

Weekly Approvals Report with data as of 07/22 for each FY

7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 7(A)	\$19,961,468,400		\$19,946,491,000		\$18,275,404,200		\$16,030,726,200		\$21,700,985,200		\$19,734,828,700	
All Minority	\$6,062,383,600	30%	\$6,163,884,100	31%	\$5,647,165,800	31%	\$4,470,229,800	28%	\$6,352,630,100	29%	\$6,316,619,300	32%
Ethnicity - AMERICAN INDIAN	\$105,160,000	1%	\$157,496,300	1%	\$132,441,800	1%	\$95,680,100	1%	\$150,835,800	1%	\$150,518,500	1%
Ethnicity - ASIAN OR PACIFIC	\$4,341,422,200	22%	\$4,279,881,000	21%	\$3,819,117,500	21%	\$3,014,581,400	19%	\$4,325,362,200	20%	\$4,064,662,000	21%
Ethnicity - BLACK	\$483,654,800	2%	\$566,984,500	3%	\$560,195,100	3%	\$397,735,500	2%	\$578,655,000	3%	\$730,894,400	4%
Ethnicity - HISPANIC	\$1,128,568,600	6%	\$1,159,522,300	6%	\$1,134,758,400	6%	\$900,191,900	6%	\$1,297,651,100	6%	\$1,367,045,400	7%
Ethnicity - MULTI-GROUP	\$3,578,000	0%	\$0	0%	\$653,000	0%	\$62,040,900	0%	\$126,000	0%	\$3,499,000	0%
Ethnicity - UNDETERMINED	\$3,687,720,400	18%	\$3,982,410,900	20%	\$3,976,906,800	22%	\$4,401,531,200	27%	\$6,100,888,200	28%	\$4,967,535,200	25%
Ethnicity - WHITE	\$10,211,364,400	51%	\$9,800,196,000	49%	\$8,651,331,600	47%	\$7,158,965,200	45%	\$9,247,466,900	43%	\$8,450,674,200	43%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$3,040,975,400	15%	\$2,995,783,100	15%	\$2,520,160,300	14%	\$2,154,106,900	13%	\$2,819,020,700	13%	\$2,654,555,400	13%
Gender - Female Owned more than 50%	\$2,812,010,900	14%	\$2,699,843,600	14%	\$2,530,043,100	14%	\$2,092,209,900	13%	\$2,943,764,000	14%	\$2,945,641,800	15%
Gender - Male Owned	\$14,108,482,100	71%	\$14,250,864,300	71%	\$13,225,200,800	72%	\$11,784,409,400	74%	\$15,938,200,500	73%	\$14,134,631,500	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$8,577,677,100	47%	\$7,647,826,900	48%	\$10,857,380,800	50%	\$8,815,821,100	45%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$12,615,600	0%	\$790,722,500	5%	\$3,215,032,500	15%	\$3,339,300,600	17%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$3,120,535,900	17%	\$2,420,024,200	15%	\$2,978,632,300	14%	\$3,158,460,700	16%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$4,347,114,700	24%	\$3,968,588,300	25%	\$4,643,721,600	21%	\$4,412,731,900	22%
Veteran	\$770,702,300	4%	\$737,666,400	4%	\$719,152,900	4%	\$525,555,300	3%	\$736,919,400	3%	\$705,552,400	4%
Rural	\$3,334,888,900	17%	\$3,225,916,300	16%	\$2,752,440,500	15%	\$2,611,969,300	16%	\$3,808,161,400	18%	\$3,584,366,900	18%
Urban	\$16,626,579,500	83%	\$16,720,574,700	84%	\$15,522,963,700	85%	\$13,418,756,900	84%	\$17,892,823,800	82%	\$16,150,461,800	82%
Export	\$1,500,630,100	8%	\$820,845,800	4%	\$749,198,300	4%	\$586,604,300	4%	\$513,650,900	2%	\$439,209,500	2%
CAPLine	\$225,694,000	1%	\$256,145,000	1%	\$226,299,500	1%	\$198,372,200	1%	\$276,482,100	1%	\$164,246,300	1%
PLP	\$14,165,834,800	71%	\$14,748,409,200	74%	\$13,774,781,600	75%	\$11,981,989,200	75%	\$16,750,016,700	77%	\$14,779,312,600	75%
