

Weekly Approvals Report with data as of 11/18 for each FY

7(a) Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 7(A)	\$3,038,925,000		\$2,657,427,200		\$2,789,893,800		\$2,158,463,100		\$1,698,493,900		\$3,600,611,600	
All Minority	\$894,781,600	29%	\$899,612,600	34%	\$850,645,000	30%	\$607,974,000	28%	\$525,677,000	31%	\$1,255,999,900	35%
Ethnicity - AMERICAN INDIAN	\$24,234,600	1%	\$22,123,800	1%	\$13,601,100	0%	\$12,104,800	1%	\$9,914,400	1%	\$35,349,400	1%
Ethnicity - ASIAN OR PACIFIC	\$617,644,100	20%	\$621,766,600	23%	\$596,793,600	21%	\$395,799,300	18%	\$297,256,000	18%	\$789,052,200	22%
Ethnicity - BLACK	\$82,669,600	3%	\$88,230,700	3%	\$77,390,500	3%	\$57,931,000	3%	\$81,109,600	5%	\$144,152,400	4%
Ethnicity - HISPANIC	\$170,233,300	6%	\$167,491,500	6%	\$162,859,800	6%	\$142,138,900	7%	\$137,397,000	8%	\$287,445,900	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$591,930,600	19%	\$540,788,900	20%	\$691,545,100	25%	\$568,781,500	26%	\$373,755,100	22%	\$812,166,400	23%
Ethnicity - WHITE	\$1,552,212,800	51%	\$1,217,025,700	46%	\$1,247,703,700	45%	\$981,707,600	45%	\$799,061,800	47%	\$1,532,445,300	43%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$437,628,400	14%	\$401,425,900	15%	\$375,362,300	13%	\$267,509,900	12%	\$214,124,900	13%	\$493,714,600	14%
Gender - Female Owned more than 50%	\$438,127,600	14%	\$364,106,800	14%	\$393,219,000	14%	\$288,015,600	13%	\$251,626,000	15%	\$527,828,600	15%
Gender - Male Owned	\$2,163,169,000	71%	\$1,891,894,500	71%	\$2,021,312,500	72%	\$1,602,937,600	74%	\$1,232,743,000	73%	\$2,579,068,400	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$1,261,390,100	47%	\$1,274,974,600	46%	\$1,080,895,000	50%	\$845,115,700	50%	\$1,292,757,500	36%
Business Age - New Business or 2 years or less	\$0	0%	\$382,000	0%	\$447,900	0%	\$277,584,700	13%	\$257,976,600	15%	\$539,600,700	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$440,655,400	17%	\$466,356,900	17%	\$323,773,300	15%	\$261,964,900	15%	\$496,437,600	14%
Business Age - Change of Ownership	\$0	0%	\$632,707,300	24%	\$732,773,800	26%	\$474,849,100	22%	\$333,260,700	20%	\$638,265,900	18%
Veteran	\$104,824,500	3%	\$104,915,900	4%	\$84,822,900	3%	\$70,295,400	3%	\$75,454,300	4%	\$142,884,400	4%
Rural	\$445,331,000	15%	\$429,373,900	16%	\$459,813,800	16%	\$371,535,400	17%	\$344,665,900	20%	\$479,290,200	13%
Urban	\$2,593,594,000	85%	\$2,228,053,300	84%	\$2,330,080,000	84%	\$1,786,927,700	83%	\$1,353,828,000	80%	\$3,121,321,400	87%
Export	\$126,415,400	4%	\$139,087,000	5%	\$86,282,700	3%	\$94,077,000	4%	\$29,894,400	2%	\$60,537,000	2%
CAPLine	\$25,012,900	1%	\$30,004,000	1%	\$37,484,500	1%	\$22,323,000	1%	\$19,462,000	1%	\$32,954,000	1%
PLP	\$2,181,346,600	72%	\$1,947,677,400	73%	\$2,110,552,900	76%	\$1,503,389,100	70%	\$916,307,600	54%	\$2,324,218,000	65%
