

Weekly Approvals Report with data as of 10/28 for each FY

7(a) Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 7(A)	\$1,619,523,500		\$1,486,994,700		\$1,513,579,600		\$1,162,555,600		\$762,788,000		\$2,100,700,800	
All Minority	\$498,052,700	31%	\$495,477,200	33%	\$465,027,600	31%	\$370,450,700	32%	\$243,906,500	32%	\$717,959,600	34%
Ethnicity - AMERICAN INDIAN	\$13,345,500	1%	\$11,498,000	1%	\$7,187,000	0%	\$8,432,200	1%	\$5,060,000	1%	\$23,744,400	1%
Ethnicity - ASIAN OR PACIFIC	\$352,524,200	22%	\$332,676,100	22%	\$336,187,100	22%	\$246,696,600	21%	\$135,557,900	18%	\$440,615,900	21%
Ethnicity - BLACK	\$40,368,100	2%	\$53,009,900	4%	\$41,616,700	3%	\$28,651,700	2%	\$34,211,000	4%	\$86,077,500	4%
Ethnicity - HISPANIC	\$91,814,900	6%	\$98,293,200	7%	\$80,036,800	5%	\$86,670,200	7%	\$69,077,600	9%	\$167,521,800	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$307,866,300	19%	\$319,484,000	21%	\$353,597,100	23%	\$289,337,500	25%	\$149,442,300	20%	\$490,351,500	23%
Ethnicity - WHITE	\$813,604,500	50%	\$672,033,500	45%	\$694,954,900	46%	\$502,767,400	43%	\$369,439,200	48%	\$892,389,700	42%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$235,272,300	15%	\$241,740,900	16%	\$214,840,900	14%	\$144,326,100	12%	\$79,487,500	10%	\$291,560,400	14%
Gender - Female Owned more than 50%	\$250,747,100	15%	\$206,360,800	14%	\$225,521,000	15%	\$133,143,700	11%	\$140,446,400	18%	\$298,399,600	14%
Gender - Male Owned	\$1,133,504,100	70%	\$1,038,893,000	70%	\$1,073,217,700	71%	\$885,085,800	76%	\$542,854,100	71%	\$1,510,740,800	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$668,001,400	45%	\$671,125,000	44%	\$597,935,900	51%	\$379,866,100	50%	\$911,981,900	43%
Business Age - New Business or 2 years or less	\$0	0%	\$377,000	0%	\$447,900	0%	\$136,904,400	12%	\$103,799,100	14%	\$381,580,400	18%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$272,884,900	18%	\$279,253,500	18%	\$173,183,800	15%	\$120,357,200	16%	\$353,971,500	17%
Business Age - Change of Ownership	\$0	0%	\$364,558,300	25%	\$400,555,500	26%	\$250,901,500	22%	\$158,589,600	21%	\$453,167,000	22%
Veteran	\$48,245,100	3%	\$60,970,200	4%	\$35,072,800	2%	\$38,197,300	3%	\$27,705,200	4%	\$95,456,700	5%
Rural	\$226,722,800	14%	\$243,862,300	16%	\$271,435,500	18%	\$190,743,000	16%	\$170,000,000	22%	\$326,818,200	16%
Urban	\$1,392,800,700	86%	\$1,238,578,400	83%	\$1,241,179,100	82%	\$968,212,600	83%	\$592,788,000	78%	\$1,773,882,600	84%
Export	\$56,324,700	3%	\$84,253,800	6%	\$48,772,500	3%	\$66,203,200	6%	\$16,060,800	2%	\$35,506,900	2%
CAPLine	\$9,296,000	1%	\$12,550,000	1%	\$14,569,500	1%	\$13,325,000	1%	\$7,153,000	1%	\$16,740,000	1%
PLP	\$1,143,585,000	71%	\$1,088,295,600	73%	\$1,129,037,500	75%	\$794,801,300	68%	\$348,765,700	46%	\$1,679,474,200	80%