Express	\$1,668,407,900	8%	\$1,583,753,400	8%	\$1,379,007,800	8%	\$1,222,091,800	8%	\$1,560,344,900	7%	\$1,535,635,600	8%
Community Advantage	\$109,098,500	1%	\$116,092,800	1%	\$109,120,200	1%	\$68,033,400	0%	\$62,061,100	0%	\$85,835,000	0%
\$150K and Under	\$1,798,165,400	9%	\$1,697,052,100	9%	\$1,419,001,300	8%	\$1,033,625,700	6%	\$892,782,300	4%	\$1,102,748,800	6%
>\$150K - \$350K	\$2,179,120,700	11%	\$2,180,318,200	11%	\$2,194,900,300	12%	\$1,703,835,700	11%	\$1,790,764,000	8%	\$2,053,742,900	10%
>\$350K - \$2M	\$9,184,583,000	46%	\$8,776,381,600	44%	\$7,960,623,700	44%	\$7,056,874,000	44%	\$10,018,008,800	46%	\$8,438,734,400	43%
>\$2M	\$6,799,599,300	34%	\$7,292,739,100	37%	\$6,700,878,900	37%	\$6,236,390,800	39%	\$8,999,430,100	41%	\$8,139,602,600	41%

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7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 7(A)	48,946		47,547		41,269		32,745		34,344		37,012	
All Minority	12,431	25%	12,301	26%	10,949	27%	8,147	25%	9,052	26%	10,762	29%
Ethnicity - AMERICAN INDIAN	350	1%	349	1%	311	1%	239	1%	264	1%	292	1%
Ethnicity - ASIAN OR PACIFIC	6,152	13%	5,916	12%	5,136	12%	3,693	11%	4,245	12%	4,282	12%
Ethnicity - BLACK	1,920	4%	2,039	4%	1,823	4%	1,357	4%	1,675	5%	2,606	7%
Ethnicity - HISPANIC	4,007	8%	3,997	8%	3,678	9%	2,727	8%	2,867	8%	3,581	10%
Ethnicity - MULTI-GROUP	2	0%	-	0%	1	0%	131	0%	1	0%	1	0%
Ethnicity - UNDETERMINED	7,555	15%	7,873	17%	8,100	20%	7,049	22%	7,573	22%	7,149	19%
Ethnicity - WHITE	28,960	59%	27,373	58%	22,220	54%	17,549	54%	17,719	52%	19,101	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	6,603	13%	6,277	13%	5,343	13%	4,070	12%	4,580	13%	4,598	12%
Gender - Female Owned more than 50%	8,860	18%	8,429	18%	7,253	18%	5,741	18%	5,989	17%	7,339	20%
Gender - Male Owned	33,483	68%	32,841	69%	28,673	69%	22,934	70%	23,775	69%	25,075	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	22,031	53%	17,803	54%	17,922	52%	18,556	50%
Business Age - New Business or 2 years or less	-	0%	-	0%	14	0%	1,715	5%	6,204	18%	7,951	21%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	6,747	16%	5,059	15%	5,838	17%	6,584	18%
Business Age - Change of Ownership	-	0%	-	0%	4,875	12%	4,067	12%	4,365	13%	3,899	11%
Veteran	2,587	5%	2,374	5%	2,005	5%	1,561	5%	1,499	4%	1,762	5%
Rural	8,306	17%	8,002	17%	6,636	16%	6,007	18%	7,219	21%	7,317	20%
Urban	40,640	83%	39,545	83%	34,633	84%	26,738	82%	27,125	79%	29,695	80%
Export	1,782	4%	707	1%	660	2%	460	1%	358	1%	294	1%
CAPLine	316	1%	280	1%	254	1%	211	1%	243	1%	167	0%
PLP	19,135	39%	20,589	43%	18,973	46%	14,442	44%	17,982	52%	17,439	47%
Express	23,151	47%	22,251	47%	18,032	44%	14,811	45%	12,722	37%	15,821	43%
Community Advantage	823	2%	833	2%	777	2%	477	1%	428	1%	553	1%
\$150K and Under	27,860	57%	26,773	56%	21,479	52%	16,324	50%	13,225	39%	17,232	47%
>\$150K - \$350K	8,263	17%	8,310	17%	8,362	20%	6,444	20%	6,847	20%	7,744	21%
>\$350K - \$2M	10,674	22%	10,171	21%	9,328	23%	8,078	25%	11,481	33%	9,548	26%
>\$2M	2,149	4%	2,293	5%	2,100	5%	1,899	6%	2,791	8%	2,488	7%