Express	\$276,073,800	9%	\$196,764,500	7%	\$220,686,900	8%	\$173,887,200	8%	\$182,881,800	11%	\$237,769,900	7%
Community Advantage	\$17,464,100	1%	\$17,566,200	1%	\$13,468,600	0%	\$10,553,800	0%	\$12,537,700	1%	\$14,390,200	0%
\$150K and Under	\$279,086,500	9%	\$194,621,200	7%	\$207,419,600	7%	\$123,384,800	6%	\$141,461,800	8%	\$224,623,900	6%
>\$150K - \$350K	\$350,831,400	12%	\$323,673,300	12%	\$346,974,600	12%	\$225,443,300	10%	\$229,877,600	14%	\$353,298,300	10%
>\$350K - \$2M	\$1,347,027,900	44%	\$1,200,479,000	45%	\$1,257,517,500	45%	\$1,040,910,900	48%	\$698,594,300	41%	\$1,557,421,000	43%
>\$2M	\$1,061,979,200	35%	\$938,653,700	35%	\$977,982,100	35%	\$768,724,100	36%	\$628,560,200	37%	\$1,465,268,400	41%

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7(a) Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 7(A)	7,948		6,048		6,322		4,212		4,181		6,961	
All Minority	2,060	26%	1,657	27%	1,730	27%	1,142	27%	1,179	28%	2,325	33%
Ethnicity - AMERICAN INDIAN	59	1%	47	1%	49	1%	32	1%	30	1%	67	1%
Ethnicity - ASIAN OR PACIFIC	983	12%	812	13%	795	13%	504	12%	416	10%	889	13%
Ethnicity - BLACK	366	5%	265	4%	294	5%	231	5%	334	8%	520	7%
Ethnicity - HISPANIC	652	8%	533	9%	592	9%	375	9%	399	10%	849	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	1,312	17%	1,089	18%	1,196	19%	803	19%	771	18%	1,205	17%
Ethnicity - WHITE	4,576	58%	3,302	55%	3,396	54%	2,267	54%	2,231	53%	3,431	49%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	1,005	13%	855	14%	773	12%	542	13%	475	11%	844	12%
Gender - Female Owned more than 50%	1,429	18%	1,064	18%	1,157	18%	728	17%	822	20%	1,367	20%
Gender - Male Owned	5,514	69%	4,129	68%	4,392	69%	2,942	70%	2,884	69%	4,750	68%
Business Age - Existing or more than 2 years old	-	0%	3,120	52%	3,358	53%	2,250	53%	2,151	51%	3,033	44%
Business Age - New Business or 2 years or less	-	0%	2	0%	1	0%	727	17%	922	22%	1,197	17%
Business Age - Startup, Loan Funds will Open Business	-	0%	977	16%	1,050	17%	709	17%	723	17%	942	14%
Business Age - Change of Ownership	-	0%	757	13%	793	13%	524	12%	383	9%	552	8%
Veteran	383	5%	281	5%	284	4%	195	5%	245	6%	323	5%
Rural	1,334	17%	945	16%	1,073	17%	837	20%	892	21%	991	14%
Urban	6,614	83%	5,103	84%	5,249	83%	3,375	80%	3,289	79%	5,970	86%
Export	92	1%	121	2%	77	1%	74	2%	29	1%	52	1%
CAPLine	27	0%	35	1%	40	1%	24	1%	24	1%	28	0%
PLP	3,200	40%	2,723	45%	2,780	44%	1,943	46%	1,487	36%	2,812	40%
Express	4,013	50%	2,602	43%	2,876	45%	1,739	41%	2,088	50%	2,452	35%
Community Advantage	128	2%	126	2%	97	2%	67	2%	87	2%	87	1%
\$150K and Under	4,694	59%	3,060	51%	3,261	52%	1,934	46%	2,289	55%	3,365	48%
>\$150K - \$350K	1,342	17%	1,248	21%	1,320	21%	856	20%	879	21%	1,329	19%
>\$350K - \$2M	1,576	20%	1,437	24%	1,446	23%	1,179	28%	812	19%	1,821	26%
>\$2M	336	4%	303	5%	295	5%	243	6%	201	5%	446	6%

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504 Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 504	\$674,727,000		\$726,842,000		\$895,204,000		\$840,770,540		\$1,930,211,000		\$949,373,000	
