	2,624	82%	3,307	82%	4,144	83%	4,755	82%
Export	40	1%	26	1%	27	1%	47	1%	59	1%	68	1%
504 Refinance	166	5%	103	3%	85	3%	137	3%	279	6%	535	9%
\$150K and Under	314	9%	247	8%	247	8%	305	8%	396	8%	233	4%
>\$150K - \$350K	929	27%	851	28%	855	27%	1,011	25%	1,309	26%	1,241	21%
>\$350K - \$2M	1,926	55%	1,638	55%	1,822	57%	2,355	59%	2,888	58%	3,595	62%
>\$2M	309	9%	252	8%	261	8%	349	9%	423	8%	718	12%

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Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All Community Advantage	\$76,042,100		\$75,240,500		\$71,812,000		\$55,705,200		\$40,704,000		\$52,464,900	
All Minority	\$25,632,600	34%	\$26,029,700	35%	\$26,736,800	37%	\$21,776,400	39%	\$15,198,600	37%	\$21,461,000	41%
Ethnicity - AMERICAN INDIAN	\$495,000	1%	\$1,153,400	2%	\$925,000	1%	\$940,500	2%	\$331,500	1%	\$100,000	0%
Ethnicity - ASIAN OR PACIFIC	\$7,654,100	10%	\$6,181,500	8%	\$5,262,900	7%	\$6,256,300	11%	\$4,196,300	10%	\$4,793,900	9%
Ethnicity - BLACK	\$8,327,500	11%	\$7,960,700	11%	\$8,627,000	12%	\$7,417,800	13%	\$6,471,800	16%	\$10,365,300	20%
Ethnicity - HISPANIC	\$9,156,000	12%	\$10,734,100	14%	\$11,921,900	17%	\$7,161,800	13%	\$4,199,000	10%	\$6,201,800	12%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$5,552,400	7%	\$8,789,800	12%	\$8,714,400	12%	\$8,590,800	15%	\$4,036,900	10%	\$6,358,900	12%
Ethnicity - WHITE	\$44,857,100	59%	\$40,421,000	54%	\$36,360,800	51%	\$25,338,000	45%	\$21,468,500	53%	\$24,645,000	47%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$12,764,000	17%	\$11,755,000	16%	\$12,653,900	18%	\$8,633,400	15%	\$5,099,200	13%	\$9,326,300	18%
Gender - Female Owned more than 50%	\$22,104,400	29%	\$21,827,300	29%	\$20,706,400	29%	\$13,573,700	24%	\$11,914,600	29%	\$18,689,500	36%
Gender - Male Owned	\$41,173,700	54%	\$41,658,200	55%	\$38,451,700	54%	\$33,498,100	60%	\$23,690,200	58%	\$24,449,100	47%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$24,552,500	34%	\$23,268,100	42%	\$15,158,500	37%	\$14,678,000	28%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$271,000	0%	\$3,193,400	8%	\$5,367,900	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$31,516,200	44%	\$19,362,100	35%	\$17,241,400	42%	\$24,764,500	47%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$7,336,300	10%	\$6,609,400	12%	\$5,110,700	13%	\$7,185,500	14%
Veteran	\$7,320,600	10%	\$7,380,800	10%	\$6,546,700	9%	\$5,081,500	9%	\$1,908,900	5%	\$3,932,000	7%
Rural	\$8,509,300	11%	\$9,263,400	12%	\$6,891,400	10%	\$7,099,600	13%	\$5,475,800	13%	\$7,201,200	14%
Urban	\$67,532,800	89%	\$65,977,100	88%	\$64,920,600	90%	\$48,605,600	87%	\$35,228,200	87%	\$45,263,700	86%
\$150K and Under	\$40,224,600	53%	\$39,110,400	52%	\$31,695,200	44%	\$24,169,400	43%	\$17,735,600	44%	\$22,283,900	42%
>\$150K - \$350K	\$35,817,500	47%	\$36,130,100	48%	\$40,116,800	56%	\$31,535,800	57%	\$22,968,400	56%	\$30,181,000	58%

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Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All Community Advantage	574		558		514		388		280		359	
All Minority	192	33%	198	35%	189	37%	153	39%	113	40%	152	42%
Ethnicity - AMERICAN INDIAN	4	1%	8	1%	5	1%	10	3%	4	1%	1	0%
Ethnicity - ASIAN OR PACIFIC	47	8%	42	8%	36	7%	40	10%	28	10%	29	8%
Ethnicity – BLACK	71	12%	63	11%	64	12%	55	14%	51	18%	78	22%
Ethnicity – HISPANIC	70	12%	85	15%	84	16%	48	12%	30	11%	44	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	43	7%	62	11%	73	14%	59	15%	24	9%	43	12%
Ethnicity – WHITE	339	59%	298	53%	252	49%	176	45%	143	51%	164	46%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	98	17%	87	16%	-	0%	56	14%	34	12%	56	16%
Gender - Female Owned more than 50%	169	29%	175	31%	-	0%	105	27%	90	32%	140	39%
Gender - Male Owned	307	53%	296	53%	-	0%	227	59%	156	56%	163	45%
Business Age - Existing or more than 2 years old	-	0%	-	0%	189	37%	166	43%	98	35%	94	26%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	2	1%	27	10%	39	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	220	43%	137	35%	125	45%	183	51%
Business Age - Change of Ownership	-	0%	-	0%	44	9%	37	10%	30	11%	41	11%
Veteran	54	0%	57	10%	48	9%	36	9%	12	4%	27	8%
Rural	69	12%	75	13%	50	10%	48	12%	39	14%	52	14%
Urban	505	88%	483	87%	464	90%	340	88%	241	86%	307	86%
\$150K and Under	417	73%	396	71%	333	65%	248	64%	178	64%	223	62%
>\$150K - \$350K	157	27%	162	29%	181	35%	140	36%	102	36%	136	38%

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