

--- PROGRAM COMPOSITION ---

	FY End 2009	FY End 2010	FY End 2011	FY End 2012	FY End 2013
--- Program Composition of Operating SBICs ---					
Total Number of Licensees	315	307	299	301	292
Debenture	126	140	143	158	175
Participating Security	127	107	97	86	63
Bank-Owned/Non-Leveraged	48	47	46	44	43
Specialized SBICs	14	13	13	13	11

--- Private Capital of Operating SBICs by Fund Type (\$ in millions) ---

a. Regulatory Private Capital	\$8,650.1	\$8,649.6	\$8,862.7	\$9,376.6	\$10,333.2
Debenture	3,401.2	4,184.6	5,071.1	6,114.4	7,504.4
Participating Security	3,361.7	2,722.3	2,286.5	1,881.5	1,316.2
Other	1,887.2	1,742.6	1,505.1	1,380.8	1,512.6
b. Leveragable Private Capital	\$6,260.0	\$6,249.9	\$6,057.5	\$6,187.0	\$6,416.5
Debenture	2,308.5	2,774.4	3,158.1	3,795.2	4,467.6
Participating Security	2,510.3	2,083.9	1,778.4	1,457.6	1,079.2
Other	1,441.2	1,391.6	1,120.9	934.2	869.7
c. Unfunded Private Commitments	\$2,390.1	\$2,399.7	\$2,805.2	\$3,189.6	\$3,916.7
Debenture	1,092.7	1,410.2	1,913.0	2,319.2	3,036.9
Participating Security	851.4	638.4	508.0	423.8	237.0
Other	446.0	351.1	384.2	446.6	642.8

--- Leverage from SBA of Operating SBICs by Fund Type (\$ in millions) ---

d. SBA Capital at Risk (e+f)	\$8,196.0	\$7,902.6	\$8,253.3	\$8,823.6	\$9,430.5
Debenture	4,152.0	4,883.4	5,999.0	7,230.6	8,400.3
Participating Security	4,026.6	3,005.0	2,235.4	1,574.2	966.4
Other	17.4	14.2	18.9	18.9	63.8
e. Outstanding SBA Leverage	\$6,799.9	\$6,339.5	\$6,433.1	\$6,435.7	\$6,897.4
Debenture	2,892.0	3,409.8	4,244.9	4,870.6	5,919.4
Participating Security	3,890.5	2,915.5	2,174.4	1,549.3	949.0
Other	17.4	14.2	13.9	15.9	29.0
f. Outstanding SBA Commitments	\$1,396.0	\$1,563.1	\$1,820.2	\$2,387.8	\$2,533.2
Debenture	1,260.0	1,473.6	1,754.2	2,360.0	2,480.9
Participating Security	136.0	89.5	61.1	24.8	17.4
Other	0.0	0.0	5.0	3.0	34.9
g. Unreimbursed Prioritized Payments	\$581.1	\$508.0	\$444.9	\$358.9	\$238.3

--- Combined Private Capital and SBA Capital at Risk of Operating SBICs (\$ in millions) ---

h. Total Capital at Risk (a+d)	\$16,846.0	\$16,552.1	\$17,116.0	\$18,200.2	\$19,763.7
Debenture	7,553.2	9,068.1	11,070.1	13,344.9	15,904.7
Participating Security	7,388.2	5,727.3	4,521.9	3,455.6	2,282.6
Other	1,904.6	1,756.8	1,524.0	1,399.6	1,576.4

--- Program Composition in Liquidation (\$ in Millions) ---

					DRAFT
Total Number of Licensees	132	140	123	117	124
Participating Security	82	84	80	80	85
Other	50	56	43	37	39
Leverage Balance	\$1,650.6	\$1,885.1	\$1,629.3	\$1,422.5	\$1,374.2
Participating Security	1,429.0	1,585.0	1,406.5	1,111.7	1,047.2
Other	221.6	300.1	222.8	310.8	327.0

