

Weekly Approvals Report with data as of 08/05 for each FY

## 7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
<b>All 7(A)</b>	<b>\$20,965,128,400</b>		<b>\$20,966,358,300</b>		<b>\$19,169,317,700</b>		<b>\$16,817,680,700</b>		<b>\$25,102,106,100</b>		<b>\$20,946,158,700</b>	
<b>All Minority</b>	<b>\$6,350,367,000</b>	<b>30%</b>	<b>\$6,509,401,300</b>	<b>31%</b>	<b>\$5,928,689,800</b>	<b>31%</b>	<b>\$4,658,653,100</b>	<b>28%</b>	<b>\$7,400,180,400</b>	<b>29%</b>	<b>\$6,721,259,800</b>	<b>32%</b>
Ethnicity - AMERICAN INDIAN	\$111,314,100	1%	\$164,211,500	1%	\$134,988,600	1%	\$96,197,500	1%	\$166,238,400	1%	\$159,544,800	1%
Ethnicity - ASIAN OR PACIFIC	\$4,540,411,700	22%	\$4,507,995,700	22%	\$4,003,733,200	21%	\$3,118,030,000	19%	\$5,079,468,800	20%	\$4,321,300,000	21%
Ethnicity - BLACK	\$515,272,600	2%	\$613,126,400	3%	\$590,157,100	3%	\$411,172,300	2%	\$662,054,100	3%	\$784,162,700	4%
Ethnicity - HISPANIC	\$1,179,790,600	6%	\$1,224,067,700	6%	\$1,199,157,900	6%	\$936,474,500	6%	\$1,492,293,100	6%	\$1,452,753,300	7%
Ethnicity - MULTI-GROUP	\$3,578,000	0%	\$0	0%	\$653,000	0%	\$96,778,800	1%	\$126,000	0%	\$3,499,000	0%
Ethnicity - UNDETERMINED	\$3,922,129,800	19%	\$4,187,035,100	20%	\$4,171,669,200	22%	\$4,790,786,900	28%	\$7,226,029,900	29%	\$5,287,357,800	25%
Ethnicity - WHITE	\$10,692,631,600	51%	\$10,269,921,900	49%	\$9,068,958,700	47%	\$7,368,240,700	44%	\$10,475,895,800	42%	\$8,937,541,100	43%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$3,189,068,100	15%	\$3,157,166,500	15%	\$2,641,082,100	14%	\$2,228,531,200	13%	\$3,250,874,100	13%	\$2,812,115,800	13%
Gender - Female Owned more than 50%	\$2,939,845,400	14%	\$2,837,965,200	14%	\$2,670,778,900	14%	\$2,165,147,400	13%	\$3,421,523,100	14%	\$3,132,108,200	15%
Gender - Male Owned	\$14,836,214,900	71%	\$14,971,226,600	71%	\$13,857,456,700	72%	\$12,424,002,100	74%	\$18,429,708,900	73%	\$15,001,934,700	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$8,997,314,500	47%	\$8,056,985,900	48%	\$12,486,864,500	50%	\$9,351,659,200	45%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$12,615,600	0%	\$884,864,400	5%	\$3,751,923,200	15%	\$3,556,049,400	17%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$3,274,282,000	17%	\$2,528,861,500	15%	\$3,566,491,100	14%	\$3,376,518,900	16%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$4,573,723,400	24%	\$4,143,253,100	25%	\$5,281,000,900	21%	\$4,653,396,800	22%
<b>Veteran</b>	<b>\$803,184,100</b>	<b>4%</b>	<b>\$776,486,300</b>	<b>4%</b>	<b>\$755,161,500</b>	<b>4%</b>	<b>\$541,171,800</b>	<b>3%</b>	<b>\$837,541,100</b>	<b>3%</b>	<b>\$749,477,000</b>	<b>4%</b>
