

Weekly Approvals Report with data as of 11/11 for each FY

7(a) Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 7(A)	\$2,509,123,400		\$2,325,867,200		\$2,247,959,800		\$1,746,124,500		\$1,307,502,800		\$3,022,419,500	
All Minority	\$742,609,600	30%	\$785,878,700	34%	\$677,832,400	30%	\$495,652,800	28%	\$414,635,800	32%	\$1,049,827,300	35%
Ethnicity - AMERICAN INDIAN	\$20,305,100	1%	\$20,642,500	1%	\$12,355,000	1%	\$9,603,800	1%	\$7,373,900	1%	\$34,438,400	1%
Ethnicity - ASIAN OR PACIFIC	\$512,619,300	20%	\$532,717,200	23%	\$477,833,200	21%	\$315,921,800	18%	\$240,565,500	18%	\$645,744,600	21%
Ethnicity - BLACK	\$69,851,100	3%	\$81,522,500	4%	\$64,932,100	3%	\$47,135,700	3%	\$57,466,300	4%	\$121,134,100	4%
Ethnicity - HISPANIC	\$139,834,100	6%	\$150,996,500	6%	\$122,712,100	5%	\$122,991,500	7%	\$109,230,100	8%	\$248,510,200	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$494,304,700	20%	\$468,316,700	20%	\$565,682,200	25%	\$461,457,600	26%	\$274,535,700	21%	\$680,238,000	23%
Ethnicity - WHITE	\$1,272,209,100	51%	\$1,071,671,800	46%	\$1,004,445,200	45%	\$789,014,100	45%	\$618,331,300	47%	\$1,292,354,200	43%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$348,996,200	14%	\$357,991,900	15%	\$313,318,700	14%	\$219,134,300	13%	\$152,240,600	12%	\$409,400,800	14%
Gender - Female Owned more than 50%	\$363,371,600	14%	\$314,179,000	14%	\$319,075,500	14%	\$218,681,900	13%	\$200,036,800	15%	\$437,073,000	14%
Gender - Male Owned	\$1,796,755,600	72%	\$1,653,696,300	71%	\$1,615,565,600	72%	\$1,308,308,300	75%	\$955,225,400	73%	\$2,175,945,700	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$1,086,762,100	47%	\$1,028,940,900	46%	\$882,810,800	51%	\$658,934,300	50%	\$1,292,757,500	43%
Business Age - New Business or 2 years or less	\$0	0%	\$382,000	0%	\$447,900	0%	\$214,344,900	12%	\$198,710,800	15%	\$539,600,700	18%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$389,754,600	17%	\$403,009,400	18%	\$260,661,100	15%	\$196,648,400	15%	\$496,437,600	16%
Business Age - Change of Ownership	\$0	0%	\$557,479,100	24%	\$589,366,100	26%	\$388,277,700	22%	\$253,033,300	19%	\$638,265,900	21%
Veteran	\$86,963,900	3%	\$95,353,500	4%	\$58,449,300	3%	\$51,981,200	3%	\$51,762,800	4%	\$122,541,400	4%
Rural	\$359,588,800	14%	\$371,663,000	16%	\$387,340,000	17%	\$301,400,600	17%	\$283,131,000	22%	\$479,290,200	16%
Urban	\$2,149,534,600	86%	\$1,954,204,200	84%	\$1,860,619,800	83%	\$1,444,723,900	83%	\$1,024,371,800	78%	\$2,543,129,300	84%
Export	\$102,888,700	4%	\$124,991,600	5%	\$70,068,200	3%	\$89,079,100	5%	\$27,214,400	2%	\$60,537,000	2%
CAPLine	\$15,312,900	1%	\$24,525,000	1%	\$29,559,500	1%	\$20,373,000	1%	\$11,887,000	1%	\$27,815,000	1%
PLP	\$1,774,744,500	71%	\$1,688,353,000	73%	\$1,681,842,900	75%	\$1,179,899,100	68%	\$652,318,700	50%	\$2,324,218,000	77%