--- Program Funding (\$ in millions) ---

Debenture Authorization (\$ in Millions)	\$3,000.0	\$3,000.0	\$3,000.0	\$3,000.0	\$3,000.0
Annual Charge	0.406%	0.285%	0.515%	0.804%	0.760%
Latest Debenture Pooled Interest Rate	4.41%	3.55%	3.60%	2.46%	2.83%

---ECONOMIC IMPACT: SBIC FINANCINGS TO SMALL BUSINESS REPORTED ---

	FY End 2009	FY End 2010	FY End 2011	FY End 2012	FY End 2013	FY 2013 Change
--- Total SBIC Program ---						
Financing Amount Reported (\$ in millions)	\$1,856.1	\$2,047.1	\$2,833.4	\$3,227.4	\$3,498.3	8%
Type of Financing (\$ in millions)						
Straight Debt	564.4	803.8	1,375.2	1,927.7	2,095.7	9%
Debt with Equity Features	718.2	772.3	1,022.9	723.3	834.1	15%
Equity Only	573.5	471.0	435.2	576.4	568.5	(1%)
Number of Companies Financed	1,481	1,331	1,339	1,094	1,068	(2%)
Special Competitive Opportunity Gap	441	392	430	290	260	(10%)
Businesses Located in LMI Areas	321	318	351	216	213	(1%)
Women, Minority, Veteran Owned	164	109	110	108	67	(38%)
Number of Jobs Created or Sustained*	42,306	46,130	61,527	68,918	73,585	7%
--- Debenture SBICs ---						
Financing Amount Reported (\$ in millions)	\$1,227.4	\$1,587.0	\$2,588.6	\$2,950.3	\$3,256.3	10%
Type of Financing (\$ in millions)						
Straight Debt	488.8	754.8	1,344.8	1,855.1	2,042.4	10%
Debt with Equity Features	586.1	665.4	963.5	671.7	794.6	18%
Equity Only	152.5	166.8	280.3	423.6	419.3	(1%)
Number of Companies Financed	963	896	1,007	795	856	8%
Special Competitive Opportunity Gap	296	275	310	192	206	7%
Businesses Located in LMI Areas	224	231	263	153	170	11%
Women, Minority, Veteran Owned	106	64	65	50	51	2%
Number of Jobs Created or Sustained*	27,977	35,760	56,211	63,001	68,493	9%
--- Non-Leveraged, Bank-Owned, and Specialized SBICs ---						
Financing Amount Reported (\$ in millions)	\$165.6	\$124.5	\$79.9	\$175.2	\$166.1	(5%)
Type of Financing (\$ in millions)						
Straight Debt	24.0	12.5	14.1	57.3	38.4	(33%)
Debt with Equity Features	34.0	18.9	12.3	23.1	18.3	(21%)
Equity Only	107.6	93.1	53.5	94.8	109.4	15%
Number of Companies Financed	130	133	136	166	110	(34%)
Special Competitive Opportunity Gap	62	58	68	83	35	(58%)
Businesses Located in LMI Areas	24	33	40	48	27	(44%)
Women, Minority, Veteran Owned	47	38	41	58	13	(78%)
Number of Jobs Created or Sustained*	3,775	2,806	1,736	3,742	3,495	(7%)
--- Participating Security SBICs ---						
Financing Amount Reported (\$ in millions)	\$463.1	\$335.6	\$164.9	\$101.8	\$75.9	(25%)
Type of Financing (\$ in millions)						
Straight Debt	51.6	36.4	16.2	15.3	14.9	(3%)
Debt with Equity Features	98.1	88.1	47.2	28.5	21.2	(26%)
Equity Only	313.4	211.2	101.5	58.0	39.8	(31%)
Number of Companies Financed	445	346	220	157	125	(20%)
Special Competitive Opportunity Gap	95	66	58	20	24	20%
Businesses Located in LMI Areas	85	61	54	19	21	11%
Women, Minority, Veteran Owned	13	7	4	1	3	200%
Number of Jobs Created or Sustained*	10,555	7,564	3,580	2,175	1,597	(27%)

* SBA estimates jobs created or sustained using "The 1999 Arizona Venture Capital Impact Study" (confirmed by the DRI-WEFA study of 2001) indicating that 1 job is created for every \$36,000 of SBIC Program investment (adjusted for inflation).