<b>Rural</b>	<b>\$3,534,171,900</b>	<b>17%</b>	<b>\$3,438,504,300</b>	<b>16%</b>	<b>\$2,869,955,700</b>	<b>15%</b>	<b>\$2,748,268,700</b>	<b>16%</b>	<b>\$4,372,192,200</b>	<b>17%</b>	<b>\$3,782,903,000</b>	<b>18%</b>
<b>Urban</b>	<b>\$17,430,956,500</b>	<b>83%</b>	<b>\$17,527,854,000</b>	<b>84%</b>	<b>\$16,299,362,000</b>	<b>85%</b>	<b>\$14,069,412,000</b>	<b>84%</b>	<b>\$20,729,913,900</b>	<b>83%</b>	<b>\$17,163,255,700</b>	<b>82%</b>
<b>Export</b>	<b>\$1,539,445,700</b>	<b>7%</b>	<b>\$880,239,300</b>	<b>4%</b>	<b>\$793,450,500</b>	<b>4%</b>	<b>\$624,464,300</b>	<b>4%</b>	<b>\$538,638,200</b>	<b>2%</b>	<b>\$471,955,400</b>	<b>2%</b>
<b>CAPLine</b>	<b>\$233,044,000</b>	<b>1%</b>	<b>\$275,982,500</b>	<b>1%</b>	<b>\$236,600,400</b>	<b>1%</b>	<b>\$205,727,200</b>	<b>1%</b>	<b>\$313,909,100</b>	<b>1%</b>	<b>\$175,426,300</b>	<b>1%</b>
<b>PLP</b>	<b>\$14,890,986,800</b>	<b>71%</b>	<b>\$15,480,786,800</b>	<b>74%</b>	<b>\$14,459,929,100</b>	<b>75%</b>	<b>\$12,561,551,300</b>	<b>75%</b>	<b>\$19,764,359,200</b>	<b>79%</b>	<b>\$15,733,337,200</b>	<b>75%</b>
<b>Express</b>	<b>\$1,754,788,700</b>	<b>8%</b>	<b>\$1,657,115,200</b>	<b>8%</b>	<b>\$1,447,819,300</b>	<b>8%</b>	<b>\$1,281,200,000</b>	<b>8%</b>	<b>\$1,722,297,000</b>	<b>7%</b>	<b>\$1,614,502,300</b>	<b>8%</b>
<b>Community Advantage</b>	<b>\$115,227,800</b>	<b>1%</b>	<b>\$121,853,600</b>	<b>1%</b>	<b>\$115,056,700</b>	<b>1%</b>	<b>\$69,610,800</b>	<b>0%</b>	<b>\$64,753,900</b>	<b>0%</b>	<b>\$89,672,300</b>	<b>0%</b>
<b>\$150K and Under</b>	<b>\$1,900,058,300</b>	<b>9%</b>	<b>\$1,773,246,200</b>	<b>8%</b>	<b>\$1,484,538,300</b>	<b>8%</b>	<b>\$1,075,297,500</b>	<b>6%</b>	<b>\$961,399,900</b>	<b>4%</b>	<b>\$1,164,454,800</b>	<b>6%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$2,279,346,200</b>	<b>11%</b>	<b>\$2,289,197,000</b>	<b>11%</b>	<b>\$2,301,232,300</b>	<b>12%</b>	<b>\$1,772,420,000</b>	<b>11%</b>	<b>\$1,980,666,700</b>	<b>8%</b>	<b>\$2,169,530,600</b>	<b>10%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$9,607,945,400</b>	<b>46%</b>	<b>\$9,242,291,500</b>	<b>44%</b>	<b>\$8,347,627,100</b>	<b>44%</b>	<b>\$7,422,513,300</b>	<b>44%</b>	<b>\$11,579,708,300</b>	<b>46%</b>	<b>\$8,945,583,100</b>	<b>43%</b>
<b>&gt;\$2M</b>	<b>\$7,177,778,500</b>	<b>34%</b>	<b>\$7,661,623,600</b>	<b>37%</b>	<b>\$7,035,920,000</b>	<b>37%</b>	<b>\$6,547,449,900</b>	<b>39%</b>	<b>\$10,580,331,200</b>	<b>42%</b>	<b>\$8,666,590,200</b>	<b>41%</b>

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## 7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
<b>All 7(A)</b>	<b>51,542</b>		<b>49,795</b>		<b>43,307</b>		<b>34,122</b>		<b>38,266</b>		<b>39,091</b>	