Express	\$156,769,700	10%	\$108,239,100	7%	\$124,207,600	8%	\$101,297,000	9%	\$93,234,600	12%	\$166,129,300	8%
Community Advantage	\$10,894,400	1%	\$8,818,500	1%	\$7,531,400	0%	\$6,241,200	1%	\$6,843,100	1%	\$10,306,700	0%
\$150K and Under	\$161,756,400	10%	\$101,119,000	7%	\$113,442,900	7%	\$70,202,400	6%	\$74,282,200	10%	\$129,556,100	6%
>\$150K - \$350K	\$196,848,300	12%	\$186,543,400	13%	\$199,702,900	13%	\$119,885,800	10%	\$117,989,900	15%	\$201,053,700	10%
>\$350K - \$2M	\$734,563,200	45%	\$630,506,100	42%	\$680,271,100	45%	\$564,238,600	49%	\$298,945,000	39%	\$903,468,900	43%
>\$2M	\$526,355,600	33%	\$568,826,200	38%	\$520,162,700	34%	\$408,228,800	35%	\$271,570,900	36%	\$866,622,100	41%

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7(a) Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 7(A)	4,527		3,239		3,532		2,361		2,076		4,009	
All Minority	1,210	27%	899	28%	968	27%	680	29%	563	27%	1,367	34%
Ethnicity - AMERICAN INDIAN	37	1%	28	1%	26	1%	19	1%	15	1%	41	1%
Ethnicity - ASIAN OR PACIFIC	575	13%	437	13%	469	13%	304	13%	198	10%	522	13%
Ethnicity - BLACK	206	5%	140	4%	152	4%	132	6%	155	7%	317	8%
Ethnicity - HISPANIC	392	9%	294	9%	321	9%	225	10%	195	9%	487	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	747	17%	585	18%	691	20%	421	18%	381	18%	683	17%
Ethnicity - WHITE	2,570	57%	1,755	54%	1,873	53%	1,260	53%	1,132	55%	1,959	49%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	583	13%	487	15%	433	12%	312	13%	208	10%	495	12%
Gender - Female Owned more than 50%	855	19%	539	17%	672	19%	390	17%	416	20%	798	20%
Gender - Male Owned	3,089	68%	2,213	68%	2,427	69%	1,659	70%	1,452	70%	2,716	68%
Business Age - Existing or more than 2 years old	-	0%	1,626	50%	1,853	52%	1,243	53%	1,102	53%	2,151	54%
Business Age - New Business or 2 years or less	-	0%	1	0%	1	0%	437	19%	441	21%	822	21%
Business Age - Startup, Loan Funds will Open Business	-	0%	546	17%	576	16%	398	17%	346	17%	645	16%
Business Age - Change of Ownership	-	0%	419	13%	452	13%	280	12%	185	9%	391	10%
Veteran	222	5%	148	5%	147	4%	106	4%	111	5%	197	5%
Rural	732	16%	532	16%	621	18%	474	20%	446	21%	676	17%
Urban	3,795	84%	2,706	84%	2,910	82%	1,885	80%	1,630	79%	3,333	83%
Export	51	1%	63	2%	45	1%	43	2%	16	1%	34	1%
CAPLine	14	0%	13	0%	19	1%	12	1%	8	0%	16	0%
PLP	1,782	39%	1,480	46%	1,515	43%	1,028	44%	677	33%	2,023	50%
Express	2,320	51%	1,365	42%	1,634	46%	1,036	44%	1,079	52%	1,678	42%
Community Advantage	81	2%	65	2%	59	2%	38	2%	51	2%	64	2%
\$150K and Under	2,737	60%	1,577	49%	1,818	51%	1,119	47%	1,189	57%	1,929	48%
>\$150K - \$350K	749	17%	714	22%	764	22%	456	19%	453	22%	757	19%
>\$350K - \$2M	870	19%	767	24%	792	22%	654	28%	350	17%	1,057	26%
>\$2M	171	4%	181	6%	158	4%	132	6%	84	4%	266	7%

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504 Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 504	\$378,807,000		\$409,677,000		\$561,971,000		\$431,608,540		\$1,333,430,000		\$552,662,000	