--- PROGRAM OFFICE ACTIVITIES ---

	FY End 2009	FY End 2010	FY End 2011	FY End 2012	FY End 2013	FY 2013 Change
--- New Licensees ---						
New Licensees by Fund Type	11	23	22	30	34	13%
Debenture	8	21	18	27	29	7%
Bank-Owned/Non-Leveraged	3	2	4	3	5	67%
Initial Private Capital (\$ in millions)	\$345.2	\$654.8	\$840.1	\$973.9	\$1,259.0	29%
Debenture	257.4	615.6	713.6	892.6	1,111.5	25%
Bank-Owned/Non-Leveraged	87.8	39.2	126.5	81.3	147.4	81%

--- Licensing Pipeline ---						
Total in Pipeline	n/a	66	62	51	43	(16%)
In Applicant Review/Program Development	n/a	14	10	8	13	63%
In Capital Raising	n/a	42	34	30	20	(33%)
In Licensing	n/a	10	18	13	10	(23%)

--- Program Development and Licensing Activity ---

Applicant Initial Review/Program Development

Received during FY	48	73	74	61	71	16%
1st Time SBIC Applicants	29	54	52	43	58	35%
Subsequent Fund Applicants	19	19	22	18	13	(28%)
Processed in FY	48	64	78	63	66	5%
Green Light Letters Issued	36	40	40	38	31	(18%)
<i>% of Processed Receiving Green Light</i>	<i>75%</i>	<i>63%</i>	<i>51%</i>	<i>60%</i>	<i>47%</i>	<i>(22%)</i>
1st Time SBIC Applicants	24	26	26	21	21	0%
Subsequent Fund Applicants	12	14	14	17	10	(41%)
Number Denied -- 1st Time and Subsequent	9	19	31	20	30	50%
Number Withdrawn -- 1st Time and Subsequent	3	5	7	5	5	0%
% Completed in Goal						
1st Time (2 months)	17%	5%	16%	55%	29%	(47%)
Subsequent (1 month)	n/a	88%	91%	70%	92%	31%

Raising Capital in Process

Green Light Letters Expired	n/a	n/a	11	9	8	(11%)
Licensing Applications Submitted	n/a	n/a	33	36	47	31%
Total in the Capital Raising Process	n/a	n/a	44	45	55	22%
<i>% in Capital Raising Submitting Applications</i>	<i>n/a</i>	<i>n/a</i>	<i>75%</i>	<i>80%</i>	<i>85%</i>	<i>6%</i>

Licensing

Received during FY	n/a	15	33	36	47	31%
1st Time SBIC Applicants	n/a	6	20	19	30	58%
Subsequent Fund Applicants	n/a	9	13	17	17	0%
Resolved During FY	3	2	10	10	5	(50%)
FY Number of New Licensees	11	23	22	30	34	13%
1st Time SBIC Applicants	3	10	11	15	15	0%
Subsequent Fund Applicants	8	13	11	15	19	27%
Average Months to Process	14.6	5.8	5.6	5.8	6.8	17%
<i>% Completed in Goal (6 months)</i>	<i>n/a</i>	<i>65%</i>	<i>50%</i>	<i>56%</i>	<i>50%</i>	<i>(11%)</i>