<b>All Minority</b>	<b>13,108</b>	<b>25%</b>	<b>12,914</b>	<b>26%</b>	<b>11,513</b>	<b>27%</b>	<b>8,423</b>	<b>25%</b>	<b>10,167</b>	<b>27%</b>	<b>11,427</b>	<b>29%</b>
Ethnicity - AMERICAN INDIAN	368	1%	362	1%	323	1%	242	1%	287	1%	311	1%
Ethnicity - ASIAN OR PACIFIC	6,467	13%	6,207	12%	5,393	12%	3,802	11%	4,849	13%	4,546	12%
Ethnicity - BLACK	2,030	4%	2,155	4%	1,928	4%	1,391	4%	1,839	5%	2,768	7%
Ethnicity - HISPANIC	4,241	8%	4,190	8%	3,868	9%	2,815	8%	3,191	8%	3,801	10%
Ethnicity - MULTI-GROUP	2	0%	-	0%	1	0%	173	1%	1	0%	1	0%
Ethnicity - UNDETERMINED	8,019	16%	8,293	17%	8,496	20%	7,691	23%	8,616	23%	7,551	19%
Ethnicity - WHITE	30,415	59%	28,588	57%	23,298	54%	18,008	53%	19,483	51%	20,113	51%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	6,938	13%	6,609	13%	5,597	13%	4,215	12%	5,105	13%	4,841	12%
Gender - Female Owned more than 50%	9,313	18%	8,815	18%	7,658	18%	5,898	17%	6,694	17%	7,792	20%
Gender - Male Owned	35,291	68%	34,371	69%	30,052	69%	24,009	70%	26,467	69%	26,458	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	23,083	53%	18,569	54%	19,799	52%	19,646	50%
Business Age - New Business or 2 years or less	-	0%	-	0%	14	0%	1,948	6%	6,945	18%	8,396	21%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	7,063	16%	5,277	15%	6,603	17%	6,920	18%
Business Age - Change of Ownership	-	0%	-	0%	5,122	12%	4,225	12%	4,900	13%	4,106	11%
<b>Veteran</b>	<b>2,704</b>	<b>5%</b>	<b>2,494</b>	<b>5%</b>	<b>2,100</b>	<b>5%</b>	<b>1,612</b>	<b>5%</b>	<b>1,645</b>	<b>4%</b>	<b>1,860</b>	<b>5%</b>
<b>Rural</b>	<b>8,727</b>	<b>17%</b>	<b>8,379</b>	<b>17%</b>	<b>6,993</b>	<b>16%</b>	<b>6,287</b>	<b>18%</b>	<b>7,956</b>	<b>21%</b>	<b>7,723</b>	<b>20%</b>
<b>Urban</b>	<b>42,815</b>	<b>83%</b>	<b>41,416</b>	<b>83%</b>	<b>36,314</b>	<b>84%</b>	<b>27,835</b>	<b>82%</b>	<b>30,310</b>	<b>79%</b>	<b>31,368</b>	<b>80%</b>
<b>Export</b>	<b>1,818</b>	<b>4%</b>	<b>756</b>	<b>2%</b>	<b>701</b>	<b>2%</b>	<b>483</b>	<b>1%</b>	<b>375</b>	<b>1%</b>	<b>311</b>	<b>1%</b>
<b>CAPLine</b>	<b>326</b>	<b>1%</b>	<b>300</b>	<b>1%</b>	<b>264</b>	<b>1%</b>	<b>220</b>	<b>1%</b>	<b>270</b>	<b>1%</b>	<b>178</b>	<b>0%</b>
<b>PLP</b>	<b>20,172</b>	<b>39%</b>	<b>21,609</b>	<b>43%</b>	<b>19,877</b>	<b>46%</b>	<b>15,091</b>	<b>44%</b>	<b>20,600</b>	<b>54%</b>	<b>18,508</b>	<b>47%</b>
<b>Express</b>	<b>24,461</b>	<b>47%</b>	<b>23,214</b>	<b>47%</b>	<b>18,968</b>	<b>44%</b>	<b>15,358</b>	<b>45%</b>	<b>13,818</b>	<b>36%</b>	<b>16,647</b>	<b>43%</b>