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504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 504	\$4,110,059,000		\$3,662,192,000		\$3,923,058,000		\$4,503,620,000		\$6,502,604,540		\$7,664,143,290	
All Minority	\$1,031,243,000	25%	\$893,220,000	24%	\$923,616,000	24%	\$1,034,950,000	23%	\$1,494,894,000	23%	\$2,070,359,290	27%
Ethnicity - AMERICAN INDIAN	\$8,297,000	0%	\$4,508,000	0%	\$12,566,000	0%	\$6,806,000	0%	\$15,916,000	0%	\$35,195,000	0%
Ethnicity - ASIAN OR PACIFIC	\$727,818,000	18%	\$611,338,000	17%	\$584,039,000	15%	\$608,324,000	14%	\$866,695,000	13%	\$1,275,202,290	17%
Ethnicity - BLACK	\$76,845,000	2%	\$48,462,000	1%	\$53,009,000	1%	\$62,445,000	1%	\$82,396,000	1%	\$126,621,000	2%
Ethnicity - HISPANIC	\$218,283,000	5%	\$228,912,000	6%	\$274,002,000	7%	\$333,386,000	7%	\$529,887,000	8%	\$633,341,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$23,989,000	1%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$938,009,000	23%	\$1,053,754,000	29%	\$1,190,926,000	30%	\$1,697,778,000	38%	\$1,371,160,000	21%	\$1,413,104,000	18%
Ethnicity - WHITE	\$2,140,807,000	52%	\$1,715,218,000	47%	\$1,808,516,000	46%	\$1,770,892,000	39%	\$3,636,550,540	56%	\$4,180,680,000	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$440,053,000	11%	\$775,740,000	21%	\$783,730,000	20%	\$866,680,000	19%	\$1,332,999,000	20%	\$1,522,458,000	20%
Gender - Female Owned more than 50%	\$426,642,000	10%	\$331,673,000	9%	\$422,186,000	11%	\$429,087,000	10%	\$548,314,000	8%	\$726,190,000	9%
Gender - Male Owned	\$3,243,364,000	79%	\$2,554,779,000	70%	\$2,717,142,000	69%	\$3,207,853,000	71%	\$4,621,291,540	71%	\$5,415,495,290	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$2,880,001,000	73%	\$3,559,576,000	79%	\$5,656,351,000	87%	\$6,447,841,000	84%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$21,641,000	1%	\$34,322,000	1%	\$94,781,540	1%	\$113,667,000	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$650,270,000	17%	\$727,571,000	16%	\$629,316,000	10%	\$924,975,290	12%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$26,476,000	1%	\$105,927,000	2%	\$122,156,000	2%	\$177,660,000	2%
Veteran	\$96,275,000	2%	\$64,959,000	2%	\$55,733,000	1%	\$130,729,000	3%	\$141,659,000	2%	\$171,554,000	2%
Rural	\$494,080,000	12%	\$486,299,000	13%	\$514,422,000	13%	\$629,388,000	14%	\$889,269,540	14%	\$1,152,708,000	15%
Urban	\$3,615,979,000	88%	\$3,175,893,000	87%	\$3,408,636,000	87%	\$3,874,232,000	86%	\$5,613,335,000	86%	\$6,511,435,290	85%
Export	\$57,609,000	1%	\$58,086,000	2%	\$53,066,000	1%	\$88,510,000	2%	\$115,162,000	2%	\$137,494,000	2%
504 Refinance	\$250,988,000	6%	\$121,324,000	3%	\$117,841,000	3%	\$235,989,000	5%	\$474,702,000	7%	\$839,595,000	11%
\$150K and Under	\$52,857,000	1%	\$43,349,000	1%	\$41,727,000	1%	\$47,086,000	1%	\$62,831,540	1%	\$34,883,000	0%
>\$150K - \$350K	\$344,946,000	8%	\$321,413,000	9%	\$322,072,000	8%	\$348,208,000	8%	\$505,803,000	8%	\$416,365,000	5%
>\$350K - \$2M	\$2,307,593,000	56%	\$2,030,223,000	55%	\$2,282,156,000	58%	\$2,668,515,000	59%	\$3,857,041,000	59%	\$4,281,192,290	56%