--- PROGRAM OFFICE ACTIVITIES ---

	FY End 2009	FY End 2010	FY End 2011	FY End 2012	FY End 2013	FY 2013 Change
--- Leverage Activities in Operations ---						
Debenture Leverage						
Commitments Issued	\$788.0	\$1,164.8	\$1,827.5	\$1,924.1	\$2,155.7	12%
Draws	\$594.9	\$931.0	\$1,392.0	\$1,421.7	\$1,737.0	22%
Redemptions (Pre-Paid and at Maturity)	\$149.3	\$250.5	\$544.2	\$651.8	\$567.1	(13%)
Transfers to Liquidation	\$86.6	\$95.8	\$8.5	\$144.4	\$118.8	(18%)
<i>% of Beginning Leverage Transferred</i>	3%	3%	0%	3%	2%	(27%)
Participating Securities Leverage						
Prioritized Payments (PP) Advanced	\$228.0	\$186.0	\$136.4	\$99.3	\$66.2	(33%)
SBA Distributions	\$314.8	\$480.8	\$659.1	\$560.1	\$292.8	(48%)
Prioritized Payments	\$83.8	\$98.7	\$143.1	\$86.8	\$52.9	(39%)
Adjustments and Annual Fees	\$27.1	\$39.5	\$54.4	\$25.4	\$18.8	(26%)
Profit Participation	\$10.9	\$10.5	\$26.7	\$44.2	\$23.6	(47%)
PS Redemptions--Operating SBICs	\$193.0	\$332.1	\$434.9	\$403.7	\$197.5	(51%)
Transfers to Liquidation	\$619.3	\$701.4	\$307.5	\$220.1	\$296.8	35%
<i>% of Beginning Leverage Transferred</i>	13%	18%	11%	11%	21%	93%
Prioritized Payments at Transfer	\$156.2	\$179.9	\$35.7	\$49.3	\$115.4	134%

--- SBIC Examination Activities ---

Exam Reports Issued	268	249	260	233	244	5%
Exam Cycle (months)	15.2	14.1	12.6	12.6	12.4	(2%)
Number of Reports with Findings	47	25	35	21	41	95%
<i>% of Reports with Findings</i>	18%	10%	145%	9%	17%	86%
Licensees with Leverage	218	196	199	182	206	13%
Exam Cycle (months)	13.9	12.9	11.7	11.7	11.6	(1%)
Number of Reports with Findings	37	17	22	12	31	158%
<i>% of Reports with Findings</i>	17%	9%	11%	7%	15%	128%
Licensees without Leverage	50	53	61	51	38	(25%)
Exam Cycle (months)	21.2	18.2	15.6	15.6	16.5	6%
Number of Reports with Findings	10	8	13	9	10	11%
<i>% of Reports with Findings</i>	20%	15%	21%	18%	26%	49%

--- Surrenders and Transfers to Liquidation ---

SBIC License Surrenders	15	9	24	17	27	59%
Debenture	5	4	14	8	9	13%
Participating Security	1	2	4	4	11	175%
Bank-Owned/Non-Leveraged	9	2	6	5	6	20%
Specialized SBICs	0	1	0	0	1	100%
SBIC Licensee Transfers to Liquidation	29	22	6	11	16	45%
Debenture and Specialized SBICs	9	4	0	4	4	0%
Participating Security	20	18	6	7	12	71%

--- Activities in the Office of Liquidation ---

						DRAFT
Participating Security Leverage						
Total Collections	\$115.5	\$254.0	\$269.7	\$212.5	\$192.1	(10%)
<i>Collections as % of Beginning Balance</i>	10%	18%	17%	15%	17%	13%
Leverage Charge-offs	\$237.8	\$300.9	\$220.7	\$308.0	\$176.9	(43%)
Prioritized Payments Charged off	\$162.7	\$179.9	\$56.6	\$38.3	\$97.7	155%
Debenture Leverage						
Total Collections	\$12.0	\$11.4	\$22.4	\$50.5	\$45.0	(11%)
<i>Collections as % of Beginning Balance</i>	8%	5%	7.58	23%	14%	(39%)
Leverage Write-offs	\$15.1	\$19.1	\$64.3	\$6.5	\$58.3	797%