<b>Community Advantage</b>	<b>868</b>	<b>2%</b>	<b>875</b>	<b>2%</b>	<b>815</b>	<b>2%</b>	<b>487</b>	<b>1%</b>	<b>447</b>	<b>1%</b>	<b>577</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>29,457</b>	<b>57%</b>	<b>27,956</b>	<b>56%</b>	<b>22,565</b>	<b>52%</b>	<b>16,927</b>	<b>50%</b>	<b>14,227</b>	<b>37%</b>	<b>18,167</b>	<b>46%</b>
<b>&gt;\$150K - \$350K</b>	<b>8,645</b>	<b>17%</b>	<b>8,722</b>	<b>18%</b>	<b>8,766</b>	<b>20%</b>	<b>6,702</b>	<b>20%</b>	<b>7,556</b>	<b>20%</b>	<b>8,176</b>	<b>21%</b>
<b>&gt;\$350K - \$2M</b>	<b>11,171</b>	<b>22%</b>	<b>10,709</b>	<b>22%</b>	<b>9,772</b>	<b>23%</b>	<b>8,499</b>	<b>25%</b>	<b>13,198</b>	<b>34%</b>	<b>10,098</b>	<b>26%</b>
<b>&gt;\$2M</b>	<b>2,269</b>	<b>4%</b>	<b>2,408</b>	<b>5%</b>	<b>2,204</b>	<b>5%</b>	<b>1,994</b>	<b>6%</b>	<b>3,285</b>	<b>9%</b>	<b>2,650</b>	<b>7%</b>

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## 504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
<b>All 504</b>	<b>\$4,273,153,000</b>		<b>\$3,879,260,000</b>		<b>\$4,171,328,000</b>		<b>\$4,788,747,000</b>		<b>\$7,017,110,540</b>		<b>\$7,991,419,290</b>	
<b>All Minority</b>	<b>\$1,064,103,000</b>	<b>25%</b>	<b>\$941,616,000</b>	<b>24%</b>	<b>\$1,000,212,000</b>	<b>24%</b>	<b>\$1,056,336,000</b>	<b>22%</b>	<b>\$1,618,316,000</b>	<b>23%</b>	<b>\$2,153,496,290</b>	<b>27%</b>
Ethnicity - AMERICAN INDIAN	\$8,297,000	0%	\$4,508,000	0%	\$12,877,000	0%	\$6,932,000	0%	\$20,197,000	0%	\$37,042,000	0%
Ethnicity - ASIAN OR PACIFIC	\$748,369,000	18%	\$639,050,000	16%	\$629,056,000	15%	\$618,104,000	13%	\$950,397,000	14%	\$1,324,749,290	17%
Ethnicity - BLACK	\$83,294,000	2%	\$49,918,000	1%	\$59,460,000	1%	\$62,867,000	1%	\$87,050,000	1%	\$129,288,000	2%
Ethnicity - HISPANIC	\$224,143,000	5%	\$248,140,000	6%	\$298,819,000	7%	\$340,954,000	7%	\$560,672,000	8%	\$662,417,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$27,479,000	1%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$986,356,000	23%	\$1,113,459,000	29%	\$1,270,443,000	30%	\$1,891,664,000	40%	\$1,494,906,000	21%	\$1,477,175,000	18%
Ethnicity - WHITE	\$2,222,694,000	52%	\$1,824,185,000	47%	\$1,900,673,000	46%	\$1,840,747,000	38%	\$3,903,888,540	56%	\$4,360,748,000	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$472,496,000	11%	\$809,142,000	21%	\$826,211,000	20%	\$905,967,000	19%	\$1,435,393,000	20%	\$1,582,070,000	20%
Gender - Female Owned more than 50%	\$443,197,000	10%	\$351,461,000	9%	\$435,744,000	10%	\$435,470,000	9%	\$601,948,000	9%	\$763,779,000	10%