All Minority	\$86,366,000	23%	\$92,908,000	23%	\$132,745,000	24%	\$92,489,000	21%	\$341,310,000	26%	\$165,332,000	30%
Ethnicity - AMERICAN INDIAN	\$255,000	0%	\$0	0%	\$0	0%	\$333,000	0%	\$5,007,000	0%	\$1,638,000	0%
Ethnicity - ASIAN OR PACIFIC	\$58,695,000	15%	\$54,312,000	13%	\$85,057,000	15%	\$45,911,000	11%	\$233,566,000	18%	\$101,037,000	18%
Ethnicity - BLACK	\$1,354,000	0%	\$10,366,000	3%	\$5,988,000	1%	\$4,524,000	1%	\$20,462,000	2%	\$14,321,000	3%
Ethnicity - HISPANIC	\$26,062,000	7%	\$28,230,000	7%	\$41,700,000	7%	\$41,721,000	10%	\$82,275,000	6%	\$48,336,000	9%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$106,976,000	28%	\$130,950,000	32%	\$218,060,000	39%	\$106,198,000	25%	\$261,157,000	20%	\$106,520,000	19%
Ethnicity - WHITE	\$185,465,000	49%	\$185,819,000	45%	\$211,166,000	38%	\$232,921,540	54%	\$730,963,000	55%	\$280,810,000	51%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$85,191,000	22%	\$74,426,000	18%	\$106,537,000	19%	\$79,577,000	18%	\$230,809,000	17%	\$105,711,000	19%
Gender - Female Owned more than 50%	\$30,332,000	8%	\$45,312,000	11%	\$51,243,000	9%	\$32,299,000	7%	\$120,971,000	9%	\$64,889,000	12%
Gender - Male Owned	\$263,284,000	70%	\$289,939,000	71%	\$404,191,000	72%	\$319,732,540	74%	\$981,650,000	74%	\$382,062,000	69%
Business Age - Existing or more than 2 years old	\$0	0%	\$313,590,000	77%	\$402,228,000	72%	\$371,921,000	86%	\$1,112,020,000	83%	\$425,575,000	77%
Business Age - New Business or 2 years or less	\$0	0%	\$1,164,000	0%	\$1,693,000	0%	\$9,473,540	2%	\$17,852,000	1%	\$14,996,000	3%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$60,680,000	15%	\$132,011,000	23%	\$41,237,000	10%	\$176,213,000	13%	\$73,451,000	13%
Business Age - Change of Ownership	\$0	0%	\$254,000	0%	\$10,904,000	2%	\$8,977,000	2%	\$27,345,000	2%	\$38,640,000	7%
Veteran	\$3,960,000	1%	\$7,168,000	2%	\$19,817,000	4%	\$7,314,000	2%	\$40,426,000	3%	\$3,554,000	1%
Rural	\$56,982,000	15%	\$57,627,000	14%	\$84,454,000	15%	\$57,037,540	13%	\$209,003,000	16%	\$74,892,000	14%
Urban	\$321,825,000	85%	\$352,050,000	86%	\$477,517,000	85%	\$374,571,000	87%	\$1,124,427,000	84%	\$477,770,000	86%
Export	\$2,304,000	1%	\$2,772,000	1%	\$15,974,000	3%	\$5,838,000	1%	\$20,612,000	2%	\$14,321,000	3%
504 Refinance	\$15,264,000	4%	\$13,963,000	3%	\$17,099,000	3%	\$22,278,000	5%	\$86,644,000	6%	\$18,502,000	3%
\$150K and Under	\$4,331,000	1%	\$4,820,000	1%	\$4,460,000	1%	\$4,184,540	1%	\$7,282,000	1%	\$2,491,000	0%
>\$150K - \$350K	\$32,968,000	9%	\$30,239,000	7%	\$35,412,000	6%	\$41,698,000	10%	\$82,875,000	6%	\$28,134,000	5%
>\$350K - \$2M	\$219,011,000	58%	\$247,199,000	60%	\$313,947,000	56%	\$256,641,000	59%	\$738,659,000	55%	\$260,242,000	47%