Express	\$231,975,200	9%	\$172,775,500	7%	\$181,971,500	8%	\$147,783,300	8%	\$151,016,900	12%	\$237,769,900	8%
Community Advantage	\$14,323,400	1%	\$13,542,500	1%	\$10,441,900	0%	\$8,821,200	1%	\$10,161,100	1%	\$14,390,200	0%
\$150K and Under	\$235,342,700	9%	\$167,257,600	7%	\$170,537,500	8%	\$101,161,900	6%	\$116,010,200	9%	\$191,038,600	6%
>\$150K - \$350K	\$290,946,500	12%	\$275,345,100	12%	\$286,669,300	13%	\$180,862,200	10%	\$189,906,900	15%	\$296,568,800	10%
>\$350K - \$2M	\$1,125,486,700	45%	\$1,045,174,800	45%	\$1,012,908,400	45%	\$845,255,000	48%	\$521,320,600	40%	\$1,309,187,500	43%
>\$2M	\$857,347,500	34%	\$838,089,700	36%	\$777,844,600	35%	\$618,845,400	35%	\$480,265,100	37%	\$1,225,624,600	41%

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7(a) Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 7(A)	6,695		5,213		5,209		3,455		3,354		5,870	
All Minority	1,751	26%	1,419	27%	1,397	27%	962	28%	934	28%	1,994	34%
Ethnicity - AMERICAN INDIAN	50	1%	41	1%	40	1%	28	1%	22	1%	63	1%
Ethnicity - ASIAN OR PACIFIC	822	12%	696	13%	644	12%	419	12%	336	10%	761	13%
Ethnicity - BLACK	314	5%	234	4%	232	4%	191	6%	255	8%	449	8%
Ethnicity - HISPANIC	565	8%	448	9%	481	9%	324	9%	321	10%	721	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	1,094	16%	917	18%	995	19%	640	19%	630	19%	992	17%
Ethnicity - WHITE	3,850	58%	2,877	55%	2,817	54%	1,853	54%	1,790	53%	2,884	49%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	845	13%	746	14%	632	12%	450	13%	373	11%	722	12%
Gender - Female Owned more than 50%	1,215	18%	907	17%	981	19%	586	17%	652	19%	1,145	20%
Gender - Male Owned	4,635	69%	3,560	68%	3,596	69%	2,419	70%	2,329	69%	4,003	68%
Business Age - Existing or more than 2 years old	-	0%	2,665	51%	2,761	53%	1,827	53%	1,738	52%	3,033	52%
Business Age - New Business or 2 years or less	-	0%	2	0%	1	0%	630	18%	735	22%	1,197	20%
Business Age - Startup, Loan Funds will Open Business	-	0%	852	16%	858	16%	578	17%	576	17%	942	16%
Business Age - Change of Ownership	-	0%	665	13%	653	13%	419	12%	303	9%	552	9%
Veteran	328	5%	248	5%	221	4%	159	5%	183	5%	270	5%
Rural	1,108	17%	816	16%	903	17%	687	20%	734	22%	991	17%
Urban	5,587	83%	4,397	84%	4,306	83%	2,768	80%	2,620	78%	4,879	83%
Export	74	1%	98	2%	64	1%	66	2%	24	1%	52	1%
CAPLine	22	0%	29	1%	33	1%	21	1%	17	1%	25	0%
PLP	2,651	40%	2,330	45%	2,266	44%	1,518	44%	1,146	34%	2,812	48%
Express	3,415	51%	2,252	43%	2,393	46%	1,476	43%	1,709	51%	2,452	42%
Community Advantage	106	2%	99	2%	78	1%	55	2%	73	2%	87	1%
\$150K and Under	3,994	60%	2,622	50%	2,701	52%	1,601	46%	1,869	56%	2,856	49%
>\$150K - \$350K	1,112	17%	1,067	20%	1,093	21%	690	20%	722	22%	1,114	19%
>\$350K - \$2M	1,316	20%	1,253	24%	1,182	23%	968	28%	610	18%	1,527	26%
>\$2M	273	4%	271	5%	233	4%	196	6%	153	5%	373	6%

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504 Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 504	\$545,594,000		\$624,846,000		\$770,906,000		\$692,231,540		\$1,734,485,000		\$810,705,000	