Gender - Male Owned	\$3,357,460,000	79%	\$2,718,657,000	70%	\$2,909,373,000	70%	\$3,447,310,000	72%	\$4,979,769,540	71%	\$5,645,570,290	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$3,081,768,000	74%	\$3,808,361,000	80%	\$6,069,539,000	86%	\$6,719,742,000	84%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$21,641,000	1%	\$40,551,000	1%	\$101,222,540	1%	\$127,766,000	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$680,752,000	16%	\$748,795,000	16%	\$704,120,000	10%	\$954,358,290	12%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$34,203,000	1%	\$114,816,000	2%	\$142,229,000	2%	\$189,553,000	2%
<b>Veteran</b>	<b>\$103,387,000</b>	<b>2%</b>	<b>\$66,175,000</b>	<b>2%</b>	<b>\$65,397,000</b>	<b>2%</b>	<b>\$134,236,000</b>	<b>3%</b>	<b>\$151,668,000</b>	<b>2%</b>	<b>\$185,046,000</b>	<b>2%</b>
<b>Rural</b>	<b>\$512,525,000</b>	<b>12%</b>	<b>\$512,308,000</b>	<b>13%</b>	<b>\$545,263,000</b>	<b>13%</b>	<b>\$659,658,000</b>	<b>14%</b>	<b>\$952,543,540</b>	<b>14%</b>	<b>\$1,198,274,000</b>	<b>15%</b>
<b>Urban</b>	<b>\$3,760,628,000</b>	<b>88%</b>	<b>\$3,366,952,000</b>	<b>87%</b>	<b>\$3,626,065,000</b>	<b>87%</b>	<b>\$4,129,089,000</b>	<b>86%</b>	<b>\$6,064,567,000</b>	<b>86%</b>	<b>\$6,793,145,290</b>	<b>85%</b>
<b>Export</b>	<b>\$57,609,000</b>	<b>1%</b>	<b>\$61,577,000</b>	<b>2%</b>	<b>\$57,090,000</b>	<b>1%</b>	<b>\$90,824,000</b>	<b>2%</b>	<b>\$125,023,000</b>	<b>2%</b>	<b>\$140,182,000</b>	<b>2%</b>
<b>504 Refinance</b>	<b>\$253,781,000</b>	<b>6%</b>	<b>\$123,669,000</b>	<b>3%</b>	<b>\$129,024,000</b>	<b>3%</b>	<b>\$287,613,000</b>	<b>6%</b>	<b>\$514,421,000</b>	<b>7%</b>	<b>\$855,135,000</b>	<b>11%</b>
<b>\$150K and Under</b>	<b>\$54,316,000</b>	<b>1%</b>	<b>\$45,351,000</b>	<b>1%</b>	<b>\$43,191,000</b>	<b>1%</b>	<b>\$51,178,000</b>	<b>1%</b>	<b>\$65,977,540</b>	<b>1%</b>	<b>\$36,448,000</b>	<b>0%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$358,060,000</b>	<b>8%</b>	<b>\$338,758,000</b>	<b>9%</b>	<b>\$340,841,000</b>	<b>8%</b>	<b>\$374,799,000</b>	<b>8%</b>	<b>\$537,526,000</b>	<b>8%</b>	<b>\$432,440,000</b>	<b>5%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$2,413,315,000</b>	<b>56%</b>	<b>\$2,167,372,000</b>	<b>56%</b>	<b>\$2,424,550,000</b>	<b>58%</b>	<b>\$2,852,932,000</b>	<b>60%</b>	<b>\$4,135,339,000</b>	<b>59%</b>	<b>\$4,458,372,290</b>	<b>56%</b>
<b>&gt;\$2M</b>	<b>\$1,447,462,000</b>	<b>34%</b>	<b>\$1,327,779,000</b>	<b>34%</b>	<b>\$1,362,746,000</b>	<b>33%</b>	<b>\$1,509,838,000</b>	<b>32%</b>	<b>\$2,278,268,000</b>	<b>32%</b>	<b>\$3,064,159,000</b>	<b>38%</b>

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## 504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
<b>All 504</b>	<b>5,305</b>		<b>4,824</b>		<b>5,082</b>		<b>5,832</b>		<b>8,376</b>		<b>8,056</b>	
<b>All Minority</b>	<b>1,120</b>	<b>21%</b>	<b>1,014</b>	<b>21%</b>	<b>1,104</b>	<b>22%</b>	<b>1,109</b>	<b>19%</b>	<b>1,800</b>	<b>21%</b>	<b>1,958</b>	<b>24%</b>