All Minority	\$158,969,000	24%	\$159,992,000	22%	\$213,867,000	24%	\$201,832,000	24%	\$472,459,000	24%	\$317,810,000	33%
Ethnicity - AMERICAN INDIAN	\$255,000	0%	\$0	0%	\$0	0%	\$906,000	0%	\$5,775,000	0%	\$3,487,000	0%
Ethnicity - ASIAN OR PACIFIC	\$108,640,000	16%	\$100,101,000	14%	\$131,276,000	15%	\$101,821,000	12%	\$314,591,000	16%	\$183,484,000	19%
Ethnicity - BLACK	\$4,452,000	1%	\$15,073,000	2%	\$10,300,000	1%	\$10,576,000	1%	\$25,269,000	1%	\$28,282,000	3%
Ethnicity - HISPANIC	\$45,622,000	7%	\$44,818,000	6%	\$72,291,000	8%	\$88,529,000	11%	\$126,824,000	7%	\$102,557,000	11%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$186,397,000	28%	\$236,796,000	33%	\$326,726,000	36%	\$210,282,000	25%	\$402,671,000	21%	\$176,885,000	19%
Ethnicity - WHITE	\$329,361,000	49%	\$330,054,000	45%	\$354,611,000	40%	\$428,656,540	51%	\$1,055,081,000	55%	\$454,678,000	48%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$151,585,000	22%	\$124,551,000	17%	\$185,968,000	21%	\$168,921,000	20%	\$347,754,000	18%	\$175,483,000	18%
Gender - Female Owned more than 50%	\$60,291,000	9%	\$77,969,000	11%	\$80,044,000	9%	\$71,166,000	8%	\$173,737,000	9%	\$110,569,000	12%
Gender - Male Owned	\$462,851,000	69%	\$524,322,000	72%	\$629,192,000	70%	\$600,683,540	71%	\$1,408,720,000	73%	\$663,321,000	70%
Business Age - Existing or more than 2 years old	\$0	0%	\$544,531,000	75%	\$655,673,000	73%	\$720,916,000	86%	\$1,626,619,000	84%	\$633,035,000	67%
Business Age - New Business or 2 years or less	\$0	0%	\$1,164,000	0%	\$1,956,000	0%	\$15,415,540	2%	\$22,539,000	1%	\$18,809,000	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$115,755,000	16%	\$189,059,000	21%	\$83,225,000	10%	\$231,632,000	12%	\$99,909,000	11%
Business Age - Change of Ownership	\$0	0%	\$254,000	0%	\$18,743,000	2%	\$21,214,000	3%	\$49,421,000	3%	\$45,064,000	5%
Veteran	\$9,768,000	1%	\$11,776,000	2%	\$31,457,000	4%	\$14,594,000	2%	\$45,928,000	2%	\$10,311,000	1%
Rural	\$97,173,000	14%	\$83,869,000	12%	\$131,446,000	15%	\$117,270,540	14%	\$283,698,000	15%	\$112,811,000	12%
Urban	\$577,554,000	86%	\$642,973,000	88%	\$763,758,000	85%	\$723,500,000	86%	\$1,646,513,000	85%	\$836,562,000	88%
Export	\$7,980,000	1%	\$3,380,000	0%	\$18,378,000	2%	\$12,860,000	2%	\$35,563,000	2%	\$19,675,000	2%
504 Refinance	\$22,818,000	3%	\$20,766,000	3%	\$22,909,000	3%	\$54,492,000	6%	\$165,809,000	9%	\$57,114,000	6%
\$150K and Under	\$6,444,000	1%	\$7,557,000	1%	\$7,911,000	1%	\$8,313,540	1%	\$9,483,000	0%	\$4,476,000	0%
>\$150K - \$350K	\$54,338,000	8%	\$48,276,000	7%	\$62,747,000	7%	\$73,963,000	9%	\$114,718,000	6%	\$44,672,000	5%
>\$350K - \$2M	\$386,178,000	57%	\$420,615,000	58%	\$505,484,000	56%	\$488,342,000	58%	\$1,052,670,000	55%	\$476,267,000	50%