All Minority	\$122,689,000	22%	\$131,715,000	21%	\$173,669,000	23%	\$172,213,000	25%	\$430,760,000	25%	\$264,052,000	33%
Ethnicity - AMERICAN INDIAN	\$255,000	0%	\$0	0%	\$0	0%	\$906,000	0%	\$5,775,000	0%	\$1,849,000	0%
Ethnicity - ASIAN OR PACIFIC	\$83,136,000	15%	\$76,548,000	12%	\$101,987,000	13%	\$88,243,000	13%	\$290,224,000	17%	\$151,989,000	19%
Ethnicity - BLACK	\$2,323,000	0%	\$14,945,000	2%	\$9,178,000	1%	\$9,653,000	1%	\$22,740,000	1%	\$20,939,000	3%
Ethnicity - HISPANIC	\$36,975,000	7%	\$40,222,000	6%	\$62,504,000	8%	\$73,411,000	11%	\$112,021,000	6%	\$89,275,000	11%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$147,829,000	27%	\$206,043,000	33%	\$288,196,000	37%	\$160,736,000	23%	\$362,087,000	21%	\$150,048,000	19%
Ethnicity - WHITE	\$275,076,000	50%	\$287,088,000	46%	\$309,041,000	40%	\$359,282,540	52%	\$941,638,000	54%	\$396,605,000	49%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$124,196,000	23%	\$115,238,000	18%	\$159,346,000	21%	\$142,241,000	21%	\$312,422,000	18%	\$153,114,000	19%
Gender - Female Owned more than 50%	\$44,073,000	8%	\$61,892,000	10%	\$67,064,000	9%	\$57,046,000	8%	\$155,233,000	9%	\$102,429,000	13%
Gender - Male Owned	\$377,325,000	69%	\$447,716,000	72%	\$544,496,000	71%	\$492,944,540	71%	\$1,266,830,000	73%	\$555,162,000	68%
Business Age - Existing or more than 2 years old	\$0	0%	\$467,390,000	75%	\$572,222,000	74%	\$595,459,000	86%	\$1,443,299,000	83%	\$633,035,000	78%
Business Age - New Business or 2 years or less	\$0	0%	\$1,164,000	0%	\$1,693,000	0%	\$13,224,540	2%	\$22,539,000	1%	\$18,809,000	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$103,869,000	17%	\$162,028,000	21%	\$69,010,000	10%	\$221,977,000	13%	\$99,909,000	12%
Business Age - Change of Ownership	\$0	0%	\$254,000	0%	\$11,501,000	1%	\$14,538,000	2%	\$46,670,000	3%	\$45,064,000	6%
Veteran	\$7,879,000	1%	\$11,633,000	2%	\$29,366,000	4%	\$13,570,000	2%	\$44,522,000	3%	\$9,548,000	1%
Rural	\$79,178,000	15%	\$76,351,000	12%	\$117,165,000	15%	\$91,680,540	13%	\$258,139,000	15%	\$112,811,000	14%
Urban	\$466,416,000	85%	\$548,495,000	88%	\$653,741,000	85%	\$600,551,000	87%	\$1,476,346,000	85%	\$697,894,000	86%
Export	\$3,793,000	1%	\$3,380,000	1%	\$17,435,000	2%	\$11,986,000	2%	\$34,505,000	2%	\$19,675,000	2%
504 Refinance	\$17,266,000	3%	\$20,766,000	3%	\$21,034,000	3%	\$42,645,000	6%	\$132,032,000	8%	\$40,201,000	5%
\$150K and Under	\$5,867,000	1%	\$6,950,000	1%	\$6,900,000	1%	\$6,977,540	1%	\$8,352,000	0%	\$3,795,000	0%
>\$150K - \$350K	\$47,840,000	9%	\$44,191,000	7%	\$54,935,000	7%	\$62,162,000	9%	\$105,187,000	6%	\$39,347,000	5%
>\$350K - \$2M	\$318,498,000	58%	\$363,873,000	58%	\$436,877,000	57%	\$412,315,000	60%	\$954,525,000	55%	\$397,015,000	49%