Ethnicity - AMERICAN INDIAN	12	0%	14	0%	12	0%	16	0%	29	0%	54	1%
Ethnicity - ASIAN OR PACIFIC	627	12%	519	11%	546	11%	489	8%	850	10%	946	12%
Ethnicity - BLACK	106	2%	87	2%	92	2%	94	2%	177	2%	170	2%
Ethnicity - HISPANIC	375	7%	394	8%	454	9%	474	8%	744	9%	788	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	36	1%	-	0%	-	0%
Ethnicity - UNDETERMINED	933	18%	1,082	22%	1,226	24%	2,103	36%	1,423	17%	1,215	15%
Ethnicity - WHITE	3,252	61%	2,728	57%	2,752	54%	2,620	45%	5,153	62%	4,883	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	665	13%	1,182	25%	1,246	25%	1,306	22%	1,987	24%	1,935	24%
Gender - Female Owned more than 50%	757	14%	574	12%	654	13%	640	11%	1,001	12%	980	12%
Gender - Male Owned	3,883	73%	3,068	64%	3,182	63%	3,886	67%	5,388	64%	5,141	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	3,970	78%	4,811	82%	7,260	87%	6,882	85%
Business Age - New Business or 2 years or less	-	0%	-	0%	19	0%	55	1%	109	1%	125	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	689	14%	779	13%	855	10%	874	11%
Business Age - Change of Ownership	-	0%	-	0%	38	1%	115	2%	152	2%	175	2%
<b>Veteran</b>	<b>163</b>	<b>3%</b>	<b>127</b>	<b>3%</b>	<b>99</b>	<b>2%</b>	<b>169</b>	<b>3%</b>	<b>209</b>	<b>2%</b>	<b>218</b>	<b>3%</b>
<b>Rural</b>	<b>851</b>	<b>16%</b>	<b>816</b>	<b>17%</b>	<b>876</b>	<b>17%</b>	<b>1,045</b>	<b>18%</b>	<b>1,428</b>	<b>17%</b>	<b>1,446</b>	<b>18%</b>
<b>Urban</b>	<b>4,454</b>	<b>84%</b>	<b>4,008</b>	<b>83%</b>	<b>4,206</b>	<b>83%</b>	<b>4,787</b>	<b>82%</b>	<b>6,948</b>	<b>83%</b>	<b>6,610</b>	<b>82%</b>
<b>Export</b>	<b>44</b>	<b>1%</b>	<b>55</b>	<b>1%</b>	<b>51</b>	<b>1%</b>	<b>75</b>	<b>1%</b>	<b>106</b>	<b>1%</b>	<b>94</b>	<b>1%</b>
<b>504 Refinance</b>	<b>226</b>	<b>4%</b>	<b>155</b>	<b>3%</b>	<b>135</b>	<b>3%</b>	<b>287</b>	<b>5%</b>	<b>501</b>	<b>6%</b>	<b>736</b>	<b>9%</b>
<b>\$150K and Under</b>	<b>480</b>	<b>9%</b>	<b>402</b>	<b>8%</b>	<b>377</b>	<b>7%</b>	<b>449</b>	<b>8%</b>	<b>583</b>	<b>7%</b>	<b>310</b>	<b>4%</b>
<b>&gt;\$150K - \$350K</b>	<b>1,455</b>	<b>27%</b>	<b>1,368</b>	<b>28%</b>	<b>1,358</b>	<b>27%</b>	<b>1,513</b>	<b>26%</b>	<b>2,137</b>	<b>26%</b>	<b>1,715</b>	<b>21%</b>
<b>&gt;\$350K - \$2M</b>	<b>2,909</b>	<b>55%</b>	<b>2,632</b>	<b>55%</b>	<b>2,903</b>	<b>57%</b>	<b>3,395</b>	<b>58%</b>	<b>4,927</b>	<b>59%</b>	<b>5,050</b>	<b>63%</b>
<b>&gt;\$2M</b>	<b>461</b>	<b>9%</b>	<b>422</b>	<b>9%</b>	<b>444</b>	<b>9%</b>	<b>475</b>	<b>8%</b>	<b>729</b>	<b>9%</b>	<b>981</b>	<b>12%</b>

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## Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