>\$2M	\$122,497,000	32%	\$127,419,000	31%	\$208,152,000	37%	\$129,085,000	30%	\$504,614,000	38%	\$261,795,000	47%

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504 Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 504	460		505		619		551		1,403		504	
All Minority	98	21%	108	21%	126	20%	114	21%	338	24%	142	28%
Ethnicity - AMERICAN INDIAN	1	0%	-	0%	-	0%	1	0%	10	1%	1	0%
Ethnicity - ASIAN OR PACIFIC	50	11%	47	9%	53	9%	49	9%	175	12%	67	13%
Ethnicity - BLACK	5	1%	11	2%	14	2%	12	2%	33	2%	18	4%
Ethnicity - HISPANIC	42	9%	50	10%	59	10%	52	9%	120	9%	56	11%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	97	21%	124	25%	199	32%	116	21%	217	15%	81	16%
Ethnicity - WHITE	265	58%	273	54%	294	47%	321	58%	848	60%	281	56%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	114	25%	125	25%	150	24%	119	22%	311	22%	106	21%
Gender - Female Owned more than 50%	56	12%	63	12%	79	13%	60	11%	163	12%	81	16%
Gender - Male Owned	290	63%	317	63%	390	63%	372	68%	929	66%	317	63%
Business Age - Existing or more than 2 years old	-	0%	408	81%	493	80%	475	86%	1,188	85%	390	77%
Business Age - New Business or 2 years or less	-	0%	1	0%	1	0%	13	2%	22	2%	13	3%
Business Age - Startup, Loan Funds will Open Business	-	0%	64	13%	102	16%	53	10%	171	12%	66	13%
Business Age - Change of Ownership	-	0%	1	0%	12	2%	10	2%	22	2%	35	7%
Veteran	10	2%	10	2%	23	4%	11	2%	39	3%	8	2%
Rural	86	19%	86	17%	108	17%	100	18%	258	18%	85	17%
Urban	374	81%	419	83%	511	83%	451	82%	1,145	82%	419	83%
Export	2	0%	4	1%	8	1%	8	1%	15	1%	6	1%
504 Refinance	24	5%	9	2%	23	4%	29	5%	75	5%	14	3%
\$150K and Under	36	8%	42	8%	39	6%	37	7%	62	4%	22	4%
>\$150K - \$350K	129	28%	123	24%	144	23%	165	30%	335	24%	106	21%
>\$350K - \$2M	256	56%	296	59%	375	61%	307	56%	843	60%	296	59%
>\$2M	39	8%	44	9%	61	10%	42	8%	163	12%	80	16%

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Community Advantage Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All Community Advantage	\$10,894,400		\$8,818,500		\$7,531,400		\$6,241,200		\$6,843,100		\$10,306,700	
All Minority	\$4,325,100	40%	\$3,164,500	36%	\$3,311,400	44%	\$1,779,800	29%	\$2,273,200	33%	\$4,655,900	45%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$250,000	3%	\$99,000	1%	\$100,000	2%	\$0	0%	\$204,000	2%
Ethnicity - ASIAN OR PACIFIC	\$1,347,500	12%	\$765,000	9%	\$1,073,000	14%	\$360,100	6%	\$425,000	6%	\$899,600	9%
Ethnicity - BLACK	\$947,800	9%	\$745,000	8%	\$1,479,300	20%	\$657,000	11%	\$1,066,200	16%	\$1,685,000	16%
Ethnicity - HISPANIC	\$2,029,800	19%	\$1,404,500	16%	\$660,100	9%	\$662,700	11%	\$782,000	11%	\$1,867,300	18%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,223,800	11%	\$725,000	8%	\$1,092,800	15%	\$607,200	10%	\$1,105,500	16%	\$1,537,000	15%
Ethnicity - WHITE	\$5,345,500	49%	\$4,929,000	56%	\$3,127,200	42%	\$3,854,200	62%	\$3,464,400	51%	\$4,113,800	40%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,503,800	14%	\$1,913,900	22%	\$1,675,400	22%	\$1,019,900	16%	\$387,800	6%	\$1,813,500	18%