>\$2M	\$173,389,000	32%	\$209,832,000	34%	\$272,194,000	35%	\$210,777,000	30%	\$666,421,000	38%	\$370,548,000	46%

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504 Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 504	668		744		882		867		1,804		748	
All Minority	140	21%	154	21%	167	19%	188	22%	421	23%	218	29%
Ethnicity - AMERICAN INDIAN	1	0%	-	0%	-	0%	2	0%	12	1%	2	0%
Ethnicity - ASIAN OR PACIFIC	72	11%	67	9%	66	7%	81	9%	220	12%	98	13%
Ethnicity - BLACK	7	1%	18	2%	18	2%	24	3%	38	2%	24	3%
Ethnicity - HISPANIC	60	9%	69	9%	83	9%	81	9%	151	8%	94	13%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	142	21%	186	25%	282	32%	178	21%	281	16%	116	16%
Ethnicity - WHITE	386	58%	404	54%	433	49%	501	58%	1,102	61%	414	55%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	163	24%	179	24%	216	24%	189	22%	402	22%	167	22%
Gender - Female Owned more than 50%	80	12%	87	12%	109	12%	107	12%	217	12%	118	16%
Gender - Male Owned	425	64%	478	64%	557	63%	571	66%	1,185	66%	463	62%
Business Age - Existing or more than 2 years old	-	0%	602	81%	707	80%	745	86%	1,529	85%	595	80%
Business Age - New Business or 2 years or less	-	0%	1	0%	1	0%	17	2%	30	2%	16	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	95	13%	141	16%	88	10%	213	12%	84	11%
Business Age - Change of Ownership	-	0%	1	0%	14	2%	17	2%	32	2%	46	6%
Veteran	17	3%	15	2%	35	4%	21	2%	45	2%	17	2%
Rural	120	18%	127	17%	162	18%	153	18%	317	18%	122	16%
Urban	548	82%	617	83%	720	82%	714	82%	1,487	82%	626	84%
Export	5	1%	5	1%	10	1%	10	1%	25	1%	9	1%
504 Refinance	30	4%	14	2%	29	3%	47	5%	111	6%	33	4%
\$150K and Under	49	7%	60	8%	60	7%	62	7%	71	4%	32	4%
>\$150K - \$350K	189	28%	176	24%	221	25%	247	28%	424	24%	152	20%
>\$350K - \$2M	376	56%	438	59%	515	58%	489	56%	1,098	61%	449	60%
>\$2M	54	8%	70	9%	86	10%	69	8%	211	12%	115	15%

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Community Advantage Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All Community Advantage	\$14,323,400		\$13,542,500		\$10,441,900		\$8,821,200		\$10,161,100		\$14,390,200	
All Minority	\$5,667,600	40%	\$4,057,500	30%	\$4,847,400	46%	\$2,692,800	31%	\$3,489,200	34%	\$5,789,900	40%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$250,000	2%	\$169,000	2%	\$100,000	1%	\$0	0%	\$417,000	3%
Ethnicity - ASIAN OR PACIFIC	\$1,457,500	10%	\$765,000	6%	\$1,178,000	11%	\$700,100	8%	\$695,000	7%	\$1,265,600	9%
Ethnicity - BLACK	\$1,610,300	11%	\$1,212,400	9%	\$2,473,300	24%	\$1,007,000	11%	\$1,795,200	18%	\$2,240,000	16%
Ethnicity - HISPANIC	\$2,599,800	18%	\$1,830,100	14%	\$1,027,100	10%	\$885,700	10%	\$999,000	10%	\$1,867,300	13%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,567,200	11%	\$1,690,300	12%	\$1,317,800	13%	\$607,200	7%	\$1,495,500	15%	\$2,534,000	18%
Ethnicity - WHITE	\$7,088,600	49%	\$7,794,700	58%	\$4,276,700	41%	\$5,521,200	63%	\$5,176,400	51%	\$6,066,300	42%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,321,300	16%	\$2,691,700	20%	\$2,089,900	20%	\$1,019,900	12%	\$1,191,800	12%	\$2,365,500	16%