<b>All Community Advantage</b>	<b>\$115,227,800</b>		<b>\$121,853,600</b>		<b>\$115,056,700</b>		<b>\$69,610,800</b>		<b>\$64,753,900</b>		<b>\$89,672,300</b>	
<b>All Minority</b>	<b>\$39,377,700</b>	<b>34%</b>	<b>\$44,611,900</b>	<b>37%</b>	<b>\$44,884,200</b>	<b>39%</b>	<b>\$26,437,000</b>	<b>38%</b>	<b>\$25,973,700</b>	<b>40%</b>	<b>\$38,977,200</b>	<b>43%</b>
Ethnicity - AMERICAN INDIAN	\$710,000	1%	\$1,278,400	1%	\$1,230,000	1%	\$928,500	1%	\$331,500	1%	\$100,000	0%
Ethnicity - ASIAN OR PACIFIC	\$10,716,400	9%	\$11,527,900	9%	\$9,396,800	8%	\$6,965,900	10%	\$6,708,500	10%	\$8,660,400	10%
Ethnicity – BLACK	\$14,738,800	13%	\$13,035,900	11%	\$15,457,700	13%	\$9,821,000	14%	\$9,163,200	14%	\$18,204,600	20%
Ethnicity – HISPANIC	\$13,212,500	11%	\$18,769,700	15%	\$18,799,700	16%	\$8,451,600	12%	\$9,770,500	15%	\$12,012,200	13%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$270,000	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$9,615,600	8%	\$15,339,600	13%	\$14,936,600	13%	\$12,194,000	18%	\$5,694,300	9%	\$9,588,600	11%
Ethnicity – WHITE	\$66,234,500	57%	\$61,902,100	51%	\$55,235,900	48%	\$30,979,800	45%	\$33,085,900	51%	\$41,106,500	46%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$19,574,400	17%	\$18,620,600	15%	\$18,601,700	16%	\$9,590,900	14%	\$9,855,200	15%	\$15,494,800	17%
Gender - Female Owned more than 50%	\$33,309,200	29%	\$35,106,800	29%	\$36,319,200	32%	\$17,779,000	26%	\$18,630,200	29%	\$30,643,500	34%
Gender - Male Owned	\$62,344,200	54%	\$68,126,200	56%	\$60,135,800	52%	\$42,240,900	61%	\$36,268,500	56%	\$43,534,000	49%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$42,903,400	37%	\$28,838,200	41%	\$21,215,900	33%	\$26,571,200	30%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$2,326,900	3%	\$6,188,900	10%	\$9,404,200	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$47,974,600	42%	\$23,702,700	34%	\$29,595,400	46%	\$40,845,000	46%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$11,192,800	10%	\$8,548,400	12%	\$7,753,700	12%	\$12,382,900	14%
<b>Veteran</b>	<b>\$9,934,200</b>	<b>9%</b>	<b>\$11,681,400</b>	<b>10%</b>	<b>\$11,117,600</b>	<b>10%</b>	<b>\$6,439,900</b>	<b>9%</b>	<b>\$3,727,500</b>	<b>6%</b>	<b>\$7,839,700</b>	<b>9%</b>
<b>Rural</b>	<b>\$14,309,600</b>	<b>12%</b>	<b>\$13,669,700</b>	<b>11%</b>	<b>\$11,476,100</b>	<b>10%</b>	<b>\$9,198,100</b>	<b>13%</b>	<b>\$8,491,400</b>	<b>13%</b>	<b>\$9,618,000</b>	<b>11%</b>
<b>Urban</b>	<b>\$100,918,200</b>	<b>88%</b>	<b>\$108,183,900</b>	<b>89%</b>	<b>\$103,580,600</b>	<b>90%</b>	<b>\$60,412,700</b>	<b>87%</b>	<b>\$56,262,500</b>	<b>87%</b>	<b>\$80,054,300</b>	<b>89%</b>