>\$2M	\$227,767,000	34%	\$250,394,000	34%	\$319,062,000	36%	\$270,152,000	32%	\$753,340,000	39%	\$423,958,000	45%

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504 Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 504	792		839		1,029		1,034		1,992		878	
All Minority	172	22%	178	21%	201	20%	220	21%	456	23%	258	29%
Ethnicity - AMERICAN INDIAN	1	0%	-	0%	-	0%	2	0%	12	1%	3	0%
Ethnicity - ASIAN OR PACIFIC	89	11%	83	10%	84	8%	97	9%	237	12%	116	13%
Ethnicity - BLACK	12	2%	19	2%	20	2%	27	3%	41	2%	31	4%
Ethnicity - HISPANIC	70	9%	76	9%	97	9%	94	9%	166	8%	108	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	169	21%	207	25%	327	32%	223	22%	309	16%	138	16%
Ethnicity - WHITE	451	57%	454	54%	501	49%	591	57%	1,227	62%	482	55%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	191	24%	192	23%	253	25%	228	22%	451	23%	191	22%
Gender - Female Owned more than 50%	96	12%	101	12%	131	13%	125	12%	240	12%	131	15%
Gender - Male Owned	505	64%	546	65%	645	63%	681	66%	1,301	65%	556	63%
Business Age - Existing or more than 2 years old	-	0%	676	81%	830	81%	888	86%	1,704	86%	595	68%
Business Age - New Business or 2 years or less	-	0%	1	0%	2	0%	18	2%	30	2%	16	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	105	13%	157	15%	106	10%	225	11%	84	10%
Business Age - Change of Ownership	-	0%	1	0%	18	2%	22	2%	33	2%	46	5%
Veteran	21	3%	16	2%	38	4%	22	2%	47	2%	19	2%
Rural	134	17%	142	17%	189	18%	183	18%	352	18%	122	14%
Urban	658	83%	697	83%	840	82%	851	82%	1,640	82%	756	86%
Export	8	1%	5	1%	11	1%	12	1%	27	1%	9	1%
504 Refinance	35	4%	14	2%	31	3%	57	6%	136	7%	43	5%
\$150K and Under	54	7%	66	8%	69	7%	73	7%	81	4%	38	4%
>\$150K - \$350K	217	27%	192	23%	254	25%	294	28%	463	23%	174	20%
>\$350K - \$2M	451	57%	500	60%	605	59%	579	56%	1,210	61%	535	61%
>\$2M	70	9%	81	10%	101	10%	88	9%	238	12%	131	15%

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Community Advantage Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All Community Advantage	\$17,464,100		\$17,566,200		\$13,468,600		\$10,553,800		\$12,537,700		\$14,390,200	
All Minority	\$6,166,700	35%	\$5,619,200	32%	\$6,237,100	46%	\$3,283,000	31%	\$4,441,100	35%	\$5,789,900	40%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$250,000	1%	\$269,000	2%	\$161,000	2%	\$0	0%	\$417,000	3%
Ethnicity - ASIAN OR PACIFIC	\$1,457,500	8%	\$1,094,000	6%	\$1,560,000	12%	\$1,100,100	10%	\$1,337,900	11%	\$1,265,600	9%
Ethnicity – BLACK	\$1,783,400	10%	\$2,070,100	12%	\$3,131,000	23%	\$1,111,200	11%	\$2,104,200	17%	\$2,240,000	16%
Ethnicity – HISPANIC	\$2,925,800	17%	\$2,205,100	13%	\$1,277,100	9%	\$910,700	9%	\$999,000	8%	\$1,867,300	13%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$1,994,900	11%	\$1,794,300	10%	\$1,832,800	14%	\$1,149,600	11%	\$1,719,500	14%	\$2,534,000	18%
Ethnicity – WHITE	\$9,302,500	53%	\$10,152,700	58%	\$5,398,700	40%	\$6,121,200	58%	\$6,377,100	51%	\$6,066,300	42%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,429,400	14%	\$3,411,700	19%	\$2,194,900	16%	\$1,419,900	13%	\$1,642,500	13%	\$2,365,500	16%