>\$2M	\$1,404,663,000	34%	\$1,267,207,000	35%	\$1,277,103,000	33%	\$1,439,811,000	32%	\$2,076,929,000	32%	\$2,931,703,000	38%

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504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 504	5,095		4,557		4,798		5,449		7,832		7,727	
All Minority	1,082	21%	960	21%	1,036	22%	1,067	20%	1,687	22%	1,887	24%
Ethnicity - AMERICAN INDIAN	12	0%	14	0%	11	0%	15	0%	24	0%	51	1%
Ethnicity - ASIAN OR PACIFIC	604	12%	495	11%	516	11%	473	9%	791	10%	915	12%
Ethnicity - BLACK	104	2%	82	2%	85	2%	93	2%	166	2%	166	2%
Ethnicity - HISPANIC	362	7%	369	8%	424	9%	456	8%	706	9%	755	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	30	1%	-	0%	-	0%
Ethnicity - UNDETERMINED	883	17%	1,015	22%	1,143	24%	1,859	34%	1,321	17%	1,166	15%
Ethnicity - WHITE	3,130	61%	2,582	57%	2,619	55%	2,523	46%	4,824	62%	4,674	60%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	611	12%	1,124	25%	1,182	25%	1,248	23%	1,862	24%	1,862	24%
Gender - Female Owned more than 50%	731	14%	546	12%	627	13%	622	11%	931	12%	941	12%
Gender - Male Owned	3,753	74%	2,887	63%	2,989	62%	3,579	66%	5,039	64%	4,924	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	3,738	78%	4,476	82%	6,796	87%	6,598	85%
Business Age - New Business or 2 years or less	-	0%	-	0%	19	0%	44	1%	102	1%	117	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	653	14%	750	14%	798	10%	849	11%
Business Age - Change of Ownership	-	0%	-	0%	29	1%	107	2%	136	2%	163	2%
Veteran	155	3%	124	3%	90	2%	163	3%	196	3%	203	3%
Rural	818	16%	774	17%	833	17%	984	18%	1,340	17%	1,382	18%
Urban	4,277	84%	3,783	83%	3,965	83%	4,465	82%	6,492	83%	6,345	82%
Export	44	1%	53	1%	47	1%	71	1%	100	1%	92	1%
504 Refinance	221	4%	151	3%	128	3%	240	4%	468	6%	719	9%
\$150K and Under	467	9%	383	8%	365	8%	414	8%	554	7%	298	4%
>\$150K - \$350K	1,401	27%	1,296	28%	1,282	27%	1,408	26%	2,009	26%	1,651	21%
>\$350K - \$2M	2,780	55%	2,476	54%	2,736	57%	3,174	58%	4,604	59%	4,839	63%
>\$2M	447	9%	402	9%	415	9%	453	8%	665	8%	939	12%

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Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All Community Advantage	\$109,098,500		\$116,092,800		\$109,120,200		\$68,033,400		\$62,061,100		\$85,835,000	
All Minority	\$37,075,700	34%	\$42,110,900	36%	\$43,139,200	40%	\$26,008,700	38%	\$24,950,300	40%	\$36,742,300	43%
Ethnicity - AMERICAN INDIAN	\$710,000	1%	\$1,278,400	1%	\$1,230,000	1%	\$940,500	1%	\$331,500	1%	\$100,000	0%
Ethnicity - ASIAN OR PACIFIC	\$10,003,400	9%	\$11,218,300	10%	\$8,738,400	8%	\$6,965,900	10%	\$6,708,500	11%	\$8,660,400	10%
Ethnicity - BLACK	\$13,645,900	13%	\$11,999,800	10%	\$14,888,700	14%	\$9,630,700	14%	\$8,909,100	14%	\$17,041,200	20%
Ethnicity - HISPANIC	\$12,716,400	12%	\$17,614,400	15%	\$18,282,100	17%	\$8,201,600	12%	\$9,001,200	15%	\$10,940,700	13%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$270,000	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$9,255,600	8%	\$14,369,600	12%	\$14,255,600	13%	\$11,055,400	16%	\$5,479,500	9%	\$9,366,000	11%