<b>\$150K and Under</b>	<b>\$61,129,600</b>	<b>53%</b>	<b>\$58,662,900</b>	<b>48%</b>	<b>\$48,559,500</b>	<b>42%</b>	<b>\$32,135,600</b>	<b>46%</b>	<b>\$27,702,500</b>	<b>43%</b>	<b>\$32,269,300</b>	<b>36%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$54,098,200</b>	<b>47%</b>	<b>\$63,190,700</b>	<b>52%</b>	<b>\$66,497,200</b>	<b>58%</b>	<b>\$37,475,200</b>	<b>54%</b>	<b>\$37,051,400</b>	<b>57%</b>	<b>\$57,403,000</b>	<b>64%</b>

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## Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
<b>All Community Advantage</b>	<b>868</b>		<b>875</b>		<b>815</b>		<b>487</b>		<b>447</b>		<b>577</b>	
<b>All Minority</b>	<b>291</b>	<b>34%</b>	<b>320</b>	<b>37%</b>	<b>308</b>	<b>38%</b>	<b>184</b>	<b>38%</b>	<b>187</b>	<b>42%</b>	<b>252</b>	<b>44%</b>
Ethnicity - AMERICAN INDIAN	5	1%	9	1%	7	1%	10	2%	4	1%	1	0%
Ethnicity - ASIAN OR PACIFIC	66	8%	75	9%	62	8%	46	9%	44	10%	49	8%
Ethnicity – BLACK	115	13%	97	11%	106	13%	72	15%	71	16%	128	22%
Ethnicity – HISPANIC	105	12%	139	16%	133	16%	54	11%	68	15%	74	13%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	66	8%	100	11%	118	14%	87	18%	38	9%	61	11%
Ethnicity – WHITE	511	59%	455	52%	389	48%	216	44%	222	50%	264	46%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	149	17%	134	15%	-	0%	64	13%	69	15%	85	15%
Gender - Female Owned more than 50%	251	29%	270	31%	-	0%	137	28%	140	31%	220	38%
Gender - Male Owned	468	54%	471	54%	-	0%	286	59%	238	53%	272	47%
Business Age - Existing or more than 2 years old	-	0%	-	0%	317	39%	210	43%	141	32%	157	27%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	16	3%	48	11%	65	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	337	41%	165	34%	213	48%	286	50%
Business Age - Change of Ownership	-	0%	-	0%	70	9%	50	10%	45	10%	67	12%
<b>Veteran</b>	<b>77</b>	<b>0%</b>	<b>88</b>	<b>10%</b>	<b>80</b>	<b>10%</b>	<b>45</b>	<b>9%</b>	<b>22</b>	<b>5%</b>	<b>46</b>	<b>8%</b>
<b>Rural</b>	<b>117</b>	<b>13%</b>	<b>109</b>	<b>12%</b>	<b>87</b>	<b>11%</b>	<b>63</b>	<b>13%</b>	<b>60</b>	<b>13%</b>	<b>67</b>	<b>12%</b>
<b>Urban</b>	<b>751</b>	<b>87%</b>	<b>766</b>	<b>88%</b>	<b>728</b>	<b>89%</b>	<b>424</b>	<b>87%</b>	<b>387</b>	<b>87%</b>	<b>510</b>	<b>88%</b>
<b>\$150K and Under</b>	<b>630</b>	<b>73%</b>	<b>594</b>	<b>68%</b>	<b>515</b>	<b>63%</b>	<b>319</b>	<b>66%</b>	<b>281</b>	<b>63%</b>	<b>329</b>	<b>57%</b>
<b>&gt;\$150K - \$350K</b>	<b>238</b>	<b>27%</b>	<b>281</b>	<b>32%</b>	<b>300</b>	<b>37%</b>	<b>168</b>	<b>34%</b>	<b>166</b>	<b>37%</b>	<b>248</b>	<b>43%</b>

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