Gender - Female Owned more than 50%	\$5,767,100	33%	\$5,993,400	34%	\$3,541,200	26%	\$2,435,200	23%	\$4,197,500	33%	\$4,273,600	30%
Gender - Male Owned	\$9,267,600	53%	\$8,161,100	46%	\$7,732,500	57%	\$6,698,700	63%	\$6,697,700	53%	\$7,751,100	54%
Business Age - Existing or more than 2 years old	\$0	0%	\$5,981,000	34%	\$5,283,500	39%	\$3,425,500	32%	\$2,988,400	24%	\$3,699,300	26%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,381,700	13%	\$1,610,200	13%	\$1,437,000	10%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$7,033,100	40%	\$5,026,100	37%	\$4,590,900	43%	\$6,373,700	51%	\$7,703,100	54%
Business Age - Change of Ownership	\$0	0%	\$2,393,800	14%	\$1,693,500	13%	\$1,155,700	11%	\$1,565,400	12%	\$1,550,800	11%
Veteran	\$2,437,000	14%	\$1,591,500	9%	\$1,618,300	12%	\$225,000	2%	\$630,800	5%	\$889,500	6%
Rural	\$2,527,400	14%	\$1,724,800	10%	\$1,821,900	14%	\$1,698,200	16%	\$2,012,000	16%	\$767,000	5%
Urban	\$14,936,700	86%	\$15,841,400	90%	\$11,646,700	86%	\$8,855,600	84%	\$10,525,700	84%	\$13,623,200	95%
\$150K and Under	\$8,443,400	48%	\$8,335,100	47%	\$5,830,600	43%	\$4,148,400	39%	\$5,306,800	42%	\$4,354,600	30%
>\$150K - \$350K	\$9,020,700	52%	\$9,231,100	53%	\$7,638,000	57%	\$6,405,400	61%	\$7,230,900	58%	\$10,035,600	70%

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Community Advantage Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All Community Advantage	128		126		97		67		87		87	
All Minority	46	36%	41	33%	42	43%	23	34%	32	37%	40	46%
Ethnicity - AMERICAN INDIAN	-	0%	1	1%	4	4%	2	3%	-	0%	5	6%
Ethnicity - ASIAN OR PACIFIC	10	8%	9	7%	9	9%	8	12%	8	9%	7	8%
Ethnicity – BLACK	17	13%	13	10%	20	21%	7	10%	16	18%	17	20%
Ethnicity – HISPANIC	19	15%	18	14%	9	9%	6	9%	8	9%	11	13%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	13	10%	14	11%	18	19%	6	9%	12	14%	13	15%
Ethnicity – WHITE	69	54%	71	56%	37	38%	38	57%	43	49%	34	39%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	20	16%	24	19%	-	0%	7	10%	8	9%	12	14%
Gender - Female Owned more than 50%	42	33%	44	35%	-	0%	18	27%	33	38%	29	33%
Gender - Male Owned	66	52%	58	46%	-	0%	42	63%	46	53%	46	53%
Business Age - Existing or more than 2 years old	-	0%	44	35%	40	41%	21	31%	20	23%	22	25%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	10	15%	10	11%	9	10%
Business Age - Startup, Loan Funds will Open Business	-	0%	51	40%	36	37%	29	43%	47	54%	47	54%
Business Age - Change of Ownership	-	0%	14	11%	10	10%	7	10%	10	11%	9	10%
Veteran	18	0%	12	10%	10	10%	1	1%	4	5%	6	7%
Rural	18	14%	13	10%	13	13%	12	18%	13	15%	4	5%
Urban	110	86%	113	90%	84	87%	55	82%	74	85%	83	95%
\$150K and Under	88	69%	85	67%	64	66%	39	58%	54	62%	47	54%
>\$150K - \$350K	40	31%	41	33%	33	34%	28	42%	33	38%	40	46%

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