Gender - Female Owned more than 50%	\$2,985,500	27%	\$2,892,700	33%	\$1,326,500	18%	\$1,458,800	23%	\$2,412,500	35%	\$2,590,600	25%
Gender - Male Owned	\$6,405,100	59%	\$4,011,900	45%	\$4,529,500	60%	\$3,762,500	60%	\$4,042,800	59%	\$5,902,600	57%
Business Age - Existing or more than 2 years old	\$0	0%	\$3,266,400	37%	\$3,753,500	50%	\$1,854,000	30%	\$1,743,400	25%	\$2,647,300	26%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$783,700	13%	\$1,131,200	17%	\$1,037,000	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$3,043,800	35%	\$2,541,400	34%	\$2,597,800	42%	\$2,980,800	44%	\$5,596,100	54%
Business Age - Change of Ownership	\$0	0%	\$1,289,800	15%	\$508,000	7%	\$1,005,700	16%	\$987,700	14%	\$1,026,300	10%
Veteran	\$1,704,000	16%	\$770,000	9%	\$481,300	6%	\$0	0%	\$630,800	9%	\$539,500	5%
Rural	\$1,550,900	14%	\$811,800	9%	\$937,200	12%	\$1,397,600	22%	\$1,078,300	16%	\$417,000	4%
Urban	\$9,343,500	86%	\$8,006,700	91%	\$6,594,200	88%	\$4,843,600	78%	\$5,764,800	84%	\$9,889,700	96%
\$150K and Under	\$5,651,900	52%	\$4,083,500	46%	\$3,829,600	51%	\$2,319,300	37%	\$3,022,900	44%	\$3,358,100	33%
>\$150K - \$350K	\$5,242,500	48%	\$4,735,000	54%	\$3,701,800	49%	\$3,921,900	63%	\$3,820,200	56%	\$6,948,600	67%

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Community Advantage Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All Community Advantage	81		65		59		38		51		64	
All Minority	30	37%	22	34%	24	41%	12	32%	17	33%	32	50%
Ethnicity - AMERICAN INDIAN	-	0%	1	2%	2	3%	1	3%	-	0%	3	5%
Ethnicity - ASIAN OR PACIFIC	9	11%	6	9%	6	10%	4	11%	2	4%	5	8%
Ethnicity – BLACK	8	10%	5	8%	11	19%	4	11%	9	18%	13	20%
Ethnicity – HISPANIC	13	16%	10	15%	5	8%	3	8%	6	12%	11	17%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	8	10%	5	8%	12	20%	3	8%	8	16%	8	13%
Ethnicity – WHITE	43	53%	38	58%	23	39%	23	61%	26	51%	24	38%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	12	15%	13	20%	-	0%	5	13%	2	4%	9	14%
Gender - Female Owned more than 50%	25	31%	23	35%	-	0%	10	26%	21	41%	20	31%
Gender - Male Owned	44	54%	29	45%	-	0%	23	61%	28	55%	35	55%
Business Age - Existing or more than 2 years old	-	0%	24	37%	30	51%	12	32%	13	25%	16	25%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	6	16%	7	14%	7	11%
Business Age - Startup, Loan Funds will Open Business	-	0%	24	37%	19	32%	14	37%	24	47%	35	55%
Business Age - Change of Ownership	-	0%	8	12%	4	7%	6	16%	7	14%	6	9%
Veteran	13	0%	6	9%	4	7%	-	0%	4	8%	5	8%
Rural	11	14%	6	9%	7	12%	10	26%	8	16%	3	5%
Urban	70	86%	59	91%	52	88%	28	74%	43	84%	61	95%
\$150K and Under	58	72%	44	68%	43	73%	21	55%	33	65%	36	56%
>\$150K - \$350K	23	28%	21	32%	16	27%	17	45%	18	35%	28	44%

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