Gender - Female Owned more than 50%	\$4,260,500	30%	\$4,589,700	34%	\$2,762,500	26%	\$2,274,200	26%	\$3,524,500	35%	\$4,273,600	30%
Gender - Male Owned	\$7,741,600	54%	\$6,261,100	46%	\$5,589,500	54%	\$5,527,100	63%	\$5,444,800	54%	\$7,751,100	54%
Business Age - Existing or more than 2 years old	\$0	0%	\$4,567,000	34%	\$4,758,500	46%	\$2,675,500	30%	\$2,538,400	25%	\$3,699,300	26%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,131,700	13%	\$1,610,200	16%	\$1,437,000	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$5,442,400	40%	\$3,955,400	38%	\$3,858,300	44%	\$4,647,800	46%	\$7,703,100	54%
Business Age - Change of Ownership	\$0	0%	\$1,838,800	14%	\$957,500	9%	\$1,155,700	13%	\$1,364,700	13%	\$1,550,800	11%
Veteran	\$2,111,000	15%	\$1,241,500	9%	\$931,300	9%	\$225,000	3%	\$630,800	6%	\$889,500	6%
Rural	\$2,377,400	17%	\$911,800	7%	\$1,229,200	12%	\$1,594,000	18%	\$1,611,300	16%	\$767,000	5%
Urban	\$11,946,000	83%	\$12,630,700	93%	\$9,212,700	88%	\$7,227,200	82%	\$8,549,800	84%	\$13,623,200	95%
\$150K and Under	\$7,327,400	51%	\$6,341,100	47%	\$4,745,600	45%	\$3,368,800	38%	\$4,324,900	43%	\$4,354,600	30%
>\$150K - \$350K	\$6,996,000	49%	\$7,201,400	53%	\$5,696,300	55%	\$5,452,400	62%	\$5,836,200	57%	\$10,035,600	70%

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Community Advantage Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All Community Advantage	106		99		78		55		73		87	
All Minority	41	39%	30	30%	34	44%	18	33%	26	36%	40	46%
Ethnicity - AMERICAN INDIAN	-	0%	1	1%	3	4%	1	2%	-	0%	5	6%
Ethnicity - ASIAN OR PACIFIC	10	9%	6	6%	7	9%	6	11%	5	7%	7	8%
Ethnicity – BLACK	14	13%	8	8%	16	21%	6	11%	13	18%	17	20%
Ethnicity – HISPANIC	17	16%	15	15%	8	10%	5	9%	8	11%	11	13%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	11	10%	13	13%	14	18%	3	5%	10	14%	13	15%
Ethnicity – WHITE	54	51%	56	57%	30	38%	34	62%	37	51%	34	39%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	19	18%	20	20%	-	0%	5	9%	6	8%	12	14%
Gender - Female Owned more than 50%	32	30%	33	33%	-	0%	16	29%	29	40%	29	33%
Gender - Male Owned	55	52%	46	46%	-	0%	34	62%	38	52%	46	53%
Business Age - Existing or more than 2 years old	-	0%	34	34%	36	46%	17	31%	18	25%	22	25%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	9	16%	10	14%	9	10%
Business Age - Startup, Loan Funds will Open Business	-	0%	41	41%	28	36%	22	40%	36	49%	47	54%
Business Age - Change of Ownership	-	0%	11	11%	7	9%	7	13%	9	12%	9	10%
Veteran	16	0%	10	10%	6	8%	1	2%	4	5%	6	7%
Rural	17	16%	7	7%	9	12%	11	20%	11	15%	4	5%
Urban	89	84%	92	93%	69	88%	44	80%	62	85%	83	95%
\$150K and Under	75	71%	67	68%	53	68%	31	56%	46	63%	47	54%
>\$150K - \$350K	31	29%	32	32%	25	32%	24	44%	27	37%	40	46%

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