Ethnicity - WHITE	\$62,767,200	58%	\$59,612,300	51%	\$51,725,400	47%	\$30,969,300	46%	\$31,631,300	51%	\$39,726,700	46%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$19,224,600	18%	\$17,725,100	15%	\$18,101,200	17%	\$9,590,900	14%	\$8,833,700	14%	\$15,266,800	18%
Gender - Female Owned more than 50%	\$30,873,900	28%	\$33,914,400	29%	\$34,584,400	32%	\$17,338,700	25%	\$18,086,200	29%	\$28,871,500	34%
Gender - Male Owned	\$59,000,000	54%	\$64,453,300	56%	\$56,434,600	52%	\$41,103,800	60%	\$35,141,200	57%	\$41,696,700	49%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$40,611,800	37%	\$28,397,900	42%	\$20,713,700	33%	\$25,213,700	29%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,860,100	3%	\$5,679,600	9%	\$8,760,700	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$46,046,000	42%	\$23,032,400	34%	\$28,462,100	46%	\$39,802,500	46%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$10,189,000	9%	\$8,548,400	13%	\$7,205,700	12%	\$11,589,100	14%
Veteran	\$9,319,900	9%	\$11,420,600	10%	\$10,280,600	9%	\$6,439,900	9%	\$3,727,500	6%	\$7,479,700	9%
Rural	\$13,407,700	12%	\$12,777,700	11%	\$11,122,300	10%	\$8,968,100	13%	\$8,304,900	13%	\$9,139,100	11%
Urban	\$95,690,800	88%	\$103,315,100	89%	\$97,997,900	90%	\$59,065,300	87%	\$53,756,200	87%	\$76,695,900	89%
\$150K and Under	\$58,251,900	53%	\$55,646,200	48%	\$46,796,400	43%	\$31,665,300	47%	\$26,171,800	42%	\$31,345,100	37%
>\$150K - \$350K	\$50,846,600	47%	\$60,446,600	52%	\$62,323,800	57%	\$36,368,100	53%	\$35,889,300	58%	\$54,489,900	63%

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Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All Community Advantage	823		833		777		477		428		553	
All Minority	274	33%	303	36%	299	38%	182	38%	179	42%	239	43%
Ethnicity - AMERICAN INDIAN	5	1%	9	1%	7	1%	10	2%	4	1%	1	0%
Ethnicity - ASIAN OR PACIFIC	61	7%	72	9%	59	8%	46	10%	44	10%	49	9%
Ethnicity – BLACK	108	13%	91	11%	104	13%	71	15%	69	16%	120	22%
Ethnicity – HISPANIC	100	12%	131	16%	129	17%	53	11%	62	14%	69	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	64	8%	94	11%	113	15%	79	17%	36	8%	59	11%
Ethnicity – WHITE	485	59%	436	52%	365	47%	216	45%	213	50%	255	46%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	145	18%	127	15%	-	0%	64	13%	62	14%	84	15%
Gender - Female Owned more than 50%	234	28%	261	31%	-	0%	135	28%	137	32%	208	38%
Gender - Male Owned	444	54%	445	53%	-	0%	278	58%	229	54%	261	47%
Business Age - Existing or more than 2 years old	-	0%	-	0%	303	39%	206	43%	135	32%	148	27%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	13	3%	45	11%	61	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	323	42%	162	34%	206	48%	279	50%
Business Age - Change of Ownership	-	0%	-	0%	65	8%	50	10%	42	10%	63	11%
Veteran	71	0%	84	10%	76	10%	45	9%	22	5%	44	8%
Rural	111	13%	103	12%	83	11%	62	13%	58	14%	64	12%
Urban	712	87%	730	88%	694	89%	415	87%	370	86%	489	88%
\$150K and Under	600	73%	564	68%	496	64%	314	66%	267	62%	318	58%
>\$150K - \$350K	223	27%	269	32%	281	36%	163	34%	161	38%	235	42%

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